



Barrie and District Residential Market Activity and MLS® Home Price Index Report March 2023





#### **Barrie and District MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	395	-26.4%	-52.9%	-10.8%	15.5%	-27.8%	2.3%
Dollar Volume	\$332,722,402	-40.4%	-49.7%	31.1%	83.1%	47.6%	173.0%
New Listings	754	-29.5%	-30.6%	-4.3%	-11.3%	-2.2%	2.0%
Active Listings	785	59.2%	80.0%	-13.6%	-30.5%	0.4%	-41.6%
Sales to New Listings Ratio <sup>1</sup>	52.4	50.2	77.2	56.2	40.2	70.9	52.2
Months of Inventory <sup>2</sup>	2.0	0.9	0.5	2.1	3.3	1.4	3.5
Average Price	\$842,335	-19.0%	6.8%	47.0%	58.6%	104.4%	166.8%
Median Price	\$755,000	-20.5%	2.0%	38.5%	58.9%	96.2%	155.1%
Sale to List Price Ratio <sup>3</sup>	98.2	111.4	109.2	99.3	97.9	99.3	97.5
Median Days on Market	16.0	6.0	6.0	12.0	20.0	12.0	24.0

		Compared to <sup>a</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	841	-34.7%	-51.4%	-23.0%	6.1%	-26.6%	-6.8%
Dollar Volume	\$705,152,904	-47.9%	-47.5%	13.2%	67.6%	51.5%	153.7%
New Listings	1,763	-15.8%	-22.2%	-6.7%	-7.0%	1.1%	-4.0%
Active Listings <sup>⁴</sup>	732	127.7%	114.3%	-7.2%	-19.7%	5.3%	-38.0%
Sales to New Listings Ratio $^{5}$	47.7	61.5	76.3	57.8	41.8	65.7	49.1
Months of Inventory	2.6	0.7	0.6	2.2	3.4	1.8	3.9
Average Price	\$838,470	-20.1%	7.9%	47.0%	58.0%	106.5%	172.0%
Median Price	\$760,000	-20.9%	3.4%	40.8%	58.3%	100.5%	169.5%
Sale to List Price Ratio <sup>7</sup>	97.7	114.1	108.8	98.9	97.7	99.0	97.4
Median Days on Market	18.0	6.0	6.0	15.0	22.0	13.0	27.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

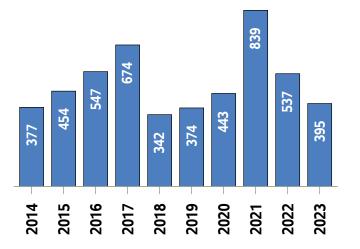
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



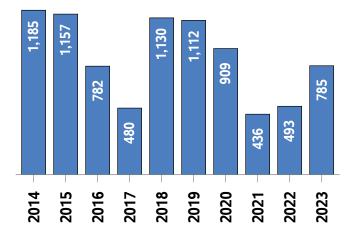
#### Barrie and District MLS® Residential Market Activity



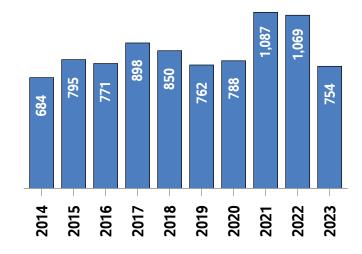
Sales Activity (March only)



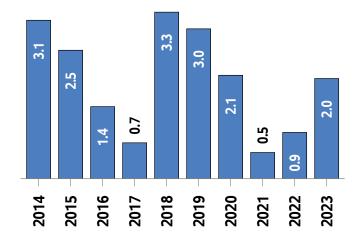
Active Listings (March only)



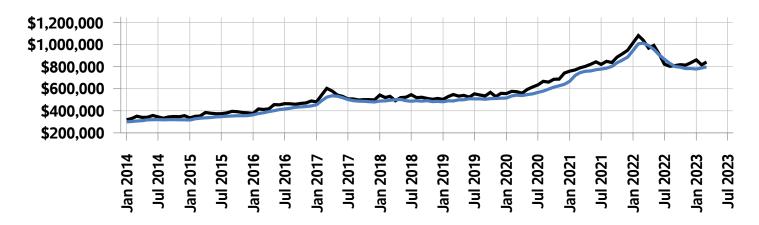
New Listings (March only)



Months of Inventory (March only)



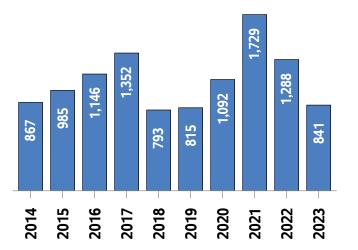
#### MLS® HPI Composite Benchmark Price and Average Price



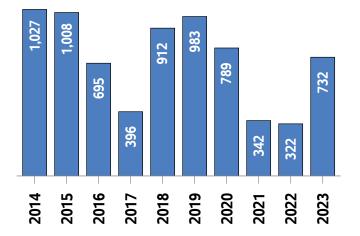




Sales Activity (March Year-to-date)



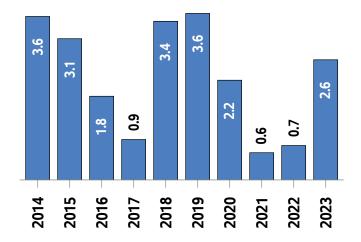
Active Listings <sup>1</sup>(March Year-to-date)



2,265 2,094 1,889 .892 1.896 1,772 1,763 1.744 1,754 1,655 2014 2015 2016 2018 2019 2017 2020 2023 2022 2021

New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	287	-31.2%	-55.3%	-20.3%	11.2%	-33.1%	-10.3%
Dollar Volume	\$268,819,114	-43.1%	-51.2%	22.0%	80.6%	39.4%	152.6%
New Listings	585	-33.1%	-32.0%	-11.0%	-13.6%	-7.4%	-6.8%
Active Listings	602	50.5%	77.6%	-20.2%	-33.8%	-8.1%	-48.4%
Sales to New Listings Ratio <sup>1</sup>	49.1	47.7	74.7	54.8	38.1	67.9	51.0
Months of Inventory <sup>2</sup>	2.1	1.0	0.5	2.1	3.5	1.5	3.6
Average Price	\$936,652	-17.3%	9.1%	53.0%	62.3%	108.3%	181.7%
Median Price	\$835,000	-20.5%	4.7%	45.2%	62.1%	103.7%	169.4%
Sale to List Price Ratio <sup>3</sup>	98.1	111.6	109.3	99.3	97.8	99.2	97.7
Median Days on Market	15.0	6.0	6.0	12.0	20.0	12.0	23.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	618	-37.3%	-53.1%	-28.0%	1.1%	-32.2%	-15.5%
Dollar Volume	\$579,221,566	-49.0%	-48.1%	9.3%	64.2%	44.3%	140.7%
New Listings	1,315	-21.1%	-26.0%	-14.1%	-13.2%	-6.8%	-15.4%
Active Listings <sup>⁴</sup>	544	114.0%	111.8%	-16.2%	-26.3%	-5.6%	-47.1%
Sales to New Listings Ratio $^{5}$	47.0	59.2	74.2	56.0	40.3	64.6	47.0
Months of Inventory	2.6	0.8	0.6	2.3	3.6	1.9	4.2
Average Price	<b>\$9</b> 37,252	-18.6%	10.6%	51.8%	62.3%	112.7%	184.7%
Median Price	\$830,000	-22.2%	5.5%	45.4%	61.2%	104.8%	172.1%
Sale to List Price Ratio <sup>7</sup>	97.5	114.5	109.0	98.8	97.6	98.9	97.5
Median Days on Market	16.0	6.0	6.0	14.0	22.0	13.0	27.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

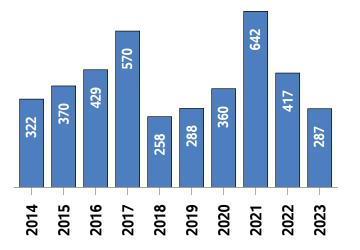
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



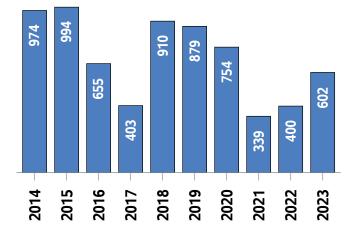
#### Barrie and District MLS® Single Family Market Activity



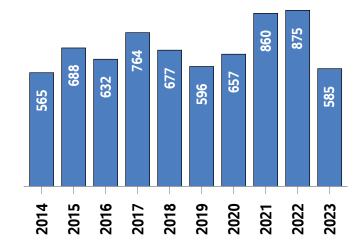
Sales Activity (March only)



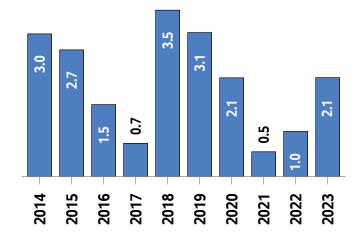
Active Listings (March only)



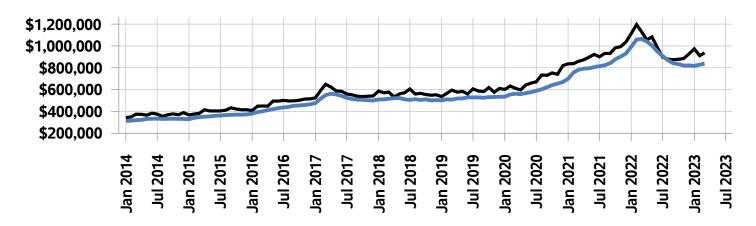
New Listings (March only)



Months of Inventory (March only)



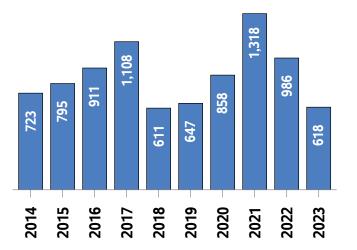
MLS® HPI Single Family Benchmark Price and Average Price



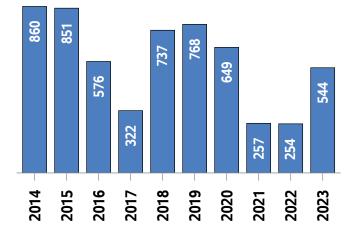




Sales Activity (March Year-to-date)



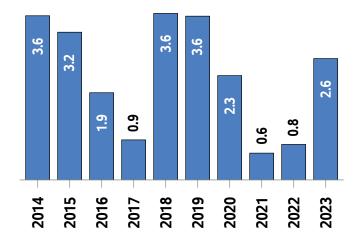
Active Listings <sup>1</sup>(March Year-to-date)



1.77 1,666 **515** 590 1.531 1,437 ,420 ,411 1,381 1,315 2014 2015 2016 2018 2019 2017 2020 2022 2023 2021

New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



#### Barrie and District MLS® Condo Townhouse Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-20.0%	-57.9%	0.0%	-11.1%		700.0%
Dollar Volume	\$4,838,900	-27.9%	-50.4%	71.2%	47.7%	—	2,857.3%
New Listings	9	-62.5%	-64.0%	-35.7%	-75.7%		200.0%
Active Listings	9	-30.8%	-10.0%	-30.8%	-75.0%	350.0%	12.5%
Sales to New Listings Ratio <sup>1</sup>	88.9	41.7	76.0	57.1	24.3	—	33.3
Months of Inventory <sup>2</sup>	1.1	1.3	0.5	1.6	4.0	—	8.0
Average Price	\$604,863	-9.9%	17.9%	71.2%	66.1%	—	269.7%
Median Price	\$602,500	-18.2%	28.2%	72.2%	74.6%		268.2%
Sale to List Price Ratio <sup>3</sup>	98.3	107.6	111.6	102.1	98.3		90.9
Median Days on Market	20.5	9.0	8.0	9.5	17.0		25.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	16	-44.8%	-51.5%	-38.5%	0.0%	1,500.0%	700.0%
Dollar Volume	\$9,466,700	-53.0%	-44.2%	0.4%	52.5%	4,303.1%	2,918.4%
New Listings	32	-36.0%	-25.6%	-13.5%	-40.7%	1,500.0%	700.0%
Active Listings <sup>4</sup>	13	52.0%	90.0%	11.8%	-43.3%	533.3%	90.0%
Sales to New Listings Ratio $^{5}$	50.0	58.0	76.7	70.3	29.6	50.0	50.0
Months of Inventory	2.4	0.9	0.6	1.3	4.2	6.0	10.0
Average Price	\$591,669	-14.8%	15.1%	63.1%	52.5%	175.2%	277.3%
Median Price	\$536,000	-27.4%	13.8%	53.2%	54.2%	149.3%	241.8%
Sale to List Price Ratio <sup>7</sup>	97.8	115.6	110.2	99.4	97.8	100.0	93.2
Median Days on Market	16.0	6.0	8.0	17.0	17.0	89.0	73.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

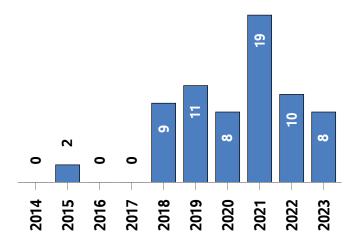


#### Barrie and District MLS® Condo Townhouse Market Activity

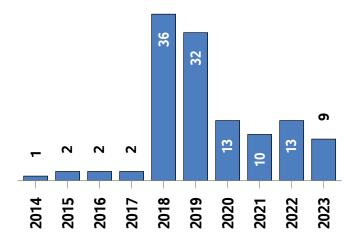


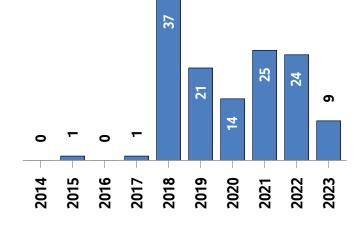
Sales Activity (March only)



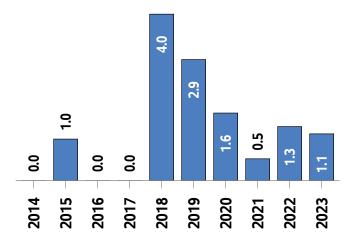


Active Listings (March only)

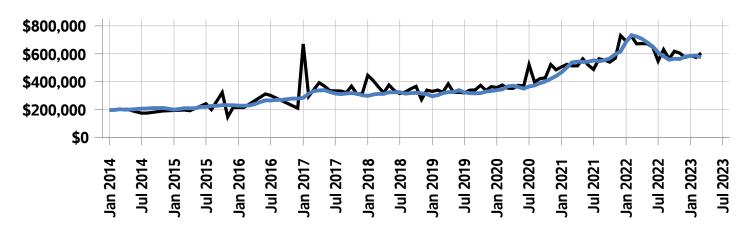




Months of Inventory (March only)



MLS® HPI Townhouse Benchmark Price and Average Price

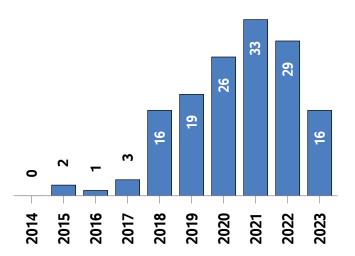




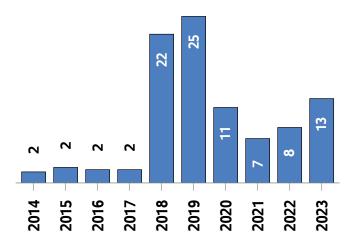
#### Barrie and District MLS® Condo Townhouse Market Activity

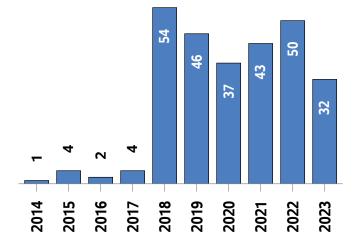


Sales Activity (March Year-to-date)



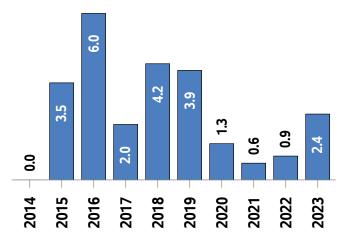
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



#### **Barrie and District MLS®** Apartment Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	44	-17.0%	-24.1%	18.9%	109.5%	528.6%	_
Dollar Volume	\$22,894,888	-33.7%	-16.7%	48.9%	187.1%	1,045.7%	—
New Listings	92	26.0%	70.4%	64.3%	13.6%	922.2%	4,500.0%
Active Listings	106	211.8%	231.3%	29.3%	2.9%	324.0%	2,020.0%
Sales to New Listings Ratio <sup>1</sup>	47.8	72.6	107.4	66.1	25.9	77.8	—
Months of Inventory <sup>2</sup>	2.4	0.6	0.6	2.2	4.9	3.6	—
Average Price	\$520,338	-20.1%	9.8%	25.2%	37.0%	82.3%	—
Median Price	\$511,500	-17.5%	16.0%	21.8%	49.7%	104.7%	—
Sale to List Price Ratio <sup>3</sup>	97.3	107.5	104.1	98.5	97.5	98.4	_
Median Days on Market	27.0	8.0	10.5	23.0	27.0	19.0	_

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	97	-24.8%	-36.6%	-10.2%	98.0%	546.7%	3,133.3%
Dollar Volume	\$49,551,938	-39.9%	-31.9%	12.9%	179.2%	1,237.7%	7,345.8%
New Listings	233	41.2%	45.6%	34.7%	47.5%	529.7%	3,783.3%
Active Listings <sup>⁴</sup>	103	266.7%	177.5%	32.2%	36.9%	359.7%	2,700.0%
Sales to New Listings Ratio $5$	41.6	78.2	95.6	62.4	31.0	40.5	50.0
Months of Inventory	3.2	0.7	0.7	2.2	4.6	4.5	3.7
Average Price	\$510,845	-20.0%	7.5%	25.7%	41.0%	106.9%	130.3%
Median Price	\$495,000	-20.2%	10.0%	26.3%	52.1%	141.5%	300.8%
Sale to List Price Ratio <sup>7</sup>	97.0	108.7	103.1	98.5	97.8	98.7	97.2
Median Days on Market	29.0	8.0	12.0	23.0	20.0	19.0	33.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

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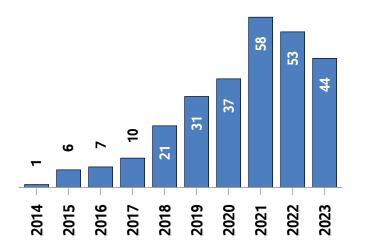
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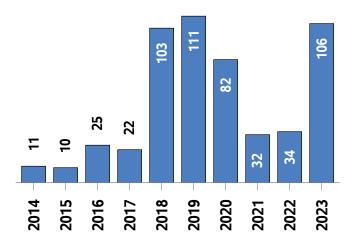




Sales Activity (March only)



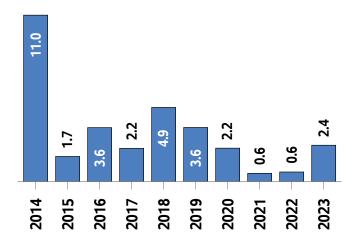
Active Listings (March only)



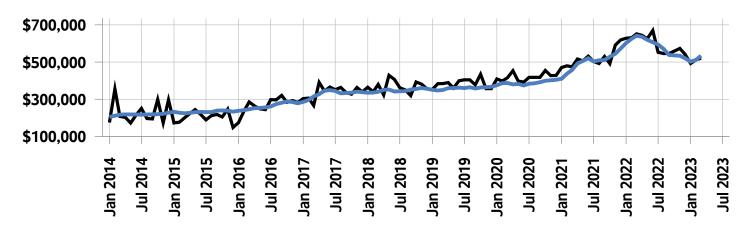
92 84 <u>8</u> 23 56 5 3 ດ ဖ Ы 2014 2015 2016 2018 2019 2020 2017 2023 2022 2021

Months of Inventory (March only)

New Listings (March only)



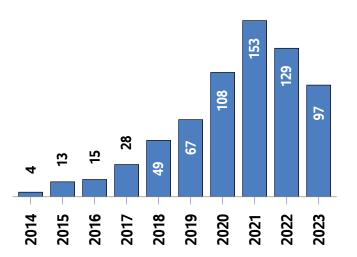
#### MLS® HPI Apartment Benchmark Price and Average Price



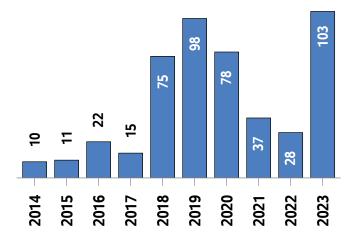


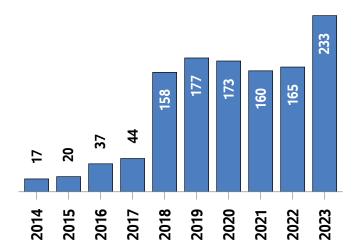


Sales Activity (March Year-to-date)



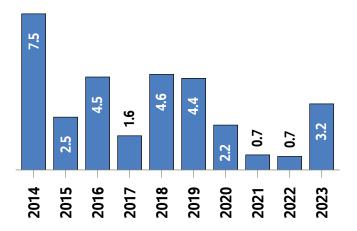
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



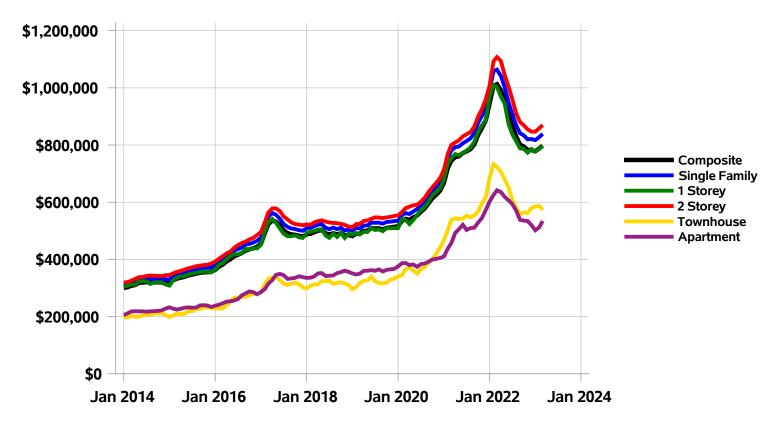
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





	MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$798,200	1.3	2.0	-0.3	-21.2	47.4	61.2		
Single Family	\$839,000	1.4	2.2	-0.2	-21.1	49.3	62.6		
One Storey	\$797,400	1.4	1.5	1.2	-20.5	48.2	59.6		
Two Storey	\$869,900	1.3	2.7	-1.2	-21.5	50.2	64.5		
Townhouse	\$573,400	-2.3	-1.2	2.9	-20.7	56.7	83.4		
Apartment	\$534,200	4.3	2.7	-0.7	-16.8	37.9	57.1		

MLS<sup>®</sup> HPI Benchmark Price





#### **Barrie and District** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1404
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1474
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5880
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Barrie and District** MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1316
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7888
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1674
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5058
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Barrie and District MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1183
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	997
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### BARRIE **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	194	-28.1%	-61.0%	-22.1%	11.5%	-39.4%	-14.5%
Dollar Volume	\$140,937,199	-43.9%	-60.3%	5.0%	66.6%	13.9%	105.1%
New Listings	354	-37.5%	-42.3%	-11.7%	-20.3%	-11.9%	-9.0%
Active Listings	293	28.5%	52.6%	-13.3%	-43.7%	10.2%	-43.3%
Sales to New Listings Ratio <sup>1</sup>	54.8	47.7	81.1	62.1	39.2	79.6	58.4
Months of Inventory <sup>2</sup>	1.5	0.8	0.4	1.4	3.0	0.8	2.3
Average Price	\$726,480	-21.9%	1.6%	34.8%	49.4%	87.8%	139.9%
Median Price	\$707,500	-20.1%	-0.4%	34.0%	51.0%	85.9%	143.5%
Sale to List Price Ratio <sup>3</sup>	99.1	113.3	110.7	99.9	98.1	99.9	98.2
Median Days on Market	14.0	6.0	6.0	9.0	17.0	11.0	20.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	413	-39.2%	-58.7%	-32.2%	-3.5%	-40.2%	-25.2%
Dollar Volume	\$300,823,834	-53.1%	-57.6%	-5.9%	44.6%	14.8%	85.4%
New Listings	801	-27.0%	-38.4%	-14.9%	-17.8%	-13.0%	-16.8%
Active Listings <sup>⁴</sup>	274	107.1%	72.0%	-3.0%	-32.0%	15.6%	-39.6%
Sales to New Listings Ratio $^{5}$	51.6	61.9	76.9	64.7	43.9	75.0	57.3
Months of Inventory	2.0	0.6	0.5	1.4	2.8	1.0	2.5
Average Price	\$728,387	-22.8%	2.7%	38.7%	49.8%	92.1%	147.8%
Median Price	\$715,000	-20.9%	0.7%	37.5%	53.8%	93.2%	160.0%
Sale to List Price Ratio <sup>7</sup>	98.4	116.9	110.6	99.4	98.1	99.6	97.9
Median Days on Market	16.0	6.0	6.0	12.0	18.0	11.0	23.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

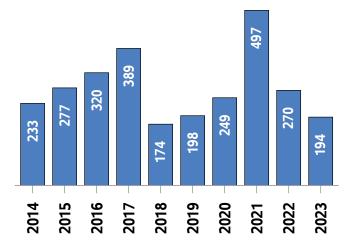
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



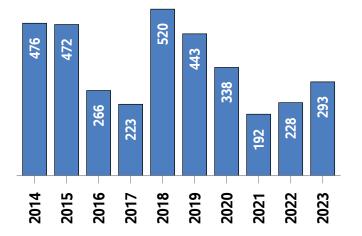
#### BARRIE MLS® Residential Market Activity



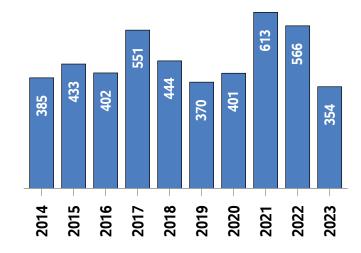
Sales Activity (March only)



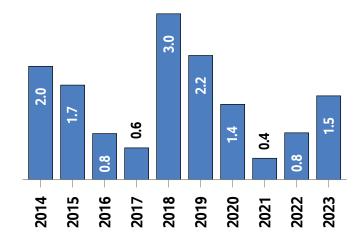
Active Listings (March only)



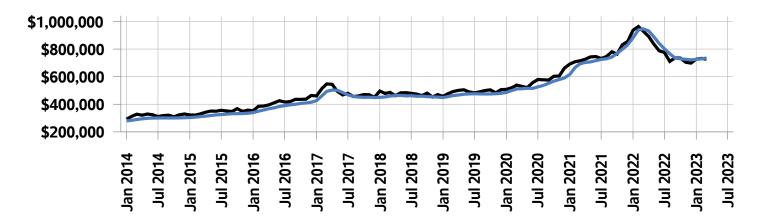
New Listings (March only)



Months of Inventory (March only)



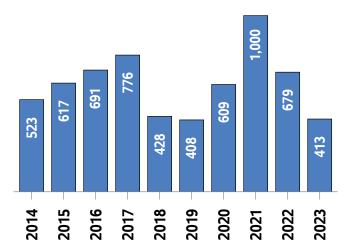
#### MLS® HPI Composite Benchmark Price and Average Price



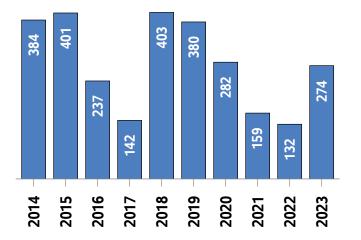




Sales Activity (March Year-to-date)

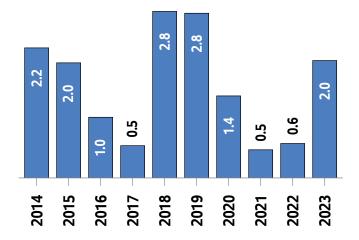


Active Listings <sup>1</sup>(March Year-to-date)



1,300 1,097 1.024 1,005 974 941 921 882 831 801 2014 2015 2016 2018 2019 2017 2020 2023 2022 2021

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

New Listings (March Year-to-date)





		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	131	-31.1%	-62.2%	-33.2%	13.9%	-45.6%	-29.2%
Dollar Volume	\$104,682,511	-46.2%	-61.6%	-7.5%	69.6%	3.2%	80.9%
New Listings	239	-45.1%	-46.9%	-23.4%	-24.4%	-23.4%	-23.9%
Active Listings	175	2.3%	27.7%	-28.9%	-53.8%	-12.9%	-58.0%
Sales to New Listings Ratio <sup>1</sup>	54.8	43.7	77.1	62.8	36.4	77.2	58.9
Months of Inventory <sup>2</sup>	1.3	0.9	0.4	1.3	3.3	0.8	2.3
Average Price	\$799,103	-22.0%	1.8%	38.4%	48.8%	89.8%	155.4%
Median Price	\$760,000	-21.6%	0.0%	34.2%	47.6%	85.4%	149.2%
Sale to List Price Ratio <sup>3</sup>	99.2	114.4	111.2	99.9	98.1	99.7	98.2
Median Days on Market	12.0	6.0	6.0	9.0	18.0	11.0	19.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	274	-40.9%	-60.9%	-37.3%	-9.0%	-47.6%	-36.4%
Dollar Volume	\$223,293,996	-54.3%	-59.2%	-10.9%	39.1%	3.2%	66.9%
New Listings	507	-35.9%	-46.9%	-26.6%	-28.4%	-27.6%	-34.4%
Active Listings <sup>⁴</sup>	158	70.9%	44.4%	-20.4%	-46.6%	-8.1%	-56.8%
Sales to New Listings Ratio $^{\circ}$	54.0	58.7	73.4	63.2	42.5	74.7	55.8
Months of Inventory $\degree$	1.7	0.6	0.5	1.4	3.0	1.0	2.5
Average Price	\$814,942	-22.6%	4.3%	42.1%	52.8%	97.0%	162.5%
Median Price	\$777,500	-22.3%	2.2%	39.1%	52.8%	94.4%	161.3%
Sale to List Price Ratio <sup>7</sup>	98.5	118.4	111.2	99.5	98.0	99.5	97.9
Median Days on Market	14.0	5.0	5.0	11.0	19.0	11.0	22.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

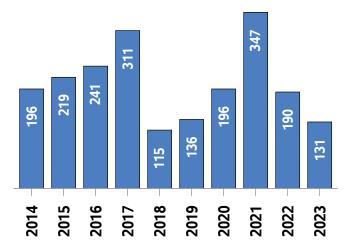
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



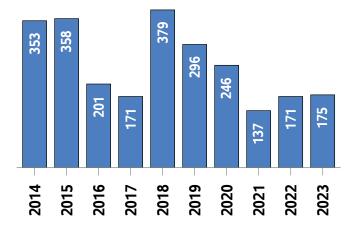
#### BARRIE MLS® Single Family Market Activity



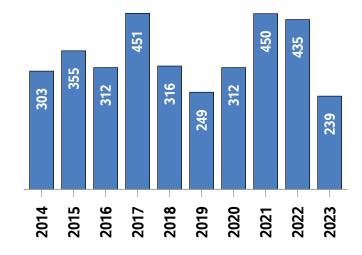
#### Sales Activity (March only)



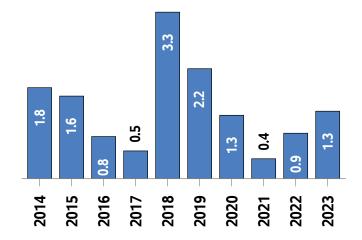
Active Listings (March only)



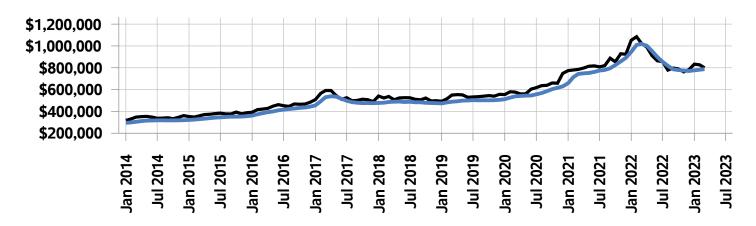
New Listings (March only)



Months of Inventory (March only)



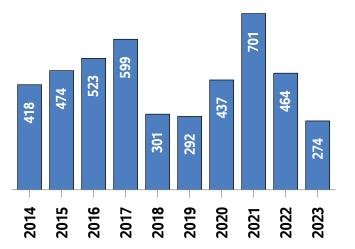
#### MLS® HPI Single Family Benchmark Price and Average Price



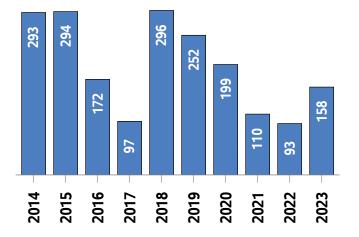


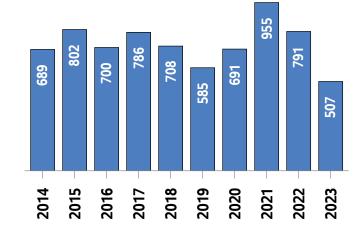


Sales Activity (March Year-to-date)



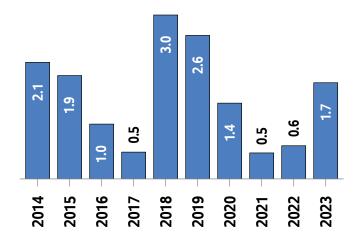
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



#### BARRIE MLS® Condo Townhouse Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-16.7%	-70.6%	-37.5%	-28.6%		_
Dollar Volume	\$2,903,900	-26.5%	-63.9%	2.7%	29.9%	_	—
New Listings	6	-57.1%	-73.9%	-45.5%	-81.3%		500.0%
Active Listings	7	-12.5%	-22.2%	-12.5%	-75.9%	—	250.0%
Sales to New Listings Ratio <sup>1</sup>	83.3	42.9	73.9	72.7	21.9	—	—
Months of Inventory <sup>2</sup>	1.4	1.3	0.5	1.0	4.1	—	—
Average Price	\$580,780	-11.8%	22.7%	64.4%	81.9%	—	—
Median Price	\$542,000	-19.9%	18.4%	54.9%	69.4%		_
Sale to List Price Ratio <sup>3</sup>	99.9	110.0	111.5	102.1	98.2		_
Median Days on Market	25.0	12.5	8.0	9.5	16.0		_

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	10	-54.5%	-64.3%	-58.3%	-9.1%	_	_
Dollar Volume	\$5,451,700	-63.4%	-59.2%	-35.8%	61.6%	_	—
New Listings	24	-35.1%	-38.5%	-17.2%	-45.5%		2,300.0%
Active Listings <sup>4</sup>	9	47.4%	64.7%	27.3%	-42.9%	_	600.0%
Sales to New Listings Ratio $^{5}$	41.7	59.5	71.8	82.8	25.0	—	—
Months of Inventory	2.8	0.9	0.6	0.9	4.5	—	—
Average Price	\$545,170	-19.6%	14.2%	54.1%	77.7%	—	—
Median Price	\$522,000	-28.1%	15.2%	49.2%	78.8%		_
Sale to List Price Ratio <sup>7</sup>	99.4	116.7	110.0	99.7	96.9		
Median Days on Market	15.0	6.5	8.0	16.5	16.0		_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

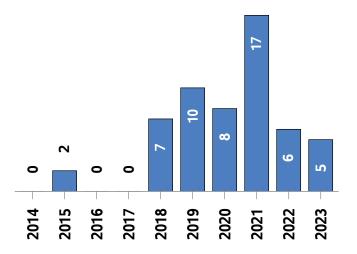
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



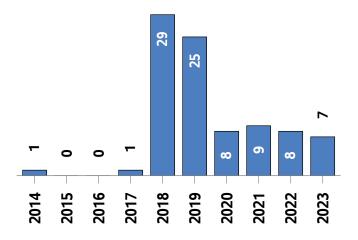
#### BARRIE MLS® Condo Townhouse Market Activity



Sales Activity (March only)

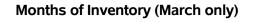


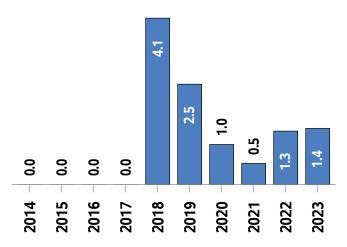
Active Listings (March only)



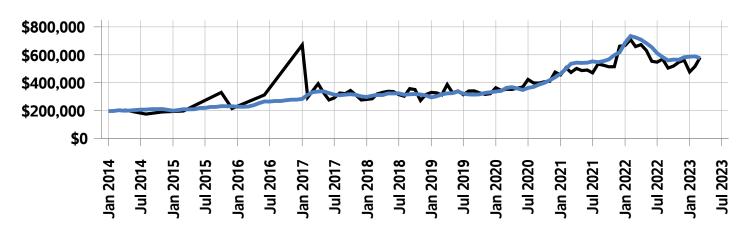
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New Listings (March only)





MLS® HPI Townhouse Benchmark Price and Average Price

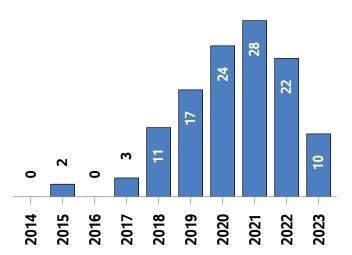




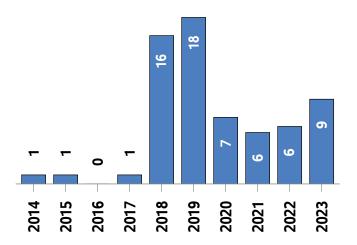
#### BARRIE MLS® Condo Townhouse Market Activity



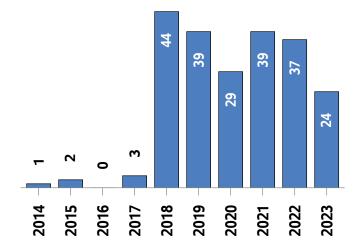
Sales Activity (March Year-to-date)



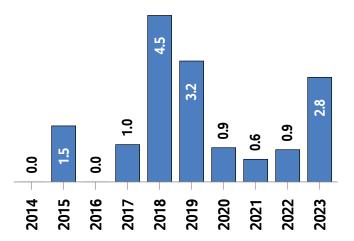
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.



#### BARRIE **MLS®** Apartment Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	33	-26.7%	-34.0%	10.0%	65.0%	371.4%	
Dollar Volume	\$16,969,888	-41.4%	-27.9%	48.8%	124.7%	749.2%	_
New Listings	73	15.9%	58.7%	62.2%	9.0%	942.9%	3,550.0%
Active Listings	78	225.0%	290.0%	32.2%	-7.1%	766.7%	1,460.0%
Sales to New Listings Ratio <sup>1</sup>	45.2	71.4	108.7	66.7	29.9	100.0	—
Months of Inventory <sup>2</sup>	2.4	0.5	0.4	2.0	4.2	1.3	—
Average Price	\$514,239	-20.0%	9.2%	35.3%	36.2%	80.1%	—
Median Price	\$495,000	-20.2%	13.1%	32.0%	46.3%	98.1%	—
Sale to List Price Ratio <sup>3</sup>	97.7	107.7	104.5	98.3	97.6	98.4	
Median Days on Market	27.0	8.0	10.0	23.0	29.5	19.0	

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	73	-33.6%	-41.1%	-21.5%	69.8%	421.4%	3,550.0%
Dollar Volume	\$35,909,938	-48.1%	-38.0%	-1.1%	138.7%	923.3%	6,525.4%
New Listings	179	23.4%	42.1%	29.7%	32.6%	713.6%	2,883.3%
Active Listings <sup>4</sup>	73	305.6%	217.4%	26.6%	15.3%	742.3%	1,890.9%
Sales to New Listings Ratio $^{5}$	40.8	75.9	98.4	67.4	31.9	63.6	33.3
Months of Inventory	3.0	0.5	0.6	1.9	4.4	1.9	5.5
Average Price	\$491,917	-21.8%	5.3%	26.0%	40.6%	96.2%	81.5%
Median Price	\$460,000	-25.1%	4.5%	21.7%	44.7%	106.7%	69.7%
Sale to List Price Ratio <sup>7</sup>	97.0	109.3	103.8	98.5	98.0	98.7	96.4
Median Days on Market	28.0	8.0	11.0	23.0	20.0	19.0	25.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

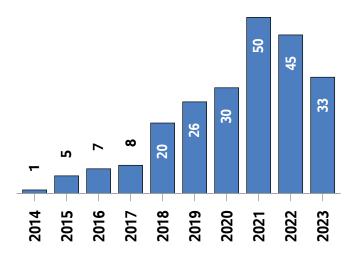
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



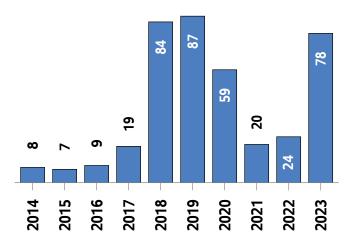
#### BARRIE MLS® Apartment Market Activity



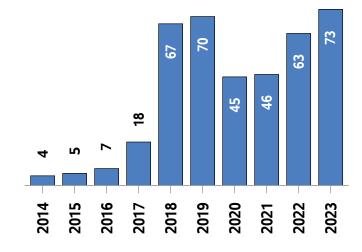
Sales Activity (March only)



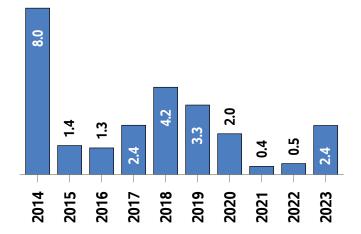
Active Listings (March only)



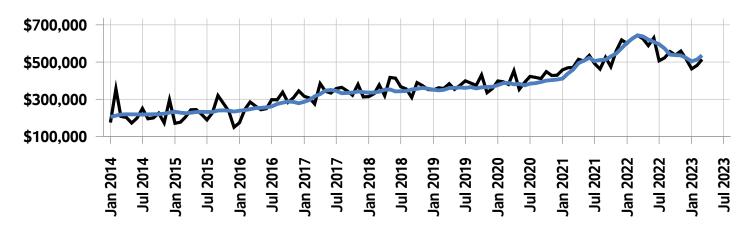
New Listings (March only)



Months of Inventory (March only)



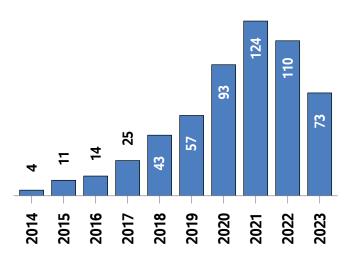
#### MLS® HPI Apartment Benchmark Price and Average Price



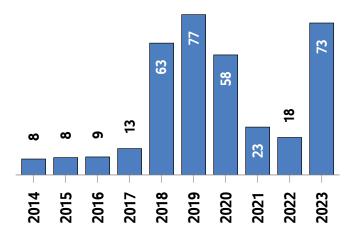




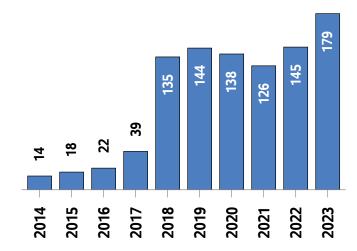
Sales Activity (March Year-to-date)



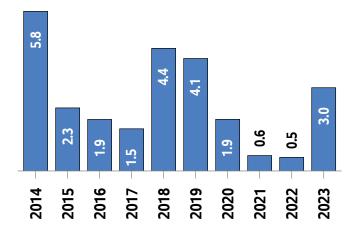
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



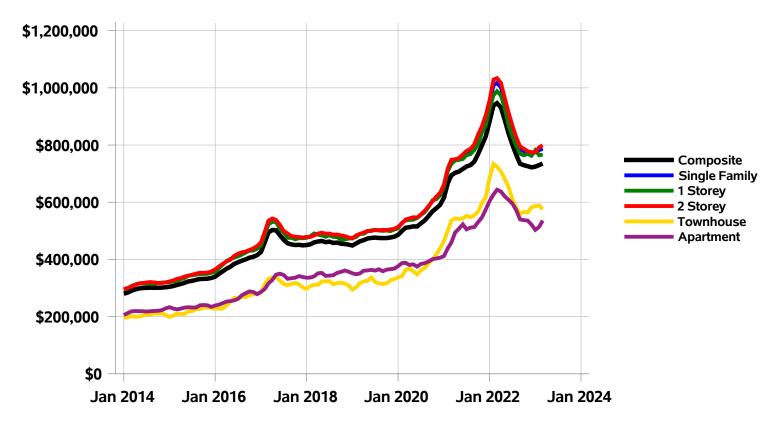
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price												
			percentage change vs.										
Benchmark Type:	March 2023	1 month ago	month ago ago ago ago 3 years ago 5 years ago										
Composite	\$735,200	0.7	1.8	0.1	-22.3	44.0	60.0						
Single Family	\$787,300	0.7	2.2	0.2	-22.6	46.3	61.9						
One Storey	\$766,700	0.3	0.6	-0.4	-22.4	43.0	56.2						
Two Storey	\$799,000	0.8	3.1	0.5	-22.7	48.1	65.2						
Townhouse	\$575,300	-2.3	-2.3 -1.2 2.9 -20.6 58.5 84.6										
Apartment	\$536,000	4.3	2.7	-0.7	-16.7	38.1	57.3						

MLS<sup>®</sup> HPI Benchmark Price





#### **BARRIE** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1305
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
<b>Basement Finish</b>	Totally finished			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1386			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	5111			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



#### **BARRIE** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
<b>Basement Finish</b>	Totally finished		
Bedrooms	4		
Below Ground Bedrooms	1		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1251		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	5688		
Number of Fireplaces	1		
Total Number Of Rooms	9		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		

### 2 Storey 🏦

Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1543		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	4535		
Number of Fireplaces	1		
Total Number Of Rooms	9		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



#### BARRIE MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1175
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value			
Above Ground Bedrooms	2			
Age Category	16 to 30			
Attached Specification	Row			
Bedrooms	2			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1001			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	5			
Wastewater Disposal	Municipal sewers			



#### Allandale **MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-37.5%	-70.6%	-50.0%	-16.7%	-61.5%	-16.7%
Dollar Volume	\$3,242,000	-50.2%	-70.7%	-41.2%	-2.8%	-26.1%	79.2%
New Listings	19	-17.4%	-32.1%	5.6%	0.0%	46.2%	35.7%
Active Listings	17	54.5%	88.9%	6.3%	-45.2%	112.5%	-5.6%
Sales to New Listings Ratio <sup>1</sup>	26.3	34.8	60.7	55.6	31.6	100.0	42.9
Months of Inventory <sup>2</sup>	3.4	1.4	0.5	1.6	5.2	0.6	3.0
Average Price	\$648,400	-20.3%	-0.5%	17.6%	16.7%	92.2%	115.0%
Median Price	\$600,000	-28.4%	-11.1%	11.7%	10.0%	69.0%	117.2%
Sale to List Price Ratio <sup>3</sup>	96.1	109.5	109.7	99.8	99.4	100.1	97.1
Median Days on Market	19.0	6.0	6.0	16.5	34.5	8.0	29.5

		Compared to <sup>a</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	17	-19.0%	-52.8%	-32.0%	21.4%	-39.3%	-10.5%
Dollar Volume	\$11,895,400	-35.9%	-50.0%	-8.8%	77.0%	23.5%	115.9%
New Listings	44	7.3%	-17.0%	2.3%	-4.3%	51.7%	37.5%
Active Listings <sup>4</sup>	14	127.8%	78.3%	0.0%	-40.6%	64.0%	-10.9%
Sales to New Listings Ratio $^{5}$	38.6	51.2	67.9	58.1	30.4	96.6	59.4
Months of Inventory	2.4	0.9	0.6	1.6	4.9	0.9	2.4
Average Price	\$699,729	-20.8%	5.8%	34.1%	45.8%	103.5%	141.3%
Median Price	\$725,000	-17.6%	6.2%	39.4%	42.1%	103.1%	169.0%
Sale to List Price Ratio <sup>7</sup>	97.2	113.9	109.6	98.8	98.6	99.6	97.6
Median Days on Market	16.0	5.0	7.0	15.0	24.5	10.5	26.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

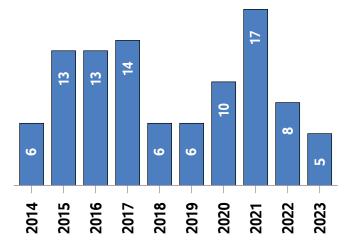
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



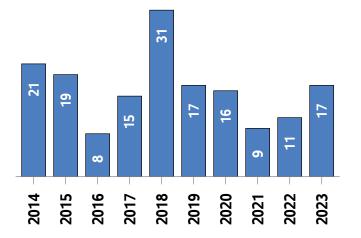
#### Allandale MLS® Residential Market Activity



