



**Barrie and District Residential Market Activity and MLS® Home Price Index Report**July 2023





### **Barrie and District MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	327	17.2%	-35.1%	-53.9%	-3.5%	-39.0%	-33.4%
Dollar Volume	\$274,627,859	20.7%	-33.6%	-39.0%	48.5%	10.3%	71.7%
New Listings	727	-15.1%	21.2%	-4.8%	-7.7%	4.3%	10.7%
Active Listings	958	-23.5%	123.3%	33.2%	-35.9%	27.6%	-34.7%
Sales to New Listings Ratio 1	45.0	32.6	84.0	92.8	43.0	76.9	74.7
Months of Inventory 2	2.9	4.5	0.9	1.0	4.4	1.4	3.0
Average Price	\$839,841	3.0%	2.4%	32.4%	53.9%	80.9%	157.8%
Median Price	\$755,000	-0.7%	-1.5%	26.9%	58.9%	81.1%	160.3%
Sale to List Price Ratio <sup>3</sup>	98.3	97.0	103.3	99.3	97.2	99.7	97.5
Median Days on Market	20.0	18.0	9.0	15.0	24.0	12.0	28.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2,443	-11.4%	-42.0%	-19.0%	7.0%	-33.1%	-18.9%
Dollar Volume	\$2,067,180,031	-23.8%	-38.7%	14.8%	72.9%	30.3%	114.1%
New Listings	4,863	-23.8%	-12.7%	7.2%	-11.8%	0.2%	-2.3%
Active Listings <sup>⁴</sup>	844	14.1%	98.9%	1.1%	-30.6%	14.3%	-38.9%
Sales to New Listings Ratio 5	50.2	43.2	75.6	66.5	41.4	75.3	60.5
Months of Inventory 6	2.4	1.9	0.7	1.9	3.7	1.4	3.2
Average Price	\$846,165	-14.1%	5.6%	41.7%	61.6%	94.9%	164.1%
Median Price	\$770,000	-14.4%	3.4%	39.6%	60.6%	93.0%	163.7%
Sale to List Price Ratio <sup>7</sup>	98.7	107.2	107.1	98.9	97.7	99.4	97.6
Median Days on Market	16.0	8.0	7.0	17.0	22.0	13.0	26.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

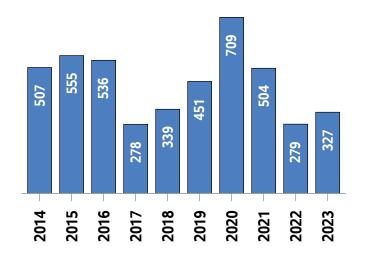
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



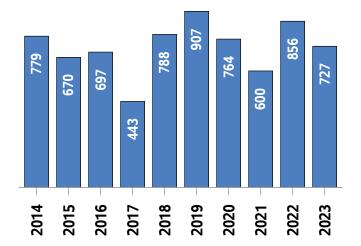
### Barrie and District MLS® Residential Market Activity



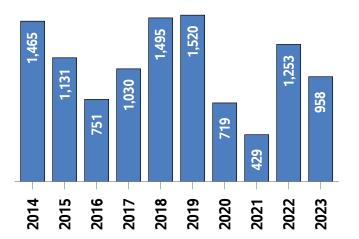




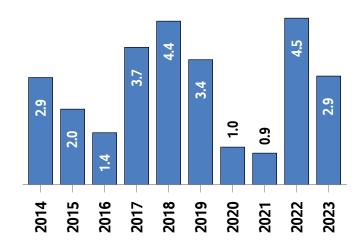
**New Listings (July only)** 



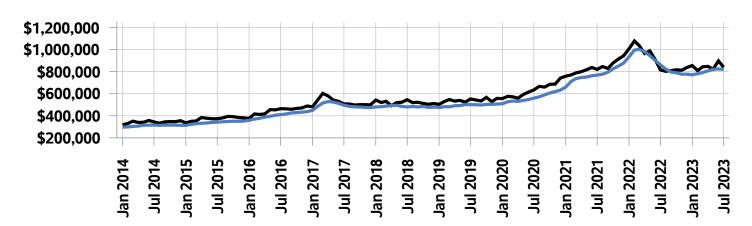
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

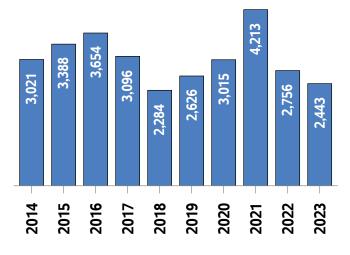




# **Barrie and District**MLS® Residential Market Activity

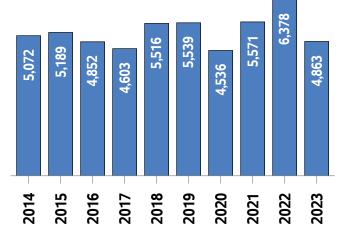




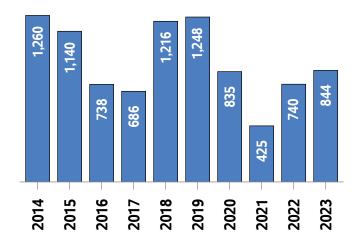


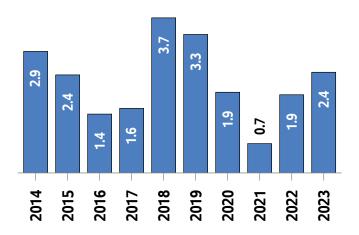
**Active Listings** <sup>1</sup>(July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Barrie and District**MLS® Single Family Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	239	13.3%	-38.6%	-59.6%	-9.8%	-45.4%	-41.7%
Dollar Volume	\$223,497,959	19.2%	-36.2%	-43.7%	39.2%	1.9%	57.6%
New Listings	567	-14.5%	18.1%	-3.9%	-12.5%	-2.4%	0.4%
Active Listings	755	-23.2%	120.1%	38.0%	-39.1%	16.2%	-41.3%
Sales to New Listings Ratio 1	42.2	31.8	81.0	100.2	40.9	75.4	72.6
Months of Inventory 2	3.2	4.7	0.9	0.9	4.7	1.5	3.1
Average Price	\$935,138	5.3%	3.9%	39.3%	54.4%	86.7%	170.4%
Median Price	\$827,900	2.2%	0.4%	31.6%	62.0%	87.3%	167.7%
Sale to List Price Ratio <sup>3</sup>	98.3	96.9	103.7	99.2	97.4	99.7	97.5
Median Days on Market	19.0	17.0	8.0	15.0	22.0	12.0	28.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1,838	-13.5%	-43.6%	-24.7%	4.5%	-37.8%	-26.2%
Dollar Volume	\$1,715,407,455	-24.9%	-39.7%	9.7%	70.9%	23.5%	102.2%
New Listings	3,747	-26.1%	-14.9%	2.3%	-16.0%	-6.5%	-12.1%
Active Listings ⁴	649	10.3%	98.0%	-4.8%	-34.0%	3.4%	-46.2%
Sales to New Listings Ratio 5	49.1	41.9	74.0	66.6	39.4	73.7	58.4
Months of Inventory 6	2.5	1.9	0.7	2.0	3.9	1.5	3.4
Average Price	\$933,301	-13.1%	6.9%	45.6%	63.6%	98.4%	174.1%
Median Price	\$835,000	-14.0%	4.4%	41.8%	62.1%	96.0%	168.9%
Sale to List Price Ratio <sup>7</sup>	98.6	107.3	107.3	98.8	97.7	99.4	97.6
Median Days on Market	15.0	7.0	6.0	17.0	22.0	13.0	26.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

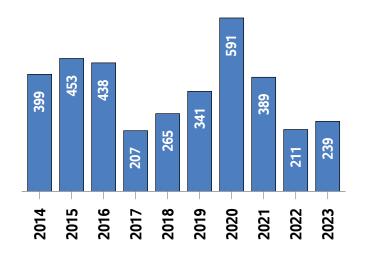
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



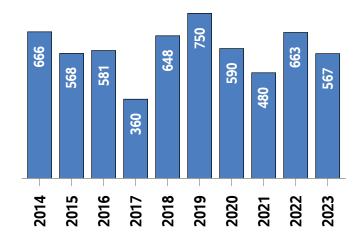
### **Barrie and District**MLS® Single Family Market Activity



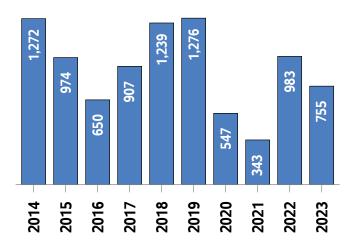




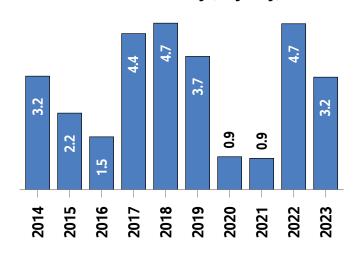
**New Listings (July only)** 



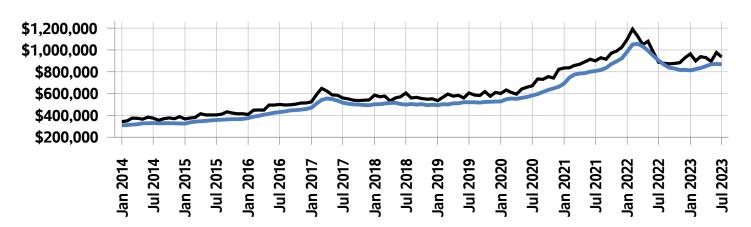
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Single Family Benchmark Price and Average Price

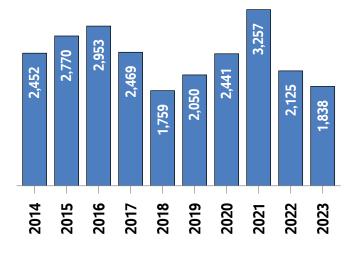




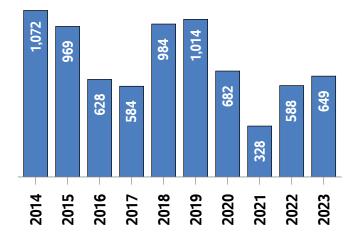
## **Barrie and District**MLS® Single Family Market Activity

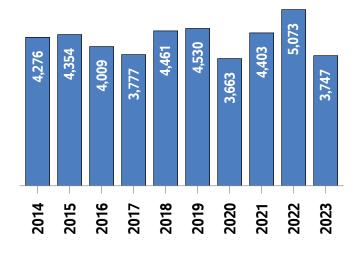




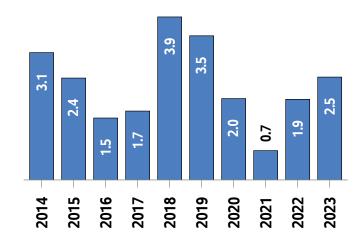


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### Barrie and District MLS® Townhouse Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	34	17.2%	-35.8%	-40.4%	70.0%	-46.9%	-19.0%
Dollar Volume	\$23,141,000	17.3%	-28.9%	-20.0%	196.2%	13.1%	151.7%
New Listings	68	-18.1%	9.7%	-2.9%	-4.2%	-1.4%	28.3%
Active Listings	55	-47.6%	139.1%	34.1%	-53.4%	22.2%	-17.9%
Sales to New Listings Ratio 1	50.0	34.9	85.5	81.4	28.2	92.8	79.2
Months of Inventory <sup>2</sup>	1.6	3.6	0.4	0.7	5.9	0.7	1.6
Average Price	\$680,618	0.1%	10.8%	34.1%	74.2%	112.9%	211.0%
Median Price	\$642,500	-2.3%	4.0%	35.8%	65.4%	94.7%	194.7%
Sale to List Price Ratio <sup>3</sup>	100.3	98.3	103.9	102.2	98.1	100.2	98.3
Median Days on Market	13.5	17.0	7.0	9.0	20.5	11.0	16.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	260	-9.1%	-43.0%	-5.5%	-3.7%	-39.5%	-13.6%
Dollar Volume	\$177,316,751	-19.2%	-36.7%	41.3%	60.9%	33.1%	159.1%
New Listings	422	-33.9%	-24.9%	17.2%	-14.7%	-15.8%	8.8%
Active Listings ⁴	50	-23.6%	73.6%	27.4%	-44.9%	21.6%	-27.0%
Sales to New Listings Ratio 5	61.6	44.8	81.1	76.4	54.5	85.8	77.6
Months of Inventory 6	1.3	1.6	0.4	1.0	2.3	0.7	1.6
Average Price	\$681,988	-11.1%	11.0%	49.4%	67.0%	120.1%	199.9%
Median Price	\$662,500	-12.3%	7.7%	47.2%	68.4%	110.3%	194.4%
Sale to List Price Ratio <sup>7</sup>	100.8	109.4	109.8	100.5	98.3	100.7	98.2
Median Days on Market	13.0	7.0	6.0	10.0	17.0	9.0	19.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{5}</sup>$  Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

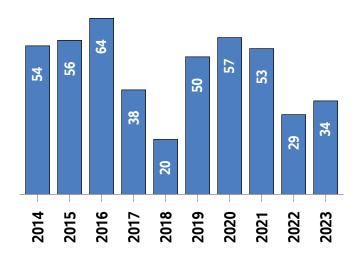
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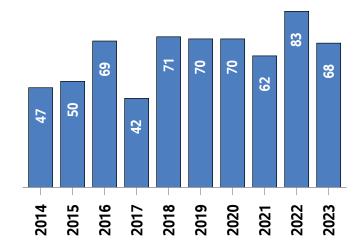
### Barrie and District MLS® Townhouse Market Activity



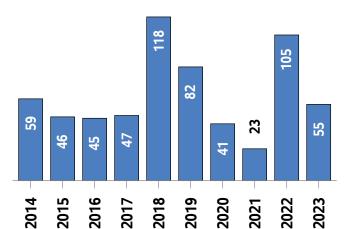




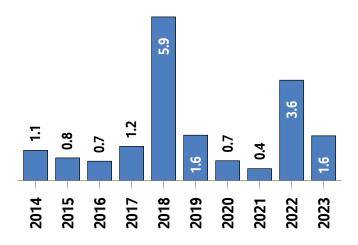
**New Listings (July only)** 



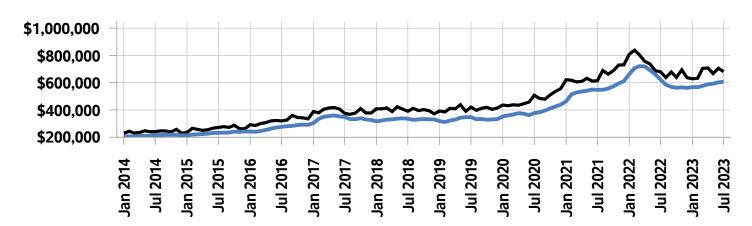
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

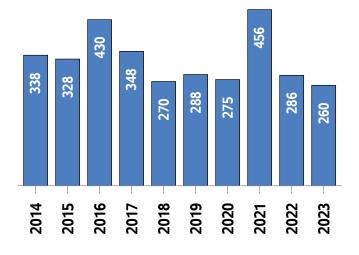




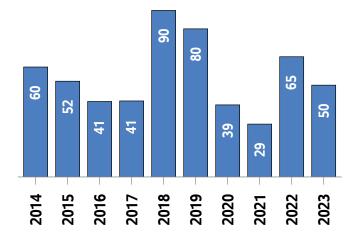
## Barrie and District MLS® Townhouse Market Activity

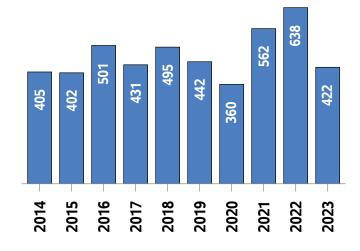




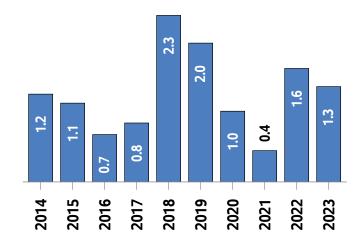


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Barrie and District**MLS® Apartment Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	35	25.0%	-23.9%	-32.7%	-12.5%	34.6%	20.7%
Dollar Volume	\$21,548,900	36.9%	-6.9%	1.2%	53.5%	170.8%	179.4%
New Listings	74	-17.8%	68.2%	-21.3%	39.6%	117.6%	221.7%
Active Listings	124	-5.3%	202.4%	6.0%	31.9%	254.3%	85.1%
Sales to New Listings Ratio 1	47.3	31.1	104.5	55.3	75.5	76.5	126.1
Months of Inventory 2	3.5	4.7	0.9	2.3	2.4	1.3	2.3
Average Price	\$615,683	9.5%	22.4%	50.4%	75.4%	101.2%	131.5%
Median Price	\$538,000	3.0%	8.8%	48.4%	82.4%	116.3%	162.4%
Sale to List Price Ratio <sup>3</sup>	97.8	97.2	99.9	98.5	97.7	100.4	97.4
Median Days on Market	27.0	23.5	15.0	20.0	34.5	16.5	56.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	267	-3.3%	-28.8%	9.4%	42.8%	30.9%	58.0%
Dollar Volume	\$147,509,925	-15.2%	-20.3%	50.0%	114.4%	166.8%	243.5%
New Listings	576	6.5%	30.0%	28.9%	35.5%	132.3%	144.1%
Active Listings ⁴	121	78.6%	153.7%	26.9%	23.2%	154.5%	69.3%
Sales to New Listings Ratio 5	46.4	51.0	84.7	54.6	44.0	82.3	71.6
Months of Inventory 6	3.2	1.7	0.9	2.7	3.7	1.6	3.0
Average Price	\$552,472	-12.3%	11.9%	37.1%	50.1%	103.9%	117.4%
Median Price	\$515,000	-14.9%	9.6%	39.8%	61.4%	115.0%	148.8%
Sale to List Price Ratio <sup>7</sup>	97.7	105.1	102.8	98.4	97.8	98.9	97.4
Median Days on Market	27.0	11.0	13.0	23.0	27.0	20.0	41.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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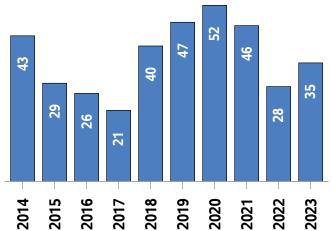
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Barrie and District MLS® Apartment Market Activity



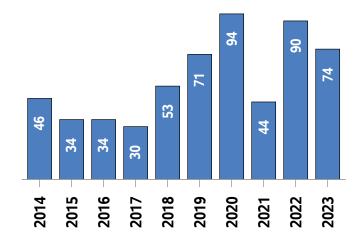




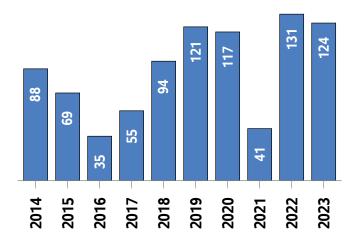
**Active Listings (July only)** 

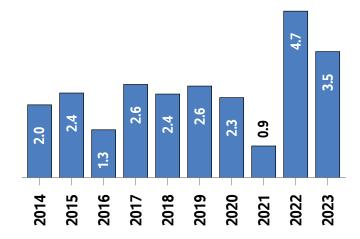




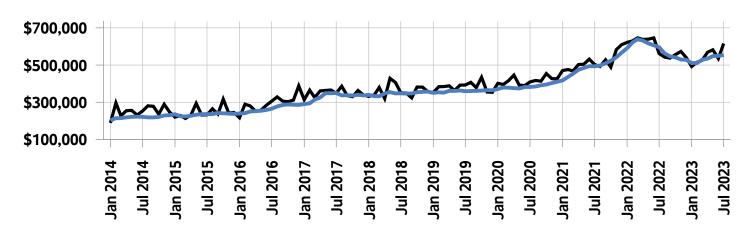


Months of Inventory (July only)





MLS® HPI Apartment Benchmark Price and Average Price

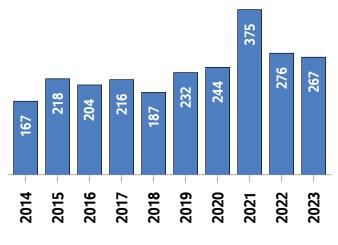




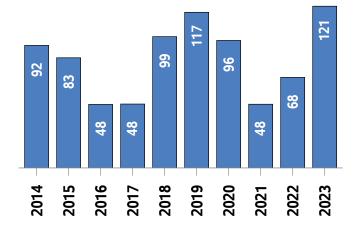
## Barrie and District MLS® Apartment Market Activity

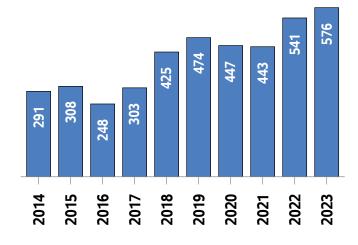




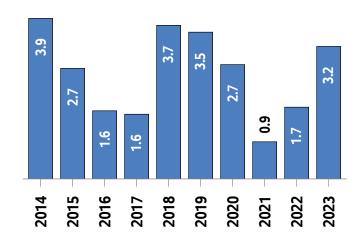


**Active Listings** <sup>1</sup>(July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

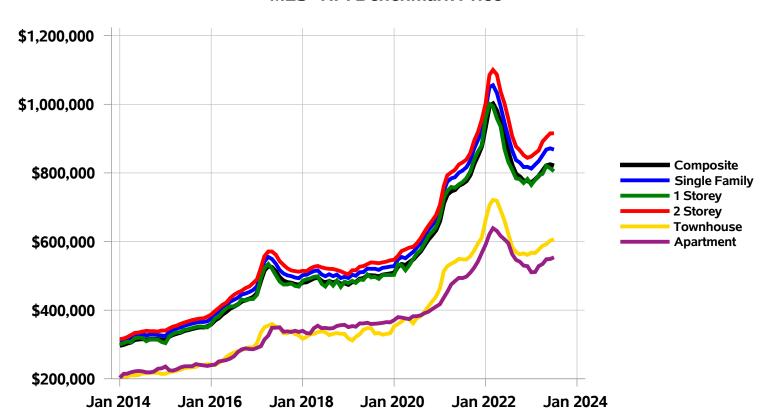


#### **Barrie and District**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$820,900	-0.4	1.8	6.4	-4.8	46.7	71.0	
Single Family	\$867,900	-0.4	1.9	6.8	-4.1	49.0	74.0	
One Storey	\$804,900	-1.1	1.0	5.2	-3.3	42.4	71.7	
Two Storey	\$915,400	0.0	2.7	7.9	-4.4	53.9	75.4	
Townhouse	\$606,600	0.6	3.2	6.9	-2.6	60.9	80.6	
Apartment	\$554,100	0.9	3.7	8.5	-7.0	44.9	59.1	

#### MLS® HPI Benchmark Price





## **Barrie and District**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1390
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1466
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5833
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Barrie and District**MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1301
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7873
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5043
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Barrie and District MLS® HPI Benchmark Descriptions**



#### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1188
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value				
Above Ground Bedrooms	2				
Age Category	0 to 5				
Attached Specification	Row				
Bedrooms	2				
Below Ground Bedrooms	0				
Exterior Walls	Masonry				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	1				
Garage Description	Attached, Single width				
Gross Living Area (Above Ground; in sq. ft.)	987				
Half Bathrooms	0				
Heating	Forced air				
Heating Fuel	Natural Gas				
Number of Fireplaces	0				
Total Number Of Rooms	5				
Wastewater Disposal	Municipal sewers				



### **BARRIE**MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	169	28.0%	-34.7%	-55.6%	-10.6%	-42.5%	-37.6%
Dollar Volume	\$132,257,261	29.1%	-30.2%	-40.1%	46.0%	8.1%	62.6%
New Listings	341	-9.5%	22.7%	-19.8%	-17.2%	-11.4%	3.0%
Active Listings	352	-29.9%	151.4%	18.1%	-47.5%	26.6%	-34.5%
Sales to New Listings Ratio 1	49.6	35.0	93.2	89.6	45.9	76.4	81.9
Months of Inventory 2	2.1	3.8	0.5	0.8	3.5	0.9	2.0
Average Price	\$782,587	0.9%	7.0%	35.1%	63.3%	88.0%	160.7%
Median Price	\$735,000	-0.9%	0.7%	31.3%	59.1%	88.5%	155.9%
Sale to List Price Ratio <sup>3</sup>	99.2	96.6	104.4	100.1	97.4	100.1	97.9
Median Days on Market	17.0	20.0	8.0	13.0	22.0	11.0	23.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1,220	-10.9%	-46.5%	-24.7%	-2.6%	-41.1%	-31.1%
Dollar Volume	\$923,264,535	-23.9%	-44.1%	4.7%	53.4%	11.3%	73.3%
New Listings	2,242	-27.4%	-22.7%	-3.0%	-21.2%	-12.2%	-13.8%
Active Listings ⁴	311	0.4%	83.7%	-1.4%	-43.6%	23.6%	-41.1%
Sales to New Listings Ratio 5	54.4	44.3	78.6	70.1	44.0	81.0	68.0
Months of Inventory 6	1.8	1.6	0.5	1.4	3.1	0.9	2.1
Average Price	\$756,774	-14.6%	4.5%	39.1%	57.4%	88.8%	151.4%
Median Price	\$734,950	-14.5%	3.3%	37.4%	59.3%	90.9%	155.2%
Sale to List Price Ratio <sup>7</sup>	99.2	109.0	108.6	99.4	98.0	100.0	98.0
Median Days on Market	14.0	7.0	6.0	13.0	20.0	11.0	22.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 5}$  Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

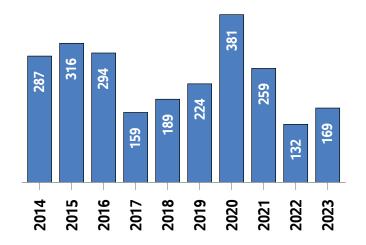
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



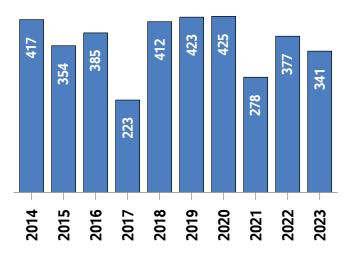
#### **BARRIE**MLS® Residential Market Activity



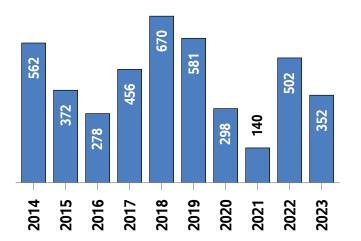




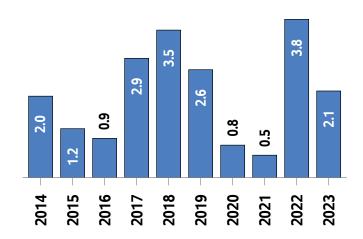
New Listings (July only)



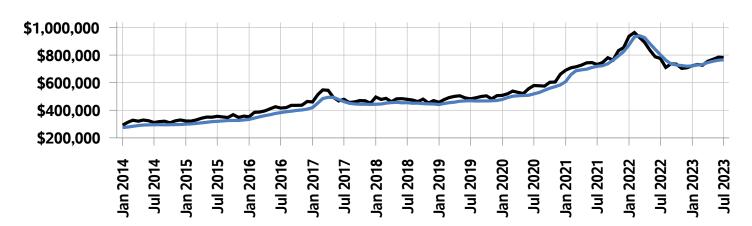
#### **Active Listings (July only)**



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

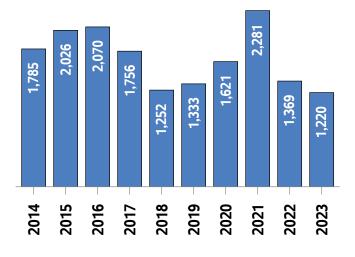




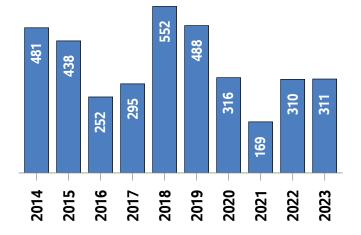
#### **BARRIE**MLS® Residential Market Activity

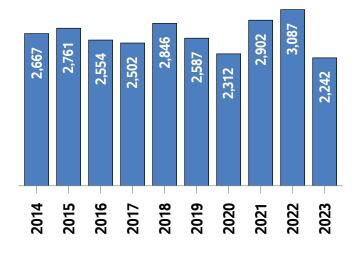




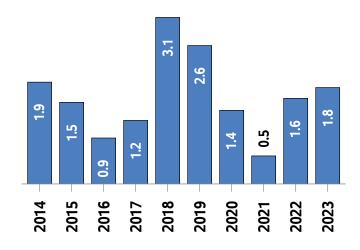


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BARRIE**MLS® Single Family Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	115	19.8%	-36.8%	-61.5%	-16.7%	-49.1%	-46.8%
Dollar Volume	\$98,158,861	19.4%	-33.3%	-46.9%	35.5%	-3.9%	42.4%
New Listings	231	-9.8%	17.3%	-20.6%	-24.8%	-25.5%	-15.7%
Active Listings	216	-34.1%	134.8%	24.9%	-56.7%	-3.1%	-50.8%
Sales to New Listings Ratio 1	49.8	37.5	92.4	102.7	45.0	72.9	78.8
Months of Inventory <sup>2</sup>	1.9	3.4	0.5	0.6	3.6	1.0	2.0
Average Price	\$853,555	-0.3%	5.6%	38.2%	62.6%	88.8%	167.5%
Median Price	\$800,000	-1.5%	0.9%	34.5%	61.6%	88.2%	161.4%
Sale to List Price Ratio <sup>3</sup>	99.6	96.4	105.3	99.9	97.2	100.1	97.8
Median Days on Market	16.0	19.0	7.0	12.0	21.0	11.0	22.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	830	-12.0%	-48.5%	-31.5%	-6.3%	-48.0%	-40.5%
Dollar Volume	\$693,710,409	-25.1%	-46.0%	-2.7%	49.1%	-0.3%	55.3%
New Listings	1,503	-31.7%	-28.8%	-11.2%	-28.9%	-25.2%	-28.7%
Active Listings ⁴	188	-12.4%	63.0%	-14.5%	-53.7%	-2.4%	-55.9%
Sales to New Listings Ratio 5	55.2	42.9	76.4	71.6	41.9	79.4	66.2
Months of Inventory 6	1.6	1.6	0.5	1.3	3.2	0.8	2.1
Average Price	\$835,796	-14.8%	4.9%	42.1%	59.2%	91.6%	161.2%
Median Price	\$800,000	-14.9%	3.9%	41.0%	58.4%	92.7%	158.9%
Sale to List Price Ratio <sup>7</sup>	99.2	109.6	109.1	99.4	97.9	100.0	98.0
Median Days on Market	13.0	7.0	6.0	13.0	19.0	10.0	21.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

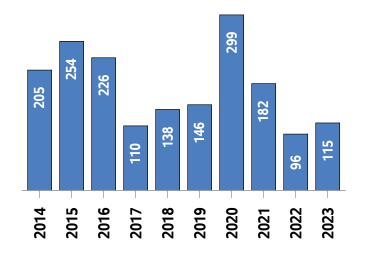
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



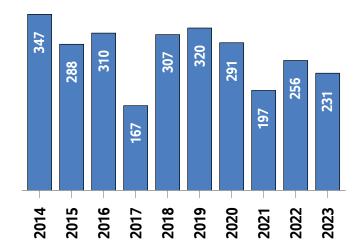
### **BARRIE**MLS® Single Family Market Activity



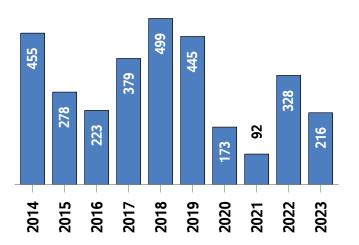




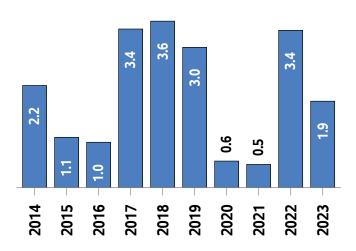
**New Listings (July only)** 



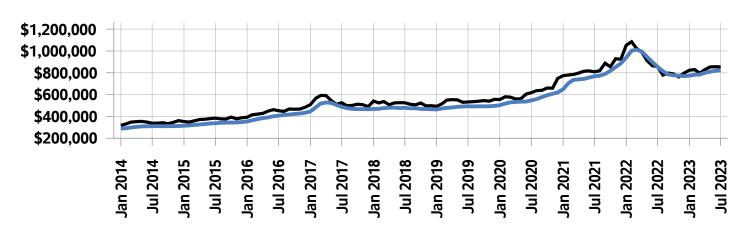
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Single Family Benchmark Price and Average Price

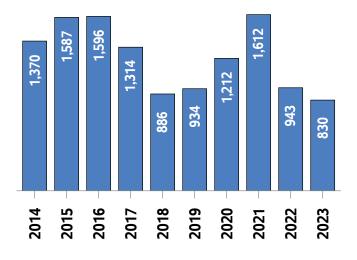




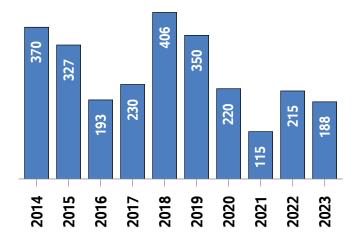
#### **BARRIE**MLS® Single Family Market Activity

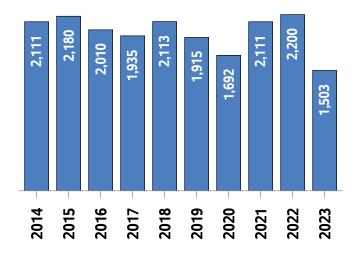




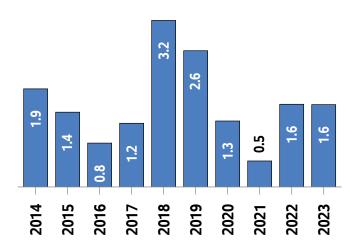


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **BARRIE**MLS® Townhouse Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	26	52.9%	-29.7%	-31.6%	85.7%	-39.5%	-13.3%
Dollar Volume	\$16,522,500	56.1%	-24.9%	-6.6%	228.3%	30.6%	159.6%
New Listings	51	-12.1%	15.9%	-5.6%	-8.9%	15.9%	41.7%
Active Listings	39	-48.0%	143.8%	21.9%	-55.2%	50.0%	-18.8%
Sales to New Listings Ratio 1	51.0	29.3	84.1	70.4	25.0	97.7	83.3
Months of Inventory <sup>2</sup>	1.5	4.4	0.4	0.8	6.2	0.6	1.6
Average Price	\$635,481	2.1%	6.9%	36.5%	76.8%	116.0%	199.5%
Median Price	\$640,000	3.2%	4.9%	36.2%	76.6%	103.8%	205.9%
Sale to List Price Ratio <sup>3</sup>	99.3	97.6	104.2	103.3	98.3	100.0	98.4
Median Days on Market	14.5	17.0	7.0	9.0	24.0	11.0	16.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	175	-9.3%	-46.8%	-11.2%	-11.2%	-39.9%	-21.5%
Dollar Volume	\$113,068,052	-21.3%	-42.1%	32.7%	51.1%	32.3%	129.6%
New Listings	287	-33.4%	-28.4%	12.1%	-18.7%	-14.3%	0.0%
Active Listings ⁴	31	-30.1%	64.6%	18.9%	-50.6%	20.9%	-36.7%
Sales to New Listings Ratio 5	61.0	44.8	82.0	77.0	55.8	86.9	77.7
Months of Inventory 6	1.2	1.6	0.4	0.9	2.2	0.6	1.5
Average Price	\$646,103	-13.2%	8.8%	49.4%	70.1%	120.0%	192.6%
Median Price	\$640,000	-14.7%	4.9%	47.1%	66.2%	107.1%	187.6%
Sale to List Price Ratio <sup>7</sup>	101.2	110.0	111.0	100.8	98.3	100.8	98.2
Median Days on Market	12.0	7.0	6.0	10.0	17.0	9.0	18.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

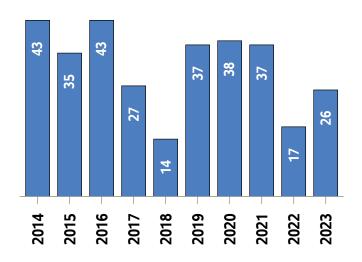
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



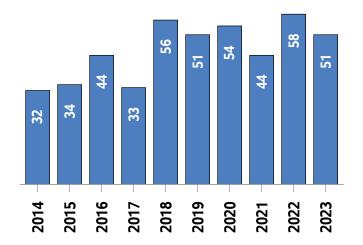
#### **BARRIE**MLS® Townhouse Market Activity



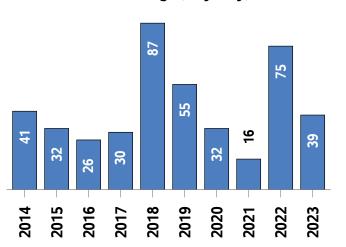




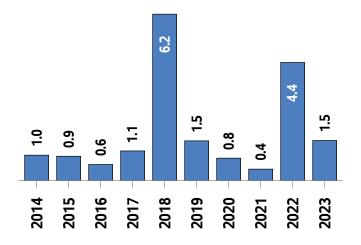
**New Listings (July only)** 



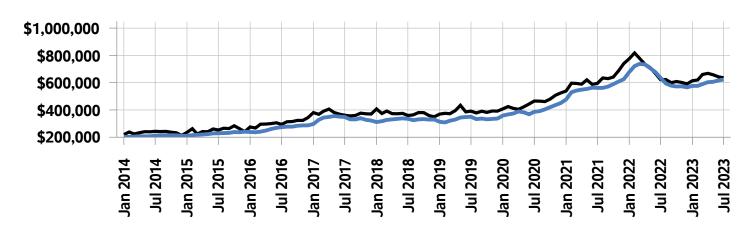
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

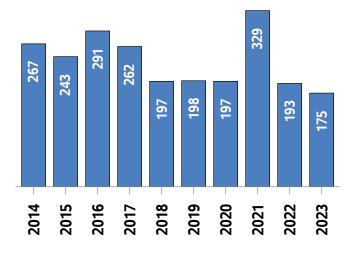




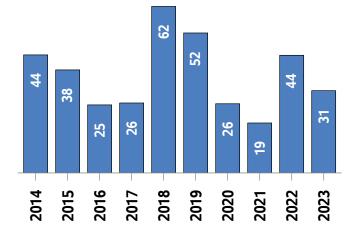
#### **BARRIE**MLS® Townhouse Market Activity

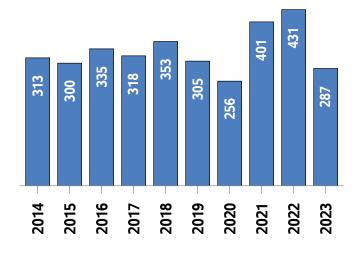




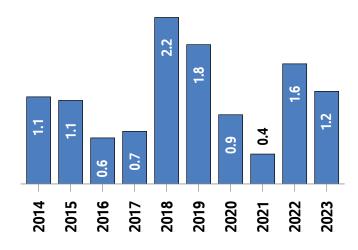


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **BARRIE MLS® Apartment Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	27	42.1%	-25.0%	-37.2%	-27.0%	8.0%	8.0%
Dollar Volume	\$16,770,900	74.0%	-5.3%	-6.5%	27.8%	123.0%	176.8%
New Listings	57	-3.4%	72.7%	-28.8%	16.3%	83.9%	185.0%
Active Listings	95	1.1%	239.3%	3.3%	13.1%	227.6%	102.1%
Sales to New Listings Ratio 1	47.4	32.2	109.1	53.8	75.5	80.6	125.0
Months of Inventory <sup>2</sup>	3.5	4.9	0.8	2.1	2.3	1.2	1.9
Average Price	\$621,144	22.5%	26.2%	48.9%	75.2%	106.5%	156.3%
Median Price	\$524,900	5.5%	9.6%	42.6%	77.9%	114.2%	176.3%
Sale to List Price Ratio <sup>3</sup>	97.6	96.7	100.2	98.4	97.5	100.5	97.4
Median Days on Market	28.0	25.0	15.5	20.0	34.0	15.0	56.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	211	-5.4%	-31.7%	1.0%	25.6%	15.3%	40.7%
Dollar Volume	\$113,176,574	-16.7%	-25.1%	37.6%	84.3%	135.3%	205.7%
New Listings	443	2.1%	26.6%	23.7%	17.2%	112.0%	119.3%
Active Listings 4	91	85.7%	190.9%	31.6%	8.9%	169.9%	71.2%
Sales to New Listings Ratio 5	47.6	51.4	88.3	58.4	44.4	87.6	74.3
Months of Inventory 6	3.0	1.5	0.7	2.3	3.5	1.3	2.5
Average Price	\$536,382	-11.9%	9.8%	36.3%	46.7%	104.0%	117.4%
Median Price	\$499,000	-16.8%	8.5%	36.7%	58.5%	115.6%	148.6%
Sale to List Price Ratio <sup>7</sup>	97.6	105.3	103.4	98.3	97.9	98.8	97.4
Median Days on Market	27.0	11.0	12.0	22.0	27.0	19.0	39.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

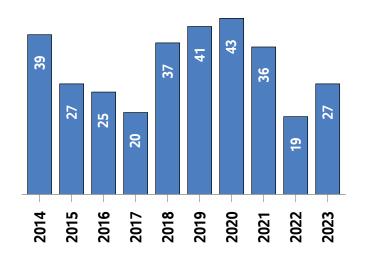
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **BARRIE**MLS® Apartment Market Activity

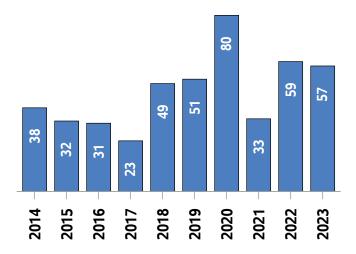




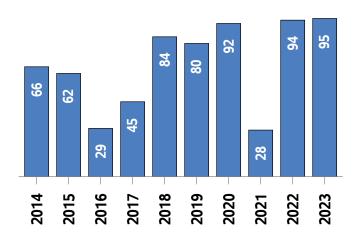


**Active Listings (July only)** 

#### **New Listings (July only)**

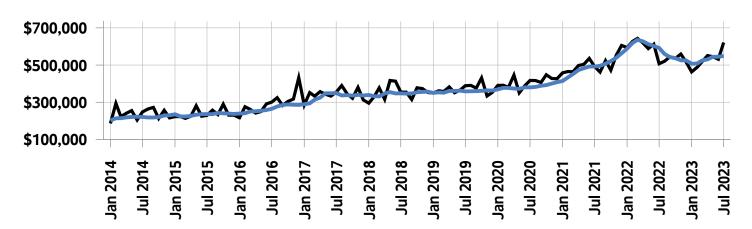


Months of Inventory (July only)





MLS® HPI Apartment Benchmark Price and Average Price

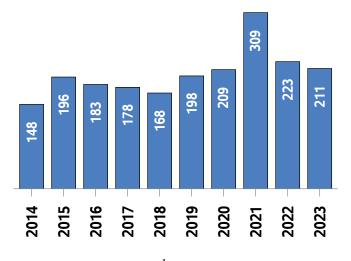




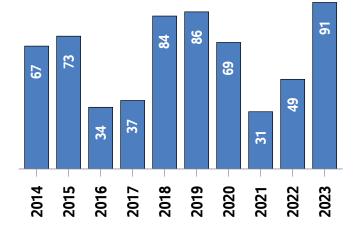
#### **BARRIE**MLS® Apartment Market Activity

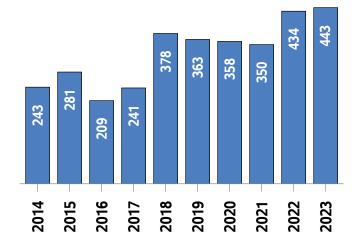




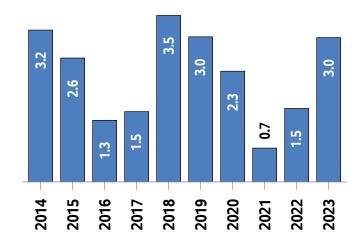


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

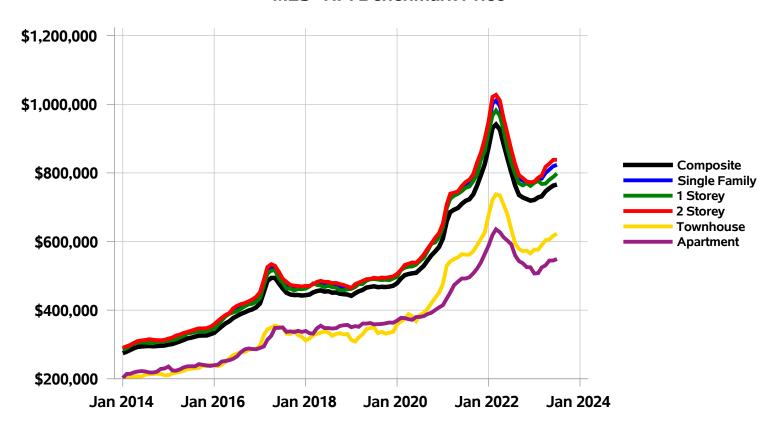


#### **BARRIE**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price											
			percentage change vs.									
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 3 months ago ago 3 years ago 5 years ago									
Composite	\$766,100	0.4	2.7	6.2	-4.5	47.7	68.3					
Single Family	\$823,500	0.5	3.0	6.5	-3.6	50.6	72.1					
One Storey	\$798,300	1.3	3.8	3.6	-3.8	47.0	69.3					
Two Storey	\$838,500	0.1	2.5	8.2	-3.4	52.8	73.7					
Townhouse	\$623,000	1.0	3.2	8.1	-2.0	61.3	85.9					
Apartment	\$549,100	0.8	3.5	8.3	-7.2	44.4	57.8					

#### MLS® HPI Benchmark Price





#### **BARRIE**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1374			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	5087			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



## **BARRIE**MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
Bedrooms	4		
Below Ground Bedrooms	1		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1236		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	5670		
Number of Fireplaces	1		
Total Number Of Rooms	9		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		

#### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1538			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	4530			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



#### **BARRIE MLS® HPI Benchmark Descriptions**



#### Townhouse 萧



Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
Attached Specification	Row		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1180		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Municipal sewers		

### Apartment |

Features	Value		
Above Ground Bedrooms	2		
Age Category	0 to 5		
Attached Specification	Row		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	1		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	995		
Half Bathrooms	0		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	5		
Wastewater Disposal	Municipal sewers		



### Allandale MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	7	0.0%	-36.4%	-72.0%	-22.2%	-12.5%	-36.4%
Dollar Volume	\$5,198,000	8.9%	-33.3%	-63.6%	2.4%	32.8%	54.5%
New Listings	9	-40.0%	-35.7%	-52.6%	-52.6%	-30.8%	-25.0%
Active Listings	9	-57.1%	-30.8%	-25.0%	-67.9%	-18.2%	-52.6%
Sales to New Listings Ratio 1	77.8	46.7	78.6	131.6	47.4	61.5	91.7
Months of Inventory <sup>2</sup>	1.3	3.0	1.2	0.5	3.1	1.4	1.7
Average Price	\$742,571	8.9%	4.8%	29.9%	31.6%	51.7%	142.9%
Median Price	\$710,000	-2.1%	-4.1%	27.6%	47.9%	67.8%	144.8%
Sale to List Price Ratio <sup>3</sup>	102.5	95.7	100.5	99.8	97.7	98.8	97.3
Median Days on Market	11.0	30.0	15.0	16.0	14.0	13.5	24.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	54	12.5%	-43.8%	-34.1%	-6.9%	-28.0%	-10.0%
Dollar Volume	\$38,891,200	-4.6%	-42.7%	-11.2%	31.4%	33.5%	124.9%
New Listings	92	-25.8%	-36.1%	-24.0%	-29.2%	3.4%	12.2%
Active Listings ⁴	12	-12.5%	3.7%	-21.5%	-55.8%	23.5%	-33.9%
Sales to New Listings Ratio 5	58.7	38.7	66.7	67.8	44.6	84.3	73.2
Months of Inventory 6	1.6	2.0	0.8	1.3	3.3	0.9	2.1
Average Price	\$720,207	-15.2%	1.9%	34.8%	41.1%	85.4%	149.8%
Median Price	\$727,500	-13.1%	5.1%	37.7%	47.1%	92.5%	155.8%
Sale to List Price Ratio <sup>7</sup>	98.6	106.3	106.7	99.1	98.1	99.2	96.9
Median Days on Market	14.0	6.0	7.0	16.0	20.5	11.0	25.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

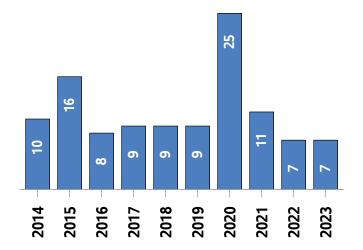
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### Allandale MLS® Residential Market Activity

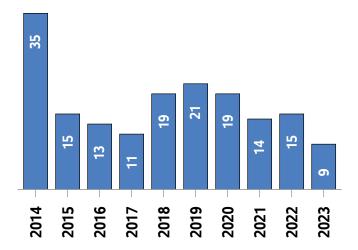


Sales Activity (July only)

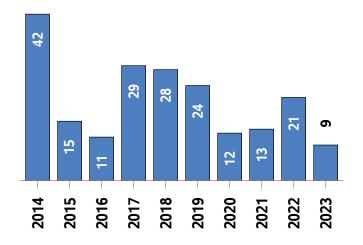


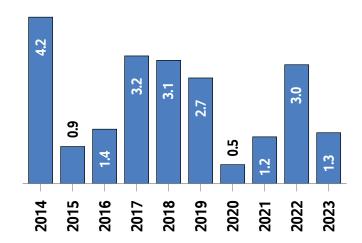
**Active Listings (July only)** 

**New Listings (July only)** 

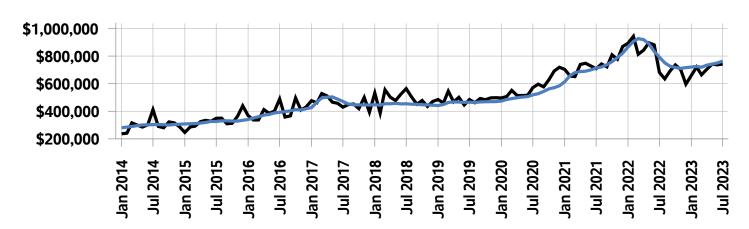


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

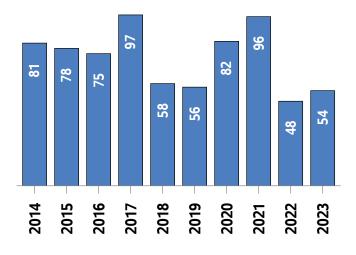




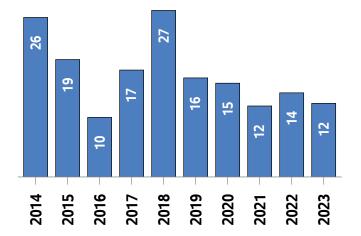
#### Allandale MLS® Residential Market Activity

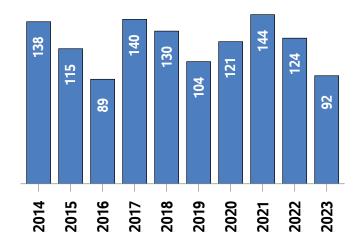




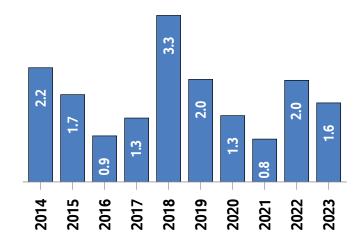


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

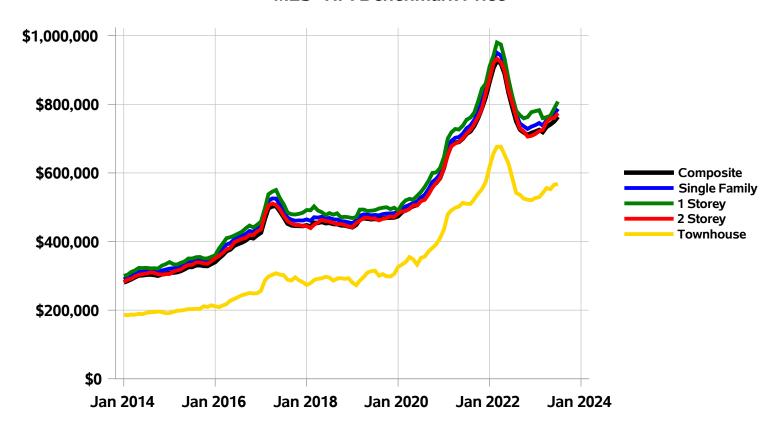


## Allandale MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$763,700	1.8	4.0	6.0	-3.6	47.1	68.0	
Single Family	\$787,000	2.1	4.4	6.5	-3.0	49.0	67.9	
One Storey	\$808,000	2.6	6.0	3.6	-2.0	48.4	67.3	
Two Storey	\$773,800	1.8	3.3	8.5	-3.7	49.5	68.9	
Townhouse	\$567,600	0.3	2.1	7.7	-3.2	61.2	92.3	

#### MLS® HPI Benchmark Price





# **Allandale** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1341
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1368	
Half Bathrooms	1	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	6570	
Number of Fireplaces	1	
Total Number Of Rooms	9	
Type Of Foundation	Basement, Poured concrete	
Type of Property	Detached	
Wastewater Disposal	Municipal sewers	



# Allandale MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1278
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6890
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1460
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6260
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Allandale MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Attached Specification	Row			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1189			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Wastewater Disposal	Municipal sewers			



### Ardagh MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	16	-5.9%	-51.5%	-74.6%	-23.8%	-57.9%	-30.4%
Dollar Volume	\$9,684,900	-26.9%	-60.5%	-72.9%	-13.8%	-37.5%	37.6%
New Listings	42	-37.3%	16.7%	-40.8%	-33.3%	-10.6%	44.8%
Active Listings	43	-47.6%	138.9%	-24.6%	-62.3%	48.3%	-12.2%
Sales to New Listings Ratio 1	38.1	25.4	91.7	88.7	33.3	80.9	79.3
Months of Inventory 2	2.7	4.8	0.5	0.9	5.4	0.8	2.1
Average Price	\$605,306	-22.4%	-18.5%	6.8%	13.2%	48.5%	97.8%
Median Price	\$605,000	-14.2%	-15.0%	6.2%	23.5%	58.6%	105.1%
Sale to List Price Ratio <sup>3</sup>	97.6	96.1	103.1	99.3	97.8	100.2	98.2
Median Days on Market	13.0	23.0	11.0	15.0	21.0	12.5	34.0

		Compared to <sup>6</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	133	-32.1%	-59.1%	-45.3%	-21.3%	-44.4%	-32.5%
Dollar Volume	\$94,277,095	-47.1%	-59.7%	-29.0%	15.6%	-1.5%	47.5%
New Listings	254	-46.5%	-37.9%	-28.7%	-44.1%	-15.1%	-8.0%
Active Listings ⁴	36	-25.4%	78.2%	-31.2%	-63.0%	9.5%	-31.8%
Sales to New Listings Ratio 5	52.4	41.3	79.5	68.3	37.2	79.9	71.4
Months of Inventory 6	1.9	1.7	0.4	1.5	4.0	1.0	1.9
Average Price	\$708,850	-22.1%	-1.6%	29.6%	46.9%	76.9%	118.5%
Median Price	\$664,000	-19.8%	-1.8%	24.8%	45.9%	71.1%	110.8%
Sale to List Price Ratio <sup>7</sup>	98.6	108.6	107.9	98.9	98.0	99.8	98.1
Median Days on Market	15.0	7.0	6.0	17.0	20.0	14.0	22.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

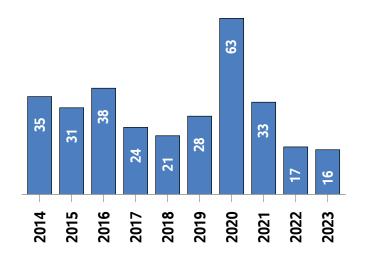
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



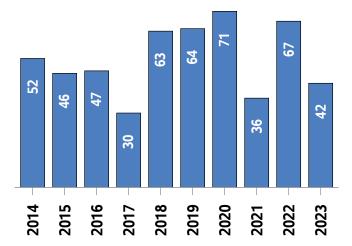
### Ardagh MLS® Residential Market Activity



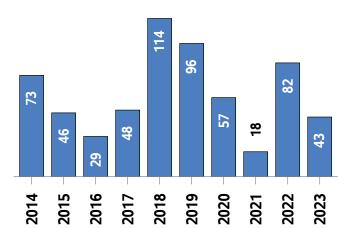




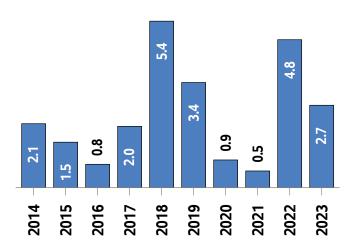
New Listings (July only)



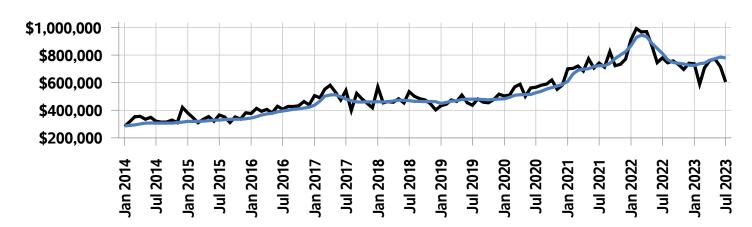
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

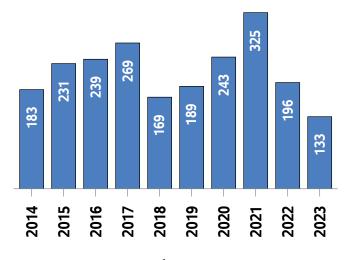




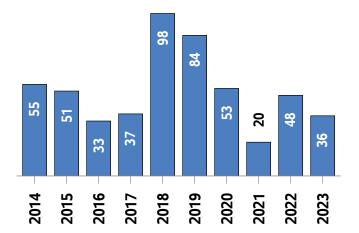
## Ardagh MLS® Residential Market Activity



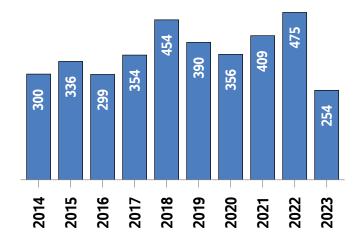




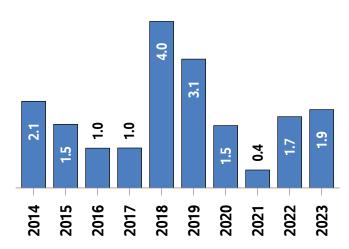
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

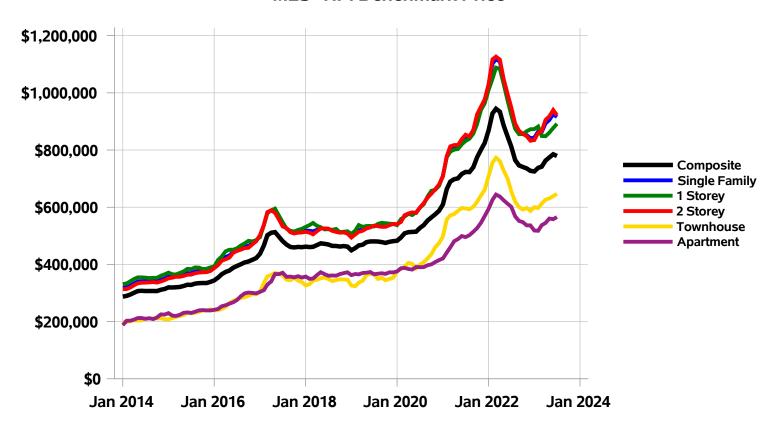


# Ardagh MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$779,300	-0.8	2.1	7.5	-4.1	47.8	65.9	
Single Family	\$915,300	-1.1	2.5	8.6	-3.0	53.0	74.5	
One Storey	\$891,800	1.7	5.1	2.1	-3.4	49.1	70.5	
Two Storey	\$922,000	-1.9	1.8	10.4	-2.9	54.0	75.6	
Townhouse	\$646,600	1.2	3.2	7.7	-1.5	62.0	85.3	
Apartment	\$565,600	1.3	3.8	9.1	-6.0	45.0	57.0	

#### MLS® HPI Benchmark Price





# **Ardagh** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1593
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5287
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Ardagh MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1405
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6438
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1723
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4827
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Ardagh MLS® HPI Benchmark Descriptions



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1193
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1069
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



## City Centre MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	12	71.4%	-25.0%	-50.0%	-7.7%	-29.4%	-42.9%
Dollar Volume	\$8,001,500	105.5%	-22.0%	-31.9%	44.9%	31.7%	43.6%
New Listings	24	0.0%	33.3%	-44.2%	-17.2%	-14.3%	-4.0%
Active Listings	26	-33.3%	23.8%	-35.0%	-39.5%	8.3%	-38.1%
Sales to New Listings Ratio 1	50.0	29.2	88.9	55.8	44.8	60.7	84.0
Months of Inventory 2	2.2	5.6	1.3	1.7	3.3	1.4	2.0
Average Price	\$666,792	19.9%	4.0%	36.2%	56.9%	86.6%	151.4%
Median Price	\$648,750	18.0%	0.5%	30.0%	61.2%	81.7%	159.5%
Sale to List Price Ratio <sup>3</sup>	99.7	96.3	101.5	100.1	98.0	99.0	97.0
Median Days on Market	19.0	22.0	12.5	13.0	33.0	15.0	24.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	103	18.4%	-32.7%	-3.7%	25.6%	-17.6%	-14.2%
Dollar Volume	\$65,383,150	-2.6%	-34.3%	29.0%	91.8%	56.2%	117.5%
New Listings	166	-15.3%	-24.5%	-9.8%	2.5%	1.2%	-8.3%
Active Listings ⁴	24	6.3%	22.5%	-15.9%	-28.7%	20.7%	-46.9%
Sales to New Listings Ratio 5	62.0	44.4	69.5	58.2	50.6	76.2	66.3
Months of Inventory 6	1.6	1.8	0.9	1.9	2.9	1.1	2.7
Average Price	\$634,788	-17.7%	-2.4%	34.0%	52.7%	89.5%	153.4%
Median Price	\$635,000	-22.1%	-3.6%	29.6%	55.1%	89.6%	154.0%
Sale to List Price Ratio <sup>7</sup>	98.2	109.4	107.0	99.1	98.0	99.4	97.1
Median Days on Market	20.0	8.0	9.0	15.0	22.0	14.0	29.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 5}$  Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

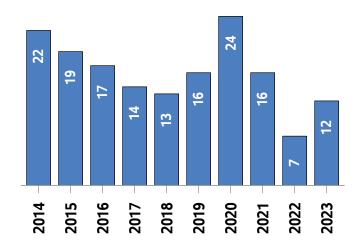
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



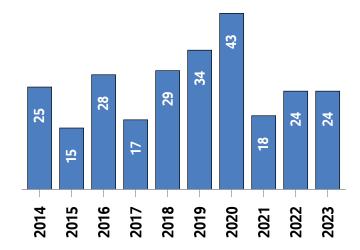
## City Centre MLS® Residential Market Activity





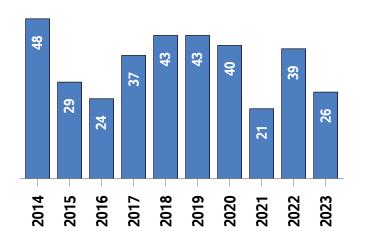


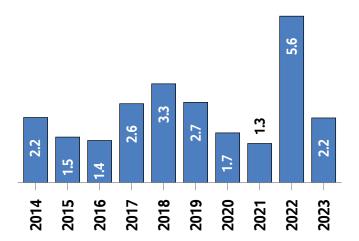
New Listings (July only)



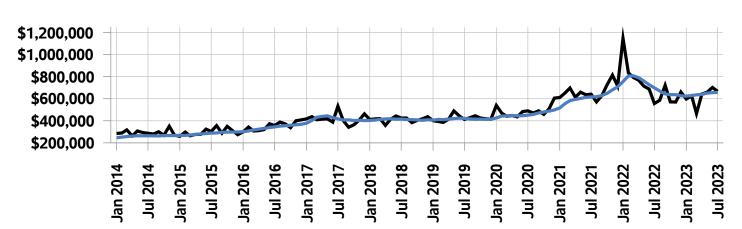
**Active Listings (July only)** 







MLS® HPI Composite Benchmark Price and Average Price

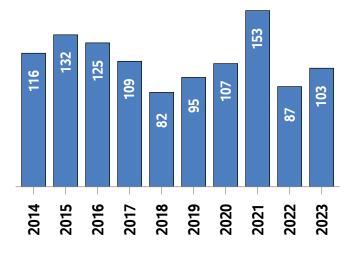




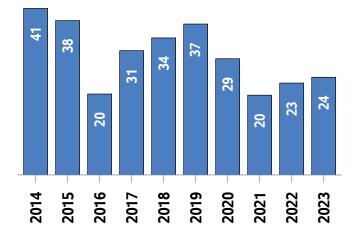
## City Centre MLS® Residential Market Activity



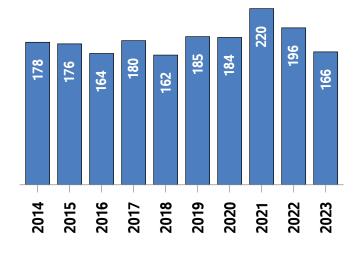




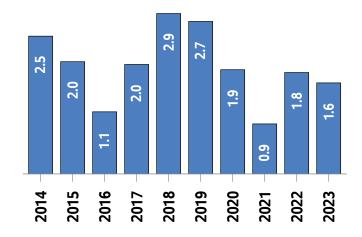
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

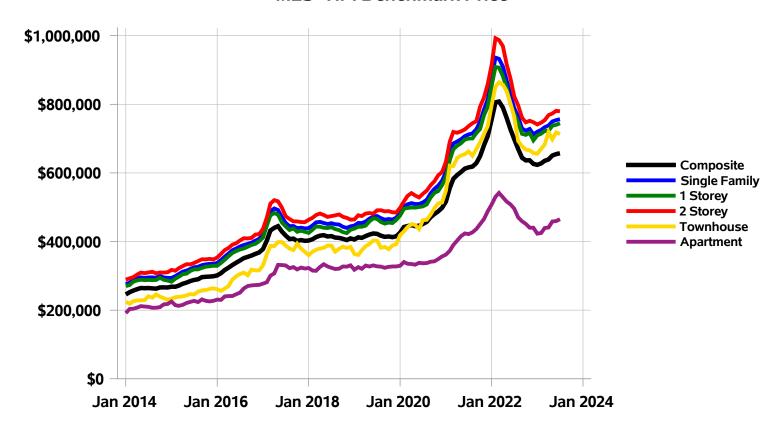


# City Centre MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$657,300	0.4	2.8	5.4	-5.9	45.7	58.1
Single Family	\$756,600	0.3	2.5	5.1	-4.1	47.2	66.9
One Storey	\$744,700	0.6	3.1	5.0	-3.6	48.2	68.5
Two Storey	\$779,600	-0.2	1.4	5.2	-5.3	44.6	64.4
Townhouse	\$713,300	-0.6	-0.9	8.8	-6.5	54.3	83.9
Apartment	\$465,200	1.2	5.5	10.0	-6.2	38.2	43.8

#### MLS® HPI Benchmark Price





# City Centre MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1120
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1204
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6749
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# City Centre MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1145
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6756
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1387
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6620
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# City Centre MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	916
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### **East MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	18	80.0%	-51.4%	-57.1%	-21.7%	-52.6%	-45.5%
Dollar Volume	\$13,313,000	85.0%	-51.1%	-47.7%	22.3%	-12.4%	44.3%
New Listings	52	44.4%	26.8%	30.0%	-1.9%	2.0%	33.3%
Active Listings	48	-11.1%	152.6%	60.0%	-41.5%	-7.7%	-22.6%
Sales to New Listings Ratio 1	34.6	27.8	90.2	105.0	43.4	74.5	84.6
Months of Inventory <sup>2</sup>	2.7	5.4	0.5	0.7	3.6	1.4	1.9
Average Price	\$739,611	2.8%	0.6%	22.0%	56.3%	85.0%	164.6%
Median Price	\$692,500	-7.9%	-2.7%	32.0%	48.0%	79.9%	175.7%
Sale to List Price Ratio <sup>3</sup>	101.7	98.3	104.0	100.0	95.7	99.8	97.6
Median Days on Market	14.0	14.5	9.0	17.0	21.0	11.5	21.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	115	0.0%	-56.6%	-33.1%	-19.6%	-50.6%	-37.5%
Dollar Volume	\$89,022,519	-10.8%	-52.2%	-1.7%	30.9%	2.7%	71.2%
New Listings	225	-15.7%	-35.9%	-5.5%	-26.5%	-29.2%	-16.7%
Active Listings ⁴	29	-3.4%	24.2%	-18.7%	-48.1%	-27.0%	-44.8%
Sales to New Listings Ratio 5	51.1	43.1	75.5	72.3	46.7	73.3	68.1
Months of Inventory 6	1.7	1.8	0.6	1.4	2.7	1.2	2.0
Average Price	\$774,109	-10.8%	10.2%	47.0%	62.7%	108.0%	173.9%
Median Price	\$747,500	-15.1%	6.8%	46.6%	63.2%	104.8%	183.1%
Sale to List Price Ratio 7	99.9	110.1	108.7	99.4	97.6	99.5	97.7
Median Days on Market	13.0	7.0	7.0	15.0	18.0	12.0	16.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

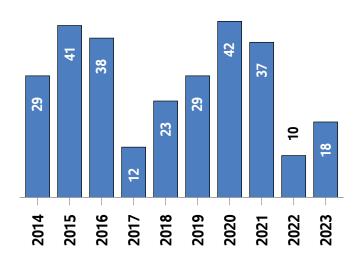
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



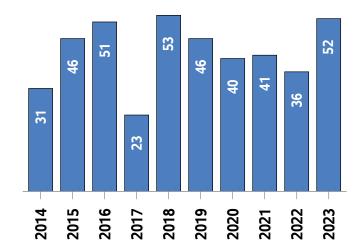
### **East**MLS® Residential Market Activity



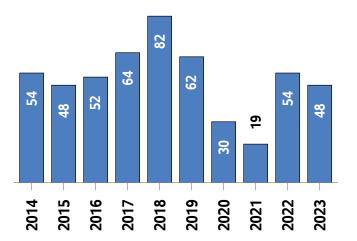




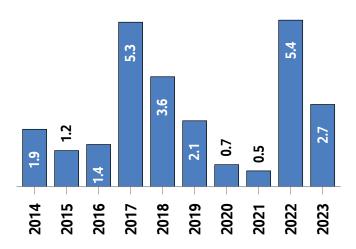
**New Listings (July only)** 



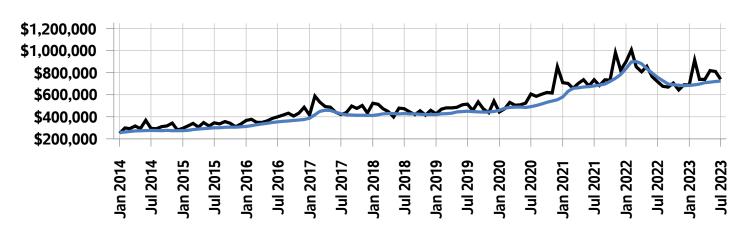
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

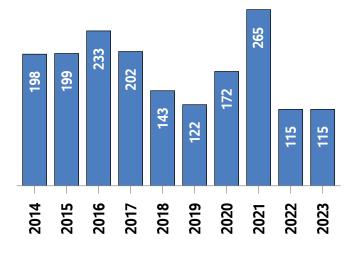




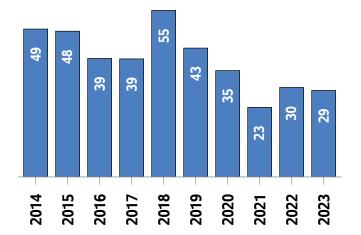
### **East**MLS® Residential Market Activity



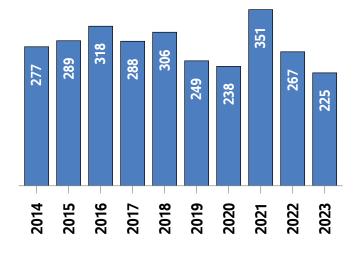




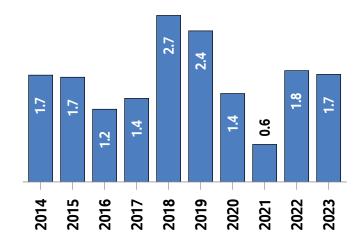
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

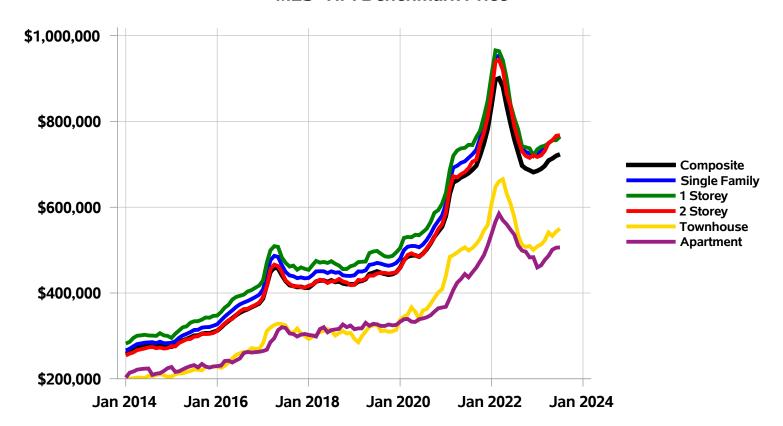


### **East** MLS® HPI Benchmark Price



MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years							
Composite	\$723,400	0.5	2.0	5.7	-4.7	47.1	68.4			
Single Family	\$766,200	0.6	2.2	5.6	-4.1	49.4	70.1			
One Storey	\$764,400	1.1	2.1	4.0	-5.4	41.0	61.2			
Two Storey	\$768,000	0.2	2.4	7.1	-2.8	56.5	79.6			
Townhouse	\$550,100	1.3	1.6	8.1	-4.7	53.1	76.1			
Apartment	\$506,300	0.1	4.0	10.2	-5.6	48.6	61.5			

#### MLS® HPI Benchmark Price





### **East** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1231
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1275
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5381
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **East** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1198
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5717
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1369
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4426
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **East MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1135
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	980
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### Holly **MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	17	21.4%	-41.4%	-54.1%	-22.7%	-57.5%	-57.5%
Dollar Volume	\$14,276,900	35.0%	-35.8%	-32.7%	32.6%	-11.3%	22.6%
New Listings	30	-11.8%	-6.3%	-30.2%	-16.7%	-37.5%	-31.8%
Active Listings	25	-50.0%	150.0%	13.6%	-45.7%	-3.8%	-49.0%
Sales to New Listings Ratio 1	56.7	41.2	90.6	86.0	61.1	83.3	90.9
Months of Inventory 2	1.5	3.6	0.3	0.6	2.1	0.7	1.2
Average Price	\$839,818	11.2%	9.5%	46.4%	71.6%	108.8%	188.6%
Median Price	\$825,000	13.0%	7.1%	49.7%	80.3%	111.5%	188.0%
Sale to List Price Ratio <sup>3</sup>	101.0	96.8	105.1	101.2	96.8	101.3	98.4
Median Days on Market	13.0	12.0	5.0	10.0	19.0	8.0	18.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	137	-8.7%	-47.1%	-19.9%	-10.5%	-45.0%	-42.9%
Dollar Volume	\$107,398,713	-18.9%	-42.9%	14.8%	48.9%	10.5%	57.5%
New Listings	231	-34.4%	-26.0%	6.0%	-15.4%	-21.7%	-26.7%
Active Listings ⁴	22	-36.2%	101.3%	-2.5%	-48.8%	9.9%	-59.0%
Sales to New Listings Ratio 5	59.3	42.6	83.0	78.4	56.0	84.4	76.2
Months of Inventory 6	1.1	1.6	0.3	0.9	2.0	0.6	1.6
Average Price	\$783,932	-11.2%	8.0%	43.3%	66.2%	100.9%	175.8%
Median Price	\$750,000	-12.3%	5.3%	37.6%	63.0%	96.9%	171.6%
Sale to List Price Ratio <sup>7</sup>	100.4	110.5	109.9	99.9	98.0	101.0	98.7
Median Days on Market	10.0	7.0	5.0	11.0	18.0	8.0	17.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

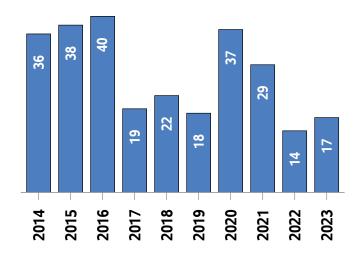
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



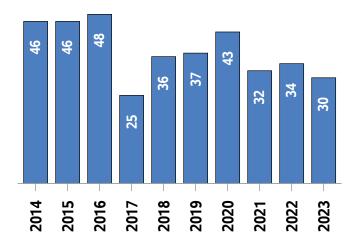
#### Holly **MLS® Residential Market Activity**







**New Listings (July only)** 

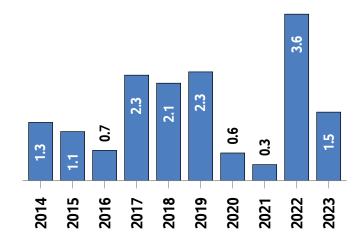


**Active Listings (July only)** 

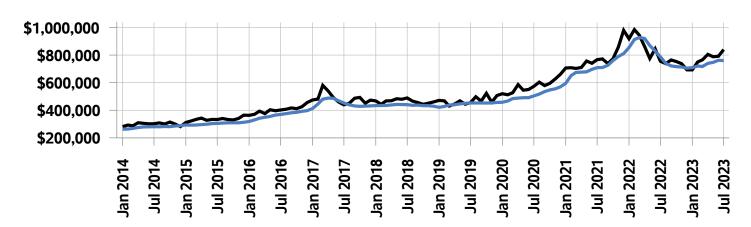




Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

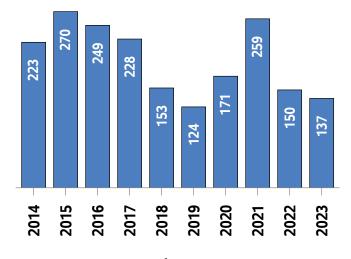




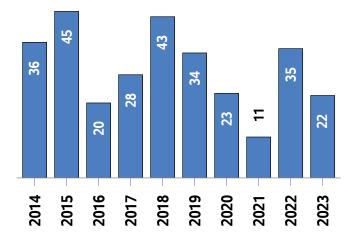
## **Holly** MLS® Residential Market Activity



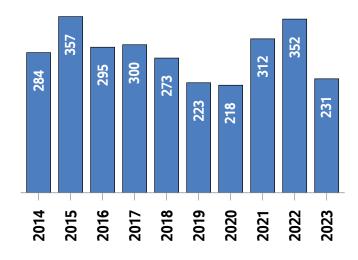




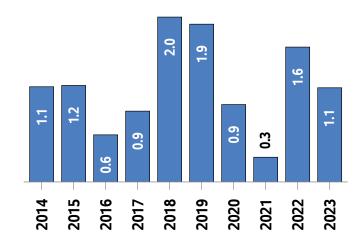
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

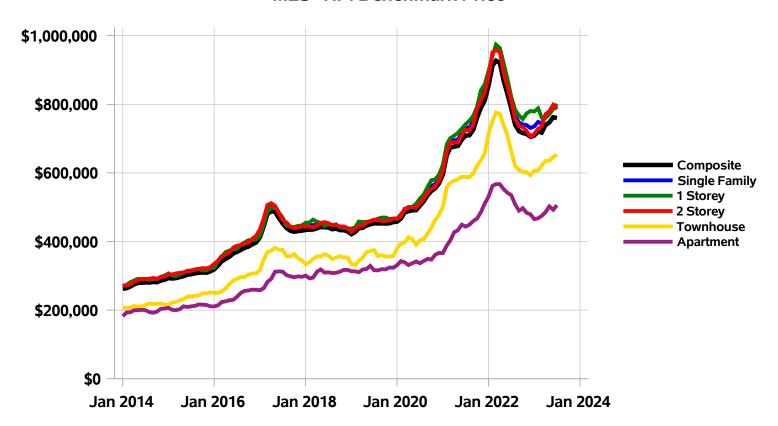


# **Holly** MLS® HPI Benchmark Price



MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ag							
Composite	\$760,100	-0.3	2.7	7.2	-3.4	50.8	72.4			
Single Family	\$790,800	-0.4	3.0	7.5	-2.9	53.4	74.9			
One Storey	\$801,000	1.9	5.3	2.8	-2.5	52.6	78.3			
Two Storey	\$785,500	-1.6	1.8	10.1	-3.1	53.6	73.2			
Townhouse	\$653,100	1.0	2.8	7.6	-1.5	61.9	82.1			
Apartment	\$505,900	2.7	4.2	8.8	-5.5	50.3	63.0			

#### MLS® HPI Benchmark Price





# **Holly** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value		
Above Ground Bedrooms	3		
Age Category	16 to 30		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1307		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	4306		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



# **Holly** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	2			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	1			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1184			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	4675			
Number of Fireplaces	0			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			

### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1434			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	3869			
Number of Fireplaces	0			
Total Number Of Rooms	8			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



# **Holly** MLS® HPI Benchmark Descriptions



### Townhouse 萧



Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Attached Specification	Row			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1204			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Wastewater Disposal	Municipal sewers			

## Apartment |

Features	Value			
Above Ground Bedrooms	2			
Age Category	6 to 15			
Attached Specification	Row			
Bedrooms	2			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Gross Living Area (Above Ground; in sq. ft.)	923			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	6			
Wastewater Disposal	Municipal sewers			



### Innis-Shore MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	26	23.8%	8.3%	-44.7%	23.8%	-33.3%	-21.2%
Dollar Volume	\$26,135,650	27.4%	24.1%	-17.6%	129.2%	17.4%	112.6%
New Listings	66	29.4%	230.0%	43.5%	24.5%	46.7%	29.4%
Active Listings	56	-18.8%	833.3%	64.7%	-39.1%	51.4%	-53.7%
Sales to New Listings Ratio 1	39.4	41.2	120.0	102.2	39.6	86.7	64.7
Months of Inventory 2	2.2	3.3	0.3	0.7	4.4	0.9	3.7
Average Price	\$1,005,217	2.9%	14.5%	48.9%	85.1%	76.1%	169.9%
Median Price	\$890,000	-9.4%	0.8%	30.9%	73.8%	61.8%	131.2%
Sale to List Price Ratio <sup>3</sup>	99.2	97.1	105.7	99.6	96.8	99.1	98.8
Median Days on Market	13.5	19.0	7.0	15.0	24.0	13.0	24.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	161	1.3%	-36.4%	-10.6%	29.8%	-44.9%	-34.0%
Dollar Volume	\$142,693,247	-16.6%	-37.4%	18.6%	91.0%	-7.8%	58.0%
New Listings	349	-9.1%	11.9%	22.9%	-4.1%	-3.9%	-21.6%
Active Listings <sup>4</sup>	49	22.3%	189.9%	6.8%	-35.4%	12.4%	-53.7%
Sales to New Listings Ratio 5	46.1	41.4	81.1	63.4	34.1	80.4	54.8
Months of Inventory 6	2.1	1.8	0.5	1.8	4.3	1.1	3.1
Average Price	\$886,293	-17.6%	-1.7%	32.6%	47.1%	67.3%	139.5%
Median Price	\$870,000	-17.1%	2.2%	31.8%	46.4%	76.7%	147.3%
Sale to List Price Ratio <sup>7</sup>	99.0	107.3	109.1	99.3	97.9	99.7	98.2
Median Days on Market	15.0	7.0	6.0	14.0	21.0	11.0	23.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

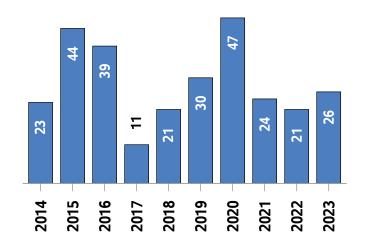
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



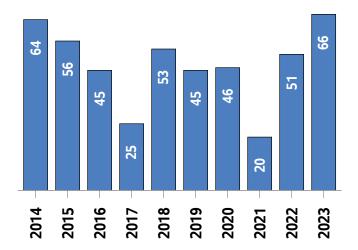
## Innis-Shore MLS® Residential Market Activity



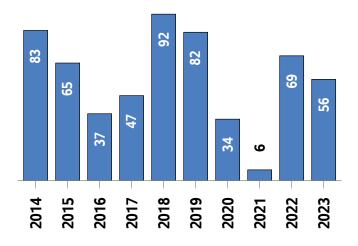




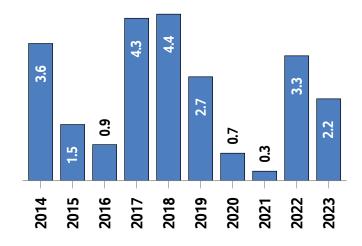
**New Listings (July only)** 



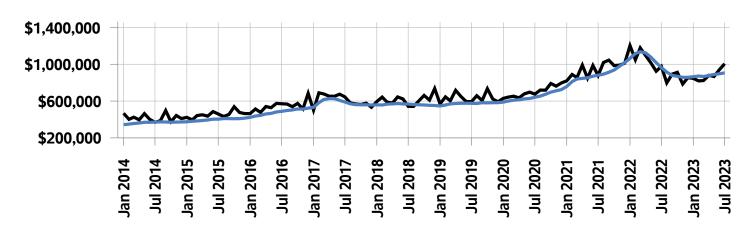
#### **Active Listings (July only)**



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

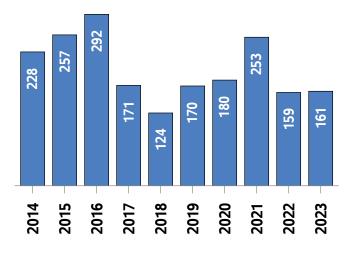




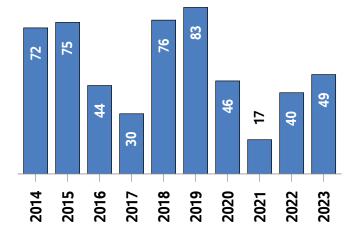
# Innis-Shore MLS® Residential Market Activity



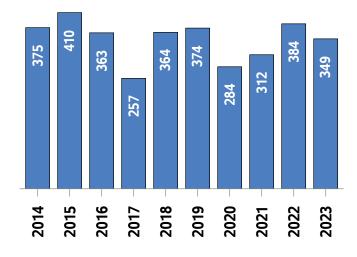




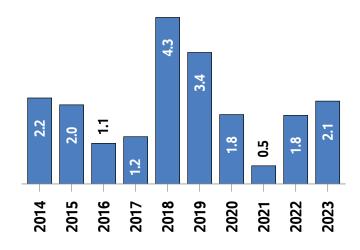
**Active Listings** <sup>1</sup>(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

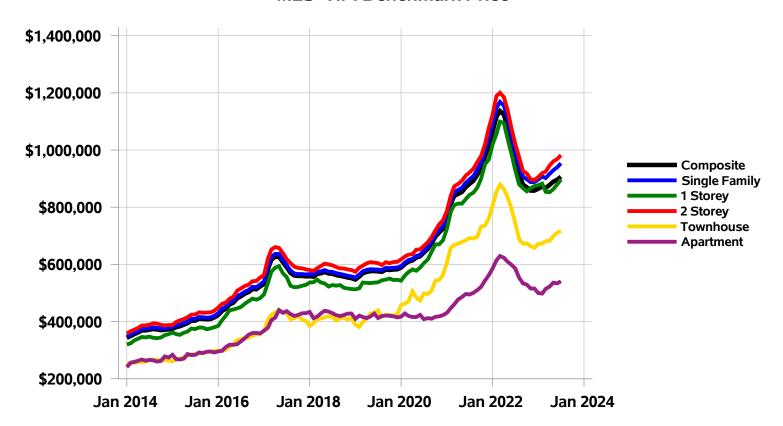


### Innis-Shore MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
		percentage change vs.							
Benchmark Type:	July 2023	3 months 6 months 12 months 3 years ago 5 years ago							
Composite	\$906,500	1.1	3.3	4.8	-6.0	41.4	59.8		
Single Family	\$953,800	1.5	4.1	6.4	-3.8	47.4	66.2		
One Storey	\$896,800	1.9	5.2	2.2	-3.5	48.4	69.9		
Two Storey	\$982,300	1.4	3.9	8.4	-3.9	47.7	64.6		
Townhouse	\$717,500	0.9	5.1	6.7	-3.6	44.0	72.6		
Apartment	\$540,700	1.3	3.5	8.2	-7.7	32.3	25.8		

#### MLS® HPI Benchmark Price





# Innis-Shore MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1710
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5489
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# Innis-Shore MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6655
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1972
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5007
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Innis-Shore MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	963
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



### Lakeshore **MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	8	-11.1%	-33.3%	-42.9%	14.3%	-33.3%	-38.5%
Dollar Volume	\$5,956,000	15.6%	-12.9%	-23.3%	64.0%	32.0%	59.6%
New Listings	16	-11.1%	100.0%	-27.3%	-11.1%	0.0%	45.5%
Active Listings	30	25.0%	233.3%	30.4%	-11.8%	87.5%	-6.3%
Sales to New Listings Ratio 1	50.0	50.0	150.0	63.6	38.9	75.0	118.2
Months of Inventory 2	3.8	2.7	0.8	1.6	4.9	1.3	2.5
Average Price	\$744,500	30.0%	30.6%	34.2%	43.5%	98.1%	159.4%
Median Price	\$716,000	32.6%	27.2%	16.9%	73.8%	110.1%	228.4%
Sale to List Price Ratio <sup>3</sup>	95.1	96.9	99.6	99.6	98.1	101.2	97.0
Median Days on Market	29.5	17.0	11.5	15.5	44.0	12.0	43.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	50	-25.4%	-47.9%	-19.4%	-2.0%	-39.8%	-35.9%
Dollar Volume	\$34,517,036	-26.4%	-40.1%	13.6%	33.7%	19.6%	44.6%
New Listings	122	-6.2%	4.3%	13.0%	6.1%	16.2%	-5.4%
Active Listings <sup>4</sup>	27	80.8%	113.6%	13.3%	2.7%	70.9%	-31.6%
Sales to New Listings Ratio 5	41.0	51.5	82.1	57.4	44.3	79.0	60.5
Months of Inventory 6	3.8	1.6	0.9	2.7	3.6	1.3	3.5
Average Price	\$690,341	-1.4%	15.0%	40.8%	36.4%	98.5%	125.6%
Median Price	\$667,500	-0.7%	17.5%	47.5%	55.6%	96.9%	148.8%
Sale to List Price Ratio <sup>7</sup>	97.4	105.4	102.8	98.7	97.9	98.7	96.7
Median Days on Market	26.0	8.0	14.0	21.5	19.0	18.0	41.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Lakeshore MLS® Residential Market Activity

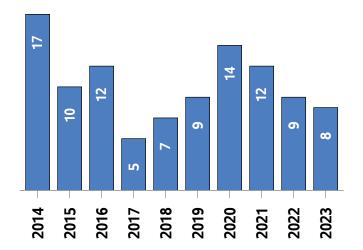
2014

2016

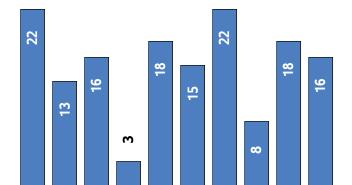
2017



Sales Activity (July only)



**Active Listings (July only)** 



**New Listings (July only)** 

Months of Inventory (July only)

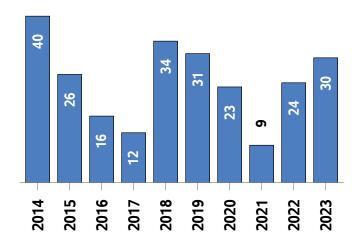
2018

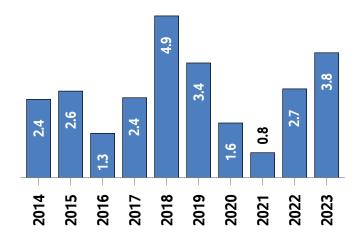
2019

2020

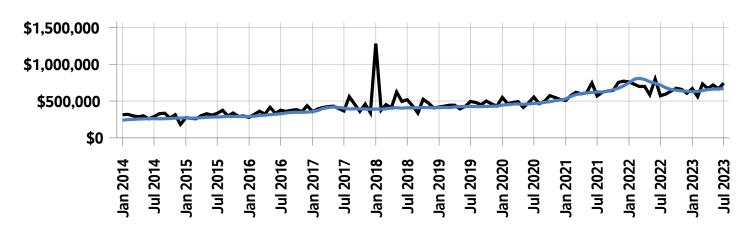
2022

2021





MLS® HPI Composite Benchmark Price and Average Price

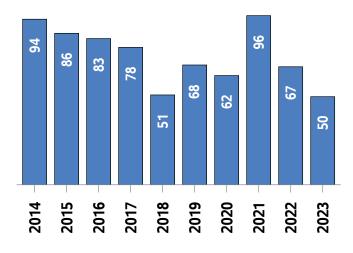




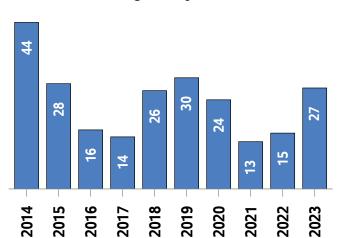
# Lakeshore MLS® Residential Market Activity



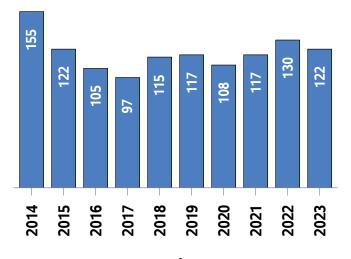
#### Sales Activity (July Year-to-date)



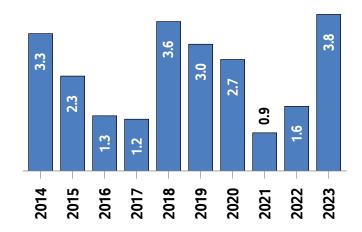
**Active Listings** <sup>1</sup>(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

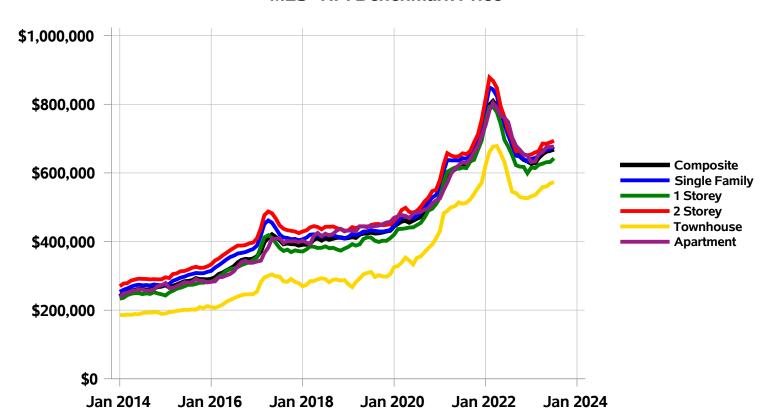


## Lakeshore MLS® HPI Benchmark Price



	MLS <sup>®</sup> Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$668,900	0.6	2.1	6.6	-6.9	43.2	63.2	
Single Family	\$676,600	1.0	1.6	5.6	-4.5	42.7	61.3	
One Storey	\$642,500	1.7	2.5	4.3	-5.0	43.5	66.5	
Two Storey	\$693,500	0.7	1.2	6.1	-4.2	41.7	56.6	
Townhouse	\$573,000	0.7	2.6	7.7	-2.5	62.6	97.1	
Apartment	\$676,700	0.1	2.4	7.1	-9.5	39.8	60.1	

### MLS® HPI Benchmark Price





# **Lakeshore**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1186
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1246
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5941
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Lakeshore**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1051
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1413
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5831
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Lakeshore **MLS® HPI Benchmark Descriptions**



### Townhouse 🗰



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1247
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1104
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers



### North **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	22	83.3%	-31.3%	-12.0%	10.0%	-12.0%	10.0%
Dollar Volume	\$15,278,011	57.6%	-31.6%	4.5%	62.2%	56.3%	144.3%
New Listings	35	0.0%	20.7%	6.1%	9.4%	-18.6%	12.9%
Active Listings	38	-13.6%	153.3%	58.3%	-17.4%	35.7%	-9.5%
Sales to New Listings Ratio 1	62.9	34.3	110.3	75.8	62.5	58.1	64.5
Months of Inventory <sup>2</sup>	1.7	3.7	0.5	1.0	2.3	1.1	2.1
Average Price	\$694,455	-14.0%	-0.5%	18.7%	47.4%	77.6%	122.1%
Median Price	\$700,006	-8.7%	-2.4%	17.9%	51.8%	81.3%	122.2%
Sale to List Price Ratio <sup>3</sup>	100.1	95.8	106.3	101.6	98.0	100.5	97.5
Median Days on Market	17.5	25.0	7.5	11.0	16.5	7.0	24.5

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	130	-1.5%	-37.8%	-5.1%	30.0%	-27.4%	-12.2%
Dollar Volume	\$97,448,249	-15.8%	-34.2%	34.6%	107.9%	41.7%	120.3%
New Listings	233	-15.3%	-15.9%	25.9%	-1.7%	0.9%	5.4%
Active Listings ⁴	35	31.5%	90.6%	61.3%	-22.7%	87.6%	-9.4%
Sales to New Listings Ratio 5	55.8	48.0	75.5	74.1	42.2	77.5	67.0
Months of Inventory 6	1.9	1.4	0.6	1.1	3.1	0.7	1.8
Average Price	\$749,602	-14.5%	5.7%	41.9%	60.0%	95.2%	150.9%
Median Price	\$727,000	-15.5%	1.7%	41.7%	57.7%	96.5%	149.6%
Sale to List Price Ratio <sup>7</sup>	99.8	108.7	109.4	99.9	98.1	99.9	98.2
Median Days on Market	15.0	8.0	6.0	12.0	17.0	10.0	21.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

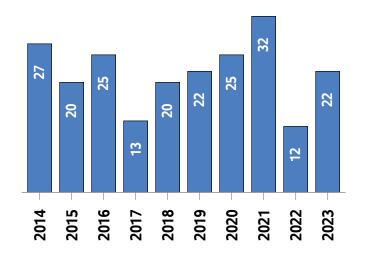
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### North MLS® Residential Market Activity

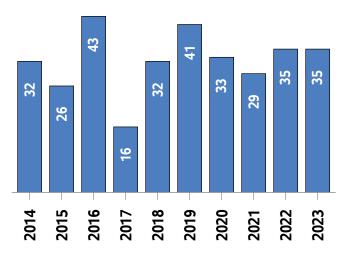




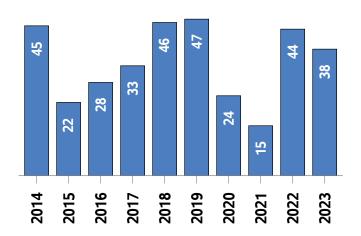


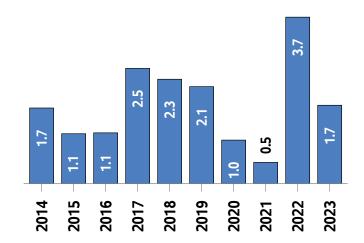
**Active Listings (July only)** 



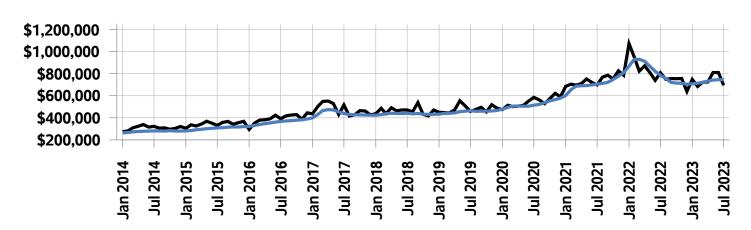


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

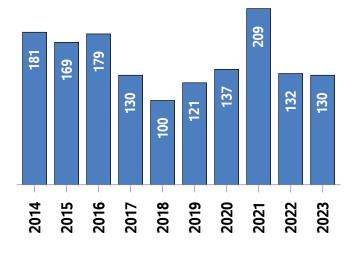




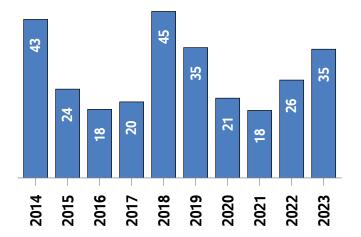
### North MLS® Residential Market Activity



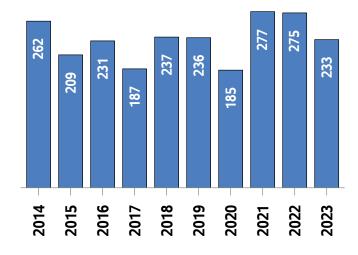




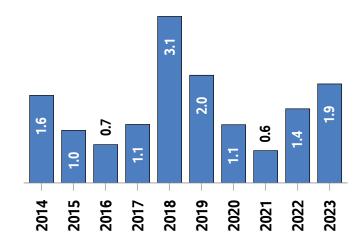
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

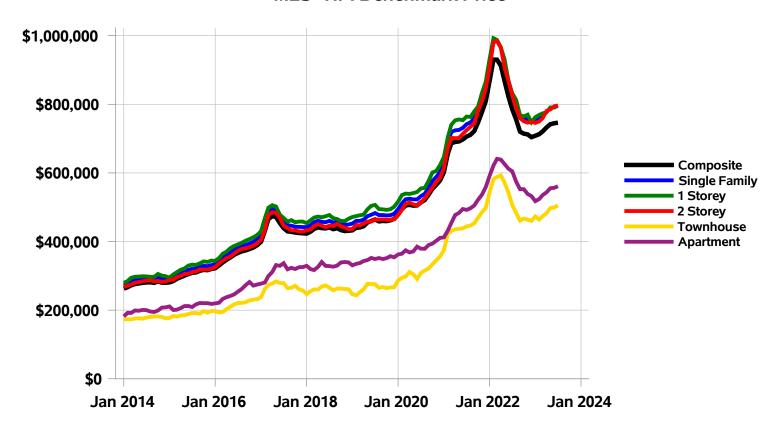


## **North**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
		percentage change vs.				percentage change vs.			
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$746,400	0.2	1.9	5.4	-4.9	45.2	69.2		
Single Family	\$796,300	0.5	2.2	5.7	-3.9	49.7	73.0		
One Storey	\$795,800	0.7	2.5	4.4	-4.4	43.4	66.7		
Two Storey	\$796,800	0.3	2.1	6.9	-3.5	55.0	78.5		
Townhouse	\$505,200	1.2	4.7	6.8	-0.3	63.9	90.3		
Apartment	\$561,000	0.8	3.2	8.4	-7.2	48.0	70.8		

### MLS® HPI Benchmark Price





# **North**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1288
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4625
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **North**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1204
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5407
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1450
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4397
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **North MLS® HPI Benchmark Descriptions**



### Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1114
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1003
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



## Painswick MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	23	76.9%	-17.9%	-42.5%	-30.3%	-30.3%	-30.3%
Dollar Volume	\$19,632,800	82.8%	-2.5%	-11.3%	39.3%	60.7%	105.5%
New Listings	23	-39.5%	-28.1%	-54.0%	-58.9%	-37.8%	-41.0%
Active Listings	35	-23.9%	218.2%	2.9%	-61.1%	45.8%	-40.7%
Sales to New Listings Ratio 1	100.0	34.2	87.5	80.0	58.9	89.2	84.6
Months of Inventory 2	1.5	3.5	0.4	0.9	2.7	0.7	1.8
Average Price	\$853,600	3.3%	18.6%	54.2%	99.8%	130.6%	194.8%
Median Price	\$818,000	10.1%	12.4%	47.9%	97.1%	130.4%	191.1%
Sale to List Price Ratio <sup>3</sup>	97.1	98.2	105.7	100.4	97.5	101.4	97.3
Median Days on Market	32.0	26.0	5.0	9.5	27.0	8.0	25.0

		Compared to <sup>a</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	156	-7.7%	-39.1%	-15.7%	-7.7%	-36.1%	-16.6%	
Dollar Volume	\$118,708,377	-20.6%	-34.6%	20.9%	51.0%	24.1%	118.0%	
New Listings	251	-28.3%	-18.0%	-4.9%	-32.7%	-10.4%	-11.0%	
Active Listings <sup>4</sup>	40	32.2%	149.1%	22.4%	-41.5%	95.1%	-31.1%	
Sales to New Listings Ratio 5	62.2	48.3	83.7	70.1	45.3	87.1	66.3	
Months of Inventory 6	1.8	1.2	0.4	1.2	2.8	0.6	2.2	
Average Price	\$760,951	-13.9%	7.4%	43.4%	63.6%	94.1%	161.4%	
Median Price	\$745,000	-14.9%	4.1%	38.5%	60.2%	90.5%	157.0%	
Sale to List Price Ratio <sup>7</sup>	99.2	109.5	110.0	99.8	98.0	101.2	98.0	
Median Days on Market	14.0	7.0	6.0	10.0	18.0	8.0	25.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

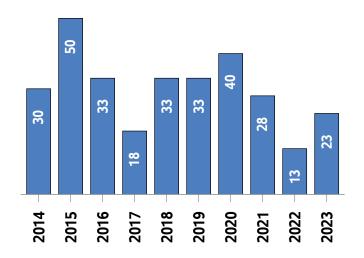
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



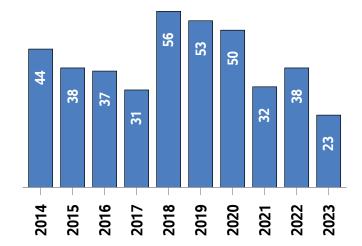
## Painswick MLS® Residential Market Activity



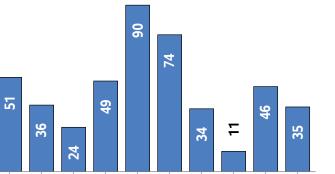




**New Listings (July only)** 



**Active Listings (July only)** 



2019

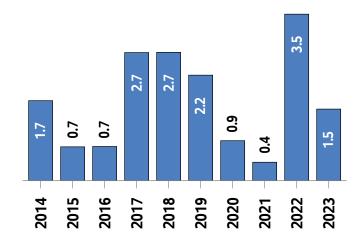
2020

2022

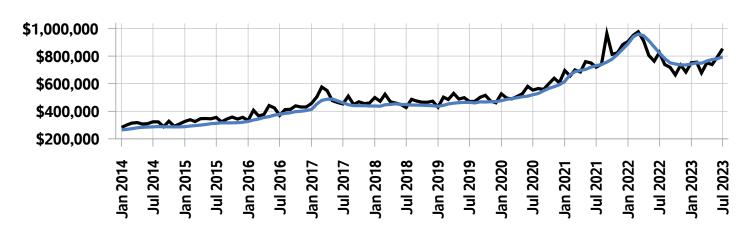
2018

2017

Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

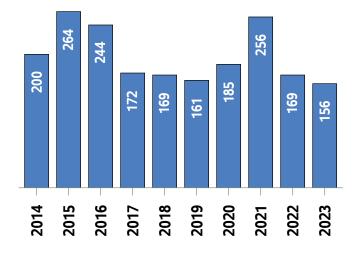




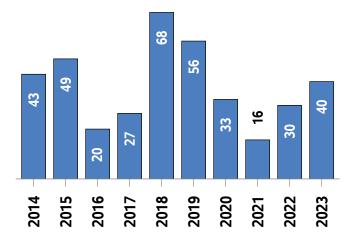
# Painswick MLS® Residential Market Activity



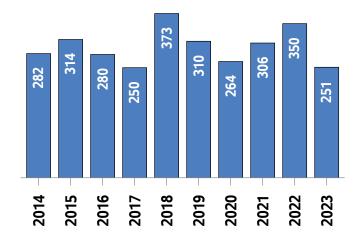




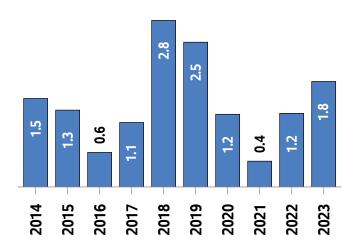
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

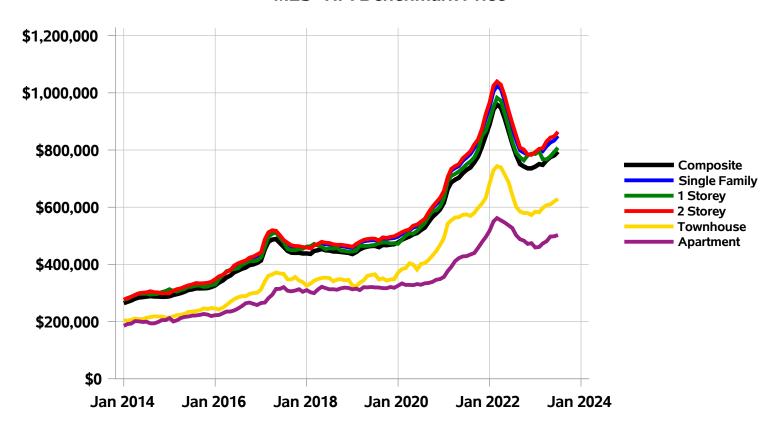


# Painswick MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 3 years ago 5 years ago							
Composite	\$794,400	1.7	4.0	7.0	-3.4	52.8	77.1			
Single Family	\$849,100	1.9	4.4	7.3	-3.1	55.9	80.5			
One Storey	\$808,000	1.8	5.3	2.8	-2.6	51.9	76.9			
Two Storey	\$863,800	1.9	4.1	8.9	-3.4	57.3	81.9			
Townhouse	\$629,200	1.4	3.7	7.7	-2.2	56.7	78.7			
Apartment	\$502,800	0.9	4.6	9.5	-4.7	52.9	60.7			

### MLS® HPI Benchmark Price





# **Painswick**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1320
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1406
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4443
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Painswick** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1248
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4801
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1528
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4384
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **Painswick MLS® HPI Benchmark Descriptions**



### Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1159
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	929
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



## **Sunnidale**MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	7	250.0%	-63.2%	-66.7%	-12.5%	-56.3%	-46.2%
Dollar Volume	\$4,572,000	183.5%	-65.4%	-61.6%	26.9%	-26.2%	32.3%
New Listings	12	9.1%	-42.9%	-40.0%	9.1%	-14.3%	-29.4%
Active Listings	10	-50.0%	150.0%	66.7%	-63.0%	100.0%	-41.2%
Sales to New Listings Ratio 1	58.3	18.2	90.5	105.0	72.7	114.3	76.5
Months of Inventory 2	1.4	10.0	0.2	0.3	3.4	0.3	1.3
Average Price	\$653,143	-19.0%	-6.1%	15.1%	45.1%	68.8%	145.7%
Median Price	\$700,000	-13.2%	3.4%	25.9%	49.4%	80.2%	173.4%
Sale to List Price Ratio <sup>3</sup>	98.2	92.6	105.2	99.9	98.7	100.3	97.9
Median Days on Market	28.0	19.0	6.0	12.0	31.0	11.5	23.0

		Compared to <sup>a</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	52	-23.5%	-58.4%	-42.9%	-22.4%	-50.9%	-39.5%
Dollar Volume	\$37,383,700	-36.4%	-57.0%	-21.6%	28.1%	-1.3%	58.9%
New Listings	88	-42.9%	-38.5%	-13.7%	-34.3%	-23.5%	-20.7%
Active Listings ⁴	10	-33.7%	72.5%	13.1%	-61.7%	6.2%	-47.7%
Sales to New Listings Ratio 5	59.1	44.2	87.4	89.2	50.0	92.2	77.5
Months of Inventory 6	1.3	1.5	0.3	0.7	2.7	0.6	1.5
Average Price	\$718,917	-16.9%	3.3%	37.2%	65.0%	101.2%	162.7%
Median Price	\$707,450	-16.8%	1.1%	33.5%	67.2%	97.9%	163.0%
Sale to List Price Ratio <sup>7</sup>	98.6	110.9	109.3	99.7	98.3	100.4	97.8
Median Days on Market	13.0	6.5	6.0	10.0	23.0	10.0	25.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

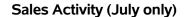
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

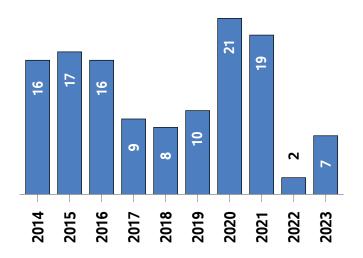
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



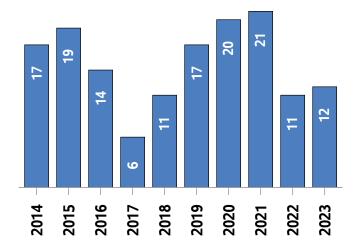
## **Sunnidale**MLS® Residential Market Activity



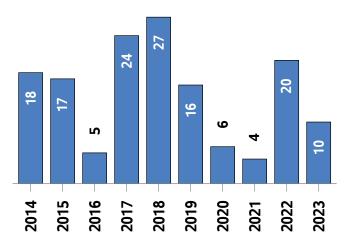




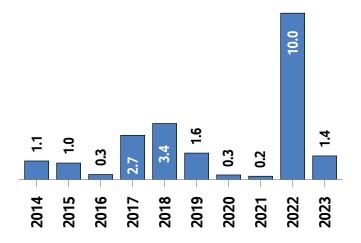
**New Listings (July only)** 



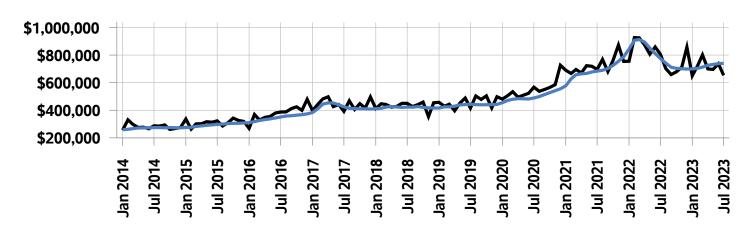
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

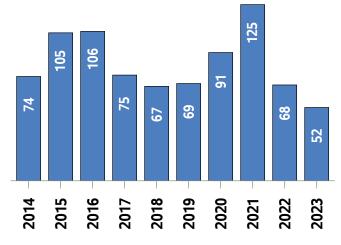




## **Sunnidale**MLS® Residential Market Activity







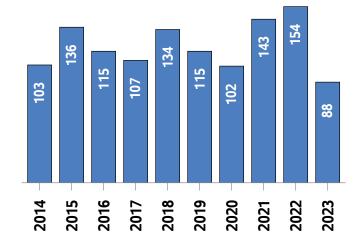


2019

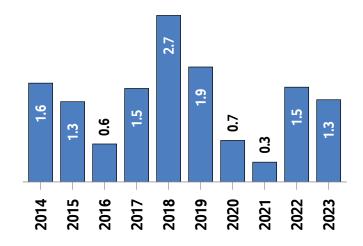
2020

2018

#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



2023

2021

2022

2015

2016

2017

<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

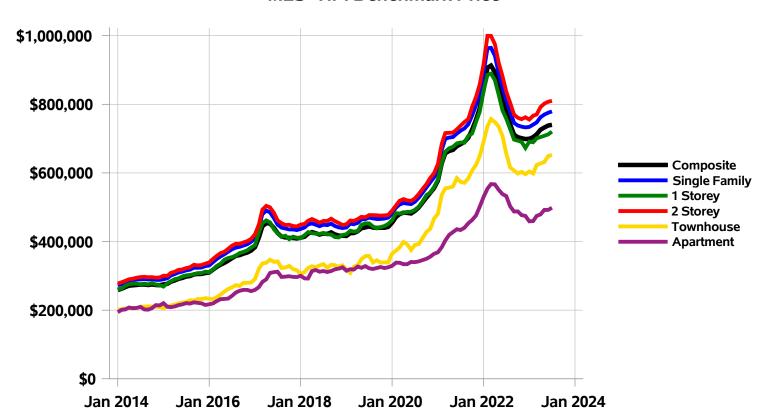


## Sunnidale MLS® HPI Benchmark Price



MLS <sup>®</sup> Home Price Index Benchmark Price										
			percentage change vs.							
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years ag							
Composite	\$740,200	0.3	2.0	5.8	-4.5	51.3	74.8			
Single Family	\$779,300	0.5	2.2	6.2	-4.0	51.1	73.5			
One Storey	\$720,300	1.1	2.2	4.2	-5.0	46.3	69.4			
Two Storey	\$810,000	0.3	2.3	7.2	-3.2	54.1	76.1			
Townhouse	\$652,600	0.6	4.0	8.0	-0.6	67.3	95.3			
Apartment	\$498,400	1.3	4.0	8.6	-6.4	46.6	58.7			

### MLS® HPI Benchmark Price





# **Sunnidale** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 🛗

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1269
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5407
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Sunnidale** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1192
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5521
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1497
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5141
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Sunnidale **MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1177
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	945
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### West **MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	10	-50.0%	-37.5%	-76.2%	-16.7%	-64.3%	-67.7%
Dollar Volume	\$8,033,500	-46.5%	-35.8%	-66.0%	62.1%	-24.6%	-12.9%
New Listings	27	-38.6%	3.8%	-25.0%	-35.7%	-37.2%	-18.2%
Active Listings	27	-41.3%	92.9%	80.0%	-60.3%	3.8%	-40.0%
Sales to New Listings Ratio 1	37.0	45.5	61.5	116.7	28.6	65.1	93.9
Months of Inventory <sup>2</sup>	2.7	2.3	0.9	0.4	5.7	0.9	1.5
Average Price	\$803,350	7.0%	2.8%	42.7%	94.6%	111.1%	170.1%
Median Price	\$730,000	-1.4%	-8.8%	32.1%	75.3%	105.3%	142.5%
Sale to List Price Ratio <sup>3</sup>	99.9	95.8	106.1	99.9	97.8	98.9	98.2
Median Days on Market	13.5	18.5	9.0	11.0	33.0	12.0	20.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	116	-26.1%	-49.1%	-38.0%	-14.7%	-52.7%	-48.7%
Dollar Volume	\$88,202,850	-35.0%	-46.3%	-11.2%	44.1%	-5.4%	35.6%
New Listings	191	-43.8%	-34.1%	-22.4%	-35.9%	-35.3%	-34.1%
Active Listings ⁴	22	-30.0%	60.0%	-22.8%	-59.7%	-1.9%	-52.8%
Sales to New Listings Ratio 5	60.7	46.2	78.6	76.0	45.6	83.1	77.9
Months of Inventory 6	1.3	1.4	0.4	1.1	2.8	0.6	1.4
Average Price	\$760,369	-12.1%	5.6%	43.1%	69.0%	99.9%	164.1%
Median Price	\$759,950	-10.6%	4.1%	43.2%	72.1%	100.0%	171.4%
Sale to List Price Ratio <sup>7</sup>	100.3	109.3	109.1	99.5	97.9	100.0	98.2
Median Days on Market	11.0	7.0	6.0	12.0	23.5	11.0	19.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

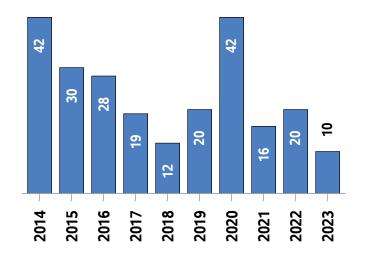
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



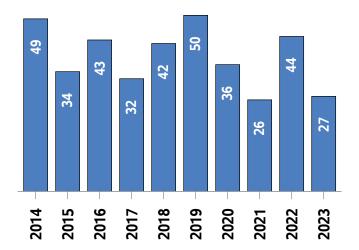
### West MLS® Residential Market Activity



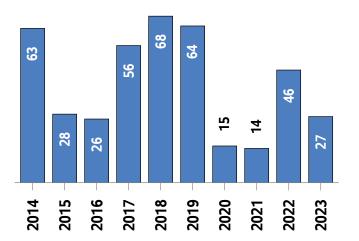




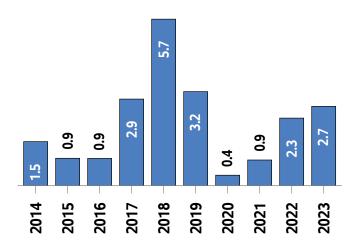
**New Listings (July only)** 



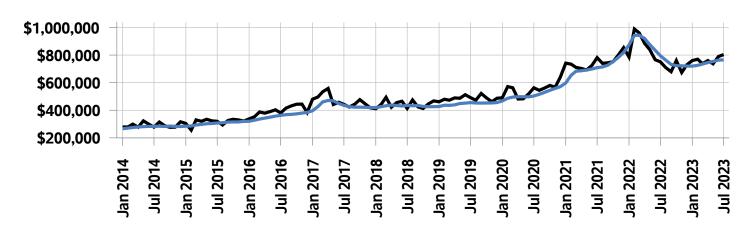
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

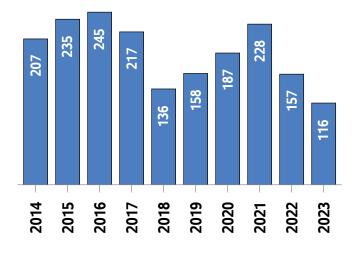




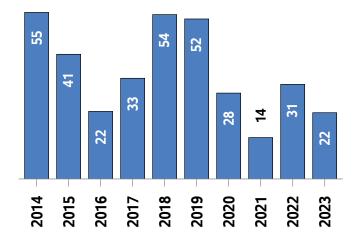
### West MLS® Residential Market Activity



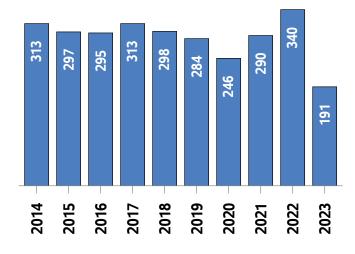




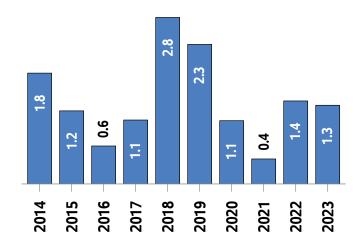
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

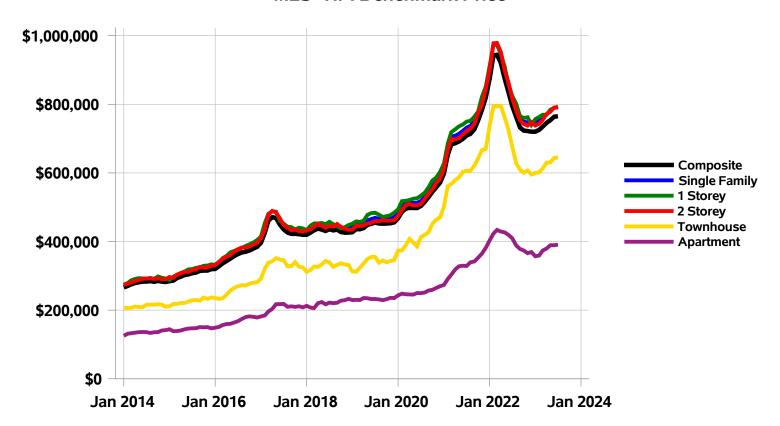


## **West**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$765,200	0.2	2.6	6.3	-3.7	51.9	75.5
Single Family	\$791,800	0.2	2.7	6.3	-3.4	52.8	75.9
One Storey	\$793,600	0.6	3.2	4.9	-3.7	48.7	73.5
Two Storey	\$790,600	0.0	2.4	7.1	-3.3	55.3	77.5
Townhouse	\$645,000	0.2	2.4	7.5	-4.7	56.1	90.2
Apartment	\$390,800	0.4	3.0	9.5	-4.5	56.6	76.0

### MLS® HPI Benchmark Price





# **West**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1295
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1330
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5350
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **West**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1255
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5500
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1500
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4646
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### West **MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Attached Specification	Row			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1143			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Number of Fireplaces	0			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Wastewater Disposal	Municipal sewers			

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	860
Half Bathrooms	0
Heating	Baseboards
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### BRADFORD WEST GWILLIMBURY



#### **MLS® Residential Market Activity**

		Compared to °						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	4	-42.9%	-50.0%	-20.0%	33.3%	33.3%	_	
Dollar Volume	\$3,840,000	-35.8%	-55.4%	3.9%	167.1%	129.7%	_	
New Listings	1	-90.0%	-90.0%	-88.9%	-80.0%	-75.0%	-80.0%	
Active Listings	7	-58.8%	-22.2%	16.7%	-12.5%	16.7%	-22.2%	
Sales to New Listings Ratio 1	400.0	70.0	80.0	55.6	60.0	75.0	_	
Months of Inventory <sup>2</sup>	1.8	2.4	1.1	1.2	2.7	2.0	_	
Average Price	\$960,000	12.3%	-10.9%	29.9%	100.3%	72.3%	_	
Median Price	\$945,000	11.2%	-20.4%	39.0%	103.2%	64.3%	_	
Sale to List Price Ratio <sup>3</sup>	101.0	97.0	102.1	102.3	95.1	99.8	_	
Median Days on Market	20.0	22.0	6.5	8.0	50.0	25.0	_	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	43	-20.4%	-12.2%	87.0%	104.8%	104.8%	186.7%	
Dollar Volume	\$43,072,901	-24.0%	-9.8%	149.4%	238.7%	206.4%	577.9%	
New Listings	63	-50.8%	-13.7%	65.8%	34.0%	85.3%	110.0%	
Active Listings ⁴	11	-15.2%	55.5%	96.6%	-3.7%	81.4%	36.8%	
Sales to New Listings Ratio 5	68.3	42.2	67.1	60.5	44.7	61.8	50.0	
Months of Inventory 6	1.8	1.7	1.0	1.7	3.9	2.0	3.8	
Average Price	\$1,001,695	-4.6%	2.8%	33.4%	65.4%	49.6%	136.5%	
Median Price	\$970,000	-2.5%	-0.5%	39.6%	68.7%	49.0%	171.3%	
Sale to List Price Ratio <sup>7</sup>	100.1	103.3	106.7	99.4	96.7	98.2	97.7	
Median Days on Market	24.0	11.0	7.0	9.0	19.0	17.0	18.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

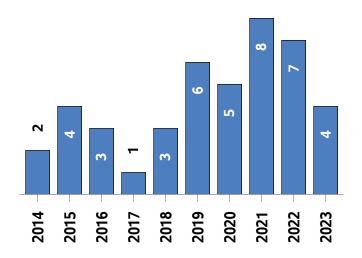
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



# BRADFORD WEST GWILLIMBURY MLS® Residential Market Activity

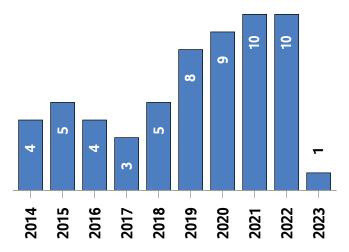




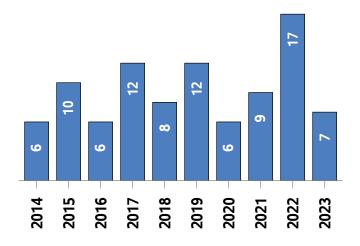


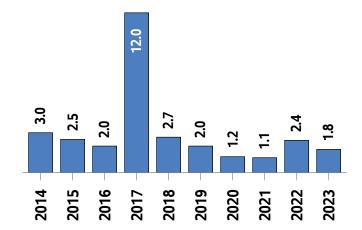
**Active Listings (July only)** 



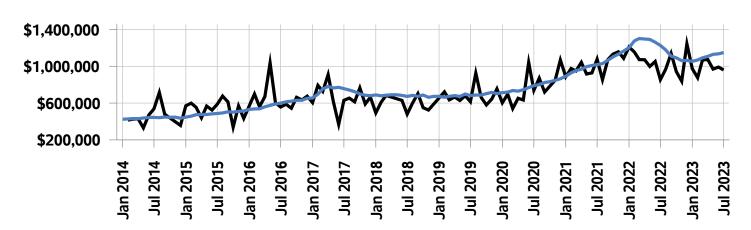


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

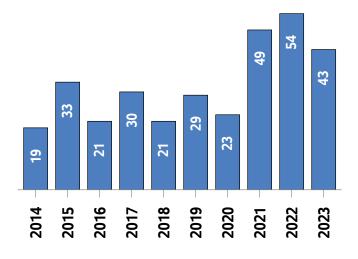




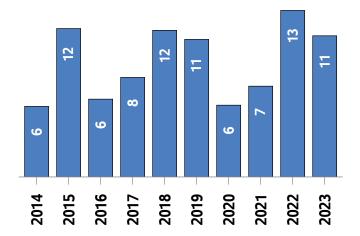
# BRADFORD WEST GWILLIMBURY MLS® Residential Market Activity



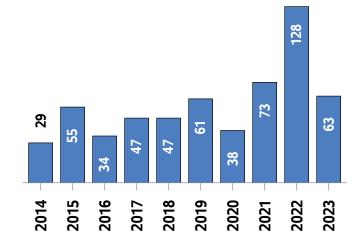




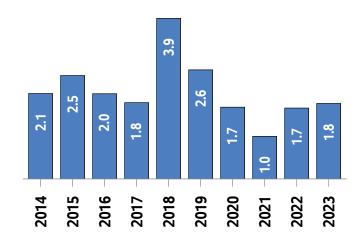
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## BRADFORD WEST GWILLIMBURY



#### **MLS® Single Family Market Activity**

		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	4	-33.3%	-42.9%	-20.0%	33.3%	100.0%	_	
Dollar Volume	\$3,840,000	-25.6%	-53.1%	3.9%	167.1%	195.4%	_	
New Listings	1	-88.9%	-88.9%	-88.9%	-80.0%	-75.0%	-80.0%	
Active Listings	7	-50.0%	0.0%	16.7%	-12.5%	40.0%	-22.2%	
Sales to New Listings Ratio 1	400.0	66.7	77.8	55.6	60.0	50.0	_	
Months of Inventory 2	1.8	2.3	1.0	1.2	2.7	2.5	_	
Average Price	\$960,000	11.6%	-18.0%	29.9%	100.3%	47.7%	_	
Median Price	\$945,000	9.9%	-21.3%	39.0%	103.2%	45.4%	_	
Sale to List Price Ratio <sup>3</sup>	101.0	97.0	102.4	102.3	95.1	100.1	_	
Median Days on Market	20.0	17.5	7.0	8.0	50.0	20.0	_	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	36	-26.5%	-20.0%	71.4%	100.0%	100.0%	157.1%	
Dollar Volume	\$38,418,901	-26.8%	-14.1%	137.9%	234.4%	197.8%	529.0%	
New Listings	54	-52.6%	-18.2%	50.0%	22.7%	86.2%	86.2%	
Active Listings ⁴	10	-13.6%	62.2%	81.8%	-10.3%	79.5%	22.8%	
Sales to New Listings Ratio 5	66.7	43.0	68.2	58.3	40.9	62.1	48.3	
Months of Inventory 6	1.9	1.7	1.0	1.8	4.3	2.2	4.1	
Average Price	\$1,067,192	-0.4%	7.4%	38.8%	67.2%	48.9%	144.6%	
Median Price	\$1,042,500	0.7%	4.7%	41.6%	73.4%	56.2%	191.0%	
Sale to List Price Ratio <sup>7</sup>	100.5	103.5	106.5	99.9	96.5	98.1	97.7	
Median Days on Market	22.0	11.0	7.0	8.0	19.0	15.5	19.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

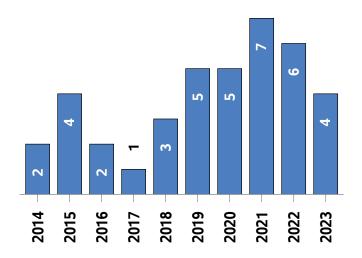
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



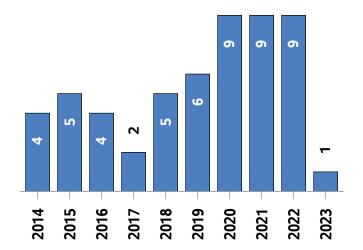
# BRADFORD WEST GWILLIMBURY MLS® Single Family Market Activity



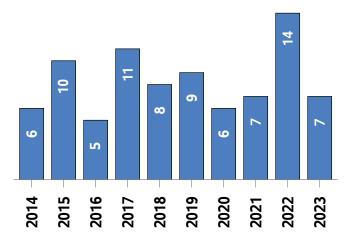




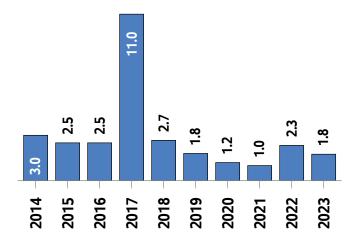
**New Listings (July only)** 



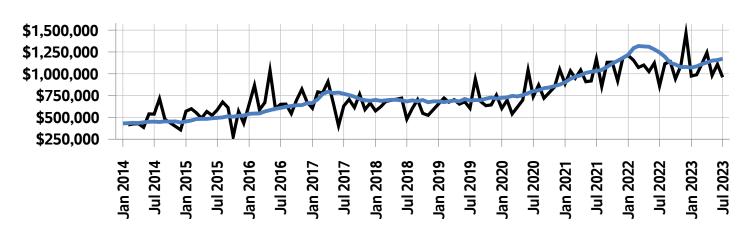
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Single Family Benchmark Price and Average Price

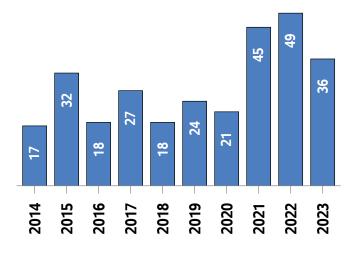




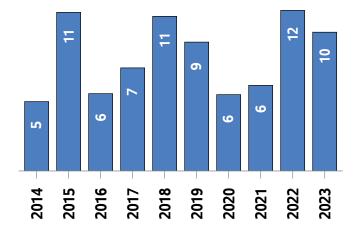
# BRADFORD WEST GWILLIMBURY MLS® Single Family Market Activity



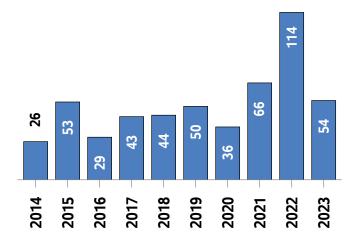




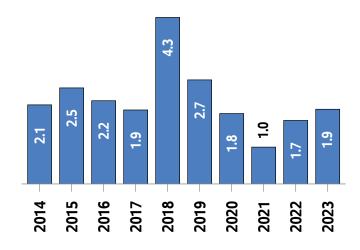
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## BRADFORD WEST GWILLIMBURY



#### **MLS® Townhouse Market Activity**

		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	0	-100.0%	_	_	_	-100.0%	_	
Dollar Volume	\$0	-100.0%	_	_	_	-100.0%	_	
New Listings	0	-100.0%	_	_	_	_	_	
Active Listings	0	-100.0%	_	_	_	_	_	
Sales to New Listings Ratio 1	0.0	100.0	_	_	_	_	_	
Months of Inventory 2	0.0	1.0	_	_	_	_	_	
Average Price	\$0	-100.0%	_	_	_	-100.0%	_	
Median Price	\$0	-100.0%	_	_	_	-100.0%	_	
Sale to List Price Ratio <sup>3</sup>	0.0	96.5	_	_	_	99.1	_	
Median Days on Market	0.0	52.0	_	_	_	25.0	_	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	3	-40.0%	200.0%	50.0%	50.0%	0.0%	200.0%	
Dollar Volume	\$2,540,000	-39.6%	302.5%	126.3%	163.2%	119.4%	932.5%	
New Listings	4	-50.0%	100.0%	100.0%	300.0%	33.3%	300.0%	
Active Listings 4	2	50.0%	_	50.0%	50.0%	50.0%	_	
Sales to New Listings Ratio 5	75.0	62.5	50.0	100.0	200.0	100.0	100.0	
Months of Inventory 6	3.5	1.4	_	3.5	3.5	2.3	_	
Average Price	\$846,667	0.7%	34.2%	50.9%	75.5%	119.4%	244.2%	
Median Price	\$880,000	7.3%	39.5%	56.8%	82.4%	136.9%	257.7%	
Sale to List Price Ratio <sup>7</sup>	102.1	101.8	114.7	94.2	98.2	98.9	98.8	
Median Days on Market	13.0	8.0	12.0	14.5	32.5	24.0	12.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

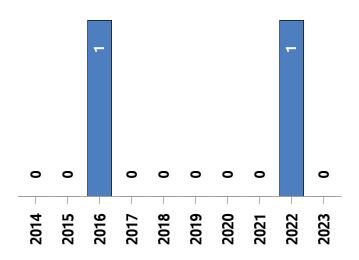
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



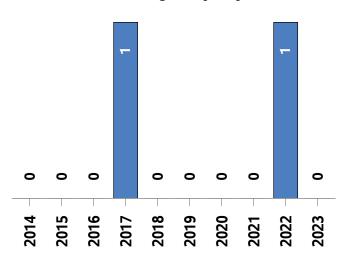
# BRADFORD WEST GWILLIMBURY MLS® Townhouse Market Activity



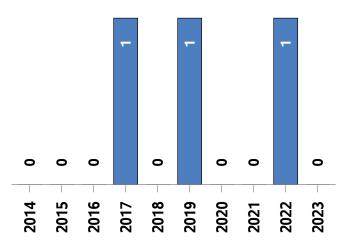




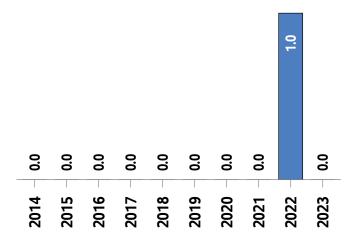
New Listings (July only)



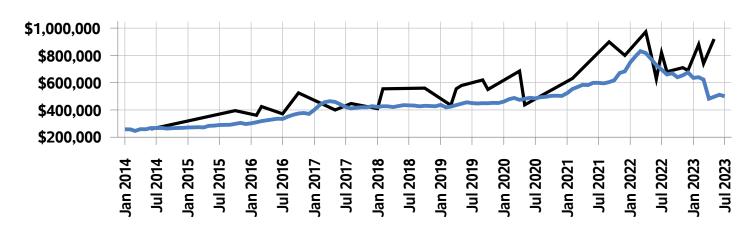
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

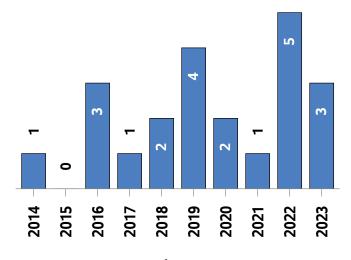




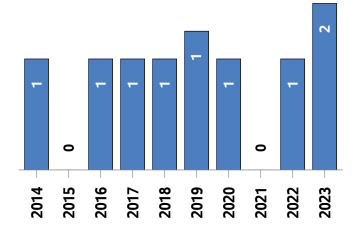
# BRADFORD WEST GWILLIMBURY MLS® Townhouse Market Activity



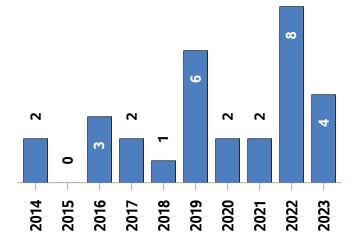




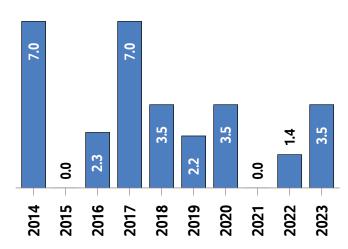
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## BRADFORD WEST GWILLIMBURY



**MLS® Apartment Market Activity** 

		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	0	_	-100.0%	_	_	_	_	
Dollar Volume	\$0	_	-100.0%	_	_	_	_	
New Listings	0	_	-100.0%	_	_	_	_	
Active Listings	0	-100.0%	_	_	_	_	_	
Sales to New Listings Ratio 1	0.0	_	100.0	_	_	_	_	
Months of Inventory 2	0.0	_	_	_	_	_	_	
Average Price	\$0	<u> </u>	-100.0%	_	<del>_</del>	_	_	
Median Price	\$0	_	-100.0%	_	_	_	_	
Sale to List Price Ratio <sup>3</sup>	0.0	_	100.0	_	_	_	_	
Median Days on Market	0.0	_	3.0	_	_	_	_	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	2	_	100.0%	_	100.0%	_	_	
Dollar Volume	\$959,000	_	126.2%	_	263.3%	_	_	
New Listings	3	-25.0%	200.0%	_	50.0%	_	_	
Active Listings ⁴	1	-11.1%	_	_	33.3%	_	_	
Sales to New Listings Ratio 5	66.7	_	100.0	_	50.0	_	_	
Months of Inventory 6	4.7	_	_	_	7.0	_	_	
Average Price	\$479,500	_	13.1%	_	81.6%	_	_	
Median Price	\$479,500	_	13.1%	_	81.6%	_	_	
Sale to List Price Ratio <sup>7</sup>	95.0	_	100.0	_	96.0	_	_	
Median Days on Market	51.0	_	3.0	_	19.0	_	_	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

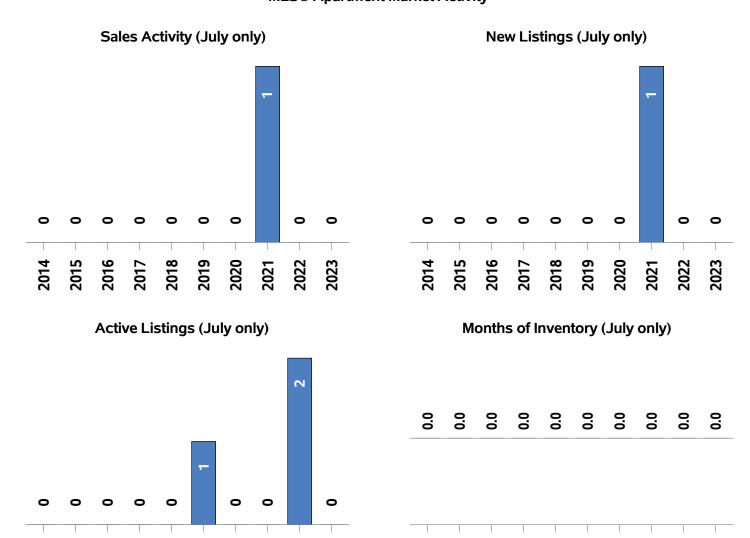
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

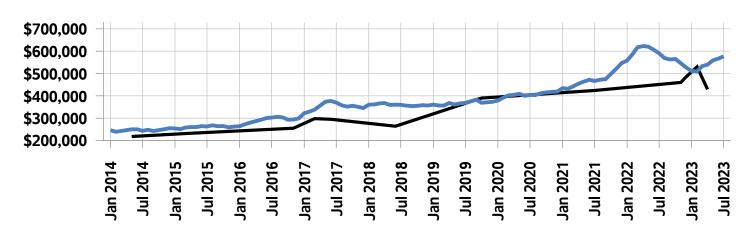


# BRADFORD WEST GWILLIMBURY MLS® Apartment Market Activity





MLS® HPI Apartment Benchmark Price and Average Price

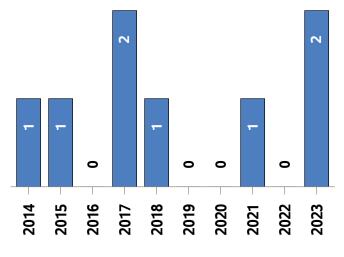




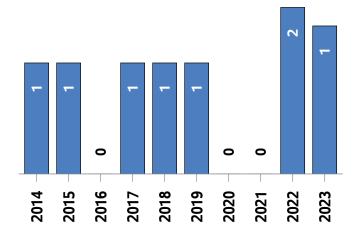
# BRADFORD WEST GWILLIMBURY MLS® Apartment Market Activity



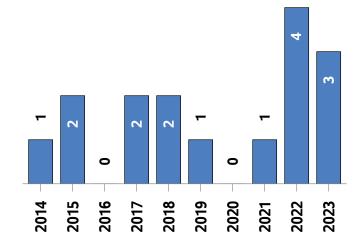
#### Sales Activity (July Year-to-date)



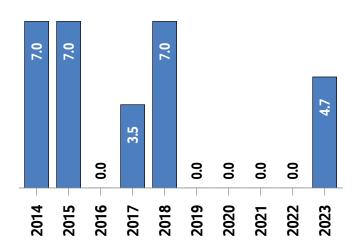
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

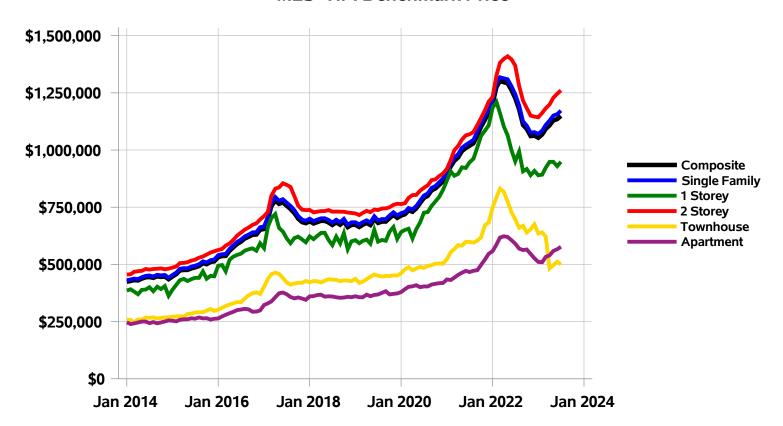


#### BRADFORD WEST GWILLIMBURY MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,148,900	1.2	3.7	9.0	-6.3	45.4	70.9	
Single Family	\$1,172,200	1.3	3.8	9.5	-5.8	46.4	71.7	
One Storey	\$948,500	2.0	0.0	6.6	-0.2	30.7	62.3	
Two Storey	\$1,260,600	1.2	5.1	10.3	-7.9	51.0	72.6	
Townhouse	\$500,200	-2.2	3.6	-21.3	-28.2	3.2	15.3	
Apartment	\$577,100	1.9	6.9	13.0	-2.3	42.9	60.4	

#### MLS® HPI Benchmark Price





## BRADFORD WEST GWILLIMBURY



**MLS® HPI Benchmark Descriptions** 



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1655
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1673
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4538
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# BRADFORD WEST GWILLIMBURY MLS® HPI Benchmark Descriptions



### 1 Storey 🏤



### 2 Storey 🎬

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1831
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4165
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### **BRADFORD WEST GWILLIMBURY MLS® HPI Benchmark Descriptions**







Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1339
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment |

Features	Value
Above Ground Bedrooms	1
Age Category	16 to 30
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	948
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



### **Bradford**MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	3	-50.0%	-57.1%	-40.0%	0.0%	50.0%	_
Dollar Volume	\$2,870,000	-42.0%	-62.2%	-22.3%	99.7%	203.2%	_
New Listings	1	-85.7%	-87.5%	-87.5%	-75.0%	-66.7%	-75.0%
Active Listings	3	-76.9%	-25.0%	-25.0%	-57.1%	0.0%	-57.1%
Sales to New Listings Ratio 1	300.0	85.7	87.5	62.5	75.0	66.7	_
Months of Inventory 2	1.0	2.2	0.6	0.8	2.3	1.5	_
Average Price	\$956,667	16.0%	-11.8%	29.5%	99.7%	102.1%	_
Median Price	\$920,000	8.2%	-23.3%	35.3%	97.8%	94.4%	_
Sale to List Price Ratio <sup>3</sup>	102.3	97.4	101.2	102.3	95.1	100.0	
Median Days on Market	17.0	24.0	6.0	8.0	50.0	13.5	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	36	-21.7%	-7.7%	125.0%	80.0%	140.0%	176.9%
Dollar Volume	\$36,099,901	-23.6%	-3.8%	220.0%	196.7%	321.1%	682.4%
New Listings	50	-55.8%	-3.8%	108.3%	16.3%	108.3%	85.2%
Active Listings ⁴	8	-25.3%	74.4%	152.9%	-20.3%	210.5%	18.0%
Sales to New Listings Ratio 5	72.0	40.7	75.0	66.7	46.5	62.5	48.1
Months of Inventory 6	1.6	1.7	0.9	1.5	3.7	1.3	3.8
Average Price	\$1,002,775	-2.3%	4.2%	42.2%	64.8%	75.4%	182.5%
Median Price	\$963,750	-2.7%	0.2%	40.7%	65.8%	55.4%	171.5%
Sale to List Price Ratio <sup>7</sup>	100.8	104.6	107.1	99.7	96.9	98.8	98.1
Median Days on Market	22.0	9.5	7.0	8.5	21.5	12.0	14.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



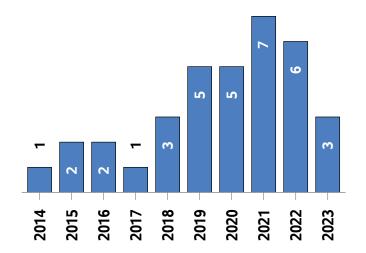
### **Bradford**MLS® Residential Market Activity



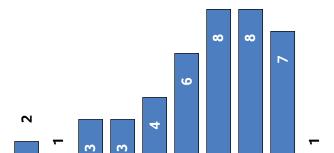
2023

2022





**Active Listings (July only)** 



**New Listings (July only)** 

Months of Inventory (July only)

2018

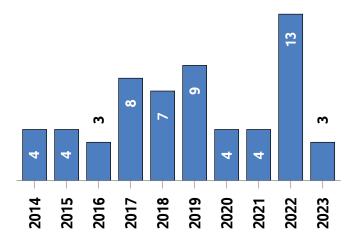
2019

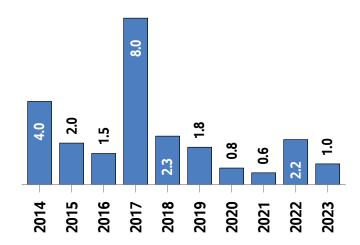
2020

2021

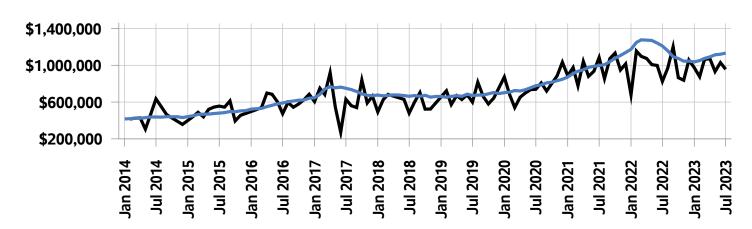
2016

2017





MLS® HPI Composite Benchmark Price and Average Price

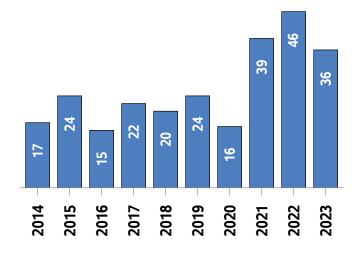




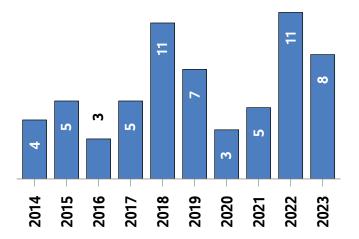
### **Bradford**MLS® Residential Market Activity



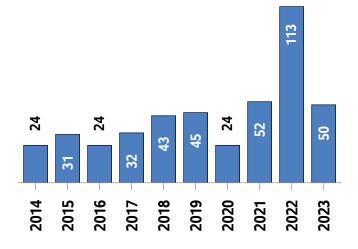




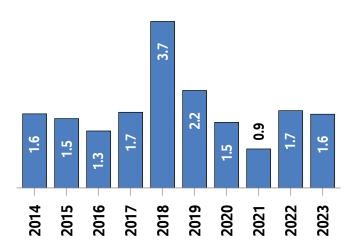
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

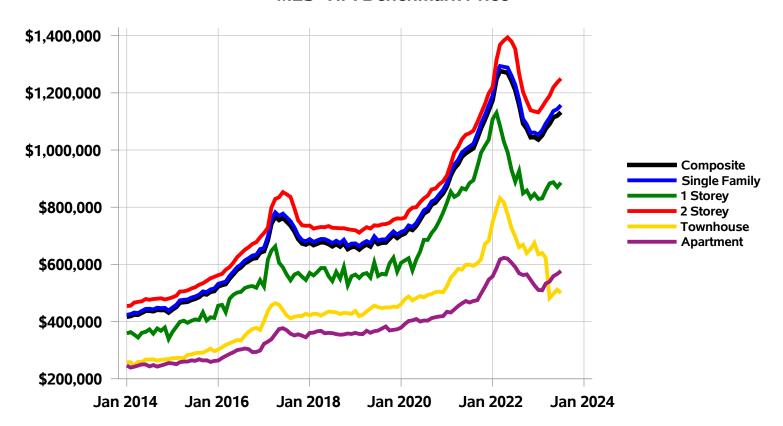


### **Bradford**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,132,200	1.1	3.8	9.2	-6.4	45.5	70.8	
Single Family	\$1,156,900	1.2	3.9	9.8	-5.8	46.6	71.6	
One Storey	\$886,000	1.8	0.3	6.9	-0.3	29.2	63.6	
Two Storey	\$1,249,900	1.1	5.1	10.4	-7.7	50.4	71.7	
Townhouse	\$500,200	-2.2	3.6	-21.3	-28.2	3.2	15.3	
Apartment	\$577,100	1.9	6.9	13.0	-2.3	42.9	60.4	

#### MLS® HPI Benchmark Price





## **Bradford**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1633
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value		
Above Ground Bedrooms	3		
Age Category	6 to 15		
Basement Finish	Totally finished		
Bedrooms	3		
Below Ground Bedrooms	0		
Exterior Walls	Masonry		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Double width		
Gross Living Area (Above Ground; in sq. ft.)	1653		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Lot Size	4399		
Number of Fireplaces	1		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Type of Property	Detached		
Wastewater Disposal	Municipal sewers		



## **Bradford**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5499
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1807
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4144
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Bradford MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1316
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment |

Features	Value
Above Ground Bedrooms	1
Age Category	16 to 30
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	948
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



# Rural Bradford West Gwillimbury MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	-100.0%	-100.0%	_	_	_	_
Dollar Volume	\$0	-100.0%	-100.0%	_	_	_	_
New Listings	0	-100.0%	-100.0%	-100.0%	_	_	_
Active Listings	4	0.0%	-20.0%	100.0%	_	_	_
Sales to New Listings Ratio 1	0.0	33.3	50.0	_	_	<u> </u>	_
Months of Inventory <sup>2</sup>	0.0	4.0	5.0	_	_	_	_
Average Price	\$0	-100.0%	-100.0%	_	_	_	_
Median Price	\$0	-100.0%	-100.0%	_	_	_	_
Sale to List Price Ratio <sup>3</sup>	0.0	94.5	108.4	_	_	_	_
Median Days on Market	0.0	12.0	8.0				

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	5	-37.5%	-16.7%	-28.6%	400.0%	_	_
Dollar Volume	\$4,873,000	-48.6%	-22.5%	-18.7%	786.0%	_	_
New Listings	10	-33.3%	-33.3%	-28.6%	233.3%	_	_
Active Listings ⁴	3	-1.1%	-8.2%	10.2%	114.3%	_	_
Sales to New Listings Ratio 5	50.0	53.3	40.0	50.0	33.3	_	_
Months of Inventory 6	3.6	2.3	3.3	2.3	8.4	_	_
Average Price	\$974,600	-17.7%	-7.0%	13.8%	77.2%	_	_
Median Price	\$1,035,000	-0.7%	-3.0%	15.0%	88.2%	_	_
Sale to List Price Ratio <sup>7</sup>	95.2	96.3	103.3	98.7	91.7	_	_
Median Days on Market	28.0	16.5	7.0	15.0	3.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

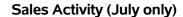
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

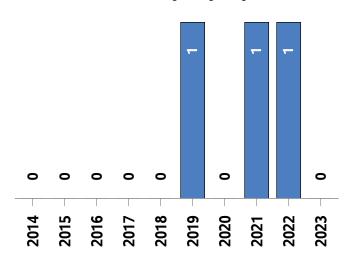
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



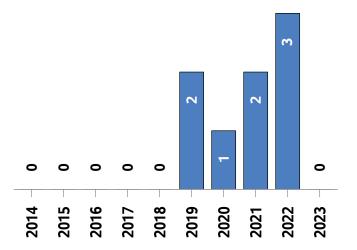
# Rural Bradford West Gwillimbury MLS® Residential Market Activity



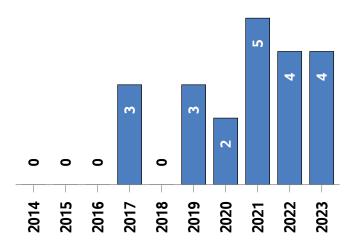




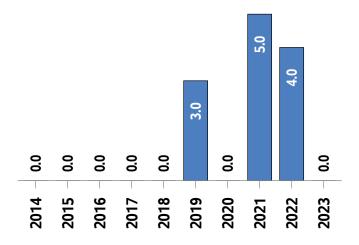
**New Listings (July only)** 



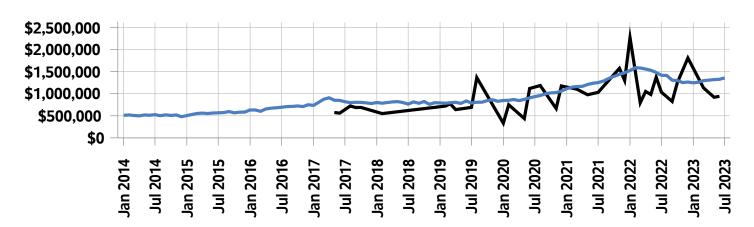
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

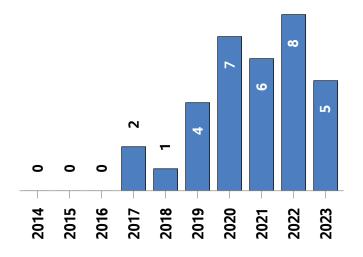




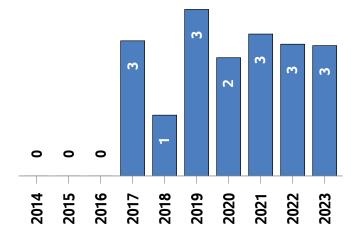
# Rural Bradford West Gwillimbury MLS® Residential Market Activity



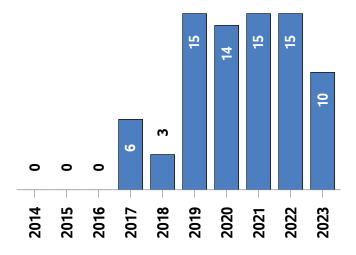




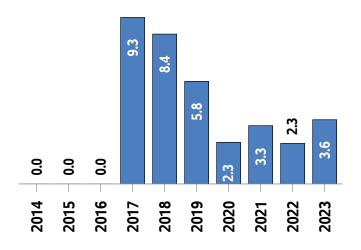
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

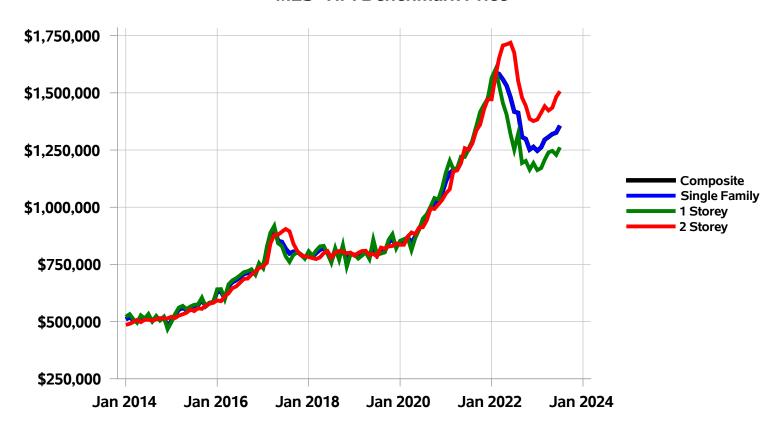


### Rural Bradford West Gwillimbury MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$1,356,900	2.3	3.8	8.8	-4.3	45.2	77.4		
Single Family	\$1,356,900	2.3	3.8	8.8	-4.3	45.2	77.4		
One Storey	\$1,262,000	2.7	1.8	8.6	0.9	32.8	66.6		
Two Storey	\$1,507,200	1.7	5.9	9.0	-10.0	65.2	93.3		

#### MLS® HPI Benchmark Price





### Rural Bradford West Gwillimbury MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2013
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

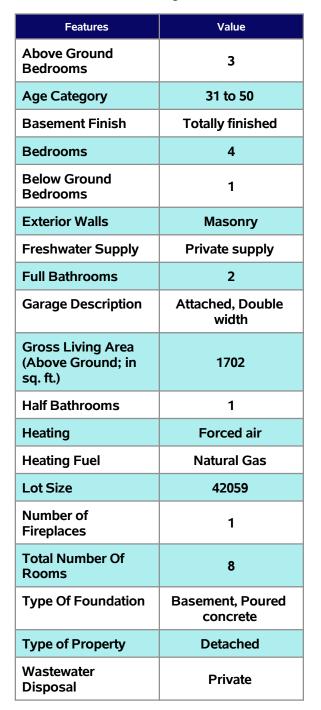
Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Totally finished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2013
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	43269
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### Rural Bradford West Gwillimbury MLS® HPI Benchmark Descriptions



### 1 Storey 🏤



### 2 Storey 🎬

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Private supply
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2447
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	44226
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## **CLEARVIEW**MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	14	0.0%	-33.3%	-65.9%	55.6%	-33.3%	-58.8%
Dollar Volume	\$15,063,500	37.9%	-27.5%	-50.2%	185.5%	47.8%	18.0%
New Listings	50	35.1%	66.7%	25.0%	8.7%	92.3%	16.3%
Active Listings	101	7.4%	114.9%	80.4%	-4.7%	11.0%	-40.9%
Sales to New Listings Ratio 1	28.0	37.8	70.0	102.5	19.6	80.8	79.1
Months of Inventory <sup>2</sup>	7.2	6.7	2.2	1.4	11.8	4.3	5.0
Average Price	\$1,075,964	37.9%	8.7%	45.8%	83.5%	121.7%	186.6%
Median Price	\$765,000	9.2%	10.4%	36.6%	65.2%	148.4%	211.0%
Sale to List Price Ratio <sup>3</sup>	95.5	96.0	98.6	97.8	97.8	96.4	96.3
Median Days on Market	28.0	26.5	20.0	22.0	27.0	36.0	41.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	109	-5.2%	-43.2%	-17.4%	-14.8%	-37.7%	-23.2%
Dollar Volume	\$110,965,597	-14.8%	-37.2%	21.5%	59.8%	36.8%	133.3%
New Listings	287	2.5%	9.1%	38.0%	8.7%	9.1%	-13.8%
Active Listings <sup>4</sup>	72	28.1%	98.4%	1.2%	-5.3%	-25.0%	-56.8%
Sales to New Listings Ratio 5	38.0	41.1	73.0	63.5	48.5	66.5	42.6
Months of Inventory 6	4.6	3.4	1.3	3.8	4.1	3.8	8.2
Average Price	\$1,018,033	-10.1%	10.5%	47.2%	87.6%	119.7%	203.9%
Median Price	\$743,000	-15.6%	2.5%	36.3%	53.2%	116.9%	173.1%
Sale to List Price Ratio <sup>7</sup>	97.3	102.6	104.5	97.8	97.7	97.2	96.0
Median Days on Market	22.0	11.0	11.0	29.5	34.5	26.0	47.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

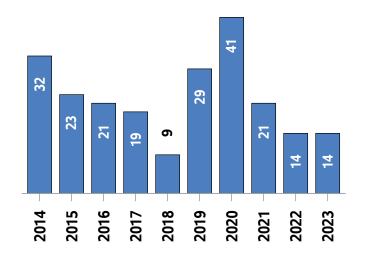
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **CLEARVIEW**MLS® Residential Market Activity

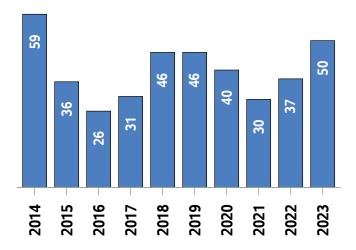




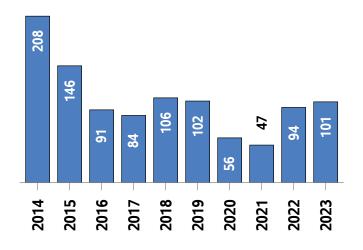


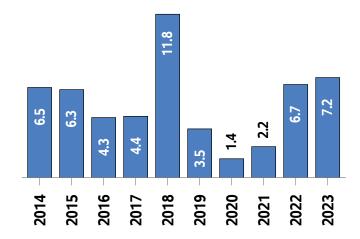
**Active Listings (July only)** 

#### **New Listings (July only)**

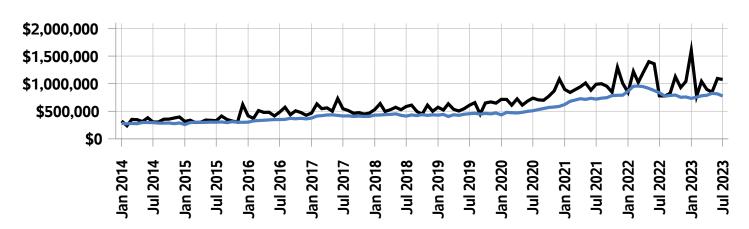


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

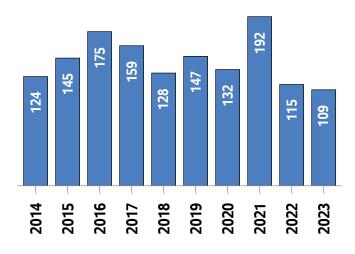




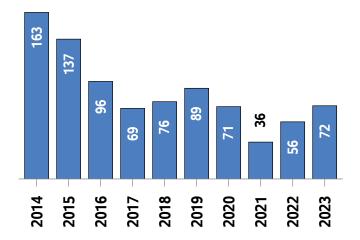
### **CLEARVIEW**MLS® Residential Market Activity



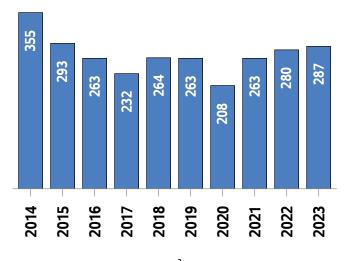




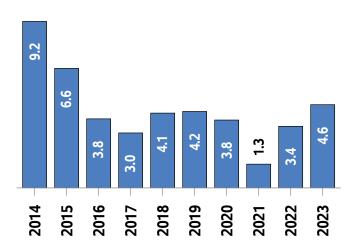
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **CLEARVIEW**MLS® Single Family Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	14	16.7%	-30.0%	-65.0%	55.6%	-30.0%	-54.8%
Dollar Volume	\$15,063,500	52.6%	-25.3%	-49.7%	185.5%	51.3%	24.0%
New Listings	50	38.9%	72.4%	25.0%	8.7%	108.3%	22.0%
Active Listings	101	9.8%	129.5%	80.4%	-3.8%	17.4%	-39.2%
Sales to New Listings Ratio 1	28.0	33.3	69.0	100.0	19.6	83.3	75.6
Months of Inventory 2	7.2	7.7	2.2	1.4	11.7	4.3	5.4
Average Price	\$1,075,964	30.8%	6.7%	43.7%	83.5%	116.1%	174.6%
Median Price	\$765,000	3.7%	7.5%	32.5%	65.2%	132.5%	184.2%
Sale to List Price Ratio <sup>3</sup>	95.5	95.9	98.7	97.8	97.8	96.4	96.3
Median Days on Market	28.0	25.5	21.0	22.0	27.0	29.5	46.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	104	-4.6%	-43.2%	-18.8%	-16.8%	-39.2%	-22.4%
Dollar Volume	\$108,317,597	-14.6%	-36.8%	20.5%	58.2%	35.0%	135.0%
New Listings	282	5.2%	13.3%	38.2%	8.5%	11.0%	-12.4%
Active Listings ⁴	71	33.1%	109.7%	1.8%	-3.7%	-21.3%	-55.4%
Sales to New Listings Ratio 5	36.9	40.7	73.5	62.7	48.1	67.3	41.6
Months of Inventory 6	4.8	3.4	1.3	3.8	4.1	3.7	8.4
Average Price	\$1,041,515	-10.5%	11.3%	48.3%	90.2%	121.9%	202.8%
Median Price	\$762,500	-15.3%	3.5%	39.3%	57.2%	120.4%	172.3%
Sale to List Price Ratio <sup>7</sup>	97.3	102.5	104.6	97.7	97.7	97.2	96.0
Median Days on Market	22.0	10.0	11.0	31.0	35.0	26.0	48.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

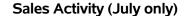
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

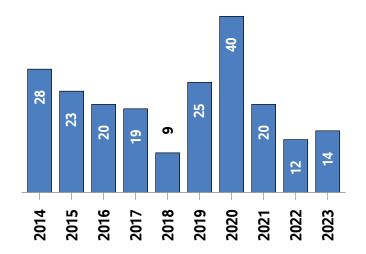
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **CLEARVIEW**MLS® Single Family Market Activity

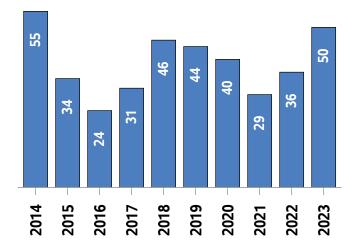




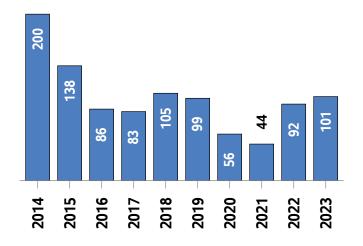


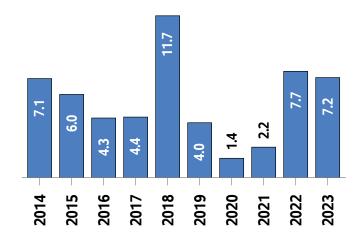
**Active Listings (July only)** 

#### **New Listings (July only)**

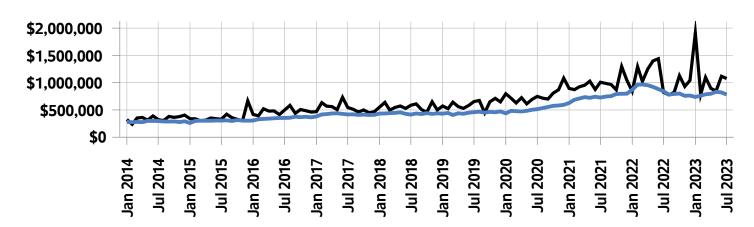


Months of Inventory (July only)





MLS® HPI Single Family Benchmark Price and Average Price

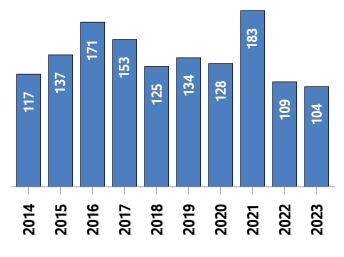




# **CLEARVIEW**MLS® Single Family Market Activity

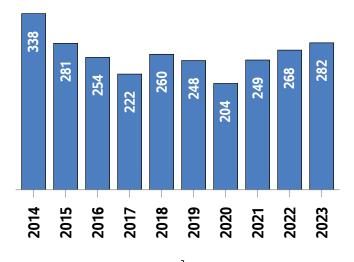




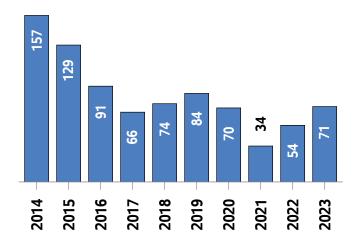


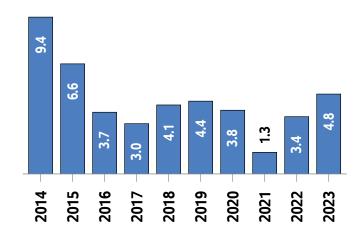
**Active Listings** ¹(July Year-to-date)

#### New Listings (July Year-to-date)



Months of Inventory <sup>2</sup>(July Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **CLEARVIEW**MLS® Townhouse Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	-100.0%	_	-100.0%	_	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	_	-100.0%	_	-100.0%	-100.0%
New Listings	0	_	_	_	_	-100.0%	-100.0%
Active Listings	0	-100.0%	_	_	-100.0%	-100.0%	-100.0%
Sales to New Listings Ratio 1	0.0	_	_	_	_	100.0	150.0
Months of Inventory 2	0.0	1.0	_	_	_	2.0	1.3
Average Price	\$0	-100.0%	_	-100.0%	<del>_</del>	-100.0%	-100.0%
Median Price	\$0	-100.0%	_	-100.0%	_	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	99.2	_	96.5	_	96.7	96.8
Median Days on Market	0.0	24.0	_	22.0	_	70.0	13.0

		Compared to <sup>6</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	4	-20.0%	-42.9%	0.0%	300.0%	33.3%	-50.0%
Dollar Volume	\$2,168,000	-27.4%	-43.8%	52.2%	812.8%	222.1%	46.3%
New Listings	4	-50.0%	-42.9%	0.0%	0.0%	-33.3%	-55.6%
Active Listings ⁴	1	-40.0%	_	-16.7%	-41.7%	-50.0%	-81.6%
Sales to New Listings Ratio 5	100.0	62.5	100.0	100.0	25.0	50.0	88.9
Months of Inventory 6	1.8	2.3	_	2.1	12.0	4.7	4.8
Average Price	\$542,000	-9.2%	-1.6%	52.2%	128.2%	141.6%	192.6%
Median Price	\$554,000	-9.3%	-9.5%	57.7%	133.3%	144.1%	180.5%
Sale to List Price Ratio <sup>7</sup>	98.5	105.6	104.3	100.4	99.0	98.9	96.0
Median Days on Market	27.5	24.0	10.0	13.5	16.0	70.0	28.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

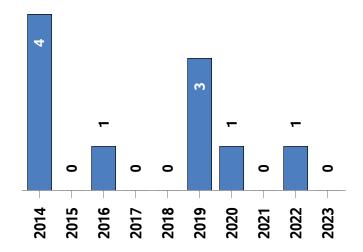
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



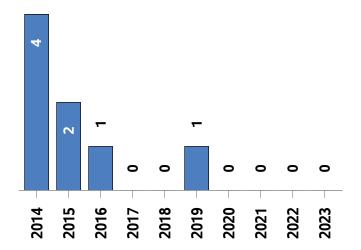
### **CLEARVIEW**MLS® Townhouse Market Activity



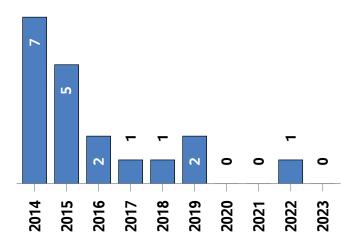
Sales Activity (July only)



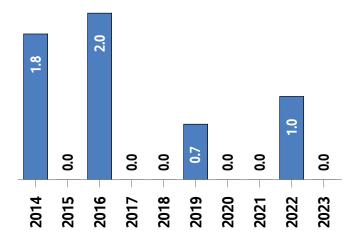
New Listings (July only)



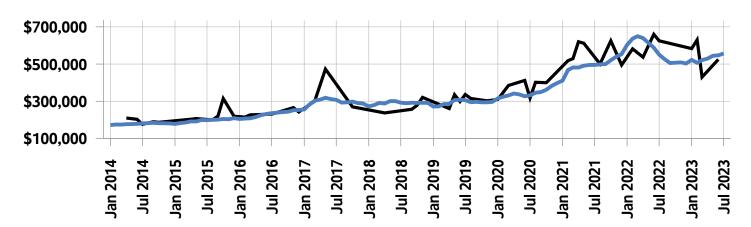
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

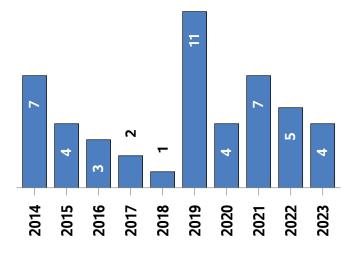




### **CLEARVIEW**MLS® Townhouse Market Activity

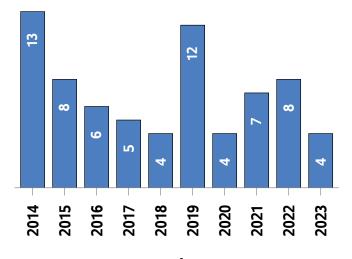




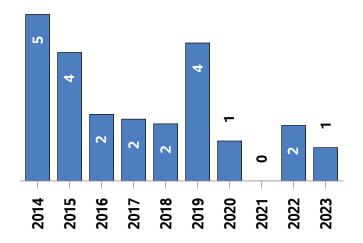


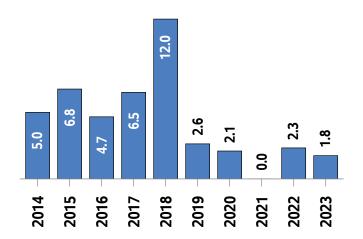
Active Listings (July Year-to-date)

#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## CLEARVIEW MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price							
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago					
Composite	\$776,200	-4.8	-1.7	5.8	-7.2	52.3	88.0	
Single Family	\$782,000	-4.9	-1.8	5.9	-7.3	52.1	88.4	
One Storey	\$703,600	-6.9	-3.7	6.5	-5.9	44.6	92.9	
Two Storey	\$875,400	-2.8	0.2	5.5	-8.3	58.7	84.7	
Townhouse	\$556,900	1.8	5.2	6.6	1.1	67.9	90.4	

#### MLS® HPI Benchmark Price





# **CLEARVIEW**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1468
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1484
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16542
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **CLEARVIEW**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1317
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16580
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1792
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16788
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **CLEARVIEW MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1145
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



#### Creemore **MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	-80.0%	-75.0%	0.0%	0.0%	0.0%	-66.7%
Dollar Volume	\$1,100,000	-75.3%	-63.1%	113.6%	294.4%	214.3%	6.9%
New Listings	4	300.0%	-50.0%	33.3%	_	300.0%	300.0%
Active Listings	10	100.0%	42.9%	100.0%	400.0%	400.0%	233.3%
Sales to New Listings Ratio 1	25.0	500.0	50.0	33.3	_	100.0	300.0
Months of Inventory <sup>2</sup>	10.0	1.0	1.8	5.0	2.0	2.0	1.0
Average Price	\$1,100,000	23.5%	47.4%	113.6%	294.4%	214.3%	220.7%
Median Price	\$1,100,000	41.0%	47.7%	113.6%	294.4%	214.3%	238.5%
Sale to List Price Ratio <sup>3</sup>	95.7	95.9	103.6	97.2	93.0	100.0	99.1
Median Days on Market	42.0	29.0	21.0	24.0	49.0	41.0	79.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	12	-29.4%	-33.3%	300.0%	1,100.0%	71.4%	71.4%
Dollar Volume	\$12,778,104	-17.8%	-10.3%	778.2%	4,481.6%	380.6%	500.5%
New Listings	34	-2.9%	13.3%	277.8%	1,033.3%	385.7%	385.7%
Active Listings ⁴	9	58.5%	97.0%	271.4%	248.2%	364.3%	116.7%
Sales to New Listings Ratio 5	35.3	48.6	60.0	33.3	33.3	100.0	100.0
Months of Inventory 6	5.4	2.4	1.8	5.8	18.7	2.0	4.3
Average Price	\$1,064,842	16.5%	34.6%	119.6%	281.8%	180.3%	250.3%
Median Price	\$1,005,000	22.9%	43.7%	95.1%	260.3%	187.1%	306.9%
Sale to List Price Ratio <sup>7</sup>	95.8	98.4	103.2	99.3	93.0	96.0	96.1
Median Days on Market	32.0	16.0	12.0	21.0	49.0	26.0	79.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

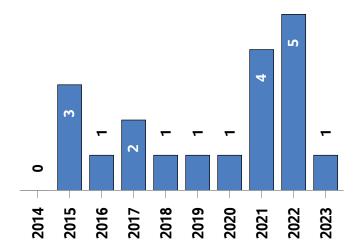
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Creemore**MLS® Residential Market Activity

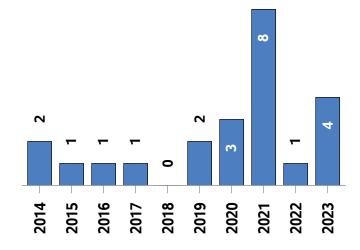




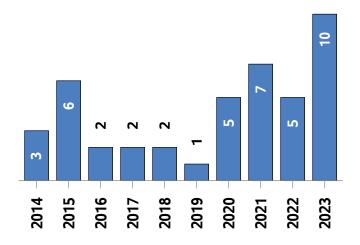


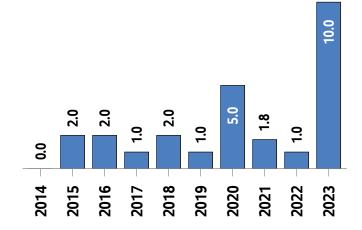
**Active Listings (July only)** 

#### **New Listings (July only)**

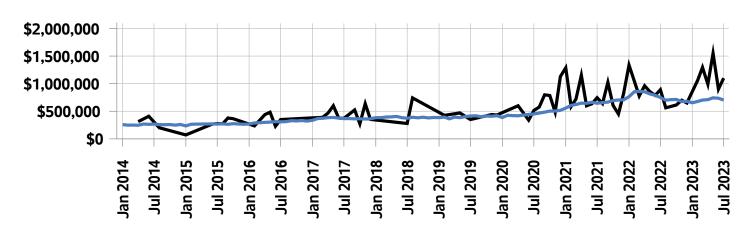


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

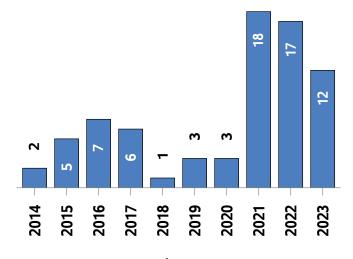




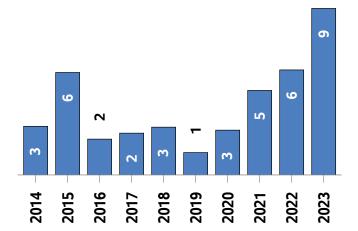
### **Creemore**MLS® Residential Market Activity



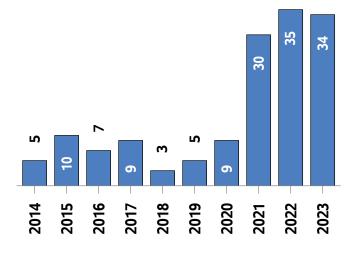




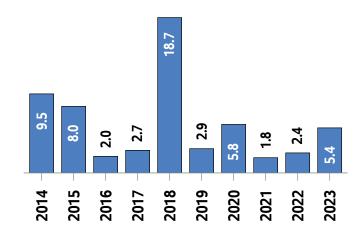
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **Creemore**MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$703,400	-4.5	-1.0	7.5	-6.1	55.8	88.2
Single Family	\$703,400	-4.5	-1.0	7.5	-6.1	55.8	88.2
One Storey	\$641,700	-6.4	-2.5	8.5	-4.3	47.8	93.5
Two Storey	\$758,900	-3.0	0.1	6.3	-7.2	63.7	85.5

#### MLS® HPI Benchmark Price





## **Creemore**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1540
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1540
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Creemore**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1272
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1733
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10891
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### New Lowell MLS® Residential Market Activity



		Compared to °						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	1	-66.7%	-50.0%	-50.0%	0.0%	-50.0%	-50.0%	
Dollar Volume	\$635,000	-77.1%	-57.8%	-40.3%	1.6%	-15.9%	-6.2%	
New Listings	6	-33.3%	200.0%	100.0%	-50.0%	500.0%	100.0%	
Active Listings	15	-6.3%	200.0%	400.0%	-6.3%	275.0%	66.7%	
Sales to New Listings Ratio 1	16.7	33.3	100.0	66.7	8.3	200.0	66.7	
Months of Inventory <sup>2</sup>	15.0	5.3	2.5	1.5	16.0	2.0	4.5	
Average Price	\$635,000	-31.2%	-15.6%	19.5%	1.6%	68.2%	87.6%	
Median Price	\$635,000	-21.6%	-15.6%	19.5%	1.6%	68.2%	87.6%	
Sale to List Price Ratio <sup>3</sup>	105.9	96.1	103.8	98.4	104.2	99.6	98.3	
Median Days on Market	14.0	18.0	11.0	21.0	10.0	13.5	73.0	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	21	-8.7%	-4.5%	16.7%	16.7%	23.5%	75.0%	
Dollar Volume	\$18,369,494	-19.3%	-0.1%	80.7%	95.7%	192.9%	436.6%	
New Listings	42	-16.0%	27.3%	61.5%	2.4%	27.3%	90.9%	
Active Listings ⁴	9	8.6%	136.8%	125.0%	16.7%	6.8%	37.0%	
Sales to New Listings Ratio 5	50.0	46.0	66.7	69.2	43.9	51.5	54.5	
Months of Inventory 6	3.0	2.5	1.2	1.6	3.0	3.5	3.8	
Average Price	\$874,738	-11.6%	4.6%	54.9%	67.8%	137.1%	206.6%	
Median Price	\$900,000	-7.7%	16.1%	60.9%	77.7%	143.2%	218.6%	
Sale to List Price Ratio <sup>7</sup>	99.6	106.1	108.4	99.5	98.3	98.9	96.9	
Median Days on Market	15.0	8.0	9.5	16.5	24.0	18.0	27.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

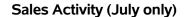
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

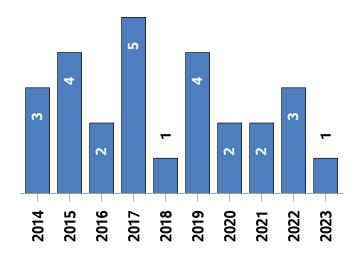
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



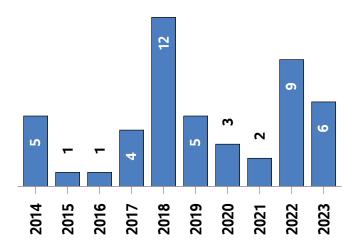
### New Lowell MLS® Residential Market Activity



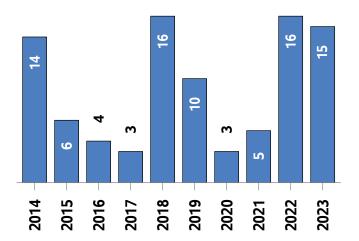




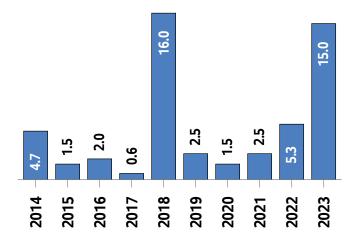
**New Listings (July only)** 



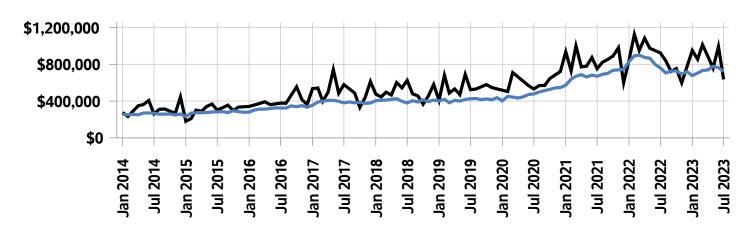
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

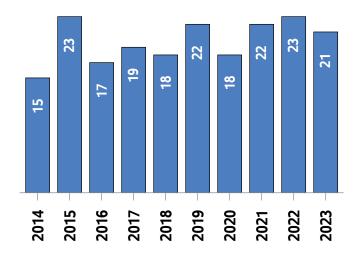




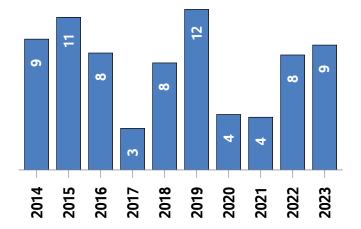
# New Lowell MLS® Residential Market Activity



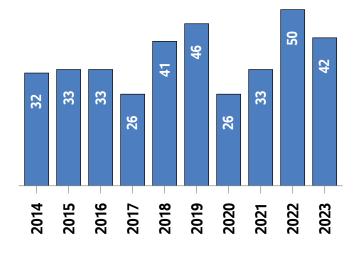




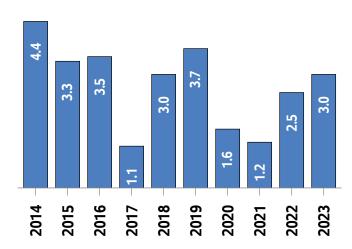
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## New Lowell MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price										
			percentage change vs.  1 month ago  3 months ago  6 months ago 12 months ago 3 years ago 5 years ago							
Benchmark Type:	July 2023	1 month ago								
Composite	\$722,100	-5.4	-2.2	6.7	-5.0	51.2	90.1			
Single Family	\$722,100	-5.4	-2.2	6.7	-5.0	51.2	90.1			
One Storey	\$734,000	-6.6	-3.5	6.2	-4.5	49.5	98.1			
Two Storey	\$691,800	-1.9	1.2	7.6	-5.7	55.4	73.1			

### MLS® HPI Benchmark Price





# **New Lowell**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16368
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# New Lowell MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16434
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1561
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16286
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### Nottawa MLS® Residential Market Activity



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	2	100.0%	0.0%	_	_	_	100.0%	
Dollar Volume	\$1,577,000	125.3%	-20.4%	_	_	_	735.5%	
New Listings	5	150.0%	0.0%	_	_	_	_	
Active Listings	12	100.0%	100.0%	1,100.0%	_	_	1,100.0%	
Sales to New Listings Ratio 1	40.0	50.0	40.0	_	_	_	_	
Months of Inventory 2	6.0	6.0	3.0	_	_	_	1.0	
Average Price	\$788,500	12.6%	-20.4%	_	<del>_</del>	_	317.7%	
Median Price	\$788,500	12.6%	-20.4%				317.7%	
Sale to List Price Ratio <sup>3</sup>	83.8	93.3	96.0				97.3	
Median Days on Market	106.0	30.0	28.0	_	_	_	92.0	

		Compared to <sup>8</sup>						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	11	-8.3%	0.0%	_	_	_	1,000.0%	
Dollar Volume	\$15,997,500	22.1%	40.6%	_	_	_	8,375.5%	
New Listings	30	30.4%	36.4%	2,900.0%	_	_	1,400.0%	
Active Listings ⁴	8	84.4%	156.5%	742.9%	_	_	426.8%	
Sales to New Listings Ratio 5	36.7	52.2	50.0	_	_	_	50.0	
Months of Inventory 6	5.4	2.7	2.1	_	_	_	11.2	
Average Price	\$1,454,318	33.2%	40.6%	_	_	_	670.5%	
Median Price	\$1,050,000	1.7%	-8.7%	_	_	_	456.3%	
Sale to List Price Ratio <sup>7</sup>	96.0	104.5	102.7	_	_	_	97.3	
Median Days on Market	35.0	7.0	14.0	_	_	_	92.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

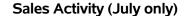
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

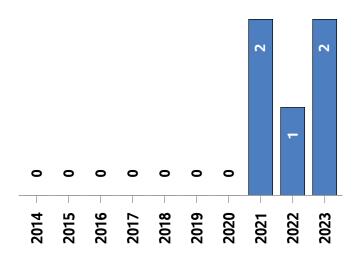
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Nottawa MLS® Residential Market Activity

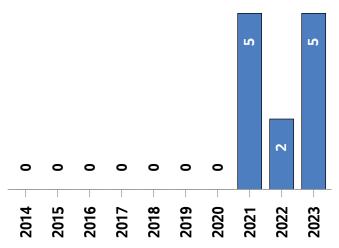




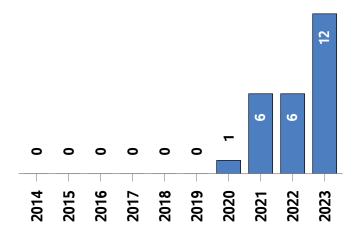


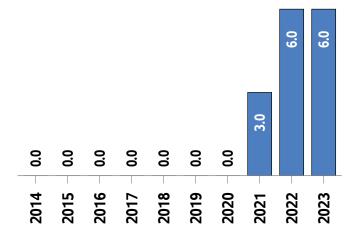
**Active Listings (July only)** 

### New Listings (July only)

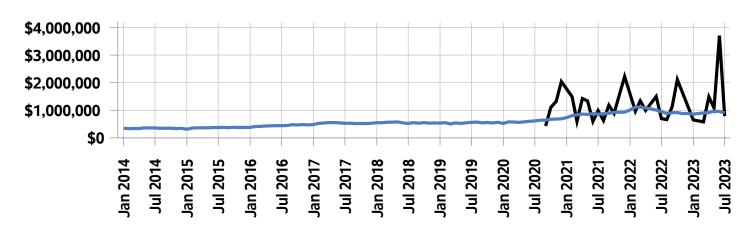


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

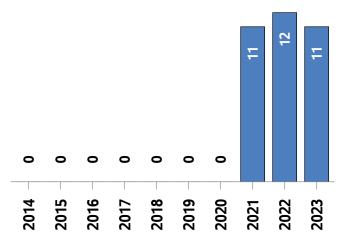




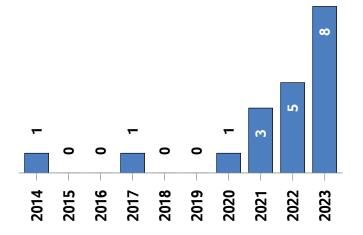
### Nottawa MLS® Residential Market Activity



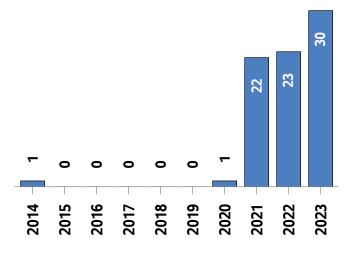




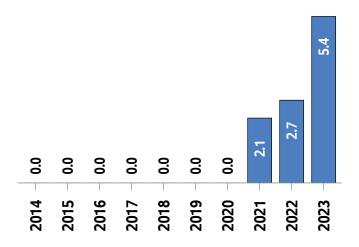
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

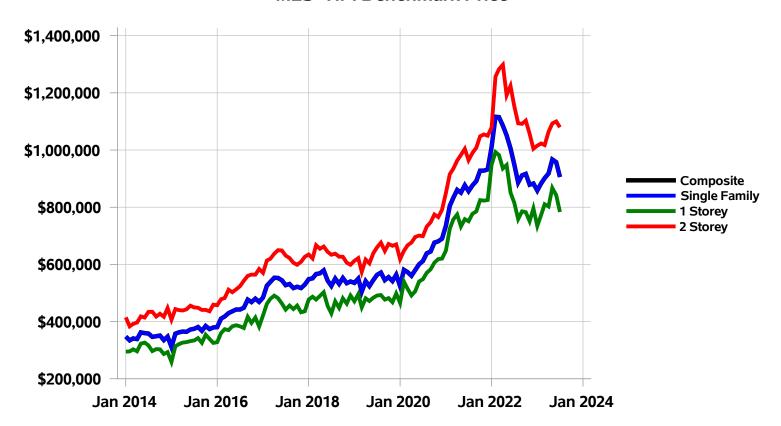


### Nottawa MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$905,600	-5.4	-1.3	5.5	-4.7	48.1	72.6	
Single Family	\$905,600	-5.4	-1.3	5.5	-4.7	48.1	72.6	
One Storey	\$783,300	-7.0	-2.4	6.7	-4.0	42.9	82.7	
Two Storey	\$1,079,600	-1.8	1.5	6.3	-6.4	54.5	70.3	

#### MLS® HPI Benchmark Price





### **Nottawa**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1555
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1555			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	20460			
Number of Fireplaces	1			
Total Number Of Rooms	10			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			



# **Nottawa**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value				
Above Ground Bedrooms	3				
Age Category	16 to 30				
Bedrooms	4				
Below Ground Bedrooms	1				
Exterior Walls	Masonry & Siding				
Freshwater Supply	Municipal waterworks				
Full Bathrooms	2				
Garage Description	Attached, Double width				
Gross Living Area (Above Ground; in sq. ft.)	1441				
Half Bathrooms	0				
Heating	Forced air				
Heating Fuel	Natural Gas				
Lot Size	17547				
Number of Fireplaces	1				
Total Number Of Rooms	10				
Type Of Foundation	Basement, Concrete blocs				
Type of Property	Detached				
Wastewater Disposal	Private				

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2205
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22655
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Rural Clearview MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2	_	-66.7%	-50.0%	_	_	_
Dollar Volume	\$3,610,000	_	-63.0%	36.7%	_	_	_
New Listings	9	-10.0%	0.0%	12.5%	80.0%	_	800.0%
Active Listings	27	-3.6%	28.6%	125.0%	125.0%	_	1,250.0%
Sales to New Listings Ratio 1	22.2	_	66.7	50.0	_	_	_
Months of Inventory 2	13.5	_	3.5	3.0	_	_	_
Average Price	\$1,805,000	_	11.1%	173.4%	_	_	_
Median Price	\$1,805,000	_	6.2%	165.4%	_	_	_
Sale to List Price Ratio <sup>3</sup>	95.2	_	93.5	99.7	_	_	_
Median Days on Market	61.0	_	32.5	26.5	_	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	12	-50.0%	-76.5%	71.4%	33.3%	_	_
Dollar Volume	\$17,498,500	-61.3%	-73.7%	294.3%	152.6%	_	_
New Listings	52	-22.4%	-33.3%	92.6%	126.1%	_	2,500.0%
Active Listings ⁴	18	2.5%	4.2%	80.9%	70.8%	_	1,018.2%
Sales to New Listings Ratio 5	23.1	35.8	65.4	25.9	39.1	_	_
Months of Inventory 6	10.3	5.0	2.3	9.7	8.0	_	_
Average Price	\$1,458,208	-22.6%	11.8%	130.0%	89.5%	_	_
Median Price	\$1,038,750	-42.8%	-3.4%	58.6%	68.9%	_	_
Sale to List Price Ratio 7	94.3	102.2	102.6	100.4	91.5	_	_
Median Days on Market	42.0	17.0	12.0	20.0	60.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

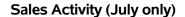
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

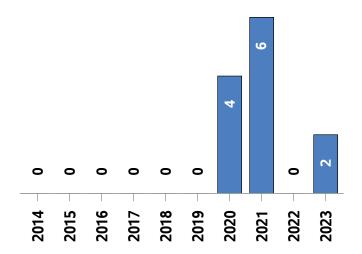
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Rural Clearview MLS® Residential Market Activity

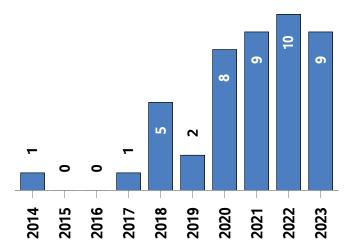




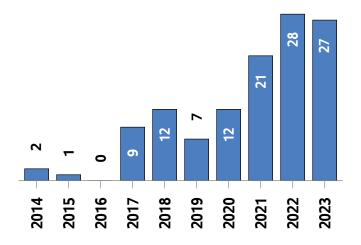


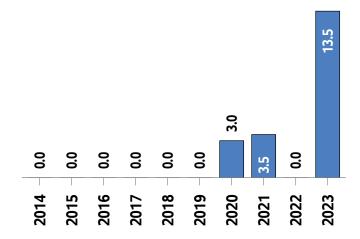
**Active Listings (July only)** 

New Listings (July only)

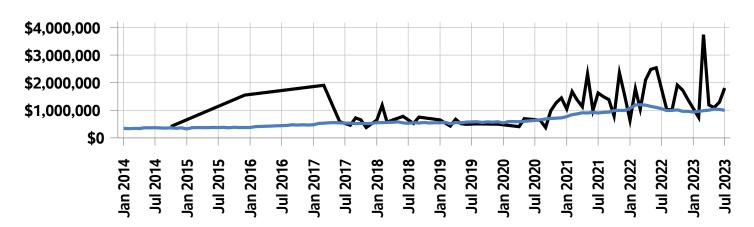


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

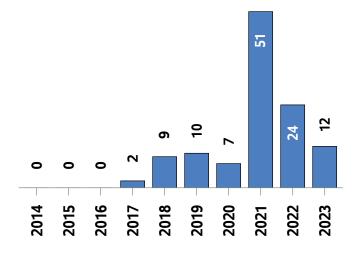




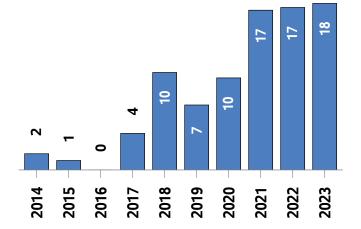
## Rural Clearview MLS® Residential Market Activity



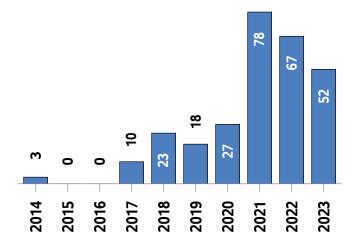




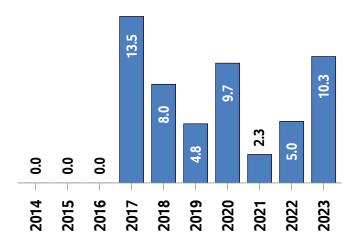
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

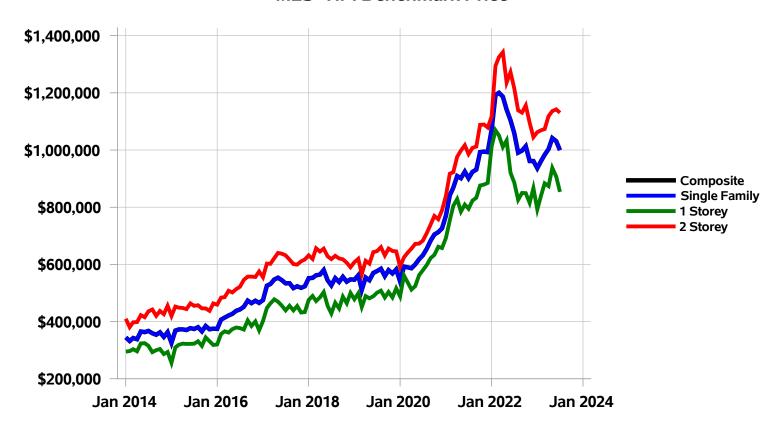


### Rural Clearview MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$999,400	-3.1	-0.4	6.7	-5.6	58.1	89.7	
Single Family	\$999,400	-3.1	-0.4	6.7	-5.6	58.1	89.7	
One Storey	\$853,600	-5.9	-2.3	7.7	-3.7	47.3	99.3	
Two Storey	\$1,130,400	-1.0	1.0	6.4	-7.0	65.5	82.8	

#### MLS® HPI Benchmark Price





# Rural Clearview MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value	
Above Ground Bedrooms	3	
Age Category	16 to 30	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Double width	
Gross Living Area (Above Ground; in sq. ft.)	1713	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	68201	
Number of Fireplaces	1	
Total Number Of Rooms	9	
Type Of Foundation	Basement, Concrete blocs	
Type of Property	Detached	
Wastewater Disposal	Private	



# Rural Clearview MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1483
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	61490
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	16 to 30			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	2110			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	86031			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			



#### Stayner **MLS® Residential Market Activity**



		Compared to *					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	7	40.0%	0.0%	75.0%	600.0%	250.0%	600.0%
Dollar Volume	\$5,216,500	73.9%	14.3%	190.9%	1,237.6%	532.3%	3,160.3%
New Listings	24	60.0%	300.0%	2,300.0%	380.0%	700.0%	_
Active Listings	34	-12.8%	325.0%	3,300.0%	209.1%	385.7%	580.0%
Sales to New Listings Ratio 1	29.2	33.3	116.7	400.0	20.0	66.7	_
Months of Inventory 2	4.9	7.8	1.1	0.3	11.0	3.5	5.0
Average Price	\$745,214	24.2%	14.3%	66.2%	91.1%	80.7%	365.8%
Median Price	\$760,000	21.6%	20.6%	74.1%	94.9%	84.2%	375.0%
Sale to List Price Ratio <sup>3</sup>	98.2	96.7	99.5	98.2	97.5	100.7	94.7
Median Days on Market	13.0	20.0	17.0	17.5	10.0	29.0	108.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	52	48.6%	-38.8%	420.0%	420.0%	940.0%	1,200.0%
Dollar Volume	\$43,396,999	53.5%	-25.0%	561.0%	933.8%	2,336.7%	4,392.9%
New Listings	125	23.8%	31.6%	941.7%	303.2%	681.3%	1,036.4%
Active Listings ⁴	26	32.1%	208.3%	740.9%	340.5%	516.7%	400.0%
Sales to New Listings Ratio 5	41.6	34.7	89.5	83.3	32.3	31.3	36.4
Months of Inventory 6	3.6	4.0	0.7	2.2	4.2	6.0	9.3
Average Price	\$834,558	3.3%	22.6%	27.1%	98.8%	134.3%	245.6%
Median Price	\$692,500	-6.4%	9.1%	41.0%	76.7%	117.1%	166.4%
Sale to List Price Ratio <sup>7</sup>	97.8	101.7	104.1	98.4	99.0	98.9	97.5
Median Days on Market	17.0	10.0	10.0	20.5	20.5	27.0	33.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

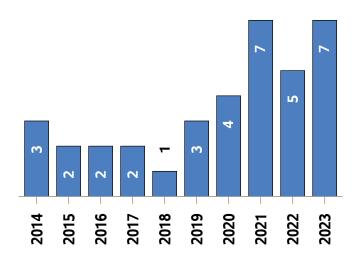
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Stayner MLS® Residential Market Activity**

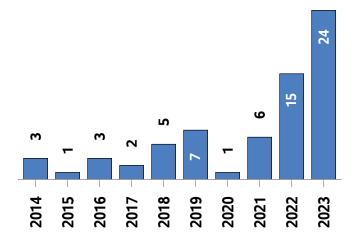




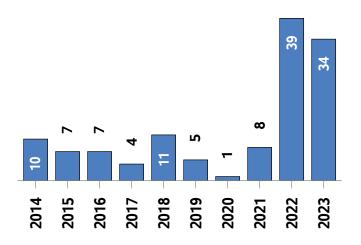


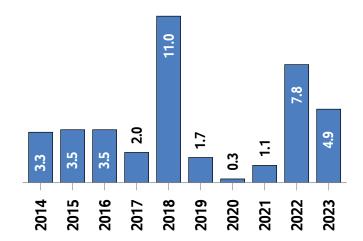
**Active Listings (July only)** 

#### **New Listings (July only)**

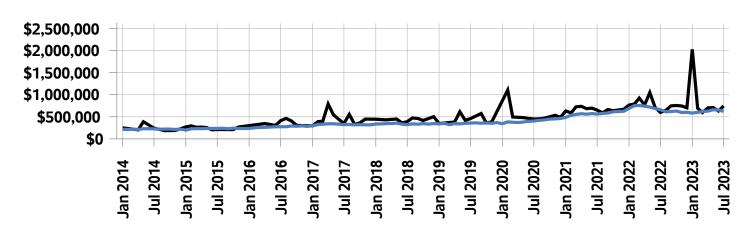


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

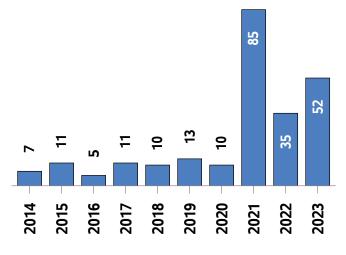




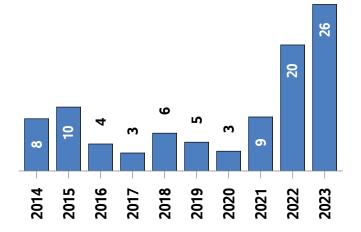
### **Stayner MLS® Residential Market Activity**



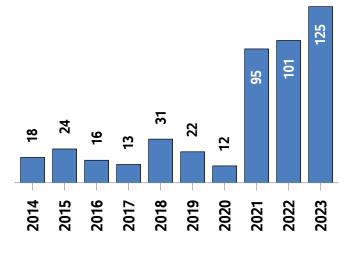




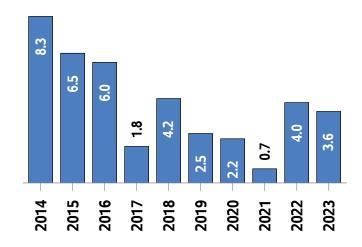
**Active Listings** ¹(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# **Stayner** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
		percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$622,800	-4.8	-0.8	6.6	-5.6	54.0	92.7	
Single Family	\$627,200	-5.3	-1.2	6.6	-6.1	53.0	93.1	
One Storey	\$595,500	-7.1	-3.6	6.8	-4.1	44.5	89.4	
Two Storey	\$669,000	-3.0	1.9	6.5	-7.3	64.7	97.5	
Townhouse	\$556,900	1.8	5.2	6.6	1.1	67.9	90.4	

#### MLS® HPI Benchmark Price





# **Stayner** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1344
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9570
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Stayner** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	4			
Below Ground Bedrooms	1			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1263			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	9768			
Number of Fireplaces	0			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			

### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry & Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1606			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	9274			
Number of Fireplaces	0			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



# **Stayner** MLS® HPI Benchmark Descriptions



### Townhouse #



Features	Value		
Above Ground Bedrooms	2		
Age Category	16 to 30		
Attached Specification	Row		
Bedrooms	2		
Below Ground Bedrooms	0		
Exterior Walls	Masonry & Siding		
Freshwater Supply	Municipal waterworks		
Full Bathrooms	2		
Garage Description	Attached, Single width		
Gross Living Area (Above Ground; in sq. ft.)	1118		
Half Bathrooms	1		
Heating	Forced air		
Heating Fuel	Natural Gas		
Number of Fireplaces	0		
Total Number Of Rooms	8		
Type Of Foundation	Basement, Poured concrete		
Wastewater Disposal	Municipal sewers		



## **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	21	0.0%	-40.0%	-54.3%	-25.0%	-44.7%	-25.0%	
Dollar Volume	\$14,544,501	-3.0%	-49.0%	-48.0%	0.6%	-9.3%	89.7%	
New Listings	31	-48.3%	-22.5%	-26.2%	-48.3%	-50.8%	-41.5%	
Active Listings	33	-57.1%	43.5%	6.5%	-70.0%	-51.5%	-73.0%	
Sales to New Listings Ratio 1	67.7	35.0	87.5	109.5	46.7	60.3	52.8	
Months of Inventory <sup>2</sup>	1.6	3.7	0.7	0.7	3.9	1.8	4.4	
Average Price	\$692,595	-3.0%	-15.0%	13.9%	34.1%	64.2%	153.0%	
Median Price	\$690,000	0.7%	-6.7%	21.1%	49.4%	70.4%	166.9%	
Sale to List Price Ratio <sup>3</sup>	99.4	98.5	104.3	99.4	96.5	99.2	96.9	
Median Days on Market	14.0	19.0	7.0	14.5	25.0	13.5	55.0	

		Compared to <sup>6</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	155	-24.8%	-48.2%	-29.2%	-23.3%	-51.4%	-39.9%
Dollar Volume	\$116,629,675	-39.7%	-50.6%	-5.6%	14.2%	-7.0%	63.9%
New Listings	251	-46.3%	-31.4%	-13.7%	-42.0%	-40.9%	-38.8%
Active Listings 4	39	-29.8%	64.5%	-20.2%	-56.8%	-27.8%	-66.9%
Sales to New Listings Ratio 5	61.8	44.1	81.7	75.3	46.7	75.1	62.9
Months of Inventory 6	1.8	1.9	0.6	1.6	3.1	1.2	3.2
Average Price	\$752,450	-19.8%	-4.8%	33.4%	48.8%	91.4%	172.9%
Median Price	\$719,000	-17.6%	-0.8%	36.7%	52.6%	92.0%	180.9%
Sale to List Price Ratio <sup>7</sup>	98.5	107.0	106.3	98.8	97.7	98.9	97.2
Median Days on Market	17.0	8.0	6.0	17.0	21.0	13.0	33.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

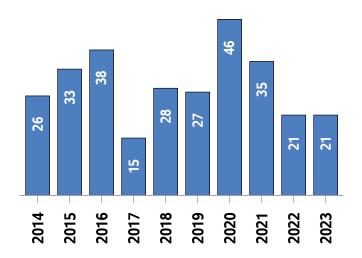
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



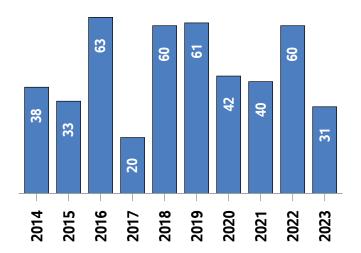
## **ESSA**MLS® Residential Market Activity



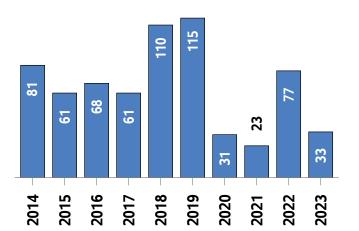




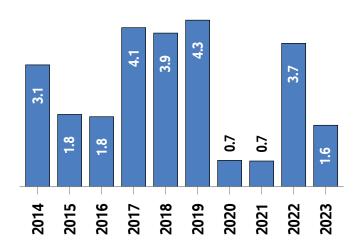
**New Listings (July only)** 



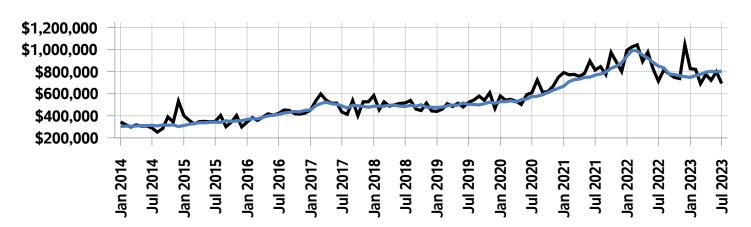
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

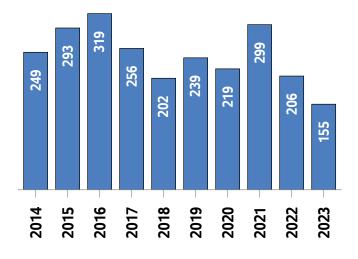




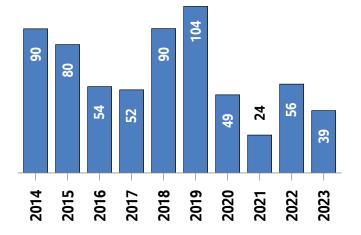
## **ESSA**MLS® Residential Market Activity



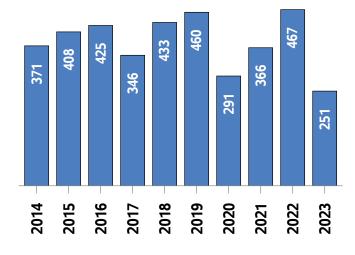




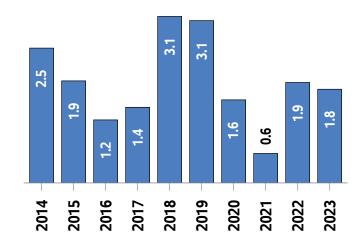
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **ESSA**MLS® Single Family Market Activity



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	17	0.0%	-37.0%	-54.1%	-29.2%	-39.3%	-26.1%	
Dollar Volume	\$12,502,001	-1.4%	-49.4%	-47.5%	-4.5%	-2.4%	87.6%	
New Listings	28	-46.2%	-9.7%	-17.6%	-47.2%	-40.4%	-37.8%	
Active Listings	29	-58.6%	61.1%	0.0%	-69.8%	-45.3%	-72.1%	
Sales to New Listings Ratio 1	60.7	32.7	87.1	108.8	45.3	59.6	51.1	
Months of Inventory <sup>2</sup>	1.7	4.1	0.7	0.8	4.0	1.9	4.5	
Average Price	\$735,412	-1.4%	-19.7%	14.3%	34.8%	60.8%	153.8%	
Median Price	\$690,000	-3.0%	-18.9%	10.4%	47.0%	48.9%	154.6%	
Sale to List Price Ratio <sup>3</sup>	99.1	97.8	103.8	98.9	97.9	99.3	97.1	
Median Days on Market	14.0	16.0	7.0	16.0	31.0	8.5	63.0	

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	127	-28.7%	-48.2%	-30.6%	-24.9%	-45.0%	-38.9%
Dollar Volume	\$102,735,776	-40.6%	-50.0%	-5.6%	13.7%	4.0%	66.5%
New Listings	213	-48.6%	-28.0%	-14.5%	-43.5%	-31.7%	-38.3%
Active Listings ⁴	34	-31.2%	77.4%	-25.6%	-58.3%	-23.9%	-66.7%
Sales to New Listings Ratio 5	59.6	43.0	82.8	73.5	44.8	74.0	60.3
Months of Inventory 6	1.9	1.9	0.5	1.7	3.3	1.3	3.4
Average Price	\$808,943	-16.8%	-3.6%	36.1%	51.3%	89.1%	172.6%
Median Price	\$777,500	-14.6%	0.3%	42.7%	57.1%	92.5%	185.1%
Sale to List Price Ratio <sup>7</sup>	98.4	106.5	106.2	98.6	98.0	98.8	97.7
Median Days on Market	17.0	8.0	6.0	18.0	21.0	14.0	34.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

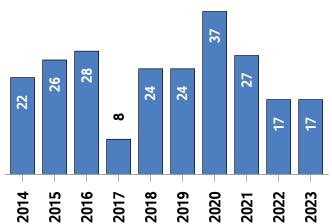
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **ESSA**MLS® Single Family Market Activity



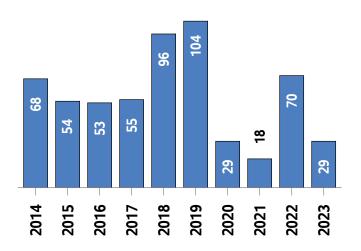


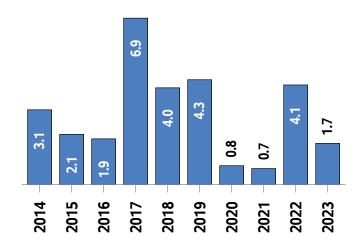


**Active Listings (July only)** 

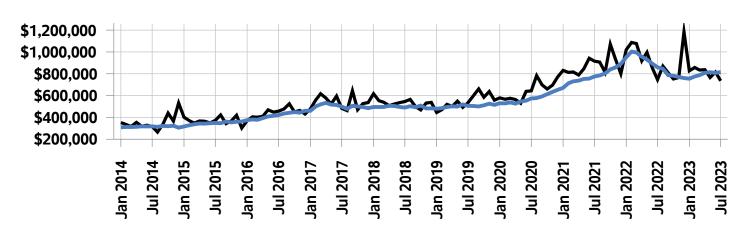


Months of Inventory (July only)





MLS® HPI Single Family Benchmark Price and Average Price

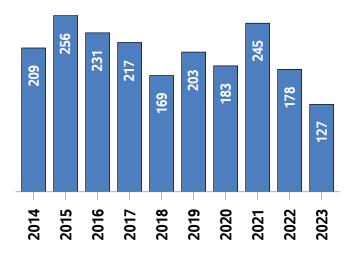




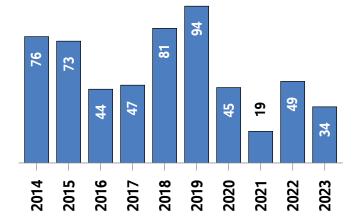
## **ESSA**MLS® Single Family Market Activity



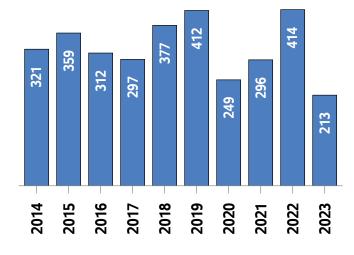




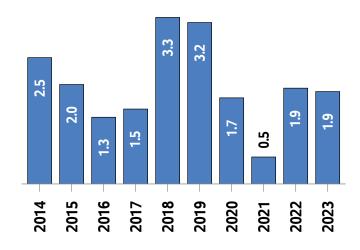
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **MLS® Townhouse Market Activity**



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	3	0.0%	-25.0%	-66.7%	0.0%	-66.7%	-25.0%	
Dollar Volume	\$1,762,500	-12.1%	-31.2%	-57.8%	34.7%	-43.7%	85.7%	
New Listings	3	-57.1%	-40.0%	-62.5%	-40.0%	-76.9%	-62.5%	
Active Listings	3	-40.0%	200.0%	50.0%	-75.0%	-72.7%	-72.7%	
Sales to New Listings Ratio 1	100.0	42.9	80.0	112.5	60.0	69.2	50.0	
Months of Inventory 2	1.0	1.7	0.3	0.2	4.0	1.2	2.8	
Average Price	\$587,500	-12.1%	-8.2%	26.5%	34.7%	68.8%	147.6%	
Median Price	\$580,000	-13.8%	-8.7%	23.0%	24.7%	63.4%	142.2%	
Sale to List Price Ratio <sup>3</sup>	101.0	100.6	105.0	101.3	98.2	99.7	98.3	
Median Days on Market	6.0	20.0	5.5	9.0	20.0	14.0	14.5	

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	19	-20.8%	-52.5%	-36.7%	-29.6%	-76.3%	-48.6%
Dollar Volume	\$11,653,999	-38.1%	-52.9%	-14.7%	6.3%	-54.9%	37.2%
New Listings	27	-41.3%	-49.1%	-25.0%	-43.8%	-72.7%	-47.1%
Active Listings ⁴	3	-38.9%	37.5%	46.7%	-61.4%	-55.1%	-65.1%
Sales to New Listings Ratio 5	70.4	52.2	75.5	83.3	56.3	80.8	72.5
Months of Inventory 6	1.2	1.5	0.4	0.5	2.1	0.6	1.7
Average Price	\$613,368	-21.8%	-0.8%	34.6%	51.1%	89.9%	167.3%
Median Price	\$640,000	-17.2%	2.4%	41.1%	60.0%	97.2%	178.9%
Sale to List Price Ratio <sup>7</sup>	100.7	109.2	109.2	100.0	98.4	99.8	98.4
Median Days on Market	15.0	6.0	4.5	8.0	21.0	10.0	27.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

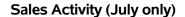
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

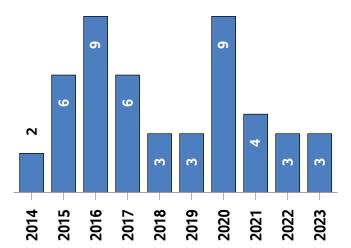
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## **ESSA**MLS® Townhouse Market Activity

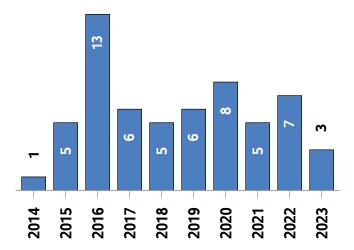




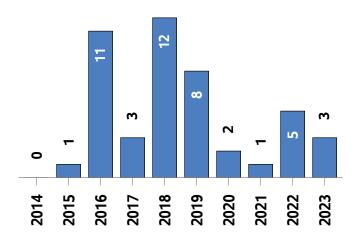


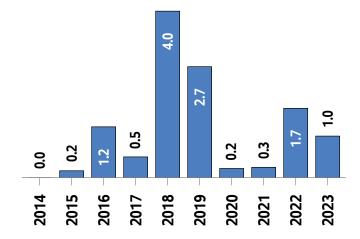
Active Listings (July only)

#### **New Listings (July only)**

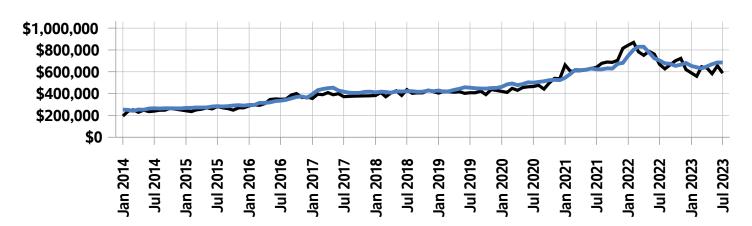


Months of Inventory (July only)





MLS® HPI Townhouse Benchmark Price and Average Price

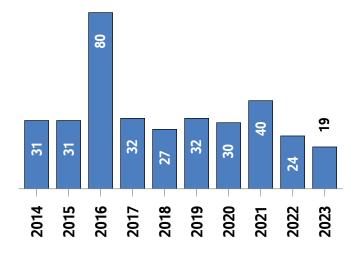




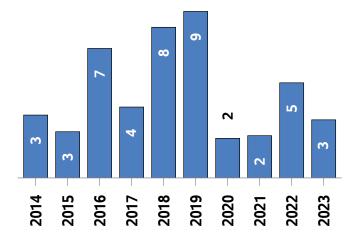
## **ESSA**MLS® Townhouse Market Activity



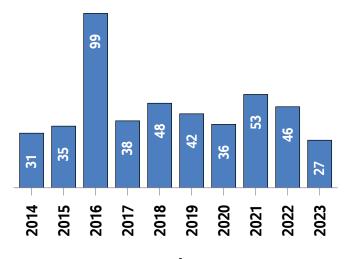




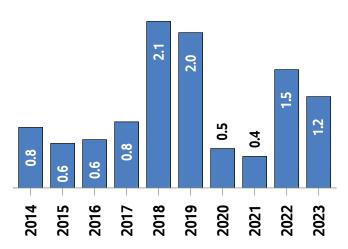
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

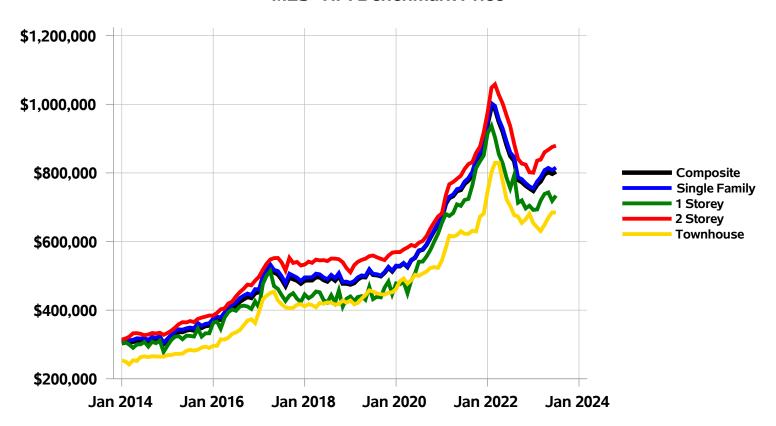


## **ESSA**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price											
			percentage change vs.								
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5								
Composite	\$804,000	0.8	1.1	7.5	-5.4	40.3	66.3				
Single Family	\$815,600	1.0	0.9	8.1	-5.1	42.1	66.4				
One Storey	\$733,900	2.1	-0.6	6.0	-2.8	35.6	73.7				
Two Storey	\$879,300	0.4	2.2	9.8	-6.0	47.4	61.9				
Townhouse	\$684,600	-0.1	5.5	4.7	-2.7	36.9	62.0				

#### MLS® HPI Benchmark Price





## **ESSA**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1400
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7288
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **ESSA**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1291
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9683
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1562
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5392
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **ESSA MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1209
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



#### Angus **MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	20	25.0%	-23.1%	-42.9%	-4.8%	-28.6%	5.3%
Dollar Volume	\$13,740,501	24.5%	-23.6%	-30.6%	46.6%	25.7%	170.0%
New Listings	21	-52.3%	-25.0%	-30.0%	-50.0%	-60.4%	-40.0%
Active Listings	21	-58.8%	90.9%	110.0%	-73.8%	-59.6%	-71.6%
Sales to New Listings Ratio 1	95.2	36.4	92.9	116.7	50.0	52.8	54.3
Months of Inventory 2	1.1	3.2	0.4	0.3	3.8	1.9	3.9
Average Price	\$687,025	-0.4%	-0.7%	21.4%	54.0%	76.0%	156.5%
Median Price	\$675,000	-0.7%	-1.3%	22.7%	51.7%	73.1%	159.6%
Sale to List Price Ratio <sup>3</sup>	99.3	97.8	106.3	99.9	95.8	99.6	98.3
Median Days on Market	14.0	19.5	7.0	14.0	21.0	9.0	58.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	133	-15.3%	-44.8%	-24.9%	-21.8%	-47.4%	-36.1%
Dollar Volume	\$95,374,775	-29.1%	-43.6%	3.7%	20.0%	3.9%	81.7%
New Listings	202	-38.8%	-26.8%	-6.9%	-41.3%	-39.7%	-34.4%
Active Listings ⁴	26	-26.6%	98.9%	-9.8%	-60.6%	-23.2%	-67.4%
Sales to New Listings Ratio 5	65.8	47.6	87.3	81.6	49.4	75.5	67.5
Months of Inventory 6	1.4	1.6	0.4	1.2	2.8	1.0	2.7
Average Price	\$717,104	-16.3%	2.1%	38.1%	53.4%	97.6%	184.2%
Median Price	\$710,000	-14.7%	1.8%	39.2%	56.0%	98.9%	183.3%
Sale to List Price Ratio 7	98.9	106.6	106.5	98.9	97.7	99.3	97.8
Median Days on Market	16.0	8.0	6.0	14.0	20.0	11.0	31.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

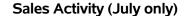
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

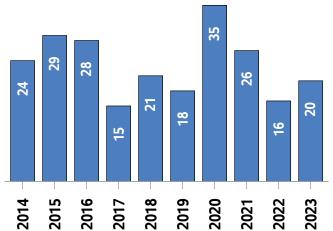
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Angus MLS® Residential Market Activity



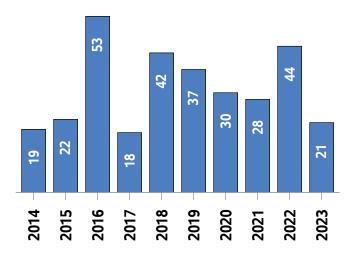




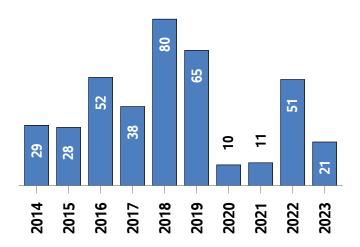
11 11 11 11 11

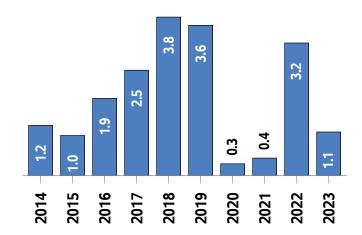
**Active Listings (July only)** 

#### **New Listings (July only)**

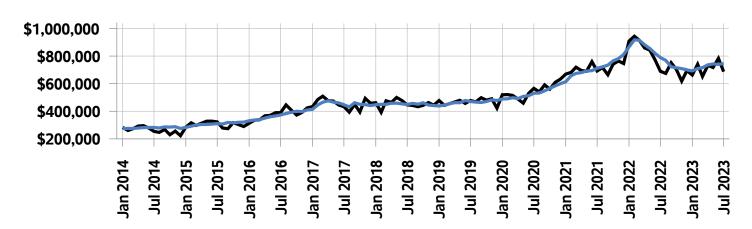


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

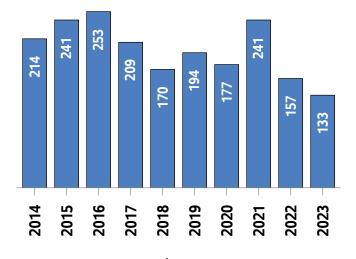




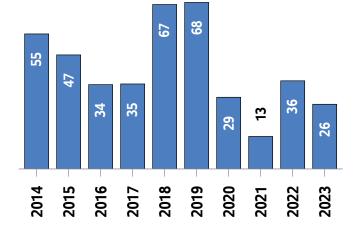
## Angus MLS® Residential Market Activity



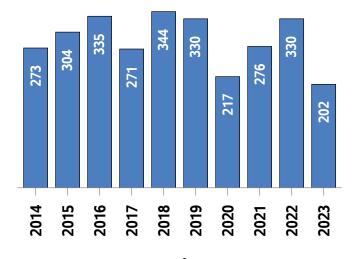




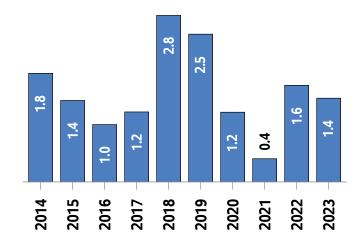
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

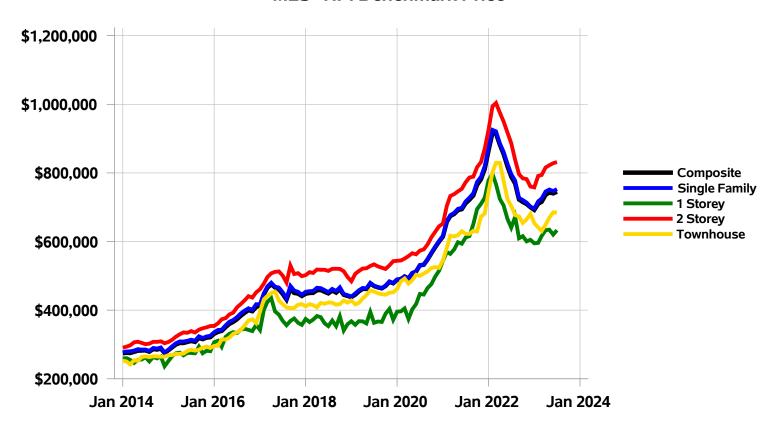


# Angus MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
		percentage change vs.							
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$745,200	0.7	1.2	7.6	-5.6	40.4	66.0		
Single Family	\$752,800	0.8	1.0	8.1	-5.5	41.8	66.3		
One Storey	\$633,100	2.1	-0.0	6.4	-1.2	41.6	79.1		
Two Storey	\$831,700	0.4	1.9	9.8	-6.2	45.0	61.7		
Townhouse	\$684,600	-0.1	5.5	4.7	-2.7	36.9	62.0		

#### MLS® HPI Benchmark Price





# **Angus** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1328
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5880
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Angus** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1210
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7705
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1457
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4590
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Angus** MLS® HPI Benchmark Descriptions



### Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1236
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers



#### Rural Essa MLS® Residential Market Activity



		Compared to <sup>°</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
New Listings	3	-72.7%	-25.0%	-25.0%	-70.0%	_	_
Active Listings	5	-70.6%	25.0%	-50.0%	-66.7%	_	_
Sales to New Listings Ratio 1	0.0	27.3	75.0	100.0	30.0	_	_
Months of Inventory 2	0.0	5.7	1.3	2.5	5.0	_	_
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	_	_
Sale to List Price Ratio <sup>3</sup>	0.0	102.9	93.7	98.2	100.2	_	_
Median Days on Market	0.0	16.0	11.0	28.0	29.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	10	-56.5%	-68.8%	-44.4%	-41.2%	_	900.0%
Dollar Volume	\$9,546,400	-67.2%	-76.7%	-36.4%	-21.4%	_	15,297.4%
New Listings	26	-62.3%	-39.5%	-18.8%	-44.7%	_	2,500.0%
Active Listings <sup>4</sup>	7	-32.5%	40.5%	-29.7%	-34.2%	_	642.9%
Sales to New Listings Ratio 5	38.5	33.3	74.4	56.3	36.2	_	100.0
Months of Inventory 6	5.2	3.3	1.2	4.1	4.6	_	7.0
Average Price	\$954,640	-24.6%	-25.3%	14.4%	33.5%	_	1,439.7%
Median Price	\$950,000	-24.5%	-24.1%	19.5%	30.1%	_	1,432.3%
Sale to List Price Ratio 7	95.6	107.7	104.7	98.2	98.4	_	105.1
Median Days on Market	28.5	7.0	8.5	52.0	27.0	_	49.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

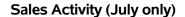
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

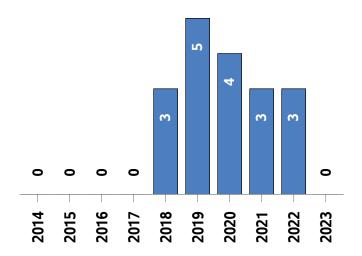
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### Rural Essa MLS® Residential Market Activity

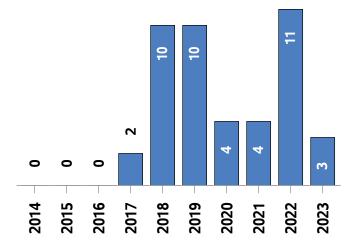




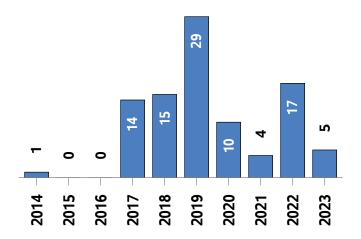


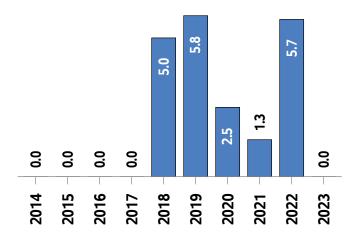
**Active Listings (July only)** 

#### New Listings (July only)

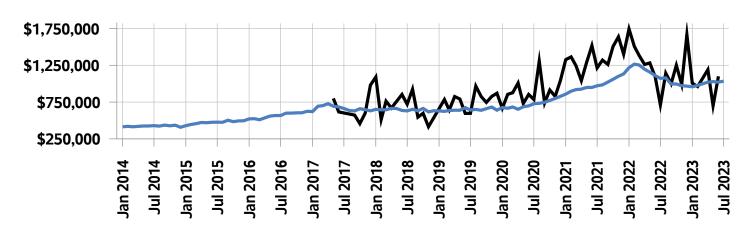


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

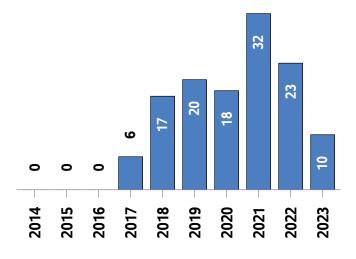




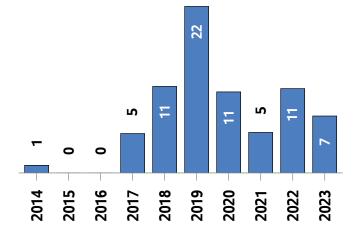
#### Rural Essa MLS® Residential Market Activity



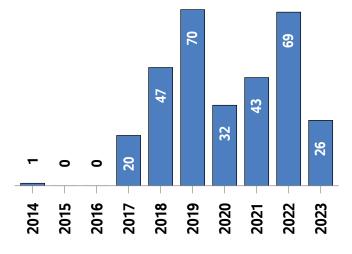




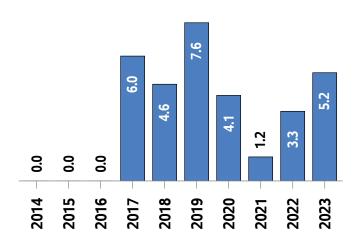
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

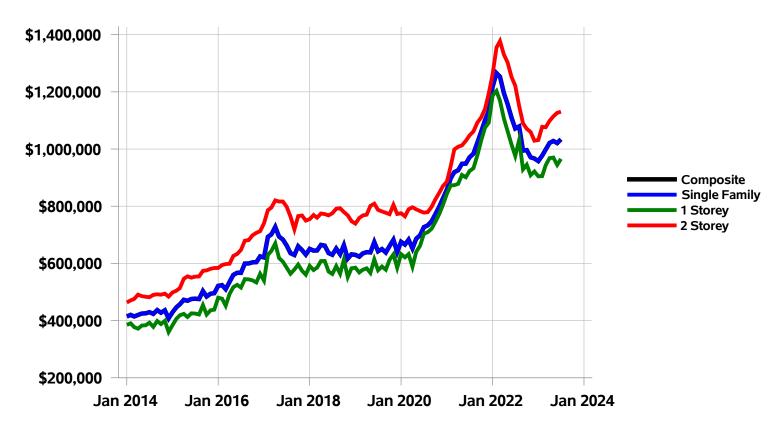


#### Rural Essa MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,034,100	1.3	1.3	8.0	-3.5	42.3	64.1
Single Family	\$1,034,100	1.3	1.3	8.0	-3.5	42.3	64.1
One Storey	\$965,600	2.2	-0.3	6.7	-1.1	37.2	71.5
Two Storey	\$1,130,600	0.4	2.9	9.6	-7.4	45.4	45.8

#### MLS® HPI Benchmark Price





#### Rural Essa MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1754
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1754
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	54497
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### Rural Essa MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1571
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	45000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2065
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	83063
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **Thornton MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	_	-100.0%	-100.0%	-100.0%	-100.0%	_
Dollar Volume	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	_
New Listings	3	200.0%	0.0%	-25.0%	-50.0%	0.0%	0.0%
Active Listings	4	-20.0%	-20.0%	-20.0%	-66.7%	33.3%	-73.3%
Sales to New Listings Ratio 1	0.0	<u> </u>	133.3	75.0	50.0	100.0	_
Months of Inventory <sup>2</sup>	0.0	_	1.3	1.7	4.0	1.0	_
Average Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	_
Median Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	_
Sale to List Price Ratio <sup>3</sup>	0.0	_	97.4	97.2	97.1	98.0	_
Median Days on Market	0.0	_	42.5	16.0	80.0	16.0	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	6	-45.5%	-60.0%	-50.0%	-14.3%	-62.5%	-25.0%
Dollar Volume	\$5,997,500	-56.6%	-62.4%	-41.9%	13.0%	-37.1%	30.1%
New Listings	14	-54.8%	-46.2%	-30.0%	-50.0%	-26.3%	-51.7%
Active Listings ⁴	3	-51.0%	-35.1%	-31.0%	-66.1%	0.0%	-70.1%
Sales to New Listings Ratio 5	42.9	35.5	57.7	60.0	25.0	84.2	27.6
Months of Inventory 6	3.3	3.7	2.1	2.4	8.4	1.3	8.4
Average Price	\$999,583	-20.5%	-6.0%	16.2%	31.8%	67.9%	73.4%
Median Price	\$992,500	-18.6%	-3.6%	10.0%	69.7%	82.9%	74.6%
Sale to List Price Ratio <sup>7</sup>	96.8	105.0	105.2	97.6	96.5	98.5	96.2
Median Days on Market	19.5	10.0	7.0	20.0	66.0	19.5	58.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

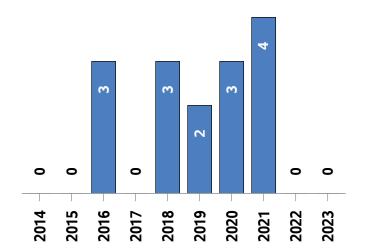
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



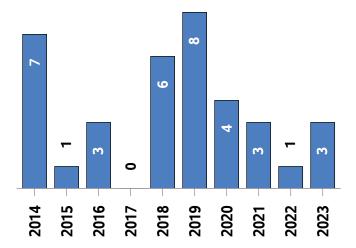
## **Thornton MLS® Residential Market Activity**



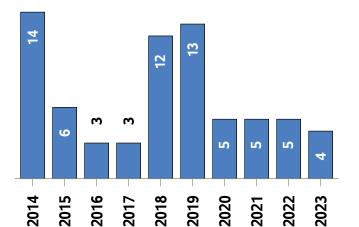




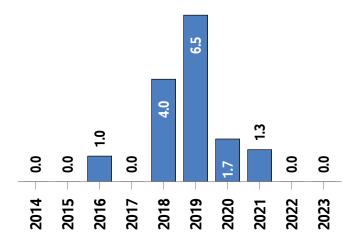
**New Listings (July only)** 



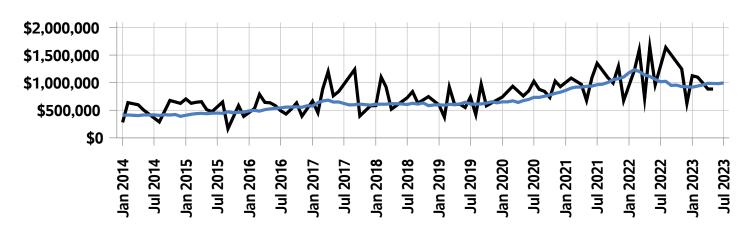
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

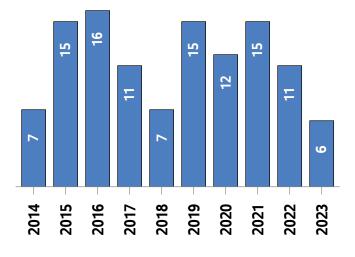




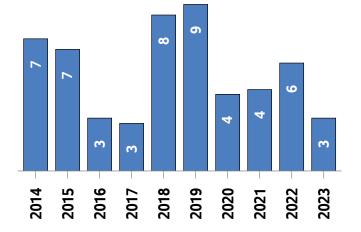
## **Thornton MLS® Residential Market Activity**



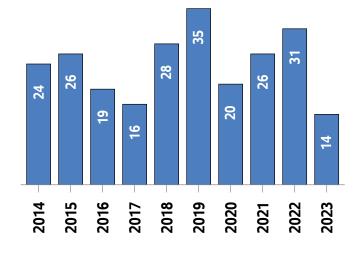




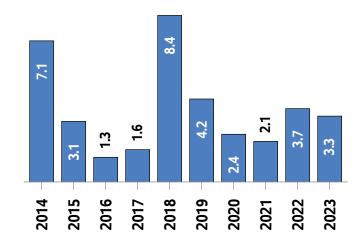
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

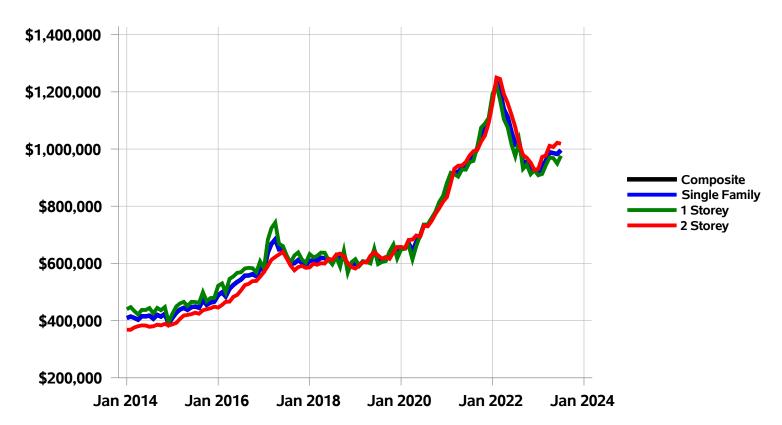


## **Thornton**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago 3 years ago 5 y					
Composite	\$996,000	1.3	0.7	8.5	-2.0	35.7	64.8	
Single Family	\$996,000	1.3	0.7	8.5	-2.0	35.7	64.8	
One Storey	\$976,400	2.9	0.6	7.5	0.2	32.8	63.6	
Two Storey	\$1,018,400	-0.4	0.7	9.5	-5.4	39.2	66.3	

#### MLS® HPI Benchmark Price





# **Thornton**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1673
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	4			
Below Ground Bedrooms	1			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1673			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	16664			
Number of Fireplaces	1			
Total Number Of Rooms	10			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Private			



# **Thornton**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	3			
Age Category	31 to 50			
Bedrooms	4			
Below Ground Bedrooms	1			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1566			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	20473			
Number of Fireplaces	1			
Total Number Of Rooms	10			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Private			

### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	4			
Age Category	16 to 30			
Bedrooms	4			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	1926			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	16663			
Number of Fireplaces	1			
Total Number Of Rooms	10			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Private			



#### **INNISFIL MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	40	29.0%	-34.4%	-55.6%	-11.1%	-38.5%	-38.5%
Dollar Volume	\$30,584,000	7.7%	-38.3%	-43.9%	44.0%	-0.3%	41.8%
New Listings	80	-11.1%	-2.4%	-3.6%	-35.0%	8.1%	-12.1%
Active Listings	106	-30.7%	58.2%	27.7%	-58.9%	43.2%	-45.4%
Sales to New Listings Ratio 1	50.0	34.4	74.4	108.4	36.6	87.8	71.4
Months of Inventory <sup>2</sup>	2.7	4.9	1.1	0.9	5.7	1.1	3.0
Average Price	\$764,600	-16.5%	-5.9%	26.2%	62.0%	62.1%	130.5%
Median Price	\$655,000	-15.6%	-14.9%	12.9%	31.0%	48.9%	129.8%
Sale to List Price Ratio <sup>3</sup>	97.2	96.9	101.2	98.7	96.2	100.9	97.8
Median Days on Market	20.5	20.0	7.0	22.0	28.0	10.0	27.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	252	-13.7%	-48.8%	-31.7%	-3.4%	-43.2%	-23.9%
Dollar Volume	\$203,955,088	-31.4%	-50.4%	-1.3%	55.2%	5.2%	90.7%
New Listings	556	-22.2%	-18.1%	0.0%	-32.4%	-2.6%	-7.6%
Active Listings ⁴	106	21.7%	65.5%	-12.9%	-50.0%	17.8%	-39.1%
Sales to New Listings Ratio 5	45.3	40.8	72.5	66.4	31.8	77.8	55.0
Months of Inventory 6	2.9	2.1	0.9	2.3	5.7	1.4	3.7
Average Price	\$809,346	-20.5%	-3.1%	44.5%	60.7%	85.4%	150.4%
Median Price	\$783,750	-17.1%	-0.5%	43.8%	65.0%	86.9%	158.7%
Sale to List Price Ratio <sup>7</sup>	98.2	106.0	105.0	98.1	96.9	99.0	97.4
Median Days on Market	17.0	9.0	7.0	23.0	28.0	14.0	28.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

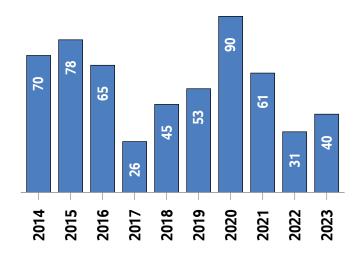
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



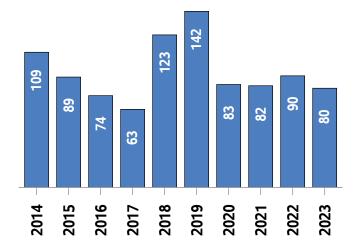
#### **INNISFIL MLS® Residential Market Activity**







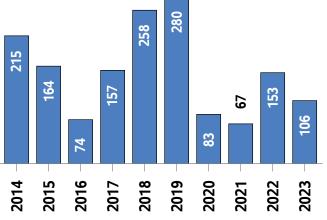
**New Listings (July only)** 

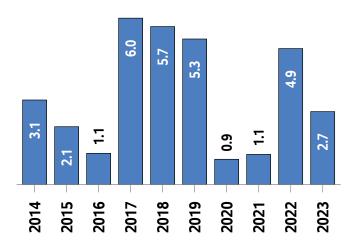


**Active Listings (July only)** 

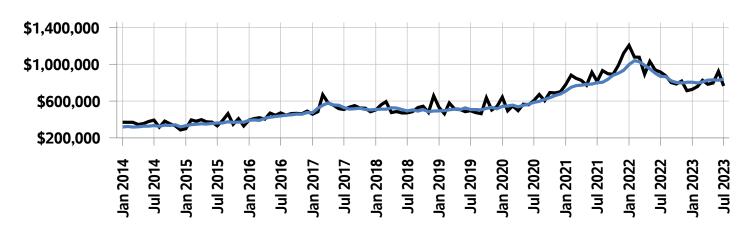


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

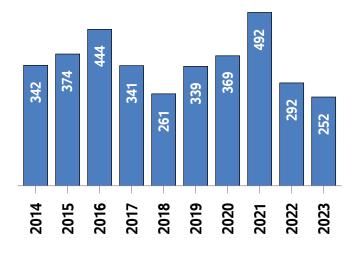




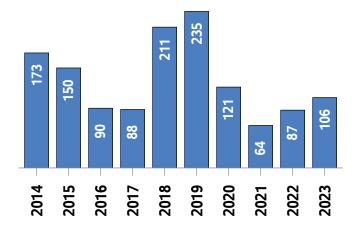
## INNISFIL MLS® Residential Market Activity

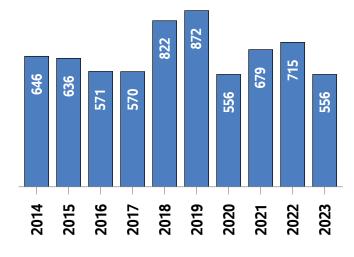




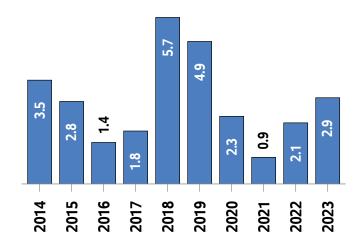


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## INNISFIL MLS® Single Family Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	24	20.0%	-54.7%	-70.0%	-22.6%	-56.4%	-55.6%
Dollar Volume	\$25,096,000	21.0%	-44.7%	-48.9%	40.7%	-10.7%	28.2%
New Listings	62	-8.8%	-17.3%	-11.4%	-41.0%	1.6%	-17.3%
Active Listings	81	-29.6%	32.8%	24.6%	-60.7%	39.7%	-53.2%
Sales to New Listings Ratio 1	38.7	29.4	70.7	114.3	29.5	90.2	72.0
Months of Inventory <sup>2</sup>	3.4	5.8	1.2	0.8	6.6	1.1	3.2
Average Price	\$1,045,667	0.8%	22.1%	70.3%	81.8%	104.6%	188.5%
Median Price	\$940,000	5.9%	17.5%	53.3%	70.9%	102.2%	195.4%
Sale to List Price Ratio <sup>3</sup>	97.7	96.6	101.4	99.0	97.0	101.1	97.7
Median Days on Market	19.0	17.5	7.0	22.0	22.0	10.0	26.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	182	-18.0%	-53.6%	-41.7%	-6.7%	-49.4%	-36.4%
Dollar Volume	\$172,429,288	-31.2%	-51.8%	-8.4%	52.9%	-1.7%	74.0%
New Listings	414	-28.0%	-26.1%	-11.5%	-37.3%	-11.5%	-22.0%
Active Listings <sup>4</sup>	78	13.7%	51.8%	-19.6%	-51.2%	9.4%	-50.8%
Sales to New Listings Ratio 5	44.0	38.6	70.0	66.7	29.5	76.9	53.9
Months of Inventory 6	3.0	2.2	0.9	2.2	5.8	1.4	3.9
Average Price	\$947,414	-16.1%	3.8%	57.1%	63.8%	94.4%	173.4%
Median Price	\$870,000	-15.9%	4.4%	51.3%	61.1%	97.7%	172.3%
Sale to List Price Ratio <sup>7</sup>	98.7	105.9	105.3	98.3	97.0	99.3	97.5
Median Days on Market	16.0	8.0	7.0	23.0	26.0	13.0	28.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

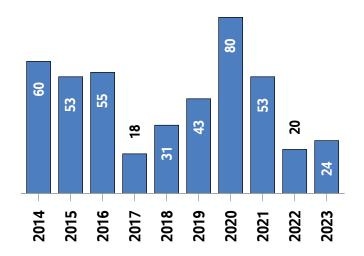
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



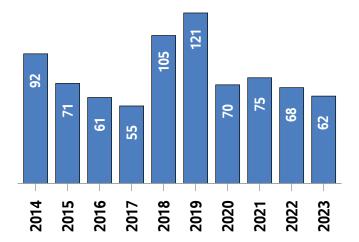
#### **INNISFIL MLS® Single Family Market Activity**





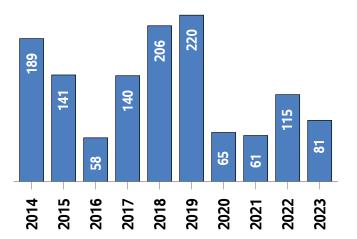


**New Listings (July only)** 

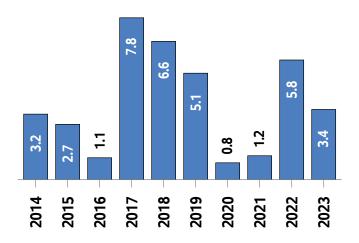


**Active Listings (July only)** 

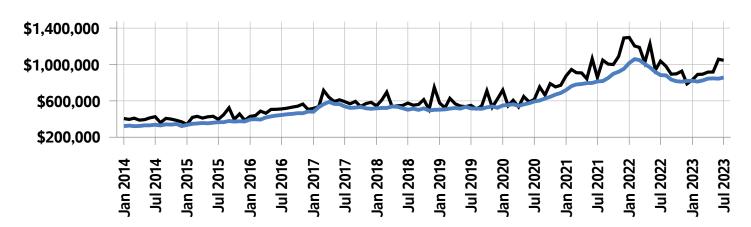




Months of Inventory (July only)



MLS® HPI Single Family Benchmark Price and Average Price

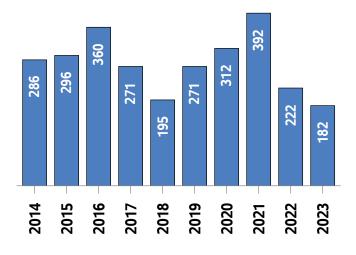




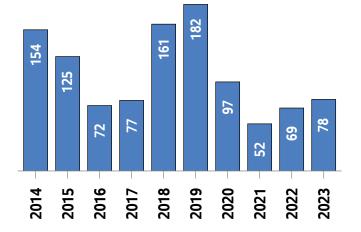
## INNISFIL MLS® Single Family Market Activity

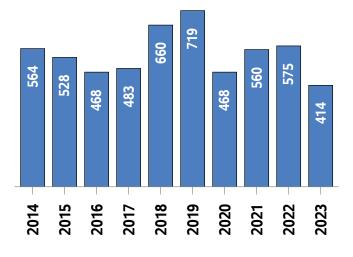




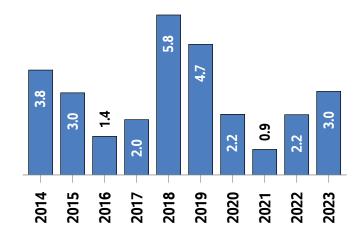


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## INNISFIL MLS® Townhouse Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	3	-50.0%	-25.0%	-25.0%	-50.0%	-40.0%	-40.0%
Active Listings	6	-25.0%	100.0%	100.0%	-45.5%	100.0%	200.0%
Sales to New Listings Ratio 1	0.0	83.3	75.0	125.0	33.3	80.0	80.0
Months of Inventory <sup>2</sup>	0.0	1.6	1.0	0.6	5.5	0.8	0.5
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	100.4	101.6	99.8	97.3	102.1	98.2
Median Days on Market	0.0	16.0	3.0	17.0	17.5	4.5	17.5

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	12	-47.8%	-60.0%	-40.0%	-29.4%	-62.5%	-36.8%
Dollar Volume	\$10,112,000	-48.6%	-51.5%	-5.9%	14.8%	-7.7%	124.1%
New Listings	34	-32.0%	-5.6%	0.0%	-26.1%	3.0%	30.8%
Active Listings ⁴	6	-12.1%	46.4%	-10.9%	-36.9%	115.8%	57.7%
Sales to New Listings Ratio 5	35.3	46.0	83.3	58.8	37.0	97.0	73.1
Months of Inventory 6	3.4	2.0	0.9	2.3	3.8	0.6	1.4
Average Price	\$842,667	-1.5%	21.2%	56.8%	62.6%	146.0%	254.8%
Median Price	\$667,500	-9.8%	0.1%	39.1%	57.1%	97.5%	186.5%
Sale to List Price Ratio <sup>7</sup>	98.5	110.2	106.8	99.7	98.2	100.6	98.2
Median Days on Market	13.5	8.0	5.0	15.5	17.0	9.0	18.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

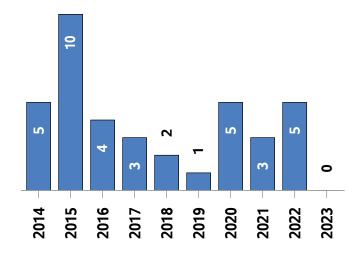
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



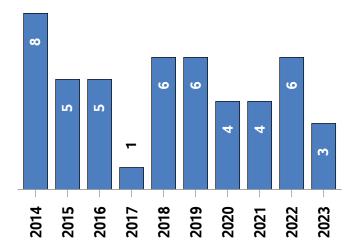
## INNISFIL MLS® Townhouse Market Activity



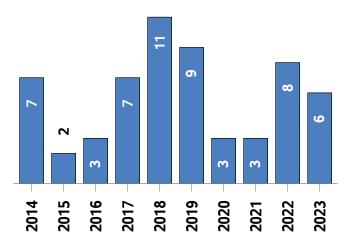
Sales Activity (July only)



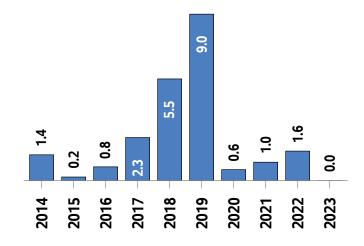
**New Listings (July only)** 



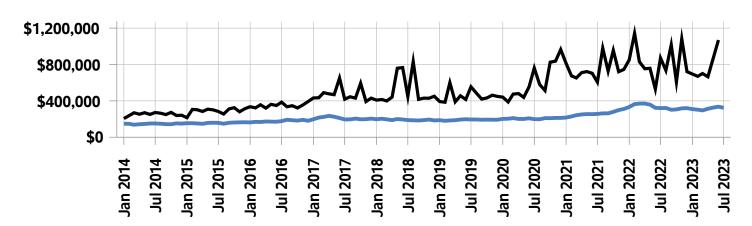
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

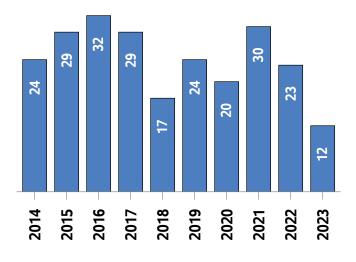




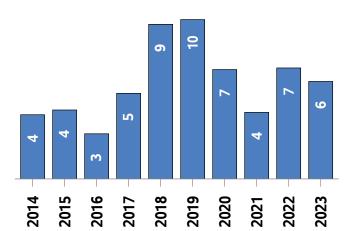
### INNISFIL MLS® Townhouse Market Activity

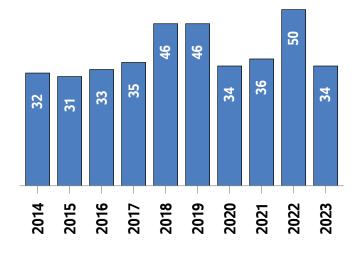




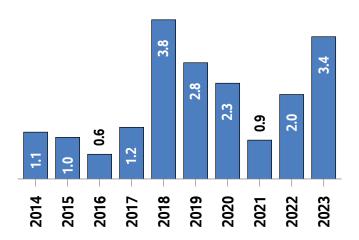


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### **INNISFIL MLS® Apartment Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	_	_	_	0.0%	_	_
Dollar Volume	\$475,000	_	_	_	10.5%	_	_
New Listings	6	20.0%	_	100.0%	500.0%	_	_
Active Listings	9	0.0%	_	12.5%	200.0%	_	_
Sales to New Listings Ratio 1	16.7	_	_	_	100.0	_	_
Months of Inventory 2	9.0	_	_	_	3.0	_	_
Average Price	\$475,000	_	_	_	10.5%	<del>_</del>	_
Median Price	\$475,000	_	_	_	10.5%	_	_
Sale to List Price Ratio <sup>3</sup>	97.0	_	_	_	95.6	_	_
Median Days on Market	65.0				58.0		

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	9	50.0%	12.5%	200.0%	800.0%	_	_
Dollar Volume	\$5,577,500	-17.6%	29.0%	373.9%	1,197.1%	_	_
New Listings	42	121.1%	320.0%	121.1%	320.0%	_	_
Active Listings ⁴	9	144.9%	328.6%	57.9%	160.9%	_	_
Sales to New Listings Ratio 5	21.4	31.6	80.0	15.8	10.0	_	_
Months of Inventory 6	6.7	4.1	1.8	12.7	23.0	_	_
Average Price	\$619,722	-45.1%	14.6%	58.0%	44.1%	_	_
Median Price	\$630,500	-33.5%	26.0%	53.8%	46.6%	_	_
Sale to List Price Ratio <sup>7</sup>	96.8	100.4	98.5	97.9	95.6	_	_
Median Days on Market	36.0	10.5	20.0	22.0	58.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

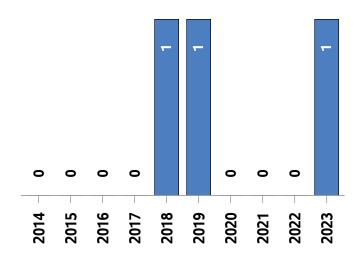
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



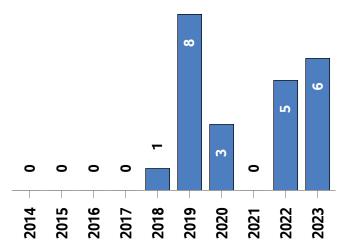
## INNISFIL MLS® Apartment Market Activity



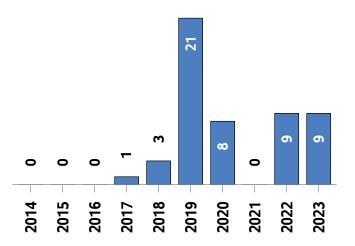




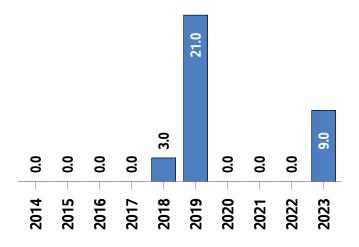
**New Listings (July only)** 



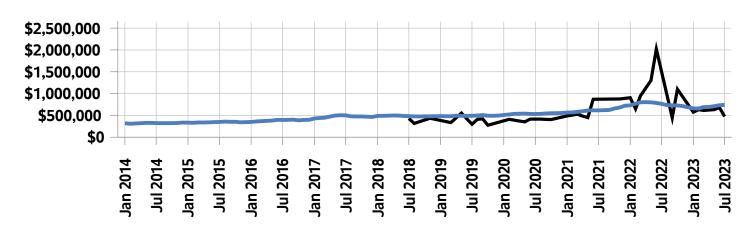
**Active Listings (July only)** 



**Months of Inventory (July only)** 



MLS® HPI Apartment Benchmark Price and Average Price

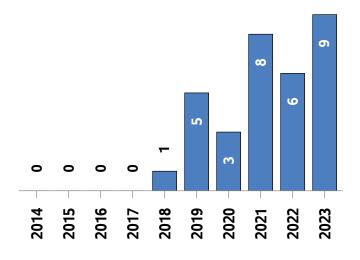




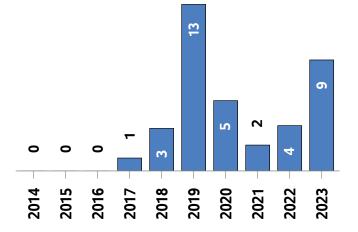
## INNISFIL MLS® Apartment Market Activity

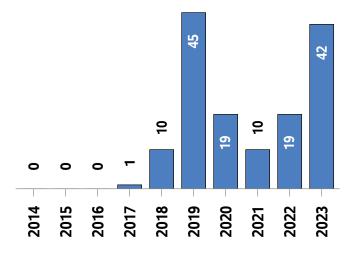




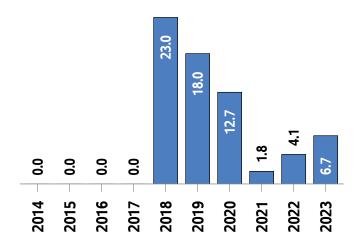


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

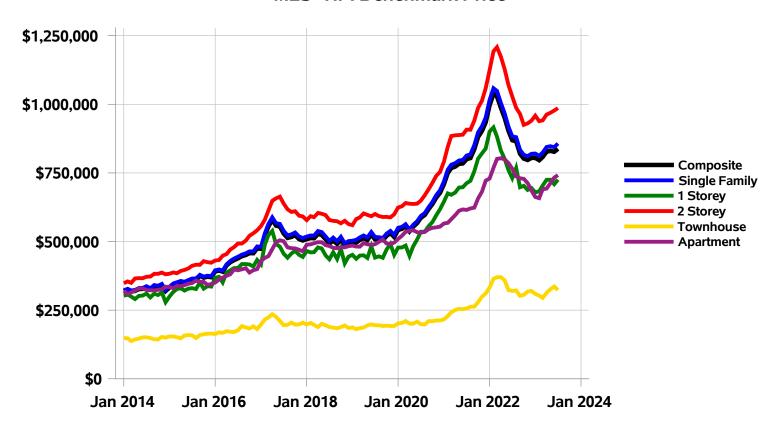


## INNISFIL MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$837,600	1.3	1.2	4.1	-3.6	42.8	70.1		
Single Family	\$857,000	1.6	1.5	4.4	-3.0	44.4	70.6		
One Storey	\$725,300	2.3	0.1	6.9	-0.8	35.4	66.6		
Two Storey	\$986,100	0.9	2.5	2.9	-4.1	51.9	70.5		
Townhouse	\$323,500	-3.6	3.4	4.6	1.1	62.6	71.6		
Apartment	\$742,000	1.3	7.1	12.1	-3.1	39.4	53.4		

#### MLS® HPI Benchmark Price





# INNISFIL MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1497
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1517
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7500
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# INNISFIL MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1324
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11920
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1854
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5750
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **INNISFIL MLS® HPI Benchmark Descriptions**



#### Townhouse #



Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1233
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	824
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



#### Alcona **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	18	28.6%	-35.7%	-47.1%	-21.7%	-59.1%	-45.5%
Dollar Volume	\$16,768,000	36.1%	-20.5%	-23.5%	31.6%	-18.0%	57.1%
New Listings	40	5.3%	14.3%	21.2%	-31.0%	0.0%	-23.1%
Active Listings	44	-22.8%	76.0%	109.5%	-57.7%	100.0%	-45.7%
Sales to New Listings Ratio 1	45.0	36.8	80.0	103.0	39.7	110.0	63.5
Months of Inventory <sup>2</sup>	2.4	4.1	0.9	0.6	4.5	0.5	2.5
Average Price	\$931,556	5.9%	23.7%	44.5%	68.2%	100.4%	188.0%
Median Price	\$866,000	6.5%	14.9%	34.3%	63.4%	96.8%	203.9%
Sale to List Price Ratio <sup>3</sup>	100.8	99.0	101.0	99.2	97.3	101.3	97.9
Median Days on Market	19.0	16.0	7.0	15.5	18.0	8.5	27.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	104	-27.3%	-58.2%	-32.0%	-17.5%	-57.2%	-43.2%
Dollar Volume	\$90,776,266	-37.1%	-56.9%	-2.8%	35.7%	-16.9%	57.5%
New Listings	227	-30.8%	-33.6%	5.1%	-39.1%	-19.5%	-27.9%
Active Listings ⁴	38	5.2%	29.3%	9.5%	-54.1%	26.8%	-52.5%
Sales to New Listings Ratio 5	45.8	43.6	72.8	70.8	33.8	86.2	58.1
Months of Inventory 6	2.5	1.8	0.8	1.6	4.6	0.9	3.0
Average Price	\$872,849	-13.5%	3.1%	43.0%	64.4%	94.2%	177.1%
Median Price	\$843,750	-12.1%	6.0%	43.0%	60.8%	98.5%	177.6%
Sale to List Price Ratio <sup>7</sup>	99.4	108.1	105.7	98.9	97.4	99.6	97.8
Median Days on Market	16.5	8.0	6.0	17.0	23.5	10.0	27.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

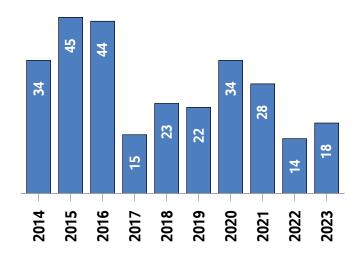
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



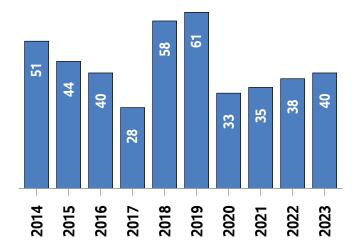
### Alcona MLS® Residential Market Activity



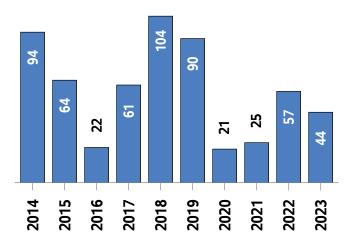




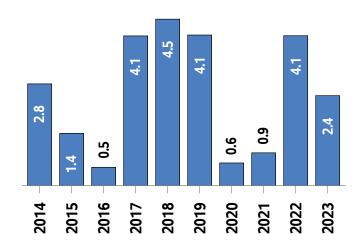
**New Listings (July only)** 



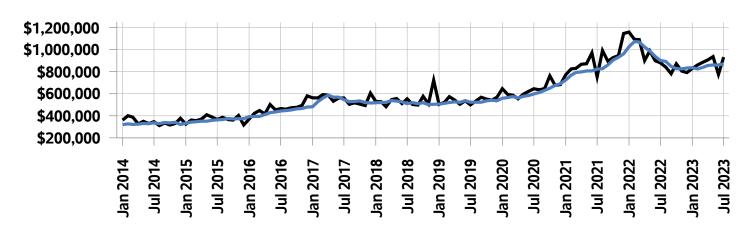
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

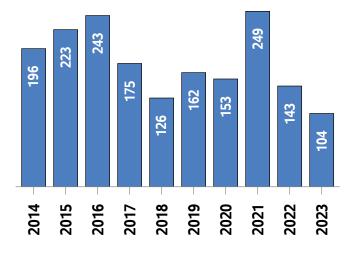




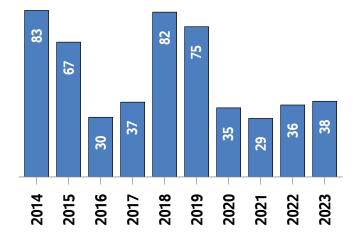
## Alcona MLS® Residential Market Activity

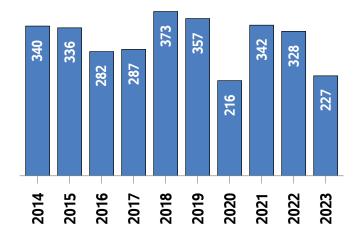




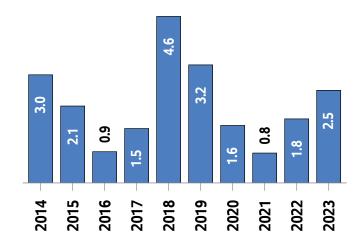


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

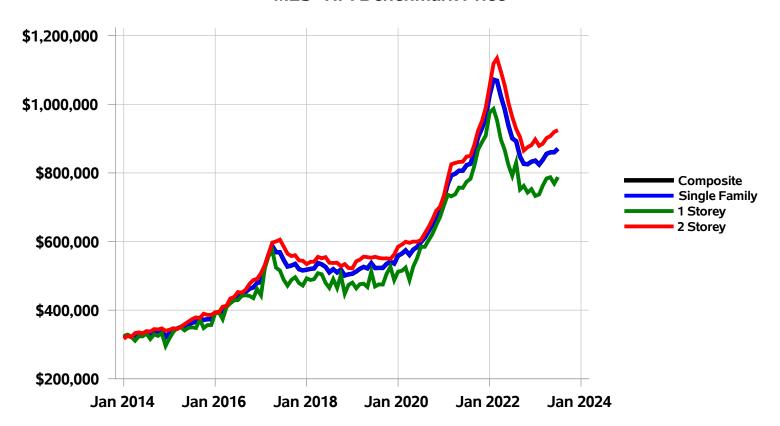


## Alcona MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$870,500	1.2	1.7	4.2	-3.4	45.6	70.6
Single Family	\$870,500	1.2	1.7	4.2	-3.4	45.6	70.6
One Storey	\$787,800	2.5	0.5	7.5	-0.5	34.7	69.5
Two Storey	\$924,600	0.6	2.6	3.0	-4.0	53.0	71.8

#### MLS® HPI Benchmark Price





# **Alcona** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1532
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1532
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5880
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Alcona** MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1329
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9000
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1703
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4977
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## **Cookstown**MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	_	_	-100.0%	_	-100.0%	-100.0%
Dollar Volume	\$0	_	_	-100.0%	_	-100.0%	-100.0%
New Listings	7	-12.5%	600.0%	40.0%	75.0%	600.0%	250.0%
Active Listings	8	-38.5%	700.0%	100.0%	14.3%	300.0%	100.0%
Sales to New Listings Ratio 1	0.0	_	_	80.0	_	100.0	50.0
Months of Inventory 2	0.0	_	_	1.0	_	2.0	4.0
Average Price	\$0	<u> </u>	_	-100.0%	_	-100.0%	-100.0%
Median Price	\$0	_	_	-100.0%	_	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	_	_	95.7	_	97.8	98.0
Median Days on Market	0.0	_	_	30.5	_	12.0	63.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	10	-23.1%	-41.2%	0.0%	100.0%	0.0%	100.0%
Dollar Volume	\$9,087,500	-47.2%	-58.9%	37.3%	323.9%	99.0%	770.0%
New Listings	27	-37.2%	22.7%	35.0%	35.0%	125.0%	107.7%
Active Listings ⁴	5	-19.0%	45.7%	6.3%	3.0%	142.9%	9.7%
Sales to New Listings Ratio 5	37.0	30.2	77.3	50.0	25.0	83.3	38.5
Months of Inventory 6	3.4	3.2	1.4	3.2	6.6	1.4	6.2
Average Price	\$908,750	-31.4%	-30.1%	37.3%	111.9%	99.0%	335.0%
Median Price	\$1,092,500	-1.1%	5.6%	63.6%	141.7%	158.7%	740.4%
Sale to List Price Ratio <sup>7</sup>	96.8	104.8	101.8	95.4	99.7	97.6	96.3
Median Days on Market	28.5	14.0	11.0	34.0	10.0	28.5	49.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

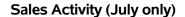
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

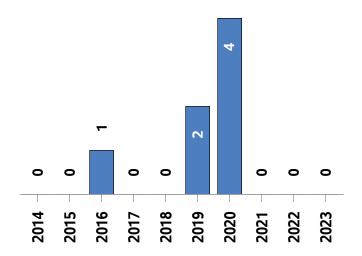
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



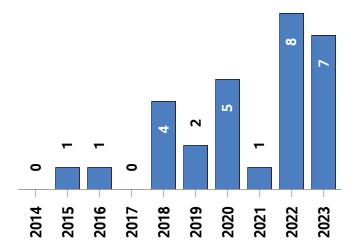
## **Cookstown MLS® Residential Market Activity**



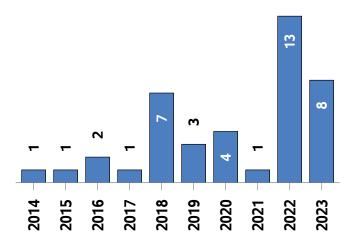




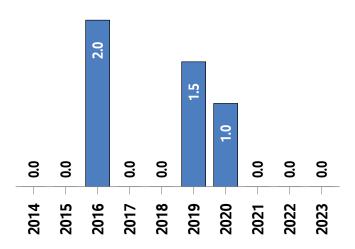
**New Listings (July only)** 



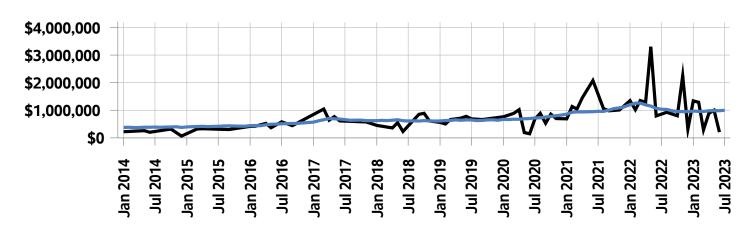
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

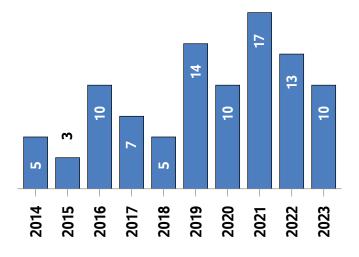




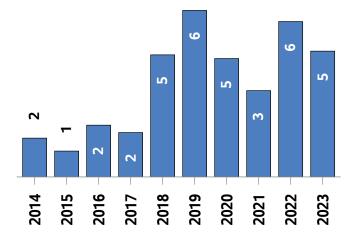
## **Cookstown MLS® Residential Market Activity**

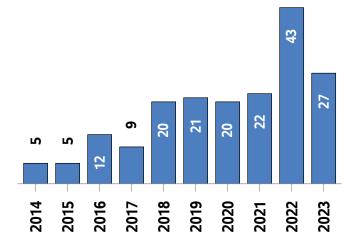




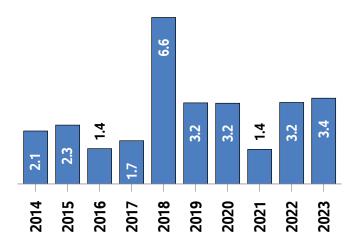


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

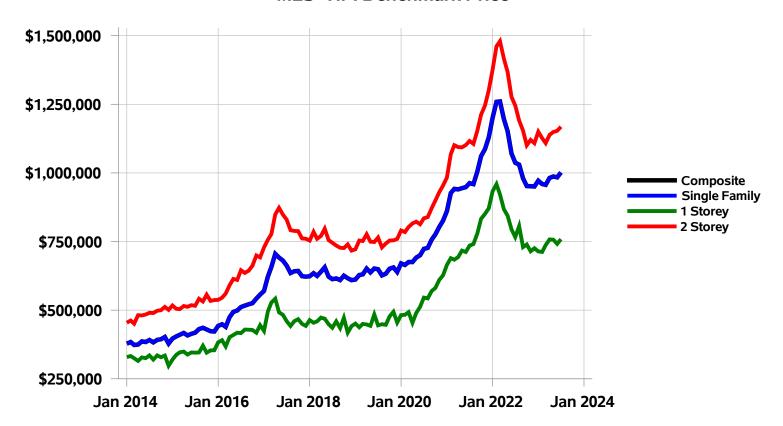


## Cookstown MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 ye					
Composite	\$1,001,800	1.8	2.0	3.1	-3.4	38.5	63.5	
Single Family	\$1,001,800	1.8	2.0	3.1	-3.4	38.5	63.5	
One Storey	\$758,600	2.3	0.1	6.2	-1.0	39.0	74.0	
Two Storey	\$1,168,300	1.3	2.6	1.6	-6.2	40.0	56.7	

#### MLS® HPI Benchmark Price





# **Cookstown**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1891
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

#### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1891
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7538
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Cookstown**MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1399
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10044
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

#### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2363
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7084
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### Gilford **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Dollar Volume	\$0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
New Listings	2	-33.3%	100.0%	-33.3%	-33.3%	0.0%	_	
Active Listings	2	-66.7%	0.0%	-50.0%	-80.0%	-33.3%	0.0%	
Sales to New Listings Ratio 1	0.0	33.3	_	100.0	66.7	100.0	_	
Months of Inventory 2	0.0	6.0	_	1.3	5.0	1.5	2.0	
Average Price	\$0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Median Price	\$0	-100.0%	_	-100.0%	-100.0%	-100.0%	-100.0%	
Sale to List Price Ratio <sup>3</sup>	0.0	103.5	_	101.1	95.0	102.7	98.6	
Median Days on Market	0.0	7.0	_	27.0	9.5	8.0	17.0	

		Compared to *						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	13	-13.3%	333.3%	44.4%	116.7%	30.0%	160.0%	
Dollar Volume	\$14,572,123	-17.6%	342.9%	179.2%	463.9%	185.8%	964.2%	
New Listings	23	-37.8%	155.6%	53.3%	0.0%	64.3%	187.5%	
Active Listings ⁴	3	-32.7%	74.6%	0.0%	-47.6%	39.7%	17.9%	
Sales to New Listings Ratio 5	56.5	40.5	33.3	60.0	26.1	71.4	62.5	
Months of Inventory 6	1.7	2.2	4.2	2.4	7.0	1.6	3.7	
Average Price	\$1,120,933	-4.9%	2.2%	93.3%	160.3%	119.8%	309.3%	
Median Price	\$985,000	0.5%	21.9%	78.9%	155.8%	126.4%	244.6%	
Sale to List Price Ratio <sup>7</sup>	98.9	109.0	105.2	100.6	96.9	102.8	97.4	
Median Days on Market	10.0	7.0	8.0	13.0	17.0	11.5	17.0	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

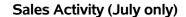
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

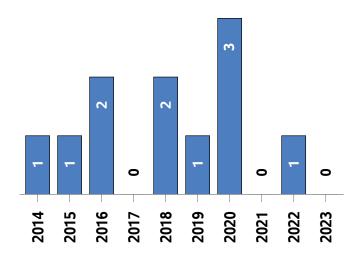
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



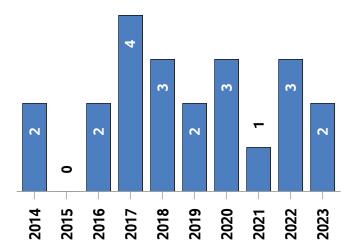
#### Gilford **MLS® Residential Market Activity**





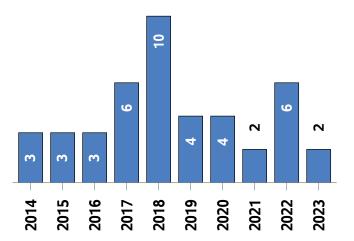


**New Listings (July only)** 

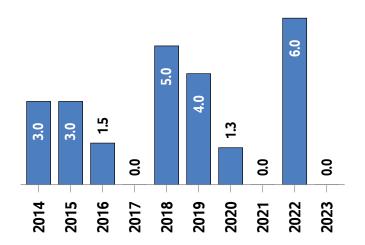


**Active Listings (July only)** 

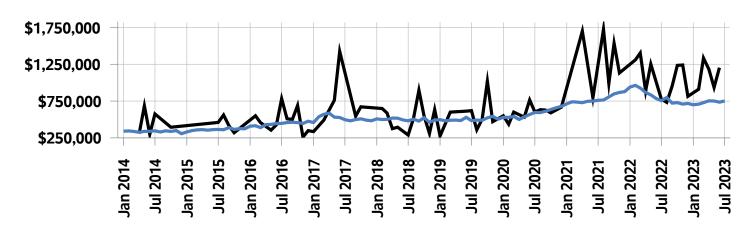




Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

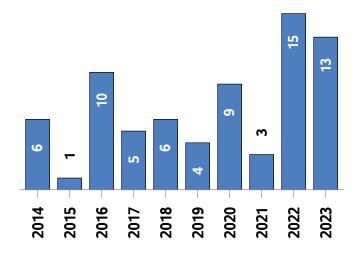




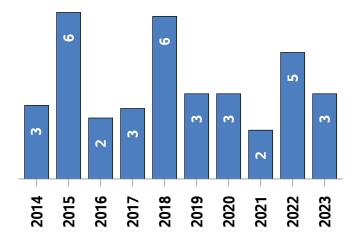
## **Gilford**MLS® Residential Market Activity

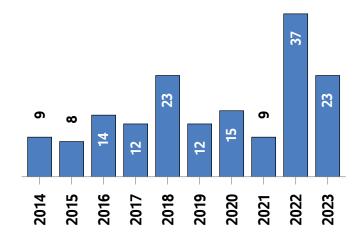




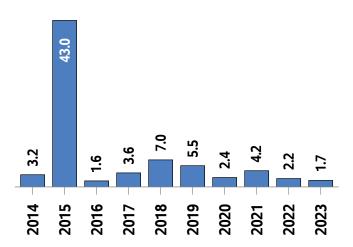


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **Gilford**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 ye							
Composite	\$751,000	2.1	-0.3	7.4	-0.6	26.2	56.0		
Single Family	\$751,000	2.1	-0.3	7.4	-0.6	26.2	56.0		
One Storey	\$751,000	2.1	-0.3	7.4	-0.6	26.2	56.0		

#### MLS® HPI Benchmark Price





# **Gilford**MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

#### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10931
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# **Gilford**MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1394
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10931
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### Lefroy **MLS® Residential Market Activity**



		Compared to <sup>8</sup>						
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	2	0.0%	-50.0%	-60.0%	100.0%	_	0.0%	
Dollar Volume	\$1,620,000	-13.8%	-59.2%	-52.2%	155.1%	_	238.9%	
New Listings	4	-60.0%	-42.9%	33.3%	0.0%	100.0%	300.0%	
Active Listings	4	-60.0%	-20.0%	33.3%	-73.3%	-20.0%	-55.6%	
Sales to New Listings Ratio 1	50.0	20.0	57.1	166.7	25.0	<u> </u>	200.0	
Months of Inventory 2	2.0	5.0	1.3	0.6	15.0	_	4.5	
Average Price	\$810,000	-13.8%	-18.3%	19.5%	27.6%	<del>_</del>	238.9%	
Median Price	\$810,000	-13.8%	-16.9%	16.5%	27.6%	_	238.9%	
Sale to List Price Ratio <sup>3</sup>	97.5	95.4	105.8	98.8	97.8	_	95.8	
Median Days on Market	13.0	15.5	4.5	14.0	36.0	_	12.0	

		Compared to *						
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	10	-37.5%	-52.4%	-28.6%	150.0%	-9.1%	-54.5%	
Dollar Volume	\$8,215,000	-51.3%	-53.1%	-7.2%	239.3%	85.8%	13.9%	
New Listings	26	-40.9%	-13.3%	13.0%	-36.6%	44.4%	-3.7%	
Active Listings ⁴	4	-44.8%	11.1%	-3.4%	-59.4%	-4.0%	-56.9%	
Sales to New Listings Ratio 5	38.5	36.4	70.0	60.9	9.8	61.1	81.5	
Months of Inventory 6	2.8	3.2	1.2	2.1	17.3	2.7	3.0	
Average Price	\$821,500	-22.1%	-1.6%	29.9%	35.7%	104.4%	150.6%	
Median Price	\$852,500	-15.3%	8.6%	39.3%	32.6%	98.3%	141.9%	
Sale to List Price Ratio <sup>7</sup>	99.0	104.2	105.4	98.0	95.9	98.4	97.6	
Median Days on Market	14.5	10.5	8.0	23.0	36.0	21.0	31.5	

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

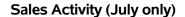
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

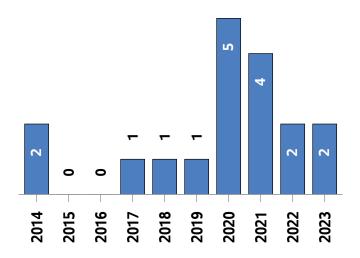
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



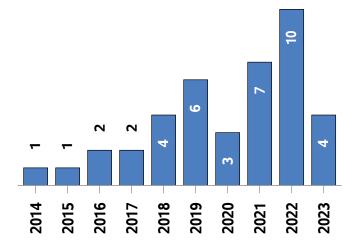
#### **Lefroy**MLS® Residential Market Activity



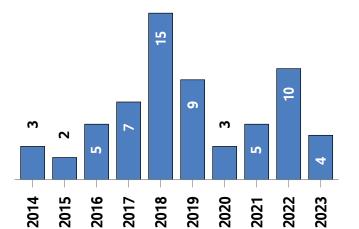




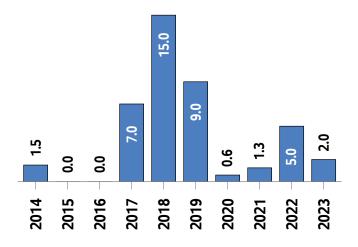
New Listings (July only)



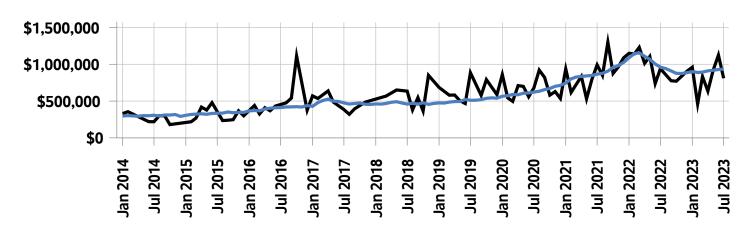
**Active Listings (July only)** 



**Months of Inventory (July only)** 



MLS® HPI Composite Benchmark Price and Average Price

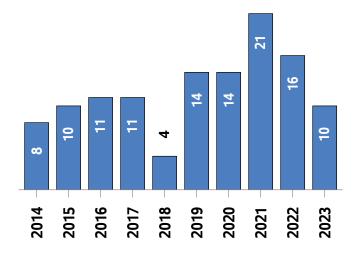




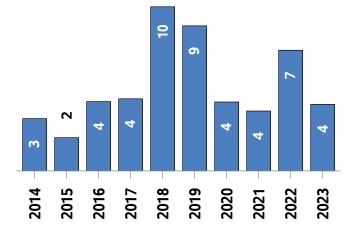
## **Lefroy** MLS® Residential Market Activity

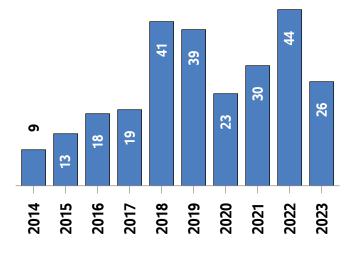




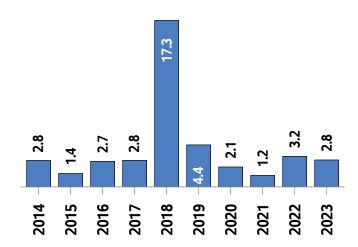


Active Listings (July Year-to-date)





Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

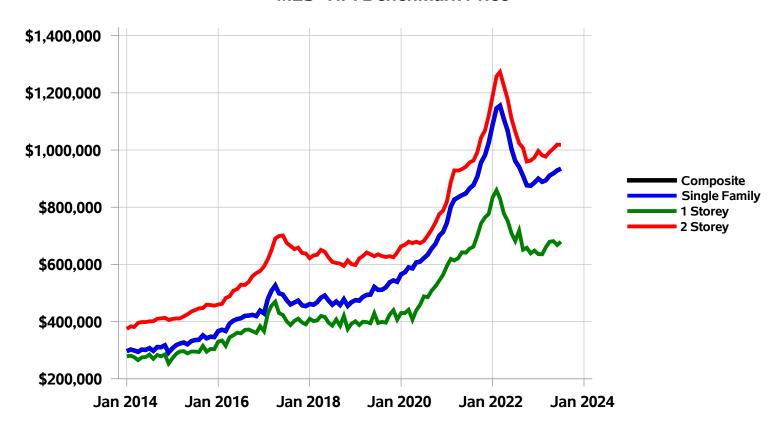


# **Lefroy** MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$934,900	0.7	2.7	3.9	-2.8	50.3	103.6	
Single Family	\$934,900	0.7	2.7	3.9	-2.8	50.3	103.6	
One Storey	\$679,600	1.7	0.1	6.9	-0.4	39.2	76.1	
Two Storey	\$1,018,200	-0.1	2.5	2.2	-4.3	49.3	67.3	

#### MLS® HPI Benchmark Price





# **Lefroy** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1692
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1692
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4944
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Lefroy** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1226
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12060
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value			
Above Ground Bedrooms	3			
Age Category	0 to 5			
Bedrooms	3			
Below Ground Bedrooms	0			
Exterior Walls	Masonry			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	2			
Garage Description	Attached, Double width			
Gross Living Area (Above Ground; in sq. ft.)	2020			
Half Bathrooms	1			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	4618			
Number of Fireplaces	1			
Total Number Of Rooms	9			
Type Of Foundation	Basement, Poured concrete			
Type of Property	Detached			
Wastewater Disposal	Municipal sewers			



## Rural Innisfil MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	6	20.0%	-45.5%	-60.0%	20.0%	_	_
Dollar Volume	\$7,468,000	42.8%	-37.7%	-37.6%	162.7%	_	_
New Listings	11	22.2%	0.0%	-38.9%	-47.6%	_	_
Active Listings	26	52.9%	100.0%	0.0%	-46.9%	2,500.0%	_
Sales to New Listings Ratio 1	54.5	55.6	100.0	83.3	23.8	_	_
Months of Inventory 2	4.3	3.4	1.2	1.7	9.8	_	_
Average Price	\$1,244,667	19.0%	14.2%	56.1%	118.9%	_	_
Median Price	\$1,125,000	45.0%	1.2%	49.6%	85.0%	_	_
Sale to List Price Ratio <sup>3</sup>	88.0	95.2	102.5	99.3	95.9	_	
Median Days on Market	50.5	29.0	11.0	23.0	33.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	30	-11.8%	-59.5%	-36.2%	-23.1%	_	_
Dollar Volume	\$26,866,000	-39.3%	-63.7%	-32.9%	9.6%	_	_
New Listings	104	31.6%	1.0%	-6.3%	-32.0%	10,300.0%	_
Active Listings ⁴	25	133.3%	105.9%	-9.8%	-41.3%	2,400.0%	_
Sales to New Listings Ratio 5	28.8	43.0	71.8	42.3	25.5	_	_
Months of Inventory 6	5.8	2.2	1.1	4.1	7.6	_	_
Average Price	\$895,533	-31.2%	-10.5%	5.1%	42.5%	_	_
Median Price	\$775,000	-38.7%	-11.2%	2.0%	31.4%	_	_
Sale to List Price Ratio <sup>7</sup>	97.7	100.6	103.7	97.5	96.6	_	_
Median Days on Market	19.5	12.5	10.5	37.0	28.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

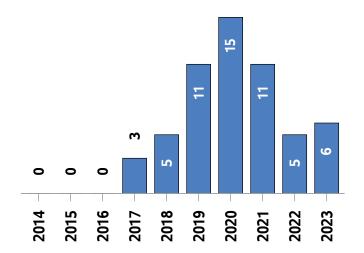
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



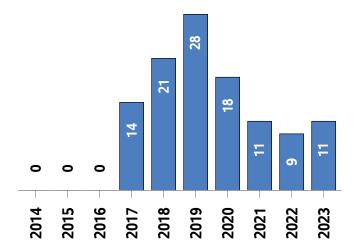
## Rural Innisfil MLS® Residential Market Activity



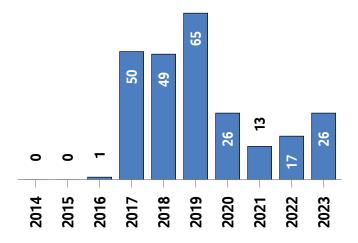




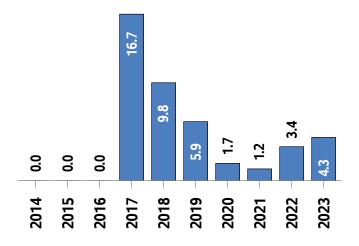
**New Listings (July only)** 



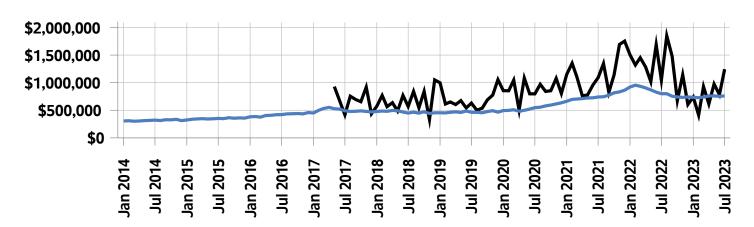
#### **Active Listings (July only)**



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

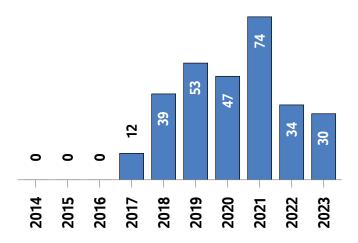




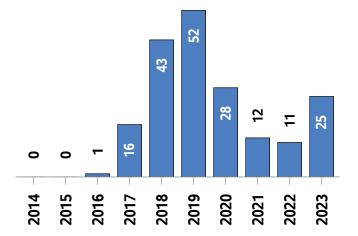
## Rural Innisfil MLS® Residential Market Activity



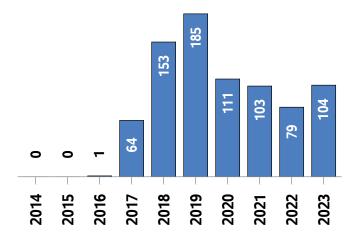




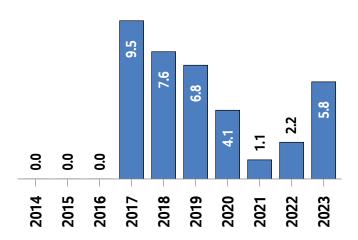
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

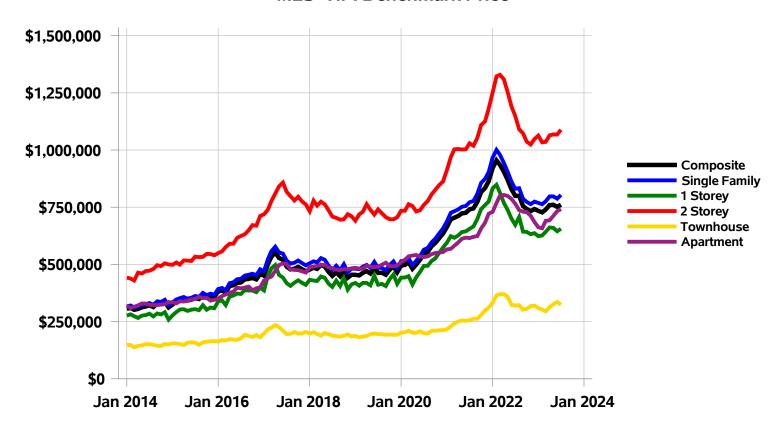


### Rural Innisfil MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
		percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$760,900	1.3	0.2	3.6	-4.9	39.0	69.2	
Single Family	\$803,600	2.0	0.8	4.5	-3.2	42.4	68.9	
One Storey	\$655,900	1.7	-0.9	5.2	-2.5	32.9	63.3	
Two Storey	\$1,088,800	2.0	2.3	2.4	-5.2	43.2	53.5	
Townhouse	\$323,500	-3.6	3.4	4.6	1.1	62.6	71.6	
Apartment	\$742,000	1.3	7.1	12.1	-3.1	39.4	53.4	

#### MLS® HPI Benchmark Price





## Rural Innisfil MLS® HPI Benchmark Descriptions



## Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1421
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value	
Above Ground Bedrooms	3	
Age Category	31 to 50	
Bedrooms	3	
Below Ground Bedrooms	0	
Exterior Walls	Masonry & Siding	
Freshwater Supply	Municipal waterworks	
Full Bathrooms	2	
Garage Description	Attached, Single width	
Gross Living Area (Above Ground; in sq. ft.)	1474	
Half Bathrooms	0	
Heating	Forced air	
Heating Fuel	Natural Gas	
Lot Size	12190	
Number of Fireplaces	1	
Total Number Of Rooms	8	
Type Of Foundation	Basement, Concrete blocs	
Type of Property	Detached	
Wastewater Disposal	Private	



# Rural Innisfil MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value			
Above Ground Bedrooms	2			
Age Category	31 to 50			
Bedrooms	2			
Below Ground Bedrooms	0			
Exterior Walls	Siding			
Freshwater Supply	Municipal waterworks			
Full Bathrooms	1			
Garage Description	Attached, Single width			
Gross Living Area (Above Ground; in sq. ft.)	1322			
Half Bathrooms	0			
Heating	Forced air			
Heating Fuel	Natural Gas			
Lot Size	12255			
Number of Fireplaces	1			
Total Number Of Rooms	7			
Type Of Foundation	Basement, Concrete blocs			
Type of Property	Detached			
Wastewater Disposal	Private			

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	0 to 5
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2227
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	12120
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **Rural Innisfil MLS® HPI Benchmark Descriptions**



### Townhouse #



Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Private supply
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1183
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	824
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	4
Type Of Covered Parking	Underground
Wastewater Disposal	Municipal sewers



#### **Stroud MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	1	-66.7%	-90.9%	-50.0%	-87.5%	-90.9%	-80.0%
Active Listings	1	-83.3%	-75.0%	-50.0%	-90.0%	-90.0%	-87.5%
Sales to New Listings Ratio 1	0.0	33.3	90.9	50.0	25.0	27.3	60.0
Months of Inventory 2	0.0	6.0	0.4	2.0	5.0	3.3	2.7
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	95.8	100.2	97.5	99.1	99.5	98.1
Median Days on Market	0.0	19.0	7.5	33.0	20.5	16.0	26.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	16	60.0%	-54.3%	-5.9%	23.1%	-27.3%	14.3%
Dollar Volume	\$13,502,399	44.9%	-54.4%	40.7%	94.8%	29.7%	189.4%
New Listings	26	-3.7%	-39.5%	13.0%	-10.3%	-45.8%	-7.1%
Active Listings <sup>4</sup>	3	-17.9%	9.5%	-28.1%	-43.9%	-66.7%	-14.8%
Sales to New Listings Ratio 5	61.5	37.0	81.4	73.9	44.8	45.8	50.0
Months of Inventory 6	1.4	2.8	0.6	1.9	3.2	3.1	1.9
Average Price	\$843,900	-9.5%	-0.3%	49.5%	58.2%	78.3%	153.3%
Median Price	\$832,000	-1.0%	-2.1%	42.2%	49.9%	90.4%	140.3%
Sale to List Price Ratio <sup>7</sup>	98.3	104.3	106.4	99.2	97.1	99.7	97.3
Median Days on Market	12.5	11.5	6.0	17.0	30.0	9.5	19.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



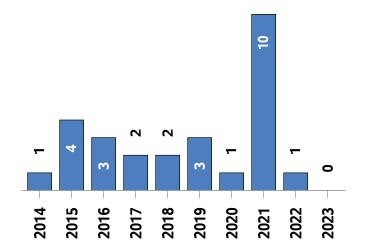
### **Stroud**MLS® Residential Market Activity

2014

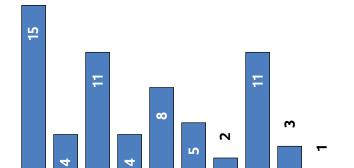
2016



Sales Activity (July only)



**Active Listings (July only)** 



**New Listings (July only)** 

Months of Inventory (July only)

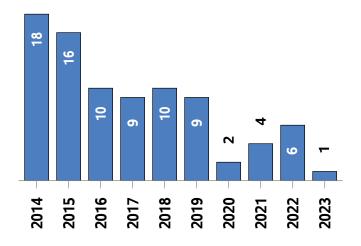
2018

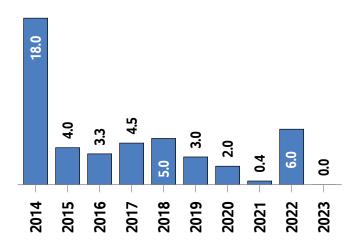
2017

2019

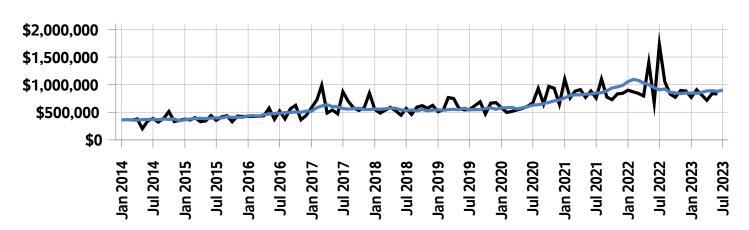
2020

2021





MLS® HPI Composite Benchmark Price and Average Price

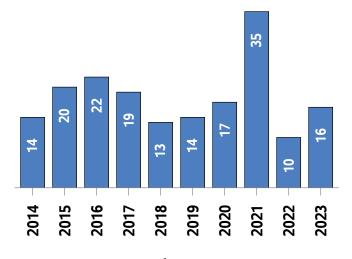




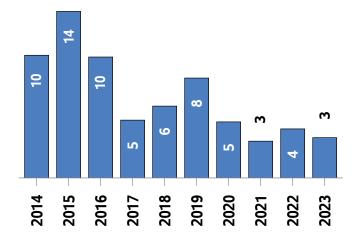
### **Stroud**MLS® Residential Market Activity



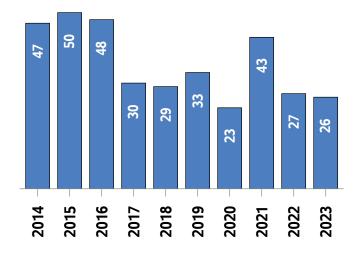




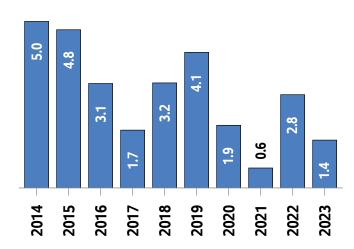
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

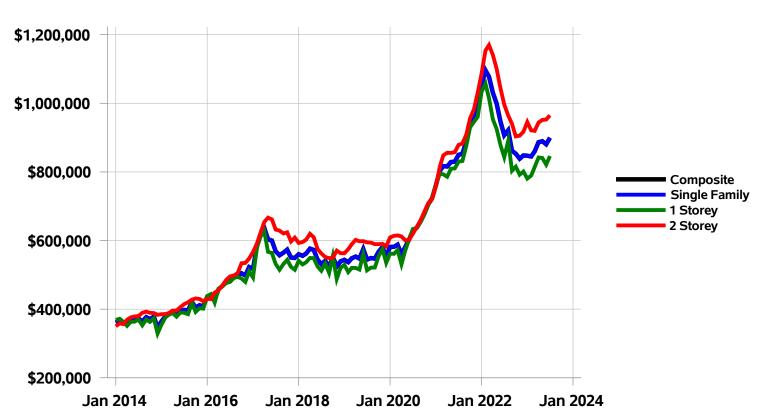


## **Stroud**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$899,700	2.2	1.5	6.2	-0.8	43.2	69.3		
Single Family	\$899,700	2.2	1.5	6.2	-0.8	43.2	69.3		
One Storey	\$846,300	3.0	0.5	8.4	0.4	33.6	65.4		
Two Storey	\$965,000	1.3	2.2	2.1	-3.1	55.7	71.6		

#### MLS® HPI Benchmark Price





## **Stroud**MLS® HPI Benchmark Descriptions



## Composite ♠ ♠ 🗮

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1372
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15536
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **Stroud**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1254
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15075
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1699
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17982
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **ORO-MEDONTE**MLS® Residential Market Activity



		Compared to <sup>a</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	25	66.7%	-34.2%	-62.1%	-26.5%	-47.9%	-40.5%
Dollar Volume	\$26,412,000	76.0%	-31.4%	-46.2%	-17.1%	-14.5%	48.5%
New Listings	71	-4.1%	61.4%	-14.5%	42.0%	20.3%	7.6%
Active Listings	99	-9.2%	130.2%	-16.8%	-29.3%	-20.8%	-54.2%
Sales to New Listings Ratio 1	35.2	20.3	86.4	79.5	68.0	81.4	63.6
Months of Inventory 2	4.0	7.3	1.1	1.8	4.1	2.6	5.1
Average Price	\$1,056,480	5.6%	4.3%	42.0%	12.8%	64.2%	149.5%
Median Price	\$1,055,000	11.3%	12.2%	46.5%	93.4%	129.3%	207.1%
Sale to List Price Ratio <sup>3</sup>	94.9	93.6	102.5	98.3	97.9	96.7	97.3
Median Days on Market	32.0	17.0	10.5	21.5	27.0	30.0	54.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	171	3.0%	-38.5%	-36.7%	-4.5%	-37.6%	-18.6%
Dollar Volume	\$187,580,948	-6.8%	-30.7%	-4.9%	52.4%	23.8%	132.3%
New Listings	405	-2.6%	4.1%	-20.6%	-12.5%	-10.4%	-11.2%
Active Listings <sup>4</sup>	83	47.1%	109.7%	-36.8%	-28.5%	-27.9%	-55.8%
Sales to New Listings Ratio 5	42.2	39.9	71.5	52.9	38.7	60.6	46.1
Months of Inventory 6	3.4	2.4	1.0	3.4	4.5	2.9	6.3
Average Price	\$1,096,965	-9.5%	12.6%	50.2%	59.5%	98.3%	185.2%
Median Price	\$930,000	-19.5%	3.3%	37.1%	69.7%	98.1%	162.9%
Sale to List Price Ratio <sup>7</sup>	96.7	104.7	106.3	97.7	97.7	97.7	96.4
Median Days on Market	21.0	8.0	7.0	24.5	23.0	24.5	48.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

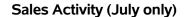
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

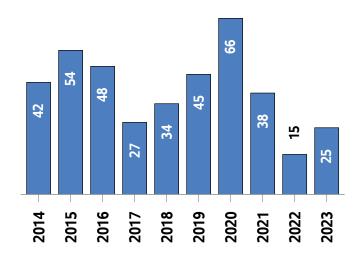
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



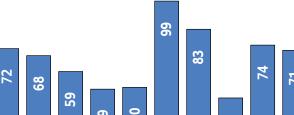
#### **ORO-MEDONTE MLS® Residential Market Activity**



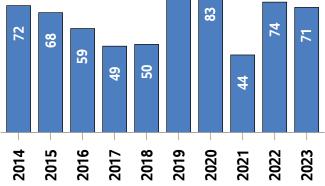




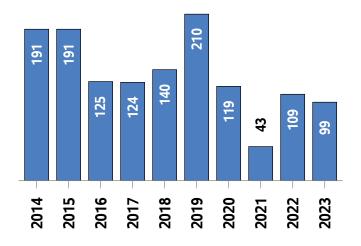
**Active Listings (July only)** 

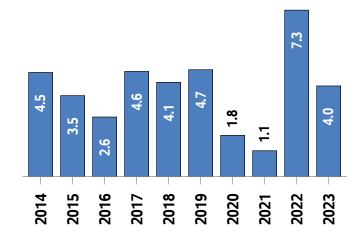


**New Listings (July only)** 

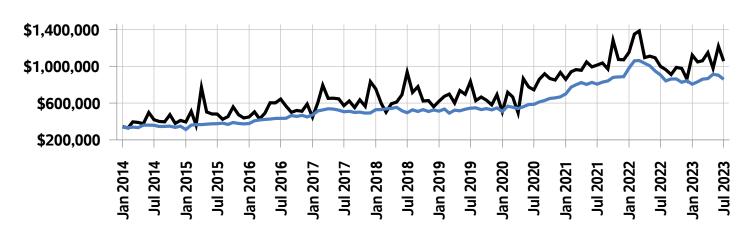


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

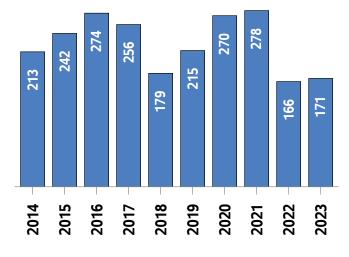




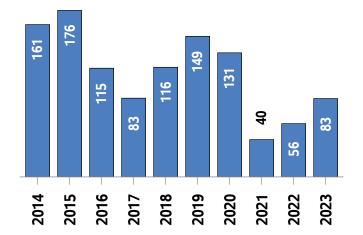
## ORO-MEDONTE MLS® Residential Market Activity



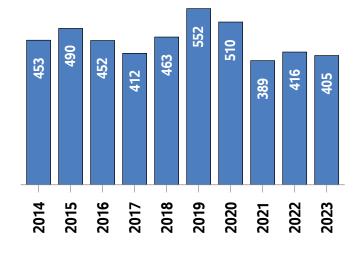




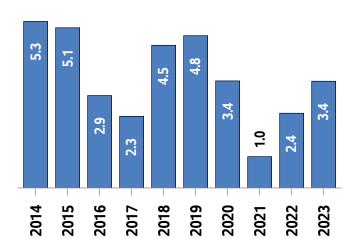
**Active Listings** <sup>1</sup>(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **ORO-MEDONTE**MLS® Single Family Market Activity



		Compared to <sup>a</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	22	57.1%	-35.3%	-61.4%	-24.1%	-53.2%	-45.0%
Dollar Volume	\$24,970,000	70.7%	-32.9%	-46.1%	-17.7%	-18.2%	42.0%
New Listings	64	-9.9%	56.1%	-12.3%	48.8%	12.3%	0.0%
Active Listings	90	-15.9%	143.2%	-20.4%	-31.8%	-26.2%	-55.4%
Sales to New Listings Ratio 1	34.4	19.7	82.9	78.1	67.4	82.5	62.5
Months of Inventory 2	4.1	7.6	1.1	2.0	4.6	2.6	5.1
Average Price	\$1,135,000	8.6%	3.7%	39.7%	8.4%	74.8%	158.3%
Median Price	\$1,085,500	12.9%	11.6%	39.2%	78.0%	136.0%	205.8%
Sale to List Price Ratio <sup>3</sup>	94.6	93.5	101.9	98.4	98.2	96.6	97.5
Median Days on Market	32.0	18.0	10.0	21.0	28.0	29.0	54.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	150	-3.2%	-40.5%	-38.8%	-4.5%	-44.0%	-23.5%
Dollar Volume	\$177,085,448	-8.6%	-31.9%	-6.6%	52.2%	17.6%	124.0%
New Listings	365	-9.0%	3.7%	-22.3%	-13.1%	-16.5%	-15.7%
Active Listings ⁴	74	36.8%	121.3%	-37.6%	-28.9%	-32.6%	-57.2%
Sales to New Listings Ratio 5	41.1	38.7	71.6	52.1	37.4	61.3	45.3
Months of Inventory 6	3.5	2.5	0.9	3.4	4.7	2.9	6.2
Average Price	\$1,180,570	-5.6%	14.5%	52.6%	59.3%	110.2%	192.8%
Median Price	\$1,050,000	-12.5%	9.9%	49.6%	75.6%	120.1%	187.7%
Sale to List Price Ratio <sup>7</sup>	96.7	104.8	106.0	97.7	97.8	97.8	96.5
Median Days on Market	21.0	7.0	6.0	24.0	23.0	24.0	45.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

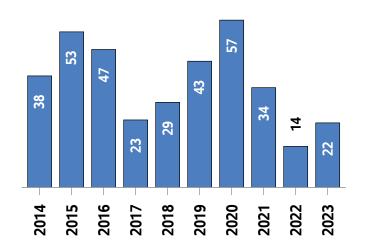
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



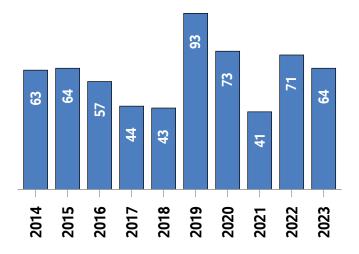
## **ORO-MEDONTE**MLS® Single Family Market Activity



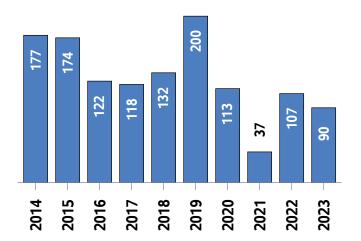




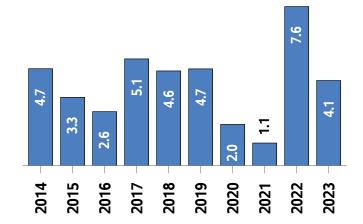
**New Listings (July only)** 



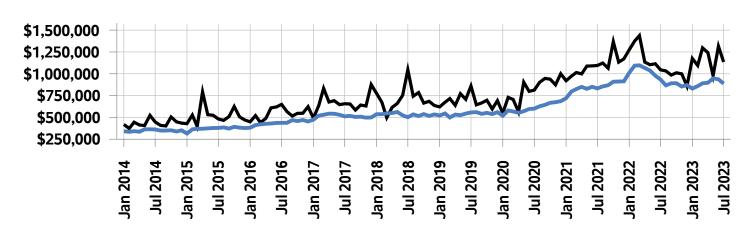
Months of Inventory (July only)



**Active Listings (July only)** 



MLS® HPI Single Family Benchmark Price and Average Price

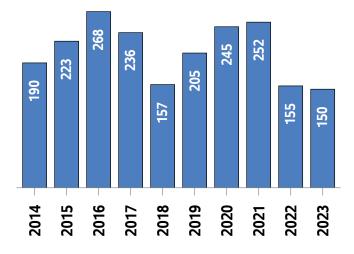




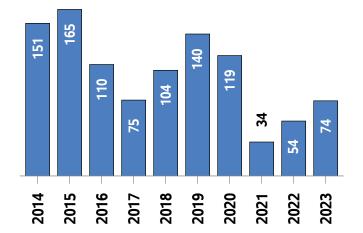
## **ORO-MEDONTE**MLS® Single Family Market Activity



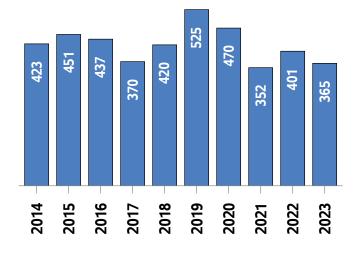




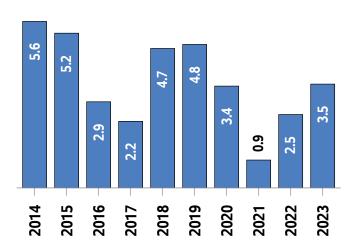
**Active Listings** ¹(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **ORO-MEDONTE**MLS® Townhouse Market Activity



		Compared to <sup>°</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	_	_	_	0.0%	0.0%	_
Dollar Volume	\$755,000	_	_	_	31.3%	108.0%	_
New Listings	2	100.0%	_	_	-33.3%	_	_
Active Listings	2	100.0%	100.0%	100.0%	-33.3%	100.0%	_
Sales to New Listings Ratio 1	50.0	_	_	_	33.3	_	_
Months of Inventory <sup>2</sup>	2.0	_	_	_	3.0	1.0	_
Average Price	\$755,000	_	_	_	31.3%	108.0%	_
Median Price	\$755,000	_	_	_	31.3%	108.0%	_
Sale to List Price Ratio <sup>3</sup>	94.5	_	_		95.8	98.1	_
Median Days on Market	43.0	_	_	_	20.0	95.0	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	6	_	500.0%	100.0%	-14.3%	500.0%	_
Dollar Volume	\$4,935,000	_	560.6%	168.8%	36.5%	1,259.5%	_
New Listings	8	700.0%	100.0%	60.0%	-33.3%	100.0%	_
Active Listings ⁴	2	50.0%	50.0%	12.5%	-34.4%	-4.5%	_
Sales to New Listings Ratio 5	75.0	_	25.0	60.0	58.3	25.0	_
Months of Inventory 6	1.8	_	7.0	3.1	2.3	11.0	_
Average Price	\$822,500	_	10.1%	34.4%	59.2%	126.6%	_
Median Price	\$820,000	_	9.8%	28.9%	54.7%	125.9%	_
Sale to List Price Ratio <sup>7</sup>	96.2	_	99.6	98.5	98.4	98.1	
Median Days on Market	23.0	_	7.0	21.0	20.0	95.0	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

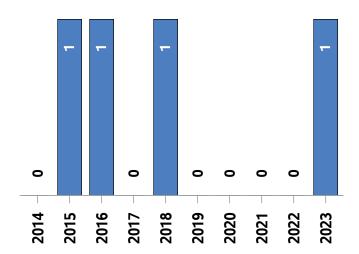
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



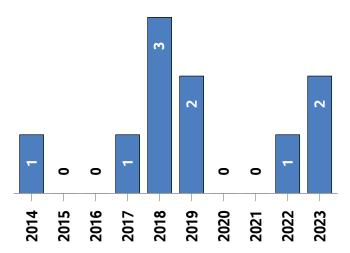
## ORO-MEDONTE MLS® Townhouse Market Activity



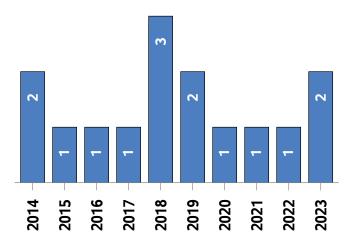




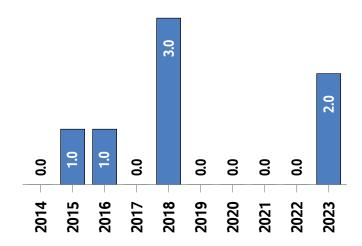
New Listings (July only)



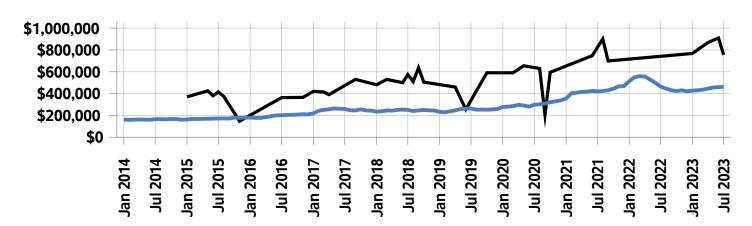
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Townhouse Benchmark Price and Average Price

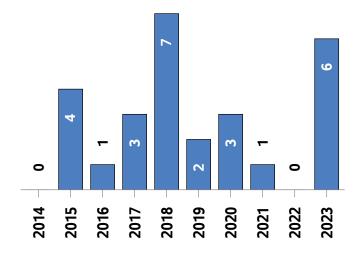




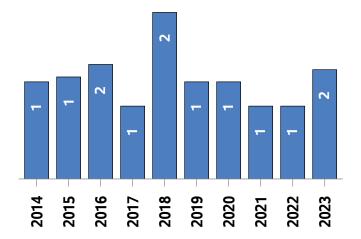
## **ORO-MEDONTE**MLS® Townhouse Market Activity



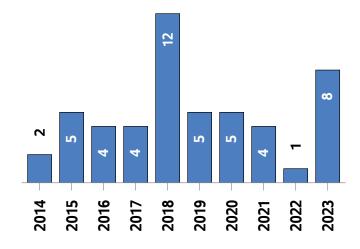




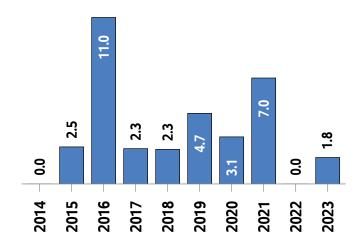
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **ORO-MEDONTE**MLS® Apartment Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	_	-50.0%	-83.3%	-50.0%	_	_
Dollar Volume	\$385,000	_	-44.6%	-80.8%	-21.3%	_	_
New Listings	2	100.0%	100.0%	-71.4%	100.0%	_	_
Active Listings	4	300.0%	100.0%	0.0%	300.0%	_	_
Sales to New Listings Ratio 1	50.0	_	200.0	85.7	200.0	_	_
Months of Inventory 2	4.0	_	1.0	0.7	0.5	_	_
Average Price	\$385,000	<u> </u>	10.8%	15.4%	57.3%	<del>_</del>	_
Median Price	\$385,000	_	10.8%	18.0%	57.3%	_	_
Sale to List Price Ratio <sup>3</sup>	98.7	_	98.2	98.4	101.1	_	_
Median Days on Market	3.0	_	26.0	21.0	65.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	8	166.7%	-42.9%	-20.0%	166.7%	_	100.0%
Dollar Volume	\$3,442,500	117.9%	-33.8%	8.1%	320.1%	_	565.5%
New Listings	24	300.0%	33.3%	14.3%	60.0%	380.0%	1,100.0%
Active Listings <sup>4</sup>	6	345.7%	50.0%	-32.8%	-18.8%	11.4%	271.4%
Sales to New Listings Ratio 5	33.3	50.0	77.8	47.6	20.0	_	200.0
Months of Inventory 6	4.9	2.9	1.9	5.8	16.0	_	2.6
Average Price	\$430,313	-18.3%	15.8%	35.1%	57.5%	_	232.7%
Median Price	\$411,250	-20.1%	14.2%	29.5%	42.3%	_	239.5%
Sale to List Price Ratio <sup>7</sup>	98.1	100.6	99.7	98.4	99.9	_	96.3
Median Days on Market	15.0	15.0	31.5	34.5	77.0	_	96.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

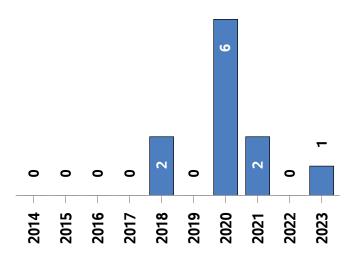
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



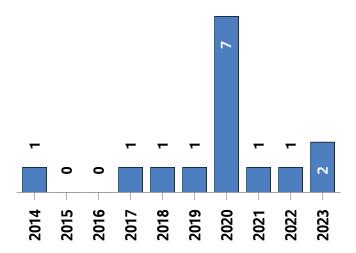
## ORO-MEDONTE MLS® Apartment Market Activity



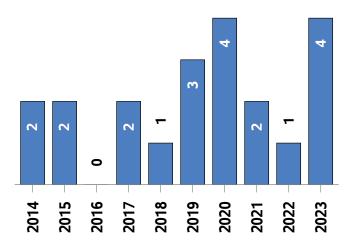




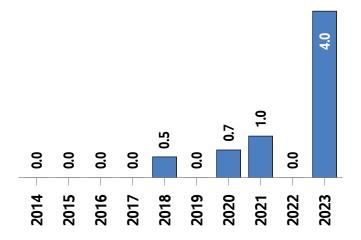
**New Listings (July only)** 



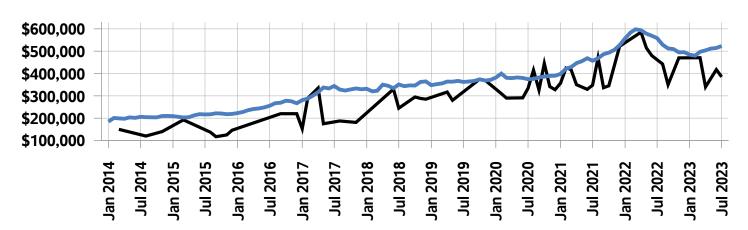
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Apartment Benchmark Price and Average Price

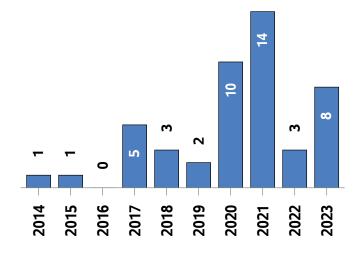




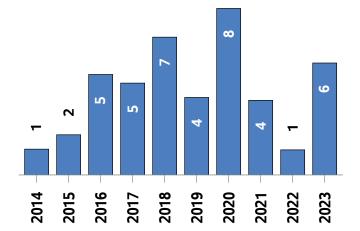
## **ORO-MEDONTE**MLS® Apartment Market Activity



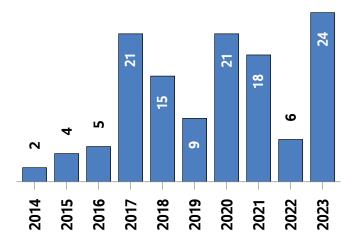




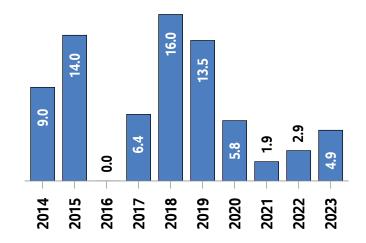
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

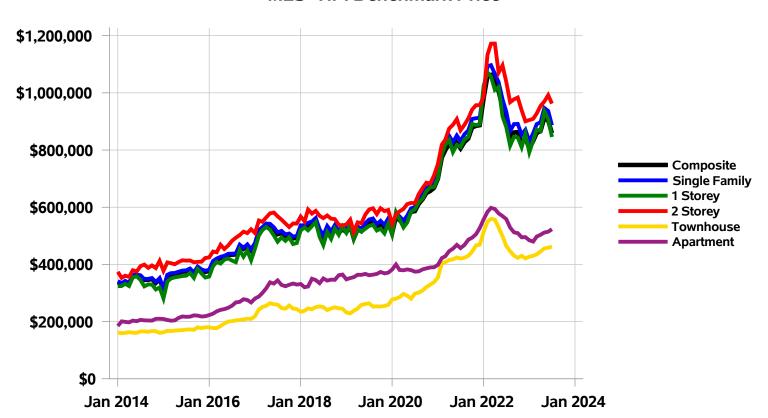


## ORO-MEDONTE MLS® HPI Benchmark Price



	MLS® Home Price Index Benchmark Price						
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$859,000	-4.9	-0.8	6.7	-5.3	46.5	73.5
Single Family	\$886,500	-5.4	-1.2	6.8	-5.1	47.6	76.7
One Storey	\$845,600	-6.9	-2.4	6.8	-3.9	42.8	80.9
Two Storey	\$962,300	-3.0	0.8	6.3	-7.4	56.7	71.3
Townhouse	\$462,300	0.8	3.8	8.3	-0.5	55.1	84.4
Apartment	\$523,000	1.7	3.8	8.0	-6.4	39.6	49.0

#### MLS® HPI Benchmark Price





## **ORO-MEDONTE**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1651
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1690
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22467
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **ORO-MEDONTE**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1530
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21606
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2085
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	25048
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **ORO-MEDONTE MLS® HPI Benchmark Descriptions**



### Townhouse 萧



Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1279
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	827
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### **Horseshoe Valley MLS® Residential Market Activity**



		Compared to <sup>a</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	5	150.0%	-50.0%	-70.6%	-37.5%	-37.5%	150.0%
Dollar Volume	\$4,855,000	84.9%	-54.3%	-55.5%	15.9%	-7.4%	338.2%
New Listings	8	60.0%	14.3%	-60.0%	-20.0%	-20.0%	14.3%
Active Listings	14	75.0%	100.0%	-36.4%	-53.3%	-33.3%	-57.6%
Sales to New Listings Ratio 1	62.5	40.0	142.9	85.0	80.0	80.0	28.6
Months of Inventory <sup>2</sup>	2.8	4.0	0.7	1.3	3.8	2.6	16.5
Average Price	\$971,000	-26.0%	-8.6%	51.5%	85.4%	48.1%	75.3%
Median Price	\$910,000	-30.7%	-25.3%	29.2%	78.4%	79.0%	64.3%
Sale to List Price Ratio <sup>3</sup>	95.4	98.2	99.7	98.7	99.5	96.6	98.1
Median Days on Market	43.0	25.5	6.5	26.0	21.5	48.0	208.5

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	33	57.1%	-28.3%	-28.3%	-2.9%	37.5%	32.0%
Dollar Volume	\$33,079,251	25.7%	-22.1%	7.6%	44.3%	107.3%	184.1%
New Listings	76	55.1%	22.6%	-7.3%	-29.0%	20.6%	18.8%
Active Listings ⁴	17	224.3%	135.3%	-39.4%	-45.9%	-14.9%	-51.6%
Sales to New Listings Ratio 5	43.4	42.9	74.2	56.1	31.8	38.1	39.1
Months of Inventory 6	3.6	1.8	1.1	4.3	6.5	5.9	9.9
Average Price	\$1,002,402	-20.0%	8.6%	50.0%	48.6%	50.8%	115.2%
Median Price	\$985,000	-23.9%	-1.7%	41.7%	47.6%	70.1%	109.1%
Sale to List Price Ratio <sup>7</sup>	96.2	109.4	100.4	98.1	98.4	97.4	96.6
Median Days on Market	23.0	8.0	11.0	32.0	24.5	43.0	88.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

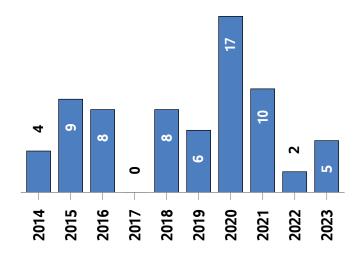
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



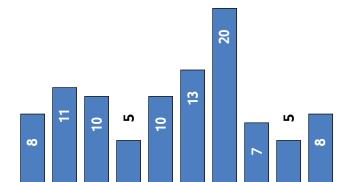
### Horseshoe Valley MLS® Residential Market Activity



Sales Activity (July only)



Active Listings (July only)



**New Listings (July only)** 

Months of Inventory (July only)

2018

2017

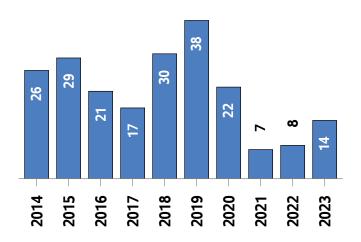
2019

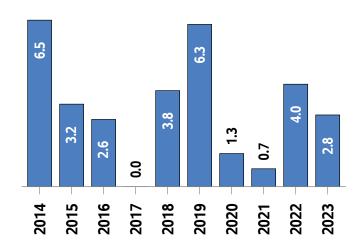
2020

2021

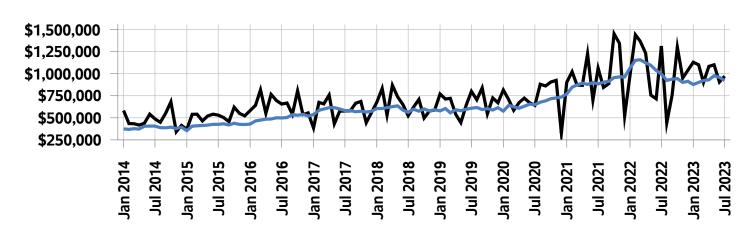
2022

2016





MLS® HPI Composite Benchmark Price and Average Price

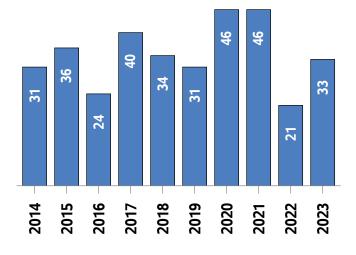




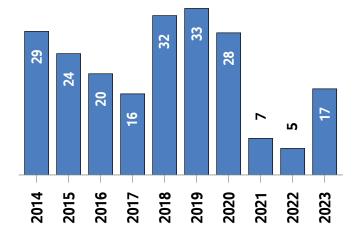
## Horseshoe Valley MLS® Residential Market Activity



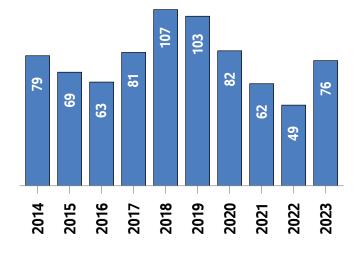




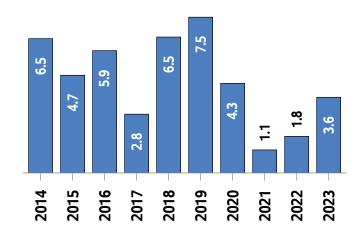
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Horseshoe Valley MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
		percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$923,400	-3.6	-0.7	5.3	-7.2	42.3	64.6	
Single Family	\$1,033,000	-4.7	-0.9	6.3	-5.4	47.4	76.2	
One Storey	\$1,023,500	-6.4	-1.8	6.6	-4.2	42.1	79.5	
Two Storey	\$1,048,700	-1.9	0.5	5.7	-7.4	57.0	70.7	
Apartment	\$508,300	2.3	4.9	9.5	-4.2	54.4	57.3	

#### MLS® HPI Benchmark Price





# Horseshoe Valley MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1782
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1940
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Horseshoe Valley MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1724
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16146
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2280
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16480
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Horseshoe Valley MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	1
Age Category	0 to 5
Attached Specification	Row
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	827
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	1
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers



#### Moonstone **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	5	_	-16.7%	25.0%	400.0%	150.0%	150.0%
Dollar Volume	\$7,065,000	_	12.3%	56.3%	1,041.4%	564.9%	962.4%
New Listings	7	75.0%	-12.5%	75.0%	40.0%	75.0%	40.0%
Active Listings	8	33.3%	166.7%	-46.7%	0.0%	0.0%	-50.0%
Sales to New Listings Ratio 1	71.4	_	75.0	100.0	20.0	50.0	40.0
Months of Inventory <sup>2</sup>	1.6	_	0.5	3.8	8.0	4.0	8.0
Average Price	\$1,413,000	_	34.8%	25.0%	128.3%	166.0%	325.0%
Median Price	\$1,315,000	_	56.1%	82.6%	112.4%	147.5%	295.5%
Sale to List Price Ratio <sup>3</sup>	93.9	_	107.7	97.0	98.4	97.1	97.1
Median Days on Market	22.0	_	5.5	31.0	9.0	58.5	57.5

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	16	14.3%	-46.7%	-27.3%	23.1%	-20.0%	23.1%
Dollar Volume	\$18,838,425	30.0%	-32.6%	26.5%	161.8%	118.1%	373.4%
New Listings	37	54.2%	-7.5%	-21.3%	48.0%	27.6%	12.1%
Active Listings ⁴	8	110.4%	208.6%	-47.1%	107.7%	31.7%	-27.0%
Sales to New Listings Ratio 5	43.2	58.3	75.0	46.8	52.0	69.0	39.4
Months of Inventory 6	3.4	1.8	0.6	4.6	2.0	2.1	5.7
Average Price	\$1,177,402	13.7%	26.4%	74.0%	112.7%	172.6%	284.7%
Median Price	\$1,037,500	5.9%	15.9%	69.0%	96.9%	149.5%	216.3%
Sale to List Price Ratio <sup>7</sup>	97.8	105.4	110.7	98.1	98.9	98.7	98.0
Median Days on Market	18.5	9.0	5.0	29.5	17.0	18.0	24.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

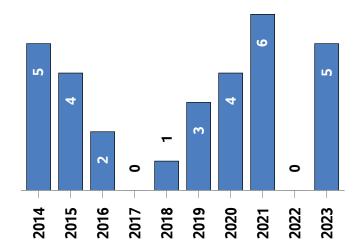
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



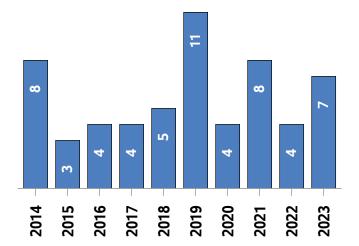
### **Moonstone**MLS® Residential Market Activity



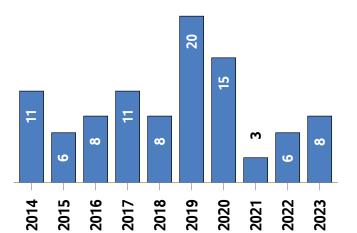




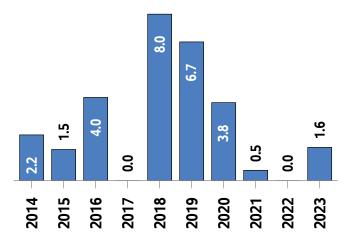
**New Listings (July only)** 



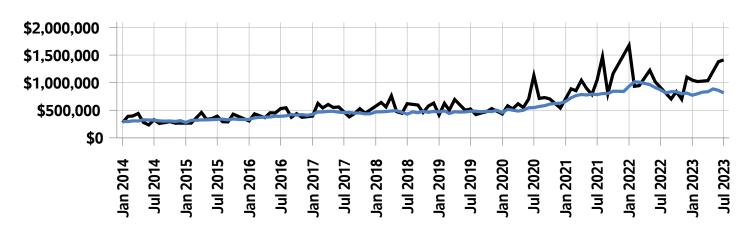
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

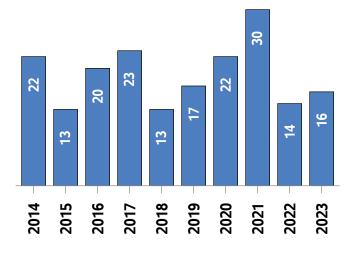




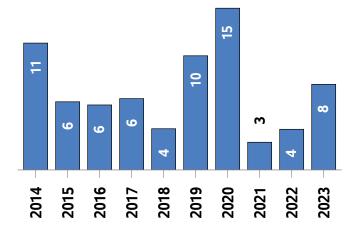
### **Moonstone**MLS® Residential Market Activity



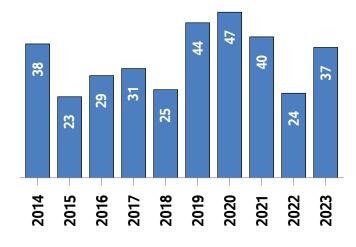




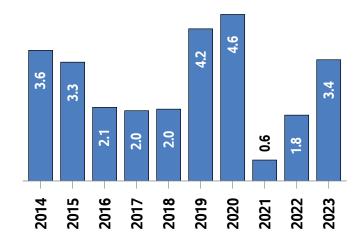
**Active Listings** ¹(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Moonstone MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$814,100	-5.4	-2.6	5.4	-6.6	48.6	89.5
Single Family	\$814,100	-5.4	-2.6	5.4	-6.6	48.6	89.5
One Storey	\$759,800	-6.9	-1.2	6.8	-3.1	47.4	95.7
Two Storey	\$1,001,800	-2.0	0.6	6.0	-6.9	60.0	76.4

### MLS® HPI Benchmark Price





## **Moonstone**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1640
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20000
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **Moonstone**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1451
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18972
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private
Year Built	2004

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1954
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20248
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Rural Oro-Medonte MLS® Residential Market Activity



			Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013	
Sales Activity	7	0.0%	-36.4%	-36.4%	40.0%	250.0%	_	
Dollar Volume	\$6,387,000	-0.7%	-29.7%	-33.9%	-3.7%	572.3%	_	
New Listings	24	-22.6%	33.3%	-11.1%	84.6%	1,100.0%	_	
Active Listings	39	-13.3%	116.7%	14.7%	0.0%	_	_	
Sales to New Listings Ratio 1	29.2	22.6	61.1	40.7	38.5	100.0	_	
Months of Inventory <sup>2</sup>	5.6	6.4	1.6	3.1	7.8	_	_	
Average Price	\$912,429	-0.7%	10.5%	3.9%	-31.2%	92.1%	_	
Median Price	\$685,000	-8.7%	-14.4%	-26.6%	3.0%	44.2%		
Sale to List Price Ratio <sup>3</sup>	95.2	91.0	103.5	96.5	95.9	96.2	_	
Median Days on Market	32.0	11.0	20.0	24.0	24.0	8.0	_	

		Compared to <sup>a</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	50	6.4%	-41.2%	0.0%	19.0%	2,400.0%	4,900.0%
Dollar Volume	\$58,342,287	5.2%	-27.8%	24.9%	85.3%	6,041.3%	10,605.0%
New Listings	135	-0.7%	4.7%	14.4%	15.4%	6,650.0%	13,400.0%
Active Listings ⁴	29	41.4%	115.8%	-10.9%	-4.7%	_	2,828.6%
Sales to New Listings Ratio 5	37.0	34.6	65.9	42.4	35.9	100.0	100.0
Months of Inventory 6	4.1	3.1	1.1	4.6	5.1	_	7.0
Average Price	\$1,166,846	-1.2%	22.7%	24.9%	55.7%	145.7%	114.1%
Median Price	\$1,085,000	-9.6%	23.4%	36.5%	99.1%	128.4%	99.1%
Sale to List Price Ratio <sup>7</sup>	95.9	102.7	107.0	96.3	97.3	96.2	97.5
Median Days on Market	22.0	7.0	7.0	26.0	27.0	8.0	91.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $<sup>^{\</sup>rm 5}$  Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

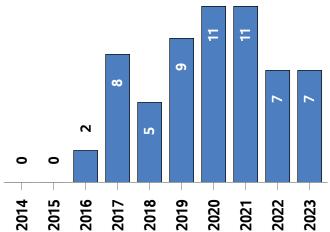
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Rural Oro-Medonte MLS® Residential Market Activity



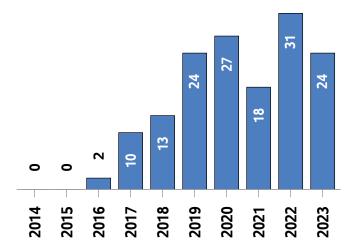




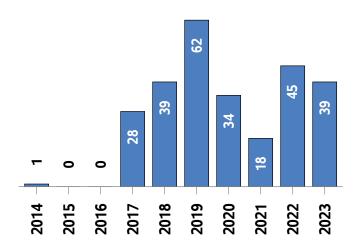
**Active Listings (July only)** 

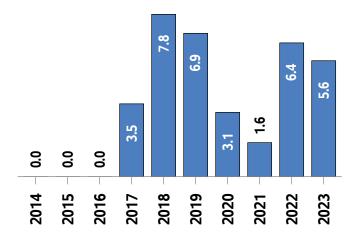


**New Listings (July only)** 

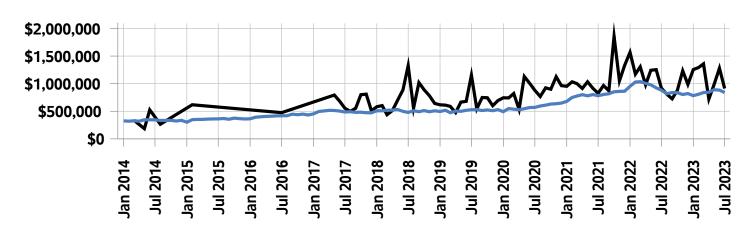


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

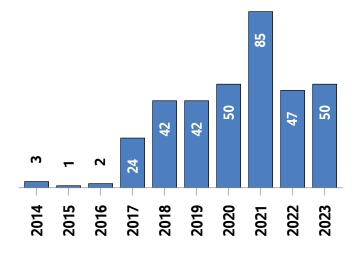




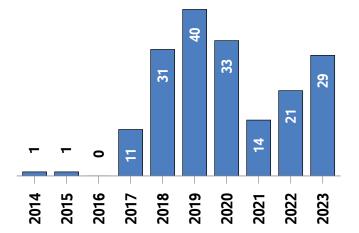
## Rural Oro-Medonte MLS® Residential Market Activity



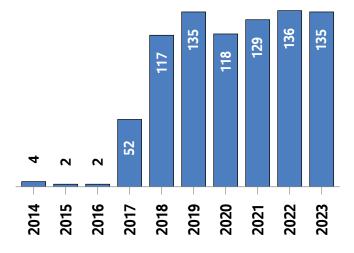




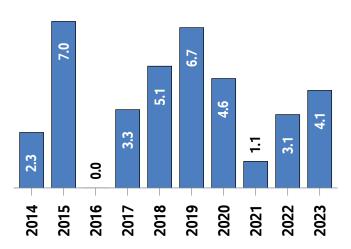
**Active Listings** <sup>1</sup>(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

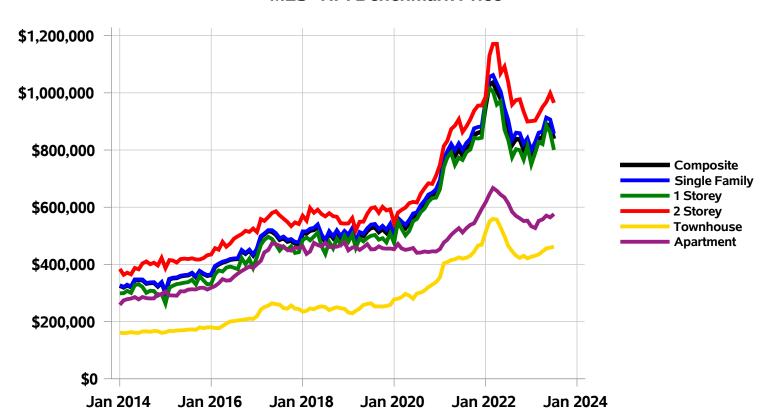


### Rural Oro-Medonte MLS® HPI Benchmark Price



MLS <sup>®</sup> Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$839,100	-5.1	-0.6	7.2	-5.0	47.1	75.0		
Single Family	\$856,900	-5.5	-1.0	7.1	-5.2	47.3	76.7		
One Storey	\$800,400	-7.0	-2.5	6.8	-4.2	43.2	83.3		
Two Storey	\$965,000	-3.4	1.5	7.1	-6.9	56.5	69.9		
Townhouse	\$462,300	0.8	3.8	8.3	-0.5	55.1	84.4		
Apartment	\$576,100	2.0	3.4	8.0	-6.1	30.7	21.1		

#### MLS® HPI Benchmark Price





## Rural Oro-Medonte MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1625
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1661
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	26578
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## Rural Oro-Medonte MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1485
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24401
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2113
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	34667
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



### **Rural Oro-Medonte MLS® HPI Benchmark Descriptions**



### Townhouse 萧



Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1249
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Private

## Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Attached Specification	Row
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	978
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	5
Wastewater Disposal	Municipal sewers



#### **Shanty Bay MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	_	-50.0%	-75.0%	-75.0%	_	-80.0%
Dollar Volume	\$1,360,000	_	-64.1%	-50.7%	-85.3%	_	-55.7%
New Listings	5	-37.5%	66.7%	0.0%	66.7%	66.7%	-16.7%
Active Listings	8	-33.3%	100.0%	-11.1%	-11.1%	100.0%	-38.5%
Sales to New Listings Ratio 1	20.0	_	66.7	80.0	133.3	<u> </u>	83.3
Months of Inventory 2	8.0	_	2.0	2.3	2.3	_	2.6
Average Price	\$1,360,000	<u> </u>	-28.2%	97.1%	-41.3%	<del>_</del>	121.3%
Median Price	\$1,360,000	_	-28.2%	138.6%	-49.2%	_	107.6%
Sale to List Price Ratio <sup>3</sup>	93.8	_	98.0	98.6	98.0	_	99.2
Median Days on Market	156.0	_	5.0	17.5	32.0	_	47.0

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	12	-7.7%	-42.9%	9.1%	0.0%	-7.7%	20.0%
Dollar Volume	\$16,967,000	-31.2%	-47.6%	42.5%	6.9%	73.4%	184.6%
New Listings	31	-13.9%	10.7%	14.8%	-16.2%	40.9%	-3.1%
Active Listings ⁴	7	31.6%	117.4%	25.0%	-35.1%	47.1%	-47.9%
Sales to New Listings Ratio 5	38.7	36.1	75.0	40.7	32.4	59.1	31.3
Months of Inventory 6	4.2	2.9	1.1	3.6	6.4	2.6	9.6
Average Price	\$1,413,917	-25.4%	-8.2%	30.6%	6.9%	87.8%	137.1%
Median Price	\$1,356,000	-24.7%	4.3%	35.9%	58.8%	92.3%	136.3%
Sale to List Price Ratio <sup>7</sup>	95.2	98.6	102.9	95.8	96.3	97.6	97.4
Median Days on Market	29.0	10.0	5.0	18.0	32.5	28.0	31.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

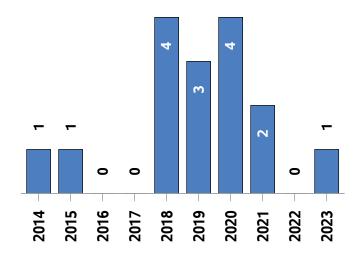
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



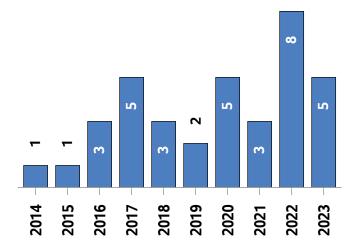
#### **Shanty Bay MLS® Residential Market Activity**



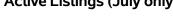


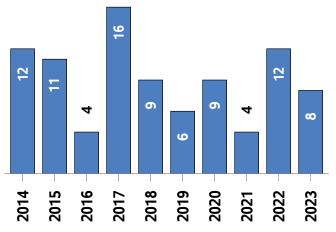


**New Listings (July only)** 

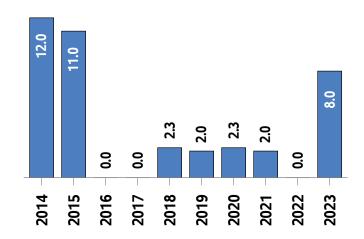


**Active Listings (July only)** 

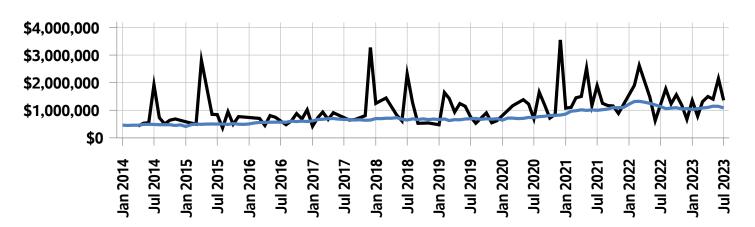




Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

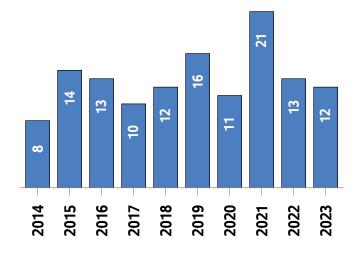




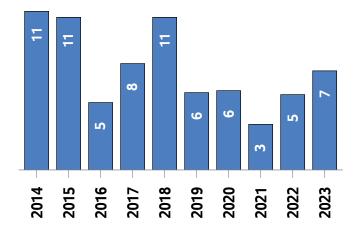
### Shanty Bay MLS® Residential Market Activity



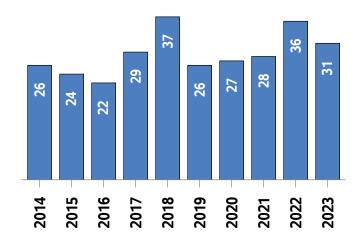




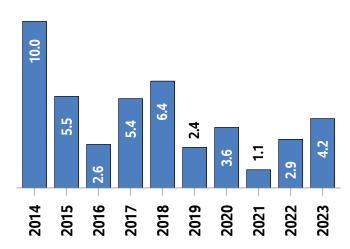
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Shanty Bay MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,084,800	-5.0	-1.7	6.0	-4.4	47.7	67.6	
Single Family	\$1,084,800	-5.0	-1.7	6.0	-4.4	47.7	67.6	
One Storey	\$1,162,400	-6.9	-2.9	6.0	-3.3	37.6	61.7	
Two Storey	\$986,100	-2.2	1.5	7.2	-5.7	64.9	78.6	

### MLS® HPI Benchmark Price





# **Shanty Bay** MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2002
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2002
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32163
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **Shanty Bay** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1810
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	32729
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2213
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	29129
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Sugarbush **MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	2	0.0%	0.0%	-50.0%	0.0%	-33.3%	-60.0%
Active Listings	2	0.0%	100.0%	-50.0%	-60.0%	0.0%	-75.0%
Sales to New Listings Ratio 1	0.0	_	50.0	75.0	50.0	66.7	20.0
Months of Inventory 2	0.0	_	1.0	1.3	5.0	1.0	8.0
Average Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	_	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio <sup>3</sup>	0.0	_	102.5	97.8	99.2	102.2	97.5
Median Days on Market	0.0	_	1.0	21.0	35.0	11.0	17.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	11	-26.7%	57.1%	-42.1%	0.0%	-35.3%	0.0%
Dollar Volume	\$9,616,000	-43.7%	59.4%	-17.1%	48.3%	34.5%	192.7%
New Listings	16	-38.5%	60.0%	-50.0%	-27.3%	0.0%	-27.3%
Active Listings ⁴	3	7.1%	71.4%	-33.3%	-21.7%	18.7%	-52.6%
Sales to New Listings Ratio 5	68.8	57.7	70.0	59.4	50.0	106.3	50.0
Months of Inventory 6	1.6	1.1	1.5	1.4	2.1	0.9	3.5
Average Price	\$874,182	-23.3%	1.4%	43.2%	48.3%	107.9%	192.7%
Median Price	\$820,000	-28.7%	-1.2%	39.7%	32.3%	95.2%	168.9%
Sale to List Price Ratio <sup>7</sup>	97.4	110.2	105.6	97.9	99.0	99.8	97.4
Median Days on Market	19.0	6.0	7.0	18.0	16.0	16.0	17.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

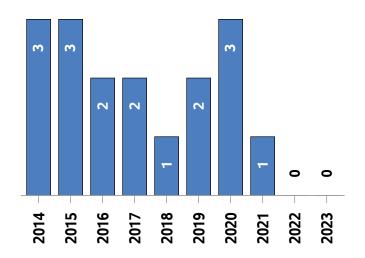
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



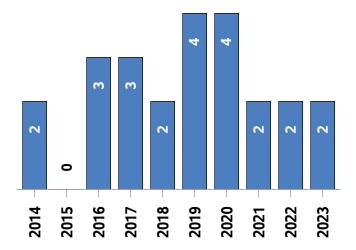
## Sugarbush MLS® Residential Market Activity



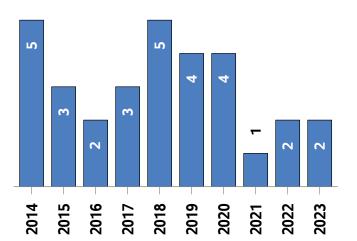




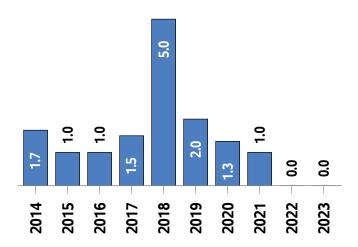
**New Listings (July only)** 



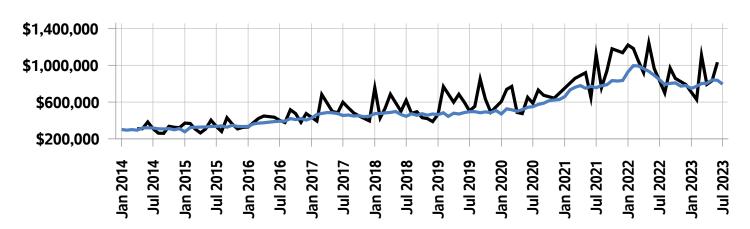
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

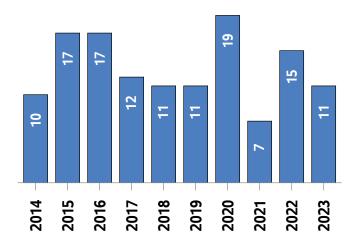




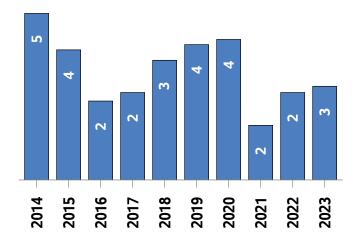
## Sugarbush MLS® Residential Market Activity



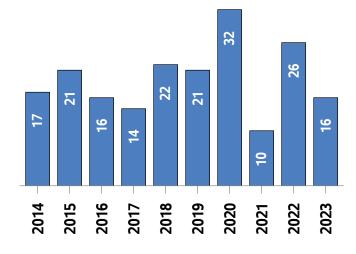




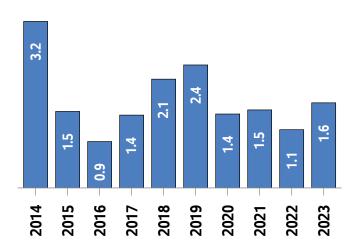
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

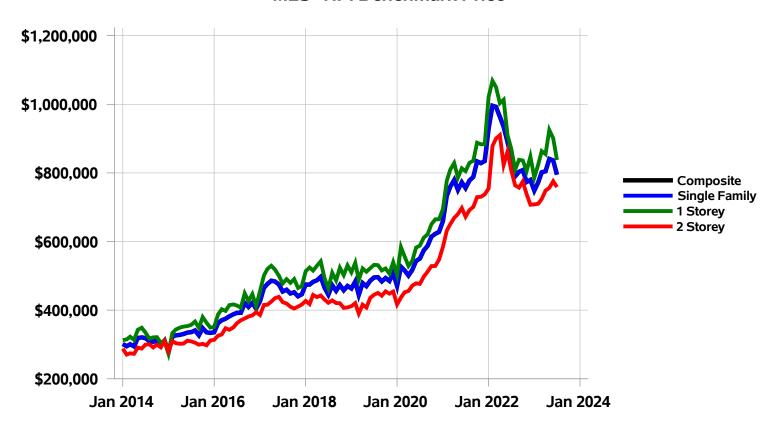


### Sugarbush MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$794,700	-5.0	-1.3	6.2	-5.9	44.4	78.5		
Single Family	\$794,700	-5.0	-1.3	6.2	-5.9	44.4	78.5		
One Storey	\$837,700	-7.0	-2.0	6.6	-3.8	42.4	80.7		
Two Storey	\$758,600	-2.2	1.4	7.1	-6.0	59.2	80.0		

### MLS® HPI Benchmark Price





# Sugarbush MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1539
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1539
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22400
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Sugarbush MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1515
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	23040
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1566
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16464
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



## SPRINGWATER MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	20	81.8%	-13.0%	-53.5%	-16.7%	-53.5%	-37.5%
Dollar Volume	\$21,041,600	127.3%	-12.3%	-41.5%	37.0%	-13.1%	82.8%
New Listings	71	9.2%	91.9%	73.2%	6.0%	42.0%	54.3%
Active Listings	104	4.0%	271.4%	52.9%	-25.2%	44.4%	-32.9%
Sales to New Listings Ratio 1	28.2	16.9	62.2	104.9	35.8	86.0	69.6
Months of Inventory <sup>2</sup>	5.2	9.1	1.2	1.6	5.8	1.7	4.8
Average Price	\$1,052,080	25.0%	0.8%	25.9%	64.4%	86.8%	192.4%
Median Price	\$980,000	10.2%	12.0%	20.2%	76.4%	75.0%	220.8%
Sale to List Price Ratio <sup>3</sup>	96.2	97.4	103.0	96.8	97.5	99.1	97.2
Median Days on Market	35.0	13.0	9.0	29.0	20.5	12.0	57.5

		Compared to <sup>6</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	164	-6.8%	-33.6%	-17.6%	33.3%	-24.4%	-4.1%
Dollar Volume	\$185,926,000	-18.3%	-27.6%	21.5%	130.7%	60.0%	169.0%
New Listings	417	2.7%	23.0%	22.6%	3.7%	14.9%	17.1%
Active Listings ⁴	82	62.3%	209.7%	3.4%	-17.7%	-8.3%	-40.4%
Sales to New Listings Ratio 5	39.3	43.3	72.9	58.5	30.6	59.8	48.0
Months of Inventory 6	3.5	2.0	0.8	2.8	5.7	2.9	5.7
Average Price	\$1,133,695	-12.3%	9.1%	47.4%	73.0%	111.7%	180.5%
Median Price	\$1,045,000	-13.1%	6.0%	42.2%	78.6%	107.0%	198.7%
Sale to List Price Ratio <sup>7</sup>	96.7	105.9	105.1	97.8	97.1	98.3	97.0
Median Days on Market	21.0	7.0	7.0	25.0	23.0	18.0	42.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

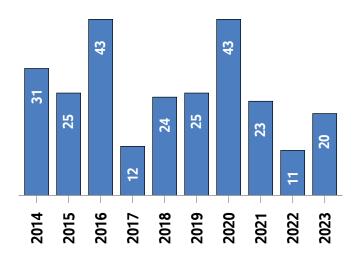
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



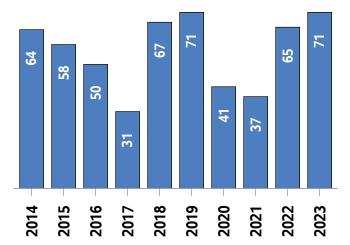
#### **SPRINGWATER MLS® Residential Market Activity**





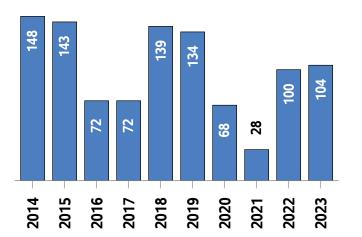


**New Listings (July only)** 

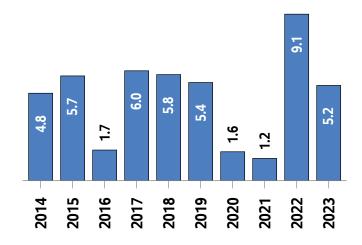


#### **Active Listings (July only)**

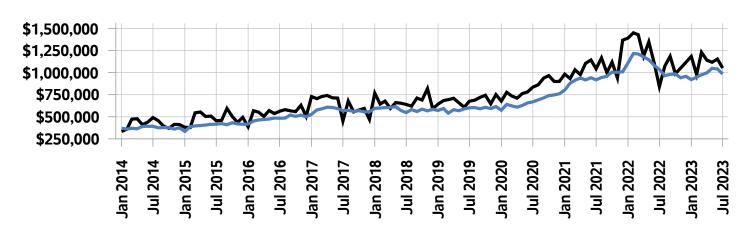




Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

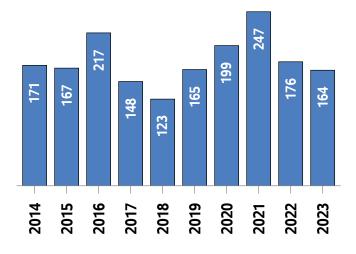




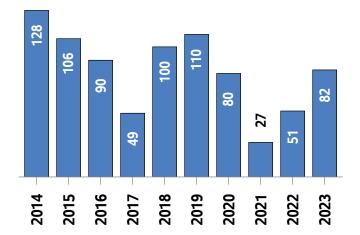
## SPRINGWATER MLS® Residential Market Activity



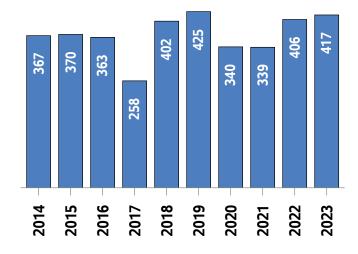




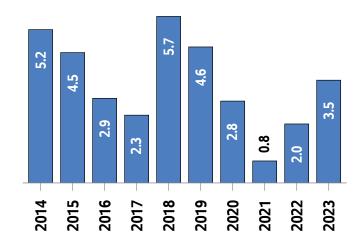
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## **SPRINGWATER**MLS® Single Family Market Activity



		Compared to <sup>6</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	19	90.0%	-17.4%	-55.8%	-20.8%	-54.8%	-38.7%
Dollar Volume	\$21,001,600	128.3%	-12.5%	-41.6%	36.8%	-13.0%	86.7%
New Listings	67	4.7%	81.1%	67.5%	0.0%	36.7%	52.3%
Active Listings	97	1.0%	259.3%	51.6%	-30.2%	36.6%	-32.2%
Sales to New Listings Ratio 1	28.4	15.6	62.2	107.5	35.8	85.7	70.5
Months of Inventory 2	5.1	9.6	1.2	1.5	5.8	1.7	4.6
Average Price	\$1,105,347	20.2%	5.9%	32.2%	72.8%	92.2%	204.6%
Median Price	\$985,000	7.1%	12.6%	20.9%	77.3%	75.1%	217.7%
Sale to List Price Ratio <sup>3</sup>	96.3	98.3	103.0	96.8	97.5	99.4	97.2
Median Days on Market	32.0	15.0	9.0	29.0	20.5	11.5	52.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	159	-9.1%	-34.6%	-20.1%	31.4%	-24.3%	-4.2%
Dollar Volume	\$184,097,500	-19.1%	-28.0%	20.3%	129.6%	60.6%	169.7%
New Listings	400	0.0%	20.1%	19.0%	0.5%	14.0%	15.9%
Active Listings <sup>4</sup>	78	60.8%	202.8%	-0.9%	-21.5%	-6.2%	-39.8%
Sales to New Listings Ratio 5	39.8	43.8	73.0	59.2	30.4	59.8	48.1
Months of Inventory 6	3.4	1.9	0.7	2.8	5.7	2.8	5.5
Average Price	\$1,157,846	-10.9%	10.1%	50.5%	74.8%	112.1%	181.6%
Median Price	\$1,075,000	-10.7%	7.7%	46.3%	82.2%	103.8%	196.6%
Sale to List Price Ratio <sup>7</sup>	96.8	106.0	105.3	97.8	97.2	98.4	97.1
Median Days on Market	21.0	7.0	6.0	25.0	23.0	17.0	40.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

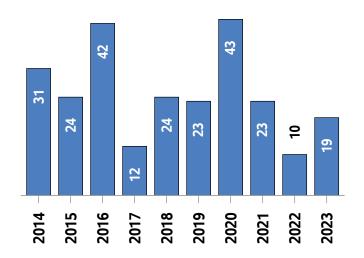
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## SPRINGWATER MLS® Single Family Market Activity

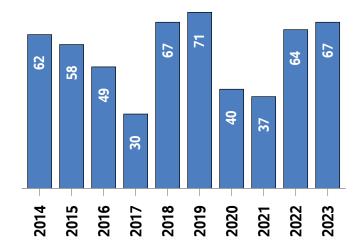




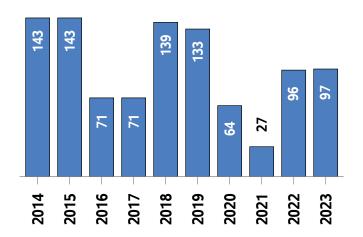


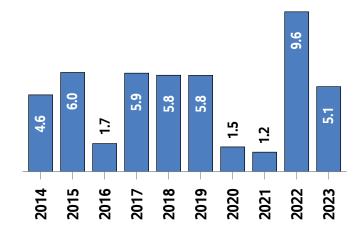
**Active Listings (July only)** 

### New Listings (July only)

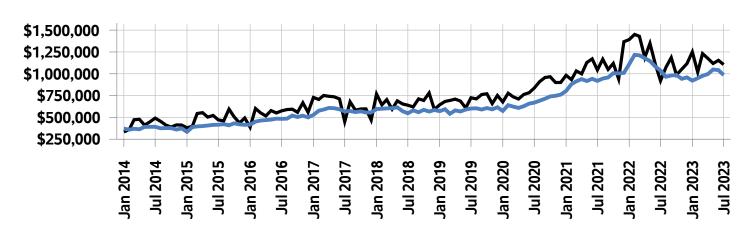


Months of Inventory (July only)





MLS® HPI Single Family Benchmark Price and Average Price

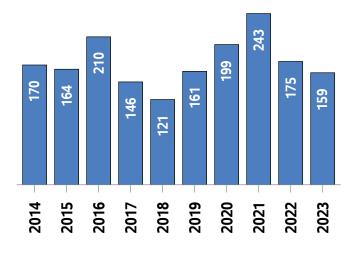




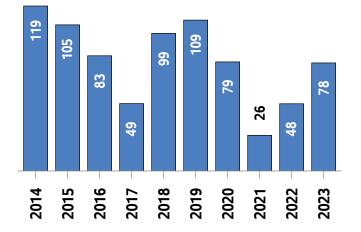
## **SPRINGWATER**MLS® Single Family Market Activity



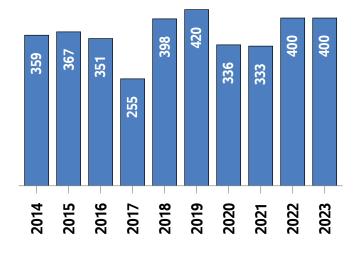




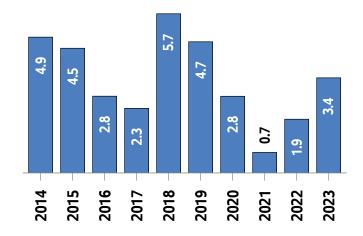
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



### **SPRINGWATER**MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$985,100	-5.4	-1.2	7.0	-4.9	47.2	80.0
Single Family	\$985,100	-5.4	-1.2	7.0	-4.9	47.2	80.0
One Storey	\$928,700	-7.8	-2.6	6.7	-3.9	40.9	78.1
Two Storey	\$1,074,500	-2.1	0.8	7.3	-6.1	56.6	80.1

### MLS® HPI Benchmark Price





## **SPRINGWATER**MLS® HPI Benchmark Descriptions





Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1776
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1776
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20573
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## **SPRINGWATER**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1554
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21240
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2240
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19844
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## Anten Mills MLS® Residential Market Activity



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	0.0%	0.0%	_	0.0%	-50.0%	-66.7%
Dollar Volume	\$940,000	19.0%	-29.1%	_	32.4%	-43.7%	-44.9%
New Listings	4	-20.0%	100.0%	33.3%	100.0%	300.0%	300.0%
Active Listings	6	50.0%	500.0%	100.0%	50.0%	100.0%	-25.0%
Sales to New Listings Ratio 1	25.0	20.0	50.0	_	50.0	200.0	300.0
Months of Inventory <sup>2</sup>	6.0	4.0	1.0	_	4.0	1.5	2.7
Average Price	\$940,000	19.0%	-29.1%	_	32.4%	12.5%	65.4%
Median Price	\$940,000	19.0%	-29.1%	_	32.4%	12.5%	75.7%
Sale to List Price Ratio <sup>3</sup>	94.0	98.8	98.1	_	95.7	100.0	97.4
Median Days on Market	26.0	11.0	10.0	_	51.0	37.0	73.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	7	-12.5%	16.7%	16.7%	133.3%	-30.0%	-41.7%
Dollar Volume	\$9,352,000	-11.5%	17.9%	62.2%	460.0%	32.1%	62.1%
New Listings	21	16.7%	75.0%	90.9%	162.5%	31.3%	-8.7%
Active Listings <sup>4</sup>	5	45.1%	71.4%	66.4%	48.9%	57.1%	-45.9%
Sales to New Listings Ratio 5	33.3	44.4	50.0	54.5	37.5	62.5	52.2
Months of Inventory 6	4.7	2.8	3.2	3.3	7.4	2.1	5.1
Average Price	\$1,336,000	1.2%	1.1%	39.1%	140.0%	88.7%	177.9%
Median Price	\$1,068,000	-20.9%	-20.7%	23.8%	81.0%	53.4%	100.6%
Sale to List Price Ratio <sup>7</sup>	93.7	102.4	101.4	98.8	98.1	99.1	97.0
Median Days on Market	26.0	10.5	8.5	24.5	51.0	23.0	57.5

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

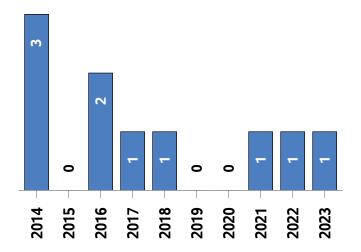
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



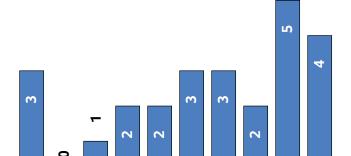
### Anten Mills MLS® Residential Market Activity



Sales Activity (July only)



**Active Listings (July only)** 



**New Listings (July only)** 

Months of Inventory (July only)

2018

2017

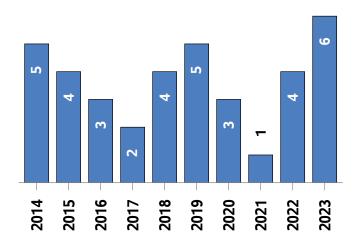
2019

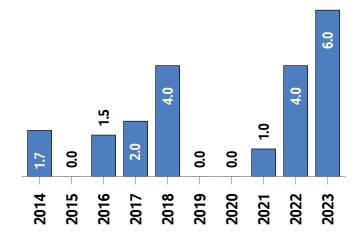
2020

2022

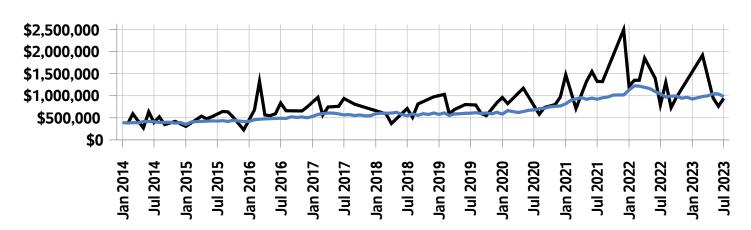
2021

2016





MLS® HPI Composite Benchmark Price and Average Price

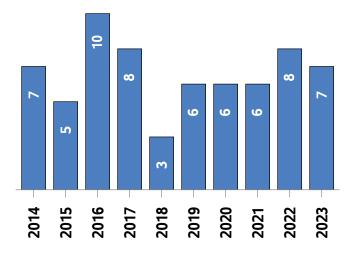




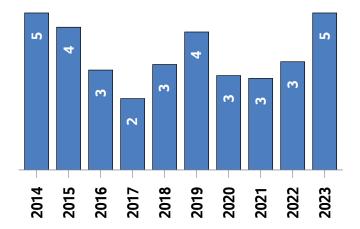
### Anten Mills MLS® Residential Market Activity



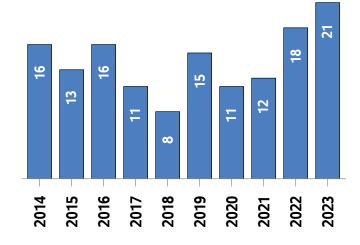




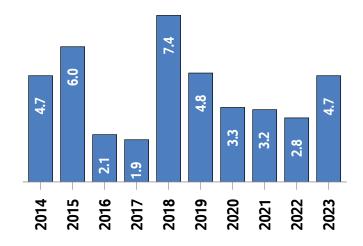
**Active Listings** ¹(July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Anten Mills MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$982,500	-5.5	-1.4	6.1	-5.5	45.0	79.9		
Single Family	\$982,500	-5.5	-1.4	6.1	-5.5	45.0	79.9		
One Storey	\$959,800	-7.0	-2.2	5.9	-4.5	40.5	81.7		
Two Storey	\$1,030,100	-2.5	0.8	7.2	-6.3	55.7	69.1		

#### MLS® HPI Benchmark Price





## Anten Mills MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1727
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1727
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21450
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# Anten Mills MLS® HPI Benchmark Descriptions



#### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1676
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21283
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2334
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	22322
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **Centre Vespra MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2	100.0%	-33.3%	-50.0%	100.0%	_	_
Dollar Volume	\$2,848,600	142.2%	-17.0%	-19.6%	372.4%	_	_
New Listings	11	175.0%	1,000.0%	83.3%	37.5%	_	_
Active Listings	13	62.5%	_	116.7%	0.0%	_	_
Sales to New Listings Ratio 1	18.2	25.0	300.0	66.7	12.5	_	_
Months of Inventory 2	6.5	8.0	_	1.5	13.0	_	_
Average Price	\$1,424,300	21.1%	24.5%	60.7%	136.2%	<del>_</del>	_
Median Price	\$1,424,300	21.1%	22.3%	56.5%	136.2%		
Sale to List Price Ratio <sup>3</sup>	96.5	117.7	98.9	96.3	100.5	_	
Median Days on Market	13.0	3.0	9.0	22.5	14.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	24	41.2%	9.1%	60.0%	300.0%	_	_
Dollar Volume	\$28,886,600	28.2%	5.6%	115.8%	512.0%	_	_
New Listings	61	41.9%	154.2%	96.8%	79.4%	_	_
Active Listings 4	10	87.5%	445.5%	27.3%	34.6%	_	_
Sales to New Listings Ratio 5	39.3	39.5	91.7	48.4	17.6	_	_
Months of Inventory 6	2.9	2.2	0.6	3.7	8.7	_	_
Average Price	\$1,203,608	-9.2%	-3.2%	34.9%	53.0%	_	_
Median Price	\$1,240,000	-4.7%	-3.1%	46.1%	61.0%	_	_
Sale to List Price Ratio <sup>7</sup>	97.1	111.9	102.6	97.4	97.7	_	_
Median Days on Market	16.0	7.0	7.5	22.0	34.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

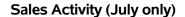
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

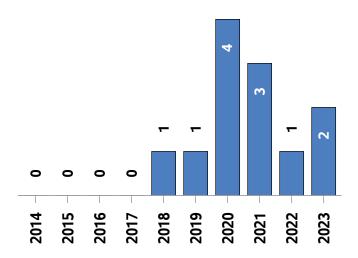
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



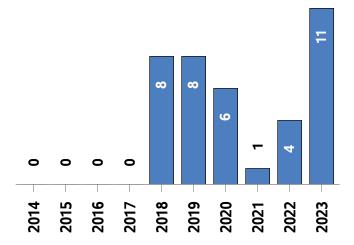
## Centre Vespra MLS® Residential Market Activity



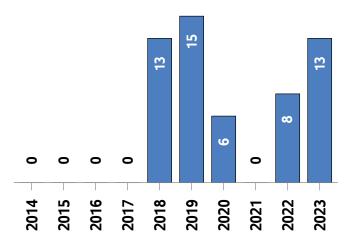




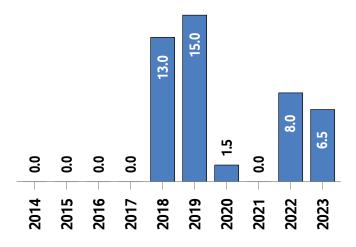
**New Listings (July only)** 



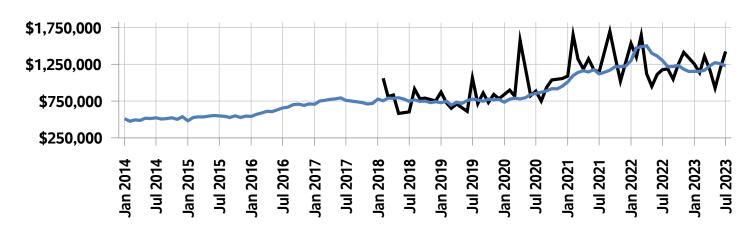
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

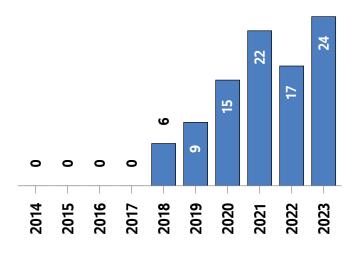




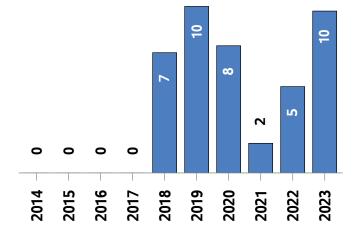
### Centre Vespra MLS® Residential Market Activity



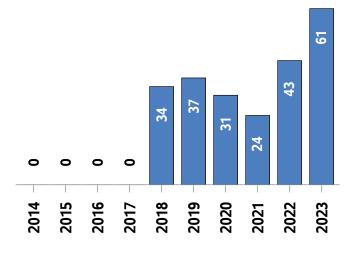




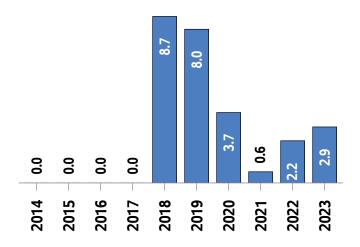
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

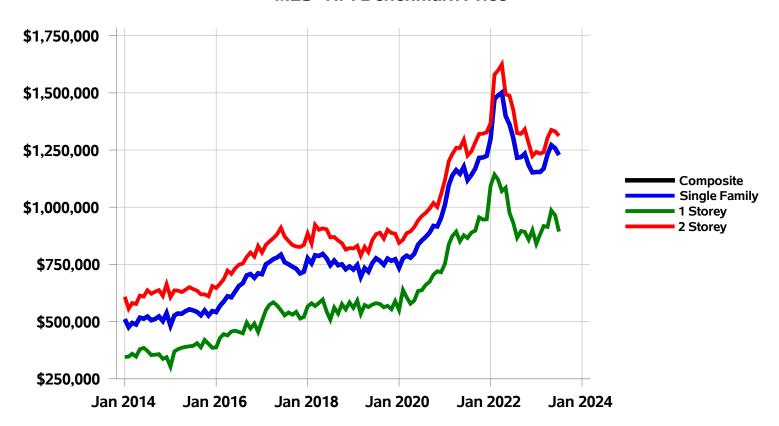


#### Centre Vespra MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$1,228,500	-2.3	-0.2	6.5	-5.7	43.8	64.6		
Single Family	\$1,228,500	-2.3	-0.2	6.5	-5.7	43.8	64.6		
One Storey	\$893,700	-7.3	-2.2	6.4	-4.1	40.2	75.8		
Two Storey	\$1,312,200	-1.4	0.6	5.7	-7.9	36.5	51.1		

#### MLS® HPI Benchmark Price





# Centre Vespra MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2648
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2648
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	16502
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Centre Vespra**MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	24583
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	0 to 5
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2768
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9196
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



#### **Elmvale MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	3	50.0%	-50.0%	-25.0%	50.0%	-25.0%	-72.7%
Dollar Volume	\$1,950,000	21.6%	-59.9%	11.7%	178.6%	47.6%	-29.2%
New Listings	7	-46.2%	-12.5%	40.0%	0.0%	-12.5%	-12.5%
Active Listings	13	-13.3%	160.0%	160.0%	85.7%	225.0%	-38.1%
Sales to New Listings Ratio 1	42.9	15.4	75.0	80.0	28.6	50.0	137.5
Months of Inventory <sup>2</sup>	4.3	7.5	0.8	1.3	3.5	1.0	1.9
Average Price	\$650,000	-19.0%	-19.8%	49.0%	85.7%	96.8%	159.5%
Median Price	\$675,000	-15.8%	-12.6%	32.5%	92.9%	95.9%	164.7%
Sale to List Price Ratio <sup>3</sup>	97.2	94.7	100.6	95.3	96.8	105.0	98.7
Median Days on Market	66.0	16.0	7.5	19.5	22.0	3.0	31.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	27	-6.9%	-48.1%	8.0%	92.9%	22.7%	-12.9%
Dollar Volume	\$19,669,100	-15.0%	-47.9%	50.6%	238.8%	184.0%	142.8%
New Listings	58	-6.5%	-12.1%	52.6%	132.0%	87.1%	11.5%
Active Listings ⁴	11	42.9%	344.4%	70.2%	122.2%	150.0%	-47.7%
Sales to New Listings Ratio 5	46.6	46.8	78.8	65.8	56.0	71.0	59.6
Months of Inventory 6	3.0	1.9	0.3	1.9	2.6	1.5	4.9
Average Price	\$728,485	-8.7%	0.4%	39.4%	75.7%	131.4%	178.8%
Median Price	\$680,000	-12.3%	-2.9%	33.3%	61.1%	120.1%	166.7%
Sale to List Price Ratio <sup>7</sup>	97.5	105.1	105.5	97.3	98.1	99.2	98.1
Median Days on Market	17.0	8.0	6.0	14.0	24.0	10.5	31.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

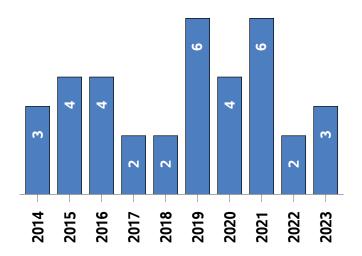
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **Elmvale**MLS® Residential Market Activity

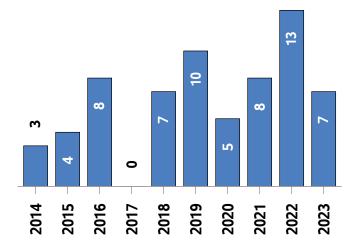




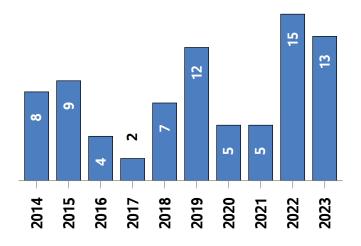


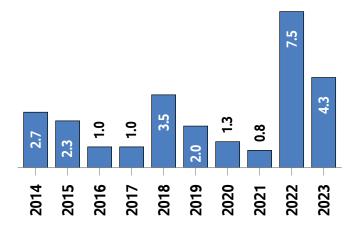
**Active Listings (July only)** 

#### **New Listings (July only)**

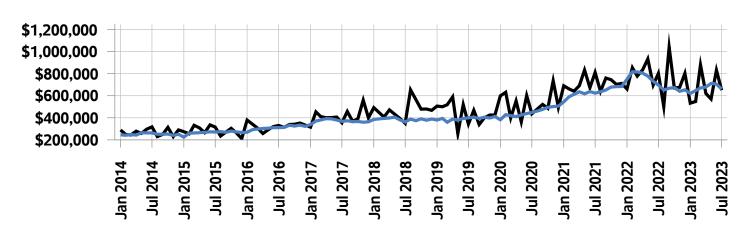


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price





### **Elmvale**MLS® Residential Market Activity



28

2023

99

33

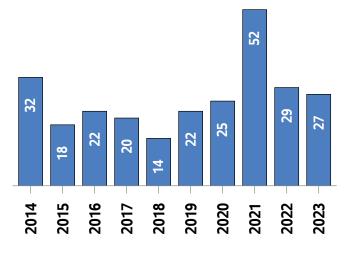
2020

2021

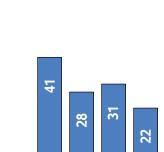
62

2022





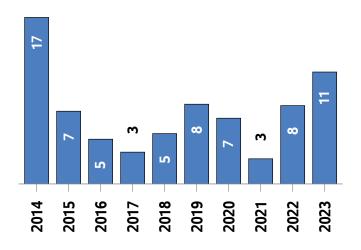
Active Listings (July Year-to-date)

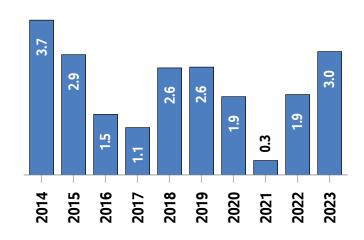


Months of Inventory <sup>2</sup>(July Year-to-date)

2018

**New Listings (July Year-to-date)** 





<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## Elmvale MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price									
			percentage change vs.						
Benchmark Type:	July 2023	3 months 6 months 12 months 1 month ago ago ago 3 years ago 5 years a							
Composite	\$660,800	-6.3	-2.6	6.5	-5.2	47.5	82.7		
Single Family	\$660,800	-6.3	-2.6	6.5	-5.2	47.5	82.7		
One Storey	\$644,500	-7.9	-4.1	6.3	-4.4	43.6	84.8		
Two Storey	\$689,200	-3.6	-0.3	6.0	-7.4	54.3	80.1		

#### MLS® HPI Benchmark Price





## **Elmvale**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1292
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7299
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Elmvale** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1223
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6849
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1479
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7590
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers



### Hillsdale MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	1	_	0.0%	-50.0%	-50.0%	0.0%	_
Dollar Volume	\$910,000	_	20.5%	-24.7%	-12.5%	211.1%	_
New Listings	8	100.0%	_	700.0%	166.7%	60.0%	300.0%
Active Listings	6	20.0%	_	500.0%	20.0%	-14.3%	20.0%
Sales to New Listings Ratio 1	12.5	_	_	200.0	66.7	20.0	_
Months of Inventory <sup>2</sup>	6.0	_	_	0.5	2.5	7.0	_
Average Price	\$910,000	<u> </u>	20.5%	50.7%	75.0%	211.1%	_
Median Price	\$910,000	_	20.5%	50.7%	75.0%	211.1%	_
Sale to List Price Ratio <sup>3</sup>	95.8	<u> </u>	99.4	98.5	100.8	97.8	_
Median Days on Market	18.0		9.0	18.5	14.0	8.0	

		Compared to °					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	9	-35.7%	-62.5%	-35.7%	12.5%	-35.7%	200.0%
Dollar Volume	\$7,613,000	-47.5%	-65.1%	-20.3%	114.3%	40.7%	796.6%
New Listings	23	-17.9%	-17.9%	43.8%	35.3%	-4.2%	187.5%
Active Listings ⁴	3	22.4%	71.4%	14.3%	20.0%	-40.0%	33.3%
Sales to New Listings Ratio 5	39.1	50.0	85.7	87.5	47.1	58.3	37.5
Months of Inventory 6	2.7	1.4	0.6	1.5	2.5	2.9	6.0
Average Price	\$845,889	-18.4%	-7.0%	24.0%	90.5%	118.9%	198.9%
Median Price	\$805,000	-18.3%	-5.3%	21.7%	88.7%	125.2%	185.5%
Sale to List Price Ratio <sup>7</sup>	97.7	106.6	109.5	98.2	96.7	98.7	96.6
Median Days on Market	23.0	6.5	3.5	19.0	19.5	19.0	25.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

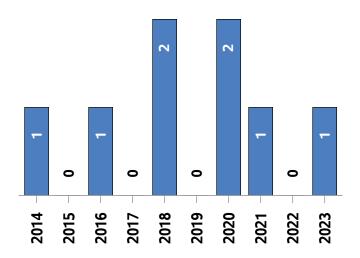
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



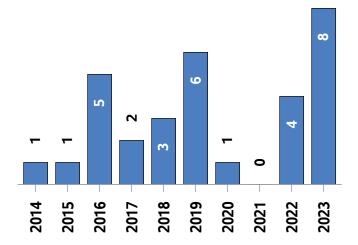
### Hillsdale MLS® Residential Market Activity



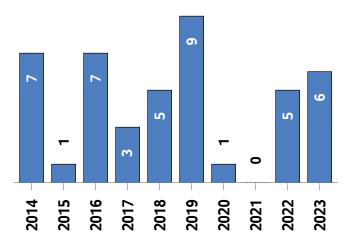




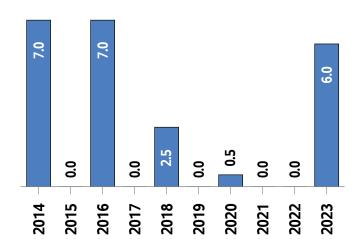
**New Listings (July only)** 



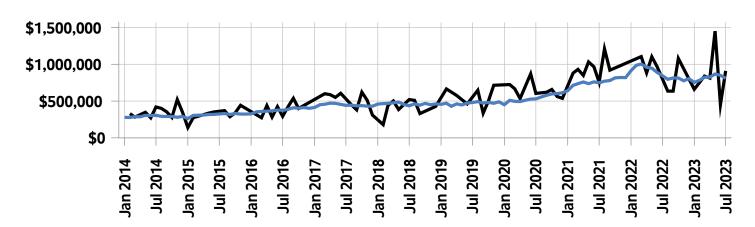
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

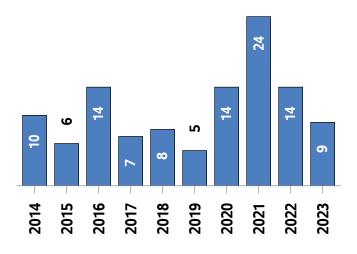




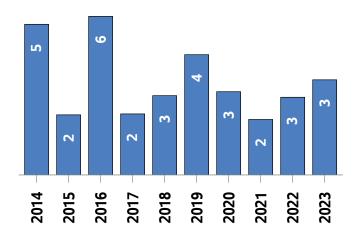
### Hillsdale MLS® Residential Market Activity



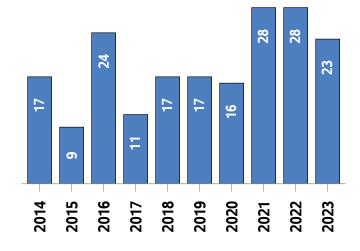




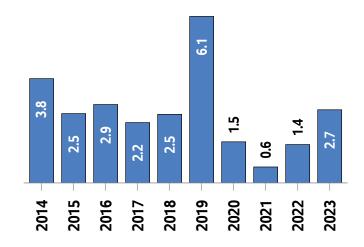
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

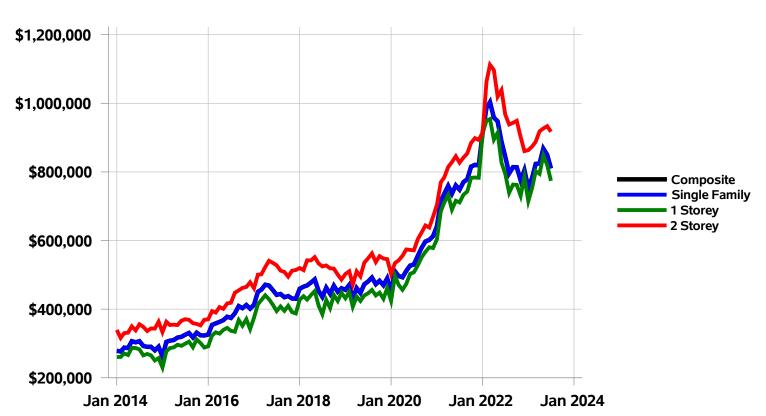


## Hillsdale MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$810,100	-4.7	-1.8	7.5	-4.1	52.8	85.9	
Single Family	\$810,100	-4.7	-1.8	7.5	-4.1	52.8	85.9	
One Storey	\$774,000	-5.6	-2.6	8.3	-2.6	52.5	101.0	
Two Storey	\$917,100	-1.7	-0.1	6.2	-5.2	60.5	74.9	

#### MLS® HPI Benchmark Price





## Hillsdale MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1439
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1439
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20806
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Hillsdale MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	20237
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1951
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21632
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



## Midhurst MLS® Residential Market Activity



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2	-33.3%	0.0%	-75.0%	-60.0%	-75.0%	0.0%
Dollar Volume	\$2,338,000	-30.1%	-9.7%	-69.5%	-21.1%	-59.8%	75.3%
New Listings	16	6.7%	77.8%	100.0%	33.3%	166.7%	128.6%
Active Listings	29	38.1%	262.5%	107.1%	7.4%	107.1%	-17.1%
Sales to New Listings Ratio 1	12.5	20.0	22.2	100.0	41.7	133.3	28.6
Months of Inventory 2	14.5	7.0	4.0	1.8	5.4	1.8	17.5
Average Price	\$1,169,000	4.8%	-9.7%	21.8%	97.2%	60.7%	75.3%
Median Price	\$1,169,000	14.0%	-9.7%	29.7%	130.1%	65.2%	75.3%
Sale to List Price Ratio <sup>3</sup>	92.0	94.3	100.1	97.2	96.6	99.3	98.3
Median Days on Market	31.0	13.0	19.0	20.0	14.0	15.0	78.5

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	24	-44.2%	-48.9%	-35.1%	71.4%	-45.5%	-7.7%
Dollar Volume	\$31,088,500	-55.1%	-47.3%	5.1%	204.3%	2.3%	140.4%
New Listings	82	-14.6%	13.9%	39.0%	26.2%	22.4%	22.4%
Active Listings ⁴	18	51.2%	229.9%	49.4%	5.8%	23.3%	-46.4%
Sales to New Listings Ratio 5	29.3	44.8	65.3	62.7	21.5	65.7	38.8
Months of Inventory 6	5.3	2.0	0.8	2.3	8.6	2.3	9.1
Average Price	\$1,295,354	-19.5%	3.1%	62.1%	77.5%	87.5%	160.4%
Median Price	\$1,246,500	-15.2%	4.1%	60.8%	76.6%	94.8%	151.6%
Sale to List Price Ratio <sup>7</sup>	95.8	105.0	107.2	98.0	96.6	98.3	96.9
Median Days on Market	23.0	7.0	6.0	18.0	35.0	17.0	31.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>&</sup>lt;sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

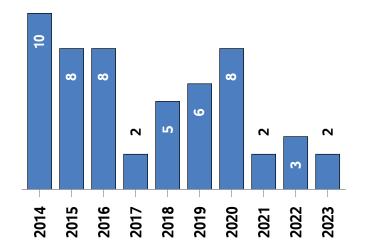
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### Midhurst MLS® Residential Market Activity

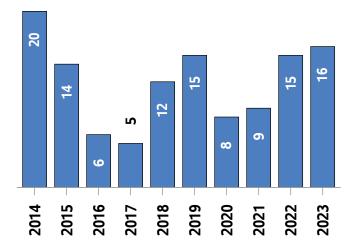


Sales Activity (July only)

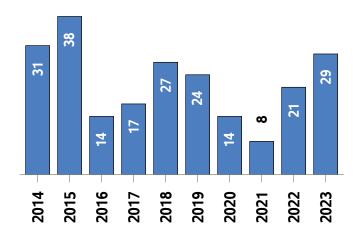


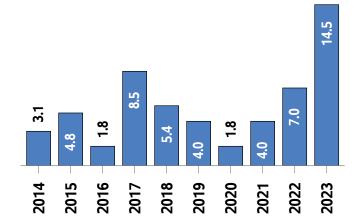
**Active Listings (July only)** 

**New Listings (July only)** 

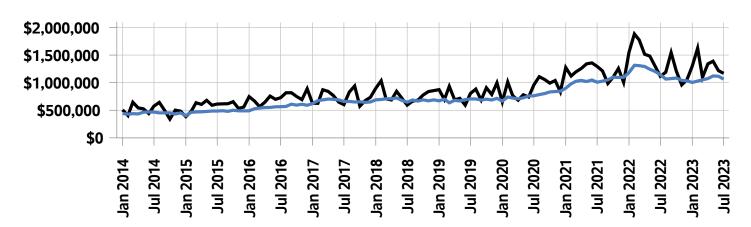


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

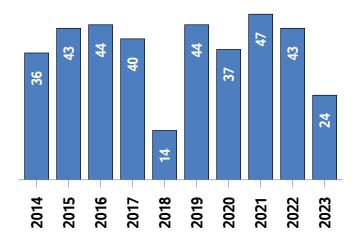




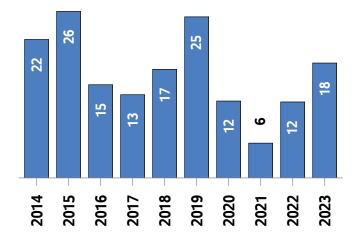
### Midhurst MLS® Residential Market Activity



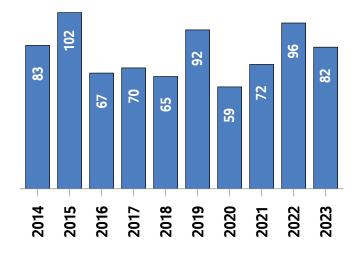




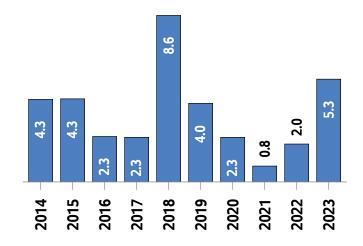
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

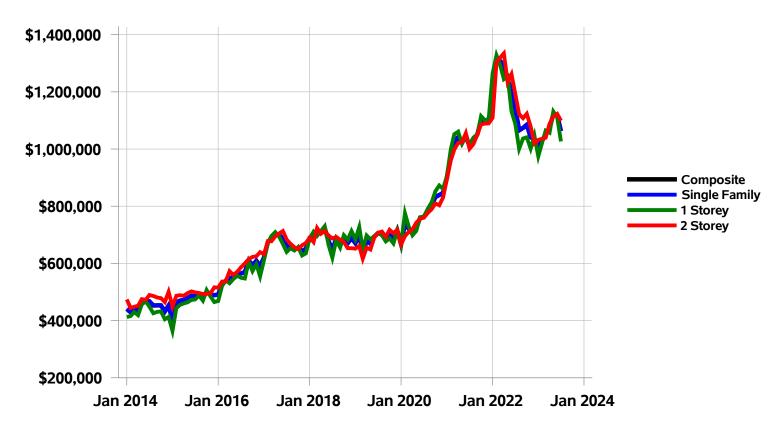


## Midhurst MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price								
			percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$1,062,700	-4.9	-1.1	5.8	-7.1	39.4	64.3	
Single Family	\$1,062,700	-4.9	-1.1	5.8	-7.1	39.4	64.3	
One Storey	\$1,026,700	-7.6	-2.9	5.4	-5.7	34.4	65.7	
Two Storey	\$1,098,900	-2.1	0.9	6.5	-7.9	44.6	59.9	

#### MLS® HPI Benchmark Price





## **Midhurst**MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1986
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1986
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	19931
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# **Midhurst** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1775
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21436
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

### 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	18660
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **Minesing MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2	_	-50.0%	-75.0%	0.0%	100.0%	100.0%
Dollar Volume	\$2,835,000	_	-47.8%	-64.7%	233.5%	490.6%	1,038.6%
New Listings	10	66.7%	150.0%	66.7%	233.3%	900.0%	233.3%
Active Listings	14	16.7%	600.0%	40.0%	250.0%	600.0%	366.7%
Sales to New Listings Ratio 1	20.0	_	100.0	133.3	66.7	100.0	33.3
Months of Inventory 2	7.0	_	0.5	1.3	2.0	2.0	3.0
Average Price	\$1,417,500	_	4.5%	41.4%	233.5%	195.3%	469.3%
Median Price	\$1,417,500	_	0.7%	37.3%	233.5%	195.3%	469.3%
Sale to List Price Ratio <sup>3</sup>	98.1	_	101.3	96.9	99.2	98.0	95.8
Median Days on Market	100.0	_	6.0	36.0	18.0	8.0	64.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	22	83.3%	-38.9%	-4.3%	120.0%	83.3%	266.7%
Dollar Volume	\$26,938,400	61.5%	-35.1%	23.4%	286.3%	376.2%	1,438.9%
New Listings	59	31.1%	25.5%	15.7%	103.4%	227.8%	490.0%
Active Listings ⁴	11	71.7%	182.1%	0.0%	125.7%	383.7%	338.9%
Sales to New Listings Ratio 5	37.3	26.7	76.6	45.1	34.5	66.7	60.0
Months of Inventory 6	3.6	3.8	0.8	3.4	3.5	1.4	3.0
Average Price	\$1,224,473	-11.9%	6.2%	29.0%	75.6%	159.7%	319.7%
Median Price	\$997,450	-4.6%	-6.8%	1.3%	72.0%	129.3%	241.3%
Sale to List Price Ratio <sup>7</sup>	97.5	102.9	103.9	97.5	97.6	98.1	97.0
Median Days on Market	20.5	6.0	6.5	31.0	24.0	11.0	16.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

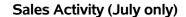
<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

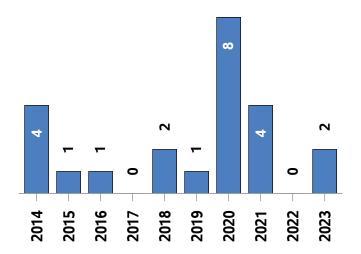
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### **Minesing MLS® Residential Market Activity**



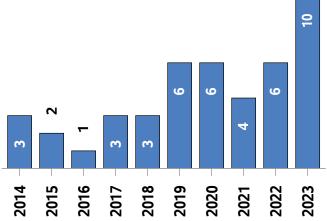




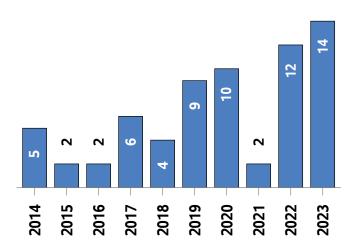
**Active Listings (July only)** 

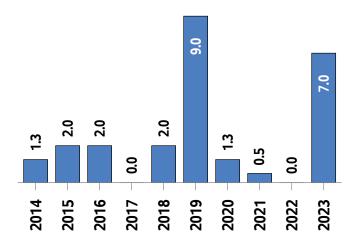


**New Listings (July only)** 

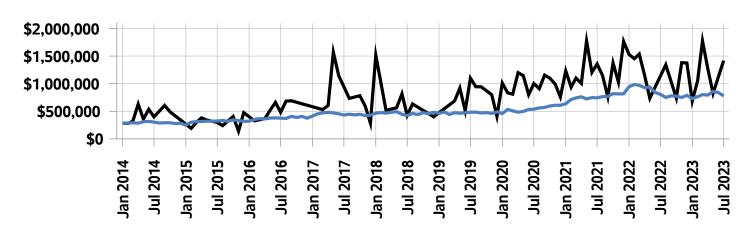


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

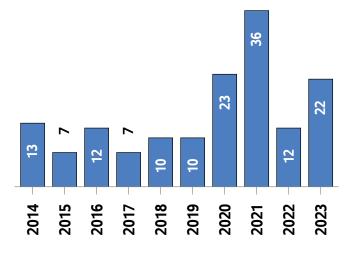




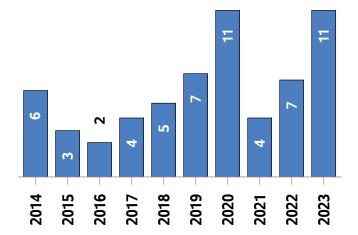
## Minesing MLS® Residential Market Activity



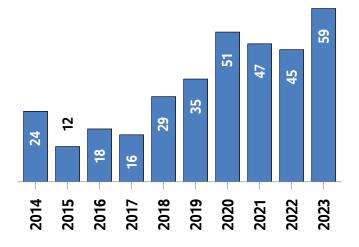




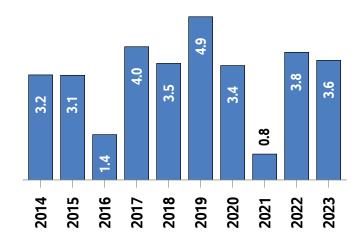
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.



# Minesing MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$777,900	-7.1	-2.0	6.6	-3.5	44.6	84.8
Single Family	\$777,900	-7.1	-2.0	6.6	-3.5	44.6	84.8
One Storey	\$777,900	-7.1	-2.0	6.6	-3.5	44.6	84.8

#### MLS® HPI Benchmark Price





# Minesing MLS® HPI Benchmark Descriptions



## Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

### Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17274
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



# Minesing MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1240
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	17274
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **Phelpston MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	4	300.0%	100.0%	33.3%	300.0%	_	33.3%
Dollar Volume	\$4,335,000	689.6%	130.6%	46.1%	179.7%	_	413.0%
New Listings	1	-75.0%	-50.0%	_	-50.0%	_	_
Active Listings	3	-62.5%	_	200.0%	-62.5%	200.0%	50.0%
Sales to New Listings Ratio 1	400.0	25.0	100.0	_	50.0	_	_
Months of Inventory 2	0.8	8.0	_	0.3	8.0	_	0.7
Average Price	\$1,083,750	97.4%	15.3%	9.6%	-30.1%	<del>_</del>	284.8%
Median Price	\$877,500	59.8%	-6.6%	24.1%	-43.4%	_	213.4%
Sale to List Price Ratio <sup>3</sup>	96.7	100.0	107.9	99.2	97.2	_	97.3
Median Days on Market	35.0	17.0	2.0	49.0	19.0	_	20.0

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	13	85.7%	-23.5%	62.5%	160.0%	550.0%	44.4%
Dollar Volume	\$13,467,200	19.5%	-27.0%	97.6%	194.8%	1,439.1%	377.4%
New Listings	21	5.0%	10.5%	61.5%	16.7%	600.0%	90.9%
Active Listings ⁴	4	-10.7%	78.6%	31.6%	8.7%	206.1%	4.2%
Sales to New Listings Ratio 5	61.9	35.0	89.5	61.5	27.8	66.7	81.8
Months of Inventory 6	1.9	4.0	0.8	2.4	4.6	4.1	2.7
Average Price	\$1,035,938	-35.6%	-4.6%	21.6%	13.4%	136.8%	230.5%
Median Price	\$824,900	-48.9%	-9.4%	19.8%	-16.5%	88.5%	184.4%
Sale to List Price Ratio <sup>7</sup>	95.7	100.7	106.7	99.3	98.5	101.2	97.8
Median Days on Market	17.0	4.0	6.0	17.5	9.0	6.5	20.0

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

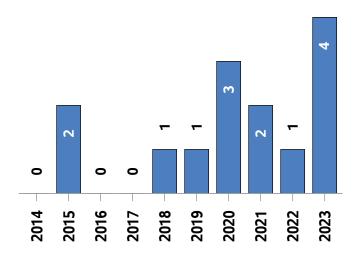
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



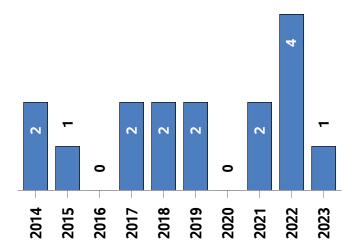
## Phelpston MLS® Residential Market Activity



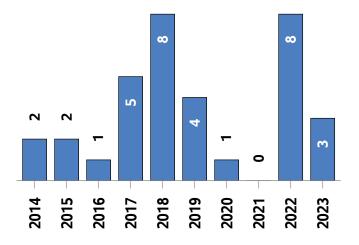




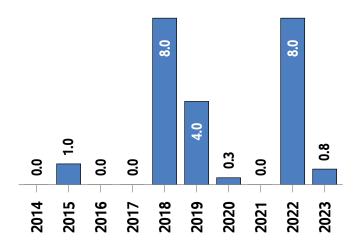
**New Listings (July only)** 



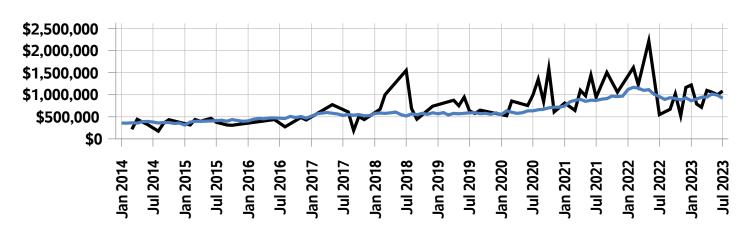
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

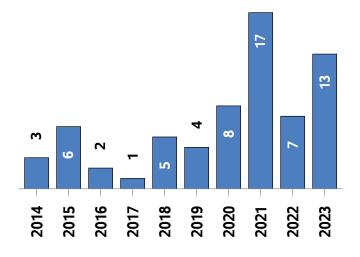




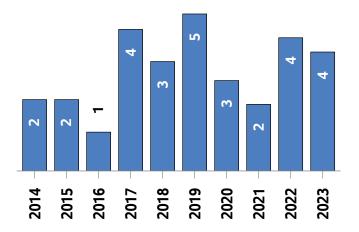
## Phelpston MLS® Residential Market Activity



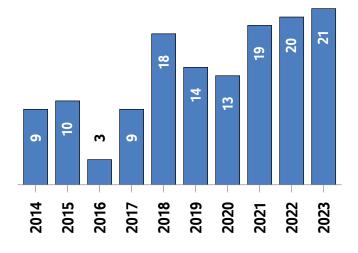




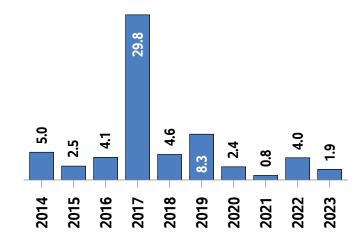
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

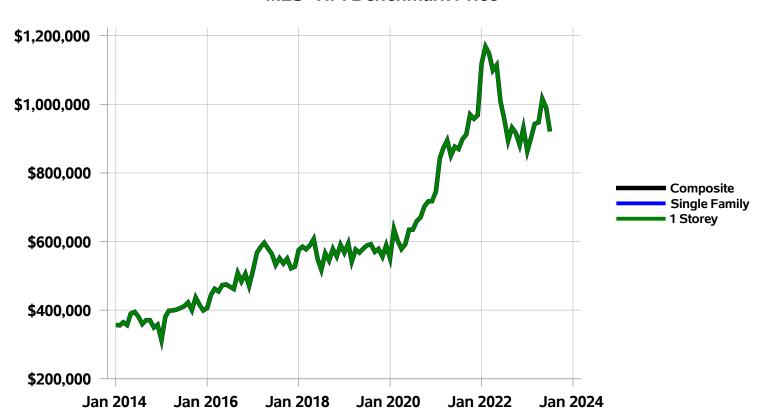


### Phelpston MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$920,800	-6.9	-2.8	6.6	-3.8	45.1	77.9
Single Family	\$920,800	-6.9	-2.8	6.6	-3.8	45.1	77.9
One Storey	\$920,800	-6.9	-2.8	6.6	-3.8	45.1	77.9

### MLS® HPI Benchmark Price





### Phelpston MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	28679
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



### Phelpston MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1419
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	28679
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Private



#### **Rural Springwater MLS® Residential Market Activity**



		Compared to °					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	3	0.0%	50.0%	-25.0%	-25.0%	_	_
Dollar Volume	\$2,175,000	21.2%	57.0%	-34.1%	-34.8%	_	_
New Listings	8	14.3%	14.3%	33.3%	-27.3%	_	_
Active Listings	11	-35.3%	10.0%	-26.7%	-71.1%	_	_
Sales to New Listings Ratio 1	37.5	42.9	28.6	66.7	36.4	_	_
Months of Inventory <sup>2</sup>	3.7	5.7	5.0	3.8	9.5	_	_
Average Price	\$725,000	21.2%	4.7%	-12.1%	-13.0%	_	_
Median Price	\$975,000	24.6%	40.8%	22.7%	17.8%	_	_
Sale to List Price Ratio <sup>3</sup>	96.9	94.3	112.4	97.7	97.2	_	_
Median Days on Market	53.0	17.0	13.5	21.0	18.5	_	_

		Compared to <sup>a</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	21	-8.7%	-19.2%	-22.2%	-43.2%	_	_
Dollar Volume	\$21,823,200	-16.6%	-3.1%	3.0%	-16.8%	_	_
New Listings	48	-4.0%	0.0%	0.0%	-57.9%	4,700.0%	4,700.0%
Active Listings ⁴	10	23.2%	40.8%	-26.6%	-70.9%	885.7%	885.7%
Sales to New Listings Ratio 5	43.8	46.0	54.2	56.3	32.5	_	_
Months of Inventory 6	3.3	2.4	1.9	3.5	6.4	_	_
Average Price	\$1,039,200	-8.6%	20.0%	32.4%	46.6%	_	_
Median Price	\$865,000	-8.9%	4.2%	21.7%	33.1%	_	_
Sale to List Price Ratio <sup>7</sup>	97.1	107.9	101.1	98.2	97.0	_	_
Median Days on Market	26.0	14.0	16.5	33.0	21.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> Sale price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

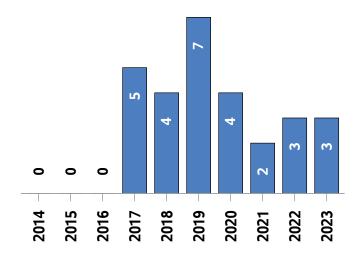
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



## Rural Springwater MLS® Residential Market Activity

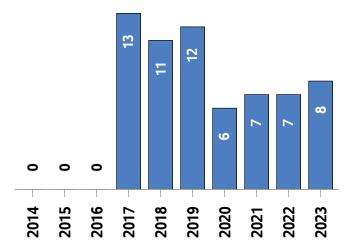




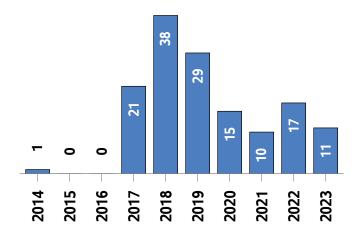


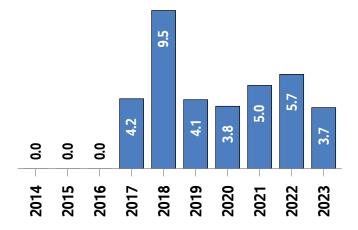
**Active Listings (July only)** 

#### **New Listings (July only)**

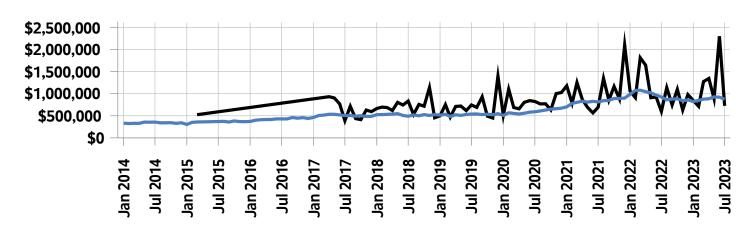


Months of Inventory (July only)





MLS® HPI Composite Benchmark Price and Average Price

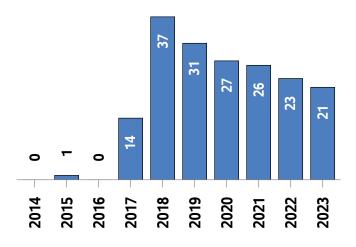




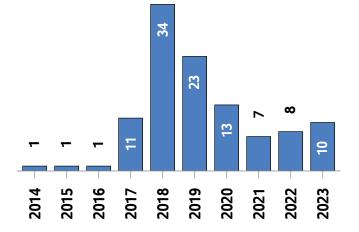
## Rural Springwater MLS® Residential Market Activity



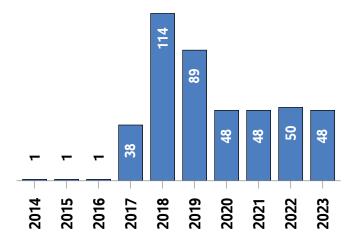




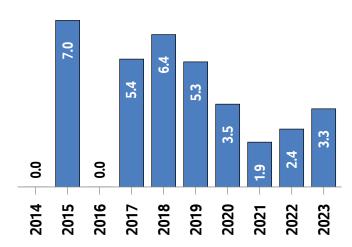
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

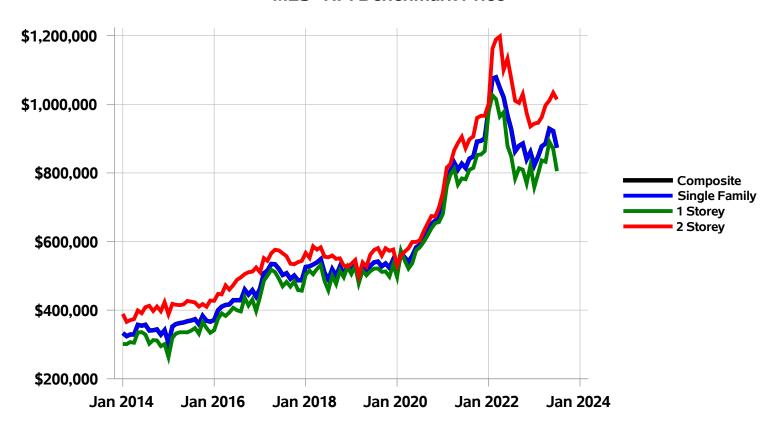


# Rural Springwater MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
			percentage change vs.				
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$873,200	-5.3	-1.4	6.2	-5.8	47.9	78.3
Single Family	\$873,200	-5.3	-1.4	6.2	-5.8	47.9	78.3
One Storey	\$805,200	-7.4	-3.3	6.1	-5.0	38.0	75.8
Two Storey	\$1,014,300	-1.9	1.7	7.5	-5.6	68.0	83.0

### MLS® HPI Benchmark Price





# Rural Springwater MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Private

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1675
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	41316
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



# Rural Springwater MLS® HPI Benchmark Descriptions



## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	1511
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	35455
Number of Fireplaces	1
Total Number Of Rooms	9
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2158
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	53043
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Private



#### **Snow Valley MLS® Residential Market Activity**



		Compared to <sup>8</sup>					
Actual	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	2	_	100.0%	100.0%	0.0%	_	_
Dollar Volume	\$2,710,000	_	59.4%	122.1%	42.3%	_	_
New Listings	4	-20.0%	33.3%	300.0%	33.3%	_	_
Active Listings	6	-14.3%	200.0%	500.0%	0.0%	_	_
Sales to New Listings Ratio 1	50.0	_	33.3	100.0	66.7	_	_
Months of Inventory 2	3.0	_	2.0	1.0	3.0	_	_
Average Price	\$1,355,000	<u> </u>	-20.3%	11.1%	42.3%	<del>_</del>	_
Median Price	\$1,355,000	_	-20.3%	11.1%	42.3%	_	_
Sale to List Price Ratio <sup>3</sup>	95.4	_	94.6	95.7	94.8	_	_
Median Days on Market	45.5	_	15.0	24.0	36.0	_	_

		Compared to <sup>8</sup>					
Year-to-date	July 2023	July 2022	July 2021	July 2020	July 2018	July 2016	July 2013
Sales Activity	16	0.0%	77.8%	100.0%	433.3%	_	_
Dollar Volume	\$26,078,000	-9.1%	89.7%	196.4%	794.6%	_	_
New Listings	39	18.2%	160.0%	254.5%	62.5%	_	_
Active Listings ⁴	8	145.8%	261.2%	156.5%	43.9%	_	_
Sales to New Listings Ratio 5	41.0	48.5	60.0	72.7	12.5	_	_
Months of Inventory 6	3.7	1.5	1.8	2.9	13.7	_	_
Average Price	\$1,629,875	-9.1%	6.7%	48.2%	67.7%	_	_
Median Price	\$1,580,000	-12.9%	5.3%	34.8%	62.1%	_	_
Sale to List Price Ratio <sup>7</sup>	96.6	104.9	99.1	96.6	93.9	_	_
Median Days on Market	24.5	6.0	12.0	31.0	27.0	_	_

<sup>&</sup>lt;sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

<sup>&</sup>lt;sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price \* 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

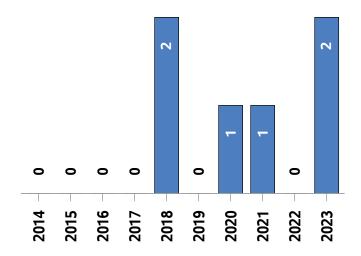
<sup>&</sup>lt;sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



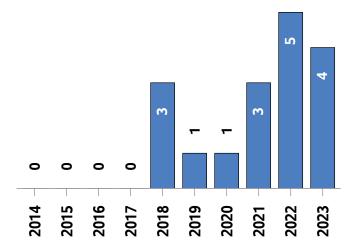
## Snow Valley MLS® Residential Market Activity



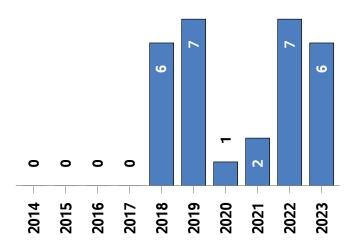




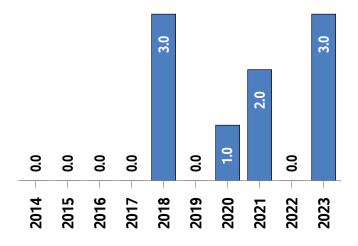
**New Listings (July only)** 



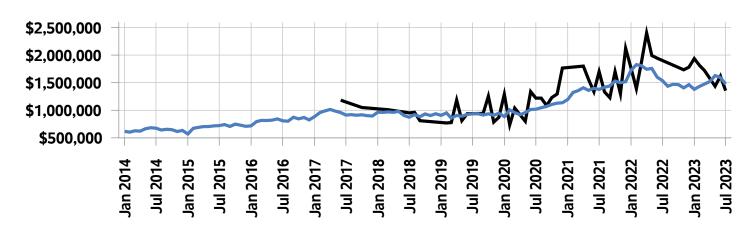
**Active Listings (July only)** 



Months of Inventory (July only)



MLS® HPI Composite Benchmark Price and Average Price

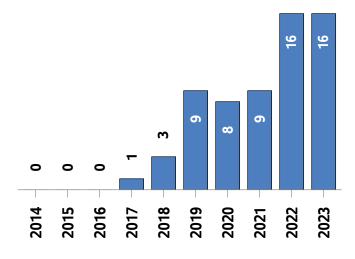




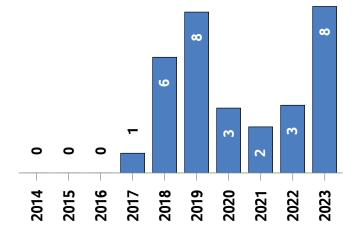
## Snow Valley MLS® Residential Market Activity



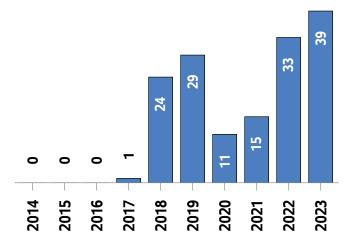




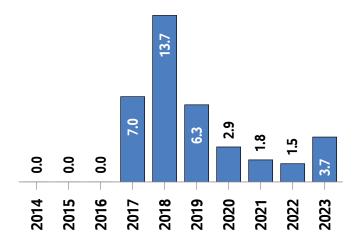
Active Listings (July Year-to-date)



#### **New Listings (July Year-to-date)**



Months of Inventory <sup>2</sup>(July Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

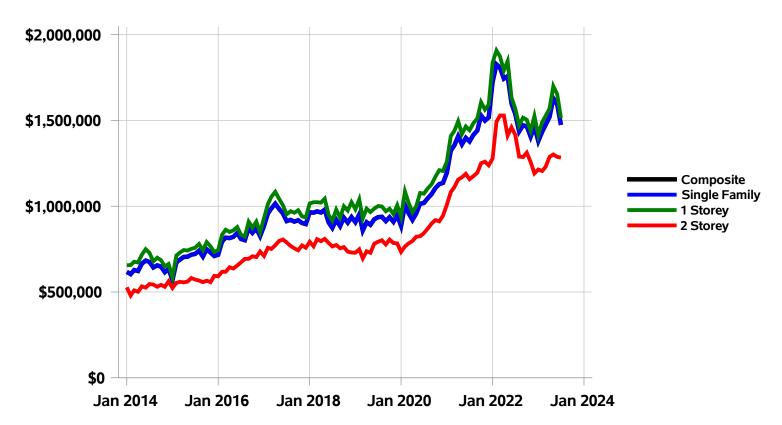


# Snow Valley MLS® HPI Benchmark Price



MLS® Home Price Index Benchmark Price							
		percentage change vs.					
Benchmark Type:	July 2023	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$1,473,700	-7.5	-3.1	6.8	-4.2	44.6	68.7
Single Family	\$1,473,700	-7.5	-3.1	6.8	-4.2	44.6	68.7
One Storey	\$1,513,800	-8.4	-3.5	7.0	-3.5	41.1	65.2
Two Storey	\$1,283,100	-0.4	-0.3	5.7	-9.4	52.3	67.6

### MLS® HPI Benchmark Price





# **Snow Valley** MLS® HPI Benchmark Descriptions



# Composite ♠ ⋒ 📆

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	2047
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	2047
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21689
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# **Snow Valley** MLS® HPI Benchmark Descriptions



### 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Triple width
Gross Living Area (Above Ground; in sq. ft.)	1925
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21689
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey 🏦

Features	Value
Above Ground Bedrooms	4
Age Category	6 to 15
Bedrooms	5
Below Ground Bedrooms	1
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	3
Garage Description	Attached, Double width
Gross Living Area (Above Ground; in sq. ft.)	2453
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	21117
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers