## **Simcoe County Monthly Residential Report**

#### March 2023

#### In this report find:

- Year-Over-Year (March 2023 vs. March 2022)
  Month-Over-Month (March 2023 vs. February 2023)
  Year-to-Date & Q1 2023 (March YTD 2023 vs. March YTD 2022)
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The March 2023 sales information is in, and residential property sales recorded through the MLS® System for the Barrie and District Association of REALTORS® (BDAR) region showed an overall year-over-year decrease in the number of units sold, new listings, and average sale price and an increase in months of inventory.

573 units were sold this month in Simcoe County, that's 30.5% less than the same time last year. The average price of residential units sold was \$788,907 which was 19.4% less than the monthly average sale price peak experienced in March 2022.

195 residential units were sold during March 2023 within Barrie. This was 27.8% less than the number of units sold during March 2022. This decline was more than that of total Simcoe County (-30.5%).

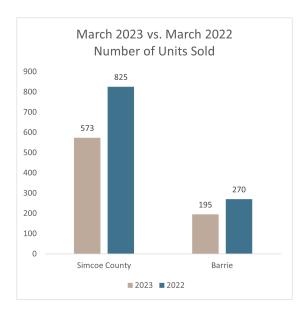
The average price of residential Barrie units sold during March 2023 was \$725,965—21.9% less than the average price of units sold during March 2022. Sales in Barrie accounted for 34.0% of residential sales in Simcoe County last month.

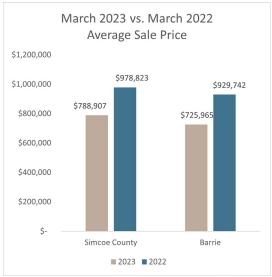
Overall inventory of homes remains well above this time last year with 2.6 months of inventory in Simcoe County and 1.5 months of inventory in the City of Barrie.

	Ç	Simcoe Count	y
	2023	2022	% Change
Sales	573	825	-30.5%
Average Sale Price	\$788,907	\$978,823	-19.4%
New Listings	1207	1533	-21.3%
Months of Inventory	2.6	0.8	229.4%
Average SP/LP	97.9%	115.3%	-15.1%
Average DOM	30	9	233.3%

Barrie									
2023	2022	%Change							
195	270	-27.8%							
\$725,965	\$929,742	-21.9%							
351	566	-38.0%							
1.5	0.5	205.6%							
99.3%	119.7%	-17.0%							
24	7	242.9%							







	# of Sales	%change	Average Price	%change	New Listings	%change	Active Listings <sup>1</sup>	Months of Inventory	Average SP/LP	Average DOM	% of Total Simcoe Sales
Simcoe County	573	-30.5%	\$788,907	-19.4%	1207	-21.3%	1510	2.6	97.9%	30	100.0%
Detached	404	-36.3%	\$885,094	-16.4%	917	-25.7%	1082	2.7	97.6%	29	
Semi-Detached	25	-3.8%	\$623,516	-23.0%	28	-17.6%	29	1.2	102.0%	20	
Townhouse	63	-22.2%	\$636,148	-18.1%	98	-30.0%	133	2.1	99.5%	24	
Condo/Apartment	60	-16.7%	\$521,313	-20.2%	137	33.0%	203	3.4	97.1%	42	
Barrie	195	-27.8%	\$725,965	-21.9%	351	-38.0%	298	1.5	99.3%	24	34.0%
Detached	121	-32.8%	\$813,674	-21.4%	225	-45.7%	170	1.4	98.7%	21	
Semi-Detached	12	9.1%	\$618,917	-24.8%	13	-31.6%	11	0.9	104.2%	18	
Townhouse	26	-23.5%	\$654,915	-16.9%	35	-47.0%	25	1.0	102.1%	17	
Condo/Apartment	36	-20.0%	\$518,164	-19.4%	78	16.4%	92	2.6	97.7%	44	
Collingwood	23	-56.6%	\$737,491	-28.1%	84	15.1%	156	6.8	95.9%	33	4.0%
Detached	13	-48.0%	\$895,954	-31.8%	48	23.1%	74	5.7	94.8%	33	
Semi-Detached	0	-	-	-	3	-	5	-	-	-	
Townhouse	6	-40.0%	\$556,667	-35.1%	14	7.7%	29	4.8	98.0%	39	
Condo/Apartment	4	-66.7%	\$493,725	-26.0%	19	18.8%	48	12.0	96.5%	24	
Essa	22	-48.8%	\$690,850	-33.7%	52	-38.1%	62	2.8	98.1%	22	3.8%
Detached	13	-65.8%	\$834,138	-22.5%	47	-33.8%	53	4.1	97.3%	22	
Semi-Detached	0	-	-	-	0	-	1	-	-	-	
Townhouse	5	0.0%	\$646,000	-17.5%	4	-60.0%	5	1.0	100.2%	24	
Condo/Apartment	0	-	-	-	0	-	0	-	-	-	

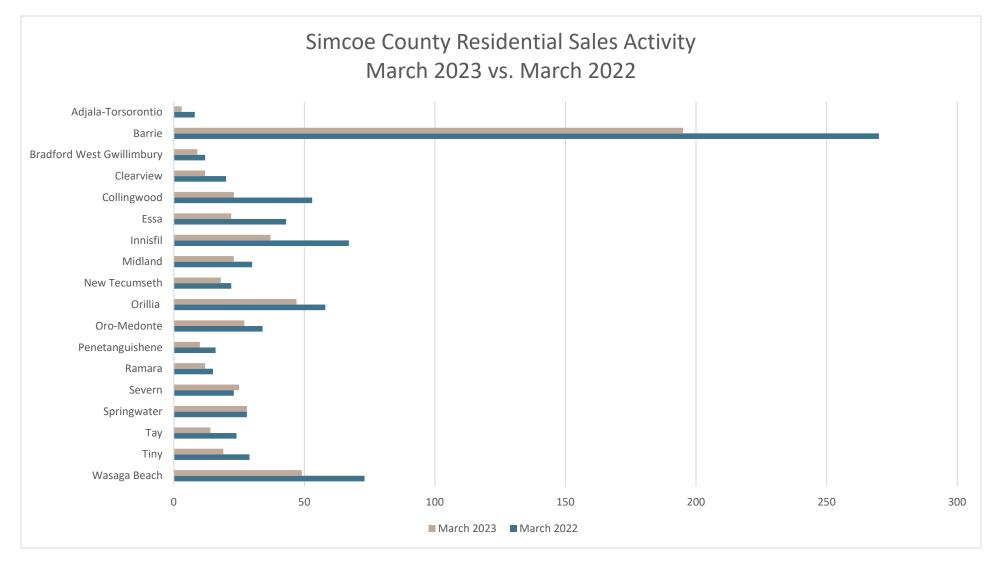
<sup>&</sup>lt;sup>1</sup>Active listings as of April 5, 2023

	# of Sales	%change	Average Price	%change	New Listings	%change	Active Listings <sup>1</sup>	Months of Inventory	Average SP/LP	Average DOM	% of Total Simcoe Sales
Innisfil	37	-44.8%	\$825,749	-23.3%	72	-40.0%	92	2.5	97.5%	35	6.5%
Detached	29	-45.3%	\$892,862	-24.9%	54	-46.5%	37	1.3	97.6%	38	
Semi-Detached	0	-	-	-	0	-	12	-	-	-	
Townhouse	3	-25.0%	\$700,667	-15.5%	2	-71.4%	3	1.0	97.0%	15	
Condo/Apartment	2	0.0%	\$614,000	-35.2%	6	200.0%	0	0.0	96.9%	27	
Midland	23	-23.3%	\$646,752	-4.2%	41	-14.6%	56	2.4	96.6%	39	4.0%
Detached	13	-53.6%	\$694,384	1.7%	26	-35.0%	37	2.8	95.1%	48	
Semi-Detached	4	-	\$586,950	-	4	-	1	0.3	98.6%	26	
Townhouse	1	0.0%	\$485,000	-42.3%	5	150.0%	12	12.0	97.0%	17	
Condo/Apartment	4	-	\$681,375	-	5	25.0%	3	0.8	99.1%	21	
Orillia	47	-19.0%	\$665,461	-17.6%	69	-33.0%	83	1.8	96.6%	25	8.2%
Detached	37	-11.9%	\$696,694	-17.9%	52	-30.7%	52	1.4	97.2%	22	
Semi-Detached	2	100.0%	\$577,500	0.4%	1	-	1	0.5	97.0%	27	
Townhouse	2	-77.8%	\$575,000	-19.1%	6	-68.4%	9	4.5	96.7%	32	
Condo/Apartment	6	0.0%	\$532,333	-24.6%	10	11.1%	21	3.5	92.3%	41	
Wasaga Beach	49	-32.9%	\$724,514	-15.3%	114	-5.8%	194	4.0	96.7%	40	8.6%
Detached	31	-42.6%	\$835,574	-12.0%	78	-17.9%	114	3.7	96.5%	32	
Semi-Detached	2	0.0%	\$619,000	0.7%	2	100.0%	4	2.0	97.9%	21	
Townhouse	10	-9.1%	\$600,150	-3.4%	17	41.7%	31	3.1	96.6%	35	
Condo/Apartment	0	-	-	-	6	-	10	-	-	-	

<sup>&</sup>lt;sup>1</sup>Active listings as of April 5, 2023

	# of Sales	%change	Average Price	%change	New Listings	%change	Active Listing <sup>1</sup>	Months of Inventory	Average SP/LP	Average DOM	% of Total Simcoe Sales
Adjala- Tosorontio	3	-62.5%	\$878,333	-31.5%	3	-70.0%	9	3.0	96.1%	43	0.5%
Bradford West Gwillimbury	9	-25.0%	\$1,083,667	1.1%	8	-72.4%	11	1.2	101.2%	24	1.6%
Clearview	12	-40.0%	\$1,042,559	1.8%	42	5.0%	58	4.8	96.2%	31	2.1%
New Tecumseth	18	-18.2%	\$788,667	-31.9%	32	6.7%	33	1.8	97.8%	26	3.1%
Oro-Medonte	27	-20.6%	\$1,068,056	-22.8%	68	23.6%	78	2.9	96.8%	28	4.7%
Penetanguishene	10	-37.5%	\$828,190	22.1%	26	-7.1%	32	3.2	100.2%	18	1.7%
Ramara	12	-20.0%	\$699,942	-28.6%	21	-25.0%	40	3.3	96.9%	34	2.1%
Severn	25	8.7%	\$745,281	-29.6%	52	8.3%	63	2.5	97.3%	37	4.4%
Springwater	28	0.0%	\$1,231,000	-13.9%	62	8.8%	76	2.7	96.2%	36	4.9%
Тау	14	-41.7%	\$735,214	-11.7%	38	-17.4%	55	3.9	97.3%	29	2.4%
Tiny	19	-34.5%	\$953,021	-6.7%	72	53.2%	113	5.9	99.5%	60	3.3%

<sup>&</sup>lt;sup>1</sup>Active listings as of April 5, 2023



## **Month-Over-Month Summary**

The March 2023 sales recorded through the MLS® System for the Barrie and District Association of REALTORS® (BDAR) showed an increase in the number of units sold, new listings, and average sale price in Simcoe County.

573 residential units were sold in Simcoe County last month—a 54.0% increase from February 2023. During the same time a year ago (March 2022 vs. February 2022), there was an 25.8% increase in the number of units sold.

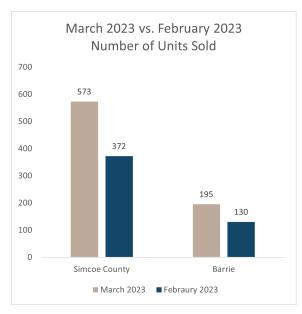
The average price of residential units sold last month in Simcoe County was \$788,907—a 3.5% increase from February 2023. The month-over-month change in average price a year ago was a decrease of 3.2%.

195 units were sold last month within the City of Barrie, which was 50.0% more than the number of units sold the month prior. A year ago, the number of units sold between March and February increased by 4.7%

The average price of units sold within Barrie during March 2023 was \$725,965. This was 0.8% less than the average price during February 2023. In comparison, the average price of units sold between March 2022 and February 2022 decreased by 3.5%.

	8	Simcoe Count	у
	Mar. 2023	Feb. 2023	% Change
Sales	573	372	54.0%
Average Sale Price	\$788,907	\$762,049	3.5%
New Listings	1207	812	48.6%
Months of Inventory	2.6	3.9	-32.4%
Average SP/LP	97.9%	97.4%	0.5%
Average DOM	30	34	-11.8%

Barrie										
Mar. 2023	Feb. 2023	%Change								
195	130	50.0%								
\$725,965	\$732,006	-0.8%								
351	237	48.1%								
1.5	2.4	-36.3%								
99.3%	98.6%	0.7%								
24	25	-4.0%								





	# of Sales	%change	Average Price	%change	New Listings	%change	Active Listings <sup>1</sup>	Months of Inventory	Average SP/LP	Average DOM	% of Total Simcoe Sales
Simcoe County	573	54.0%	\$788,907	3.5%	1207	48.6%	1510	2.6	97.9%	30	100.0%
Detached	404	50.7%	\$885,094	6.0%	917	59.8%	1082	2.7	97.6%	29	
Semi-Detached	25	108.3%	\$623,516	-3.1%	28	12.0%	29	1.2	102.0%	20	
Townhouse	63	50.0%	\$636,148	-5.6%	98	7.7%	133	2.1	99.5%	24	
Condo/Apartment	60	62.2%	\$521,313	-4.2%	137	37.0%	203	3.4	97.1%	42	
Barrie	195	50.0%	\$725,965	-0.8%	351	48.1%	298	1.5	99.3%	24	34.0%
Detached	121	59.2%	\$813,674	-4.3%	225	70.5%	170	1.4	98.7%	21	
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Semi-Detached	0	-	-	-	3	-	5	-	-	-	
Townhouse	6	50.0%	\$556,667	-55.4%	14	-6.7%	29	4.8	98.0%	39	
Condo/Apartment	4	-42.9%	\$493,725	-30.5%	19	11.8%	48	12.0	96.5%	24	
Essa	22	37.5%	\$690,850	-15.8%	52	79.3%	62	2.8	98.1%	22	3.8%
Detached	13	0.0%	\$834,138	-5.3%	47	176.5%	53	4.1	97.3%	22	
Semi-Detached	0	-	-	-	0	-	0	-	-	-	
Townhouse	5	150.0%	\$646,000	15.6%	4	0.0%	12	2.4	100.2%	24	
Condo/Apartment	0	-	-	-	0	-	3	-	-	-	

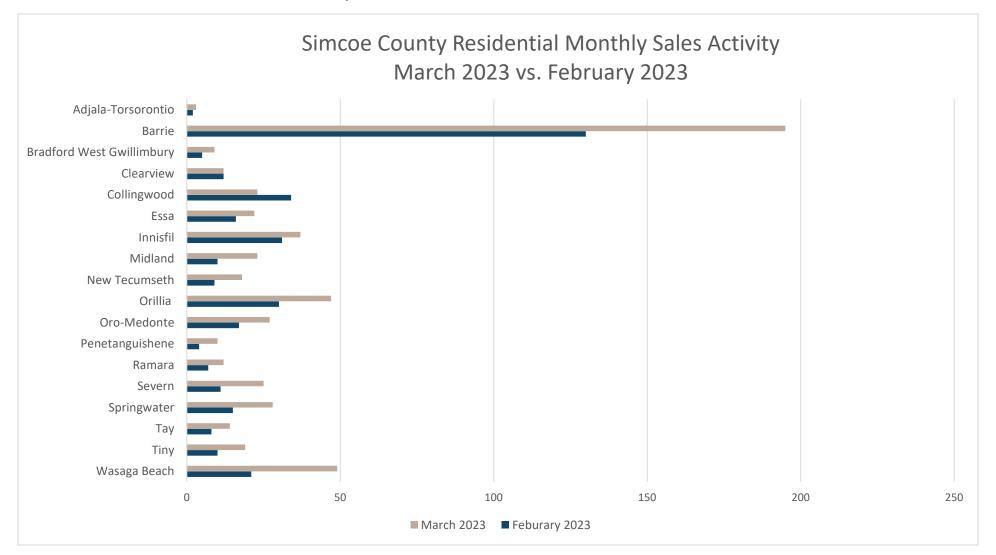
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Innisfil	37	19.4%	\$825,749	8.7%	72	5.9%	92	2.5	97.5%	35	6.5%
Detached	29	26.1%	\$892,862	0.2%	54	-6.9%	37	1.3	97.6%	38	
Semi-Detached	0	-	-	-	0	-	1	-	-	-	
Townhouse	3	200.0%	\$700,667	4.6%	2	-33.3%	12	4.0	97.0%	15	
Condo/Apartment	2	100.0%	\$614,000	-2.8%	6	200.0%	3	1.5	96.9%	27	
Midland	23	130.0%	\$646,752	15.0%	41	32.3%	56	2.4	96.6%	39	4.0%
Detached	13	44.4%	\$694,384	16.3%	26	13.0%	37	2.8	95.1%	48	
Semi-Detached	4	-	\$586,950	-	4	300.0%	1	0.3	98.6%	26	
Townhouse	1	-	\$485,000	-	5	0.0%	12	12.0	97.0%	17	
Condo/Apartment	4	-	\$681,375	-	5	400.0%	3	0.8	99.1%	21	
Orillia	47	56.7%	\$665,461	7.8%	69	56.8%	83	1.8	96.6%	25	8.2%
Detached	37	76.2%	\$696,694	11.4%	52	67.7%	52	1.4	97.2%	22	
Semi-Detached	2	-	\$577,500	-	1	-	1	0.5	97.0%	27	
Townhouse	2	-66.7%	\$575,000	-7.2%	6	100.0%	9	4.5	96.7%	32	
Condo/Apartment	6	100.0%	\$532,333	-4.3%	10	0.0%	21	3.5	92.3%	41	
Wasaga Beach	49	133.3%	\$724,514	3.5%	114	42.5%	194	4.0	96.7%	40	8.6%
Detached	31	93.8%	\$835,574	0.6%	78	50.0%	114	3.7	96.5%	32	
Semi-Detached	2	-	\$619,000	-	2	-33.3%	4	2.0	97.9%	21	
Townhouse	10	900.0%	\$600,150	24.4%	17	6.3%	31	3.1	96.6%	35	
Condo/Apartment	0	-	-	-	6	-	10	-	-	-	

<sup>&</sup>lt;sup>1</sup>Active listings as of April 5, 2023

	# of Sales	%change	Average Price	%change	New Listings	%change	Active Listings <sup>1</sup>	Months of Inventory	Average SP/LP	Average DOM	% of Total Simcoe Sales
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Bradford West Gwillimbury	9	80.0%	\$1,083,667	23.8%	8	-33.3%	11	1.2	101.2%	24	1.6%
Clearview	12	0.0%	\$1,042,559	34.9%	42	82.6%	58	4.8	96.2%	31	2.1%
New Tecumseth	18	100.0%	\$788,667	-19.9%	32	50.0%	33	1.8	97.8%	26	3.1%
Oro-Medonte	27	58.8%	\$1,068,056	2.0%	68	54.5%	78	2.9	96.8%	28	4.7%
Penetanguishene	10	150.0%	\$828,190	64.4%	26	116.7%	32	3.2	100.2%	18	1.7%
Ramara	12	71.4%	\$699,942	20.6%	21	23.5%	40	3.3	96.9%	34	2.1%
Severn	25	127.3%	\$745,281	-5.2%	52	79.3%	63	2.5	97.3%	37	4.4%
Springwater	28	86.7%	\$1,231,000	25.9%	62	34.8%	76	2.7	96.2%	36	4.9%
Тау	14	75.0%	\$735,214	43.2%	38	90.0%	55	3.9	97.3%	29	2.4%
Tiny	19	90.0%	\$953,021	-1.1%	72	132.3%	113	5.9	99.5%	60	3.3%

<sup>&</sup>lt;sup>1</sup>Active listings as of April 5, 2023



## Year-to-Date & Quarter 1 2023 Summary

1,235 residential units were sold in Simcoe County during March 2023 Year-to-Date (YTD) (January 1<sup>st</sup>, 2023 – March 31<sup>st</sup>, 2023). This was 35.3% less than what was sold during the same timeframe last year (January 1<sup>st</sup>, 2022 – March 31<sup>st</sup>, 2022).

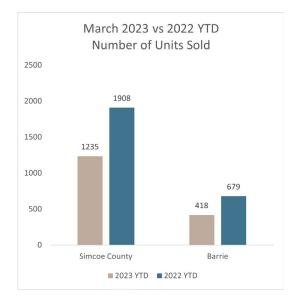
The average price of residential units sold during March 2023 YTD was \$787,523. This was 20.5% less than the average price during the same timeframe a year ago.

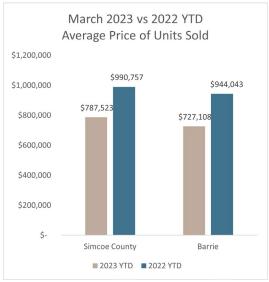
418 units were sold in the City of Barrie during March 2023 YTD. This was a 38.4% decline from the same timeframe last year. This decline was slightly greater than what was seen in the total Simcoe Region (-35.3%).

The average price of units sold within the City of Barrie during March 2023 YTD was \$727,108. This was 23.0% less than the same timeframe last year. This decline was slightly more than what was seen in the total Simcoe Region (-20.5%).

	Simcoe County						
	2023 YTD	2022 YTD	% Change				
Sales	1235	1908	-35.3%				
Average Sale Price	\$787,523	\$990,757	-20.5%				
New Listings	2798	3048	-8.2%				

Barrie								
2023 YTD	2022 YTD	%Change						
418	679	-38.4%						
\$727,108	\$944,043	-23.0%						
799	1104	-27.6%						

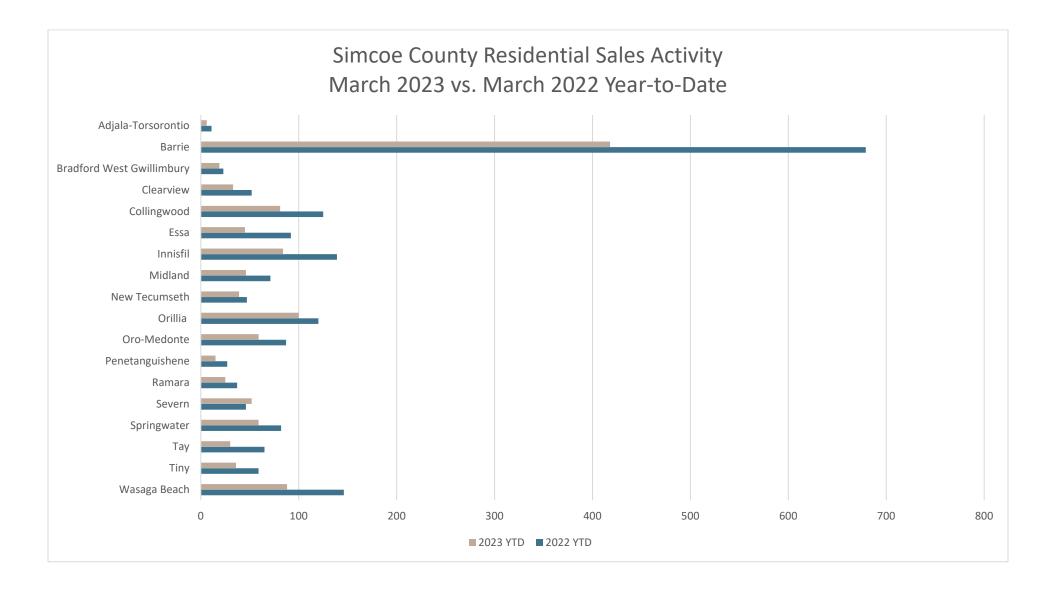




	# of Sales YTD	%change	Average Price YTD	%change	New Listings YTD	%change	% of Total Simcoe Sales
Simcoe County	1235	-35.3%	\$787,523	-20.5%	2798	-8.2%	100.0%
Detached	887	-38.5%	\$875,922	-19.0%	2030	-15.2%	
Semi-Detached	46	-17.9%	\$626,126	-21.3%	73	2.8%	
Townhouse	139	-31.9%	\$648,884	-18.0%	287	-6.8%	
Condo/Apartment	124	-28.7%	\$517,097	-19.2%	335	43.8%	
Barrie	418	-38.4%	\$727,108	-23.0%	799	-27.6%	33.8%
Detached	255	-42.6%	\$829,794	-22.0%	477	-38.0%	
Semi-Detached	24	4.3%	\$619,333	-22.9%	33	3.1%	
Townhouse	62	-38.0%	\$633,482	-20.5%	102	-33.3%	
Condo/Apartment	77	-31.3%	\$496,025	-20.9%	187	24.7%	
Collingwood	81	-35.2%	\$807,390	-21.5%	216	27.8%	6.6%
Detached	51	-16.4%	\$859,653	-33.3%	107	18.9%	
Semi-Detached	2	-84.6%	\$784,500	-7.1%	9	-25.0%	
Townhouse	15	-31.8%	\$800,527	-6.0%	47	67.9%	
Condo/Apartment	13	-55.2%	\$613,800	-12.1%	53	35.9%	
Essa	45	-51.1%	\$758,019	-26.2%	100	-41.2%	3.6%
Detached	33	-57.7%	\$850,863	-20.4%	81	-43.8%	
Semi-Detached	1	0.0%	\$560,000	-34.1%	2	-50.0%	
Townhouse	7	-41.7%	\$621,071	-24.9%	10	-52.4%	
Condo/Apartment	0	-	-	-	0	-	

	# of Sales YTD	%change	Average Price YTD	%change	New Listings YTD	%change	% of Total Simcoe Sales
Innisfil	84	-39.6%	\$782,645	-28.9%	203	-11.7%	6.8%
Detached	64	-42.3%	\$880,555	-27.3%	159	-17.6%	
Semi-Detached	0	-	-	-	0	-	
Townhouse	4	-55.6%	\$693,000	-28.6%	9	-30.8%	
Condo/Apartment	4	0.0%	\$608,750	-29.4%	12	140.0%	
Midland	46	-35.2%	\$598,209	-13.3%	103	4.0%	3.7%
Detached	33	-41.1%	\$620,888	-12.5%	70	-11.4%	
Semi-Detached	5	66.7%	\$557,560	3.6%	7	133.3%	
Townhouse	2	-75.0%	\$487,500	-33.4%	15	50.0%	
Condo/Apartment	4	100.0%	\$681,375	21.7%	7	40.0%	
Orillia	100	-16.7%	\$644,612	-18.7%	181	-5.7%	8.1%
Detached	71	-14.5%	\$676,577	-19.2%	121	-9.7%	
Semi-Detached	2	-33.3%	\$577,500	-12.4%	3	-25.0%	
Townhouse	15	-28.6%	\$611,300	-17.1%	22	-38.9%	
Condo/Apartment	12	0.0%	\$508,313	-21.5%	35	105.9%	
Wasaga Beach	88	-39.7%	\$725,102	-15.3%	265	16.7%	7.1%
Detached	63	-42.7%	\$818,700	-12.9%	178	2.3%	
Semi-Detached	3	-25.0%	\$619,000	-8.3%	6	20.0%	
Townhouse	12	-36.8%	\$591,583	-9.1%	45	60.7%	
Condo/Apartment	1	-90.9%	\$465,000	-15.9%	11	37.5%	

	# of Sales	%change	Average Price	%change	New Listings	%change	% of Total Simcoe Sales
Adjala-Tosorontio	6	-45.5%	\$970,500	-22.0%	19	5.6%	0.5%
Bradford West Gwillimbury	19	-17.4%	\$1,000,079	-10.6%	35	-25.5%	1.5%
Clearview	33	-36.5%	\$1,097,003	3.7%	90	2.3%	2.7%
New Tecumseth	39	-17.0%	\$818,225	-29.3%	85	21.4%	3.2%
Oro-Medonte	59	-32.2%	\$1,075,550	-19.2%	142	6.0%	4.8%
Penetanguishene	15	-44.4%	\$726,460	1.1%	49	6.5%	1.2%
Ramara	25	-32.4%	\$692,868	-30.4%	54	-10.0%	2.0%
Severn	52	13.0%	\$778,366	-29.9%	107	37.2%	4.2%
Springwater	59	-28.0%	\$1,153,737	-19.3%	143	19.2%	4.8%
Тау	30	-53.8%	\$630,420	-30.4%	72	-25.0%	2.4%
Tiny	36	-39.0%	\$987,494	3.7%	135	35.0%	2.9%



## MORTGAGE RATES What you need to know this month

### **Breaking Down Interest Rates – Watch Now**



### How Credit Will Affect Your Clients - Watch Now





Information provided by Mortgage Wellness

## **Glossary of Terms**

#### Number of Sales (# of Sales)

A count of all reported sales in a given time period.

#### **Average Price**

Mean sales price for all reported sales in a given time period.

#### **New Listings**

A count of the properties that have been newly listed on the MLS® system in a given time period.

#### **Active Listings**

A count of the available properties on the MLS® system at a point in time.

### **Months of Inventory**

The number of active listings at the end of a given month, dived by the number of sales of that month.

#### **Average Percent of List Price (Average SP/LP)**

Percentage found when dividing a listing's sales price by its list price, then taking the average for all sales in a time period.

#### **Average Days on Market (Average DOM)**

Average number of days between when a property is listed and when an offer is accepted in a given time period.

#### Percent of Total Simcoe County Sales (% of Total Simcoe Sales)

The number of sales in a municipality, dived by the total number of sales in Simcoe County in a given time period.

**Prime Rate:** The prime rate, also known as the prime lending rate, is the annual interest rate Canada's major banks and financial institutions use to set interest rates for variable loans and lines of credit, including variable-rate mortgages.

**Variable Rate:** A variable rate mortgage is a type of home loan in which the interest rate is not fixed. Instead, interest payments will be adjusted at a level above or below Prime Rate.

#### Disclaimer

The prices reflected in this media release are based on homes sold via the live Barrie and District Association of REALTORS® (BDAR) Matrix™ Multiple Listing Service (MLS®) only. Statistical anomalies in average home prices, including irregularly high and/or substantially low residential sold unit prices have been evaluated and/or removed from the data sets used to calculate final averages in order to illustrate market trends with improved accuracy.

#### The Barrie & District Association of REALTORS®

The Barrie & District Association of REALTORS® cautions that over a period of time the use of average price information can be useful in establishing trends, but it does not indicate actual prices in widely divergent areas or account for price differentials between geographical areas. The prices reflected in this media release are based on homes sold via the live BDAR MLS® system only.

#### Using a Local Professional REALTOR®

"REALTOR®" is a professional designation. A REALTOR® is a licensed real estate professional belonging to local, provincial and national associations. They have completed an intensive real estate program and have the skill set, expertise and experiences that you will need when buying or selling your home. Realtors® have a network of resources available at their fingertips. They understand financing and mortgage rules, insurance and liability coverage, and all the legal details involved in real estate. As a skilled negotiator, your local BDAR Realtor® will help you get the most value when buying or selling a home.

#### About Home Price Index (HPI)

The MLS® Home Price Index (HPI) conducts an analysis based on prices for Benchmark properties tracked by the MLS® Home Price Index (HPI) for the overall market area served by the Barrie & District Association of REALTORS® Inc (BDAR). The MLS® HPI is the most accurate gauge for price levels and trends, which vary by neighbourhood. For more detailed information, please contact your local BDAR REALTOR®. To learn more visit <a href="https://www.crea.ca/housing-market-stats/mls-home-price-index/about-hpi/">https://www.crea.ca/housing-market-stats/mls-home-price-index/about-hpi/</a>

#### About BDAR

The Barrie & District Association of REALTORS® (BDAR) represents over 1,500 REALTORS® in the Barrie and Simcoe County region. BDAR provides its members leadership opportunities, professional development, and other tools and services to help them deliver a high standard of services to their clients. BDAR is community-focused and believes that community prosperity is largely based on shelter and home ownership. The Association has a strong focus on affordable housing and helping first-time buyers understand how to get on the housing ladder. To learn more visit <a href="https://bdar.ca">https://bdar.ca</a>