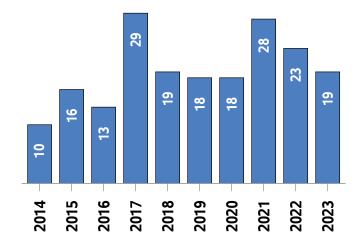
Sales Activity (March only)



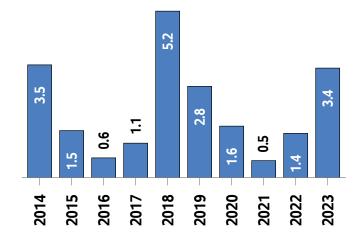
Active Listings (March only)



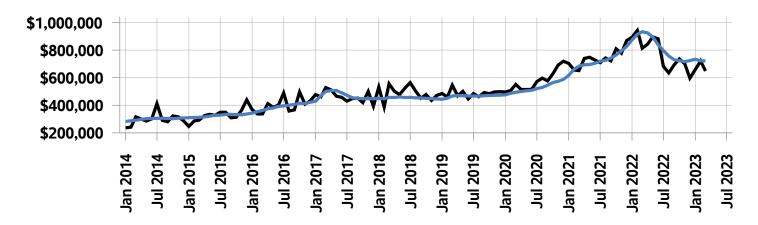
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

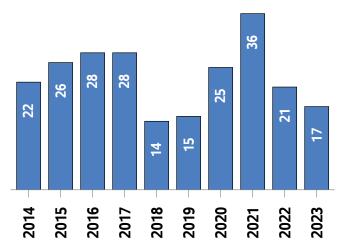




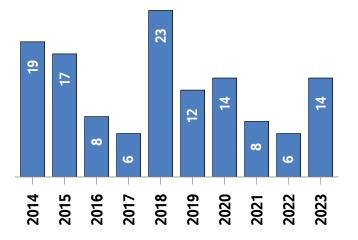
#### Allandale MLS® Residential Market Activity



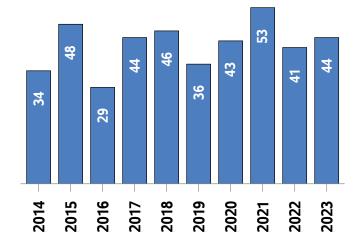
Sales Activity (March Year-to-date)



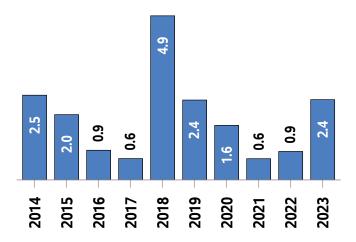
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)

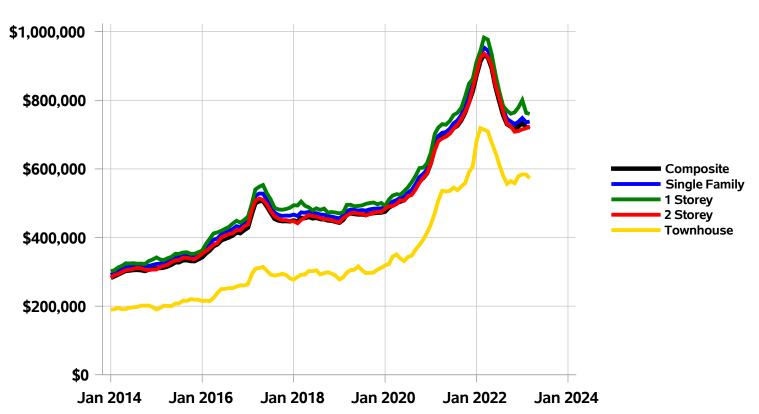


<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$721,900	0.1	-0.2	-1.1	-22.6	46.1	57.9	
Single Family	\$738,000	0.3	0.1	-1.1	-22.6	46.2	55.9	
One Storey	\$760,300	-0.4	-2.4	-1.2	-22.6	45.6	50.6	
Two Storey	\$724,500	0.8	2.0	-0.9	-22.6	47.3	60.5	
Townhouse	\$573,100	-1.7	-1.0	3.0	-19.8	66.5	96.7	



## MLS<sup>®</sup> HPI Benchmark Price



### Allandale MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1369
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1397
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6688
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Allandale MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1296
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6900
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1484
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6500
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Allandale MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1142
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



### Ardagh **MLS®** Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	21	-36.4%	-72.0%	-48.8%	-22.2%	-25.0%	-4.5%
Dollar Volume	\$15,054,000	-52.9%	-72.1%	-35.5%	20.6%	37.0%	118.5%
New Listings	41	-48.8%	-46.1%	-2.4%	-44.6%	0.0%	5.1%
Active Listings	34	-2.9%	100.0%	-17.1%	-64.6%	-10.5%	-38.2%
Sales to New Listings Ratio <sup>1</sup>	51.2	41.3	98.7	97.6	36.5	68.3	56.4
Months of Inventory <sup>2</sup>	1.6	1.1	0.2	1.0	3.6	1.4	2.5
Average Price	\$716,857	-25.9%	-0.5%	25.9%	55.1%	82.6%	128.9%
Median Price	\$670,000	-29.8%	-0.7%	20.7%	52.3%	71.6%	117.9%
Sale to List Price Ratio <sup>3</sup>	97.4	115.3	109.0	98.7	97.9	99.2	98.6
Median Days on Market	13.0	6.0	6.0	14.0	19.0	20.0	18.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	50	-46.8%	-66.9%	-51.9%	-16.7%	-28.6%	-24.2%
Dollar Volume	\$34,979,800	-61.3%	-67.4%	-36.9%	18.9%	26.2%	69.2%
New Listings	93	-42.6%	-47.5%	-32.6%	-42.9%	-15.5%	-10.6%
Active Listings <sup>4</sup>	31	55.9%	95.7%	-34.3%	-57.6%	-9.8%	-38.7%
Sales to New Listings Ratio $^{5}$	53.8	58.0	85.3	75.4	36.8	63.6	63.5
Months of Inventory	1.8	0.6	0.3	1.3	3.6	1.5	2.3
Average Price	\$699,596	-27.3%	-1.7%	31.3%	42.6%	76.6%	123.3%
Median Price	\$650,000	-28.4%	-7.1%	22.2%	43.3%	62.7%	121.3%
Sale to List Price Ratio <sup>7</sup>	97.5	117.0	109.1	98.7	98.2	99.3	98.0
Median Days on Market	16.5	5.0	5.0	19.0	18.5	15.5	22.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

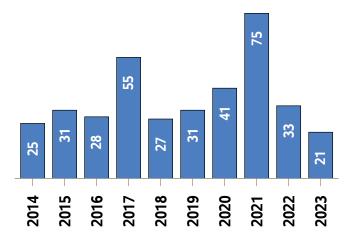
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



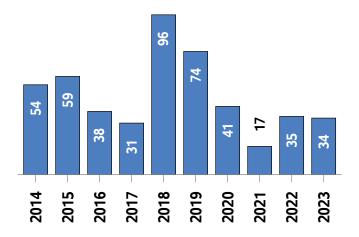
#### Ardagh MLS® Residential Market Activity



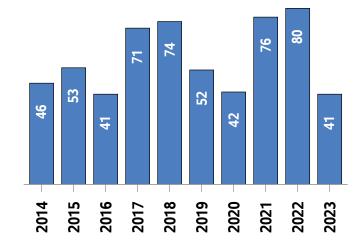
Sales Activity (March only)



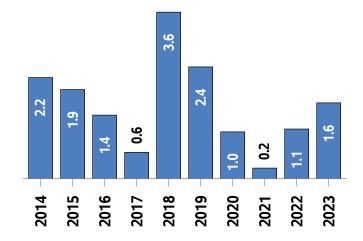
Active Listings (March only)



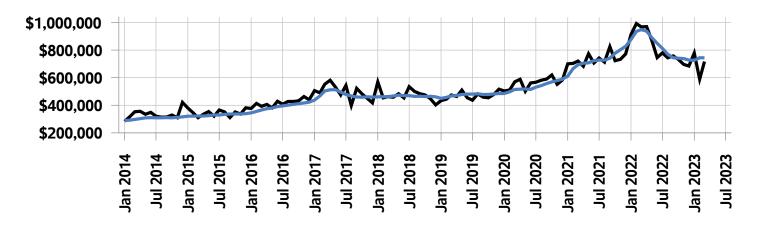
New Listings (March only)



Months of Inventory (March only)

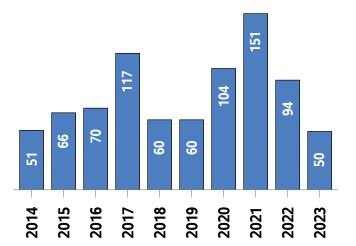


### MLS® HPI Composite Benchmark Price and Average Price

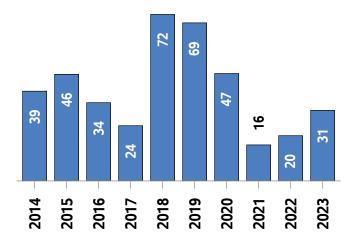




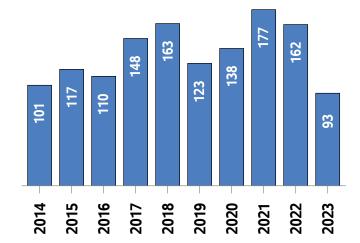
Sales Activity (March Year-to-date)



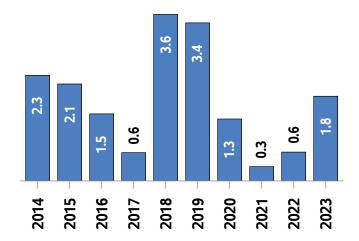
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

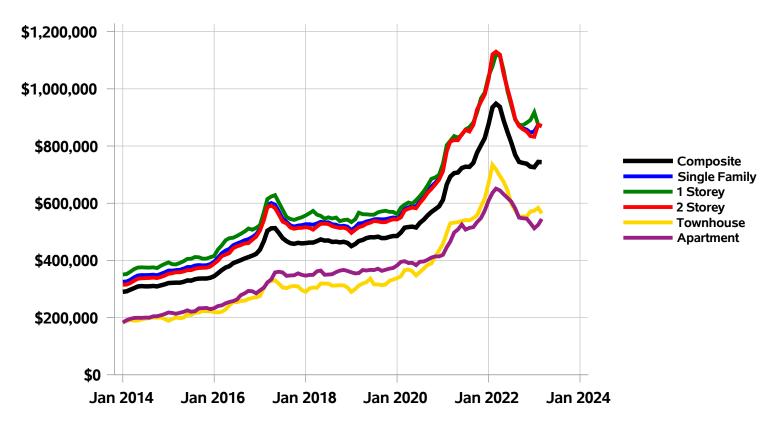
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$743,700	-0.1	2.2	-0.1	-21.6	44.5	60.9
Single Family	\$869,900	-0.5	2.7	-0.1	-22.9	50.1	65.8
One Storey	\$868,400	-0.7	-2.5	-0.7	-22.5	46.0	51.5
Two Storey	\$870,300	-0.5	4.3	0.0	-23.0	51.5	71.5
Townhouse	\$564,300	-3.3	-1.2	2.2	-21.4	54.3	85.0
Apartment	\$544,900	3.9	2.8	-0.9	-16.3	37.2	56.0

MLS<sup>®</sup> HPI Benchmark Price





### Ardagh MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1389
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1604
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5238
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Ardagh MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1424
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6633
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1742
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4832
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Ardagh MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1065
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



## **City Centre MLS®** Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	-47.6%	-63.3%	-31.3%	22.2%	-31.3%	10.0%
Dollar Volume	\$5,496,500	-67.0%	-73.7%	-22.1%	45.6%	11.7%	125.9%
New Listings	19	-51.3%	-57.8%	-20.8%	-20.8%	-13.6%	-17.4%
Active Listings	22	22.2%	15.8%	-15.4%	-29.0%	22.2%	-50.0%
Sales to New Listings Ratio <sup>1</sup>	57.9	53.8	66.7	66.7	37.5	72.7	43.5
Months of Inventory <sup>2</sup>	2.0	0.9	0.6	1.6	3.4	1.1	4.4
Average Price	\$499,682	-37.0%	-28.3%	13.3%	19.1%	62.5%	105.3%
Median Price	\$470,000	-44.7%	-33.1%	1.7%	14.5%	50.3%	97.9%
Sale to List Price Ratio <sup>3</sup>	97.4	115.6	111.1	98.8	97.5	101.7	98.1
Median Days on Market	27.0	7.0	7.0	17.0	22.0	15.5	27.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	36	-18.2%	-46.3%	-21.7%	24.1%	-25.0%	0.0%
Dollar Volume	\$20,795,850	-44.0%	-53.4%	-4.5%	72.6%	35.3%	136.3%
New Listings	52	-31.6%	-43.5%	-27.8%	2.0%	-3.7%	-25.7%
Active Listings <sup>4</sup>	22	71.1%	32.7%	-9.7%	-12.2%	25.0%	-48.4%
Sales to New Listings Ratio $^{5}$	69.2	57.9	72.8	63.9	56.9	88.9	51.4
Months of Inventory	1.8	0.9	0.7	1.6	2.6	1.1	3.5
Average Price	\$577,663	-31.5%	-13.2%	22.0%	39.1%	80.4%	136.3%
Median Price	\$511,500	-41.8%	-25.3%	7.1%	24.6%	59.8%	111.4%
Sale to List Price Ratio <sup>7</sup>	98.7	117.6	109.9	98.7	97.8	99.1	97.1
Median Days on Market	26.5	6.0	7.0	15.0	25.0	19.5	29.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

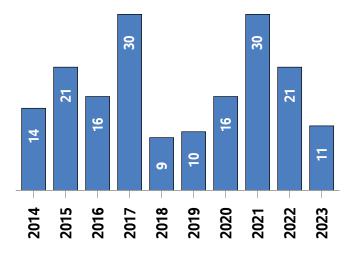
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



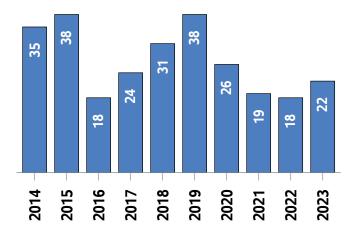
### City Centre MLS® Residential Market Activity



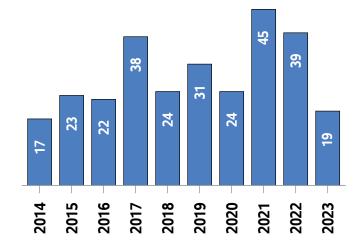
Sales Activity (March only)



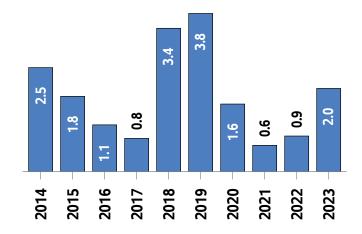
Active Listings (March only)



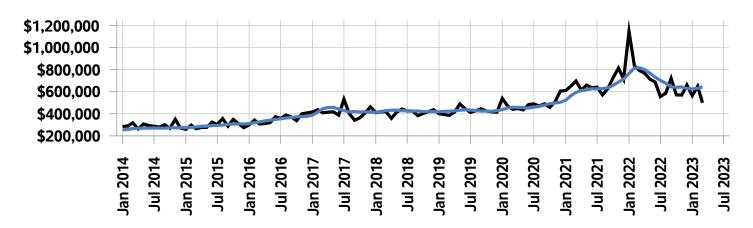
New Listings (March only)



Months of Inventory (March only)



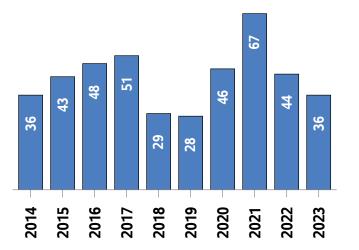
#### MLS® HPI Composite Benchmark Price and Average Price



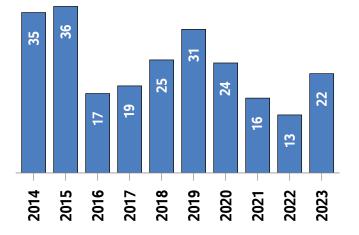




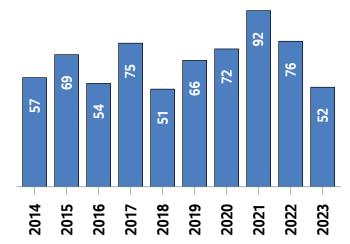
Sales Activity (March Year-to-date)



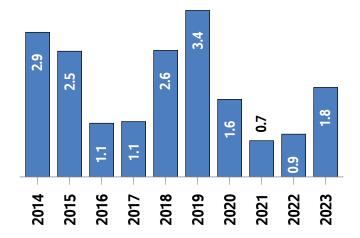
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

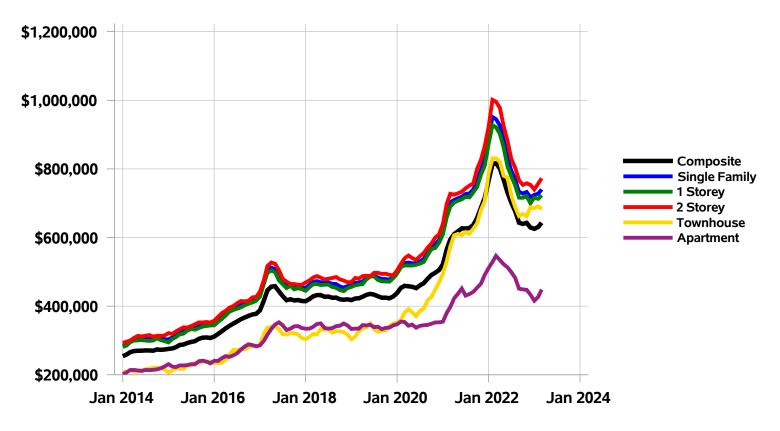
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$643,100	1.9	2.2	-0.0	-21.2	40.0	50.1
Single Family	\$740,100	1.7	3.1	1.0	-21.7	40.9	57.2
One Storey	\$722,900	1.4	3.3	0.9	-21.6	39.3	55.8
Two Storey	\$772,800	2.1	2.5	0.8	-22.4	43.2	59.9
Townhouse	\$682,700	-1.2	-0.7	3.1	-17.8	79.1	114.1
Apartment	\$448,500	5.0	3.4	-0.6	-18.0	26.8	32.0

MLS<sup>®</sup> HPI Benchmark Price





## **City Centre** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1128
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1211
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6720
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## City Centre MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1150
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6750
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1439
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6487
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## City Centre MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Semi Detached
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	951
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers





		Compared to *					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	-37.9%	-66.0%	-14.3%	-25.0%	-40.0%	-40.0%
Dollar Volume	\$13,180,319	-46.7%	-62.2%	18.3%	16.1%	25.5%	62.9%
New Listings	35	-22.2%	-47.8%	-28.6%	-18.6%	-32.7%	0.0%
Active Listings	25	66.7%	-10.7%	-37.5%	-37.5%	-41.9%	-34.2%
Sales to New Listings Ratio <sup>1</sup>	51.4	64.4	79.1	42.9	55.8	57.7	85.7
Months of Inventory <sup>2</sup>	1.4	0.5	0.5	1.9	1.7	1.4	1.3
Average Price	\$732,240	-14.1%	11.3%	38.0%	54.7%	109.2%	171.5%
Median Price	\$725,000	-18.1%	5.1%	27.2%	55.9%	107.1%	180.5%
Sale to List Price Ratio <sup>3</sup>	100.0	111.7	110.4	100.6	98.5	99.2	97.8
Median Days on Market	11.0	6.0	7.0	7.0	14.5	9.5	13.5

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	38	-43.3%	-63.5%	-38.7%	-37.7%	-53.1%	-43.3%
Dollar Volume	\$28,994,819	-52.8%	-59.0%	-3.6%	-4.8%	-2.0%	57.2%
New Listings	68	-25.3%	-52.8%	-31.3%	-34.6%	-43.8%	-26.9%
Active Listings <sup>4</sup>	22	109.7%	6.6%	-34.3%	-43.5%	-36.9%	-41.4%
Sales to New Listings Ratio $^{5}$	55.9	73.6	72.2	62.6	58.7	66.9	72.0
Months of Inventory	1.7	0.5	0.6	1.6	1.9	1.3	1.7
Average Price	\$763,022	-16.8%	12.1%	57.2%	52.8%	108.8%	177.2%
Median Price	\$755,000	-16.1%	7.9%	55.9%	61.7%	115.1%	190.4%
Sale to List Price Ratio <sup>7</sup>	98.8	116.1	111.2	99.6	98.3	99.1	97.9
Median Days on Market	12.5	6.0	6.0	10.0	17.0	11.0	15.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

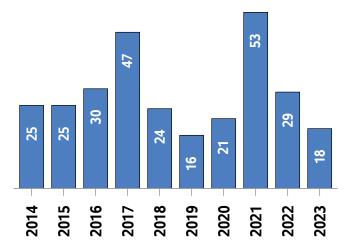
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

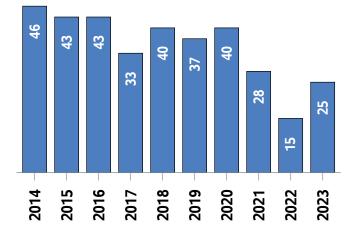




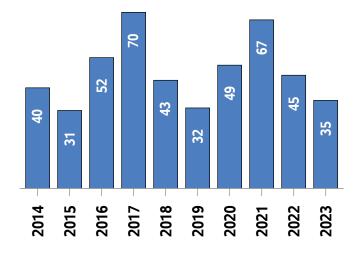
Sales Activity (March only)



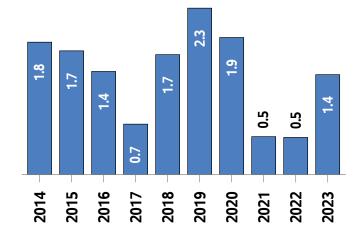
Active Listings (March only)



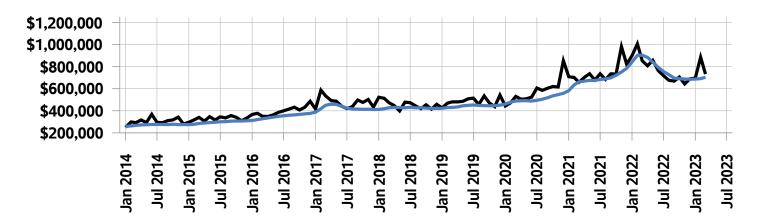
New Listings (March only)



Months of Inventory (March only)



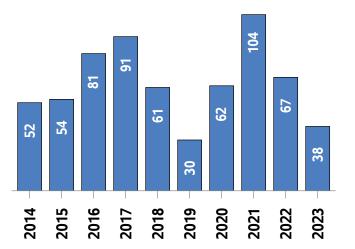
MLS® HPI Composite Benchmark Price and Average Price



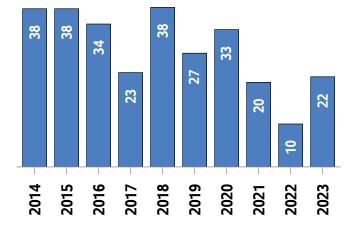




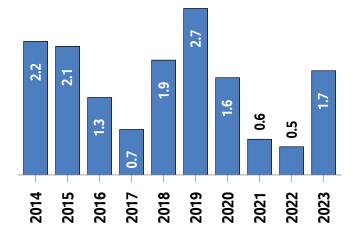
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

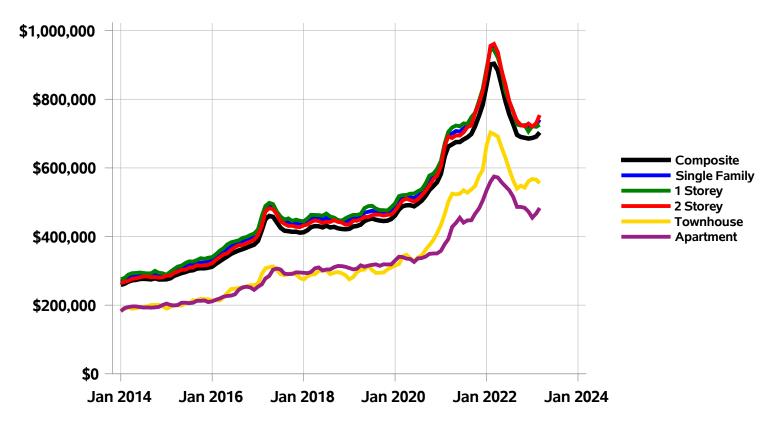
New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$703,500	1.8	2.6	1.0	-22.2	44.1	64.6		
Single Family	\$740,800	2.1	3.1	1.2	-22.3	44.6	63.6		
One Storey	\$725,600	0.8	2.7	-0.1	-23.1	39.3	56.6		
Two Storey	\$754,000	3.2	3.4	2.3	-21.6	49.3	70.5		
Townhouse	\$555,300	-1.9	-1.0	2.9	-20.5	62.4	91.6		
Apartment	\$483,200	3.5	2.2	-0.6	-16.0	42.1	62.8		

MLS<sup>®</sup> HPI Benchmark Price





### East MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1242
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1290
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5390
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### East MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1225
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5874
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1377
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4454
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### East MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1112
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	981
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



# Holly MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	28	-20.0%	-53.3%	-15.2%	27.3%	-22.2%	3.7%
Dollar Volume	\$20,976,051	-36.6%	-50.3%	20.6%	103.9%	48.0%	166.3%
New Listings	42	-45.5%	-49.4%	-16.0%	-2.3%	-27.6%	-10.6%
Active Listings	20	-35.5%	25.0%	-33.3%	-54.5%	-31.0%	-66.1%
Sales to New Listings Ratio <sup>1</sup>	66.7	45.5	72.3	66.0	51.2	62.1	57.4
Months of Inventory <sup>2</sup>	0.7	0.9	0.3	0.9	2.0	0.8	2.2
Average Price	\$749,145	-20.7%	6.5%	42.1%	60.2%	90.3%	156.8%
Median Price	\$740,381	-17.7%	4.3%	43.1%	66.4%	89.1%	159.8%
Sale to List Price Ratio <sup>3</sup>	101.5	115.8	112.4	100.3	98.3	101.1	98.6
Median Days on Market	10.5	6.0	5.0	8.0	15.5	9.5	20.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	47	-38.2%	-55.7%	-23.0%	-20.3%	-35.6%	-29.9%
Dollar Volume	\$34,856,851	-51.9%	-53.4%	9.6%	28.7%	25.4%	88.0%
New Listings	82	-37.4%	-42.7%	-9.9%	-15.5%	-22.6%	-31.7%
Active Listings <sup>4</sup>	18	0.0%	50.0%	-18.2%	-49.1%	-1.8%	-64.2%
Sales to New Listings Ratio $^{5}$	57.3	58.0	74.1	67.0	60.8	68.9	55.8
Months of Inventory	1.1	0.7	0.3	1.1	1.8	0.8	2.3
Average Price	\$741,635	-22.2%	5.2%	42.2%	61.6%	94.8%	168.0%
Median Price	\$729,000	-19.1%	4.1%	40.2%	66.4%	96.5%	170.0%
Sale to List Price Ratio <sup>7</sup>	99.9	119.3	112.7	99.8	98.2	100.8	98.4
Median Days on Market	11.0	6.0	5.0	9.0	16.0	8.0	20.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

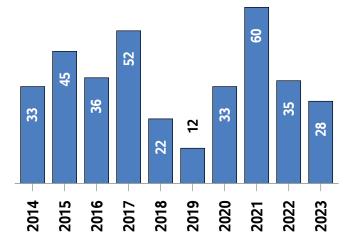
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



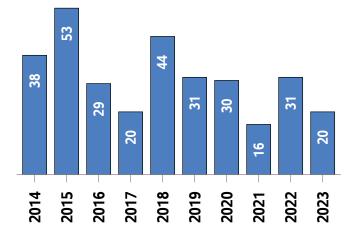
Holly MLS® Residential Market Activity



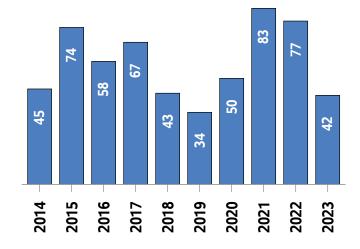
Sales Activity (March only)



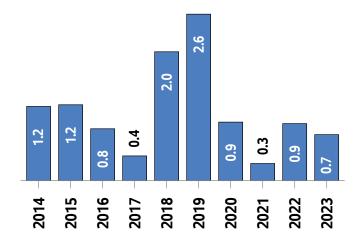
Active Listings (March only)



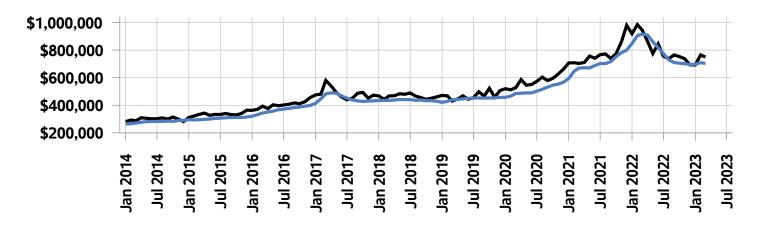
New Listings (March only)



Months of Inventory (March only)



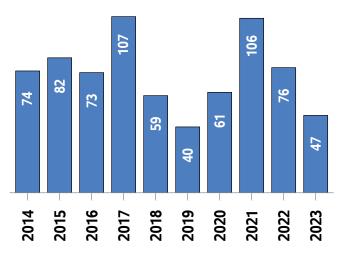
#### MLS® HPI Composite Benchmark Price and Average Price



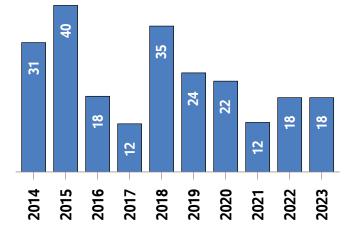




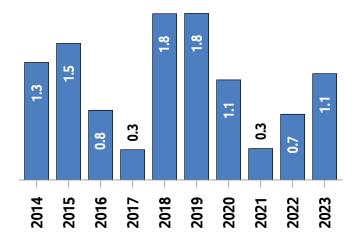
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

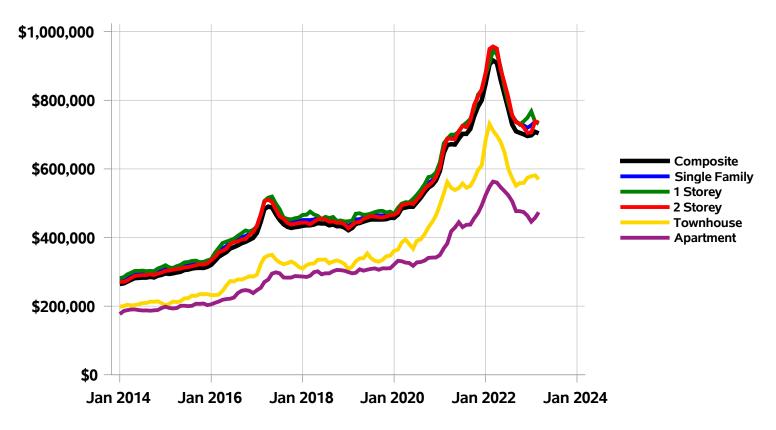
New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$703,700	-0.6	1.1	-0.8	-23.2	45.2	61.5		
Single Family	\$733,900	-0.5	1.9	-0.4	-23.0	48.1	62.8		
One Storey	\$731,500	-0.7	-2.4	-1.0	-22.5	46.7	53.8		
Two Storey	\$735,100	-0.5	4.3	-0.1	-23.2	48.7	67.5		
Townhouse	\$569,600	-2.0	-0.8	3.4	-20.0	47.9	76.0		
Apartment	\$473,700	3.5	2.1	-0.7	-15.9	43.1	64.1		

MLS<sup>®</sup> HPI Benchmark Price





### Holly MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1281
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value				
Above Ground Bedrooms	3				
Age Category	16 to 30				
<b>Basement Finish</b>	Totally finished				
Bedrooms	3				
Below Ground Bedrooms	0				
Exterior Walls	Masonry				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Single width				
Gross Living Area (Above Ground; in sq. ft.)	1307				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	4310				
Number of Fireplaces	0				
Total Number Of Rooms	8				
Type Of Foundation	Basement, Poured concrete				
Type of Property	Detached				
Wastewater Disposal	Municipal sewers				



## Holly MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value				
Above Ground Bedrooms	2				
Age Category	16 to 30				
<b>Basement Finish</b>	Totally finished				
Bedrooms	3				
Below Ground Bedrooms	1				
Exterior Walls	Masonry				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Single width				
Gross Living Area (Above Ground; in sq. ft.)	1195				
Half Bathrooms	0				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	4875				
Number of Fireplaces	0				
Total Number Of Rooms	8				
Type Of Foundation	Basement, Poured concrete				
Type of Property	Detached				
Wastewater Disposal	Municipal sewers				

# 2 Storey 🏦

Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1425		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	3888		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



### Holly MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1179
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	928
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



### **Innis-Shore MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	27	-15.6%	-57.1%	-6.9%	80.0%	-49.1%	-10.0%
Dollar Volume	\$22,538,708	-40.2%	-58.2%	19.0%	155.0%	-10.8%	101.7%
New Listings	54	-27.0%	-25.0%	5.9%	-10.0%	-3.6%	-15.6%
Active Listings	48	54.8%	108.7%	-5.9%	-31.4%	9.1%	-49.5%
Sales to New Listings Ratio <sup>1</sup>	50.0	43.2	87.5	56.9	25.0	94.6	46.9
Months of Inventory <sup>2</sup>	1.8	1.0	0.4	1.8	4.7	0.8	3.2
Average Price	\$834,767	-29.1%	-2.5%	27.9%	41.6%	75.1%	124.2%
Median Price	\$844,000	-26.2%	-0.7%	36.2%	44.3%	83.5%	133.5%
Sale to List Price Ratio <sup>3</sup>	98.2	112.3	111.1	99.8	98.7	99.8	98.5
Median Days on Market	15.0	6.0	6.0	19.0	15.0	12.0	21.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	54	-37.2%	-52.2%	-18.2%	25.6%	-43.2%	-28.0%
Dollar Volume	\$44,772,207	-54.0%	-54.1%	5.8%	70.5%	-2.5%	63.4%
New Listings	135	-4.9%	-10.6%	10.7%	9.8%	-0.7%	-15.1%
Active Listings <sup>⁴</sup>	51	218.8%	168.4%	28.6%	-3.8%	11.7%	-37.3%
Sales to New Listings Ratio $^{5}$	40.0	60.6	74.8	54.1	35.0	69.9	47.2
Months of Inventory	2.8	0.6	0.5	1.8	3.7	1.4	3.3
Average Price	\$829,115	-26.7%	-3.9%	29.3%	35.7%	71.6%	127.0%
Median Price	\$807,500	-25.8%	-4.4%	26.8%	34.4%	75.4%	130.7%
Sale to List Price Ratio <sup>7</sup>	97.0	113.6	111.9	99.6	97.8	99.5	98.1
Median Days on Market	22.0	6.0	5.0	10.5	24.0	12.0	23.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

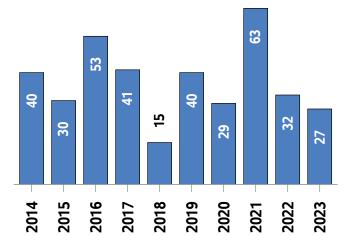
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



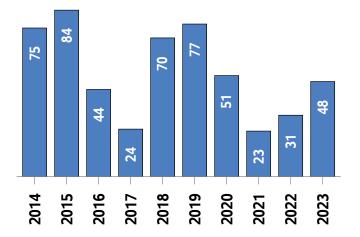
### Innis-Shore MLS® Residential Market Activity



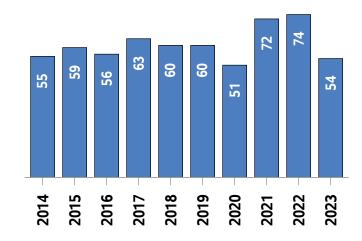
Sales Activity (March only)



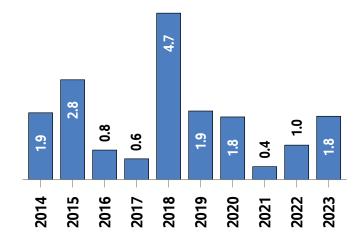
Active Listings (March only)



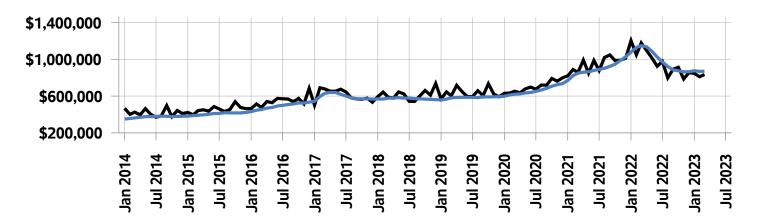
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

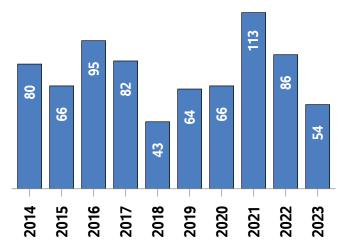




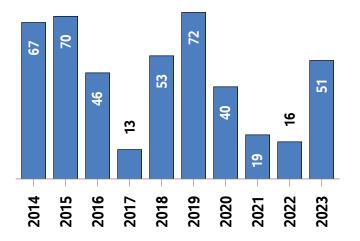
### Innis-Shore MLS® Residential Market Activity



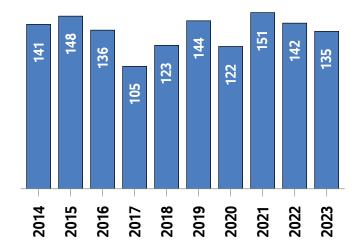
Sales Activity (March Year-to-date)



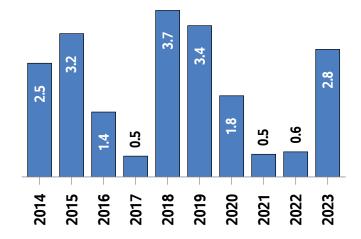
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

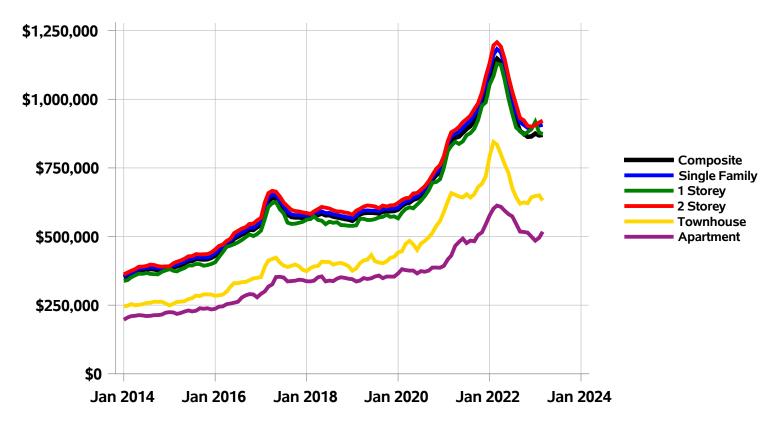
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price										
		percentage change vs.								
Benchmark Type:	March 2023	3 months6 months12 months1 month agoagoago3 years ago								
Composite	\$870,300	0.2	0.7	-1.6	-24.2	40.3	50.8			
Single Family	\$906,900	0.3	1.1	-1.0	-23.3	44.5	54.8			
One Storey	\$873,800	-0.5	-1.9	-1.2	-22.7	45.6	52.4			
Two Storey	\$922,200	0.7	2.4	-1.0	-23.6	44.2	55.8			
Townhouse	\$631,600	-2.8	-1.8	1.9	-24.4	33.5	61.5			
Apartment	\$517,400	4.4	3.5	-0.1	-15.6	37.0	52.5			

MLS<sup>®</sup> HPI Benchmark Price





#### Innis-Shore MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1682
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1731
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5488
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Innis-Shore MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6534
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2010
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4875
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Innis-Shore MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1135
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	975
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



#### Lakeshore **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	-30.8%	-30.8%	28.6%	50.0%	-40.0%	-25.0%
Dollar Volume	\$6,603,000	-27.3%	-18.0%	96.4%	143.5%	21.7%	55.2%
New Listings	20	-4.8%	-13.0%	-23.1%	81.8%	81.8%	-23.1%
Active Listings	22	214.3%	15.8%	-33.3%	15.8%	69.2%	-52.2%
Sales to New Listings Ratio <sup>1</sup>	45.0	61.9	56.5	26.9	54.5	136.4	46.2
Months of Inventory <sup>2</sup>	2.4	0.5	1.5	4.7	3.2	0.9	3.8
Average Price	\$733,667	5.0%	18.5%	52.8%	62.3%	102.9%	106.9%
Median Price	\$705,000	7.2%	28.2%	56.7%	82.2%	89.3%	102.9%
Sale to List Price Ratio <sup>3</sup>	98.4	106.7	106.4	100.2	98.4	97.5	97.0
Median Days on Market	49.0	10.0	9.0	9.0	21.5	21.0	23.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	15	-51.6%	-67.4%	-25.0%	15.4%	-54.5%	-16.7%
Dollar Volume	\$10,074,000	-55.3%	-61.4%	4.4%	61.1%	-7.6%	77.2%
New Listings	34	-27.7%	-42.4%	-33.3%	0.0%	-10.5%	-38.2%
Active Listings <sup>4</sup>	21	313.3%	44.2%	-17.3%	24.0%	31.9%	-42.6%
Sales to New Listings Ratio $^{5}$	44.1	66.0	78.0	39.2	38.2	86.8	32.7
Months of Inventory	4.1	0.5	0.9	3.8	3.8	1.4	6.0
Average Price	\$671,600	-7.7%	18.4%	39.2%	39.6%	103.3%	112.7%
Median Price	\$670,000	-7.1%	21.8%	49.3%	77.7%	103.6%	128.3%
Sale to List Price Ratio <sup>7</sup>	97.8	110.2	103.5	98.6	97.9	98.0	96.4
Median Days on Market	49.0	6.0	11.0	28.0	19.0	20.0	23.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

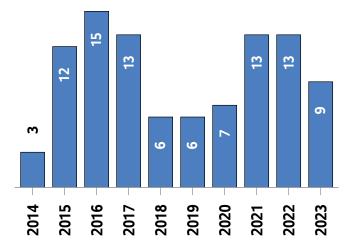
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



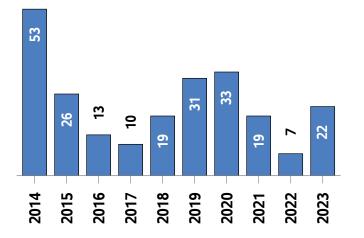
#### Lakeshore MLS® Residential Market Activity



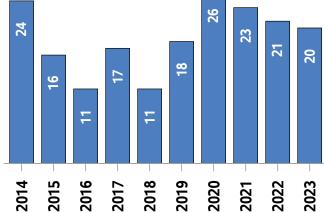
Sales Activity (March only)

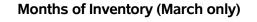


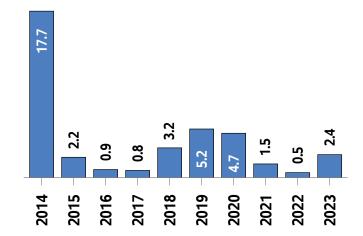
Active Listings (March only)



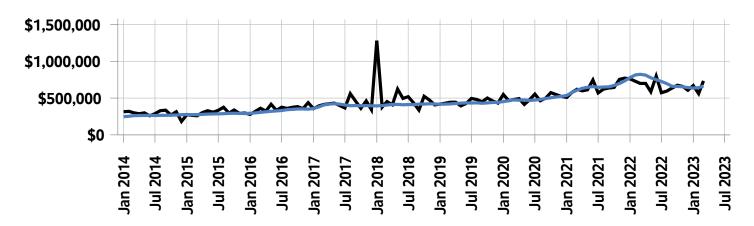
New Listings (March only)







MLS® HPI Composite Benchmark Price and Average Price

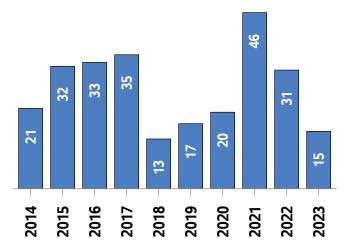




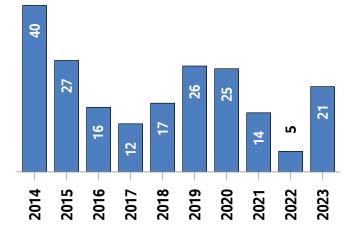
#### Lakeshore MLS® Residential Market Activity



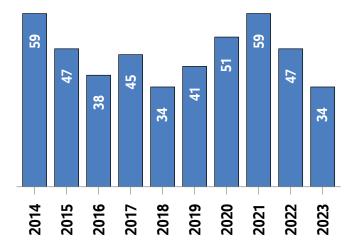
Sales Activity (March Year-to-date)



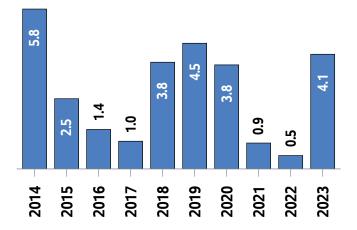
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

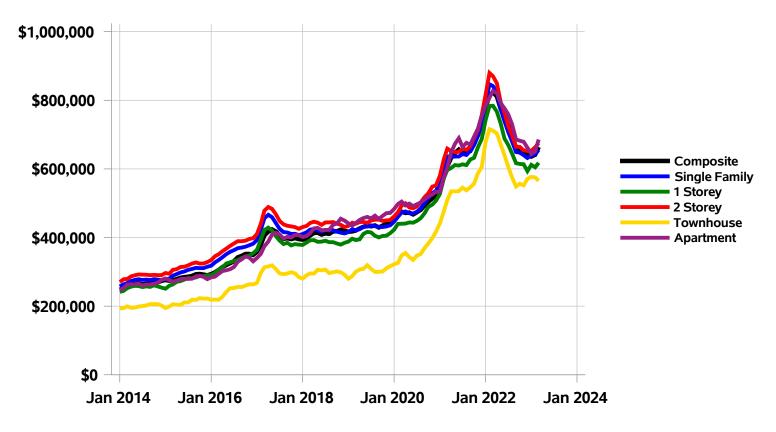
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$663,900	3.5	3.3	0.6	-19.3	39.7	63.5
Single Family	\$655,500	2.0	3.8	1.0	-22.1	38.6	54.9
One Storey	\$617,800	2.2	4.1	0.2	-21.2	40.3	57.6
Two Storey	\$675,500	1.9	3.6	1.6	-22.4	37.0	52.7
Townhouse	\$565,500	-1.7	-1.0	3.1	-20.5	62.5	91.5
Apartment	\$685,700	5.3	3.6	-0.0	-17.1	35.8	66.1

MLS<sup>®</sup> HPI Benchmark Price





#### Lakeshore MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1200
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1270
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Lakeshore MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1076
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1424
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5808
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Lakeshore MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1247
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1104
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers



#### North **MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-5.0%	-55.8%	-5.0%	111.1%	-34.5%	-5.0%
Dollar Volume	\$13,805,721	-16.1%	-53.9%	37.8%	250.2%	25.8%	126.0%
New Listings	38	-2.6%	-29.6%	11.8%	-13.6%	2.7%	18.8%
Active Listings	33	106.3%	57.1%	32.0%	-34.0%	94.1%	-10.8%
Sales to New Listings Ratio <sup>1</sup>	50.0	51.3	79.6	58.8	20.5	78.4	62.5
Months of Inventory <sup>2</sup>	1.7	0.8	0.5	1.3	5.6	0.6	1.9
Average Price	\$726,617	-11.7%	4.4%	45.0%	65.9%	92.0%	137.9%
Median Price	\$700,000	-13.8%	3.7%	43.0%	74.8%	81.8%	130.3%
Sale to List Price Ratio <sup>3</sup>	100.3	107.8	110.3	100.6	97.2	100.1	98.2
Median Days on Market	15.0	7.0	6.0	10.0	14.0	9.0	21.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	40	-42.0%	-55.1%	-24.5%	53.8%	-33.3%	-14.9%
Dollar Volume	\$28,538,721	-56.0%	-54.2%	7.7%	141.6%	33.6%	111.2%
New Listings	82	-15.5%	-33.3%	7.9%	-3.5%	5.1%	-1.2%
Active Listings <sup>4</sup>	28	183.3%	70.0%	41.7%	-15.8%	102.4%	-13.3%
Sales to New Listings Ratio $^{5}$	48.8	71.1	72.4	69.7	30.6	76.9	56.6
Months of Inventory	2.1	0.4	0.6	1.1	3.9	0.7	2.1
Average Price	\$713,468	-24.1%	2.0%	42.7%	57.0%	100.4%	148.1%
Median Price	\$700,000	-21.3%	3.6%	41.4%	54.0%	100.9%	154.6%
Sale to List Price Ratio <sup>7</sup>	99.2	115.7	111.2	99.9	97.8	99.8	97.9
Median Days on Market	15.5	6.0	5.0	12.0	16.5	9.0	21.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

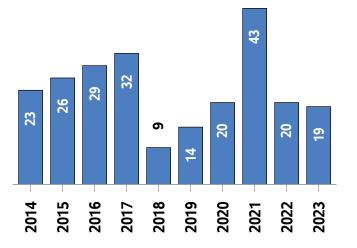
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



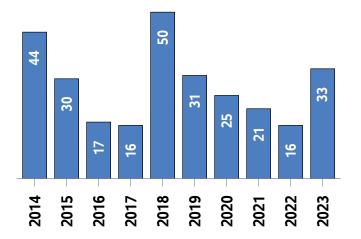
North MLS® Residential Market Activity



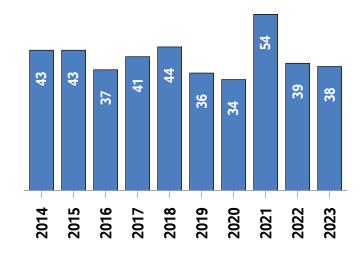
Sales Activity (March only)



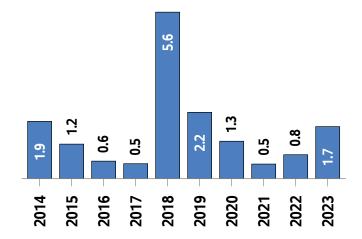
Active Listings (March only)



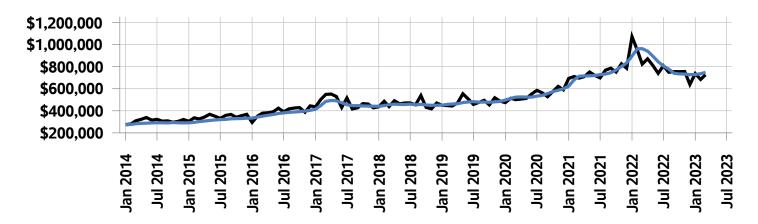
New Listings (March only)



Months of Inventory (March only)



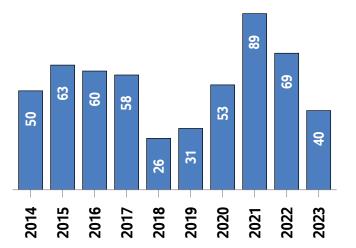
MLS® HPI Composite Benchmark Price and Average Price



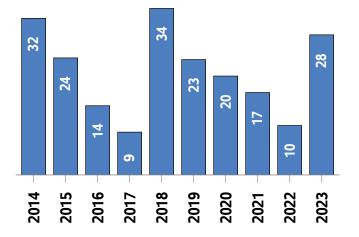




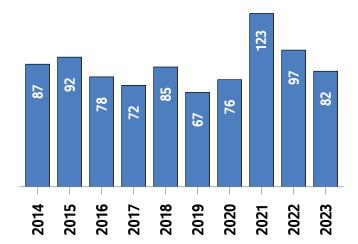
Sales Activity (March Year-to-date)



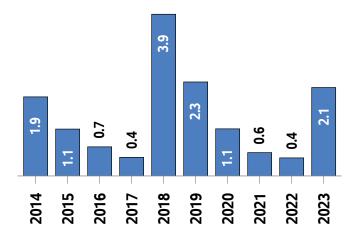
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

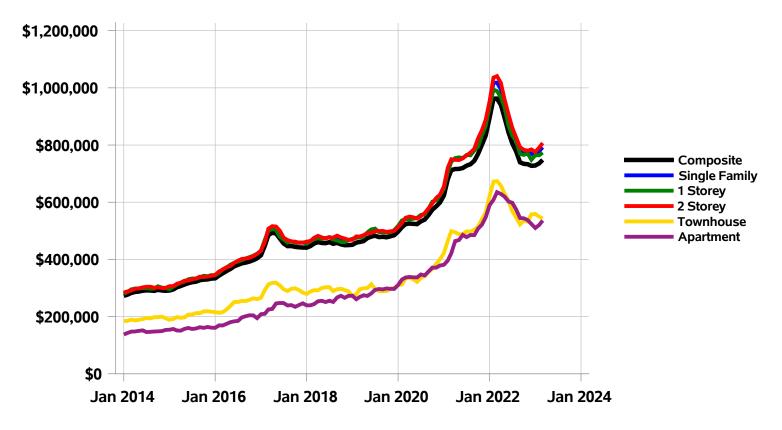
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$748,000	1.6	2.8	1.1	-22.3	42.8	64.3
Single Family	\$792,000	1.7	3.0	1.3	-22.2	45.8	67.3
One Storey	\$773,400	1.2	3.3	0.5	-21.8	43.1	64.3
Two Storey	\$807,100	2.0	2.9	1.8	-22.5	48.0	69.7
Townhouse	\$543,500	-1.1	-2.6	4.0	-19.3	62.8	85.9
Apartment	\$536,100	3.0	2.3	-1.6	-15.6	59.2	120.0

MLS<sup>®</sup> HPI Benchmark Price





#### **North** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1262
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1302
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4633
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **North** MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1216
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5392
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1470
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4400
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **North** MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1025
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



#### Painswick **MLS® Residential Market Activity**



		Compared to <sup>*</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	24	-22.6%	-61.9%	-33.3%	4.3%	-35.1%	-14.3%
Dollar Volume	\$16,216,300	-46.4%	-63.2%	-8.0%	34.6%	19.4%	107.5%
New Listings	34	-45.2%	-50.7%	-20.9%	-30.6%	-20.9%	-29.2%
Active Listings	38	65.2%	111.1%	22.6%	-35.6%	81.0%	-34.5%
Sales to New Listings Ratio <sup>1</sup>	70.6	50.0	91.3	83.7	46.9	86.0	58.3
Months of Inventory <sup>2</sup>	1.6	0.7	0.3	0.9	2.6	0.6	2.1
Average Price	\$675,679	-30.8%	-3.4%	38.0%	29.0%	84.1%	142.1%
Median Price	\$673,500	-25.4%	-5.1%	37.6%	36.9%	77.2%	143.6%
Sale to List Price Ratio <sup>3</sup>	97.8	114.6	112.5	100.8	98.1	100.6	98.0
Median Days on Market	24.0	6.0	6.0	7.5	18.0	10.0	18.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	49	-36.4%	-55.0%	-33.8%	4.3%	-39.5%	-10.9%
Dollar Volume	\$35,174,587	-52.0%	-53.0%	-5.4%	48.2%	17.2%	127.4%
New Listings	92	-24.0%	-32.4%	-13.2%	-18.6%	-7.1%	-9.8%
Active Listings <sup>4</sup>	37	180.0%	103.6%	51.4%	-15.8%	96.5%	-21.1%
Sales to New Listings Ratio $^{5}$	53.3	63.6	80.1	69.8	41.6	81.8	53.9
Months of Inventory	2.3	0.5	0.5	1.0	2.8	0.7	2.6
Average Price	\$717,849	-24.6%	4.5%	42.8%	42.2%	93.7%	155.2%
Median Price	\$695,000	-24.9%	-0.7%	39.6%	36.5%	82.9%	146.5%
Sale to List Price Ratio <sup>7</sup>	97.6	119.4	111.8	100.2	98.1	100.5	98.0
Median Days on Market	16.0	5.0	6.0	9.5	15.0	8.0	20.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

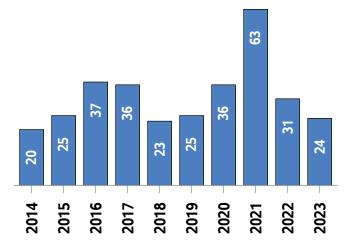
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



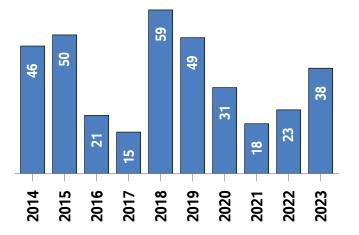
#### Painswick MLS® Residential Market Activity



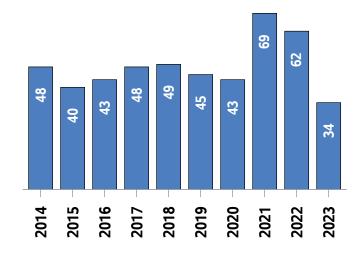
Sales Activity (March only)



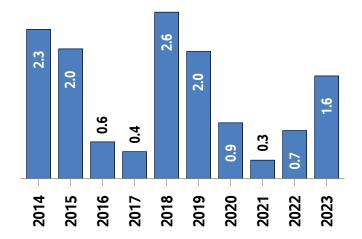
Active Listings (March only)



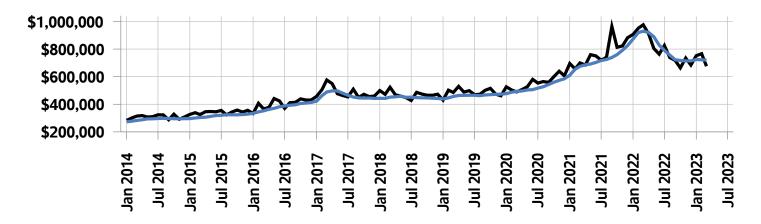
New Listings (March only)



Months of Inventory (March only)



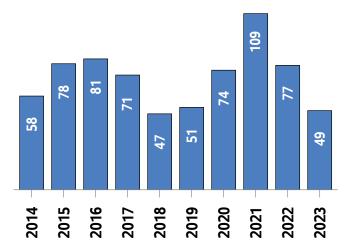
#### MLS® HPI Composite Benchmark Price and Average Price



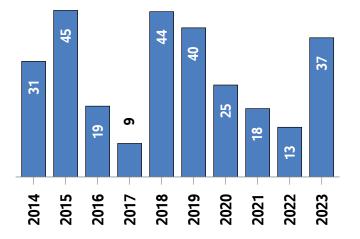




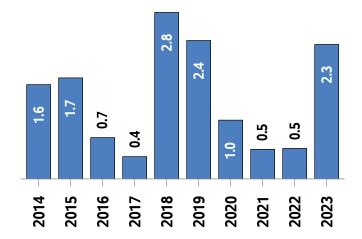
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

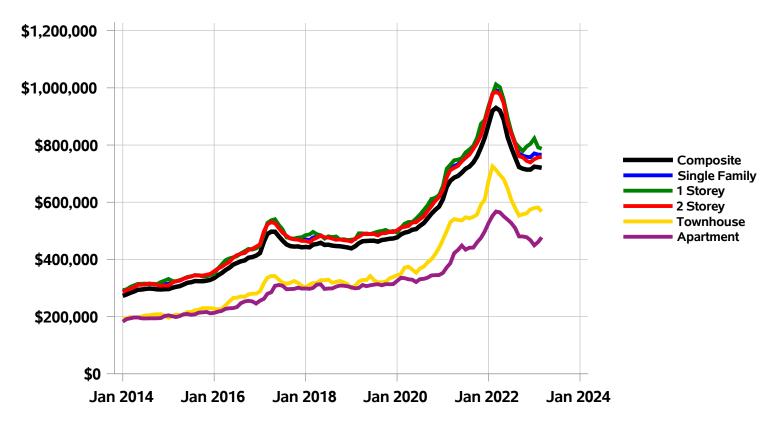
New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago							
Composite	\$720,400	-0.3	0.9	-0.4	-22.5	46.0	59.5			
Single Family	\$766,200	-0.0	1.2	-0.5	-22.8	48.3	60.7			
One Storey	\$787,000	-0.6	-2.1	-0.7	-22.2	49.9	58.6			
Two Storey	\$758,400	0.2	2.6	-0.3	-23.1	47.6	61.4			
Townhouse	\$567,700	-2.4	-1.3	2.7	-20.4	52.9	79.0			
Apartment	\$477,200	3.5	2.1	-0.7	-15.9	42.7	58.9			

MLS<sup>®</sup> HPI Benchmark Price





#### Painswick MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1332
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1428
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4456
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Painswick MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4905
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1531
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4375
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Painswick MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1155
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	944
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### Sunnidale **MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	-26.7%	-63.3%	57.1%	22.2%	-26.7%	57.1%
Dollar Volume	\$8,815,300	-36.5%	-57.8%	135.6%	121.6%	78.1%	376.6%
New Listings	16	-50.0%	-55.6%	14.3%	-50.0%	-20.0%	-5.9%
Active Listings	11	0.0%	83.3%	-8.3%	-62.1%	-8.3%	-47.6%
Sales to New Listings Ratio <sup>1</sup>	68.8	46.9	83.3	50.0	28.1	75.0	41.2
Months of Inventory <sup>2</sup>	1.0	0.7	0.2	1.7	3.2	0.8	3.0
Average Price	\$801,391	-13.4%	15.2%	49.9%	81.3%	142.9%	203.3%
Median Price	\$715,000	-20.6%	0.7%	44.4%	72.3%	106.7%	191.8%
Sale to List Price Ratio <sup>3</sup>	98.8	110.8	113.0	101.0	98.7	99.6	97.4
Median Days on Market	14.0	5.0	5.0	8.0	20.0	9.0	35.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	-50.0%	-69.5%	-37.9%	-10.0%	-41.9%	-14.3%
Dollar Volume	\$13,734,300	-56.8%	-66.0%	-6.4%	57.4%	32.6%	167.7%
New Listings	36	-40.0%	-50.0%	5.9%	-37.9%	-12.2%	5.9%
Active Listings <sup>4</sup>	8	19.0%	47.1%	8.7%	-60.3%	-10.7%	-53.7%
Sales to New Listings Ratio $^{5}$	50.0	60.0	81.9	85.3	34.5	75.6	61.8
Months of Inventory	1.4	0.6	0.3	0.8	3.2	0.9	2.6
Average Price	\$763,017	-13.6%	11.5%	50.8%	74.9%	128.4%	212.3%
Median Price	\$716,200	-20.4%	2.3%	46.2%	73.8%	111.3%	211.4%
Sale to List Price Ratio <sup>7</sup>	98.4	118.9	111.9	99.8	98.0	99.4	97.3
Median Days on Market	13.0	5.0	5.0	10.0	22.5	12.0	54.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

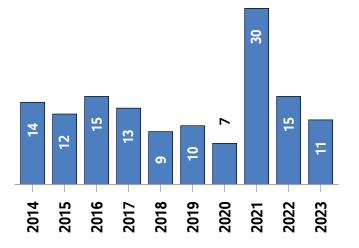
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



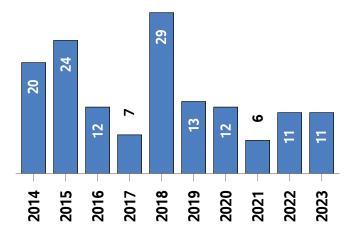
#### Sunnidale MLS® Residential Market Activity



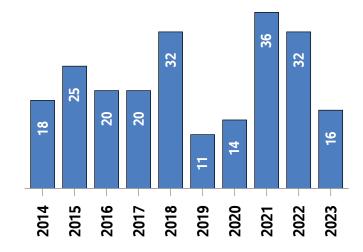
Sales Activity (March only)



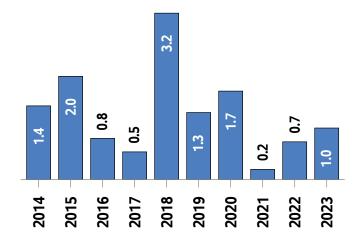
Active Listings (March only)



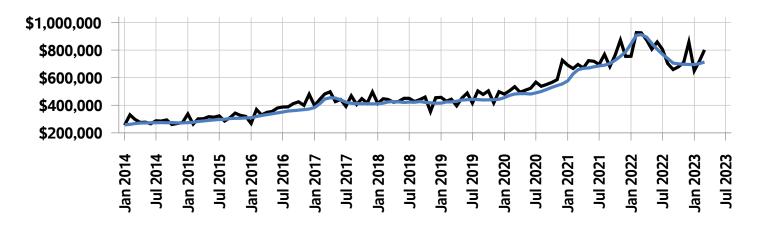
New Listings (March only)



Months of Inventory (March only)



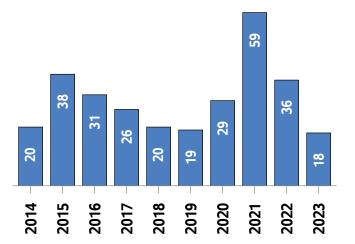
#### MLS® HPI Composite Benchmark Price and Average Price



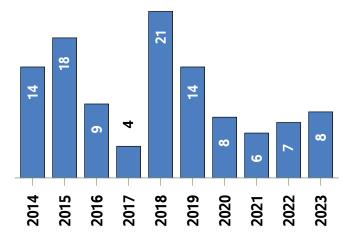




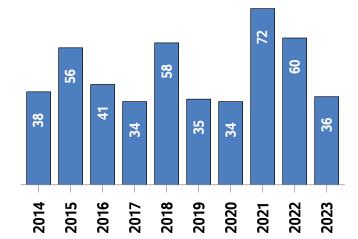
Sales Activity (March Year-to-date)



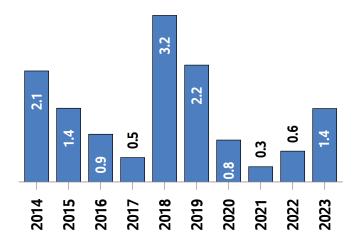
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

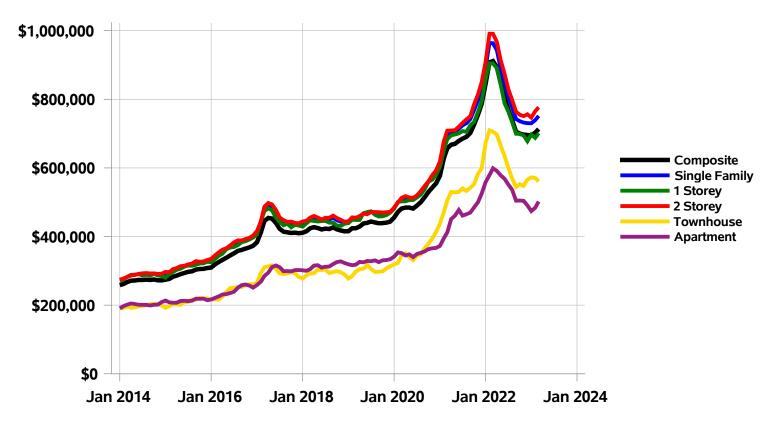
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago							
Composite	\$713,300	1.5	2.5	1.1	-21.7	48.1	68.2			
Single Family	\$751,600	1.7	2.9	1.2	-22.0	47.4	66.1			
One Storey	\$701,200	2.0	3.5	0.2	-22.5	39.5	56.8			
Two Storey	\$776,800	1.5	2.7	1.7	-21.6	51.5	70.7			
Townhouse	\$560,600	-1.8	-1.0	3.0	-20.5	62.5	91.5			
Apartment	\$502,000	3.7	2.3	-0.5	-16.2	42.7	64.7			

MLS<sup>®</sup> HPI Benchmark Price





#### Sunnidale MLS® HPI Benchmark Descriptions



# Composite 🏦 🎁 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5390
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Sunnidale MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1203
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5514
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1447
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4857
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Sunnidale MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1182
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	932
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### West **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-26.9%	-60.4%	-29.6%	-20.8%	-60.4%	-45.7%
Dollar Volume	\$14,010,300	-43.9%	-58.9%	-7.8%	18.1%	-24.7%	34.3%
New Listings	32	-50.8%	-41.8%	-34.7%	-28.9%	-34.7%	-27.3%
Active Listings	19	-29.6%	35.7%	-42.4%	-62.7%	-17.4%	-58.7%
Sales to New Listings Ratio <sup>1</sup>	59.4	40.0	87.3	55.1	53.3	98.0	79.5
Months of Inventory <sup>2</sup>	1.0	1.0	0.3	1.2	2.1	0.5	1.3
Average Price	\$737,384	-23.2%	3.8%	31.0%	49.2%	90.3%	147.5%
Median Price	\$755,000	-14.6%	6.3%	33.2%	51.6%	84.1%	152.5%
Sale to List Price Ratio <sup>3</sup>	100.8	117.2	108.6	99.5	97.4	99.6	98.5
Median Days on Market	9.0	6.0	6.0	12.0	20.0	11.0	20.0

		Compared to <sup>a</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	43	-33.8%	-61.6%	-34.8%	-23.2%	-52.7%	-46.9%
Dollar Volume	\$32,382,800	-46.6%	-60.1%	-10.1%	26.5%	-3.0%	40.4%
New Listings	69	-38.4%	-49.6%	-34.9%	-31.0%	-36.7%	-37.8%
Active Listings <sup>4</sup>	18	48.6%	52.8%	-28.6%	-54.5%	-12.7%	-58.0%
Sales to New Listings Ratio $^{5}$	62.3	58.0	81.8	62.3	56.0	83.5	73.0
Months of Inventory	1.3	0.6	0.3	1.2	2.2	0.7	1.6
Average Price	\$753,088	-19.3%	3.8%	38.0%	64.8%	105.3%	164.5%
Median Price	\$762,500	-14.8%	2.7%	39.6%	71.1%	103.3%	177.3%
Sale to List Price Ratio <sup>7</sup>	99.6	120.4	109.7	99.4	97.9	99.4	98.0
Median Days on Market	11.0	5.0	5.0	12.0	23.5	11.0	24.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

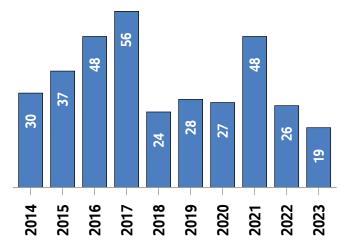
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

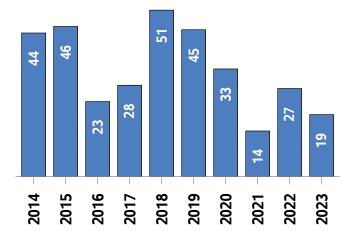




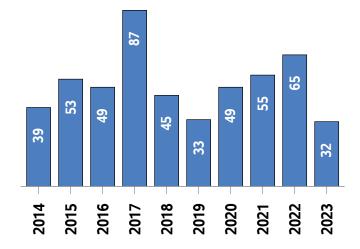
Sales Activity (March only)



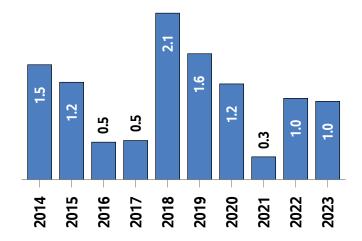
Active Listings (March only)



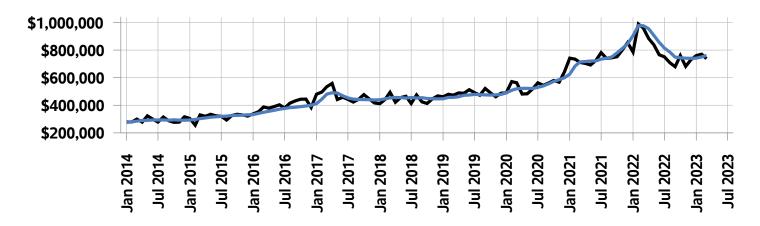
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

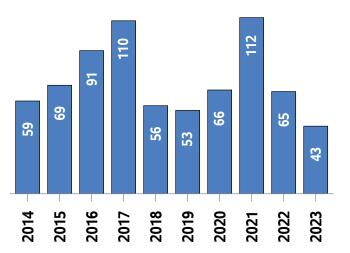




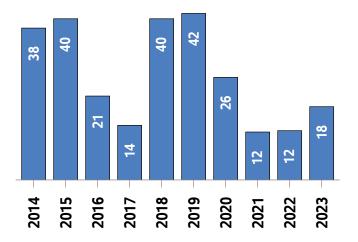




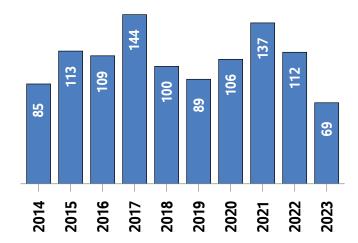
Sales Activity (March Year-to-date)



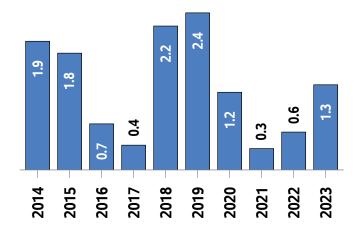
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

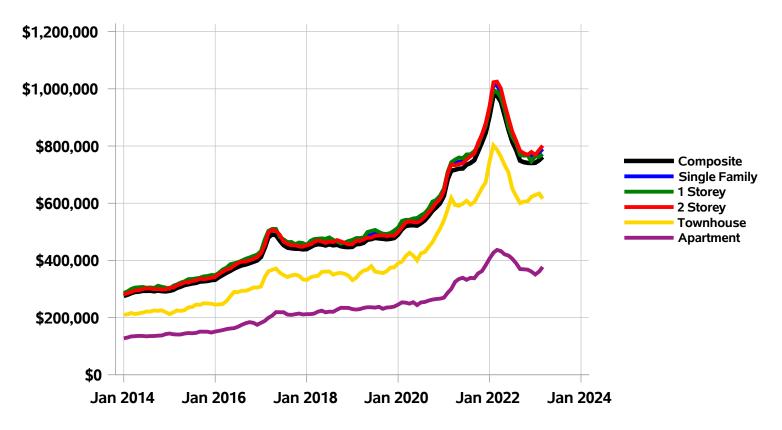
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago					
Composite	\$761,800	1.5	2.9	1.7	-22.0	46.5	68.1	
Single Family	\$789,800	1.7	3.1	1.6	-22.0	47.4	68.6	
One Storey	\$771,900	1.3	3.4	0.4	-22.0	42.4	62.6	
Two Storey	\$801,300	1.9	2.8	2.3	-21.8	50.5	72.5	
Townhouse	\$615,900	-2.8	-1.1	2.6	-21.8	48.7	78.8	
Apartment	\$377,200	4.4	4.5	2.0	-13.6	49.6	76.3	

MLS<sup>®</sup> HPI Benchmark Price





#### West MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1347
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5362
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### West MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5512
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1498
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4638
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### West MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1201
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	870
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### **BRADFORD WEST GWILLIMBURY MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	9	-25.0%	28.6%	800.0%	50.0%	50.0%	800.0%
Dollar Volume	\$9,753,000	-24.2%	46.8%	1,706.1%	138.0%	190.1%	2,617.5%
New Listings	8	-72.4%	-20.0%	0.0%	33.3%	33.3%	100.0%
Active Listings	12	20.0%	71.4%	71.4%	33.3%	140.0%	9.1%
Sales to New Listings Ratio <sup>1</sup>	112.5	41.4	70.0	12.5	100.0	100.0	25.0
Months of Inventory <sup>2</sup>	1.3	0.8	1.0	7.0	1.5	0.8	11.0
Average Price	\$1,083,667	1.1%	14.2%	100.7%	58.7%	93.4%	201.9%
Median Price	\$1,133,000	5.9%	23.6%	109.8%	58.2%	96.7%	215.7%
Sale to List Price Ratio <sup>3</sup>	101.2	103.6	103.8	100.9	96.9	98.4	99.7
Median Days on Market	26.0	6.0	6.0	15.0	13.5	13.0	11.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-17.4%	11.8%	171.4%	46.2%	111.1%	280.0%
Dollar Volume	\$19,001,500	-26.2%	17.8%	319.2%	133.6%	248.1%	775.1%
New Listings	35	-25.5%	40.0%	191.7%	45.8%	150.0%	169.2%
Active Listings <sup>4</sup>	15	144.4%	166.7%	225.9%	33.3%	158.8%	91.3%
Sales to New Listings Ratio $^{5}$	54.3	48.9	68.0	58.3	54.2	64.3	38.5
Months of Inventory	2.3	0.8	1.0	1.9	2.5	1.9	4.6
Average Price	\$1,000,079	-10.6%	5.4%	54.4%	59.9%	64.9%	130.3%
Median Price	\$999,000	-9.2%	5.7%	43.7%	73.7%	56.1%	178.4%
Sale to List Price Ratio <sup>7</sup>	99.4	108.3	109.3	98.2	96.7	97.9	97.5
Median Days on Market	36.0	6.0	6.0	28.0	18.0	14.0	21.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

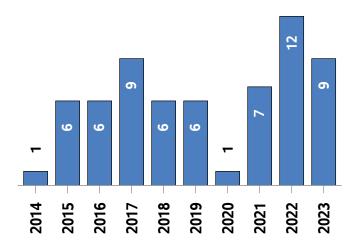


#### BRADFORD WEST GWILLIMBURY MLS® Residential Market Activity

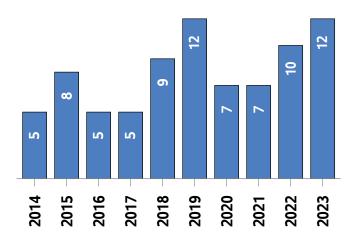


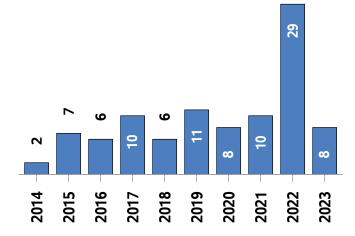
#### Sales Activity (March only)



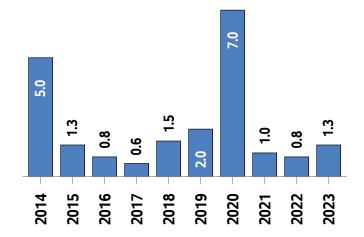


Active Listings (March only)

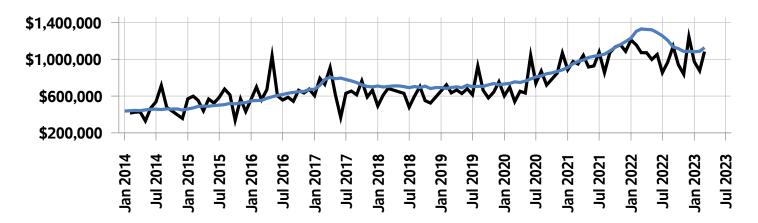




Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

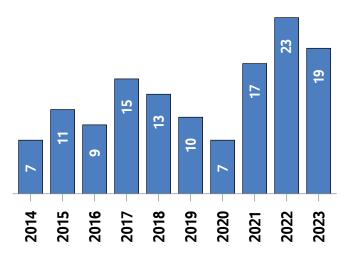




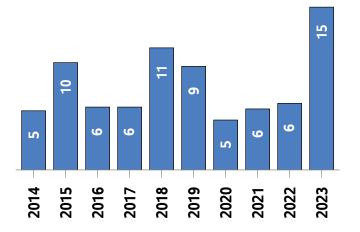
#### **BRADFORD WEST GWILLIMBURY MLS® Residential Market Activity**

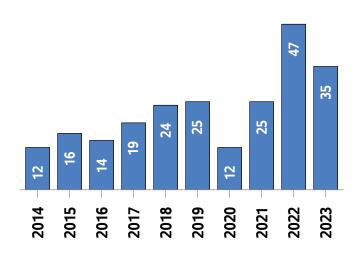


Sales Activity (March Year-to-date)



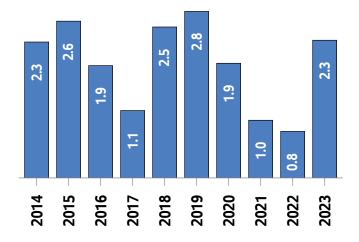
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **BRADFORD WEST GWILLIMBURY MLS® Single Family Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-33.3%	14.3%	700.0%	33.3%	60.0%	700.0%
Dollar Volume	\$9,013,000	-29.9%	35.7%	1,569.1%	119.9%	206.9%	2,411.3%
New Listings	6	-76.0%	-40.0%	-14.3%	0.0%	20.0%	50.0%
Active Listings	10	25.0%	42.9%	66.7%	11.1%	100.0%	-9.1%
Sales to New Listings Ratio <sup>1</sup>	133.3	48.0	70.0	14.3	100.0	100.0	25.0
Months of Inventory <sup>2</sup>	1.3	0.7	1.0	6.0	1.5	1.0	11.0
Average Price	\$1,126,625	5.1%	18.7%	108.6%	65.0%	91.8%	213.9%
Median Price	\$1,141,500	6.7%	24.5%	111.4%	59.3%	78.4%	218.1%
Sale to List Price Ratio <sup>3</sup>	100.6	103.6	103.8	100.9	96.9	98.1	99.7
Median Days on Market	31.0	6.0	6.0	15.0	13.5	14.0	11.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	16	-30.4%	0.0%	128.6%	45.5%	128.6%	220.0%
Dollar Volume	\$16,851,500	-34.5%	8.7%	271.8%	135.1%	260.7%	676.1%
New Listings	28	-34.9%	16.7%	154.5%	21.7%	133.3%	115.4%
Active Listings <sup>4</sup>	12	125.0%	118.2%	200.0%	12.5%	111.8%	56.5%
Sales to New Listings Ratio $^{5}$	57.1	53.5	66.7	63.6	47.8	58.3	38.5
Months of Inventory	2.3	0.7	1.0	1.7	2.9	2.4	4.6
Average Price	\$1,053,219	-5.9%	8.7%	62.6%	61.6%	57.8%	142.5%
Median Price	\$1,038,500	-5.6%	6.4%	49.4%	68.9%	57.3%	189.4%
Sale to List Price Ratio <sup>7</sup>	99.4	108.3	108.9	98.2	96.5	97.6	97.5
Median Days on Market	37.5	6.0	6.0	28.0	14.0	14.0	21.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

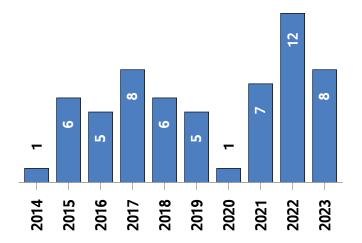


#### BRADFORD WEST GWILLIMBURY MLS® Single Family Market Activity

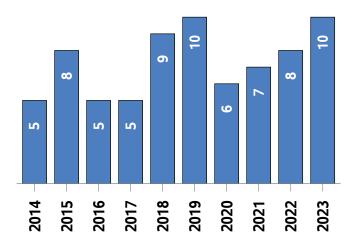


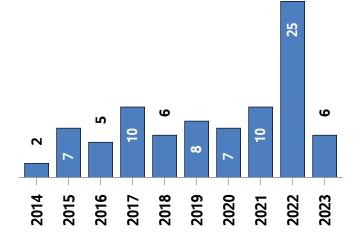
Sales Activity (March only)



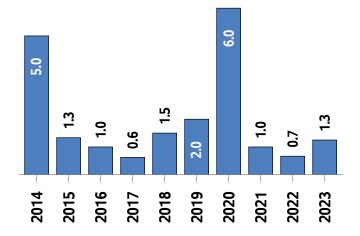


Active Listings (March only)

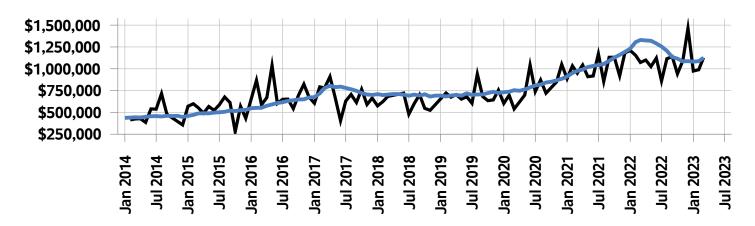




Months of Inventory (March only)





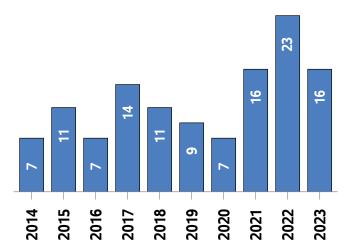




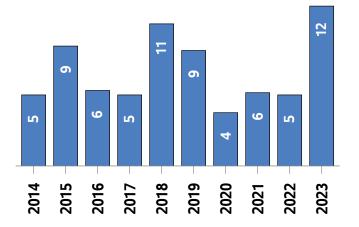
#### BRADFORD WEST GWILLIMBURY MLS® Single Family Market Activity

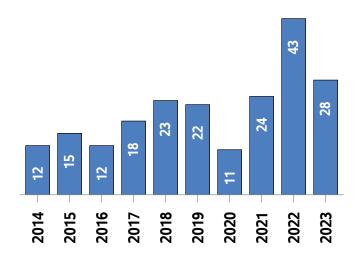


Sales Activity (March Year-to-date)



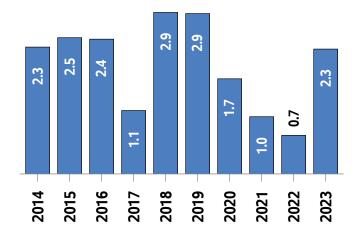
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



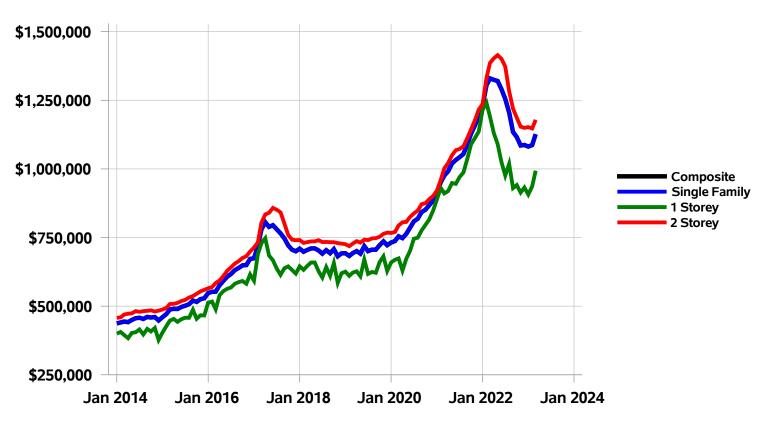
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,126,700	3.7	3.6	-0.7	-15.3	49.3	60.0	
Single Family	\$1,126,700	3.7	3.6	-0.7	-15.3	49.3	60.0	
One Storey	\$993,600	6.1	6.6	6.8	-16.6	47.4	53.9	
Two Storey	\$1,178,900	2.8	2.5	-3.3	-14.9	48.5	60.8	



MLS<sup>®</sup> HPI Benchmark Price



#### BRADFORD WEST GWILLIMBURY MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1696
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4571
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### BRADFORD WEST GWILLIMBURY MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1452
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5650
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1859
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4197
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Bradford **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-27.3%	166.7%	700.0%	33.3%	60.0%	700.0%
Dollar Volume	\$8,620,000	-28.6%	269.6%	1,496.3%	110.4%	219.0%	2,301.8%
New Listings	8	-70.4%	14.3%	33.3%	60.0%	100.0%	100.0%
Active Listings	11	22.2%	57.1%	120.0%	37.5%	1,000.0%	10.0%
Sales to New Listings Ratio <sup>1</sup>	100.0	40.7	42.9	16.7	120.0	125.0	25.0
Months of Inventory <sup>2</sup>	1.4	0.8	2.3	5.0	1.3	0.2	10.0
Average Price	\$1,077,500	-1.8%	38.6%	99.5%	57.8%	99.4%	200.2%
Median Price	\$1,125,000	2.3%	42.0%	108.3%	57.0%	119.7%	213.5%
Sale to List Price Ratio <sup>3</sup>	102.0	103.9	99.7	100.9	96.9	98.7	99.7
Median Days on Market	22.5	6.0	6.0	15.0	13.5	12.0	11.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	-14.3%	38.5%	260.0%	50.0%	157.1%	350.0%
Dollar Volume	\$17,868,500	-21.2%	51.2%	417.9%	135.6%	378.0%	1,193.5%
New Listings	32	-28.9%	60.0%	255.6%	52.4%	220.0%	166.7%
Active Listings <sup>4</sup>	13	129.4%	160.0%	333.3%	34.5%	457.1%	85.7%
Sales to New Listings Ratio $^{5}$	56.3	46.7	65.0	55.6	57.1	70.0	33.3
Months of Inventory	2.2	0.8	1.2	1.8	2.4	1.0	5.3
Average Price	\$992,694	-8.0%	9.2%	43.9%	57.1%	85.9%	187.4%
Median Price	\$982,000	-10.7%	11.3%	41.3%	65.0%	91.8%	174.1%
Sale to List Price Ratio <sup>7</sup>	99.7	109.4	110.0	98.3	97.2	98.2	97.9
Median Days on Market	32.5	6.0	6.0	15.0	21.0	12.0	19.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

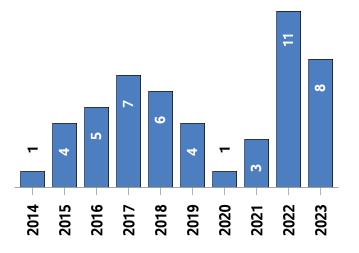
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



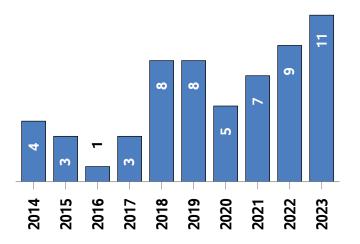
#### Bradford MLS® Residential Market Activity



Sales Activity (March only)

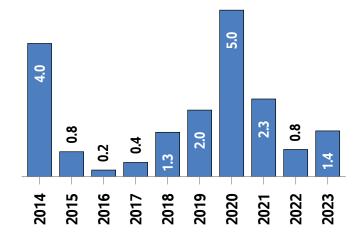


Active Listings (March only)

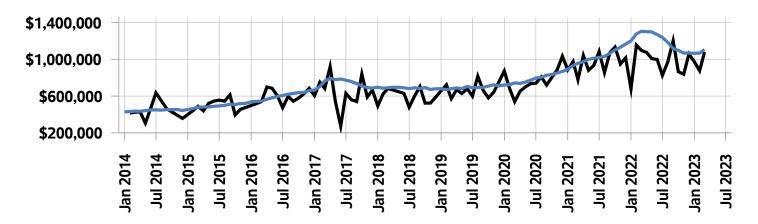


27 Q ഗ S Ν 00 00 2014 2015 2016 2018 2019 2020 2023 2017 2022 2021

Months of Inventory (March only)



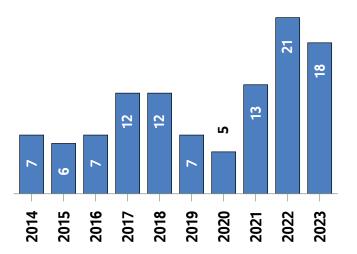
MLS® HPI Composite Benchmark Price and Average Price



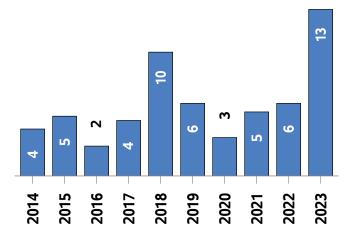




Sales Activity (March Year-to-date)

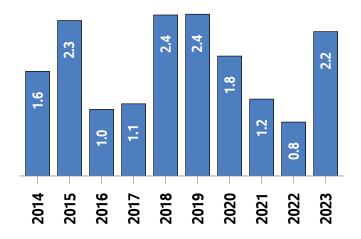


Active Listings <sup>1</sup>(March Year-to-date)



\$ 32 9 9 ດ œ 21 20 16 4 2014 2015 2016 2018 2019 2020 2023 2017 2022 2021

Months of Inventory <sup>2</sup>(March Year-to-date)



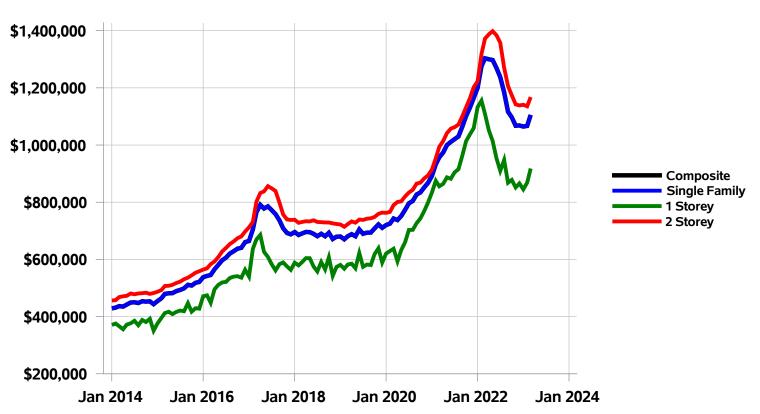
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,105,400	3.6	3.5	-1.0	-15.2	48.8	60.0
Single Family	\$1,105,400	3.6	3.5	-1.0	-15.2	48.8	60.0
One Storey	\$918,000	5.7	6.0	5.7	-17.2	44.0	55.5
Two Storey	\$1,167,800	2.8	2.6	-3.2	-14.9	47.8	59.8



MLS<sup>®</sup> HPI Benchmark Price



#### Bradford MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1654
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4408
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Bradford MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1413
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5500
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1838
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4144
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Rural Bradford West Gwillimbury MLS® Residential Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	0.0%	-66.7%				
Dollar Volume	\$1,133,000	42.5%	-65.7%	_	_	—	—
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	—	
Active Listings	1	0.0%		-50.0%	0.0%	—	—
Sales to New Listings Ratio <sup>1</sup>	0.0	50.0	150.0	—	—	—	
Months of Inventory <sup>2</sup>	1.0	1.0				—	—
Average Price	\$1,133,000	42.5%	2.8%	—	—	—	—
Median Price	\$1,133,000	42.5%	2.7%	_	_		_
Sale to List Price Ratio <sup>3</sup>	94.5	99.5	102.9				
Median Days on Market	40.0	17.0	6.0				_

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-50.0%	-66.7%	-50.0%	0.0%	_	_
Dollar Volume	\$1,133,000	-63.0%	-65.7%	4.6%	106.0%	_	—
New Listings	3	50.0%	-25.0%	0.0%	0.0%	_	—
Active Listings <sup>4</sup>	2	66.7%	66.7%	11.1%	25.0%	_	—
Sales to New Listings Ratio $^{5}$	33.3	100.0	75.0	66.7	33.3	_	—
Months of Inventory	5.0	1.5	1.0	2.3	4.0	_	—
Average Price	\$1,133,000	-26.1%	2.8%	109.2%	106.0%	_	—
Median Price	\$1,133,000	-26.1%	2.7%	109.2%	106.0%	_	_
Sale to List Price Ratio <sup>7</sup>	94.5	97.0	102.9	97.8	91.7		
Median Days on Market	40.0	44.0	6.0	51.0	3.0		

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

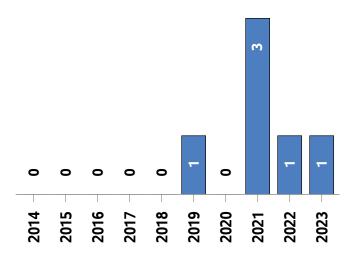


#### Rural Bradford West Gwillimbury MLS® Residential Market Activity

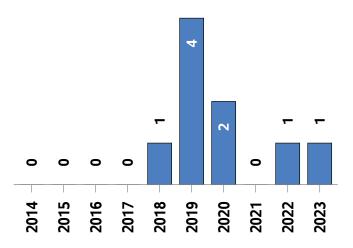


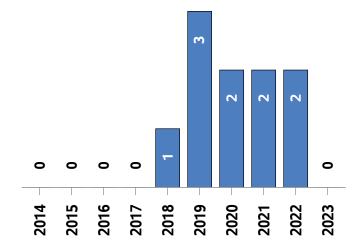
Sales Activity (March only)



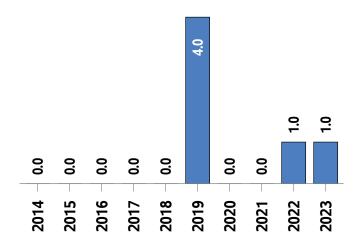


Active Listings (March only)

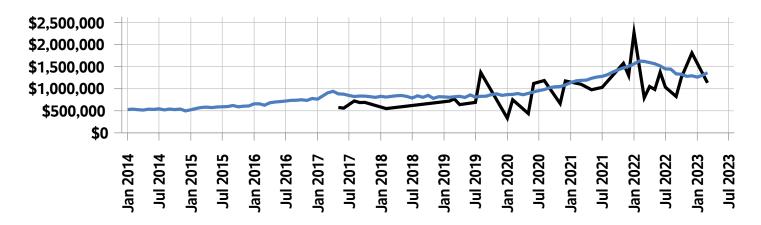




#### Months of Inventory (March only)



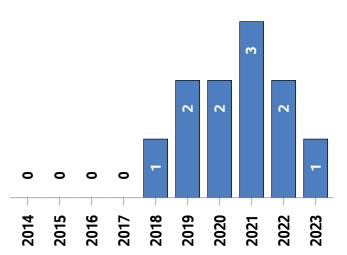
#### MLS® HPI Composite Benchmark Price and Average Price



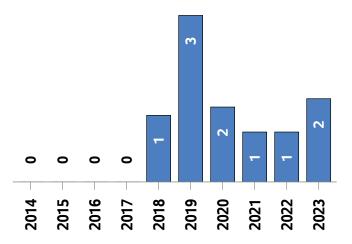


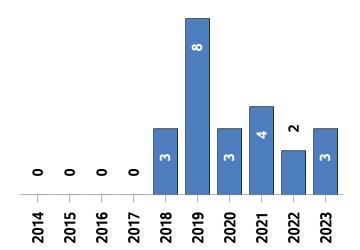


Sales Activity (March Year-to-date)



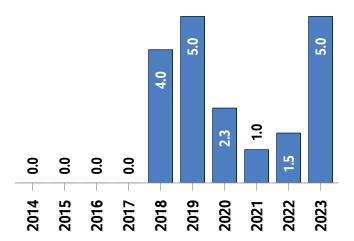
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



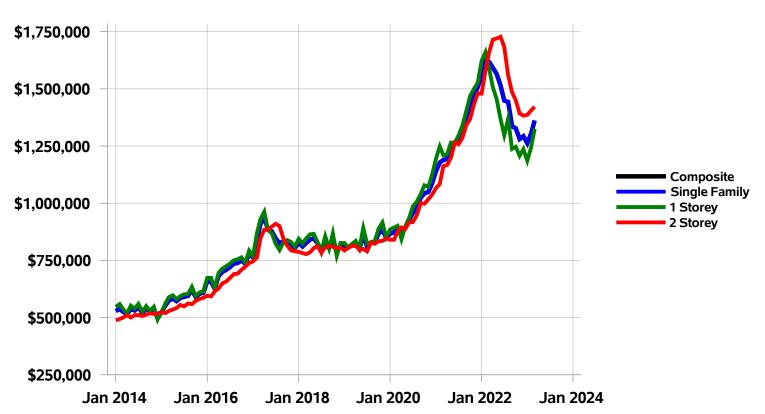
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,361,900	4.3	5.3	1.9	-15.9	53.0	64.9
Single Family	\$1,361,900	4.3	5.3	1.9	-15.9	53.0	64.9
One Storey	\$1,325,900	6.5	7.3	7.2	-16.7	47.1	56.7
Two Storey	\$1,421,800	1.1	2.8	-4.3	-14.2	62.5	82.8



MLS<sup>®</sup> HPI Benchmark Price



#### Rural Bradford West Gwillimbury MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2152
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2152
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43560
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Rural Bradford West Gwillimbury MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1804
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43223
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2496
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	44103
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **CLEARVIEW MLS® Residential Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	13	-35.0%	-63.9%	-7.1%	-59.4%	-60.6%	-48.0%
Dollar Volume	\$13,535,704	-33.9%	-57.5%	58.3%	-14.9%	-20.0%	64.0%
New Listings	43	10.3%	2.4%	26.5%	7.5%	2.4%	7.5%
Active Listings	63	96.9%	152.0%	-24.1%	1.6%	-33.0%	-58.0%
Sales to New Listings Ratio <sup>1</sup>	30.2	51.3	85.7	41.2	80.0	78.6	62.5
Months of Inventory <sup>2</sup>	4.8	1.6	0.7	5.9	1.9	2.8	6.0
Average Price	\$1,041,208	1.7%	17.6%	70.4%	109.4%	103.1%	215.4%
Median Price	\$700,000	-30.9%	-2.4%	40.0%	51.0%	96.1%	150.0%
Sale to List Price Ratio <sup>3</sup>	96.6	106.7	107.3	99.2	98.4	98.0	95.5
Median Days on Market	14.0	6.5	7.0	11.0	21.5	18.0	54.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	-38.5%	-61.4%	-8.6%	-47.5%	-49.2%	-23.8%
Dollar Volume	\$35,811,104	-34.9%	-50.7%	52.0%	9.8%	25.2%	164.9%
New Listings	91	4.6%	0.0%	5.8%	8.3%	-13.3%	-28.9%
Active Listings <sup>⁴</sup>	51	75.0%	123.2%	-32.2%	-14.0%	-46.7%	-65.8%
Sales to New Listings Ratio $^{5}$	35.2	59.8	91.2	40.7	72.6	60.0	32.8
Months of Inventory	4.8	1.7	0.8	6.5	2.9	4.6	10.7
Average Price	\$1,119,097	5.8%	27.8%	66.2%	109.3%	146.5%	247.7%
Median Price	\$707,500	-16.8%	-2.3%	36.1%	49.9%	103.6%	174.8%
Sale to List Price Ratio <sup>7</sup>	97.2	106.1	105.9	98.2	97.6	97.4	95.5
Median Days on Market	20.0	7.0	10.0	26.0	41.0	26.0	48.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

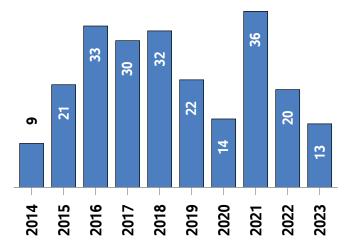
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



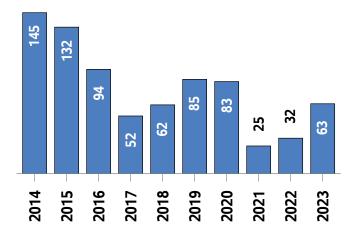
#### CLEARVIEW MLS® Residential Market Activity



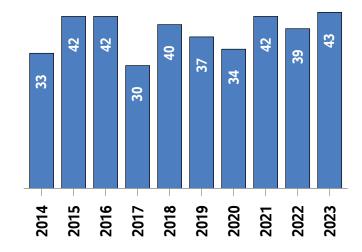
Sales Activity (March only)



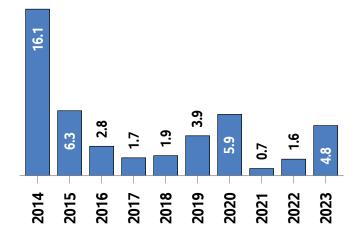
Active Listings (March only)



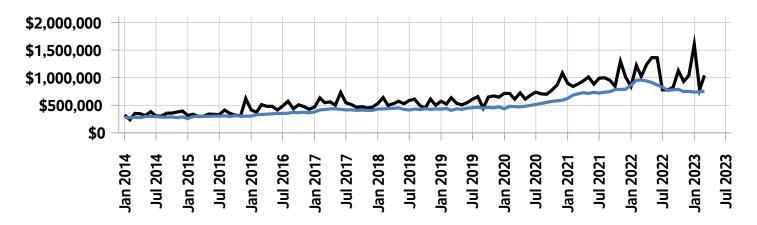
New Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price

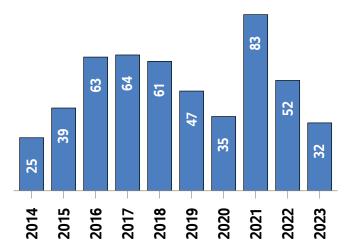




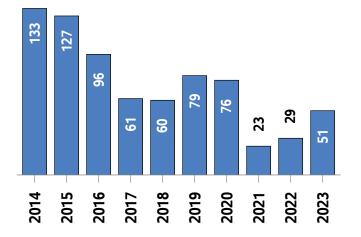
#### CLEARVIEW MLS® Residential Market Activity



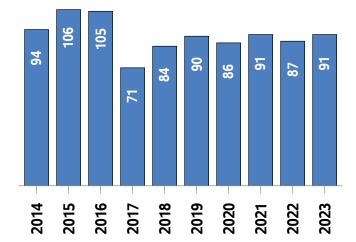
#### Sales Activity (March Year-to-date)



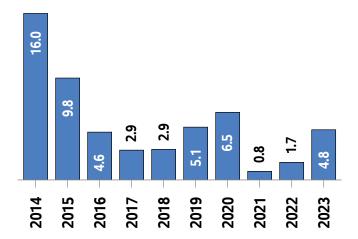
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **CLEARVIEW MLS® Single Family Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	-40.0%	-63.6%	-7.7%	-62.5%	-62.5%	-50.0%
Dollar Volume	\$13,105,704	-36.0%	-56.7%	60.5%	-17.6%	-21.5%	62.0%
New Listings	42	10.5%	7.7%	27.3%	10.5%	2.4%	10.5%
Active Listings	63	110.0%	173.9%	-21.3%	6.8%	-29.2%	-55.3%
Sales to New Listings Ratio <sup>1</sup>	28.6	52.6	84.6	39.4	84.2	78.0	63.2
Months of Inventory <sup>2</sup>	5.3	1.5	0.7	6.2	1.8	2.8	5.9
Average Price	\$1,092,142	6.7%	19.0%	73.8%	119.7%	109.3%	224.0%
Median Price	\$707,500	-30.1%	-4.7%	40.1%	52.6%	94.6%	152.7%
Sale to List Price Ratio <sup>3</sup>	<b>96</b> .7	106.7	107.3	98.8	98.4	98.0	95.7
Median Days on Market	17.0	6.5	7.0	11.0	21.5	19.0	61.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	28	-44.0%	-64.1%	-15.2%	-52.5%	-53.3%	-30.0%
Dollar Volume	\$33,688,104	-37.4%	-51.9%	47.3%	5.8%	20.4%	155.1%
New Listings	87	4.8%	3.6%	4.8%	8.7%	-13.9%	-28.7%
Active Listings <sup>4</sup>	51	86.6%	135.4%	-30.5%	-10.5%	-43.8%	-64.2%
Sales to New Listings Ratio $^{5}$	32.2	60.2	92.9	39.8	73.8	59.4	32.8
Months of Inventory	5.5	1.6	0.8	6.7	2.9	4.5	10.7
Average Price	\$1,203,147	11.7%	33.9%	73.6%	122.8%	158.0%	264.4%
Median Price	\$771,500	-11.8%	4.3%	47.0%	63.5%	118.2%	185.7%
Sale to List Price Ratio <sup>7</sup>	97.0	105.4	105.9	98.1	97.6	97.4	95.6
Median Days on Market	21.0	7.0	11.0	30.0	41.0	25.0	48.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

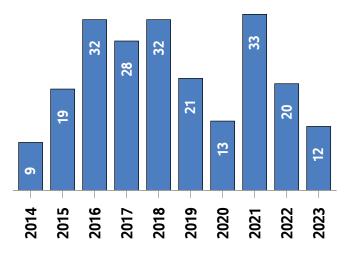
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



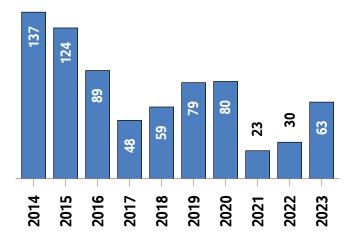
#### CLEARVIEW MLS® Single Family Market Activity



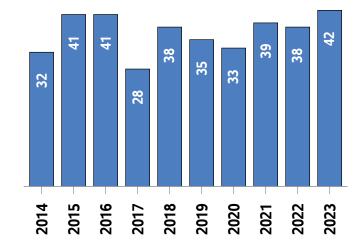
Sales Activity (March only)



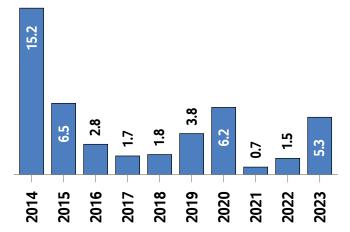
Active Listings (March only)



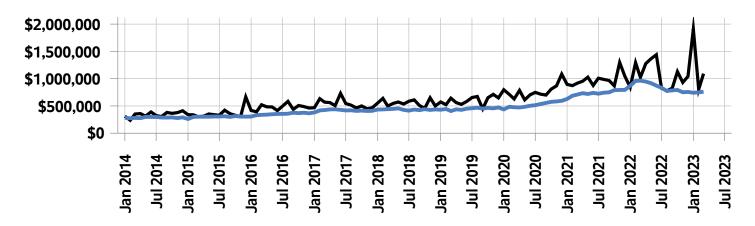
New Listings (March only)







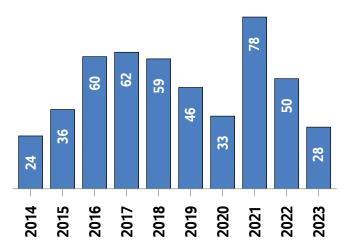
MLS® HPI Single Family Benchmark Price and Average Price



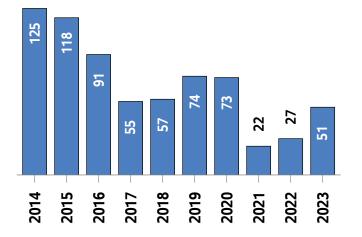




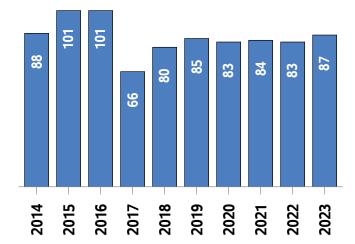
#### Sales Activity (March Year-to-date)



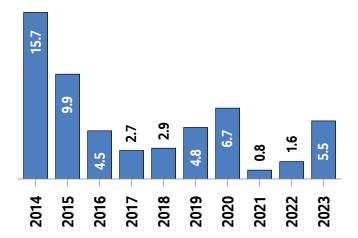
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



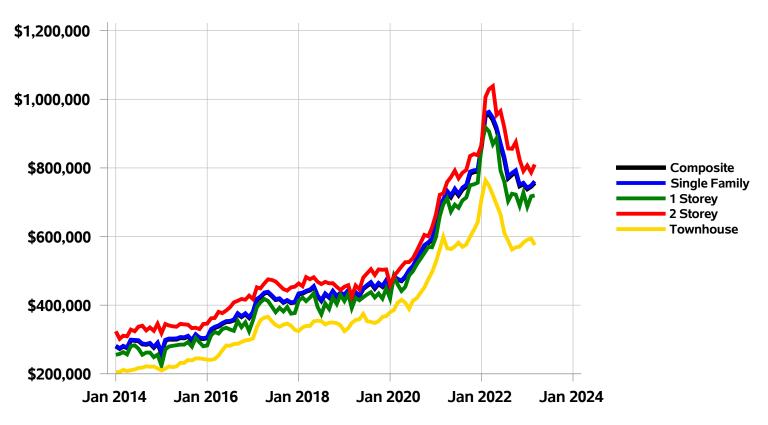
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months6 months12 monthsmonth agoagoago3 years ago5 years ago							
Composite	\$756,500	1.4	0.5	-3.1	-20.9	59.3	72.0			
Single Family	\$761,300	1.6	0.6	-3.1	-21.0	59.7	72.3			
One Storey	\$719,700	0.3	-1.1	-0.7	-20.6	56.3	74.8			
Two Storey	\$810,000	2.9	2.4	-5.3	-21.3	62.7	68.1			
Townhouse	\$575,500	-3.1	-1.2	2.3	-23.1	41.4	69.6			



MLS<sup>®</sup> HPI Benchmark Price



#### CLEARVIEW MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1510
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16551
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### CLEARVIEW MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1318
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16605
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1837
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16577
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### CLEARVIEW MLS® HPI Benchmark Descriptions



## Townhouse 🇰

Features	Value			
Above Ground Bedrooms	2			
Age Category	16 to 30			
Attached Specification	Row			
Bedrooms	2			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1113			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured concrete			
Wastewater Disposal	Municipal sewers			



#### Creemore **MLS® Residential Market Activity**



		Compared to <sup>°</sup>						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	2	0.0%	-33.3%	_			0.0%	
Dollar Volume	\$2,590,104	66.8%	19.7%	_	_	—	431.8%	
New Listings	5	25.0%	25.0%	400.0%			400.0%	
Active Listings	9	125.0%	350.0%	800.0%		350.0%	125.0%	
Sales to New Listings Ratio <sup>1</sup>	40.0	50.0	75.0	—	—	—	200.0	
Months of Inventory <sup>2</sup>	4.5	2.0	0.7			—	2.0	
Average Price	\$1,295,052	66.8%	79.6%	—	—	—	431.8%	
Median Price	\$1,295,052	66.8%	78.9%	_	_		431.8%	
Sale to List Price Ratio <sup>3</sup>	90.8	97.4	109.2				94.0	
Median Days on Market	17.0	16.5	3.0				142.0	

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-25.0%	-50.0%		_	200.0%	50.0%
Dollar Volume	\$3,650,104	-13.6%	-31.4%		_	1,453.2%	649.5%
New Listings	11	37.5%	83.3%	1,000.0%		1,000.0%	266.7%
Active Listings <sup>⁴</sup>	7	110.0%	250.0%	600.0%	_	200.0%	61.5%
Sales to New Listings Ratio $^{5}$	27.3	50.0	100.0	_	_	100.0	66.7
Months of Inventory	7.0	2.5	1.0	_	_	7.0	6.5
Average Price	\$1,216,701	15.1%	37.1%			417.7%	399.7%
Median Price	\$1,060,000	35.3%	42.5%			351.1%	335.3%
Sale to List Price Ratio <sup>7</sup>	93.4	97.8	103.7			95.9	94.0
Median Days on Market	20.0	28.0	14.5	_	_	26.0	142.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

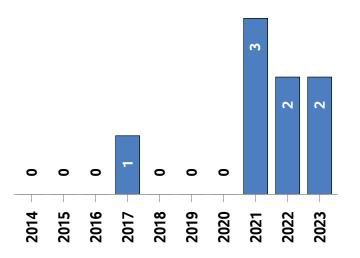
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



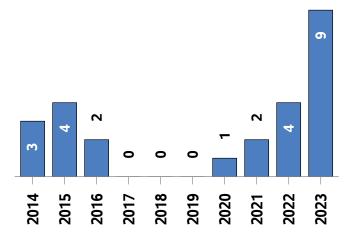
#### Creemore MLS® Residential Market Activity

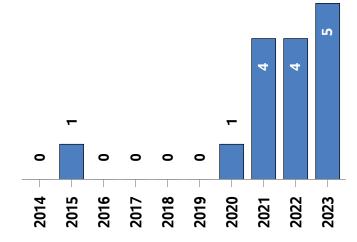


Sales Activity (March only)



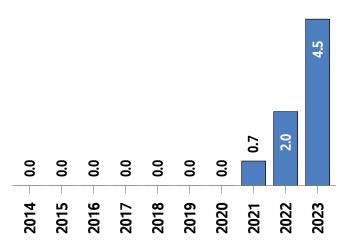
Active Listings (March only)



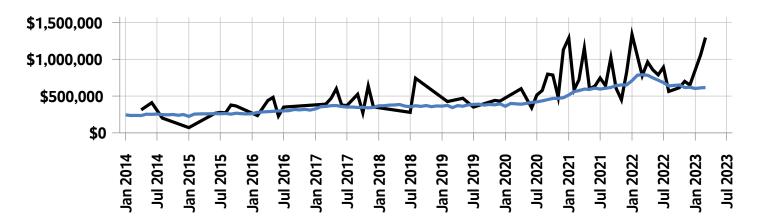


New Listings (March only)

Months of Inventory (March only)



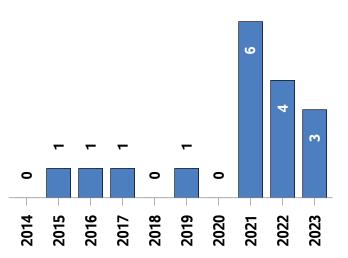
MLS® HPI Composite Benchmark Price and Average Price



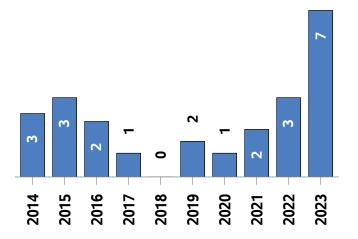


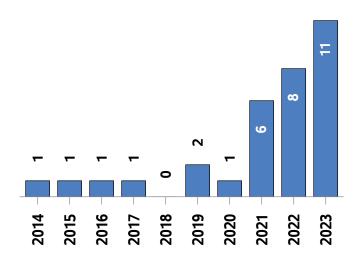


Sales Activity (March Year-to-date)



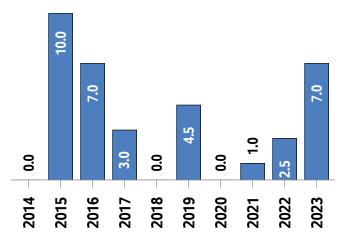
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



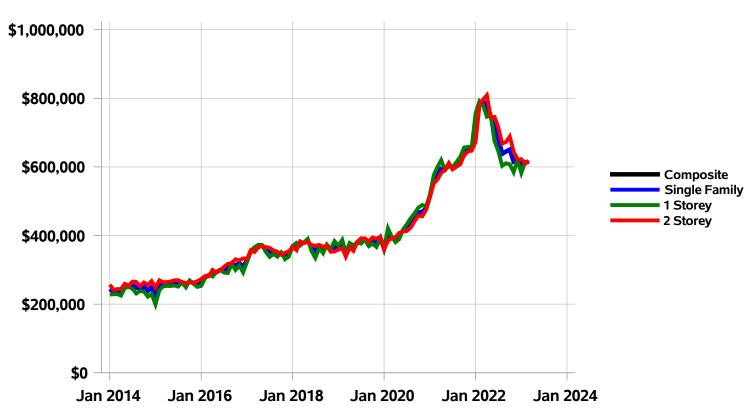
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$615,600	0.6	-0.7	-4.5	-22.0	56.1	63.4	
Single Family	\$615,600	0.6	-0.7	-4.5	-22.0	56.1	63.4	
One Storey	\$612,100	-0.5	-1.1	0.2	-21.6	53.9	65.2	
Two Storey	\$618,900	1.7	-0.4	-8.0	-22.3	57.9	61.6	



MLS<sup>®</sup> HPI Benchmark Price



### **Creemore** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1522
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1522
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Creemore** MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1278
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1732
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10892
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## New Lowell **MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-57.1%	0.0%	200.0%	-25.0%	-25.0%	50.0%
Dollar Volume	\$2,741,100	-58.8%	-8.6%	286.1%	38.0%	83.4%	540.4%
New Listings	7	-22.2%	75.0%	133.3%	0.0%	16.7%	75.0%
Active Listings	9	125.0%	350.0%	125.0%	80.0%	-10.0%	50.0%
Sales to New Listings Ratio <sup>1</sup>	42.9	77.8	75.0	33.3	57.1	66.7	50.0
Months of Inventory <sup>2</sup>	3.0	0.6	0.7	4.0	1.3	2.5	3.0
Average Price	\$913,700	-3.8%	-8.6%	28.7%	84.0%	144.5%	327.0%
Median Price	\$915,000	-6.2%	-3.7%	28.9%	74.5%	151.7%	327.6%
Sale to List Price Ratio <sup>3</sup>	99.4	110.9	107.3	101.4	100.2	98.7	94.7
Median Days on Market	14.0	6.0	9.0	6.0	11.0	12.5	125.0

		Compared to <sup>a</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-53.8%	-33.3%	20.0%	-14.3%	-25.0%	200.0%
Dollar Volume	\$5,541,000	-56.9%	-28.8%	103.3%	63.9%	91.5%	1,194.6%
New Listings	14	-17.6%	27.3%	75.0%	75.0%	-17.6%	100.0%
Active Listings <sup>4</sup>	6	58.3%	322.2%	111.1%	58.3%	-24.0%	18.8%
Sales to New Listings Ratio $^{5}$	42.9	76.5	81.8	62.5	87.5	47.1	28.6
Months of Inventory	3.2	0.9	0.5	1.8	1.7	3.1	8.0
Average Price	\$923,500	-6.5%	6.8%	69.4%	91.2%	155.3%	331.5%
Median Price	\$932,450	3.6%	21.1%	65.0%	90.3%	156.5%	335.7%
Sale to List Price Ratio <sup>7</sup>	99.7	111.6	113.2	102.7	99.6	97.8	94.7
Median Days on Market	14.5	5.0	5.0	8.0	53.0	24.0	125.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

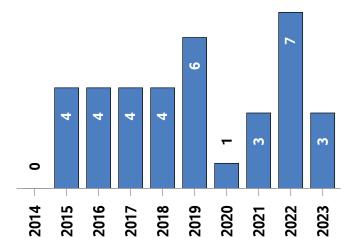
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



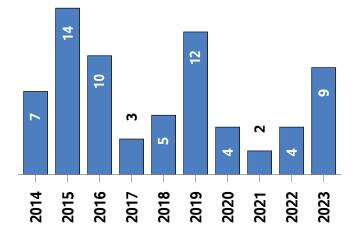
### New Lowell MLS® Residential Market Activity



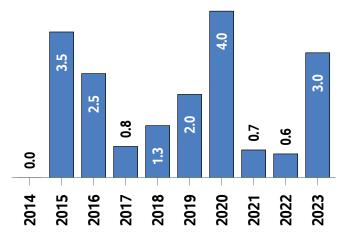
Sales Activity (March only)



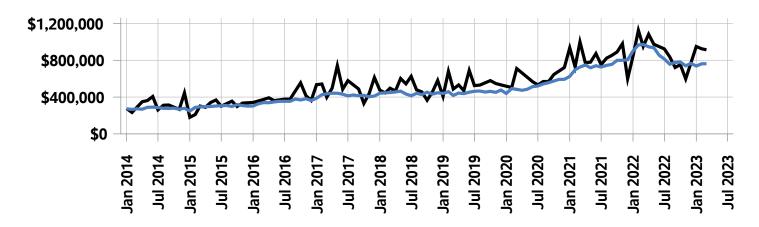
Active Listings (March only)



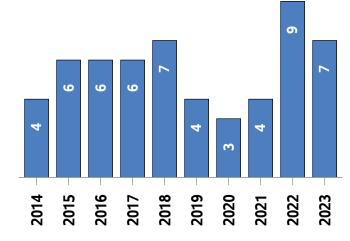
Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price



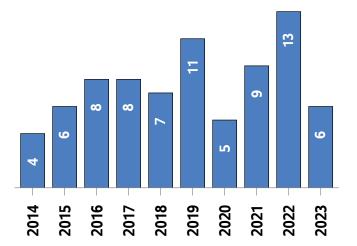
New Listings (March only)



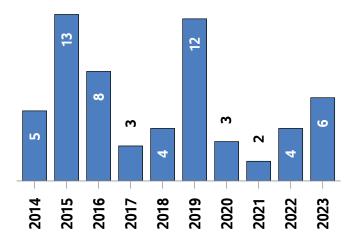




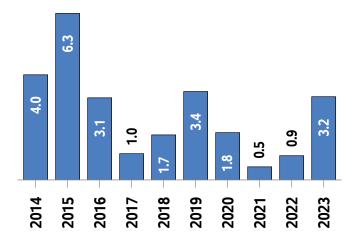
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

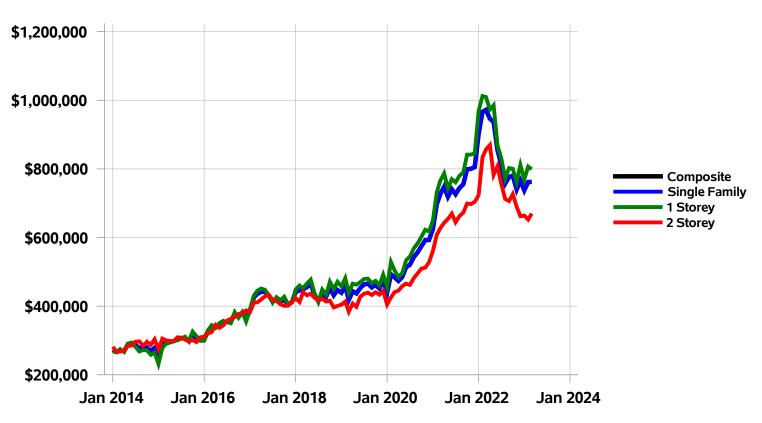
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$762,300	0.1	-0.4	-1.8	-21.6	57.6	69.7	
Single Family	\$762,300	0.1	-0.4	-1.8	-21.6	57.6	69.7	
One Storey	\$799,100	-1.0	-1.6	-0.4	-20.8	58.6	76.7	
Two Storey	\$669,900	2.7	1.2	-5.2	-21.8	51.9	51.9	



## MLS<sup>®</sup> HPI Benchmark Price



### New Lowell MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16069
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## New Lowell MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1281
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16382
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	100+
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1735
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15921
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## **Rural Clearview MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-50.0%	-85.7%		-66.7%	_	
Dollar Volume	\$3,739,000	79.5%	-61.3%	_	117.8%	—	—
New Listings	7	-30.0%	16.7%	75.0%	75.0%	_	600.0%
Active Listings	15	7.1%	50.0%	25.0%	87.5%	—	650.0%
Sales to New Listings Ratio <sup>1</sup>	14.3	20.0	116.7		75.0	—	
Months of Inventory <sup>2</sup>	15.0	7.0	1.4		2.7		
Average Price	\$3,739,000	259.0%	170.8%		553.3%	—	
Median Price	\$3,739,000	259.0%	247.8%		670.9%	—	—
Sale to List Price Ratio <sup>3</sup>	93.6	95.1	102.5		97.0	<u> </u>	
Median Days on Market	26.0	46.5	16.0	_	99.0	_	_

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-72.7%	-85.0%	_	-57.1%	_	_
Dollar Volume	\$5,229,000	-64.4%	-79.7%	_	-2.6%	_	—
New Listings	15	-48.3%	-28.6%	36.4%	114.3%		1,400.0%
Active Listings <sup>⁴</sup>	12	-12.5%	12.9%	34.6%	40.0%	_	775.0%
Sales to New Listings Ratio $^{5}$	20.0	37.9	95.2		100.0	—	—
Months of Inventory	11.7	3.6	1.6		3.6	—	—
Average Price	\$1,743,000	30.6%	35.2%		127.3%	_	_
Median Price	\$840,000	-34.8%	-18.2%	_	36.6%	_	—
Sale to List Price Ratio <sup>7</sup>	94.9	104.8	101.3		91.9		
Median Days on Market	26.0	9.0	23.0	_	99.0	_	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

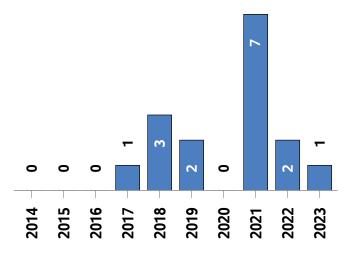
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

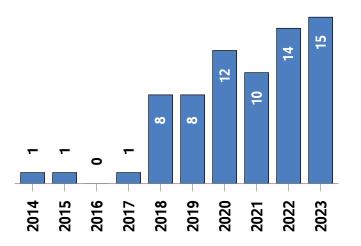


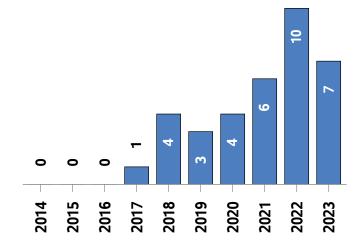


Sales Activity (March only)



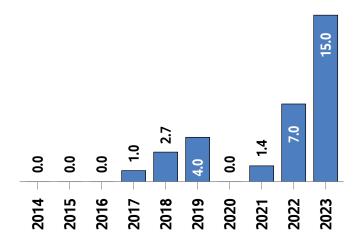
Active Listings (March only)



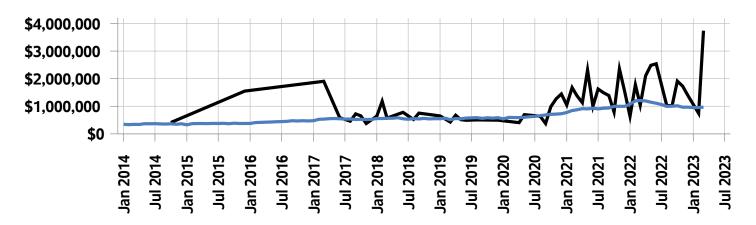


New Listings (March only)

Months of Inventory (March only)



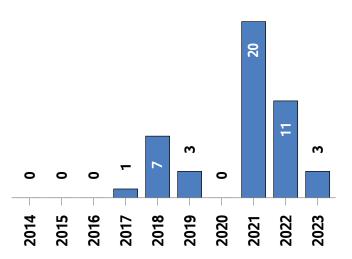
MLS® HPI Composite Benchmark Price and Average Price



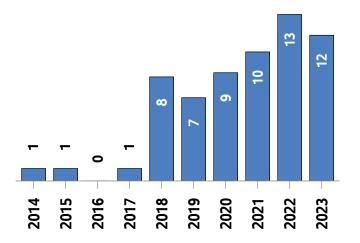


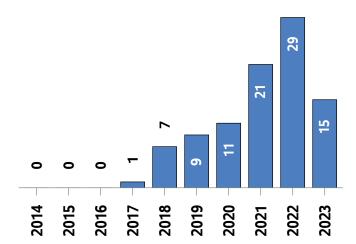


Sales Activity (March Year-to-date)



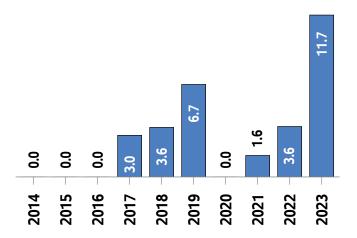
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)

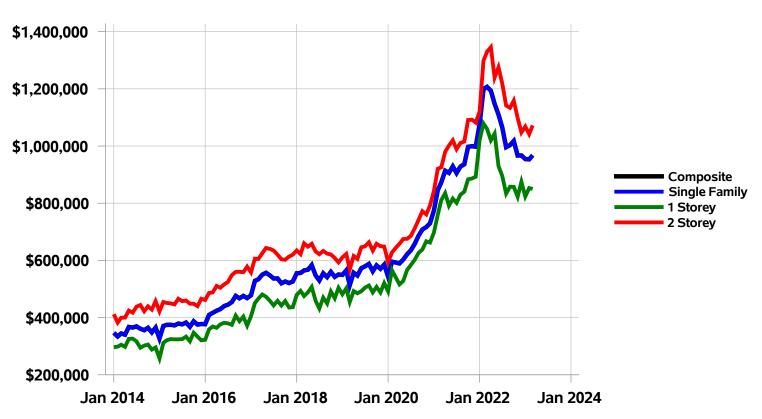


<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$967,800	1.5	0.1	-3.5	-19.8	63.3	71.3	
Single Family	\$967,800	1.5	0.1	-3.5	-19.8	63.3	71.3	
One Storey	\$849,900	-0.4	-2.9	-0.9	-19.9	57.0	78.8	
Two Storey	\$1,072,300	2.9	2.3	-5.4	-19.3	66.6	62.5	



MLS<sup>®</sup> HPI Benchmark Price



### Rural Clearview MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1755
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1755
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	69498
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Rural Clearview MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1486
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	66324
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2133
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	84480
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Stayner **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	50.0%	-68.4%	500.0%	100.0%	_	
Dollar Volume	\$3,885,500	5.1%	-71.8%	684.9%	201.0%	—	
New Listings	20	122.2%	-23.1%	566.7%	400.0%	1,900.0%	
Active Listings	22	214.3%	120.0%	450.0%	1,000.0%	1,000.0%	633.3%
Sales to New Listings Ratio <sup>1</sup>	30.0	44.4	73.1	33.3	75.0	—	—
Months of Inventory <sup>2</sup>	3.7	1.8	0.5	4.0	0.7	—	—
Average Price	\$647,583	-29.9%	-10.6%	30.8%	50.5%	—	
Median Price	\$679,000	-11.6%	1.9%	37.2%	72.3%		
Sale to List Price Ratio <sup>3</sup>	98.3	110.4	106.7	99.0	100.0		
Median Days on Market	19.0	6.0	6.0	10.0	13.0		

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	17	13.3%	-59.5%	325.0%	325.0%	_	_
Dollar Volume	\$19,510,500	59.3%	-29.7%	412.1%	1,023.9%	_	—
New Listings	39	95.0%	-15.2%	387.5%	680.0%	1,850.0%	3,800.0%
Active Listings <sup>4</sup>	20	293.3%	145.8%	391.7%	883.3%	1,375.0%	436.4%
Sales to New Listings Ratio $5$	43.6	75.0	91.3	50.0	80.0	—	—
Months of Inventory	3.5	1.0	0.6	3.0	1.5	—	—
Average Price	\$1,147,676	40.5%	73.7%	20.5%	164.4%	—	—
Median Price	\$659,000	-11.1%	1.3%	17.7%	57.1%	—	—
Sale to List Price Ratio <sup>7</sup>	97.6	104.1	104.9	98.4	99.8	—	—
Median Days on Market	24.0	7.0	7.0	17.5	27.0		_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

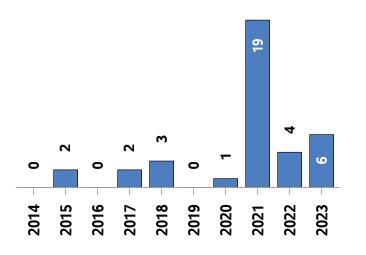
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

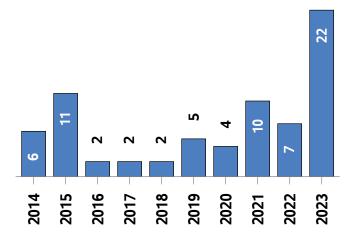




Sales Activity (March only)



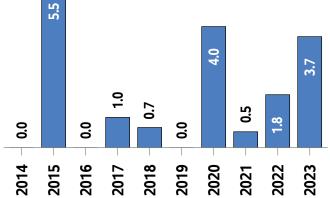
Active Listings (March only)



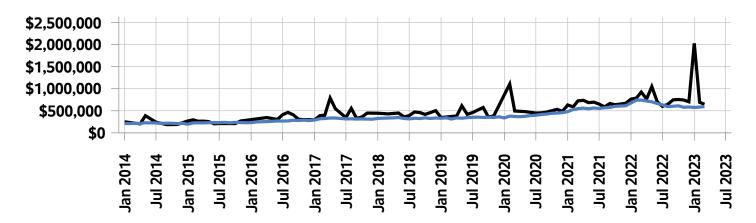
26 20 m m 2 2 ດ ດ 2014 2015 2016 2018 2019 2020 2017 2023 2022 2021

New Listings (March only)





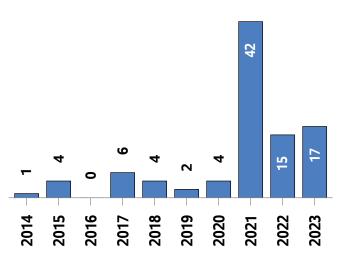
MLS® HPI Composite Benchmark Price and Average Price



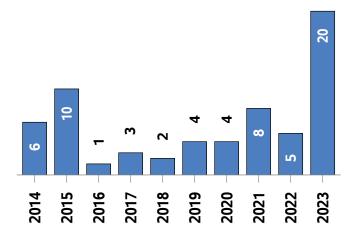




Sales Activity (March Year-to-date)

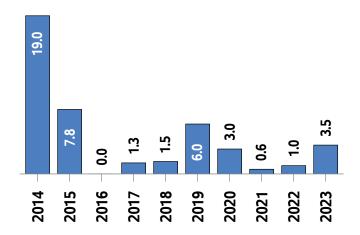


Active Listings <sup>1</sup>(March Year-to-date)





Months of Inventory <sup>2</sup>(March Year-to-date)



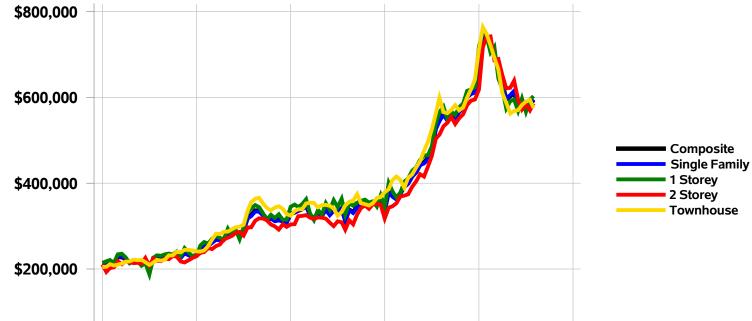
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$594,200	1.7	1.4	-1.4	-20.0	60.0	76.9	
Single Family	\$595,600	2.0	1.6	-1.7	-19.7	61.5	77.4	
One Storey	\$603,100	1.4	0.9	2.0	-18.8	58.2	75.1	
Two Storey	\$586,000	2.8	2.5	-5.9	-20.9	69.3	81.4	
Townhouse	\$575,500	-3.1	-1.2	2.3	-23.1	41.4	69.6	



Jan 2020

Jan 2022

Jan 2024

MLS<sup>®</sup> HPI Benchmark Price

Jan 2014

Jan 2016

Jan 2018

\$0



### Stayner MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1349
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1375
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9570
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Stayner MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1258
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9768
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9274
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Stayner MLS® HPI Benchmark Descriptions



# Townhouse 開

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1106
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers





		Compared to <sup>a</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	21	-51.2%	-67.7%	-48.8%	-19.2%	-58.0%	-4.5%
Dollar Volume	\$14,515,700	-67.6%	-71.2%	-35.6%	6.1%	-19.0%	136.8%
New Listings	52	-36.6%	-35.0%	-21.2%	-40.2%	-40.2%	-23.5%
Active Listings	59	31.1%	126.9%	-10.6%	-42.2%	-13.2%	-53.9%
Sales to New Listings Ratio <sup>1</sup>	40.4	52.4	81.3	62.1	29.9	57.5	32.4
Months of Inventory <sup>2</sup>	2.8	1.0	0.4	1.6	3.9	1.4	5.8
Average Price	\$691,224	-33.7%	-10.8%	25.8%	31.4%	92.9%	148.1%
Median Price	\$685,000	-28.6%	-9.9%	30.5%	45.7%	109.8%	182.5%
Sale to List Price Ratio <sup>3</sup>	98.3	110.9	106.5	99.1	98.7	99.2	95.2
Median Days on Market	14.0	5.0	6.0	14.0	20.0	10.5	30.5

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	44	-52.2%	-65.4%	-42.9%	-25.4%	-52.7%	-22.8%
Dollar Volume	\$33,427,875	-64.6%	-66.1%	-21.5%	9.6%	-0.8%	111.9%
New Listings	100	-40.1%	-35.9%	-28.6%	-35.5%	-32.0%	-33.8%
Active Listings <sup>4</sup>	41	39.8%	92.2%	-20.1%	-40.3%	-5.4%	-58.3%
Sales to New Listings Ratio $^{5}$	44.0	55.1	81.4	55.0	38.1	63.3	37.7
Months of Inventory	2.8	1.0	0.5	2.0	3.5	1.4	5.2
Average Price	\$759,724	-26.0%	-2.2%	37.4%	47.0%	109.7%	174.6%
Median Price	\$725,500	-24.0%	0.1%	38.2%	57.7%	119.5%	196.1%
Sale to List Price Ratio <sup>7</sup>	97.9	112.9	106.6	98.7	97.5	99.1	95.8
Median Days on Market	15.0	5.5	6.0	14.0	21.0	11.0	41.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

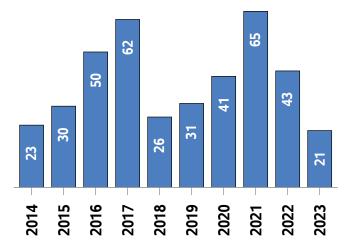
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

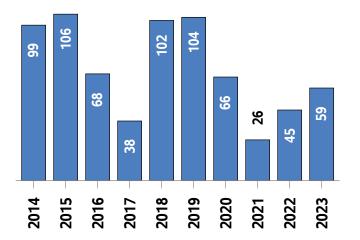




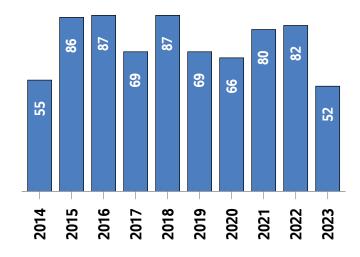
Sales Activity (March only)



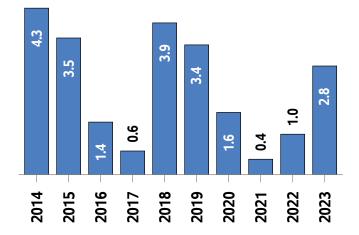
Active Listings (March only)



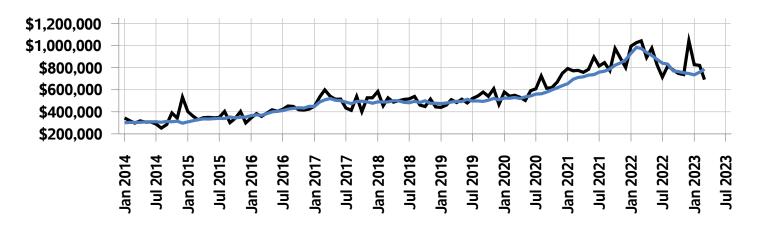
New Listings (March only)



Months of Inventory (March only)



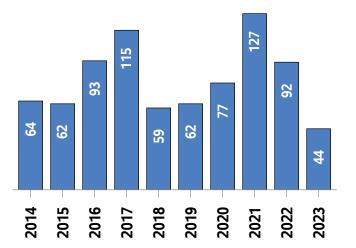
#### MLS® HPI Composite Benchmark Price and Average Price



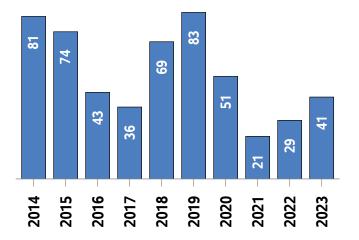




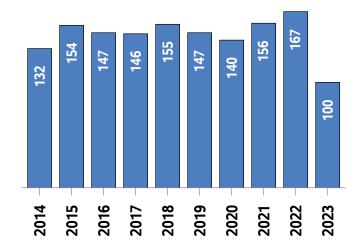
Sales Activity (March Year-to-date)



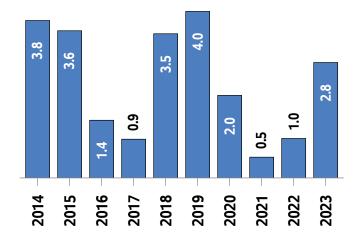
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	12	-68.4%	-76.9%	-65.7%	-50.0%	-62.5%	0.0%
Dollar Volume	\$10,160,800	-75.2%	-76.1%	-49.5%	-21.5%	-21.1%	132.0%
New Listings	47	-33.8%	-24.2%	-20.3%	-42.7%	-27.7%	-11.3%
Active Listings	53	39.5%	152.4%	-14.5%	-45.4%	-8.6%	-50.9%
Sales to New Listings Ratio <sup>1</sup>	25.5	53.5	83.9	59.3	29.3	49.2	22.6
Months of Inventory <sup>2</sup>	4.4	1.0	0.4	1.8	4.0	1.8	9.0
Average Price	\$846,733	-21.4%	3.7%	47.2%	57.1%	110.5%	132.0%
Median Price	\$777,500	-23.6%	-2.8%	45.9%	63.3%	106.0%	167.2%
Sale to List Price Ratio <sup>3</sup>	97.5	111.2	106.0	99.2	98.7	98.9	97.9
Median Days on Market	9.5	5.5	5.5	14.0	20.0	14.0	18.5

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	33	-58.2%	-69.2%	-52.2%	-31.3%	-50.7%	-15.4%
Dollar Volume	\$27,955,475	-66.8%	-68.1%	-29.4%	3.6%	5.4%	117.8%
New Listings	83	-42.4%	-36.2%	-34.6%	-42.0%	-26.5%	-31.4%
Active Listings <sup>4</sup>	35	38.7%	100.0%	-27.3%	-45.8%	-6.3%	-58.2%
Sales to New Listings Ratio $^{5}$	39.8	54.9	82.3	54.3	33.6	59.3	32.2
Months of Inventory	3.2	0.9	0.5	2.1	4.0	1.7	6.4
Average Price	\$847,136	-20.6%	3.6%	47.7%	50.7%	114.0%	157.5%
Median Price	\$800,000	-20.0%	3.9%	50.1%	66.7%	110.5%	177.8%
Sale to List Price Ratio <sup>7</sup>	97.5	112.5	106.6	98.8	97.8	98.9	97.2
Median Days on Market	11.0	6.0	6.0	16.0	20.0	14.0	43.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

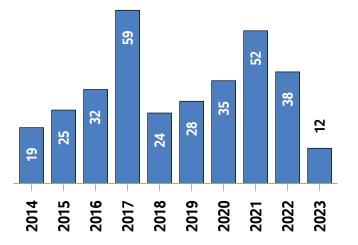
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

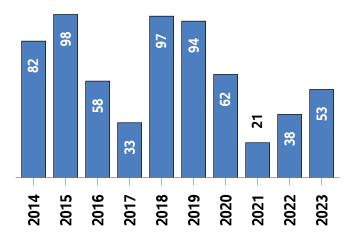




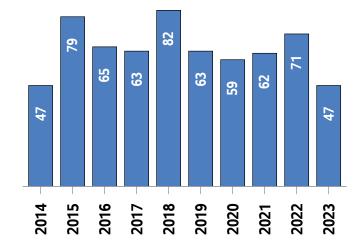
Sales Activity (March only)



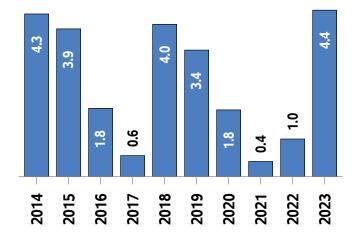
Active Listings (March only)



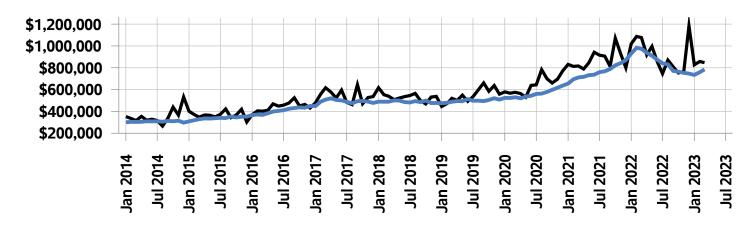
New Listings (March only)







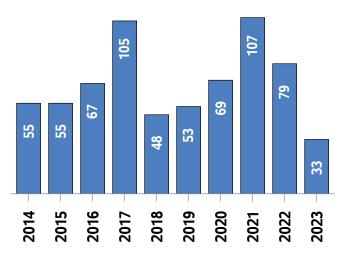
#### MLS® HPI Single Family Benchmark Price and Average Price



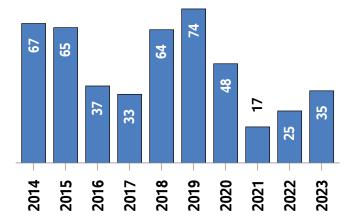




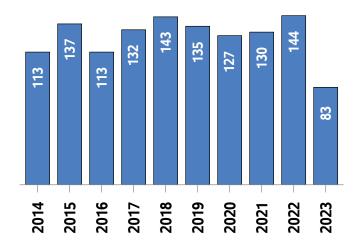
Sales Activity (March Year-to-date)



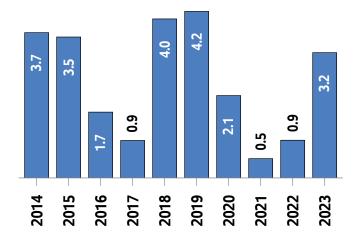
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



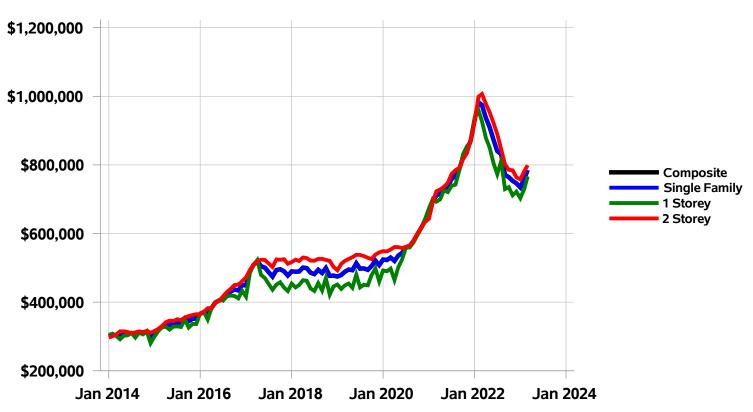
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$785,100	3.4	5.2	1.8	-19.4	48.2	60.5	
Single Family	\$785,100	3.4	5.2	1.8	-19.4	48.2	60.5	
One Storey	\$766,600	5.1	6.2	5.1	-17.3	54.0	70.4	
Two Storey	\$799,200	2.3	4.6	-0.3	-20.6	44.4	53.7	



MLS<sup>®</sup> HPI Benchmark Price



### ESSA MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1391
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1402
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7319
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### ESSA MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1321
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9817
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1508
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5487
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Angus **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	18	-45.5%	-69.0%	-51.4%	-18.2%	-58.1%	5.9%
Dollar Volume	\$11,713,200	-61.2%	-71.9%	-38.5%	11.9%	-19.4%	206.5%
New Listings	43	-32.8%	-39.4%	-17.3%	-41.9%	-42.7%	-25.9%
Active Listings	42	27.3%	110.0%	-6.7%	-48.1%	-16.0%	-56.7%
Sales to New Listings Ratio <sup>1</sup>	41.9	51.6	81.7	71.2	29.7	57.3	29.3
Months of Inventory <sup>2</sup>	2.3	1.0	0.3	1.2	3.7	1.2	5.7
Average Price	\$650,733	-28.9%	-9.5%	26.4%	36.8%	92.6%	189.5%
Median Price	\$670,000	-27.6%	-8.5%	28.8%	49.7%	109.4%	188.2%
Sale to List Price Ratio <sup>3</sup>	98.8	110.9	106.0	99.2	98.4	99.5	96.5
Median Days on Market	11.0	5.0	6.0	14.0	18.0	10.0	32.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	-54.3%	-70.4%	-50.8%	-27.3%	-57.3%	-20.0%
Dollar Volume	\$21,773,975	-66.2%	-71.2%	-35.2%	10.4%	-12.8%	134.8%
New Listings	78	-37.1%	-41.4%	-29.7%	-37.1%	-36.1%	-35.5%
Active Listings <sup>4</sup>	26	41.8%	62.5%	-25.0%	-48.3%	-2.5%	-62.5%
Sales to New Listings Ratio $^{5}$	41.0	56.5	81.2	58.6	35.5	61.5	33.1
Months of Inventory	2.4	0.8	0.4	1.6	3.4	1.1	5.2
Average Price	\$680,437	-26.1%	-2.8%	31.6%	51.8%	104.4%	193.6%
Median Price	\$687,500	-25.1%	-1.8%	32.2%	56.4%	114.8%	188.6%
Sale to List Price Ratio <sup>7</sup>	98.6	114.1	106.6	98.8	97.6	99.4	96.8
Median Days on Market	11.0	5.0	6.0	14.0	18.5	10.0	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

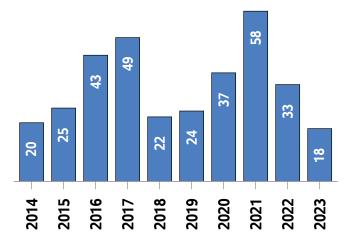
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

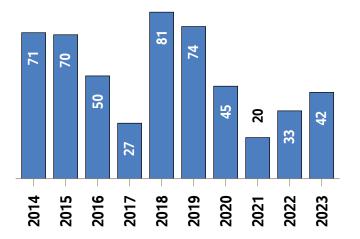




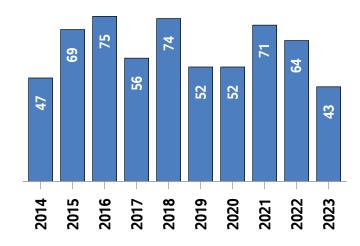
Sales Activity (March only)



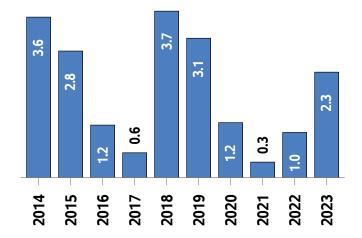
Active Listings (March only)



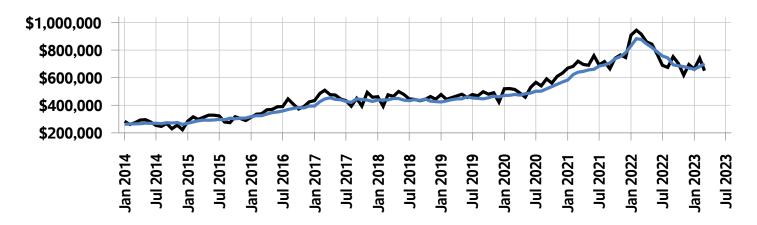
New Listings (March only)



Months of Inventory (March only)



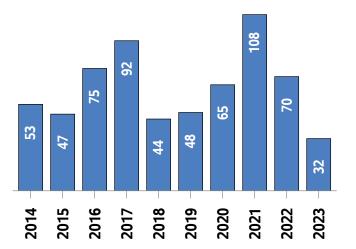
#### MLS® HPI Composite Benchmark Price and Average Price



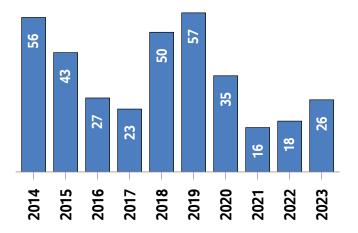




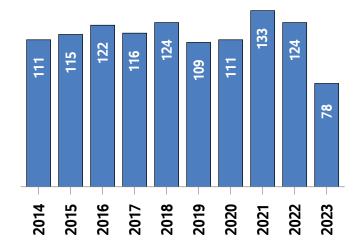
Sales Activity (March Year-to-date)



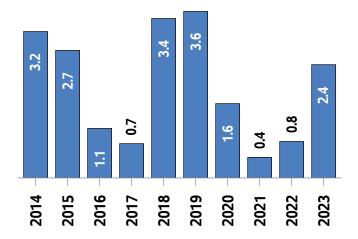
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



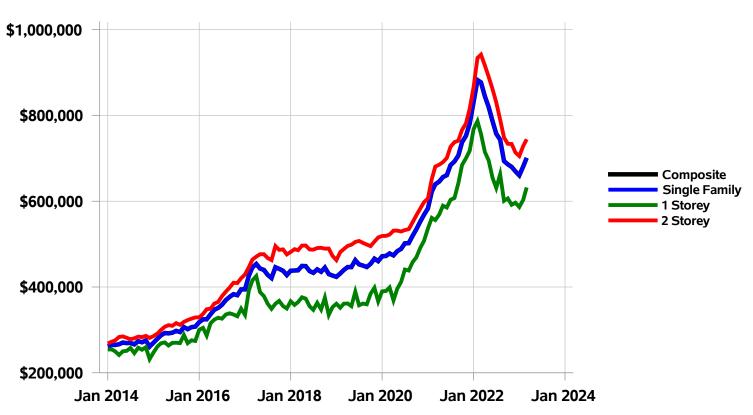
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$701,100	3.0	4.7	1.1	-20.1	46.6	59.7
Single Family	\$701,100	3.0	4.7	1.1	-20.1	46.6	59.7
One Storey	\$632,100	4.8	6.0	5.2	-16.5	58.4	73.2
Two Storey	\$744,400	2.2	4.3	-0.5	-21.0	42.5	53.2



# MLS<sup>®</sup> HPI Benchmark Price



### Angus MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1335
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5929
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Angus MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7737
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4600
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Rural Essa MLS® Residential Market Activity**



				Compa	red to <sup>°</sup>		
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%		
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
New Listings	6	-14.3%	50.0%	100.0%	0.0%		
Active Listings	11	57.1%	266.7%	0.0%	22.2%	—	—
Sales to New Listings Ratio <sup>1</sup>	0.0	85.7	125.0	66.7	50.0	—	
Months of Inventory <sup>2</sup>	0.0	1.2	0.6	5.5	3.0	—	—
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%		_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%		
Sale to List Price Ratio <sup>3</sup>	0.0	107.7	108.6	97.6	101.0		
Median Days on Market	0.0	6.0	7.0	101.0	31.0		

			Compared to <sup>®</sup>				
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-40.0%	-53.8%	20.0%	-25.0%	_	_
Dollar Volume	\$5,856,400	-60.4%	-65.5%	41.8%	8.0%	_	—
New Listings	14	-26.3%	7.7%	16.7%	-6.7%		_
Active Listings <sup>⁴</sup>	9	35.0%	125.0%	-12.9%	3.8%	_	—
Sales to New Listings Ratio $^{5}$	42.9	52.6	100.0	41.7	53.3	—	—
Months of Inventory	4.5	2.0	0.9	6.2	3.3	—	—
Average Price	\$976,067	-34.0%	-25.3%	18.2%	43.9%	—	—
Median Price	\$975,000	-36.9%	-24.4%	41.8%	36.4%	_	_
Sale to List Price Ratio <sup>7</sup>	95.7	107.3	104.7	96.8	97.7		_
Median Days on Market	30.5	6.0	9.0	92.0	35.5	_	—

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

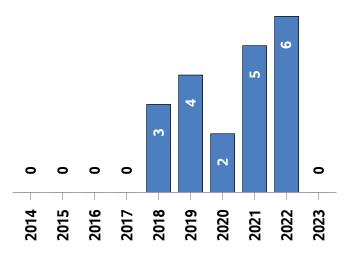
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

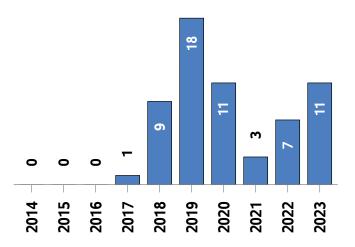


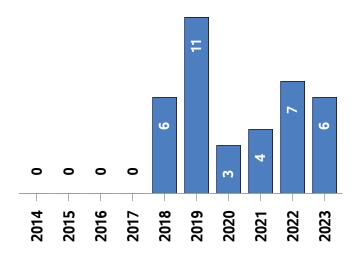


Sales Activity (March only)



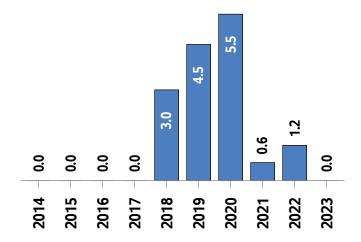
Active Listings (March only)



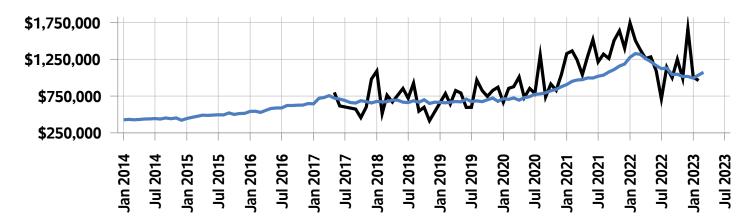


New Listings (March only)

Months of Inventory (March only)



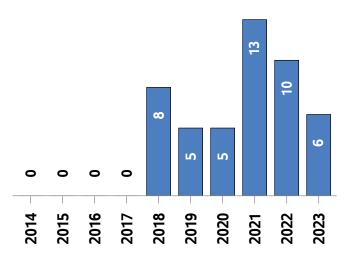
MLS® HPI Composite Benchmark Price and Average Price



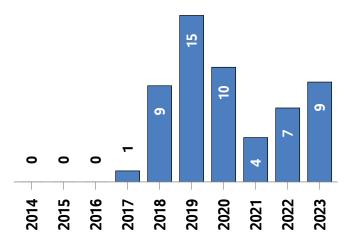


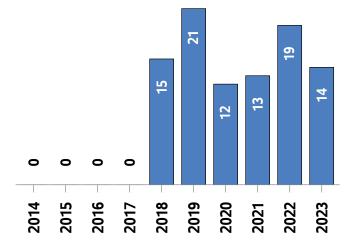


Sales Activity (March Year-to-date)



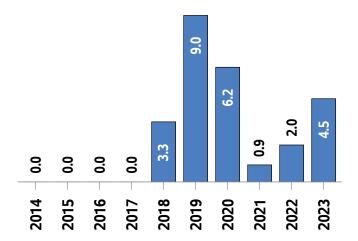
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



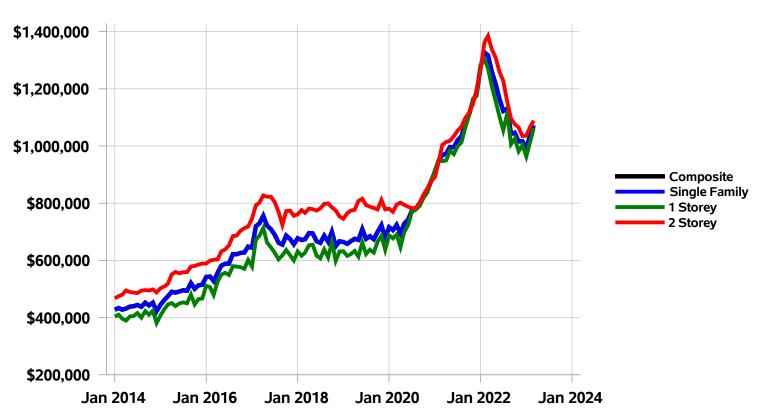
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$1,072,800	3.5	5.5	2.9	-18.5	48.1	59.2		
Single Family	\$1,072,800	3.5	5.5	2.9	-18.5	48.1	59.2		
One Storey	\$1,061,700	4.6	5.8	5.5	-16.5	53.8	69.3		
Two Storey	\$1,089,000	2.1	5.2	-0.6	-21.4	37.0	42.1		



MLS<sup>®</sup> HPI Benchmark Price



#### Rural Essa MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1750
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1750
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	54745
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Rural Essa MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1568
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	47017
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2093
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	84548
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Thornton **MLS® Residential Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	2	100.0%		100.0%	100.0%	0.0%	100.0%
Dollar Volume	\$2,002,500	25.7%	_	114.2%	116.5%	27.0%	270.8%
New Listings	2	-66.7%	0.0%	-50.0%	-60.0%		-50.0%
Active Listings	3	-25.0%	50.0%	-25.0%	-62.5%	200.0%	-66.7%
Sales to New Listings Ratio <sup>1</sup>	100.0	16.7	—	25.0	20.0	—	25.0
Months of Inventory <sup>2</sup>	1.5	4.0	—	4.0	8.0	0.5	9.0
Average Price	\$1,001,250	-37.1%	—	7.1%	8.2%	27.0%	85.4%
Median Price	\$1,001,250	-37.1%	_	7.1%	8.2%	27.0%	85.4%
Sale to List Price Ratio <sup>3</sup>	94.3	108.0	_	98.4	97.4	97.5	98.2
Median Days on Market	22.5	5.0		8.0	52.0	63.0	114.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-20.0%	100.0%	33.3%	33.3%	-20.0%	300.0%
Dollar Volume	\$4,227,500	-34.8%	95.3%	75.1%	62.0%	33.5%	682.9%
New Listings	6	-45.5%	20.0%	-14.3%	-33.3%	20.0%	-33.3%
Active Listings <sup>4</sup>	3	-11.1%	33.3%	-11.1%	-60.0%	0.0%	-57.9%
Sales to New Listings Ratio $^{5}$	66.7	45.5	40.0	42.9	33.3	100.0	11.1
Months of Inventory	2.0	1.8	3.0	3.0	6.7	1.6	19.0
Average Price	\$1,056,875	-18.6%	-2.4%	31.3%	21.5%	66.9%	95.7%
Median Price	\$1,112,500	-30.2%	2.8%	39.1%	20.3%	58.9%	106.0%
Sale to List Price Ratio <sup>7</sup>	95.8	104.2	107.4	98.5	95.8	97.3	98.2
Median Days on Market	21.0	8.0	17.5	42.0	66.0	23.0	114.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

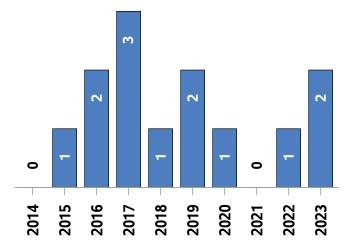
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



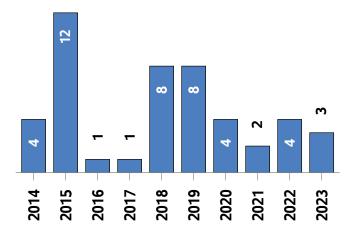
#### Thornton MLS® Residential Market Activity



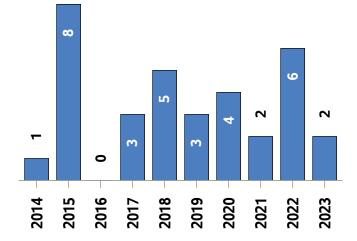
Sales Activity (March only)



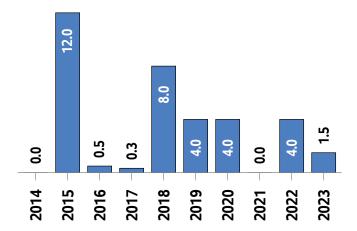
Active Listings (March only)



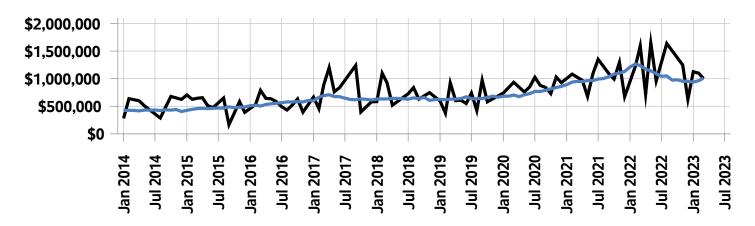
New Listings (March only)



Months of Inventory (March only)



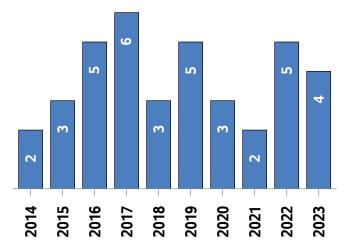
MLS® HPI Composite Benchmark Price and Average Price



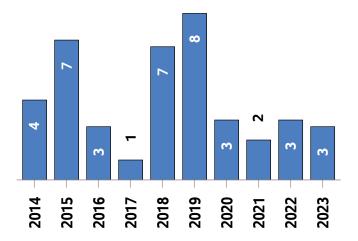




Sales Activity (March Year-to-date)

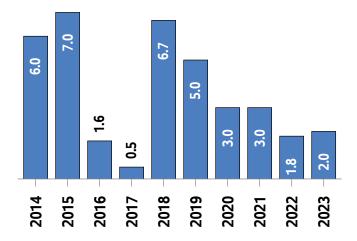


Active Listings <sup>1</sup>(March Year-to-date)



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Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

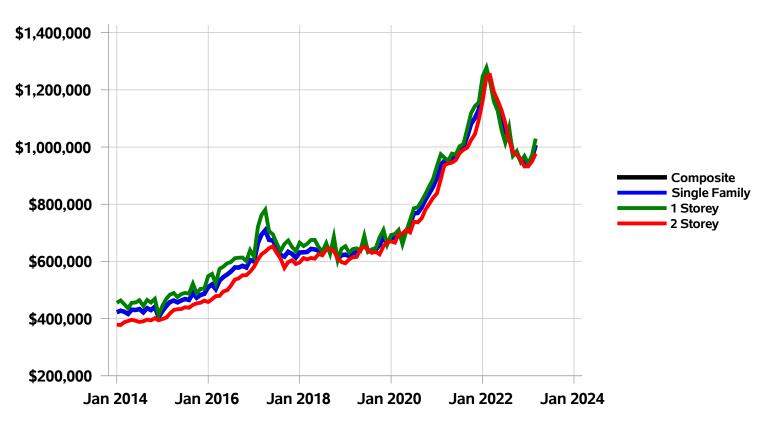
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$1,006,900	4.5	5.7	3.3	-18.7	43.1	59.1		
Single Family	\$1,006,900	4.5	5.7	3.3	-18.7	43.1	59.1		
One Storey	\$1,029,600	5.8	6.3	6.2	-16.3	45.0	55.7		
Two Storey	\$977,200	2.8	4.8	-0.4	-21.9	40.6	61.0		



MLS<sup>®</sup> HPI Benchmark Price



#### **Thornton** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16587
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **Thornton** MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16491
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1898
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16683
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **INNISFIL MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	40	-40.3%	-59.2%	-28.6%	-2.4%	-33.3%	-20.0%
Dollar Volume	\$32,877,700	-54.4%	-60.4%	7.2%	35.1%	30.8%	113.8%
New Listings	75	-37.0%	-49.0%	-25.0%	-34.8%	-15.7%	-3.8%
Active Listings	97	90.2%	22.8%	-26.5%	-52.5%	-9.3%	-37.4%
Sales to New Listings Ratio <sup>1</sup>	53.3	56.3	66.7	56.0	35.7	67.4	64.1
Months of Inventory <sup>2</sup>	2.4	0.8	0.8	2.4	5.0	1.8	3.1
Average Price	\$821,943	-23.6%	-3.0%	50.1%	38.5%	96.2%	167.3%
Median Price	\$830,000	-21.0%	3.8%	49.7%	80.4%	115.6%	180.9%
Sale to List Price Ratio <sup>3</sup>	97.2	110.9	106.7	97.7	97.1	98.1	97.6
Median Days on Market	19.0	7.0	6.0	16.5	31.0	15.0	25.5

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	83	-40.3%	-57.7%	-41.5%	0.0%	-30.8%	-19.4%
Dollar Volume	\$64,847,200	-57.6%	-60.8%	-15.0%	39.0%	31.3%	104.2%
New Listings	206	-9.6%	-25.9%	-16.3%	-30.2%	3.5%	-2.4%
Active Listings <sup>⁴</sup>	103	192.5%	101.3%	-16.0%	-39.2%	11.5%	-28.6%
Sales to New Listings Ratio $^{5}$	40.3	61.0	70.5	57.7	28.1	60.3	48.8
Months of Inventory	3.7	0.8	0.8	2.6	6.1	2.3	4.2
Average Price	\$781,292	-29.0%	-7.5%	45.4%	39.0%	89.9%	153.5%
Median Price	\$800,000	-23.8%	2.2%	51.3%	64.9%	107.8%	168.5%
Sale to List Price Ratio <sup>7</sup>	96.6	111.8	106.1	97.6	96.8	98.1	97.2
Median Days on Market	22.0	7.0	6.0	23.5	31.0	15.0	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

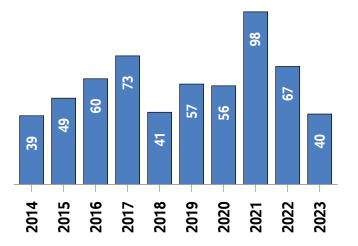
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



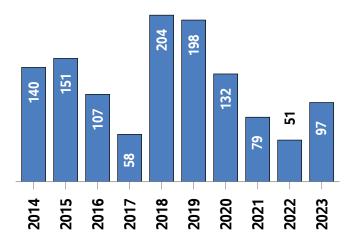
#### INNISFIL MLS® Residential Market Activity



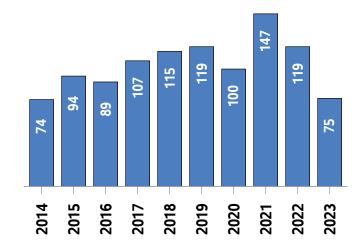
Sales Activity (March only)



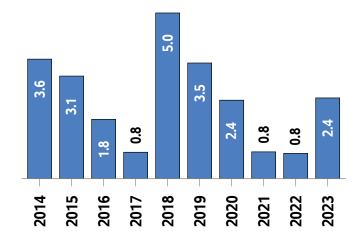
Active Listings (March only)



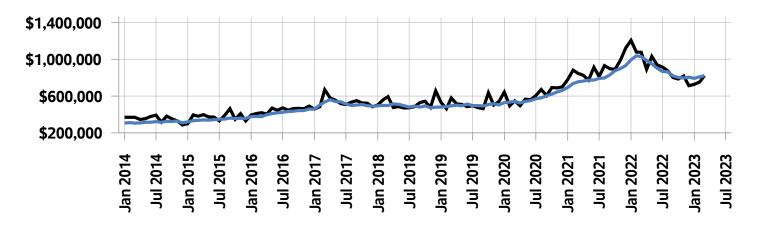
New Listings (March only)



Months of Inventory (March only)

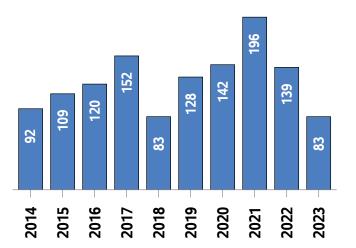


#### MLS® HPI Composite Benchmark Price and Average Price

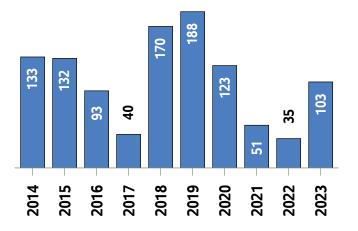




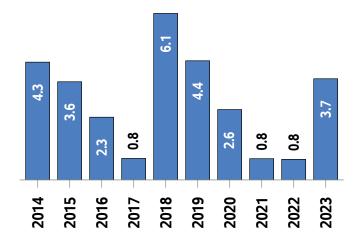
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)



### INNISFIL **MLS® Single Family Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	32	-39.6%	-60.5%	-30.4%	6.7%	-31.9%	-27.3%
Dollar Volume	\$28,218,000	-55.2%	-61.7%	1.2%	35.1%	23.3%	99.1%
New Listings	57	-43.0%	-52.9%	-30.5%	-40.6%	-21.9%	-20.8%
Active Listings	74	72.1%	21.3%	-30.2%	-52.3%	-10.8%	-47.9%
Sales to New Listings Ratio <sup>1</sup>	56.1	53.0	66.9	56.1	31.3	64.4	61.1
Months of Inventory <sup>2</sup>	2.3	0.8	0.8	2.3	5.2	1.8	3.2
Average Price	\$881,813	-25.8%	-3.1%	45.5%	26.7%	81.1%	173.8%
Median Price	\$878,750	-20.1%	4.6%	52.8%	61.3%	107.7%	193.9%
Sale to List Price Ratio <sup>3</sup>	97.2	111.0	107.0	97.9	96.7	98.4	97.7
Median Days on Market	25.0	7.0	6.0	14.5	39.0	14.0	25.5

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	63	-42.2%	-60.1%	-46.2%	-4.5%	-35.1%	-27.6%
Dollar Volume	\$55,460,500	-58.1%	-61.6%	-20.3%	33.0%	24.3%	92.2%
New Listings	162	-14.7%	-27.0%	-20.2%	-31.9%	2.5%	-12.4%
Active Listings <sup>4</sup>	80	162.6%	104.3%	-18.4%	-38.2%	10.1%	-39.5%
Sales to New Listings Ratio $5$	38.9	57.4	71.2	57.6	27.7	61.4	47.0
Months of Inventory	3.8	0.8	0.7	2.5	5.9	2.2	4.5
Average Price	\$880,325	-27.4%	-3.7%	48.0%	39.3%	91.3%	165.5%
Median Price	\$865,000	-24.8%	5.8%	50.4%	58.4%	113.5%	174.6%
Sale to List Price Ratio <sup>7</sup>	96.7	112.2	106.3	97.8	96.7	98.4	97.4
Median Days on Market	22.0	6.0	6.0	23.0	33.5	14.0	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

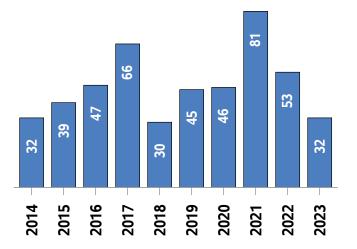
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

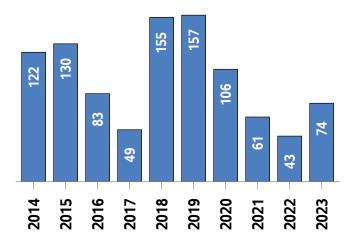




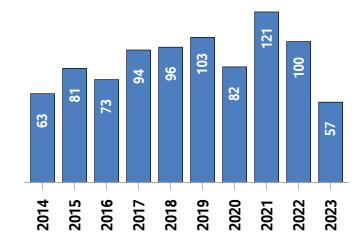
Sales Activity (March only)



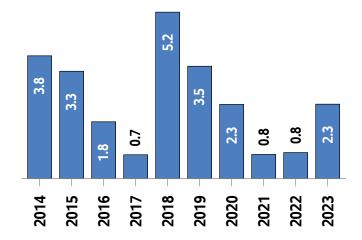
Active Listings (March only)



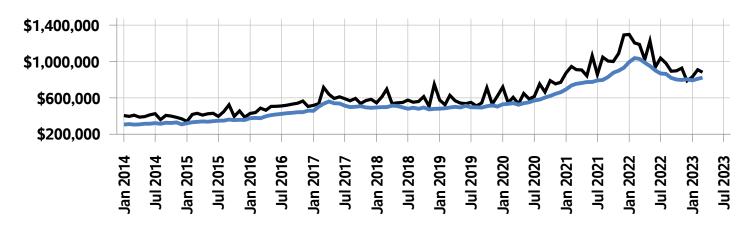
New Listings (March only)



Months of Inventory (March only)



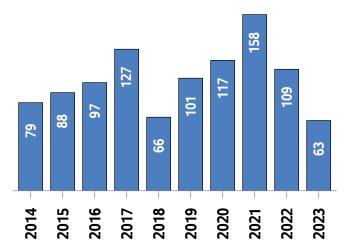
MLS® HPI Single Family Benchmark Price and Average Price



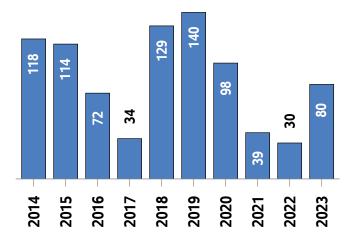




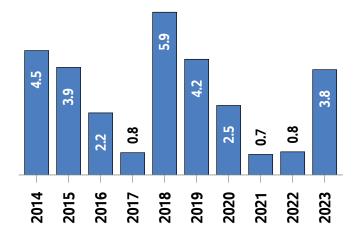
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

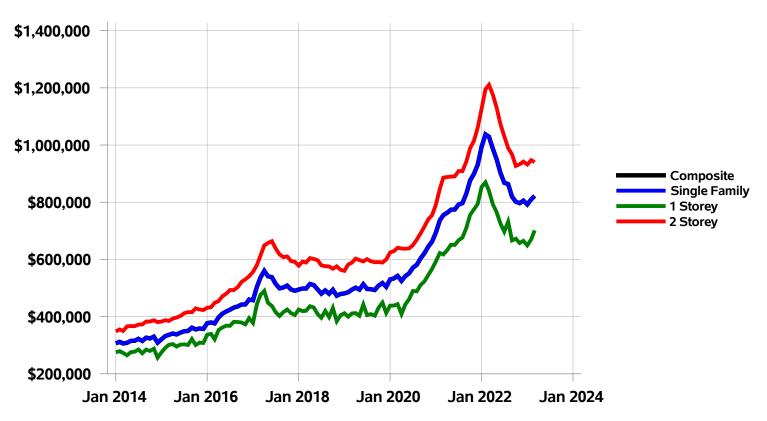
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$822,300	1.6	2.1	0.4	-20.1	51.6	65.1		
Single Family	\$822,300	1.6	2.1	0.4	-20.1	51.6	65.1		
One Storey	\$701,600	4.7	5.5	5.3	-16.5	58.2	66.9		
Two Storey	\$940,200	-0.7	-0.2	-2.8	-22.3	46.7	59.6		



### MLS<sup>®</sup> HPI Benchmark Price



#### INNISFIL MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1495
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1509
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### INNISFIL MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11550
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1849
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5903
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Alcona **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-44.1%	-65.5%	-26.9%	-13.6%	-29.6%	-36.7%
Dollar Volume	\$16,795,000	-54.7%	-63.2%	10.1%	58.3%	38.9%	95.1%
New Listings	23	-64.1%	-74.4%	-46.5%	-54.9%	-50.0%	-54.0%
Active Listings	30	0.0%	-34.8%	-21.1%	-58.3%	-18.9%	-63.9%
Sales to New Listings Ratio <sup>1</sup>	82.6	53.1	61.1	60.5	43.1	58.7	60.0
Months of Inventory <sup>2</sup>	1.6	0.9	0.8	1.5	3.3	1.4	2.8
Average Price	\$883,947	-18.9%	6.5%	50.6%	83.3%	97.4%	208.0%
Median Price	\$853,000	-20.0%	7.3%	45.8%	85.8%	100.7%	207.4%
Sale to List Price Ratio <sup>3</sup>	97.7	114.3	107.2	99.0	97.3	99.2	97.9
Median Days on Market	19.0	7.0	6.0	11.0	30.5	9.0	18.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	35	-50.0%	-68.2%	-41.7%	-16.7%	-44.4%	-37.5%
Dollar Volume	\$30,304,500	-60.8%	-66.3%	-15.7%	43.1%	13.8%	80.6%
New Listings	83	-29.1%	-50.3%	-12.6%	-36.2%	-2.4%	-34.1%
Active Listings <sup>4</sup>	39	122.6%	42.2%	16.8%	-37.2%	32.6%	-46.4%
Sales to New Listings Ratio $5$	42.2	59.8	65.9	63.2	32.3	74.1	44.4
Months of Inventory $\degree$	3.4	0.8	0.8	1.7	4.5	1.4	3.9
Average Price	\$865,843	-21.5%	5.8%	44.5%	71.7%	104.9%	188.9%
Median Price	\$850,000	-19.0%	8.9%	47.4%	77.1%	115.2%	187.6%
Sale to List Price Ratio <sup>7</sup>	97.2	115.6	107.0	98.9	97.1	99.0	97.6
Median Days on Market	21.0	6.0	6.0	15.5	27.5	10.0	27.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

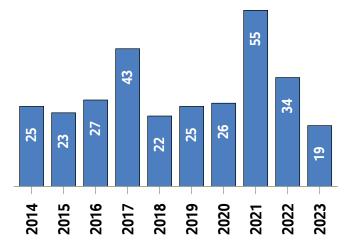
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

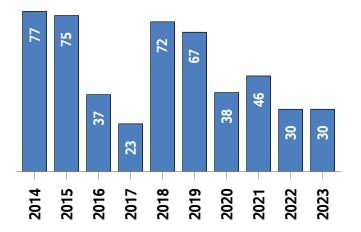




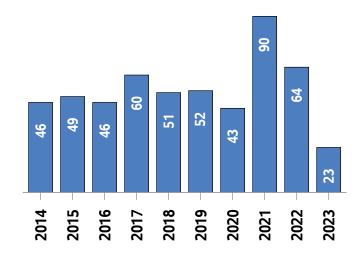
Sales Activity (March only)



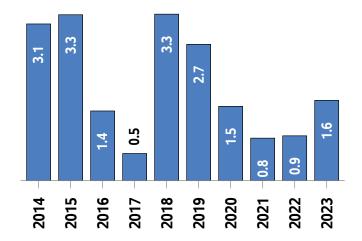
Active Listings (March only)



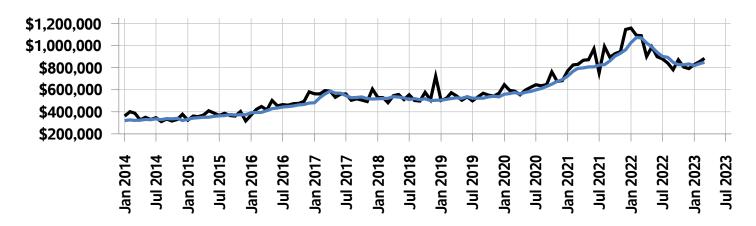
New Listings (March only)



Months of Inventory (March only)



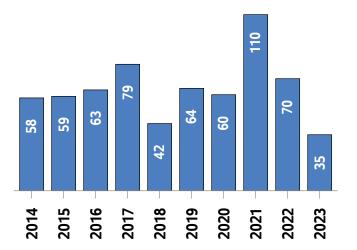
#### MLS® HPI Composite Benchmark Price and Average Price



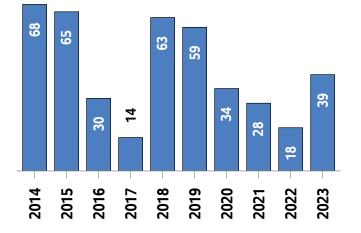


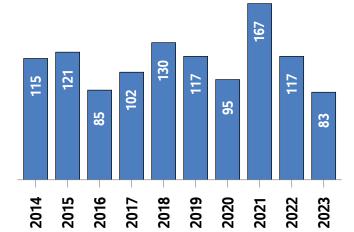


Sales Activity (March Year-to-date)

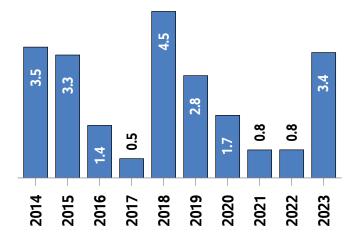


Active Listings <sup>1</sup>(March Year-to-date)





Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

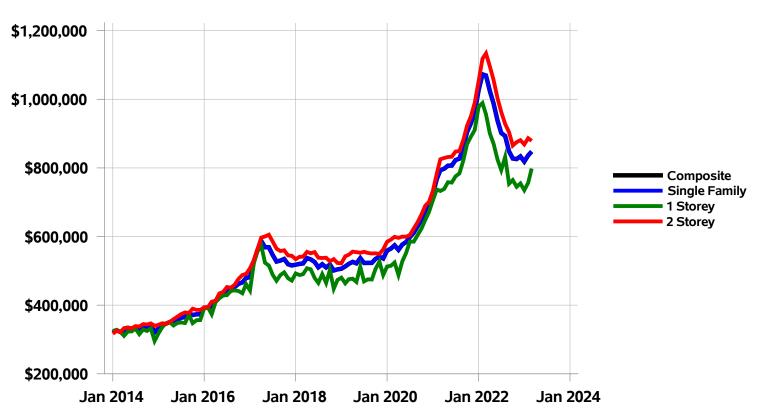
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$847,800	1.4	1.7	-0.1	-20.7	47.6	62.5
Single Family	\$847,800	1.4	1.7	-0.1	-20.7	47.6	62.5
One Storey	\$798,200	5.5	5.7	5.9	-16.5	52.2	62.8
Two Storey	\$878,900	-0.9	-0.2	-2.8	-22.5	46.7	62.4



MLS<sup>®</sup> HPI Benchmark Price



#### Alcona MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1530
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1530
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5947
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Alcona MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1322
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9400
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1702
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4993
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Cookstown **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-50.0%	-83.3%	-50.0%			0.0%
Dollar Volume	\$290,000	-89.3%	-95.4%	-83.7%	_	_	139.7%
New Listings	3	-50.0%	-57.1%	0.0%	50.0%	50.0%	200.0%
Active Listings	6	100.0%	20.0%	0.0%	100.0%	100.0%	50.0%
Sales to New Listings Ratio <sup>1</sup>	33.3	33.3	85.7	66.7	—	—	100.0
Months of Inventory <sup>2</sup>	6.0	1.5	0.8	3.0			4.0
Average Price	\$290,000	-78.6%	-72.2%	-67.3%			139.7%
Median Price	\$290,000	-78.6%	-70.5%	-67.3%			139.7%
Sale to List Price Ratio <sup>3</sup>	98.3	114.8	100.1	96.6			96.9
Median Days on Market	10.0	6.5	13.0	40.0	_	_	46.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	-42.9%	-63.6%	33.3%	300.0%	0.0%	33.3%
Dollar Volume	\$4,210,000	-50.2%	-63.4%	65.9%	831.4%	151.0%	1,122.1%
New Listings	10	-23.1%	-28.6%	-9.1%	100.0%	66.7%	66.7%
Active Listings <sup>⁴</sup>	4	50.0%	0.0%	-29.4%	50.0%	140.0%	-14.3%
Sales to New Listings Ratio $^{5}$	40.0	53.8	78.6	27.3	20.0	66.7	50.0
Months of Inventory	3.0	1.1	1.1	5.7	8.0	1.3	4.7
Average Price	\$1,052,500	-12.9%	0.6%	24.4%	132.9%	151.0%	816.5%
Median Price	\$1,270,000	14.9%	28.3%	66.4%	181.0%	202.4%	949.6%
Sale to List Price Ratio <sup>7</sup>	95.7	113.9	104.1	97.6	98.5	96.9	95.6
Median Days on Market	8.5	7.0	9.0	35.0	-2.0	24.0	46.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

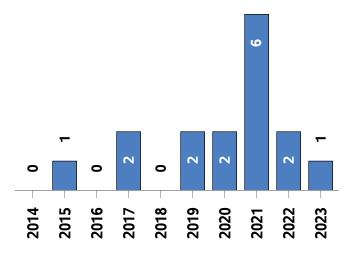
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



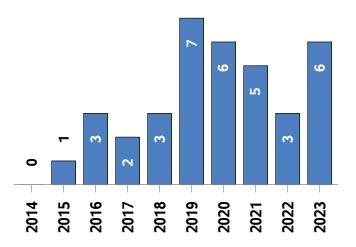
#### Cookstown MLS® Residential Market Activity



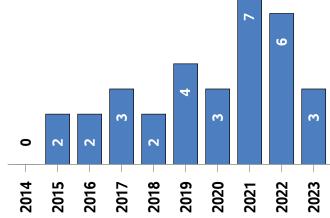
Sales Activity (March only)



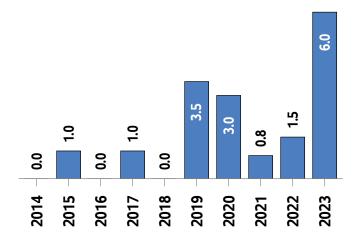
Active Listings (March only)



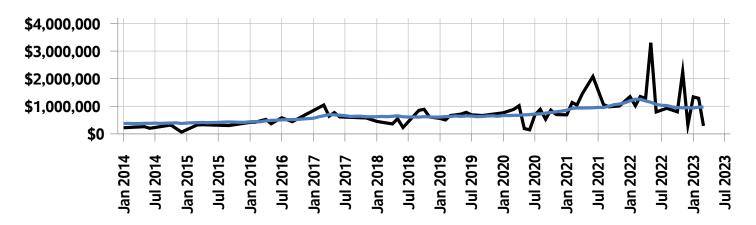
New Listings (March only)



Months of Inventory (March only)

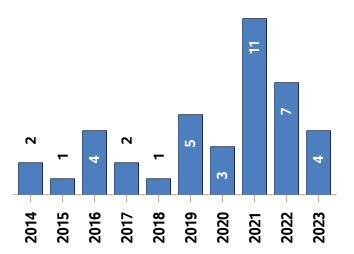


MLS® HPI Composite Benchmark Price and Average Price

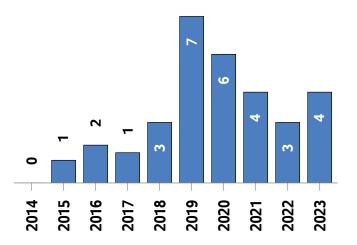




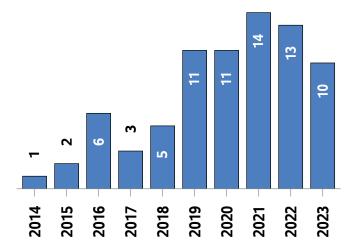
Sales Activity (March Year-to-date)



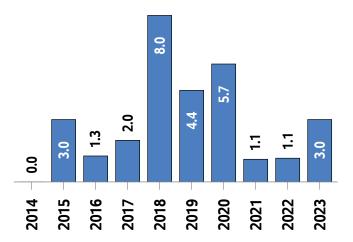
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)

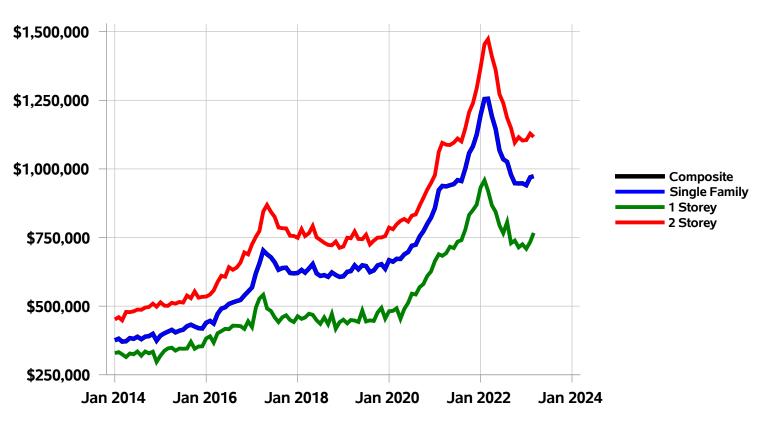


<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$973,500	0.4	2.7	-0.5	-22.5	44.8	56.5
Single Family	\$973,500	0.4	2.7	-0.5	-22.5	44.8	56.5
One Storey	\$766,800	4.5	5.7	5.1	-16.8	55.8	67.2
Two Storey	\$1,116,600	-1.1	1.2	-2.8	-24.2	39.9	47.8



MLS<sup>®</sup> HPI Benchmark Price



#### **Cookstown** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1923
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value			
Above Ground Bedrooms	3			
Age Category	0 to 5			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1923			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	7591			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



#### Cookstown MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1394			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	10066			
Number of Fireplaces	1			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			

## 2 Storey 🏦

Features	Value				
Above Ground Bedrooms	4				
Age Category	0 to 5				
Bedrooms	4				
Below Ground Bedrooms	0				
Exterior Walls	Masonry				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Double width				
Gross Living Area (Above Ground; in sq. ft.)	2329				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	7144				
Number of Fireplaces	1				
Total Number Of Rooms	10				
Type Of Foundation	Basement, Poured concrete				
Type of Property	Detached				
Wastewater Disposal	Municipal sewers				



### Gilford **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-75.0%		0.0%	0.0%	-50.0%	_
Dollar Volume	\$1,335,000	-76.2%	_	122.5%	127.2%	46.1%	_
New Listings	6	100.0%	200.0%	50.0%	100.0%	500.0%	500.0%
Active Listings	5	_	400.0%	66.7%	0.0%		400.0%
Sales to New Listings Ratio <sup>1</sup>	16.7	133.3		25.0	33.3	200.0	
Months of Inventory <sup>2</sup>	5.0			3.0	5.0		
Average Price	\$1,335,000	-4.9%		122.5%	127.2%	192.2%	—
Median Price	\$1,335,000	7.9%		122.5%	127.2%	192.2%	—
Sale to List Price Ratio <sup>3</sup>	95.4	114.6	_	96.8	97.9	99.2	_
Median Days on Market	12.0	5.5	_	13.0	16.0	31.0	_

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-62.5%		0.0%	50.0%	0.0%	_
Dollar Volume	\$3,157,000	-70.9%	_	99.2%	155.3%	115.7%	—
New Listings	10	0.0%	400.0%	66.7%	42.9%	150.0%	900.0%
Active Listings <sup>⁴</sup>	4	166.7%	300.0%	100.0%	20.0%	100.0%	300.0%
Sales to New Listings Ratio $^{5}$	30.0	80.0	—	50.0	28.6	75.0	—
Months of Inventory	4.0	0.6	—	2.0	5.0	2.0	—
Average Price	\$1,052,333	-22.4%	—	99.2%	70.2%	115.7%	—
Median Price	\$933,000	-29.2%	—	69.6%	50.9%	69.6%	—
Sale to List Price Ratio <sup>7</sup>	97.2	112.7		99.0	97.4	96.7	
Median Days on Market	12.0	6.5		13.0	78.0	27.0	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

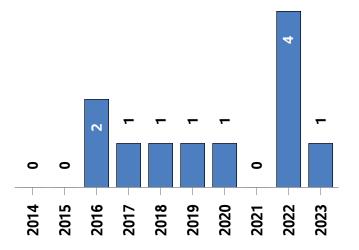
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



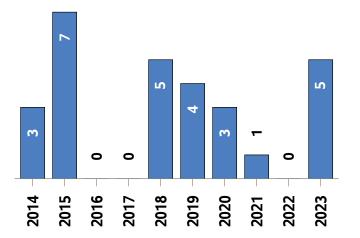
**Gilford** MLS® Residential Market Activity

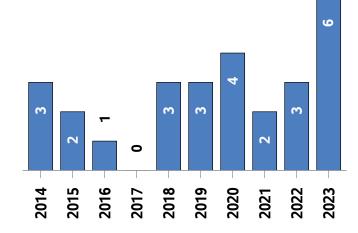


Sales Activity (March only)



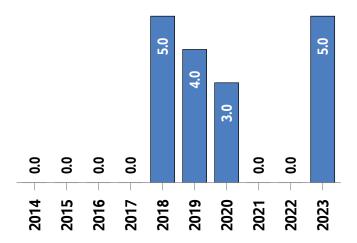
Active Listings (March only)



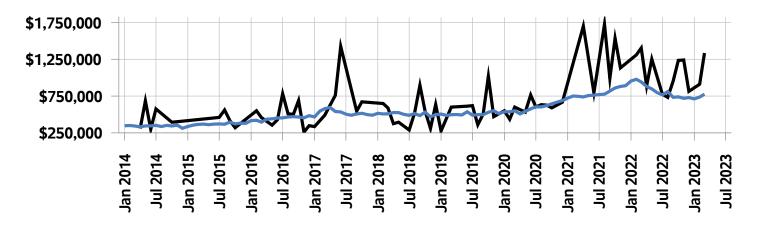


New Listings (March only)

Months of Inventory (March only)

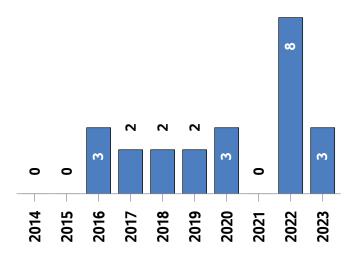


#### MLS® HPI Composite Benchmark Price and Average Price

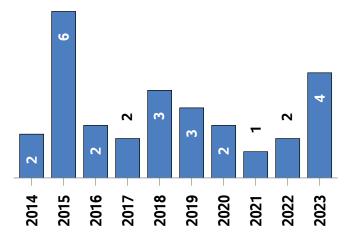


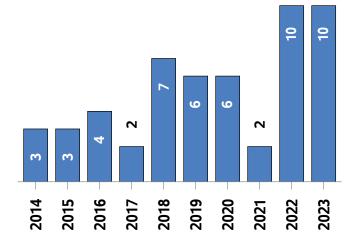


Sales Activity (March Year-to-date)

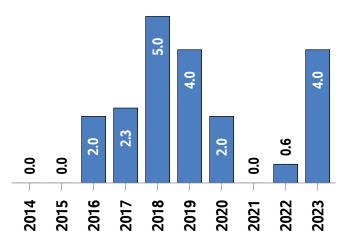


Active Listings <sup>1</sup>(March Year-to-date)





Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

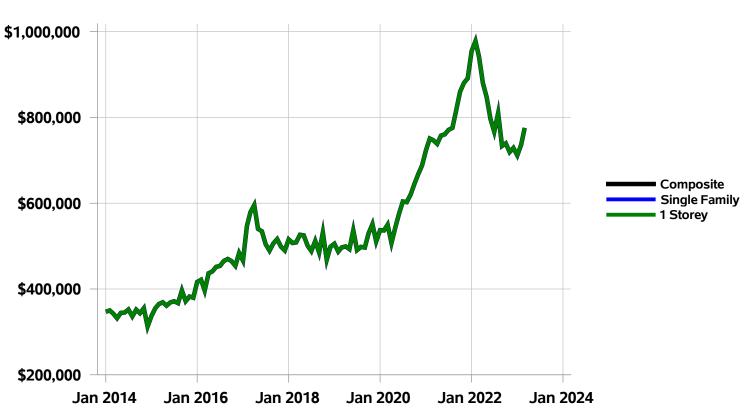
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago								
Composite	\$775,600	5.3	6.4	5.7	-17.7	41.0	52.5				
Single Family	\$775,600	5.3	6.4	5.7	-17.7	41.0	52.5				
One Storey	\$775,600	5.3	6.4	5.7	-17.7	41.0	52.5				



MLS<sup>®</sup> HPI Benchmark Price



### **Gilford** MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1470
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1470
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11550
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### **Gilford** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1470
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11550
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Lefroy **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	0.0%		50.0%	50.0%	200.0%	-57.1%
Dollar Volume	\$2,500,000	-32.3%	_	152.0%	120.2%	669.2%	-0.7%
New Listings	9	125.0%	350.0%	50.0%	80.0%	50.0%	—
Active Listings	3	—	50.0%	-40.0%	-62.5%	-40.0%	-50.0%
Sales to New Listings Ratio <sup>1</sup>	33.3	75.0	—	33.3	40.0	16.7	—
Months of Inventory <sup>2</sup>	1.0	—	—	2.5	4.0	5.0	0.9
Average Price	\$833,333	-32.3%	—	68.0%	46.8%	156.4%	131.7%
Median Price	\$790,000	-28.2%		59.3%	39.1%	143.1%	111.8%
Sale to List Price Ratio <sup>3</sup>	96.2	109.5		98.5	96.4	108.4	98.3
Median Days on Market	18.0	6.0		17.5	42.5	6.0	131.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-28.6%	-28.6%	0.0%	150.0%	150.0%	-64.3%
Dollar Volume	\$3,920,000	-52.6%	-30.0%	33.3%	245.2%	412.4%	-24.6%
New Listings	14	100.0%	100.0%	27.3%	0.0%	100.0%	55.6%
Active Listings <sup>4</sup>	6	_	200.0%	80.0%	-21.7%	71.4%	-45.5%
Sales to New Listings Ratio $^{5}$	35.7	100.0	100.0	45.5	14.3	28.6	155.6
Months of Inventory	3.6	_	0.9	2.0	11.5	5.3	2.4
Average Price	\$784,000	-33.6%	-2.0%	33.3%	38.1%	105.0%	111.1%
Median Price	\$790,000	-28.2%	21.2%	47.1%	39.1%	106.5%	99.8%
Sale to List Price Ratio <sup>7</sup>	96.4	111.8	110.4	98.1	96.4	101.1	98.8
Median Days on Market	27.0	6.0	5.0	12.0	42.5	9.5	60.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

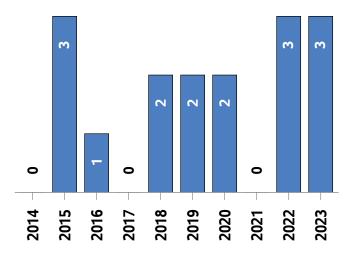
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



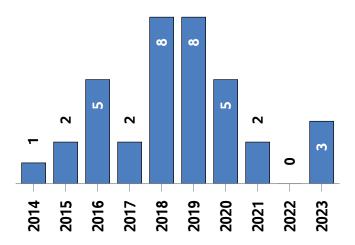
Lefroy MLS® Residential Market Activity



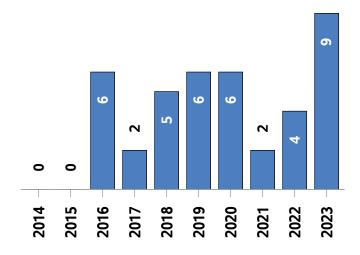
Sales Activity (March only)



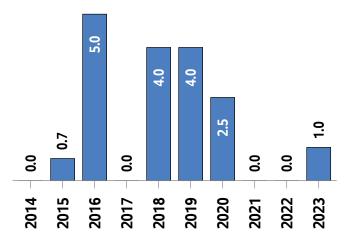
Active Listings (March only)



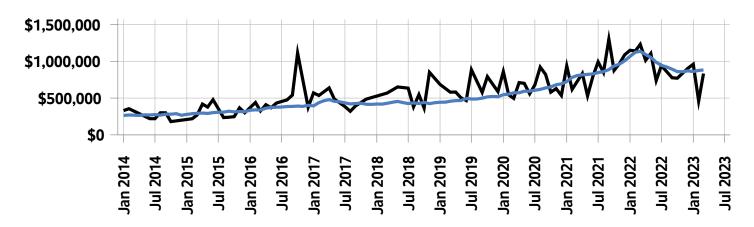
New Listings (March only)



Months of Inventory (March only)



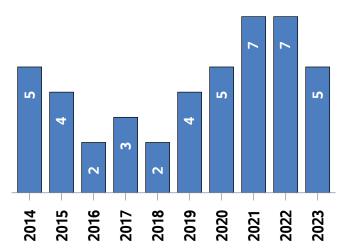
#### MLS® HPI Composite Benchmark Price and Average Price



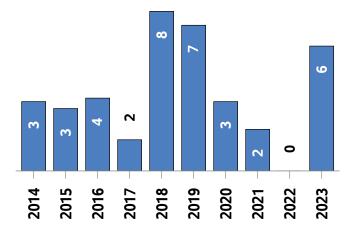




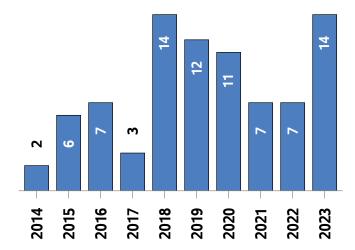
Sales Activity (March Year-to-date)



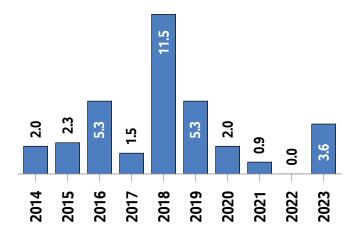
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



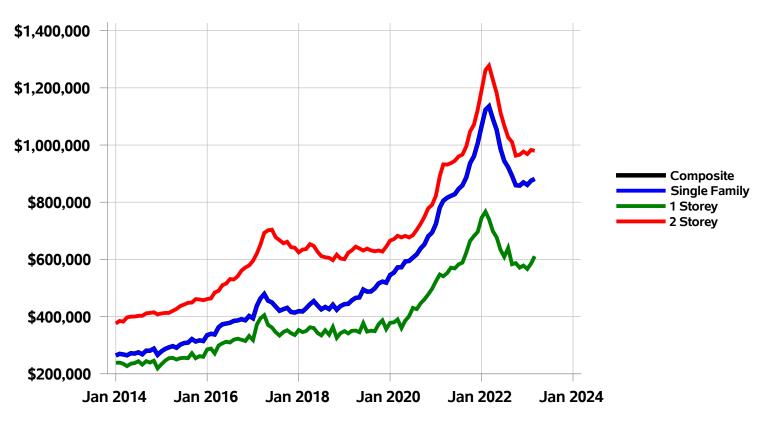
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago								
Composite	\$881,500	0.7	1.4	-1.2	-22.4	54.1	105.5				
Single Family	\$881,500	0.7	1.4	-1.2	-22.4	54.1	105.5				
One Storey	\$611,100	4.3	5.7	4.8	-17.5	56.7	74.8				
Two Storey	\$979,800	-0.3	0.3	-3.0	-23.3	43.5	54.0				



MLS<sup>®</sup> HPI Benchmark Price



### Lefroy MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1642
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1642
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6642
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Lefroy MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12060
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
<b>Basement Finish</b>	Unfinished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2043
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4618
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Rural Innisfil MLS® Residential Market Activity**



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-37.5%	-66.7%	0.0%	25.0%	_	—
Dollar Volume	\$4,243,000	-63.5%	-74.2%	-18.9%	87.8%	—	—
New Listings	12	0.0%	-25.0%	-36.8%	-55.6%		
Active Listings	22	340.0%	175.0%	-26.7%	-52.2%	—	—
Sales to New Listings Ratio <sup>1</sup>	41.7	66.7	93.8	26.3	14.8	—	—
Months of Inventory <sup>2</sup>	4.4	0.6	0.5	6.0	11.5		
Average Price	\$848,600	-41.6%	-22.7%	-18.9%	50.3%	—	—
Median Price	\$810,000	-42.8%	-12.4%	-23.0%	38.2%	—	—
Sale to List Price Ratio <sup>3</sup>	94.6	99.1	105.4	95.0	98.3		
Median Days on Market	36.0	12.5	7.0	33.0	17.5	_	_

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	-50.0%	-69.2%	-42.9%	-38.5%	_	_
Dollar Volume	\$6,023,000	-73.5%	-80.0%	-53.4%	-28.3%	_	_
New Listings	30	11.1%	-3.2%	-36.2%	-50.0%	_	_
Active Listings <sup>⁴</sup>	20	268.8%	168.2%	-18.1%	-45.9%	_	_
Sales to New Listings Ratio $^{\circ}$	26.7	59.3	83.9	29.8	21.7		_
Months of Inventory	7.4	1.0	0.8	5.1	8.4	_	_
Average Price	\$752,875	-47.0%	-35.1%	-18.4%	16.5%		—
Median Price	\$721,500	-44.1%	-25.2%	-12.0%	22.3%		
Sale to List Price Ratio <sup>7</sup>	94.3	100.3	103.9	96.1	97.3	_	_
Median Days on Market	23.5	11.5	9.5	27.0	58.0	_	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

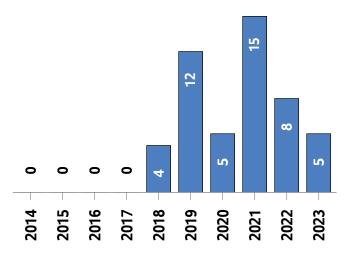
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



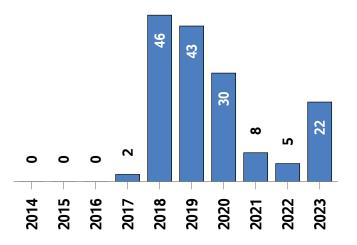
### Rural Innisfil MLS® Residential Market Activity

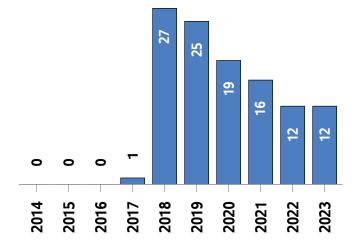


Sales Activity (March only)



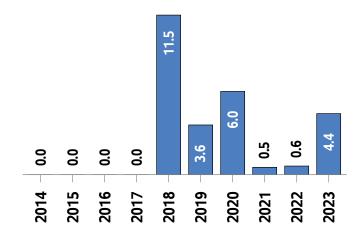
Active Listings (March only)



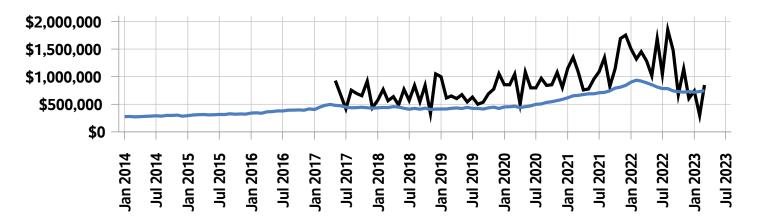


New Listings (March only)

Months of Inventory (March only)



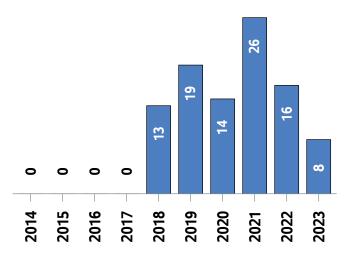
MLS® HPI Composite Benchmark Price and Average Price



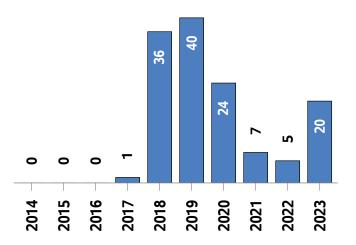


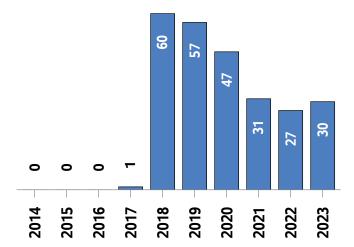


Sales Activity (March Year-to-date)



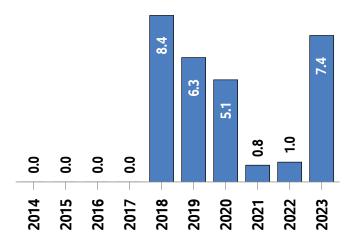
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



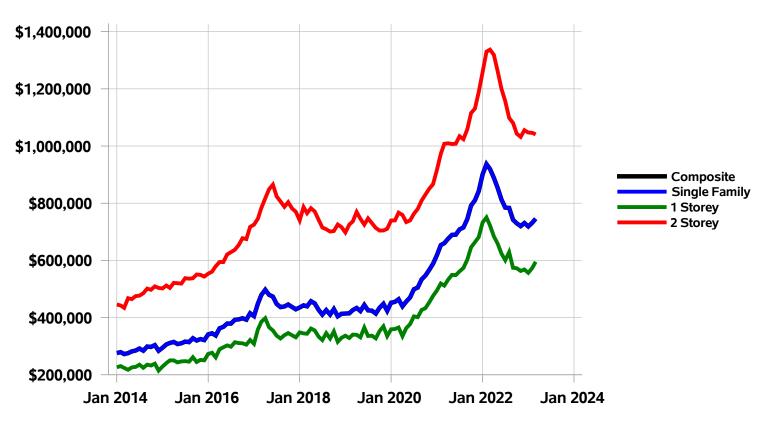
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months6 months12 months1 month agoagoago3 years ago						
Composite	\$745,700	1.9	2.1	0.5	-18.9	60.6	69.7		
Single Family	\$745,700	1.9	2.1	0.5	-18.9	60.6	69.7		
One Storey	\$595,200	3.9	4.8	3.7	-17.6	62.9	73.3		
Two Storey	\$1,040,700	-0.5	-1.4	-3.7	-22.2	35.7	36.0		



### MLS<sup>®</sup> HPI Benchmark Price



### Rural Innisfil MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1412
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1456
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12137
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Rural Innisfil MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1294
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12000
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2226
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13812
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Stroud **MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-50.0%	-83.3%	-50.0%		-87.5%	-50.0%
Dollar Volume	\$905,000	-46.3%	-82.9%	-12.1%	—	-73.5%	50.0%
New Listings	3	-25.0%	-66.7%	-40.0%		-50.0%	0.0%
Active Listings	3	200.0%	-25.0%	-57.1%	-40.0%	-70.0%	50.0%
Sales to New Listings Ratio <sup>1</sup>	33.3	50.0	66.7	40.0	—	133.3	66.7
Months of Inventory <sup>2</sup>	3.0	0.5	0.7	3.5	—	1.3	1.0
Average Price	\$905,000	7.4%	2.8%	75.9%		112.2%	199.9%
Median Price	\$905,000	7.4%	-0.2%	75.9%		119.1%	199.9%
Sale to List Price Ratio <sup>3</sup>	98.4	114.8	109.7	99.2		99.3	96.5
Median Days on Market	10.0	8.0	7.0	12.0	_	12.5	21.0

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	7	133.3%	-12.5%	0.0%	75.0%	-12.5%	40.0%
Dollar Volume	\$6,216,000	140.5%	-13.0%	72.6%	191.1%	82.2%	267.1%
New Listings	11	120.0%	-21.4%	-8.3%	83.3%	-42.1%	57.1%
Active Listings <sup>4</sup>	3	200.0%	0.0%	-47.1%	-30.8%	-65.4%	12.5%
Sales to New Listings Ratio $^{5}$	63.6	60.0	57.1	58.3	66.7	42.1	71.4
Months of Inventory	1.3	1.0	1.1	2.4	3.3	3.3	1.6
Average Price	\$888,000	3.1%	-0.5%	72.6%	66.4%	108.2%	162.2%
Median Price	\$770,000	-13.0%	-15.1%	40.3%	41.3%	86.4%	116.9%
Sale to List Price Ratio <sup>7</sup>	98.0	114.1	108.7	98.5	95.5	99.3	97.6
Median Days on Market	10.0	10.0	7.0	15.0	60.5	12.5	24.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

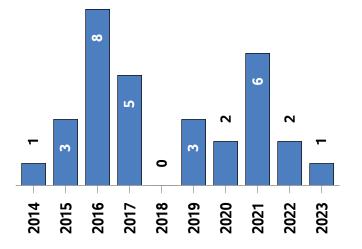
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



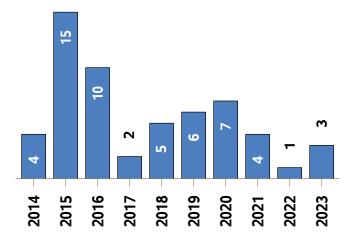


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Sales Activity (March only)

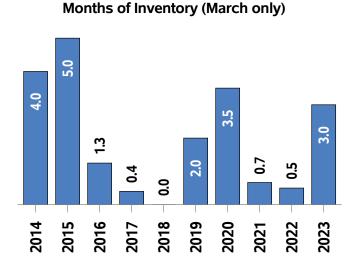


Active Listings (March only)

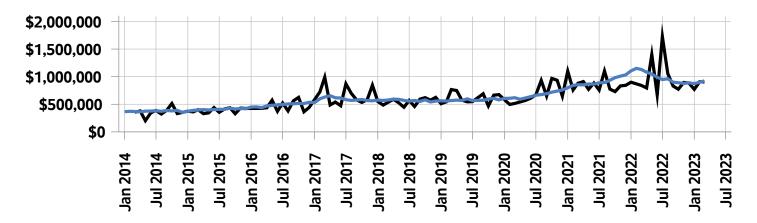


9 9 ഹ 2 4 m m 0 2014 2015 2016 2018 2019 2020 2017 2023 2022 2021

New Listings (March only)



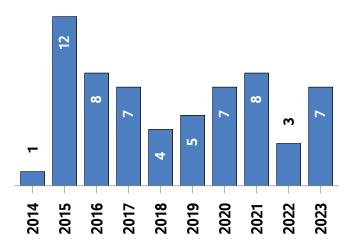
MLS® HPI Composite Benchmark Price and Average Price



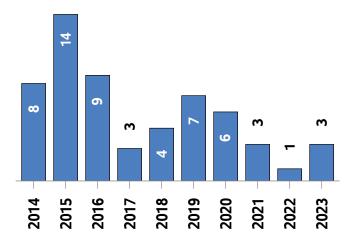




Sales Activity (March Year-to-date)

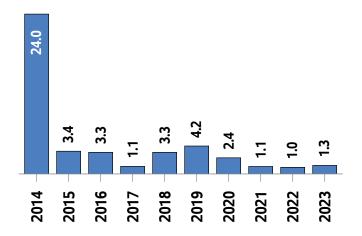


Active Listings <sup>1</sup>(March Year-to-date)



25 9 4 Q ဖ 2 ഗ Ξ 9 9 2014 2015 2016 2018 2019 2017 2020 2022 2023 2021

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

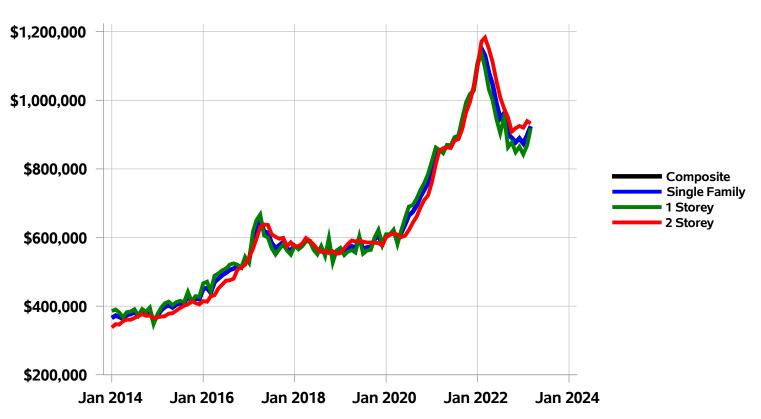
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$924,400	2.9	4.0	2.7	-18.2	49.4	60.2	
Single Family	\$924,400	2.9	4.0	2.7	-18.2	49.4	60.2	
One Storey	\$918,300	5.7	6.2	6.4	-16.2	47.5	60.0	
Two Storey	\$932,300	-0.7	0.8	-1.9	-21.2	52.4	60.2	



MLS<sup>®</sup> HPI Benchmark Price



#### Stroud MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1407
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1407
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15840
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Stroud MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1250
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15054
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1840
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18020
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **ORO-MEDONTE MLS® Residential Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	26	-23.5%	-53.6%	-16.1%	52.9%	-13.3%	44.4%
Dollar Volume	\$27,562,499	-41.4%	-48.9%	31.7%	223.8%	114.4%	333.7%
New Listings	68	15.3%	-2.9%	-20.9%	-2.9%	3.0%	-2.9%
Active Listings	78	129.4%	129.4%	-46.2%	-22.0%	-29.1%	-58.5%
Sales to New Listings Ratio <sup>1</sup>	38.2	57.6	80.0	36.0	24.3	45.5	25.7
Months of Inventory <sup>2</sup>	3.0	1.0	0.6	4.7	5.9	3.7	10.4
Average Price	\$1,060,096	-23.4%	10.0%	57.1%	111.7%	147.4%	200.2%
Median Price	\$885,000	-29.6%	0.7%	25.5%	111.7%	115.9%	146.0%
Sale to List Price Ratio <sup>3</sup>	96.7	107.5	107.7	98.1	97.1	98.4	95.7
Median Days on Market	19.0	6.5	5.5	20.0	16.0	16.5	34.0

			Compared to <sup>°</sup>				
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	58	-33.3%	-47.3%	-27.5%	13.7%	-22.7%	1.8%
Dollar Volume	\$62,182,424	-46.3%	-39.8%	17.6%	101.5%	79.4%	209.4%
New Listings	141	4.4%	-2.1%	-34.7%	-10.2%	-9.0%	-15.1%
Active Listings <sup>4</sup>	64	146.2%	134.1%	-50.3%	-17.9%	-29.9%	-60.1%
Sales to New Listings Ratio $^{5}$	41.1	64.4	76.4	37.0	32.5	48.4	34.3
Months of Inventory	3.3	0.9	0.7	4.8	4.6	3.7	8.4
Average Price	\$1,072,111	-19.4%	14.2%	62.2%	77.2%	131.9%	204.0%
Median Price	\$954,250	-26.6%	9.9%	45.3%	73.5%	127.2%	163.2%
Sale to List Price Ratio <sup>7</sup>	96.3	109.4	106.0	97.7	97.7	97.6	96.3
Median Days on Market	21.0	7.0	6.0	24.5	18.0	20.0	43.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

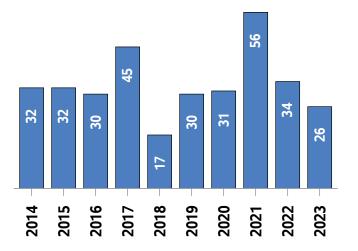
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



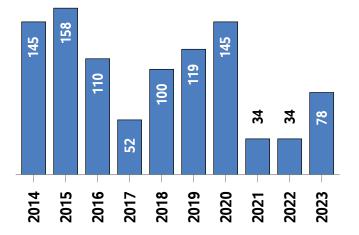
#### ORO-MEDONTE MLS® Residential Market Activity



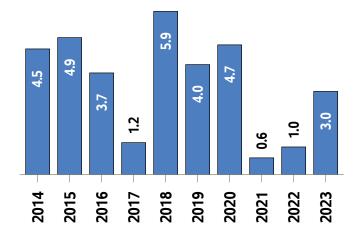
Sales Activity (March only)



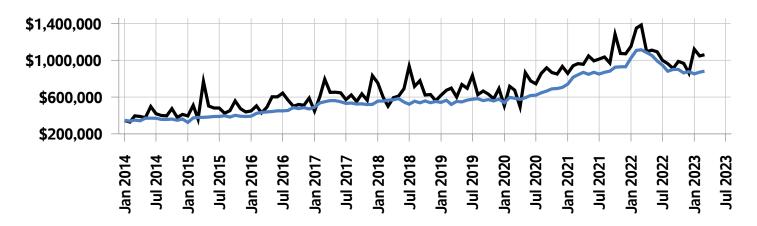
Active Listings (March only)



Months of Inventory (March only)



#### MLS® HPI Composite Benchmark Price and Average Price



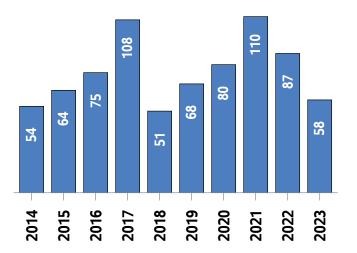
New Listings (March only)



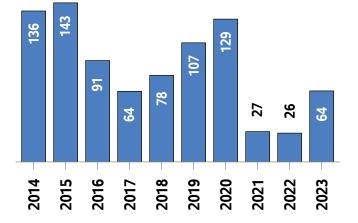
#### ORO-MEDONTE MLS® Residential Market Activity



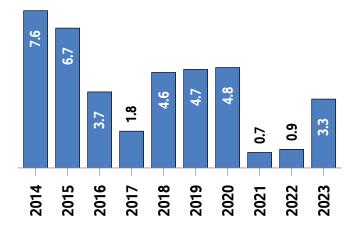
#### Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)



### **ORO-MEDONTE MLS® Single Family Market Activity**



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	19	-40.6%	-62.7%	-29.6%	26.7%	-34.5%	11.8%
Dollar Volume	\$24,639,999	-46.4%	-52.4%	27.8%	230.7%	92.9%	296.2%
New Listings	58	0.0%	-13.4%	-26.6%	-4.9%	-9.4%	-12.1%
Active Listings	68	106.1%	126.7%	-46.9%	-22.7%	-34.0%	-60.9%
Sales to New Listings Ratio <sup>1</sup>	32.8	55.2	76.1	34.2	24.6	45.3	25.8
Months of Inventory <sup>2</sup>	3.6	1.0	0.6	4.7	5.9	3.6	10.2
Average Price	\$1,296,842	-9.8%	27.8%	81.7%	161.1%	194.4%	254.5%
Median Price	\$1,090,000	-15.8%	21.1%	52.9%	162.7%	165.9%	200.7%
Sale to List Price Ratio <sup>3</sup>	96.6	106.7	107.5	98.0	96.8	98.7	96.0
Median Days on Market	21.0	6.0	5.0	18.0	15.0	16.0	29.0

			Compared to <sup>®</sup>				
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	48	-41.5%	-52.0%	-34.2%	6.7%	-34.2%	-9.4%
Dollar Volume	\$57,432,924	-49.4%	-41.7%	13.8%	98.9%	66.3%	193.6%
New Listings	123	-5.4%	-6.8%	-37.6%	-11.5%	-16.9%	-22.2%
Active Listings <sup>4</sup>	57	136.1%	150.0%	-50.6%	-17.9%	-33.3%	-61.4%
Sales to New Listings Ratio $^{5}$	39.0	63.1	75.8	37.1	32.4	49.3	33.5
Months of Inventory	3.5	0.9	0.7	4.7	4.6	3.5	8.3
Average Price	\$1,196,519	-13.5%	21.4%	73.1%	86.4%	152.9%	224.2%
Median Price	\$1,036,000	-22.8%	15.1%	51.7%	84.6%	143.8%	183.8%
Sale to List Price Ratio <sup>7</sup>	96.3	109.5	106.0	97.8	97.8	97.9	96.3
Median Days on Market	21.0	6.5	5.0	24.0	16.0	18.0	42.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



2014

2015

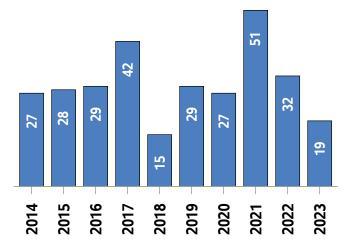
2016



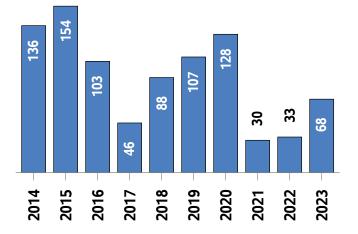
2023

2022

Sales Activity (March only)



Active Listings (March only)



 56
 56

 64
 65

 67
 67

 79
 67

 58
 58

New Listings (March only)



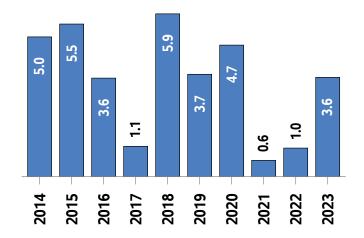
2019

2020

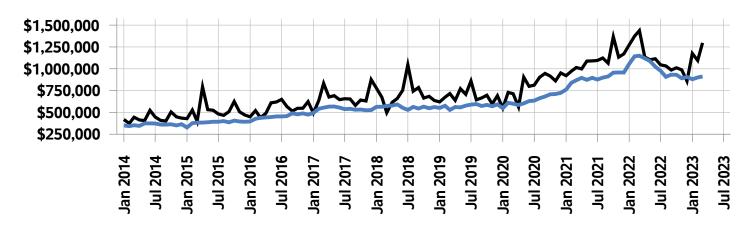
2021

2018

2017



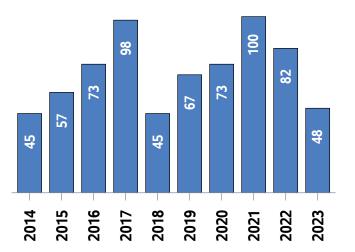




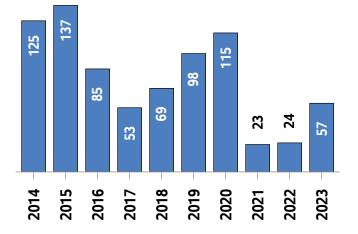




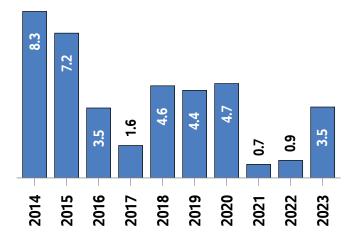
#### Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)



### **ORO-MEDONTE MLS®** Apartment Market Activity



		Compared to °					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4		33.3%	300.0%			_
Dollar Volume	\$1,882,500	_	50.0%	549.1%	_	_	—
New Listings	8		700.0%	300.0%	0.0%		
Active Listings	7	_	133.3%	-12.5%	-36.4%	40.0%	
Sales to New Listings Ratio <sup>1</sup>	50.0		300.0	50.0			
Months of Inventory <sup>2</sup>	1.8	—	1.0	8.0	—	—	—
Average Price	\$470,625	—	12.5%	62.3%			
Median Price	\$448,750	—	12.2%	54.7%			—
Sale to List Price Ratio <sup>3</sup>	98.0		100.2	96.7			
Median Days on Market	15.5	_	28.0	222.0	_	_	_

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	_	-42.9%	100.0%	_	_	300.0%
Dollar Volume	\$1,882,500		-33.2%	213.8%	_	—	1,424.3%
New Listings	12	1,100.0%	50.0%	100.0%	0.0%	140.0%	_
Active Listings <sup>4</sup>	4	188.9%	30.0%	-43.5%	-31.6%	-13.3%	—
Sales to New Listings Ratio $^{5}$	33.3		87.5	33.3	_	_	—
Months of Inventory	3.3		1.4	11.5	—	—	—
Average Price	\$470,625		16.9%	56.9%		_	281.1%
Median Price	\$448,750		12.2%	49.6%		_	263.4%
Sale to List Price Ratio <sup>7</sup>	98.0		99.4	97.6			98.9
Median Days on Market	15.5		30.0	138.0	_	_	226.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

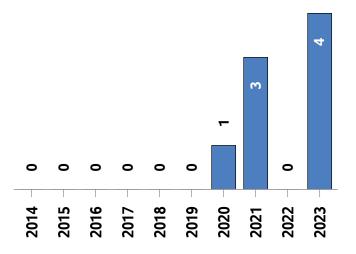
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



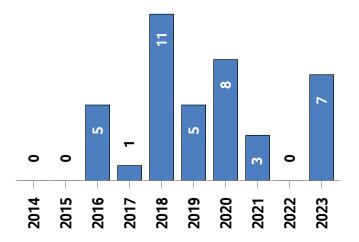
#### ORO-MEDONTE MLS® Apartment Market Activity

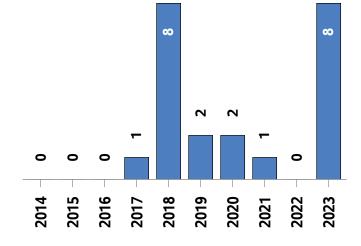


Sales Activity (March only)



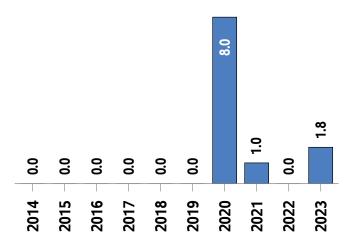
Active Listings (March only)



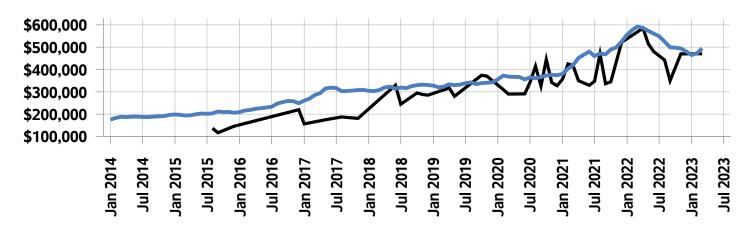


New Listings (March only)

Months of Inventory (March only)



#### MLS® HPI Apartment Benchmark Price and Average Price

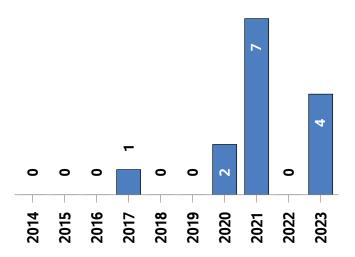




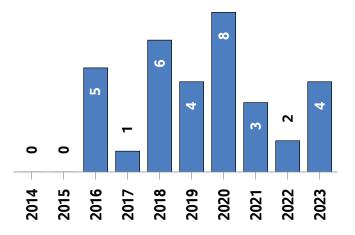
#### **ORO-MEDONTE MLS®** Apartment Market Activity



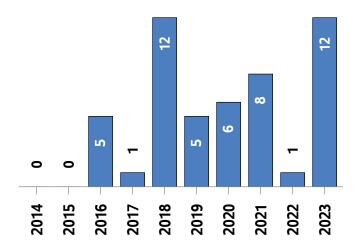
Sales Activity (March Year-to-date)



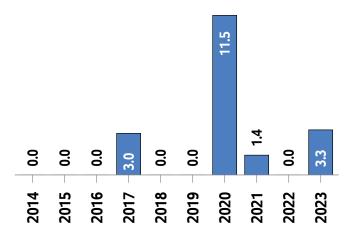
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



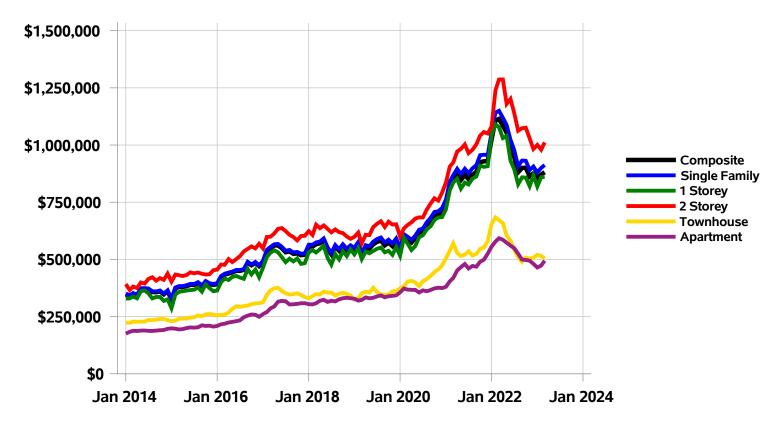
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	month ago ago ago 3 years ago 5 years ago							
Composite	\$881,200	1.2	0.6	-2.1	-20.9	50.1	55.5			
Single Family	\$912,500	1.4	0.7	-2.1	-20.6	52.3	58.9			
One Storey	\$861,200	0.2	-0.7	0.3	-20.1	51.3	62.4			
Two Storey	\$1,011,800	3.3	3.0	-5.8	-21.4	55.6	55.2			
Townhouse	\$503,800	-2.2	-0.8	3.0	-25.0	25.0	44.6			
Apartment	\$494,400	4.5	2.9	-1.0	-16.6	34.3	60.4			

MLS<sup>®</sup> HPI Benchmark Price





#### ORO-MEDONTE MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1657
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1699
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22685
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### ORO-MEDONTE MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1526
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21600
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2082
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26257
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### ORO-MEDONTE MLS® HPI Benchmark Descriptions



## Townhouse 開

Features	Value		
Above Ground Bedrooms	3		
Age Category	0 to 5		
Attached Specification	Row		
<b>Basement Finish</b>	Unfinished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Gross Living Area (Above Ground; in sq. ft.)	1206		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	6		
Wastewater Disposal	Municipal sewers		

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	827
Half Bathrooms	0
Number of Fireplaces	1
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### **Horseshoe Valley MLS®** Residential Market Activity



		Compared to <sup>®</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	8	33.3%	0.0%	100.0%	300.0%	700.0%	300.0%
Dollar Volume	\$7,207,500	-12.1%	3.4%	208.3%	580.0%	783.3%	630.3%
New Listings	19	216.7%	171.4%	46.2%	-9.5%	375.0%	171.4%
Active Listings	21	2,000.0%	320.0%	-32.3%	-32.3%	10.5%	-47.5%
Sales to New Listings Ratio <sup>1</sup>	42.1	100.0	114.3	30.8	9.5	25.0	28.6
Months of Inventory <sup>2</sup>	2.6	0.2	0.6	7.8	15.5	19.0	20.0
Average Price	\$900,938	-34.1%	3.4%	54.1%	70.0%	10.4%	82.6%
Median Price	\$795,000	-43.9%	-21.7%	26.4%	50.0%	-2.6%	61.1%
Sale to List Price Ratio <sup>3</sup>	97.3	111.4	102.3	98.2	99.5	97.3	96.9
Median Days on Market	18.5	5.0	18.0	33.0	62.5	35.0	73.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	15	15.4%	-31.8%	15.4%	36.4%	275.0%	200.0%
Dollar Volume	\$15,024,500	-17.8%	-27.3%	70.7%	86.0%	448.8%	818.7%
New Listings	38	123.5%	65.2%	15.2%	-13.6%	100.0%	52.0%
Active Listings <sup>4</sup>	17	537.5%	218.8%	-40.0%	-22.7%	4.1%	-54.5%
Sales to New Listings Ratio $^{5}$	39.5	76.5	95.7	39.4	25.0	21.1	20.0
Months of Inventory	3.4	0.6	0.7	6.5	6.0	12.3	22.4
Average Price	\$1,001,633	-28.8%	6.6%	48.0%	36.4%	46.3%	206.2%
Median Price	\$985,000	-32.1%	-6.2%	44.0%	31.3%	35.6%	177.5%
Sale to List Price Ratio <sup>7</sup>	96.1	115.5	100.3	97.7	98.5	96.9	96.2
Median Days on Market	23.0	7.0	14.5	45.0	21.0	24.5	61.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

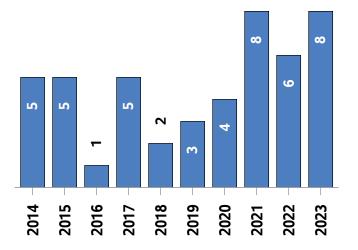
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



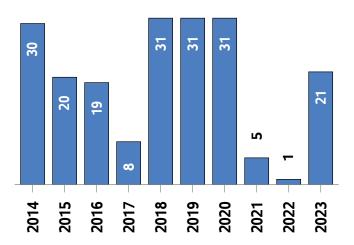
### Horseshoe Valley MLS® Residential Market Activity



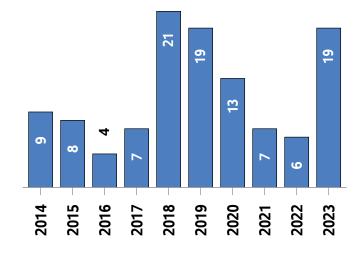
Sales Activity (March only)



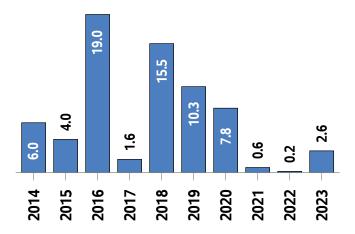
Active Listings (March only)



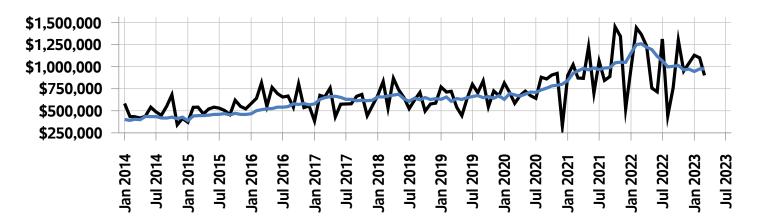
New Listings (March only)



Months of Inventory (March only)



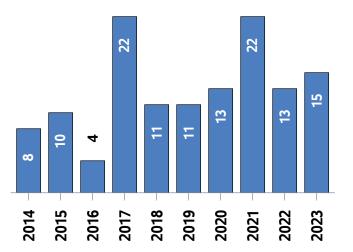
MLS® HPI Composite Benchmark Price and Average Price



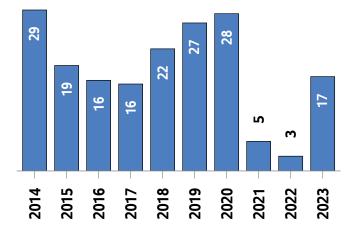




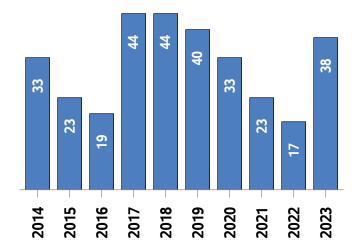
Sales Activity (March Year-to-date)



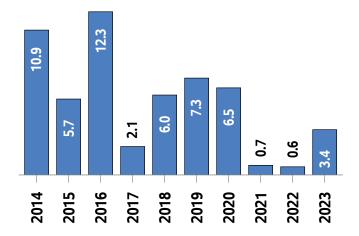
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



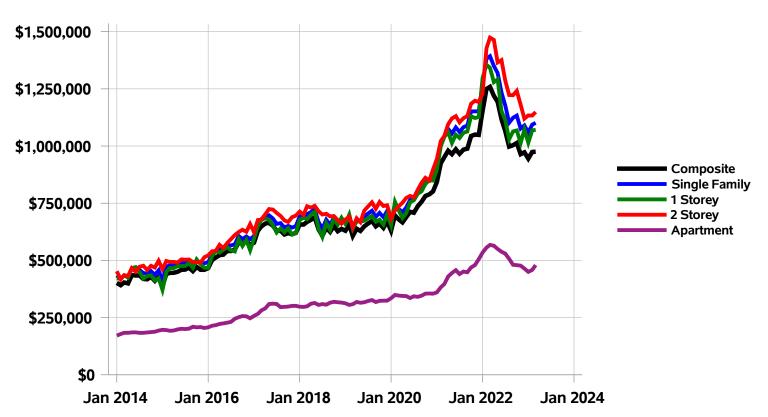
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$975,600	0.2	0.3	-2.8	-22.5	43.5	46.0	
Single Family	\$1,101,500	0.7	1.0	-1.9	-20.9	51.8	56.9	
One Storey	\$1,071,000	0.2	-0.1	0.7	-20.2	48.9	57.4	
Two Storey	\$1,148,800	1.4	2.6	-6.0	-22.1	56.0	55.9	
Apartment	\$479,500	4.6	3.3	-0.3	-15.5	38.5	60.2	



MLS<sup>®</sup> HPI Benchmark Price



### Horseshoe Valley MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1815
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1950
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Horseshoe Valley MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1719
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2243
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16480
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private





## Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	801
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	1
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



### Moonstone **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	—	—
New Listings	12	200.0%	71.4%	140.0%	300.0%	500.0%	100.0%
Active Listings	12	500.0%	200.0%	0.0%	300.0%	140.0%	33.3%
Sales to New Listings Ratio <sup>1</sup>	0.0	125.0	71.4	60.0	33.3	—	—
Months of Inventory <sup>2</sup>	0.0	0.4	0.8	4.0	3.0	—	—
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	—	—
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	—	—
Sale to List Price Ratio <sup>3</sup>	0.0	107.6	112.3	97.5	94.9	_	
Median Days on Market	0.0	9.0	5.0	41.0	17.0		

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	5	-44.4%	-50.0%	-61.5%	66.7%	25.0%	400.0%
Dollar Volume	\$5,205,425	-43.5%	-40.2%	-26.6%	182.4%	251.0%	1,326.1%
New Listings	17	41.7%	21.4%	-29.2%	240.0%	240.0%	112.5%
Active Listings <sup>⁴</sup>	7	193.3%	144.4%	-45.0%	340.0%	100.0%	29.4%
Sales to New Listings Ratio $^{5}$	29.4	75.0	71.4	54.2	60.0	80.0	12.5
Months of Inventory $\degree$	4.4	0.8	0.9	3.1	1.7	2.8	17.0
Average Price	\$1,041,085	1.8%	19.5%	90.9%	69.5%	180.8%	185.2%
Median Price	\$870,000	-3.4%	-3.3%	64.2%	45.5%	138.7%	138.4%
Sale to List Price Ratio <sup>7</sup>	99.2	109.4	109.8	98.5	98.0	98.2	98.7
Median Days on Market	53.0	7.0	3.5	35.0	13.0	34.5	13.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

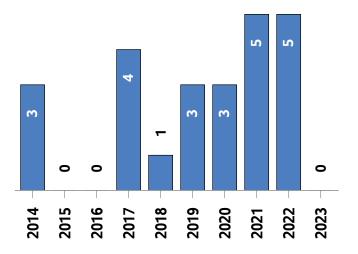


### Moonstone MLS® Residential Market Activity

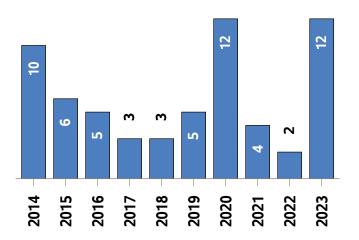


12

Sales Activity (March only)

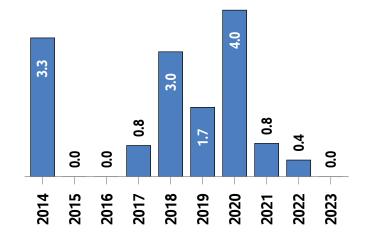


Active Listings (March only)

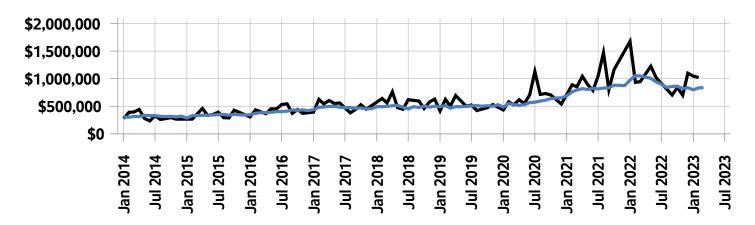


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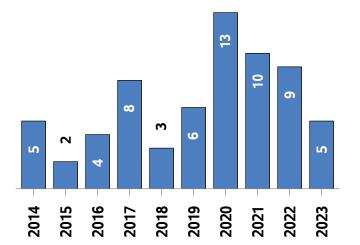
MLS® HPI Composite Benchmark Price and Average Price



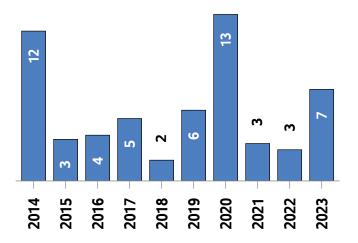


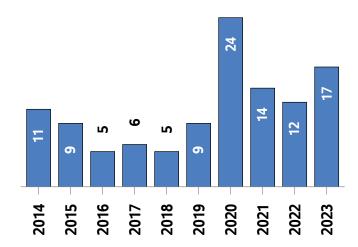


Sales Activity (March Year-to-date)



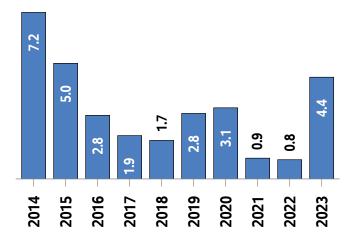
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



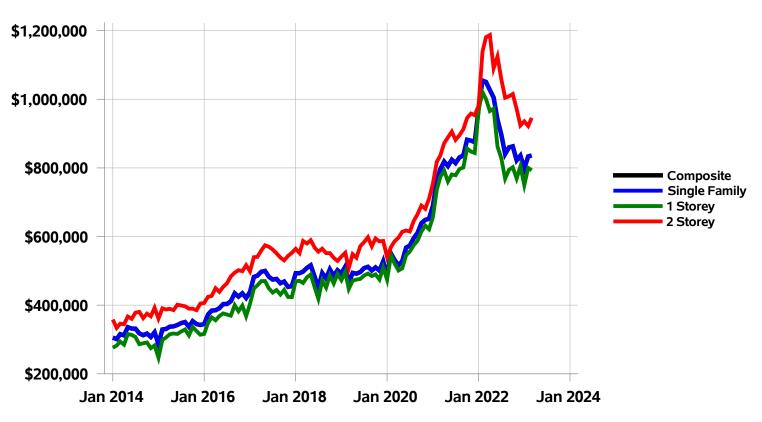
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$836,400	0.4	0.1	-2.7	-20.4	57.3	68.0	
Single Family	\$836,400	0.4	0.1	-2.7	-20.4	57.3	68.0	
One Storey	\$793,100	-0.9	-1.4	-0.2	-20.7	52.2	70.6	
Two Storey	\$945,900	2.6	2.4	-6.2	-19.9	61.4	61.1	



MLS<sup>®</sup> HPI Benchmark Price



### Moonstone MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Moonstone MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19172
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
<b>Basement Finish</b>	Partially finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1869
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20124
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Rural Oro-Medonte MLS® Residential Market Activity



		Compared to <sup>°</sup>						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	10	11.1%	-50.0%	150.0%	100.0%	_	_	
Dollar Volume	\$13,504,999	14.9%	-32.5%	310.9%	516.9%	_	—	
New Listings	17	21.4%	-29.2%	6.3%	-19.0%		_	
Active Listings	19	72.7%	137.5%	-50.0%	-26.9%		1,800.0%	
Sales to New Listings Ratio <sup>1</sup>	58.8	64.3	83.3	25.0	23.8		_	
Months of Inventory <sup>2</sup>	1.9	1.2	0.4	9.5	5.2			
Average Price	\$1,350,500	3.5%	35.0%	64.3%	208.5%		—	
Median Price	\$990,000	-21.7%	15.7%	23.8%	136.8%		—	
Sale to List Price Ratio <sup>3</sup>	96.5	105.6	106.9	96.4	97.7		_	
Median Days on Market	26.0	11.0	6.0	41.5	15.0		_	

		Compared to <sup>®</sup>						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	20	0.0%	-41.2%	122.2%	33.3%	_	_	
Dollar Volume	\$26,283,499	3.3%	-22.9%	275.4%	223.1%	_	—	
New Listings	38	18.8%	-9.5%	-15.6%	-17.4%	_	3,700.0%	
Active Listings <sup>4</sup>	19	143.5%	180.0%	-45.1%	-16.4%	_	1,766.7%	
Sales to New Listings Ratio $5$	52.6	62.5	81.0	20.0	32.6	—	—	
Months of Inventory	2.8	1.2	0.6	11.3	4.5	—	—	
Average Price	\$1,314,175	3.3%	31.1%	68.9%	142.3%	—	—	
Median Price	\$1,172,500	-10.7%	32.1%	57.6%	165.9%	—	—	
Sale to List Price Ratio <sup>7</sup>	95.2	107.6	105.4	97.0	98.4		_	
Median Days on Market	24.5	7.0	7.5	29.0	26.0		_	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

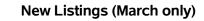
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

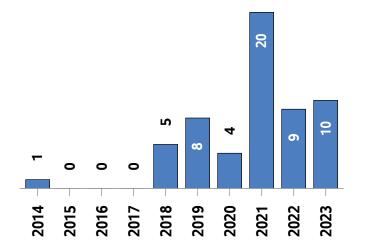
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



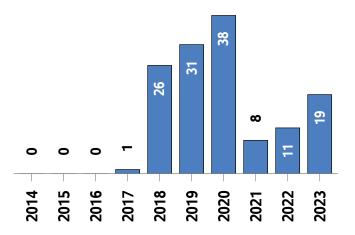


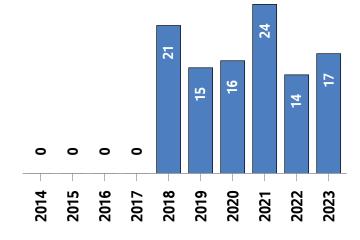
Sales Activity (March only)



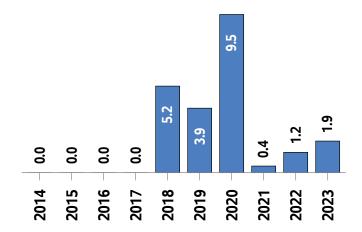


Active Listings (March only)

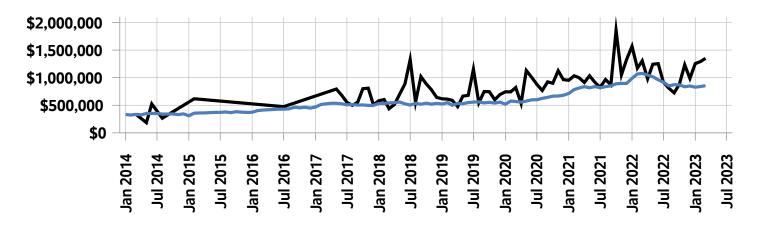




Months of Inventory (March only)



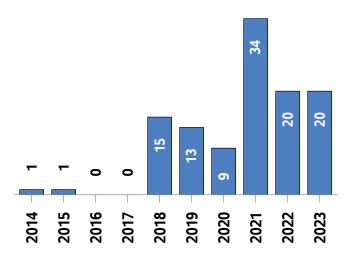
MLS® HPI Composite Benchmark Price and Average Price



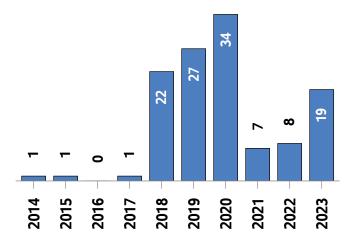


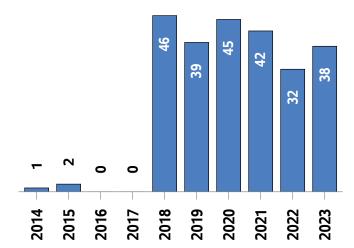


Sales Activity (March Year-to-date)



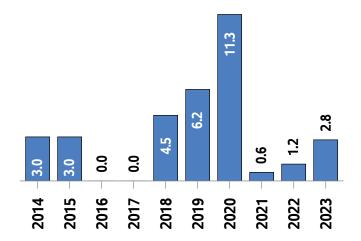
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

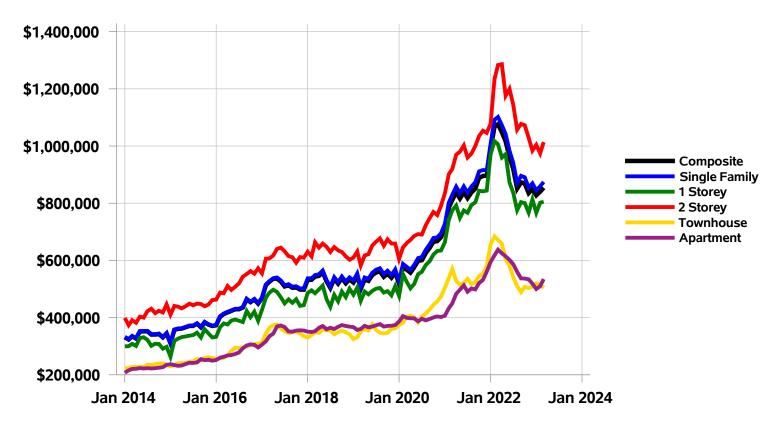
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.								
Benchmark Type:	March 2023	1 month ago	3 months     6 months     12 months       1 month ago     ago     ago       3 years ago     ago								
Composite	\$854,300	1.6	0.6	-2.1	-20.6	50.4	57.2				
Single Family	\$874,600	1.8	0.6	-2.4	-20.6	51.3	59.4				
One Storey	\$805,200	0.4	-1.0	0.2	-20.0	53.1	66.0				
Two Storey	\$1,013,900	4.1	3.0	-5.9	-21.0	53.6	52.8				
Townhouse	\$503,800	-2.2	-0.8	3.0	-25.0	25.0	44.6				
Apartment	\$534,800	4.8	3.1	-0.4	-16.1	34.0	51.7				

MLS<sup>®</sup> HPI Benchmark Price





### Rural Oro-Medonte MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1664
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	28417
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Rural Oro-Medonte MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1494
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24245
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2097
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	39744
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Rural Oro-Medonte MLS® HPI Benchmark Descriptions



## Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1137
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

## Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
<b>Basement Finish</b>	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	977
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### **Shanty Bay** MLS® Residential Market Activity



		Compared to <sup>°</sup>						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	1	-75.0%	-83.3%	0.0%	0.0%	0.0%	0.0%	
Dollar Volume	\$1,310,000	-87.5%	-85.0%	12.4%	-9.3%	85.8%	139.9%	
New Listings	7	16.7%	16.7%	133.3%	133.3%	133.3%	250.0%	
Active Listings	10	233.3%	150.0%	150.0%	0.0%	66.7%	-23.1%	
Sales to New Listings Ratio <sup>1</sup>	14.3	66.7	100.0	33.3	33.3	33.3	50.0	
Months of Inventory <sup>2</sup>	10.0	0.8	0.7	4.0	10.0	6.0	13.0	
Average Price	\$1,310,000	-50.1%	-9.7%	12.4%	-9.3%	85.8%	139.9%	
Median Price	\$1,310,000	-49.3%	0.8%	12.4%	-9.3%	85.8%	139.9%	
Sale to List Price Ratio <sup>3</sup>	97.0	101.4	102.6	89.6	91.5	100.7	92.7	
Median Days on Market	9.0	4.0	4.5	18.0	208.0	24.0	27.0	

		Compared to <sup>°</sup>						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	3	-62.5%	-75.0%	200.0%	50.0%	200.0%	200.0%	
Dollar Volume	\$3,447,000	-81.0%	-77.4%	195.9%	27.9%	388.9%	531.3%	
New Listings	15	36.4%	0.0%	275.0%	25.0%	66.7%	50.0%	
Active Listings <sup>⁴</sup>	6	112.5%	70.0%	70.0%	-34.6%	13.3%	-52.8%	
Sales to New Listings Ratio $^{5}$	20.0	72.7	80.0	25.0	16.7	11.1	10.0	
Months of Inventory	5.7	1.0	0.8	10.0	13.0	15.0	36.0	
Average Price	\$1,149,000	-49.2%	-9.8%	-1.4%	-14.7%	63.0%	110.4%	
Median Price	\$1,310,000	-29.3%	11.5%	12.4%	-2.8%	85.8%	139.9%	
Sale to List Price Ratio <sup>7</sup>	97.8	99.1	102.3	89.6	90.4	100.7	92.7	
Median Days on Market	9.0	7.5	3.0	18.0	125.0	24.0	27.0	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

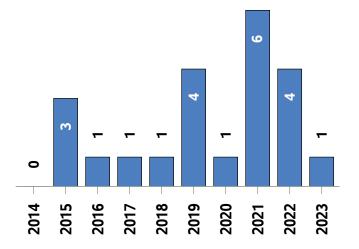
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

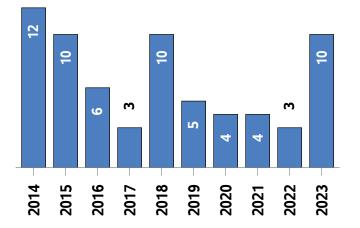




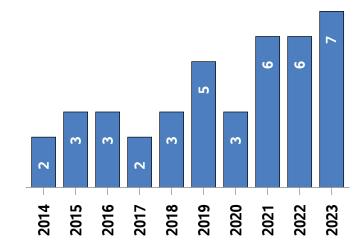
Sales Activity (March only)



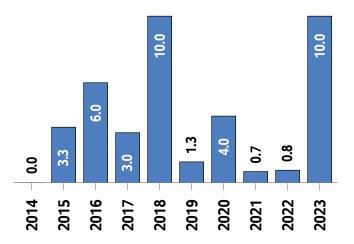
Active Listings (March only)



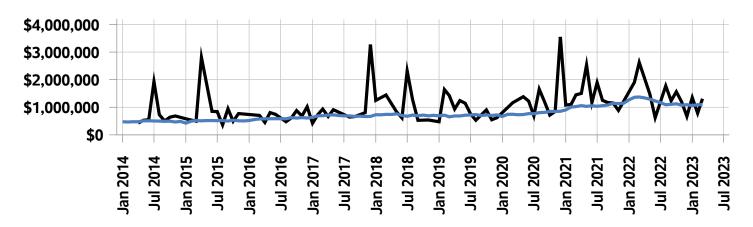
New Listings (March only)



Months of Inventory (March only)



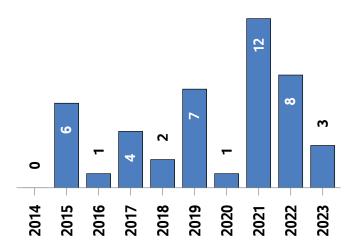
MLS® HPI Composite Benchmark Price and Average Price



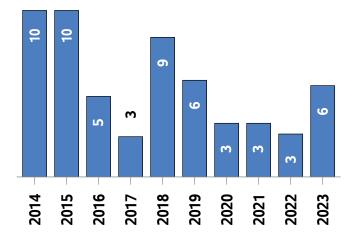




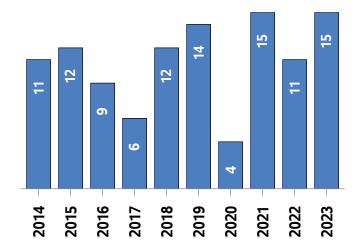
Sales Activity (March Year-to-date)



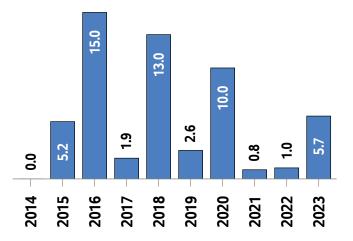
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



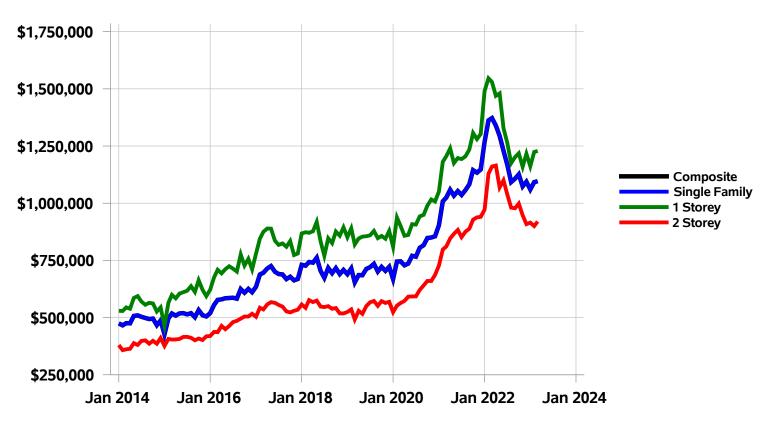
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,096,300	0.4	0.2	-1.0	-20.1	46.9	47.6	
Single Family	\$1,096,300	0.4	0.2	-1.0	-20.1	46.9	47.6	
One Storey	\$1,228,500	0.4	1.0	2.2	-19.7	36.4	41.1	
Two Storey	\$920,100	2.2	1.3	-5.9	-20.7	63.3	59.7	



MLS<sup>®</sup> HPI Benchmark Price



### Shanty Bay MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1996
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1996
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32612
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Shanty Bay MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1857
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32850
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2168
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	30005
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Sugarbush **MLS®** Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-66.7%	0.0%	0.0%	0.0%	-75.0%	-50.0%
Dollar Volume	\$940,000	-70.2%	9.6%	22.1%	77.4%	-44.3%	48.7%
New Listings	4	-33.3%	300.0%	-20.0%	33.3%	-20.0%	300.0%
Active Listings	4	100.0%		0.0%	33.3%	0.0%	-20.0%
Sales to New Listings Ratio <sup>1</sup>	25.0	50.0	100.0	20.0	33.3	80.0	200.0
Months of Inventory <sup>2</sup>	4.0	0.7	—	4.0	3.0	1.0	2.5
Average Price	\$940,000	-10.5%	9.6%	22.1%	77.4%	122.6%	197.5%
Median Price	\$940,000	-10.5%	9.6%	22.1%	77.4%	132.0%	197.5%
Sale to List Price Ratio <sup>3</sup>	97.0	105.5	114.3	99.4	98.3	100.8	98.0
Median Days on Market	91.0	7.0	1.0	8.0	26.0	13.0	27.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-72.7%	200.0%	-57.1%	0.0%	-50.0%	-25.0%
Dollar Volume	\$2,195,000	-82.7%	156.0%	-53.0%	28.1%	-6.5%	80.4%
New Listings	6	-57.1%	500.0%	-50.0%	-25.0%	-14.3%	-25.0%
Active Listings <sup>4</sup>	3	50.0%	—	12.5%	12.5%	12.5%	-40.0%
Sales to New Listings Ratio $^{5}$	50.0	78.6	100.0	58.3	37.5	85.7	50.0
Months of Inventory	3.0	0.5	—	1.1	2.7	1.3	3.8
Average Price	\$731,667	-36.7%	-14.7%	9.7%	28.1%	87.0%	140.5%
Median Price	\$770,000	-33.3%	-10.2%	23.2%	45.3%	101.6%	150.4%
Sale to List Price Ratio <sup>7</sup>	96.0	114.1	114.3	98.0	98.2	100.1	97.0
Median Days on Market	51.0	6.0	1.0	25.0	16.0	33.0	27.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

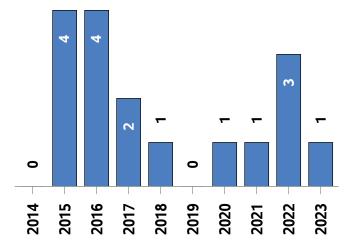
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

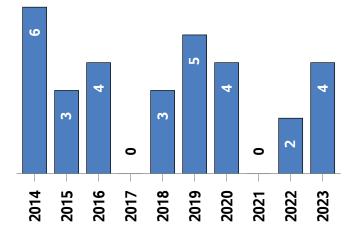
### Sugarbush MLS® Residential Market Activity



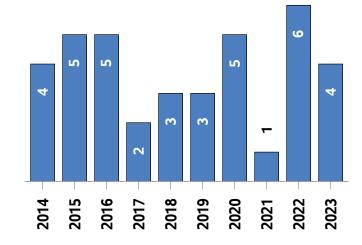
Sales Activity (March only)



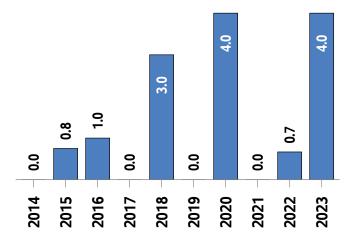
Active Listings (March only)



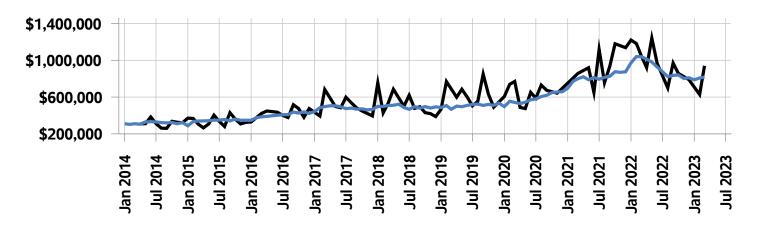
New Listings (March only)



Months of Inventory (March only)

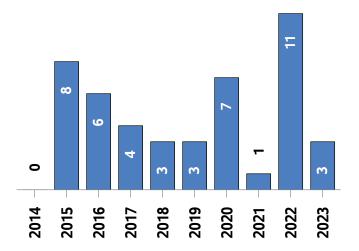


#### MLS® HPI Composite Benchmark Price and Average Price

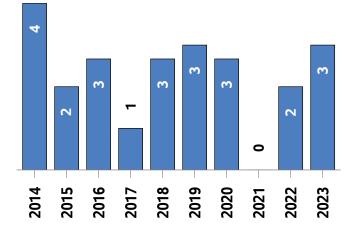




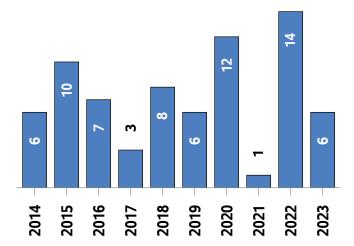
Sales Activity (March Year-to-date)



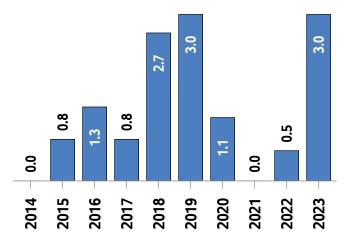
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



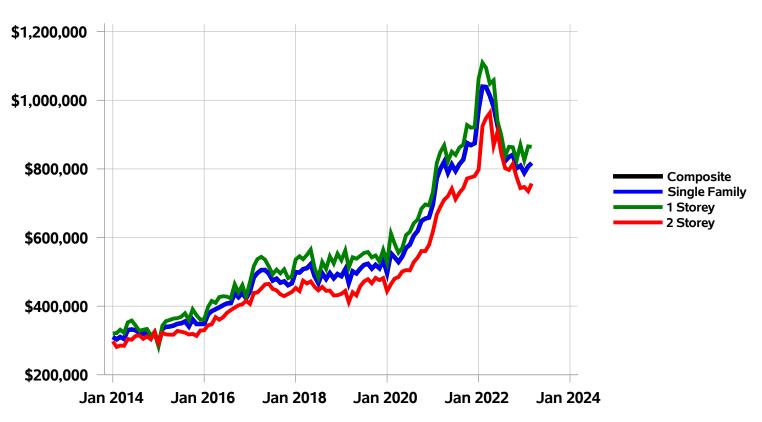
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.

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MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$817,000	1.2	0.9	-2.2	-21.4	50.7	60.9	
Single Family	\$817,000	1.2	0.9	-2.2	-21.4	50.7	60.9	
One Storey	\$864,500	-0.1	-0.6	0.0	-21.0	48.5	61.0	
Two Storey	\$757,400	3.0	1.8	-5.0	-20.1	57.8	59.7	



### MLS<sup>®</sup> HPI Benchmark Price



### Sugarbush MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1551
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1551
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22029
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Sugarbush MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1498
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23040
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17038
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **SPRINGWATER MLS® Residential Market Activity**



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	26	-7.1%	-35.0%	0.0%	13.0%	4.0%	4.0%	
Dollar Volume	\$31,868,000	-20.4%	-22.8%	66.6%	104.4%	130.5%	258.4%	
New Listings	63	10.5%	16.7%	31.3%	31.3%	18.9%	18.9%	
Active Listings	77	148.4%	196.2%	-2.5%	-7.2%	-18.1%	-39.8%	
Sales to New Listings Ratio <sup>1</sup>	41.3	49.1	74.1	54.2	47.9	47.2	47.2	
Months of Inventory <sup>2</sup>	3.0	1.1	0.7	3.0	3.6	3.8	5.1	
Average Price	\$1,225,692	-14.3%	18.7%	66.6%	80.8%	121.6%	244.6%	
Median Price	\$997,500	-21.3%	0.4%	31.3%	70.5%	119.0%	211.7%	
Sale to List Price Ratio <sup>3</sup>	96.2	109.0	105.4	98.7	96.7	97.7	96.5	
Median Days on Market	27.0	5.5	6.0	21.5	36.0	17.0	40.0	

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	57	-30.5%	-36.7%	-26.0%	18.8%	11.8%	9.6%
Dollar Volume	\$65,470,500	-44.1%	-26.3%	15.3%	98.8%	151.2%	236.3%
New Listings	143	18.2%	16.3%	-1.4%	14.4%	10.9%	17.2%
Active Listings <sup>4</sup>	72	244.4%	255.7%	-4.4%	3.3%	-18.7%	-37.5%
Sales to New Listings Ratio $5$	39.9	67.8	73.2	53.1	38.4	39.5	42.6
Months of Inventory	3.8	0.8	0.7	2.9	4.4	5.2	6.7
Average Price	\$1,148,605	-19.6%	16.3%	55.8%	67.4%	124.7%	206.8%
Median Price	\$1,010,000	-24.8%	11.6%	36.5%	69.8%	152.5%	209.8%
Sale to List Price Ratio <sup>7</sup>	95.7	112.1	105.0	97.9	96.8	97.6	97.0
Median Days on Market	28.0	6.0	6.0	22.0	33.0	23.0	41.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

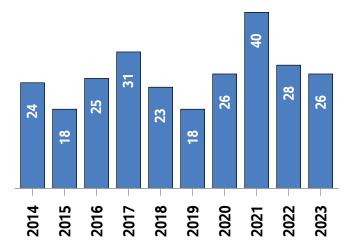
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



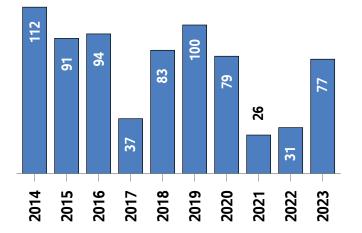
### SPRINGWATER MLS® Residential Market Activity



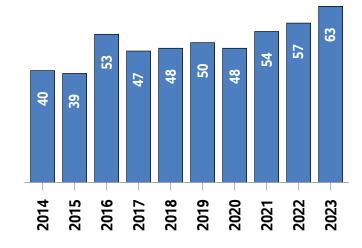
Sales Activity (March only)



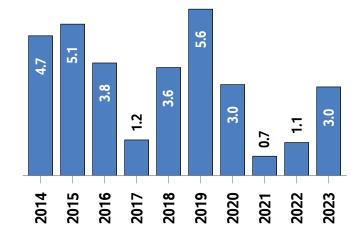
Active Listings (March only)



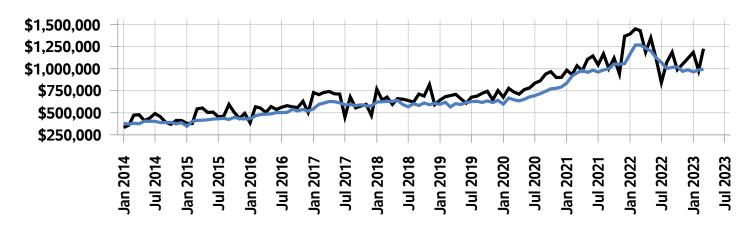
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price

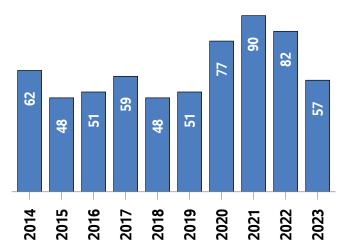




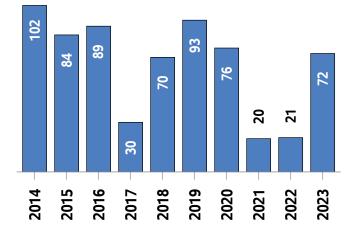
### SPRINGWATER MLS® Residential Market Activity



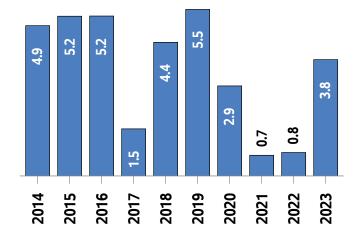
Sales Activity (March Year-to-date)



Active Listings <sup>1</sup>(March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)



### **SPRINGWATER MLS® Single Family Market Activity**



		Compared to °						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	26	-7.1%	-35.0%	0.0%	18.2%	4.0%	8.3%	
Dollar Volume	\$31,868,000	-20.4%	-22.8%	66.6%	105.8%	130.5%	259.8%	
New Listings	63	10.5%	16.7%	31.3%	31.3%	26.0%	21.2%	
Active Listings	75	150.0%	188.5%	-5.1%	-8.5%	-10.7%	-38.0%	
Sales to New Listings Ratio <sup>1</sup>	41.3	49.1	74.1	54.2	45.8	50.0	46.2	
Months of Inventory <sup>2</sup>	2.9	1.1	0.7	3.0	3.7	3.4	5.0	
Average Price	\$1,225,692	-14.3%	18.7%	66.6%	74.2%	121.6%	232.2%	
Median Price	\$997,500	-21.3%	0.4%	31.3%	69.8%	119.0%	206.0%	
Sale to List Price Ratio <sup>3</sup>	96.2	109.0	105.4	98.7	96.7	97.7	96.8	
Median Days on Market	27.0	5.5	6.0	21.5	35.5	17.0	32.0	

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	55	-32.9%	-38.9%	-28.6%	17.0%	10.0%	10.0%
Dollar Volume	\$64,877,000	-44.6%	-27.0%	14.3%	97.6%	150.8%	235.0%
New Listings	139	15.8%	13.0%	-4.1%	13.9%	16.8%	15.8%
Active Listings <sup>⁴</sup>	70	260.3%	242.6%	-7.9%	1.0%	-12.9%	-35.9%
Sales to New Listings Ratio $^{5}$	39.6	68.3	73.2	53.1	38.5	42.0	41.7
Months of Inventory	3.8	0.7	0.7	2.9	4.4	4.8	6.5
Average Price	\$1,179,582	-17.5%	19.5%	60.0%	68.9%	128.0%	204.6%
Median Price	\$1,025,000	-23.6%	13.3%	38.5%	70.8%	139.6%	200.6%
Sale to List Price Ratio <sup>7</sup>	95.9	112.1	105.0	97.9	96.9	97.5	97.2
Median Days on Market	28.0	6.0	6.0	22.0	31.0	23.0	40.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

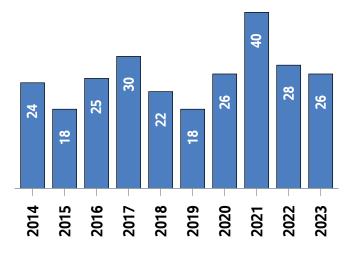
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

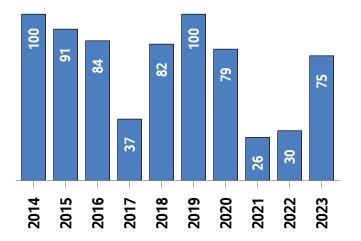




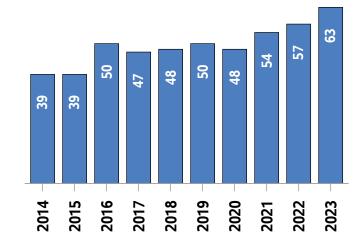
Sales Activity (March only)



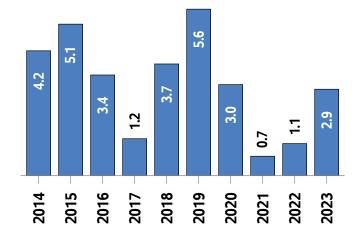
Active Listings (March only)



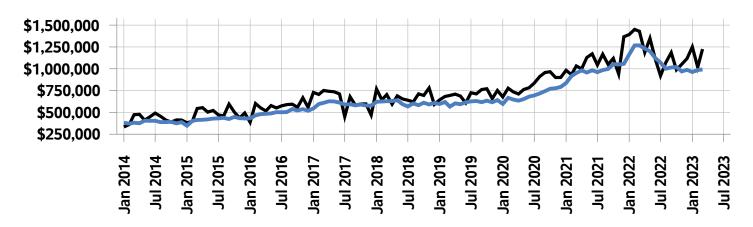
New Listings (March only)



Months of Inventory (March only)



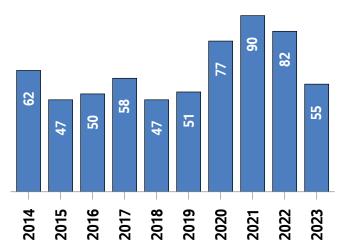
MLS® HPI Single Family Benchmark Price and Average Price



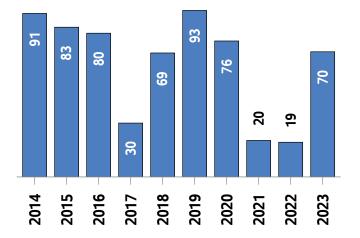




Sales Activity (March Year-to-date)

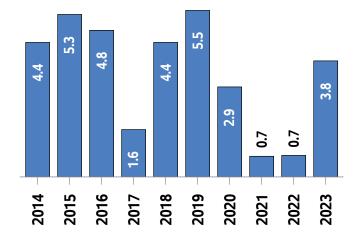


Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)

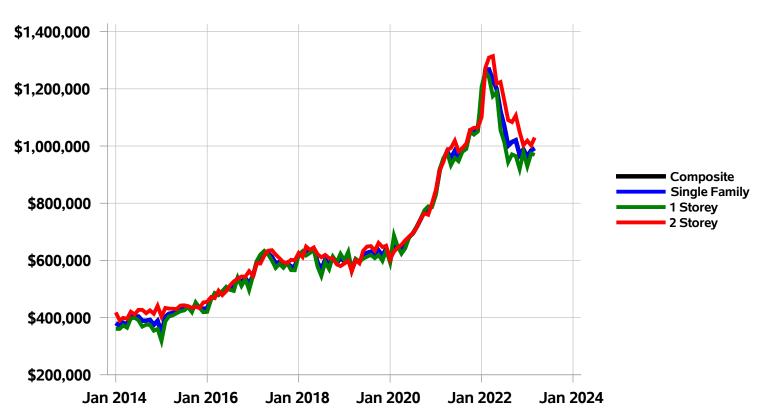


<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$992,300	0.8	0.4	-2.2	-21.7	53.2	58.0	
Single Family	\$992,300	0.8	0.4	-2.2	-21.7	53.2	58.0	
One Storey	\$969,200	-0.5	-1.0	-0.2	-21.8	49.1	57.0	
Two Storey	\$1,029,700	2.7	2.7	-5.0	-21.3	59.8	58.8	



MLS<sup>®</sup> HPI Benchmark Price



#### SPRINGWATER MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1776
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1776
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20538
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### SPRINGWATER MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1552
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20587
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2239
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20180
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Anten Mills **MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	200.0%	200.0%		200.0%	200.0%	50.0%
Dollar Volume	\$5,750,000	325.9%	709.9%	_	874.7%	334.0%	781.9%
New Listings	3	200.0%	200.0%	0.0%		50.0%	0.0%
Active Listings	3	_		-25.0%	50.0%	50.0%	-50.0%
Sales to New Listings Ratio <sup>1</sup>	100.0	100.0	100.0	—	—	50.0	66.7
Months of Inventory <sup>2</sup>	1.0	—	—	—	2.0	2.0	3.0
Average Price	\$1,916,667	42.0%	170.0%	—	224.9%	44.7%	487.9%
Median Price	\$2,200,000	63.0%	209.9%	_	272.9%	66.0%	574.8%
Sale to List Price Ratio <sup>3</sup>	94.1	128.7	118.4		100.0	97.1	95.4
Median Days on Market	29.0	-1.0	2.0	_	43.0	141.0	110.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-25.0%	50.0%	-25.0%	200.0%	50.0%	-25.0%
Dollar Volume	\$5,750,000	12.0%	163.2%	67.9%	874.7%	186.8%	351.7%
New Listings	6	100.0%	200.0%	-25.0%	200.0%	100.0%	-25.0%
Active Listings <sup>4</sup>	3	_	—	0.0%	42.9%	66.7%	-50.0%
Sales to New Listings Ratio $^{5}$	50.0	133.3	100.0	50.0	50.0	66.7	50.0
Months of Inventory	3.3	_	—	2.5	7.0	3.0	5.0
Average Price	\$1,916,667	49.3%	75.4%	123.8%	224.9%	91.2%	502.3%
Median Price	\$2,200,000	63.0%	101.4%	155.1%	272.9%	119.5%	595.1%
Sale to List Price Ratio <sup>7</sup>	94.1	108.5	108.3	98.6	100.0	98.5	96.1
Median Days on Market	29.0	8.0	8.0	17.0	43.0	74.0	72.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

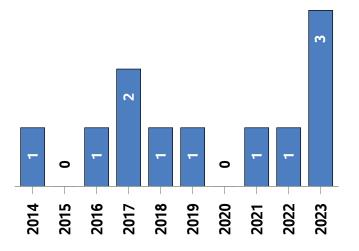
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



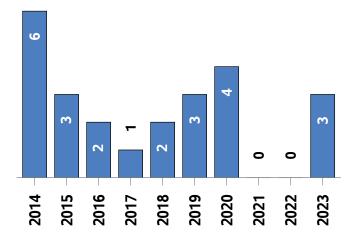
### Anten Mills **MLS® Residential Market Activity**



Sales Activity (March only)

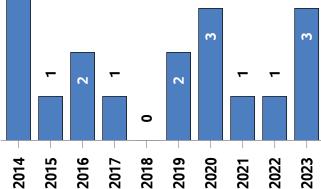


Active Listings (March only)

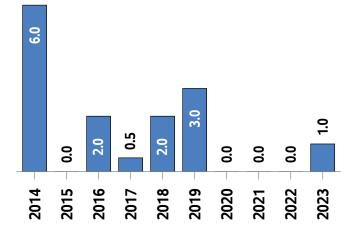


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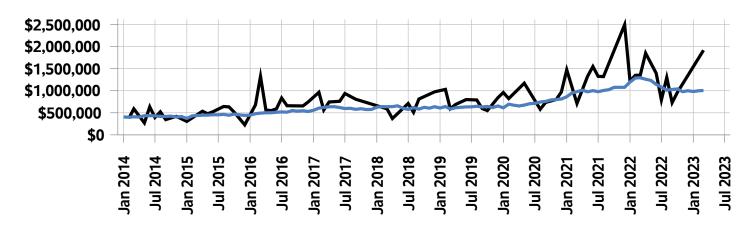
New Listings (March only)



Months of Inventory (March only)



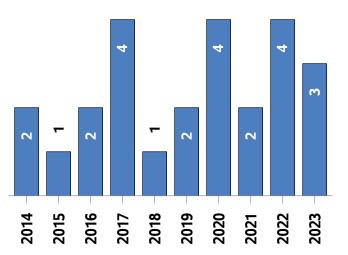
MLS® HPI Composite Benchmark Price and Average Price



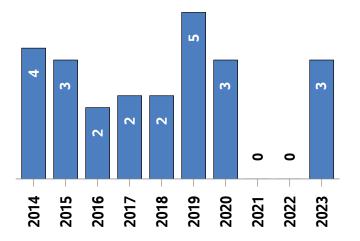
#### Anten Mills **MLS® Residential Market Activity**



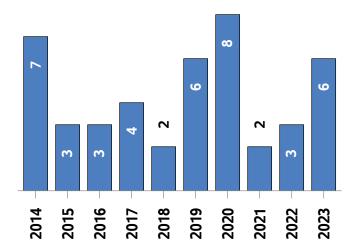
Sales Activity (March Year-to-date)



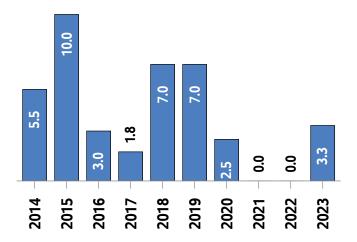
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



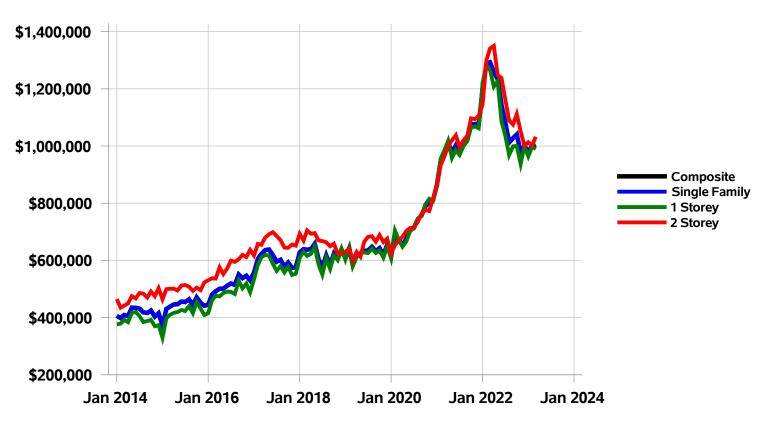
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,005,000	0.6	0.6	-2.2	-22.3	49.5	57.6	
Single Family	\$1,005,000	0.6	0.6	-2.2	-22.3	49.5	57.6	
One Storey	\$989,100	-0.9	-1.0	-1.0	-21.9	46.9	60.6	
Two Storey	\$1,032,700	3.1	3.2	-4.0	-23.0	54.4	46.5	



MLS<sup>®</sup> HPI Benchmark Price



### Anten Mills MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1708
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1708
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21283
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### Anten Mills MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1615
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21178
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2505
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24504
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### **Centre Vespra MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	2	0.0%	-50.0%	-66.7%	100.0%		
Dollar Volume	\$2,715,000	-17.5%	-48.6%	-44.6%	235.2%	—	_
New Listings	7	16.7%	75.0%	40.0%	40.0%		
Active Listings	10	400.0%	900.0%	25.0%	66.7%	—	—
Sales to New Listings Ratio <sup>1</sup>	28.6	33.3	100.0	120.0	20.0	—	—
Months of Inventory <sup>2</sup>	5.0	1.0	0.3	1.3	6.0	—	—
Average Price	\$1,357,500	-17.5%	2.7%	66.3%	67.6%	—	—
Median Price	\$1,357,500	-17.5%	2.1%	63.6%	67.6%	—	—
Sale to List Price Ratio <sup>3</sup>	96.9	111.5	106.5	97.7	94.2	—	—
Median Days on Market	33.0	3.5	8.0	20.5	204.0		

		Compared to <sup>a</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-40.0%	0.0%	-14.3%	200.0%	_	_
Dollar Volume	\$7,616,000	-48.6%	-5.1%	31.4%	307.3%	_	_
New Listings	17	13.3%	183.3%	-5.6%	142.9%	_	_
Active Listings <sup>⁴</sup>	9	350.0%	800.0%	-6.9%	170.0%	_	—
Sales to New Listings Ratio $5$	35.3	66.7	100.0	38.9	28.6		—
Months of Inventory	4.5	0.6	0.5	4.1	5.0		—
Average Price	\$1,269,333	-14.3%	-5.1%	53.3%	35.8%		—
Median Price	\$1,252,500	-10.5%	-5.8%	48.2%	34.0%		—
Sale to List Price Ratio <sup>7</sup>	96.0	118.9	103.0	97.7	96.2		_
Median Days on Market	26.0	4.5	11.0	22.0	144.5	_	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

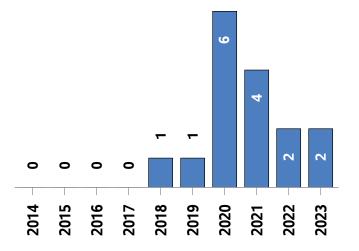
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

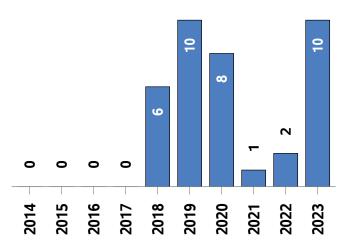




Sales Activity (March only)

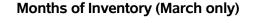


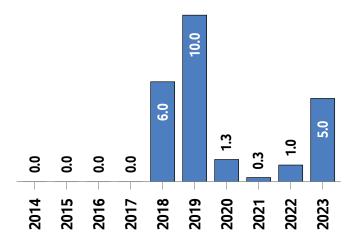
Active Listings (March only)



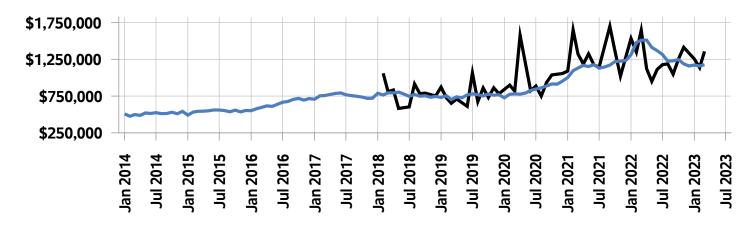
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New Listings (March only)





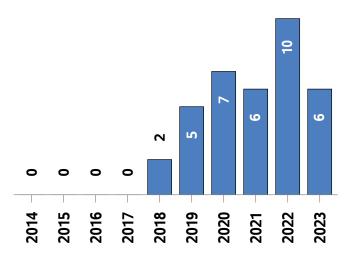
#### MLS® HPI Composite Benchmark Price and Average Price



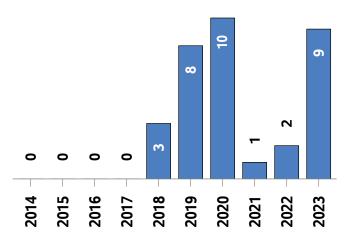


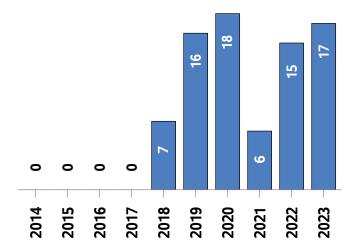


Sales Activity (March Year-to-date)



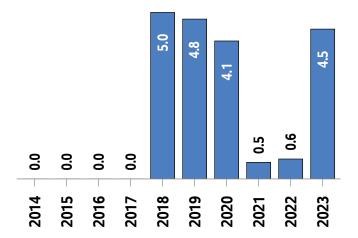
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



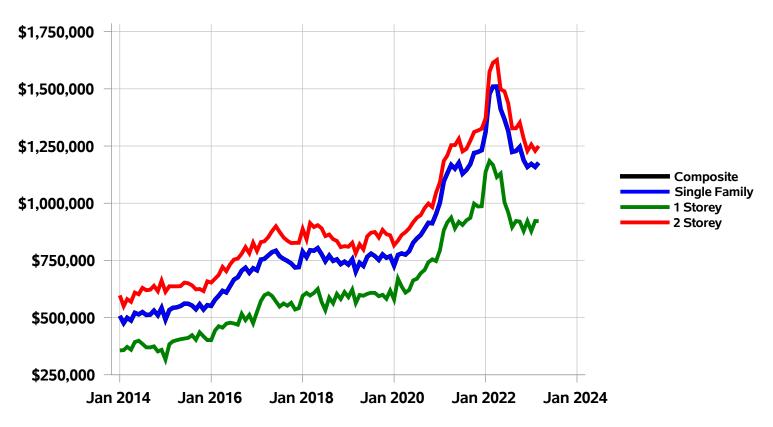
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,176,800	1.6	1.6	-4.2	-22.1	50.8	48.1
Single Family	\$1,176,800	1.6	1.6	-4.2	-22.1	50.8	48.1
One Storey	\$921,300	-0.1	0.0	-0.1	-21.1	44.7	54.5
Two Storey	\$1,250,100	1.7	1.7	-5.8	-22.6	45.3	36.9



MLS<sup>®</sup> HPI Benchmark Price



## Centre Vespra MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2652
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2652
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17431
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## Centre Vespra MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20480
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2868
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12096
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Elmvale **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	100.0%	0.0%	100.0%	50.0%	20.0%	200.0%
Dollar Volume	\$4,785,000	105.0%	24.4%	300.4%	194.2%	211.7%	765.3%
New Listings	7	0.0%	-12.5%	75.0%	133.3%	0.0%	-12.5%
Active Listings	9	50.0%	200.0%	50.0%	125.0%	50.0%	-62.5%
Sales to New Listings Ratio <sup>1</sup>	85.7	42.9	75.0	75.0	133.3	71.4	25.0
Months of Inventory <sup>2</sup>	1.5	2.0	0.5	2.0	1.0	1.2	12.0
Average Price	\$797,500	2.5%	24.4%	100.2%	96.1%	159.8%	188.4%
Median Price	\$735,000	-6.4%	23.5%	116.2%	72.5%	137.1%	165.8%
Sale to List Price Ratio <sup>3</sup>	98.4	106.4	104.3	99.2	98.0	98.5	97.3
Median Days on Market	13.5	18.0	5.0	13.0	36.0	11.0	15.5

		Compared to <sup>®</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	37.5%	-50.0%	10.0%	120.0%	37.5%	37.5%
Dollar Volume	\$7,477,500	20.3%	-48.9%	35.6%	253.0%	179.8%	252.7%
New Listings	22	57.1%	-24.1%	46.7%	214.3%	46.7%	10.0%
Active Listings <sup>4</sup>	10	114.3%	400.0%	50.0%	150.0%	87.5%	-51.6%
Sales to New Listings Ratio $^{5}$	50.0	57.1	75.9	66.7	71.4	53.3	40.0
Months of Inventory	2.7	1.8	0.3	2.0	2.4	2.0	7.8
Average Price	\$679,773	-12.5%	2.3%	23.3%	60.4%	103.5%	156.5%
Median Price	\$685,000	-7.7%	6.6%	29.7%	60.4%	115.7%	164.0%
Sale to List Price Ratio <sup>7</sup>	97.1	110.7	104.8	97.6	98.1	99.0	97.3
Median Days on Market	17.0	15.5	5.5	22.5	53.0	10.0	51.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

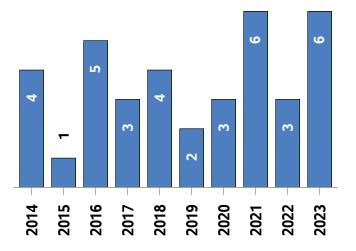
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



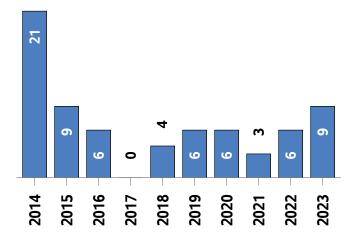
#### Elmvale MLS® Residential Market Activity



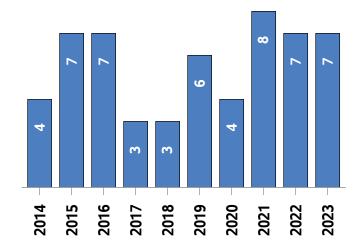
Sales Activity (March only)



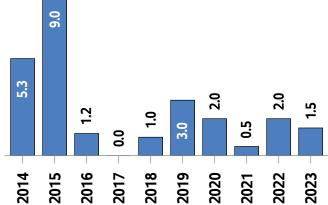
Active Listings (March only)



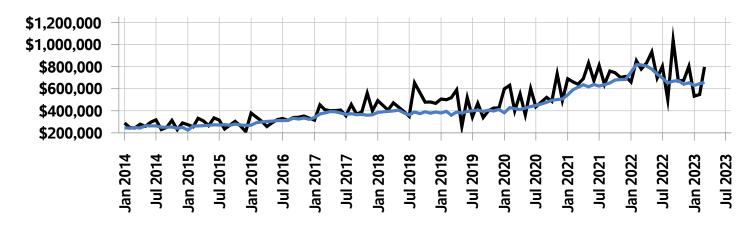
New Listings (March only)







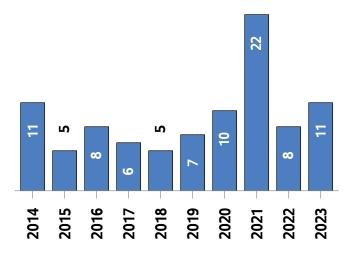
MLS® HPI Composite Benchmark Price and Average Price



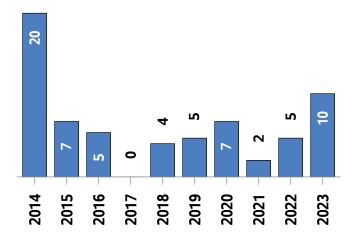




Sales Activity (March Year-to-date)

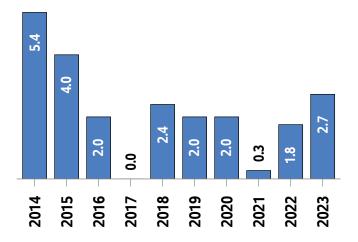


Active Listings <sup>1</sup>(March Year-to-date)



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Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

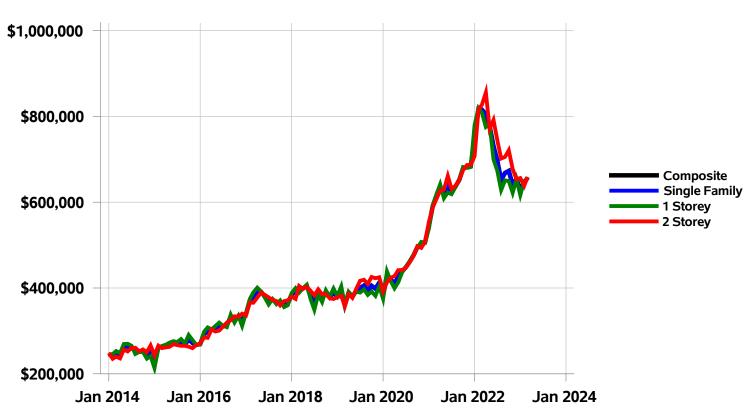
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$657,400	1.8	0.6	-1.6	-19.4	56.6	66.6	
Single Family	\$657,400	1.8	0.6	-1.6	-19.4	56.6	66.6	
One Storey	\$656,600	1.1	0.5	0.9	-18.7	57.6	68.8	
Two Storey	\$659,000	3.2	0.8	-6.6	-20.4	55.4	62.8	



MLS<sup>®</sup> HPI Benchmark Price



#### Elmvale MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1295
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1295
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Elmvale MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1231
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1479
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8040
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Hillsdale **MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-25.0%	-40.0%	50.0%	200.0%	50.0%	—
Dollar Volume	\$2,518,000	-43.0%	-45.9%	88.6%	468.4%	361.2%	—
New Listings	3	-50.0%	-66.7%	-25.0%	-25.0%	-40.0%	50.0%
Active Listings	2	0.0%	-50.0%	-50.0%	-33.3%	-71.4%	0.0%
Sales to New Listings Ratio <sup>1</sup>	100.0	66.7	55.6	50.0	25.0	40.0	—
Months of Inventory <sup>2</sup>	0.7	0.5	0.8	2.0	3.0	3.5	—
Average Price	\$839,333	-24.0%	-9.8%	25.8%	89.5%	207.4%	—
Median Price	\$805,000	-36.1%	-9.0%	20.6%	81.7%	194.9%	_
Sale to List Price Ratio <sup>3</sup>	96.1	118.0	109.8	100.3	98.5	95.0	_
Median Days on Market	28.0	4.0	4.0	11.0	22.0	71.5	_

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	4	0.0%	-42.9%	-55.6%	100.0%	100.0%	_
Dollar Volume	\$3,178,000	-28.1%	-50.5%	-50.4%	410.1%	482.1%	—
New Listings	7	0.0%	-46.2%	-36.4%	0.0%	0.0%	250.0%
Active Listings <sup>⁴</sup>	3	122.2%	11.1%	-16.7%	42.9%	-33.3%	150.0%
Sales to New Listings Ratio $^{5}$	57.1	57.1	53.8	81.8	28.6	28.6	_
Months of Inventory	2.5	1.1	1.3	1.3	3.5	7.5	—
Average Price	\$794,500	-28.1%	-13.3%	11.6%	155.1%	191.0%	—
Median Price	\$732,500	-41.9%	-17.2%	8.9%	135.2%	168.3%	—
Sale to List Price Ratio <sup>7</sup>	96.0	118.0	111.6	98.2	90.2	95.0	
Median Days on Market	50.0	4.0	3.0	15.0	21.5	71.5	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

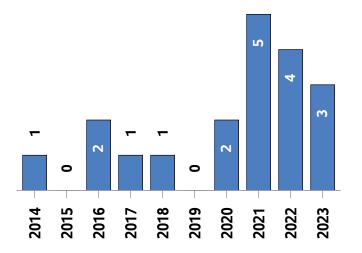
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



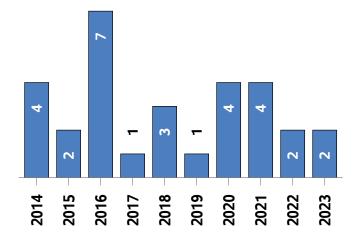
#### Hillsdale MLS® Residential Market Activity



Sales Activity (March only)



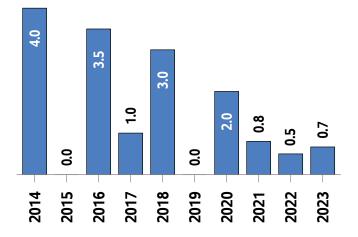
Active Listings (March only)



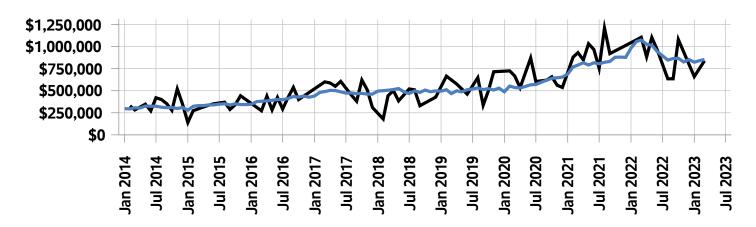
ດ 9 പ 2 m m 2014 2015 2016 2018 2019 2020 2023 2017 2022 2021

New Listings (March only)



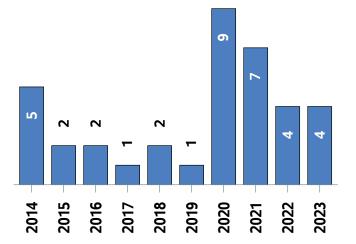


#### MLS® HPI Composite Benchmark Price and Average Price

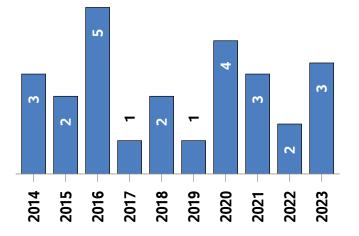


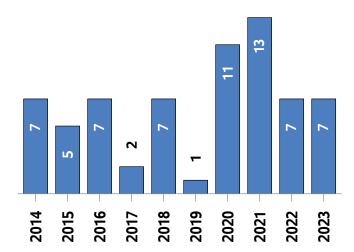


Sales Activity (March Year-to-date)

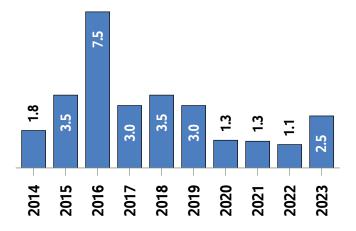


Active Listings <sup>1</sup>(March Year-to-date)





Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

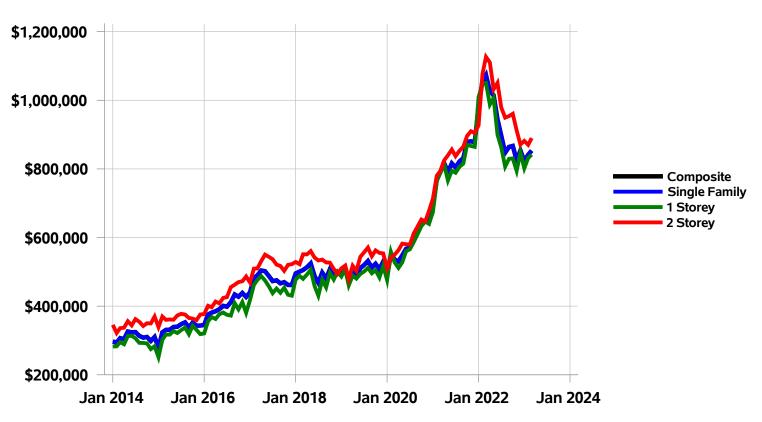
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$853,400	1.4	-0.0	-1.2	-20.5	59.3	68.9			
Single Family	\$853,400	1.4	-0.0	-1.2	-20.5	59.3	68.9			
One Storey	\$841,500	1.2	-0.7	1.4	-19.8	59.4	75.5			
Two Storey	\$890,000	2.3	2.2	-6.7	-21.0	61.8	61.5			



MLS<sup>®</sup> HPI Benchmark Price



#### Hillsdale MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20927
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Hillsdale MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1307
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20237
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2014
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **Midhurst MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	-83.3%	-85.7%	-80.0%	-50.0%	-66.7%	-75.0%
Dollar Volume	\$960,000	-91.0%	-88.5%	-74.8%	-32.0%	-43.4%	-52.4%
New Listings	12	-25.0%	20.0%	50.0%	200.0%	100.0%	50.0%
Active Listings	16	45.5%	300.0%	60.0%	33.3%	14.3%	-51.5%
Sales to New Listings Ratio <sup>1</sup>	8.3	37.5	70.0	62.5	50.0	50.0	50.0
Months of Inventory <sup>2</sup>	16.0	1.8	0.6	2.0	6.0	4.7	8.3
Average Price	\$960,000	-45.9%	-19.8%	25.8%	36.0%	69.9%	90.5%
Median Price	\$960,000	-41.1%	-17.6%	8.2%	36.0%	81.1%	95.8%
Sale to List Price Ratio <sup>3</sup>	97.1	106.1	107.6	97.7	96.4	96.6	96.8
Median Days on Market	3.0	6.5	6.0	31.0	42.0	27.0	44.0

		Compared to °					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-71.4%	-66.7%	-53.8%	50.0%	-33.3%	-40.0%
Dollar Volume	\$7,785,000	-79.6%	-62.7%	-23.0%	132.6%	34.6%	71.8%
New Listings	23	-34.3%	0.0%	9.5%	53.3%	9.5%	-8.0%
Active Listings <sup>4</sup>	11	83.3%	214.3%	22.2%	0.0%	-23.3%	-67.0%
Sales to New Listings Ratio $^{5}$	26.1	60.0	78.3	61.9	26.7	42.9	40.0
Months of Inventory	5.5	0.9	0.6	2.1	8.3	4.8	10.0
Average Price	\$1,297,500	-28.7%	12.0%	66.8%	55.1%	101.9%	186.3%
Median Price	\$1,337,500	-16.4%	15.6%	50.8%	64.4%	94.4%	190.6%
Sale to List Price Ratio <sup>7</sup>	92.4	110.6	108.7	97.8	97.0	97.8	96.3
Median Days on Market	20.0	6.0	6.0	21.0	67.5	27.0	38.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

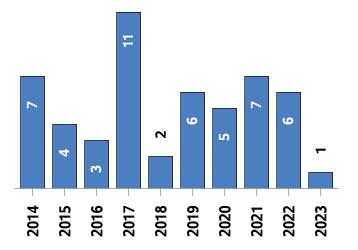
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



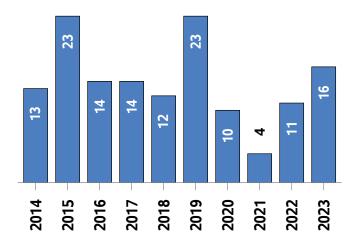
#### Midhurst MLS® Residential Market Activity



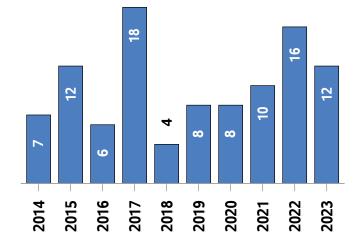
Sales Activity (March only)



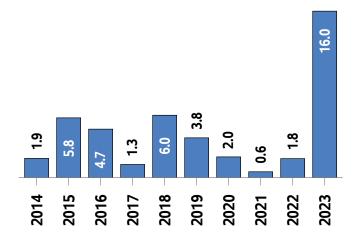
Active Listings (March only)



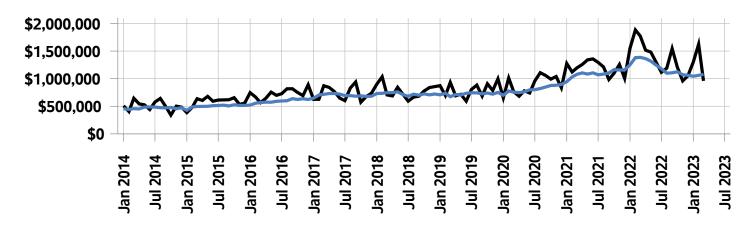
New Listings (March only)



Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price

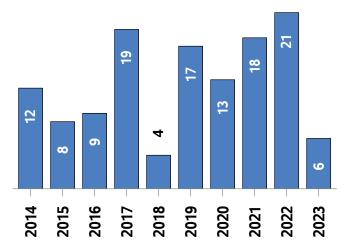




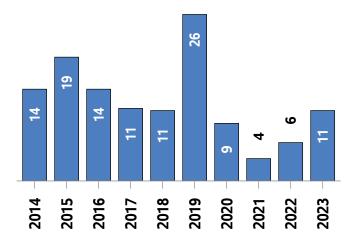
#### Midhurst MLS® Residential Market Activity



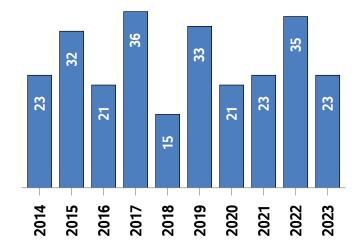
Sales Activity (March Year-to-date)



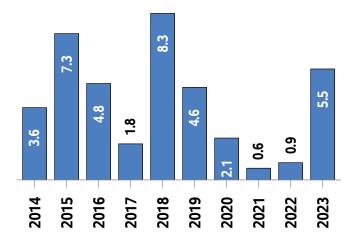
Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)



Months of Inventory <sup>2</sup>(March Year-to-date)



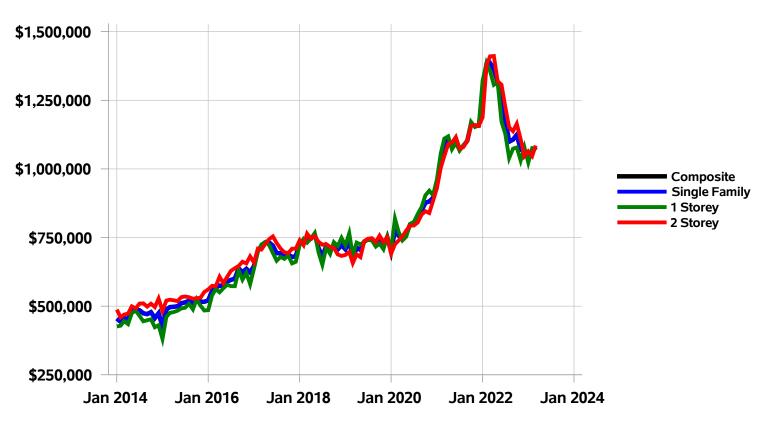
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago			
Composite	\$1,079,600	1.8	1.7	-2.5	-22.1	42.7	44.8			
Single Family	\$1,079,600	1.8	1.7	-2.5	-22.1	42.7	44.8			
One Storey	\$1,073,600	-0.2	-0.5	-0.0	-20.9	39.3	46.8			
Two Storey	\$1,085,100	3.7	3.7	-4.6	-23.0	46.8	42.0			



MLS<sup>®</sup> HPI Benchmark Price



#### Midhurst MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2013
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family 🏦 🇌

Features	Value				
Above Ground Bedrooms	3				
Age Category	31 to 50				
<b>Basement Finish</b>	Totally finished				
Bedrooms	4				
Below Ground Bedrooms	1				
Exterior Walls	Masonry				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Double width				
Gross Living Area (Above Ground; in sq. ft.)	2013				
Half Bathrooms	1				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	20000				
Number of Fireplaces	1				
Total Number Of Rooms	10				
Type Of Foundation	Basement, Poured concrete				
Type of Property	Detached				
Wastewater Disposal	Private				



### Midhurst MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Basement Finish	Totally finished			
Bedrooms	4			
Below Ground Bedrooms	1			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1797			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	20533			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Private			

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2284
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19932
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Minesing **MLS®** Residential Market Activity



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	3	-25.0%	-72.7%	50.0%	50.0%	—	50.0%
Dollar Volume	\$5,325,000	-13.3%	-56.1%	228.7%	414.5%	—	815.7%
New Listings	13	62.5%	0.0%	116.7%	116.7%	225.0%	333.3%
Active Listings	14	366.7%	180.0%	40.0%	133.3%	366.7%	250.0%
Sales to New Listings Ratio <sup>1</sup>	23.1	50.0	84.6	33.3	33.3	—	66.7
Months of Inventory <sup>2</sup>	4.7	0.8	0.5	5.0	3.0	—	2.0
Average Price	\$1,775,000	15.5%	61.1%	119.1%	243.0%	—	510.5%
Median Price	\$2,250,000	157.1%	120.6%	177.8%	334.8%	—	673.9%
Sale to List Price Ratio <sup>3</sup>	97.3	98.5	103.2	100.6	97.6	—	97.2
Median Days on Market	26.0	5.0	6.0	22.5	72.5	_	12.0

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-33.3%	-68.4%	-14.3%	100.0%	500.0%	200.0%
Dollar Volume	\$8,123,000	-40.4%	-60.4%	28.5%	218.5%	2,384.1%	1,296.9%
New Listings	27	107.7%	0.0%	50.0%	170.0%	575.0%	575.0%
Active Listings <sup>4</sup>	12	350.0%	140.0%	28.6%	227.3%	500.0%	300.0%
Sales to New Listings Ratio $^{5}$	22.2	69.2	70.4	38.9	30.0	25.0	50.0
Months of Inventory	6.0	0.9	0.8	4.0	3.7	6.0	4.5
Average Price	\$1,353,833	-10.7%	25.5%	50.0%	59.3%	314.0%	365.6%
Median Price	\$1,087,500	-1.1%	5.6%	28.7%	85.9%	232.6%	274.0%
Sale to List Price Ratio <sup>7</sup>	97.3	103.1	103.0	98.6	96.6	97.4	97.2
Median Days on Market	18.5	6.0	6.0	33.0	53.0	42.0	12.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

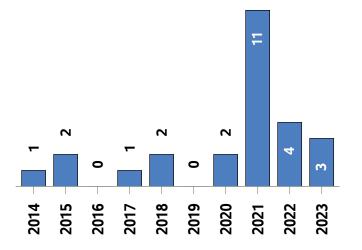
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

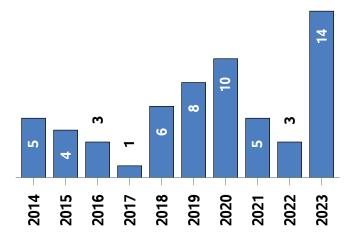




Sales Activity (March only)



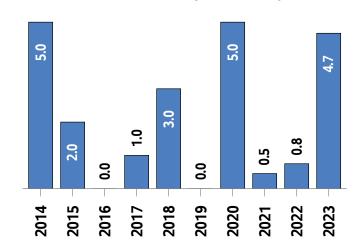
Active Listings (March only)



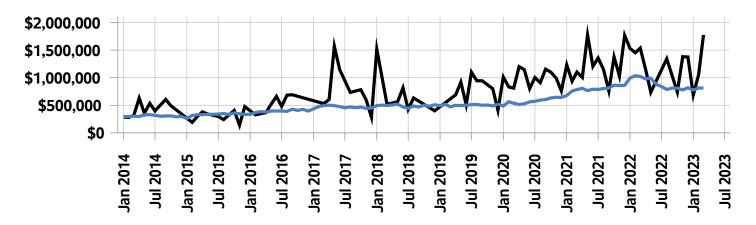
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Months of Inventory (March only)

New Listings (March only)

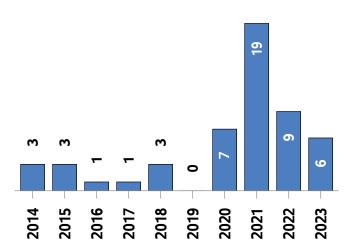


MLS® HPI Composite Benchmark Price and Average Price

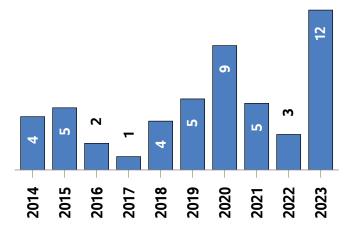


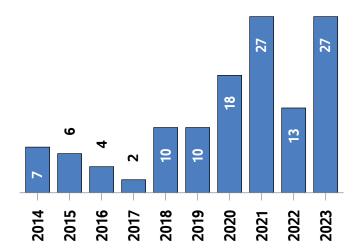


Sales Activity (March Year-to-date)



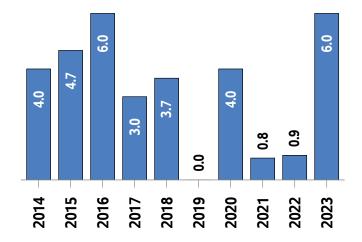
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



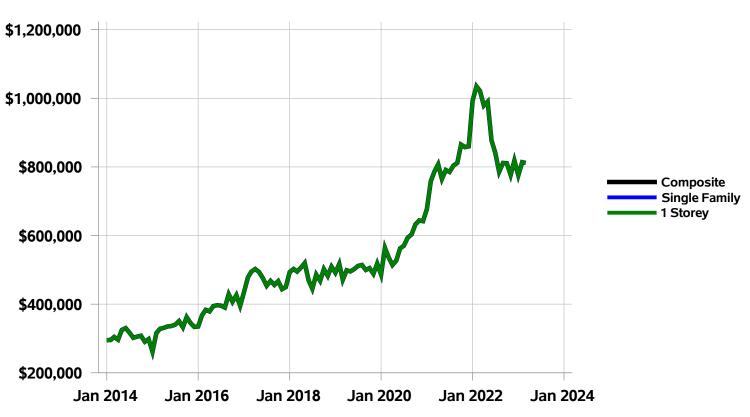
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$811,600	-0.3	-0.9	0.0	-20.5	51.2	64.0	
Single Family	\$811,600	-0.3	-0.9	0.0	-20.5	51.2	64.0	
One Storey	\$811,600	-0.3	-0.9	0.0	-20.5	51.2	64.0	



MLS<sup>®</sup> HPI Benchmark Price



## Minesing MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17629
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## Minesing MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17629
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Phelpston **MLS® Residential Market Activity**



		Compared to <sup>®</sup>						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	1	-50.0%	-50.0%	-66.7%	0.0%		0.0%	
Dollar Volume	\$715,000	-70.8%	-44.5%	-72.2%	-28.5%	_	89.4%	
New Listings	3	0.0%	200.0%	0.0%	200.0%		50.0%	
Active Listings	4	300.0%	—	33.3%	300.0%	—	100.0%	
Sales to New Listings Ratio <sup>1</sup>	33.3	66.7	200.0	100.0	100.0	—	50.0	
Months of Inventory <sup>2</sup>	4.0	0.5		1.0	1.0		2.0	
Average Price	\$715,000	-41.7%	10.9%	-16.5%	-28.5%		89.4%	
Median Price	\$715,000	-41.7%	10.9%	9.2%	-28.5%		89.4%	
Sale to List Price Ratio <sup>3</sup>	95.3	111.6	100.0	99.3	95.2		99.4	
Median Days on Market	150.0	8.5	12.5	11.0	6.0	_	12.0	

		Compared to <sup>®</sup>						
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	3	0.0%	-25.0%	-25.0%	-25.0%	_	50.0%	
Dollar Volume	\$2,725,000	-33.0%	-6.4%	-12.0%	-9.7%	_	324.1%	
New Listings	6	50.0%	50.0%	-14.3%	20.0%		50.0%	
Active Listings <sup>⁴</sup>	4	300.0%	166.7%	71.4%	300.0%	300.0%	71.4%	
Sales to New Listings Ratio $^{5}$	50.0	75.0	100.0	57.1	80.0	_	50.0	
Months of Inventory	4.0	1.0	1.1	1.8	0.8	_	3.5	
Average Price	\$908,333	-33.0%	24.8%	17.4%	20.4%	_	182.7%	
Median Price	\$790,000	-51.1%	13.3%	23.4%	-4.4%	_	145.9%	
Sale to List Price Ratio <sup>7</sup>	91.8	110.3	102.7	98.8	98.8		97.0	
Median Days on Market	73.0	4.0	12.5	16.5	8.5	_	10.5	

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

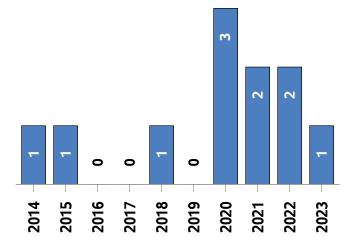
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



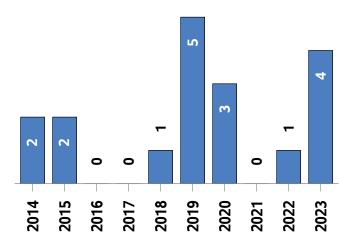
#### Phelpston MLS® Residential Market Activity



Sales Activity (March only)



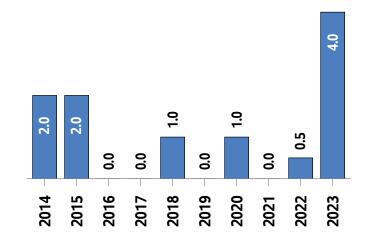
Active Listings (March only)



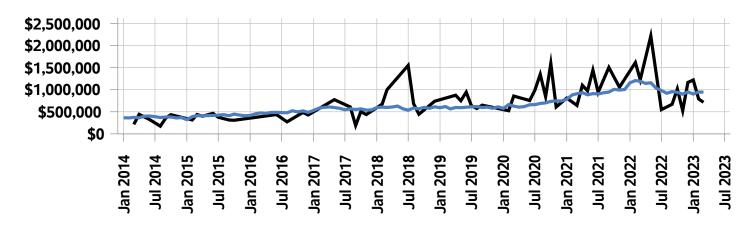
m m m m 2 2 0 0 2014 2015 2016 2018 2019 2020 2017 2023 2022 2021

New Listings (March only)

Months of Inventory (March only)



MLS® HPI Composite Benchmark Price and Average Price

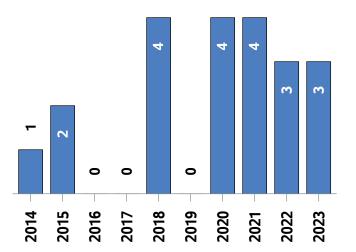




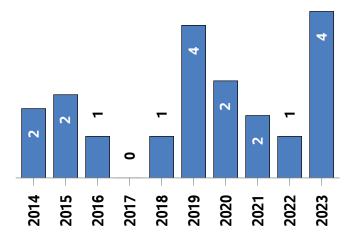
#### Phelpston **MLS® Residential Market Activity**



Sales Activity (March Year-to-date)

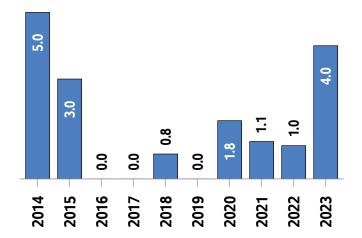


Active Listings <sup>1</sup>(March Year-to-date)



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Months of Inventory <sup>2</sup>(March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

New Listings (March Year-to-date)





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$944,900	-0.2	-0.6	-1.2	-20.7	50.5	57.8	
Single Family	\$944,900	-0.2	-0.6	-1.2	-20.7	50.5	57.8	
One Storey	\$944,900	-0.2	-0.6	-1.2	-20.7	50.5	57.8	



MLS<sup>®</sup> HPI Benchmark Price



## Phelpston MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27064
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## Phelpston MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1398
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	27064
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### **Rural Springwater MLS® Residential Market Activity**



		Compared to <sup>®</sup>						
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013	
Sales Activity	5	66.7%	25.0%	400.0%	0.0%	_	_	
Dollar Volume	\$6,370,000	17.0%	27.0%	825.9%	85.4%	—	—	
New Listings	9	50.0%	80.0%	125.0%	-25.0%	800.0%	800.0%	
Active Listings	9	125.0%	80.0%	-30.8%	-71.9%	800.0%	800.0%	
Sales to New Listings Ratio <sup>1</sup>	55.6	50.0	80.0	25.0	41.7	—	—	
Months of Inventory <sup>2</sup>	1.8	1.3	1.3	13.0	6.4	—	—	
Average Price	\$1,274,000	-29.8%	1.6%	85.2%	85.4%	—	—	
Median Price	\$985,000	-21.2%	-30.9%	43.2%	62.5%	—	—	
Sale to List Price Ratio <sup>3</sup>	94.9	109.0	102.3	98.4	98.4		_	
Median Days on Market	12.0	6.0	6.0	24.0	37.0	_	_	

		Compared to *					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	11	-8.3%	10.0%	37.5%	-26.7%	_	_
Dollar Volume	\$10,656,000	-24.4%	-2.3%	76.6%	4.0%	_	—
New Listings	20	25.0%	66.7%	25.0%	-53.5%	1,900.0%	1,900.0%
Active Listings <sup>⁴</sup>	10	190.0%	141.7%	-25.6%	-67.0%	866.7%	866.7%
Sales to New Listings Ratio $^{\circ}$	55.0	75.0	83.3	50.0	34.9	_	—
Months of Inventory	2.6	0.8	1.2	4.9	5.9	_	—
Average Price	\$968,727	-17.5%	-11.2%	28.5%	41.8%	_	—
Median Price	\$815,000	-12.8%	-7.4%	19.9%	34.5%	_	—
Sale to List Price Ratio <sup>7</sup>	97.2	117.7	100.8	96.5	97.5		_
Median Days on Market	26.0	8.0	17.5	26.5	18.0	_	_

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

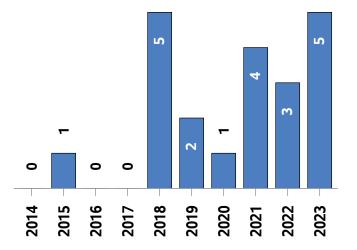
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

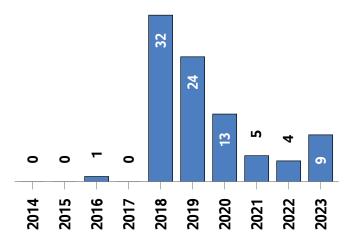


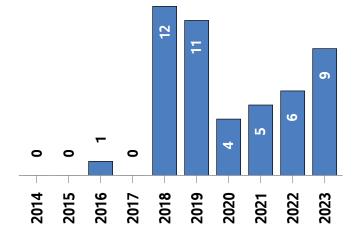


Sales Activity (March only)



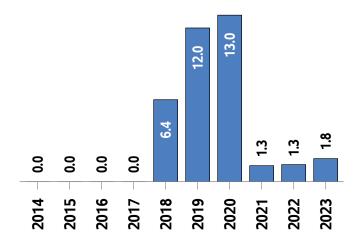
Active Listings (March only)



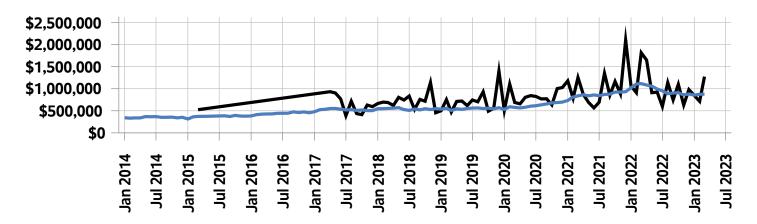


New Listings (March only)

Months of Inventory (March only)



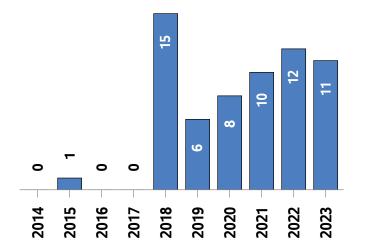
MLS® HPI Composite Benchmark Price and Average Price



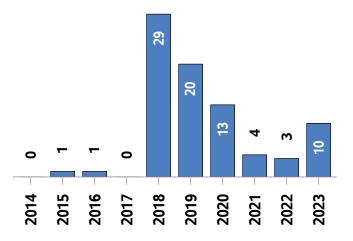


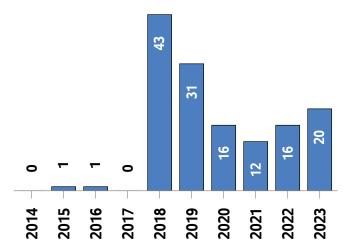


Sales Activity (March Year-to-date)



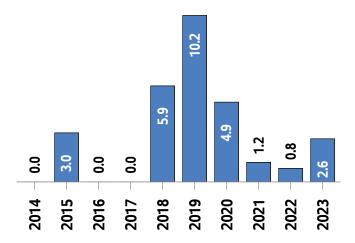
Active Listings <sup>1</sup>(March Year-to-date)





New Listings (March Year-to-date)

Months of Inventory <sup>2</sup>(March Year-to-date)



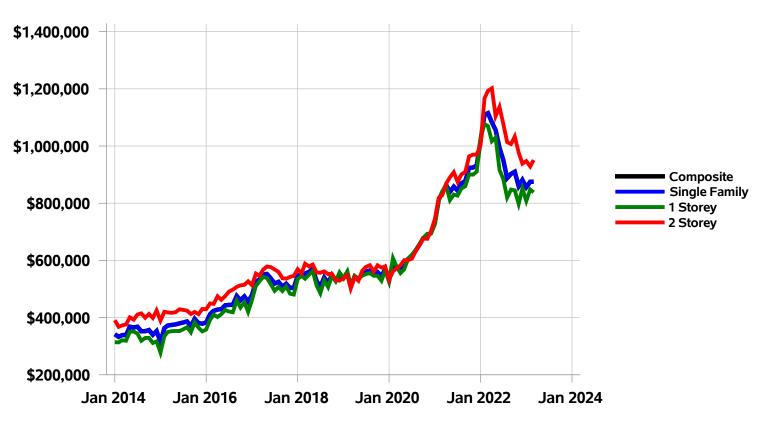
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$875,300	0.0	-0.7	-3.0	-21.5	51.9	58.0	
Single Family	\$875,300	0.0	-0.7	-3.0	-21.5	51.9	58.0	
One Storey	\$838,100	-1.2	-1.6	-1.1	-21.7	44.9	56.4	
Two Storey	\$951,100	2.4	1.3	-5.6	-20.3	66.2	61.6	



MLS<sup>®</sup> HPI Benchmark Price



## Rural Springwater MLS® HPI Benchmark Descriptions



# Composite 🏦 🛱 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1685
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1685
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	39492
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Rural Springwater MLS® HPI Benchmark Descriptions



# 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
<b>Basement Finish</b>	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1524
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34511
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2174
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	53550
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### **Snow Valley MLS® Residential Market Activity**



		Compared to <sup>°</sup>					
Actual	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	1	0.0%	_	-50.0%	0.0%		
Dollar Volume	\$1,720,000	-7.0%	_	-17.2%	70.3%	_	_
New Listings	6	500.0%	200.0%	500.0%	-25.0%		
Active Listings	9	800.0%	200.0%	200.0%	12.5%	—	—
Sales to New Listings Ratio <sup>1</sup>	16.7	100.0	—	200.0	12.5	—	—
Months of Inventory <sup>2</sup>	9.0	1.0	—	1.5	8.0	—	—
Average Price	\$1,720,000	-7.0%	—	65.5%	70.3%	—	—
Median Price	\$1,720,000	-7.0%	_	65.5%	70.3%	_	_
Sale to List Price Ratio <sup>3</sup>	96.1	108.9		97.7	91.9		
Median Days on Market	35.0	3.0	_	81.0	24.0	_	_

		Compared to <sup>°</sup>					
Year-to-date	March 2023	March 2022	March 2021	March 2020	March 2018	March 2016	March 2013
Sales Activity	6	-33.3%		50.0%	500.0%	_	_
Dollar Volume	\$11,150,000	-23.0%	_	171.7%	1,004.0%	_	—
New Listings	14	27.3%	250.0%	180.0%	40.0%		_
Active Listings <sup>⁴</sup>	9	550.0%	271.4%	136.4%	136.4%	_	—
Sales to New Listings Ratio $^{5}$	42.9	81.8	_	80.0	10.0	_	—
Months of Inventory	4.3	0.4	—	2.8	11.0	—	—
Average Price	\$1,858,333	15.5%	—	81.1%	84.0%	—	—
Median Price	\$1,855,000	37.4%	—	78.5%	83.7%	—	—
Sale to List Price Ratio <sup>7</sup>	95.3	110.6		96.5	91.9		_
Median Days on Market	44.5	6.0		80.0	24.0		

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings a moth end / monthly sales; compared to levels from previous periods.
 <sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
 <sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

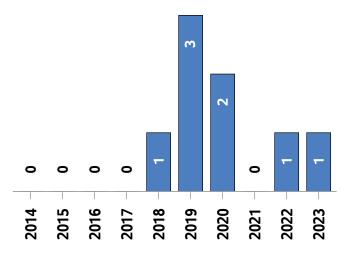
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

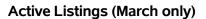


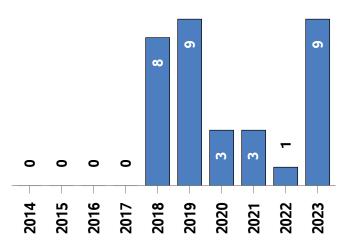
#### Snow Valley MLS® Residential Market Activity



#### Sales Activity (March only)



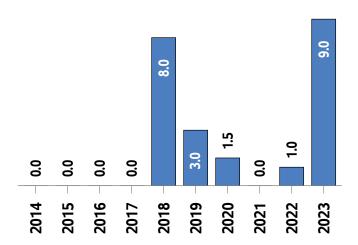




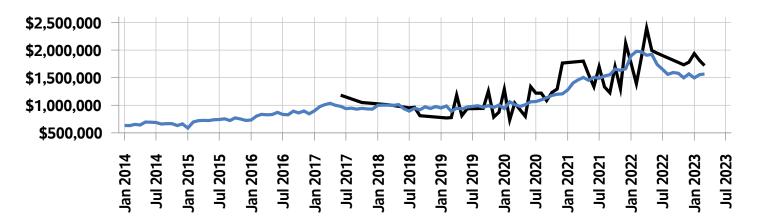
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Months of Inventory (March only)

New Listings (March only)



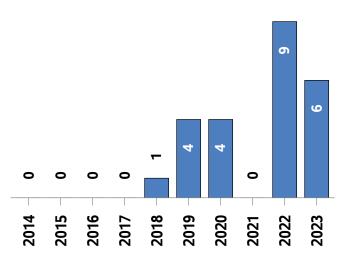
MLS® HPI Composite Benchmark Price and Average Price



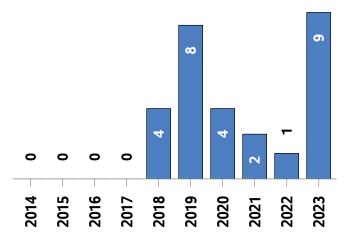




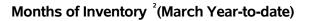
Sales Activity (March Year-to-date)

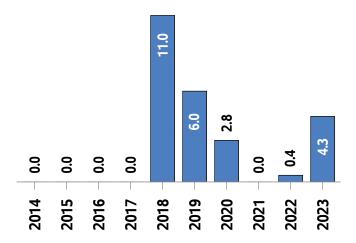


Active Listings <sup>1</sup>(March Year-to-date)



New Listings (March Year-to-date)





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





	MLS <sup>®</sup> Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	March 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$1,566,400	0.7	-0.1	-1.7	-20.5	54.8	56.2		
Single Family	\$1,566,400	0.7	-0.1	-1.7	-20.5	54.8	56.2		
One Storey	\$1,627,000	-0.3	-1.1	-1.6	-20.6	51.0	54.6		
Two Storey	\$1,286,700	3.6	4.7	-4.1	-21.1	56.3	51.0		



MLS<sup>®</sup> HPI Benchmark Price



## Snow Valley MLS® HPI Benchmark Descriptions



# Composite 🏦 🏦 🖡

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	2080
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Single Family 🏦 🇌

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	2080
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21272
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## Snow Valley MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
<b>Basement Finish</b>	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	1906
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21330
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
<b>Basement Finish</b>	Totally finished
Bedrooms	5
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	2442
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21112
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers